




STATE OF ARKANSAS
**Department of Finance
and Administration**

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Memorandum

To: Senator Mary Ann Salmon, Co-Chairman
Representative Tommy Lee Baker, Co-Chairman
Arkansas Legislative Council

From: Jane Benton, Director 

Date: September 21, 2012

Subject: **State Procurement Semiannual Minority Report – Fiscal Year 2012**

The Office of State Procurement (OSP) works jointly with the Small and Minority Business Division (SMB) of the Arkansas Economic Development Commission to analyze the State's usage of minority businesses in contracting. Act 1222 of 2009, more commonly known as the Minority Business Economic Development Act (MBDA), clarified language in Ark. Code Ann. § 15-4-301 and developed new reporting criteria for State agencies, colleges and universities of their usage of minority businesses, which is reported through the Minority Business Advisory Council to the Governor.

Arkansas Code sections 1-2-503 and 15-4-303(1)(A) define a minority as a lawful permanent resident of this state who is:

- (A) African American
- (B) Hispanic American
- (C) American Indian
- (D) Asian American
- (E) Pacific Islander American, or
- (F) Service Disabled Veteran

Note: Arkansas's definition does not include gender; therefore, women-owned businesses are normally not reported. However, at a Committee Member's request, that information is included below.

Section 25-36-104 of the Arkansas Code requires a semiannual report be sent to the Governor and to the co-chairs of the Legislative Council, the Legislative Joint Auditing Committee and the Minority Business Advisory Council on the following:

- (A) The dollar amount for State contracts greater than \$25,000 awarded to minority-owned businesses. OSP awarded a total of 562 contracts during this time period totaling \$1,033,874,209.

Contracts awarded to minority businesses:

Vendor	Minority Type	Agency	Amount
Remediation Consultants	American Indian	DFA-Revenue	\$ 37,902
Mett-t	American Indian	State Police	\$ 157,145
Southern Maid Janitorial Svcs	African American	Emergency Mgt	\$ 33,449
Akins Janitorial Svcs	African American	DFA-Revenue	\$ 105,923
DRS Services	African American	DFA-OCSE	\$ 29,491
Jewel of A Lawn	African American	Military	\$ 47,570
Clean Team Com Janitorial	African American	ABA	\$ 112,152

Southern Maid Janitorial Svcs	African American	DWS	\$ 45,579
Legoria V Payton	African American	Minority Health Comm	\$ 25,000
Habibi Home Medical	African American	Statewide Contract	\$ 57,290
Protech Solutions	Asian American	DFA-OCSE	<u>\$10,660,440</u>
TOTAL			\$11,652,653

- The percentage of minority-owned businesses awarded contracts was 2.8%.
- Minority business contracts comprised 1% of the total dollars contracted.

Contracts awarded to women-owned businesses:

Vendor	Agency	Amount
Addison Shoe	Dept of Correction	\$ 625,440
Linc Staffing	Agriculture	\$ 100,000
Office Imaging Solutions	Statewide Contract	\$2,000,000
Document Solutions & Svcs	Statewide Contract	\$6,000,000
Vision Data Spaces	Statewide Contract	\$4,000,000
Kyle Recreation Inc	Statewide Contract	\$ 100,000
AR Flag & Banner	Office of Geographic Info	\$ 410
AD Craft of Arkansas	Agriculture	\$ 633
Martinsen Management	Home Insp Reg Bd	\$ 25,000
Foodservice Equipment Brokers	Parks & Tourism	\$ 7,546
AD Craft of Arkansas	Tobacco Control Bd	\$ 260
Aristotle	State Claims Comm	\$ 207
King Leigh A CCR CSR	Towing & Recovery Bd	\$ 450
Arkansas Spanish Interpreters	Fair Housing Comm	\$ 334

- The percentage of women-owned businesses awarded contracts was 2.5%.
- Women-owned businesses comprised 1.2% of the total dollars contracted.

(B) The total dollar amount spent on contracts by state agencies, colleges and universities.

The Small and Minority Business Division of the Arkansas Economic Development Commission is currently the state agency responsible for collecting, tracking and reporting on the amount spent with Minority Businesses.

(C) The number and percentage of minority-owned businesses awarded contracts by the agency.

Included in (A) response.

Also noted during the reporting period are the following contracts issued by the Office of State Procurement under the \$25,000 threshold: (Note: totals shown greater than \$25,000 are for multiple purchase orders)

Vendor	Minority Type	Agency	Amount
Goddess Products	African American	Board of Examiners	\$ 180
Legoria V Payton	African American	Minority Health Comm	\$ 41,200
Future Builders Inc	African American	Minority Health Comm	\$ 25,000
Design Group Marketing	African American	Minority Health Comm	\$ 50,334
Advantage Communications	African American	Minority Health Comm	\$ 19,222
Laquita Smith	African American	Minority Health Comm	\$ 4,999
Goddess Products	African American	Minority Health Comm	\$ 9,410
Goddess Products	African American	Board of Barber Examiner	\$ 283
Goddess Products	African American	Social Work Licensing Bd	\$ 12

RSVP Catering	African American	Minority Health Comm	\$ 785
Choice Promotions	African American	Oil & Gas Comm	\$ 364
Goddess Products	African American	Veterinary Med Exam	\$ 192
Del Janitorial	African American	Dept of Aeronautics	\$ 1,075
Goddess Products	African American	Parole Board	\$ 935
Goddess Products	African American	Ethics Comm	\$ 2,192
Goddess Products	African American	Board of Election Comm	\$ 335
Goddess Products	African American	Oil & Gas Comm	\$ 9,452
Rodney Block	African American	Minority Health Comm	\$ 850
Quality Video Services	African American	Minority Health Comm	\$ 600
Goddess Products	African American	Sentencing Comm	\$ 534
Bolin Communications	African American	Oil & Gas Comm	\$ 5,916
Lisa Matheney	African American	Minority Health Comm	\$ 400
Goddess Products	African American	Board of Aeronautics	\$ <u>375</u>
TOTAL			\$ 174,645

The Office of State Procurement processes solicitations greater than \$25,000 for state agencies. The issuance of the solicitation and award of the contract adhere to the laws and rules of the Arkansas Procurement Code. These awards are made to the responsive and responsible bidder who is determined to offer the lowest pricing. OSP also creates statewide contracts for all state agencies and Arkansas governmental entities to use. When a contract of this type is created, the buyer estimates the total expected annual usage. In FY12, 58.7% of the contracts awarded by OSP were statewide contracts.

State of Arkansas Minority Business Report

Fiscal Year 2012 Annual Report



Small & Minority Business Division

Arkansas Economic Development Commission

August 2012

FISCAL YEAR 2012

ARKANSAS MINORITY SPENDING

ANNUAL REPORT

Mike Beebe
Governor

Grant Tennille
Executive Director, Arkansas Economic Development Commission

Patricia Nunn Brown
Director, Small and Minority Business Division

Ivan Hudson
Chairman, Arkansas Minority Advisory Council

Arkansas Minority Business Advisory Council Members, FY2011

Leanna Godley
Terri Hollingsworth
Greg Hunt
Excell LaFayette
Phanie Wicks

August 2012

To: Governor Mike Beebe, Members of the General Assembly, Agency Heads,
College/University Presidents, and Minority Business Officers

From: Patricia Nunn Brown
Ivan Hudson

Date: October 2012

Re: Fiscal Year 2012 Minority Spending Report

It is with great pleasure that the Small and Minority Business Division (SMB) of the Arkansas Economic Development Commission (AEDC) and the Arkansas Minority Business Advisory Council (AMBAC) present to you the Annual Arkansas Minority Business Spend Report. This report provides information on Fiscal Year 2012 state purchases made with minority business enterprises as reported in the MinorityView Portal.

According to Act 1222, "All state agencies, boards, commissions, colleges and universities shall attempt to ensure that ten percent (10%) of the total amount expended in state-funded and state-directed public construction programs and in the purchase of goods and services for the state each fiscal year is paid to minority businesses."

AEDC's Small and Minority Business Division is responsible for tracking participating agencies, boards, commissions, colleges and universities in their procurement expenditures regarding goods, services, construction and design with minority businesses. SMB rolled out the MinorityView Portal in an effort to help track and monitor agency spend performance with MBEs.

AEDC's Small and Minority Business Division and the Minority Business Advisory Council are committed to ensuring that everyone has an equal opportunity to participate in the Arkansas economy. This commitment is now being implemented throughout the various departments of state government from top to bottom and enforced in part through a continued commitment to the goals and objectives of Act 1222. Through the leadership of Governor Mike Beebe, opening access to minority-owned businesses interested in doing business with the state will continue to be a major focus across state agencies.

Agency Minority Spend for Fiscal Year 2012			
Agency	Budget	Minority Spend	Percentage
AAD - Livestock & Poultry	2,083,469.00	75,779.91	3.64
Arkansas Appraiser Licensing Board	25,700.00	0.00	0.00
Arkansas Board of Engineers & Surveyors	32,603.07	2,575.51	7.90
Arkansas Board of Examiners in Counseling	8,000.00	196.83	2.46
Arkansas Board of Parole	200,000.00	1,533.51	0.77
Arkansas Board of Registration for Foresters	7,100.00	0.00	0.00
Arkansas Building Authority	11,511,614.00	115,435.35	1.00
Arkansas Cemetery Board	8,100.00	0.00	0.00
Arkansas Crime Information Center	75,200.00	4,923.54	6.55
Arkansas Department of Career Education	229,985.00	13,975.14	6.08
Arkansas Department of Education	359,952.78	47,327.67	13.15
Arkansas Department of Emergency Management	511,480.80	78,594.14	15.37
Arkansas Department of Environmental Quality	196,000.00	4,018.17	2.05
Arkansas Department of Health	116,625,836.00	749,322.03	0.64
Arkansas Department of Higher Education	380,089.15	19,798.64	5.21
Arkansas Department of Human Services	17,713,392.46	841,485.53	4.75
Arkansas Department of Labor	86,379.00	900.81	1.04
Arkansas Department of Parks and Tourism	29,000,000.00	86,920.38	0.30
Arkansas Department of Veterans Affairs	9,154,487.29	4,341.19	0.05
Arkansas Department of Workforce Services	6,302,008.65	777,708.00	12.34
Arkansas Department of Parks and Tourism History Commission	103,000.00	3,751.88	3.64
Arkansas Development Finance Authority	166,226.00	15,434.31	9.29
Arkansas Economic Development Commission	3,076,597.00	94,704.53	3.08
Arkansas Educational Television Network (AETN)	3,015,691.00	26,346.97	0.87
Arkansas Ethics Commission	9,783.00	2,378.30	24.31
Arkansas Fair Housing Commission	20,000.00	0.00	0.00
Arkansas Geological Survey	136,886.00	15,723.05	11.49
Arkansas Insurance Department	50,309.64	6,619.21	13.16
Arkansas Martin Luther King, Jr. Commission	133,656.00	4,696.85	3.51
Arkansas Motor Vehicle Commission	63,000.00	2,036.36	3.23
Arkansas Natural Resources Commission	350,000.00	3,454.32	0.99
Arkansas Oil & Gas Commission	884,608.00	22,792.26	2.58
Arkansas Public Defender Commission	2,108,279.00	99,187.71	4.70
Arkansas Public Employees Retirement System (APERS)	130,850.00	9,894.69	7.56
Arkansas Public Service Commission	125,345.00	18,358.50	14.65
Arkansas Real Estate Commission	68,330.00	22,236.75	32.54
Arkansas Rehabilitation Services	6,325,059.00	30,205.10	0.48
Arkansas Scholarship Lottery	325,700.00	13,620.47	4.18
Arkansas School for Mathematics, Sciences and the Arts	2,318,213.00	546.66	0.02

Arkansas School for the Blind	248,616.82	50,205.12	20.19
Arkansas School for the Deaf	1,240,263.00	108,237.98	8.73
Arkansas Securities Department	38,564.00	267.68	0.69
Arkansas Sentencing Commission	5,000.00	572.00	11.44
Arkansas State Bank Department	226,490.00	6,108.28	2.70
Arkansas State Board of Nursing	43,742.01	4,639.46	10.61
Arkansas State Board of Pharmacy	140,213.00	120.39	0.09
Arkansas State Board of Public Accountancy	36,283.00	0.00	0.00
Arkansas State Crime Laboratory	1,634,448.00	3,230.33	0.20
Arkansas State Library	300,000.00	14,578.85	4.86
Arkansas State Police	11,488,392.00	164,538.01	1.43
Arkansas State University-Beebe	2,930,231.00	41,729.70	1.42
Arkansas State University-Jonesboro	5,991,826.57	619,361.49	10.34
Arkansas State University-Mountain Home	350,000.00	0.00	0.00
Arkansas State University-Newport	980,200.00	83,037.78	8.47
Arkansas Student Loan Authority	53,000.00	0.00	0.00
Arkansas Tech University	4,600,000.00	158,166.97	3.44
Arkansas Veterans Child Welfare	774.00	1,101.39	142.30
Arkansas Veterinary Medical Exam Board	17,347.00	287.64	1.66
Arkansas Worker's Compensation Commission	2,128,615.00	3,969.93	0.19
Capitol Zoning District Commission	3,250.00	1,628.50	50.11
College of the Ouachita	900,000.00	168,612.00	18.73
Cossatot Community College of the University of Arkansas	780,272.00	26,354.76	3.38
Crowley's Ridge Technical Institute	257,500.00	12,759.06	4.95
DAH AR Historic Preservation Program	663,891.00	4,173.39	0.63
DAH Delta Cultural Center	31,000.00	2,184.72	7.05
DAH Historic AR Museum	109,271.00	1,520.79	1.39
DAH Mosaic Templars Cultural Center	242,782.00	112,916.69	46.51
Department of AR Heritage	1,695,564.00	150,449.53	8.87
Department of Community Correction	76,037,578.00	11,559.34	0.02
Department of Correction	16,798,416.00	70,281.58	0.42
Department of AR Heritage AR Arts Council	52,253.00	9,029.98	17.28
DFA - ABC - Administration	19,357.00	0.00	0.00
DFA - ADB - Enforcement	51,292.00	206.16	0.40
DFA - Child Support Enforcement	41,534,137.00	9,167,287.64	22.07
DFA - Management Services	1,486,594.00	110,616.72	7.44
DFA - Racing Commission	49,972.00	0.00	0.00
DFA - Revenue Services	4,334,969.00	259,601.08	5.99
East Arkansas Community College	2,181,435.00	123,982.28	5.68
Governor's Mansion	69,281.00	48.34	0.07
Henderson State University	4,400,000.00	61,324.00	1.39
Judicial Discipline and Disability	36,067.00	3,515.79	9.75
Liquefied Petroleum Gas Board	150,000.00	4,800.00	3.20

Mid-South Community College	1,015,653.00	7,000.00	0.69
National Park Community College	3,559,725.13	18,740.61	0.53
North Arkansas College	2,578,415.00	0.00	0.00
Northwest Arkansas Community College	4,775,403.00	111,691.85	2.34
Ozarka College	517,230.00	2,842.05	0.55
Phillips Community College of the UA	1,430,500.00	23,459.98	1.64
Pulaski Technical College	3,208,035.90	18,513.36	0.58
Rich Mountain Community College	258,700.00	1,831.06	0.71
Social Work Licensing Board	5,500.00	587.78	10.69
South Arkansas Community College	253,000.00	7,932.45	3.14
Southeast Arkansas College	1,504,660.00	14,529.18	0.97
Southern Arkansas University Tech	2,221,309.00	22,906.99	1.03
State Board of Collection Agencies	86,700.00	627.19	0.72
State Board of Election Commissioners	10,600.00	1,271.94	12.00
State Military Department	60,000,000.00	338,547.20	0.56
University of Arkansas at Monticello	3,625,413.56	34,063.42	0.94
University of Arkansas Community College at Batesville	301,670.00	30,319.12	10.05
University of Arkansas Cooperative Extension	4,438,800.00	52,319.65	1.18
University of Arkansas for Medical Sciences	33,780,597.00	216,999.84	0.64
University of Arkansas Fort Smith	18,696,205.00	99,808.33	0.53
University of Arkansas Pine Bluff	13,573,686.11	251,637.90	1.85
University of Arkansas-Fayetteville	92,735,096.00	749,084.99	0.81
University of Central Arkansas	4,009,421.00	204,038.49	5.09
Totals	650,848,135.94	16,988,583.00	2.61

LEGEND:

This expenditure report is as reported in the Arkansas MinorityView Portal.