

September 3, 2015

Senator Bill Sample Representative David L. Branscum Arkansas Legislative Council State Capitol, Room 315 Little Rock, AR 72201

RE: Arkansas Teacher Retirement System (ATRS) Submission of Investment for Review under ACA §19-11-1302 Investment: American Industrial Partners VI, LP

Dear Senator Sample and Representative Branscum:

By means of the enclosed Investment Summary, ATRS is submitting a private investment for review by the Arkansas Legislative Council (ALC) as required under ACA §19-11-1302 et seq., otherwise referred to as Act 1211 of 2009.

An investment of up to \$25 million has been recommended by the ATRS Board in American Industrial Partners VI, LP, a private equity limited partnership that will make buyout, turnaround and distressed debt investments in middle market underperforming companies in the industrial sector. This investment will serve to further diversify ATRS's private equity portfolio.

The ATRS Board approved the investment described above at its September 2, 2015, meeting and anticipates closing by the end of the month. A summary of the investment including key terms and investment strategy is enclosed for review by ALC. We will be happy to provide any other information you request regarding this investment.

Respectfully.

Geørge Hopkins Executive Director

GH:lw enclosures

Arkansas Teacher Retirement System Private Equity Investment **Executive Summary**

Investment American Industrial Partners VI, L.P. (the "Fund")

American Industrial Partners (the "General Partner") **Managing Party**

ATRS Legal Interest

Date

ATRS will be a limited partner.

September 2015 Report Date

Expected Closing

The General Partner is targeting capital commitments of \$1.75 billion. ATRS is expected to close in September 2015.

ATRS **Commitment &** Reason for Entry

Key Terms

The investment of up to \$25 million is to help achieve the 10% target allocation to private equity. The fund was recommended by the ATRS private equity consultant.

The offering was sourced directly from the General Partner. **Placement Agent**

Management Fee: The General Partner has proposed an annual management fee of 2.0% of capital commitments during the six-year investment period, and 2.0% of net invested capital after the investment period.

Carried Interest: After the limited partners receive a return of their contributed capital and costs on realized investments plus an 8% compounded annual preferred return, the General Partner will be entitled to 20% of the Fund's profits.

Justification of **Investment Term** & Anticipated **Termination Date**

The term is ten years (anticipated termination in 2025) plus a oneyear extension which is common for private equity funds due to the time required for buying, improving and selling underlying companies.

Investment Strategy

The Fund is being formed to make control investments in middle market U.S. industrial companies and will target underperforming companies with sales greater than \$75 million. The Fund may invest through buyout, turnaround, corporate carve-out, public-to-private, structured financings, bankruptcy acquisitions and debt-for-control transactions.

Management Team

Based in New York, the General Partner was founded in 1989. Since 2005, the firm has been led by Kim Marvin, John Becker and Dino Cusumano, principals. The principals are supported by 19 investment and operating professionals.

Historical Performance

In its previous two funds, the General Partner invested \$1.06 billion and has generated a net IRR of approximately 30% which constitutes top quartile performance relative to the fund's peers. Historical returns are not indicative of future performance.