1	State of Arkansas	A Bill	DDAET II I /II I
2	92nd General Assembly	A DIII	DRAFT JLL/JLI
3	Regular Session, 2019		HOUSE BILI
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5	By: Representative <na></na>		
6 7		For An Act To Be Entitled	
8	ΔΝ ΔΩΤ ΤΟ ΔΜ	IEND THE ARKANSAS PROCUREMENT 1	LAW• TO
9		WS CONCERNING VARIOUS PROCURED	•
10		ALLOW FOR REQUESTS FOR INFORM	
11		W CONCERNING THE PROCUREMENT (
12		SERVICES; TO PROVIDE FOR THE	
13		CATION OF PROCUREMENT OFFICIALS	
14		COST BE WEIGHTED A CERTAIN AN	
15	EVALUATING R	ESPONSES TO A REQUEST FOR PRO	POSALS; TO
16	ALLOW FOR TH	E USE OF PRIVATE EVALUATORS IN	N EVALUATING
17	RESPONSES TO	A REQUEST FOR PROPOSALS; TO I	REQUIRE THAT
18	RULES PROMUL	GATED BY THE STATE PROCUREMENT	T DIRECTOR
19	BE SUBMITTED	TO AND REVIEWED BY THE REVIEW	W
20	SUBCOMMITTEE	OF THE LEGISLATIVE COUNCIL;	TO AUTHORIZE
21	AND REGULATE	SOLICITATION CONFERENCES UNDI	ER THE
22	ARKANSAS PRO	CUREMENT LAW; TO REQUIRE THAT	VENDOR
23	TRAINING AND	POLLING BE CONDUCTED UNDER THE	HE ARKANSAS
24	PROCUREMENT	LAW; TO AMEND THE LAW CONCERN	ING THE
25	NEGOTIATION	OF COMPETITIVE SEALED BIDS AND	D
26	COMPETITIVE	SEALED PROPOSALS UNDER THE ARI	KANSAS
27	PROCUREMENT	LAW; TO AMEND THE LAW CONCERN	ING THE
28	REJECTION OF	A BID OR PROPOSAL UNDER THE A	ARKANSAS
29	PROCUREMENT	LAW; AND FOR OTHER PURPOSES.	
30			
31			
32		Subtitle	
33	TO AME	ND THE LAWS CONCERNING VARIOUS	
34	PROCURI	EMENT METHODS; TO PROVIDE FOR	THE
35		NG AND CERTIFICATION OF PROCUR	
36	OFFICIA	ALS; AND TO REQUIRE ADDITIONAL	

DRAFT

1	LEGISLATIVE REVIEW OF PROCUREMENT RULES.
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3	
4	BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:
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6	SECTION 1. Arkansas Code § 19-11-217(c), concerning the powers and
7	duties of the State Procurement Director, is amended to add additional
8	subdivisions to read as follows:
9	(9) Shall provide for enhanced training on the drafting of
10	specifications for procurements; and
11	(10) Shall maintain records of bids and proposals that are
12	rejected by the office for failure to adhere to the mandatory requirements of
13	a solicitation.
14	
15	SECTION 2. Arkansas Code § 19-11-225 is amended to read as follows:
16	19-11-225. Regulations Rules.
17	(a)(1) Regulations shall be promulgated by the The State Procurement
18	Director shall adopt rules in accordance with the applicable provisions of
19	this subchapter and of the Arkansas Administrative Procedure Act, § 25-15-201
20	et seq.
21	(2) A rule promulgated by the director under this subchapter is
22	not effective until the rule is:
23	(A) Submitted to and reviewed by the Review Subcommittee
24	of the Legislative Council; and
25	(B) Reviewed and approved by the Legislative Council under
26	§ 10-3-309.
27	(b) No regulation A rule shall not change any commitment, right, or
28	obligation of the state or of a contractor under a contract in existence on
29	the effective date of the regulation rule.
30	(c)(l) No clause which A clause that is required by regulation $\underline{\text{rule}}$ to
31	be included shall be considered to be <u>is not</u> incorporated by operation of law
32	in any state contract without the consent of both parties to the contract to
33	the incorporation.
34	(2) The parties to the contract may give such consent to
35	incorporation by reference at any time after the contract has been entered
36	into and without the necessity of consideration passing to either party.

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2	SECTION 3. Arkansas Code § 19-11-229(d), concerning competitive sealed
3	bidding, is amended to read as follows:
4	(d) (l) Notice inviting bids shall be :
5	(1) Be given not fewer than five (5) calendar days nor more than
6	thirty (30) ninety (90) calendar days preceding the date for the opening of
7	bids by publishing the notice at least one (1) time in at least one (1)
8	newspaper having general circulation in the state or posting by electronic
9	media, but in all instances, adequate notice shall be given \pm :
10	(2)(A) The notice shall include Include a general description of
11	the commodities, technical and general services, or professional and
12	consultant services to be procured; and shall state
13	(3) State where invitations for bid bids may be obtained;
14	(B) The notice also shall state (4) State the date, time, and
15	place of bid opening; and
16	(5) Include an announcement of the date and time of the
17	solicitation conference if a solicitation conference is to be held before the
18	opening of bids to provide information to prospective bidders.
19	
20	SECTION 4. Arkansas Code § 19-11-229(f), concerning competitive sealed
21	bidding, is amended to add an additional subdivision to read as follows:
22	(3)(A) A time discount may be considered in the evaluation of a
23	<pre>bid only:</pre>
24	(i) If the state agency specifically solicits
25	pricing that requests a time discount; and
26	(ii) Under the structured terms of the invitation
27	for bids.
28	(B) If a bidder offers a time discount as part of its bid
29	without the solicitation of time discounts by the state agency, the state
30	agency shall not consider the time discount.
31	
32	SECTION 5. Arkansas Code § 19-11-229(g), concerning competitive sealed
33	bidding, is amended to add an additional subdivision to read as follows:
34	(3)(A) The director or an agency procurement official may seek
35	the clarification of a submitted bid.
36	(B) A written response by a bidder under this subsection

_	shall not add to or emiance the submitted bid or change the terms of the
2	submitted bid.
3	(C) If the bidder fails or refuses to clarify any matter
4	questioned about the bidder's bid in writing by the deadline set by the
5	director or agency procurement official, the bid shall be evaluated as if no
6	clarification were given.
7	(D) If the bidder clarifies the matter questioned under
8	this subsection in writing, the clarification shall be evaluated and become a
9	part of any contract awarded on the basis of the bidder's bid.
10	
11	SECTION 6. Effective July 1, 2021, Arkansas Code § 19-11-229(h)(2),
12	concerning competitive sealed bidding under the Arkansas Procurement Law, is
13	amended to add an additional subdivision read as follows:
14	(C)(i) Negotiations under this subsection shall be
15	conducted by a person who is trained and certified in negotiation and
16	procurement processes.
17	(ii)(a) The Office of State Procurement shall
18	provide for the training and certification required under this subsection.
19	(b) The training provided by the office shall
20	be specific to Arkansas law.
21	
22	SECTION 7. Arkansas Code § 19-11-229(i), concerning competitive sealed
23	bidding, is amended to read as follows:
24	(i)(1) An invitation for bid bids may be cancelled or any or all bids
25	may be rejected in writing by the director or the agency procurement
26	official.
27	(2) Before the rejection of a bid by the director, the decision
28	to reject the bid may be validated with the state agency for which the
29	procurement is being conducted.
30	(3) A bid may be rejected for failure to adhere to mandatory
31	requirements.
32	
33	SECTION 8. Arkansas Code § 19-11-230(d), concerning competitive sealed
34	proposals under the Arkansas Procurement Law, is amended to read as follows:
35	(d) (1) The request for proposals shall indicate the relative
36	importance of price and other evaluation factors.

1	(2)(A) Except as provided in subdivision $(d)(2)(B)$ of this
2	section, cost shall be weighted at least thirty percent (30%) of the total
3	evaluation score for a proposal submitted in response to the request for
4	proposals.
5	(B)(i) The State Procurement Director may approve that
6	$\underline{\text{cost}}$ be weighted at a lower percentage of the total evaluation score for a
7	proposal submitted in response to a request for proposals if the director
8	makes a written determination that the lower percentage is in the best
9	interest of the state.
10	(ii) A state agency's failure to obtain the approval
11	of the director under this subsection for a request for proposals with cost
12	weighted at a lower percentage than required under subdivision (d)(2)(A) of
13	this section is grounds for submitting a protest under § 19-11-244.
14	(C) The use of a lower percentage under subdivision
15	(d)(2)(B) of this section and the corresponding written determination by the
16	director shall be submitted to the Legislative Council or, if the General
17	Assembly is in session, the Joint Budget Committee, for review before the
18	request for proposals is issued.
19	(3) The state's prior experience with an offeror may be
20	considered and scored as part of the offeror's proposal only:
21	(A) To the extent that the request for proposals requests
22	that all offerors provide references; and
23	(B) If the offeror's past performance with the state
24	occurred no more than three (3) years before the offeror submitted the
25	proposal.
26	(4) A state agency shall not include prior experience with the
27	state as a mandatory requirement for submitting a proposal under this
28	section.
29	
30	SECTION 9. Arkansas Code § 19-11-230(e)(2), concerning competitive
31	sealed proposals under the Arkansas Procurement Law, is amended to add an
32	additional subdivision to read as follows:
33	(C)(i) Before issuing the notice of award of a contract,
34	the director or the agency procurement official may request a best and final
35	offer from each responsible offeror that is reasonably susceptible of being
36	awarded the contract.

1	(11) In responding to a request for a best and final
2	offer, an offeror may:
3	(a) Resubmit the offeror's original proposal
4	with lower pricing or additional benefits, or both, in accordance with the
5	specifications of the request for proposals; or
6	(b) Submit a written response that states that
7	the offeror's original proposal, including without limitation the pricing,
8	remains unchanged.
9	(iii) If a best and final offer is requested, the
10	director or the agency procurement official shall evaluate each proposal
11	submitted in response to the request for a best and final offer in
12	determining the proposal that is the most advantageous to the state.
13	
14	SECTION 10. Arkansas Code § 19-11-230(f) and (g), concerning
15	competitive sealed proposals under the Arkansas Procurement Law, are amended
16	to read as follows:
17	(f)(1) The director or an agency procurement official may seek the
18	clarification of a submitted proposal.
19	(2) A written response by an offeror under this subsection shall
20	not add to or enhance the submitted proposal or change the terms of the
21	submitted proposal.
22	(3) If the offeror fails or refuses to clarify any matter
23	questioned about the offeror's proposal in writing by the deadline set by the
24	director or agency procurement official, the proposal shall be evaluated as
25	if no clarification were given.
26	(4) If the offeror clarifies the matter questioned under this
27	subsection in writing, the clarification shall be evaluated and become a part
28	of any contract awarded on the basis of the offeror's proposal.
29	(g)(l) Award After any requested best and final offers are submitted
30	and evaluated, the award shall be made to the responsible offeror whose
31	proposal is determined in writing to be the most advantageous to the state,
32	taking into consideration price, the evaluation factors set forth in the
33	request for proposals, and the results of any discussions conducted with
34	responsible offerors.
35	(2) No other factors or criteria shall be used in the

evaluation.

1	(3) If it is determined that two (2) or more responsible
2	offerors have tied scores after the evaluation of the proposals, the award
3	shall be made to the responsible offeror that had one (1) of the tied scores
4	and submitted the lowest price proposal.
5	(4) The director or the agency procurement official may enter
6	into negotiations with the responsible offeror whose proposal is determined
7	in writing to be the most advantageous to the state when the best interests
8	of the state would be served, including without limitation when the state car
9	obtain:
10	(A) A lower price without changes to the terms or
11	specifications of the request for proposals; or
12	(B) An improvement to the terms or specifications, or
13	both, of the request for proposals without increasing the price of the
14	proposal.
15	(h)(l) The Office of State Procurement shall:
16	(A) Encourage full discussion by the evaluators who are
17	evaluating proposals submitted in response to a request for proposals under
18	this section; and
19	(B) Develop tools and templates to be used in evaluating
20	proposals submitted in response to a request for proposals under this section
21	that optimize the number of material scored attributes and provide for a
22	limited range of possible scores for each attribute.
23	(2)(A) A state agency may use one (1) or more private evaluators
24	to evaluate proposals submitted in response to a request for proposals under
25	this section.
26	(B) A private evaluator used under this subsection shall
27	<u>be:</u>
28	(i) Held to the same requirements and prohibitions
29	regarding conflicts of interest as state employees;
30	(ii) A qualified volunteer, unless the state does
31	not have the necessary expertise to evaluate the proposals, in which case a
32	paid private evaluator may be used; and
33	(iii) Eligible for travel reimbursement if the state
34	agency decides to make travel reimbursement available.
35	(C) The use of a private evaluator is not required.
36	(D) If a state agency uses one (1) or more private

1	evaluators, the use of a private evaluator shall be disclosed in the
2	procurement file and in any information submitted to the Legislative Council
3	or, if the General Assembly is in session, the Joint Budget Committee.
4	$\frac{(g)}{(i)(1)}$ A competitive sealed proposal may be cancelled or any or
5	all proposals may be rejected in writing by the State Procurement Director
6	director or the agency procurement official.
7	(2) Before the rejection of a proposal by the director, the
8	decision to reject the proposal may be validated with the evaluation
9	committee that evaluated the proposal.
10	(3) A proposal may be rejected for failure to adhere to
11	mandatory requirements.
12	
13	SECTION 11. Arkansas Code § 19-11-233 is amended to read as follows:
14	19-11-233. Emergency procurements.
15	(a) The State Procurement Director, the head of a procurement agency,
16	or a designee of either officer may make or authorize others to make
17	emergency procurements as defined in § 19-11-204(4) and in accordance with
18	regulations rules promulgated by the director.
19	(b)(1) A person or state agency that makes an emergency procurement
20	under this section shall:
21	(A) Receive at least three (3) competitive bids unless the
22	emergency is a critical emergency; and
23	(B) Complete a quotation abstract that includes the:
24	(i) Names of the firms contacted;
25	(ii) Time that each firm was contacted;
26	(iii) Quoted price obtained from each contacted
27	firm; and
28	(iv) Method used for contacting each firm.
29	(2) As used in this subsection, "critical emergency" means an
30	emergency in which human life or health is imminently endangered.
31	
32	SECTION 12. Arkansas Code Title 19, Chapter 11, Subchapter 2, is
33	amended to add additional sections to read as follows:
34	19-11-273. Solicitation conferences.
35	(a)(1) A state agency may hold a solicitation conference before or
36	after issuing an invitation for bids or a request for proposals.

T	(2) A solicitation conference may be neid:
2	(A) In person; or
3	(B) Online or in another virtual format.
4	(b) Attendance by a vendor at a solicitation conference is not
5	required for that vendor's bid or proposal to be accepted unless the
6	attendance requirement is:
7	(1) Explicitly stated in the invitation for bids or request for
8	proposals; and
9	(2) Approved by the State Procurement Director or the head of
10	the procurement agency.
11	(c) A state agency holding a solicitation conference shall:
12	(1) Include the date and time of the solicitation conference in
13	the notice required under § 19-11-229;
14	(2) Require vendors in attendance at a solicitation conference
15	to sign in at the solicitation conference or provide a registration record
16	for an online or other virtual solicitation conference, regardless of whether
17	attendance is required under the solicitation; and
18	(3) Maintain the sign-in sheet or registration records with the
19	other documents related to the solicitation.
20	(d) A statement made at a solicitation conference does not change the
21	invitation for bids or request for proposals unless a change is made by
22	written amendment to the invitation for bids or request for proposals.
23	(e) A state agency is encouraged to hold a solicitation conference for
24	a procurement that:
25	(1) Has a contract amount of at least:
26	(A) Five million dollars (\$5,000,000) for a single
27	contract year; or
28	(B) Thirty-five million dollars (\$35,000,000) for the
29	total anticipated term of the contract, including any extensions, based on
30	the previous contract for the same commodities or services or, if a previous
31	contract is not available, a contract for similar commodities or services; or
32	(2) Is of strategic importance to the state.
33	
34	19-11-274. Vendor training and polling.
35	The Office of State Procurement shall:
36	(1)(A) Develop and deliver vendor training to inform interested

2	(B) The training required under subdivision (1)(A) of this
3	section shall:
4	(i) Be offered throughout the state; and
5	(ii) Be delivered as training sessions in person and
6	online or in another virtual format; and
7	(2) Periodically poll vendors that have been successful in
8	securing business with the state and vendors that have not been successful in
9	securing business with the state to solicit procurement feedback that can be
10	used to improve vendor training.
11	
12	19-11-275. Requests for information.
13	(a) As used in this section, "request for information" means a
14	procedure for formally requesting information, data, comments, or reactions
15	from prospective bidders or offerors in contemplation of a possible
16	competitive sealed bidding procurement under § 19-11-229 or a competitive
17	sealed proposal procurement under § 19-11-230.
18	(b) The State Procurement Director, a head of a procurement agency, or
19	a designee of the director or of a head of a procurement agency, may issue or
20	authorize another person to issue a request for information.
21	(c) A request for information under this section shall be published in
22	the same manner and location as an invitation for bids, a request for
23	proposals, or a request for qualifications.
24	(d) A contract shall not be awarded directly from a request for
25	information.
26	(e) Information provided in response to a request for information
27	under this section is exempt from the Freedom of Information Act of 1967, §
28	25-19-101 et seq., until:
29	(1) The bids for a competitive sealed bidding procurement are
30	<pre>opened publicly;</pre>
31	(2) The notice of anticipation to award is given for a
32	competitive sealed proposal procurement; or
33	(3) A decision is made not to pursue a procurement based on the
34	request for information.
35	
36	19-11-276. Training and certification of procurement personnel.

vendors of how to do business with the state.

1	(a) The State Procurement Director shall establish a training and
2	certification program to facilitate the training, continuing education, and
3	certification of state agency procurement personnel.
4	(b) As part of the training and certification program required under
5	this section, the director:
6	(1) Shall conduct procurement education and training for state
7	agency employees and other public employees;
8	(2)(A) Shall establish a tiered core curriculum that outlines
9	the minimum procurement-related training courses a state agency employee is
10	required to complete for certification.
11	(B) The tiered core curriculum required under subdivision
12	(b)(2)(A) of this section shall:
13	(i) Be designed to develop procurement competency;
14	<u>and</u>
15	(ii) Create a uniform training approach for state
16	agency employees ranging from entry-level procurement personnel to agency
17	procurement officials;
18	(3) May charge a reasonable fee for each participant to cover
19	the cost of providing the training required under this section;
20	(4) May conduct, develop, and collaborate with established
21	training programs, if any, for the purpose of providing certifications of
22	proficiency to state agency employees who complete the training and
23	certification program;
24	(5) May conduct research into existing and new procurement
25	methods; and
26	(6) May establish and maintain a state procurement library.
27	(c)(1) Beginning July 1, 2021, a state agency employee shall not
28	conduct a procurement under this chapter unless the state agency employee is
29	certified through the training and certification program required under this
30	section.
31	(2) To maintain certification under this section, a state agency
32	employee shall complete a reasonable number of hours of continuing education,
33	as provided for by rule by the director.
34	(d)(1) The director shall revoke the certification of a state agency
35	employee who is certified under this section and who is determined to have
36	knowingly violated state procurement laws, Arkansas Code Title 19, Chapter

1	<u>11.</u>
2	(2) The director shall adopt rules regarding the procedure for
3	revoking a state agency employee's certification under this section.
4	
5	SECTION 13. Arkansas Code § 19-11-801(a) and (b), concerning the
6	policy related to the procurement of professional services, are amended to
7	read as follows:
8	(a) It is the policy of the State of Arkansas that state agencies
9	shall follow the procedures stated in this section, except that competitive
10	bidding shall not be used for the procurement of legal, architectural,
11	engineering, construction management, and land surveying professional
12	consultant services if:
13	(1) State agencies not exempt from review and approval of the
14	Building Authority Division of the Department of Finance and Administration
15	shall follow procedures established by the division for the procurement of
16	architectural, engineering, land surveying, and construction management
17	services; and
18	(2) Institutions of higher education exempt from review and
19	approval of the division shall follow procedures established by their
20	governing boards for the procurement of architectural, engineering, land
21	surveying, and construction management professional consultant services.
22	(b) It is the policy of the State of Arkansas and its political
23	subdivisions that political subdivisions shall follow the procedures stated
24	in this section, except that competitive bidding shall not be used for the
25	procurement of legal, financial advisory, architectural, engineering,
26	construction management, and land surveying professional consultant services
27	
28	SECTION 14. Arkansas Code § 19-11-802, concerning requests for
29	statements of qualifications and performance data, is amended to add an
30	additional subsection to read as follows:
31	(e)(1)(A) A request for statements of qualifications and performance
32	data under this section may be used for certain procurements through a

(B) Absent a sole-source justification, a request for qualifications is the recommended procurement method when contracting for architectural, engineering, construction management, land surveying, and

33

34

35

36

request for qualifications.

1	interior design services.
2	(C) A request for qualifications may be used as the
3	procurement method when contracting for services other than architectural,
4	engineering, construction management, land surveying, and interior design
5	services if the:
6	(i) State Procurement Director approves the use of a
7	request for qualifications and determines that it is the most suitable method
8	of procurement; and
9	(ii) Approval of the director under subdivision
10	(e)(1)(C)(i) of this section is submitted to the Legislative Council for
11	review.
12	(2) In determining whether a request for qualifications under
13	this subsection is the most suitable method of procurement, the director
14	shall consider, based on information submitted by the requesting state
15	agency:
16	(A) Why the request for qualifications is the most
17	suitable method of procurement;
18	(B) Why cost should not be considered in the procurement;
19	<u>and</u>
20	(C) How the cost of the contract will be controlled if
21	cost is not a factor in the procurement.
22	
23	SECTION 15. DO NOT CODIFY. Rules.
24	(a) When adopting the initial rules required under this act, the State
25	Procurement Director shall file the final rules with the Secretary of State
26	for adoption under § 25-15-204(f):
27	(1) On or before January 1, 2021; or
28	(2) If approval under § 10-3-309 has not occurred by January 1,
29	2021, as soon as practicable after approval under § 10-3-309.
30	(b) The director shall file the proposed rules with the Legislative
31	Council under § 10-3-309(c) sufficiently in advance of January 1, 2021, so
32	that the Legislative Council may consider the rules for approval before
33	<u>January 1, 2021.</u>
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1 2	State of Arkansas 92nd General Assembly	A Bill	DRAFT JLL/JLL
3	Regular Session, 2019		HOUSE BILL
4	D. D Alle		
5	By: Representative <na></na>		
6		For An Act To Be Entitled	
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9		ING PROFESSIONAL AND CONSULTA	
10		AMEND THE LAWS CONCERNING S	
11		TO AMEND THE DEFINITIONS U	
12		CUREMENT LAW; TO AMEND THE RI	
13		QUIREMENTS FOR SERVICE CONTRA	
14		TO AMEND THE LAW CONCERNING	
15		ATE AGENCIES; TO AMEND AND PI	
16	THE TRACKING	AND REPORTING OF CONTRACTS	PROCURED BY
17	STATE AGENCIE	ES; TO REPEAL AS OBSOLETE THI	E REPORTING
18	REQUIREMENT F	FOR RECYCLED PAPER PRODUCTS;	AND FOR
19	OTHER PURPOSE	ES.	
20			
21			
22		Subtitle	
23	TO AMENI	D THE REVIEW AND REPORTING	
24	REQUIRE	MENTS FOR SERVICE CONTRACTS;	TO
25	AMEND T	HE LAW CONCERNING VEHICLE LE	ASES
26	BY STAT	E AGENCIES; AND TO PROVIDE F	OR THE
27	TRACKING	G AND REPORTING OF CONTRACTS	
28	PROCURE	D BY STATE AGENCIES.	
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30			
31	BE IT ENACTED BY THE GENE	ERAL ASSEMBLY OF THE STATE OF	F ARKANSAS:
32			
33		as Code § 19-11-203(4), conce	_
34		as Procurement Law, is amende	
35		nodities" means all <u>personal</u>	
36	not limited to, equipment	, printing, stationery, sup	plies, and insurance, but

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1	excluding leases without limitation:
2	(i) Goods, as defined in § 4-2-105;
3	(ii) Leases, as defined in § 4-2A-103; and
4	(iii) Insurance.
5	(B) "Commodities" does not include:
6	(i) A lease on real property, real property, or a
7	permanent interest in real property, exempt;
8	(ii) Exempt commodities and services, and capital;
9	<u>and</u>
10	(iii) Capital improvements;
11	
12	SECTION 2. Arkansas Code § 19-11-203(14)(AA), concerning the
13	definition of "exempt commodities and services" under the Arkansas
14	Procurement Law, is amended to read as follows:
15	(AA) The following commodities and services relating to
16	proprietary software after the initial procurement:
17	(i) Technical support <u>incidental to supporting the</u>
18	continuous operation of proprietary software;
19	(ii) Renewals;
20	(iii) Additional copies; and
21	(iv) License upgrades;
22	
23	SECTION 3. Arkansas Code § 19-11-203(27), concerning the definitions
24	to be used under the Arkansas Procurement Law, is amended to read as follows
25	(27)(A) "Services" means the furnishing of labor, time, or
26	effort by a contractor, not involving the delivery of a specific end product
27	other than reports which are merely incidental to the required performance
28	that does not produce tangible commodities.
29	(B) <u>"Services" includes without limitation:</u>
30	(i) Consulting services;
31	(ii) Personal services;
32	(iii) Professional services;
33	(iv) Technical and general services; and
34	(v) The furnishing of labor, time, or effort by a
35	contractor for the generation, customization, configuration, or development
36	of software and other intangible property other than technical support

1	incidental to the procurement of proprietary software.
2	(C) "Services" shall does not include employment
3	agreements, collective bargaining agreements, exempt commodities and
4	services, or architectural or engineering contracts requiring approval of the
5	Building Authority Division of the Department of Finance and Administration
6	or higher education;
7	
8	SECTION 4. Arkansas Code § 19-11-217(c), concerning the powers and
9	duties of the State Procurement Director, is amended to add an additional
10	subdivision to read as follows:
11	(9) Shall create a roster of expiring contracts for which there
12	is no new requisition.
13	
14	SECTION 5. Arkansas Code § 19-11-249, concerning cooperative
15	purchasing, is amended to add an additional subsection to read as follows:
16	(c) A contractor shall cooperate with the director in providing
17	information necessary for the director to complete the report required under
18	subsection (b) of this section.
19	
20	SECTION 6. Arkansas Code § 19-11-260 is repealed.
21	19-11-260. Recycled paper products - Preference.
22	(a) The State Procurement Director shall issue a recycled paper
23	content specification for each type of paper product.
24	(b)(1) The goal of state agencies for the percentage of paper products
25	to be purchased that utilize recycled paper shall be:
26	(A) Ten percent (10%) in fiscal year 1991;
27	(B) Twenty-five percent (25%) in fiscal year 1992;
28	(C) Forty-five percent (45%) in fiscal year 1993; and
29	(D) Sixty percent (60%) by calendar year 2000.
30	(2)(A) The Office of State Procurement shall prepare a
31	semiannual report of the state's progress in meeting the goals for the
32	purchase of paper products with recycled content.
33	(B) The report shall be made to the Governor.
34	(c)(l) Whenever a bid is required, a preference for recycled paper
35	products shall be exercised if the use of the products is technically
36	feasible and price is competitive.

1	(2)(A) For the purpose of procurement of recycled paper
2	products, "competitive" means the bid price does not exceed the lowest
3	qualified bid of a vendor offering paper products manufactured or produced
4	from virgin material by ten percent (10%).
5	(B) An additional one percent (1%) preference shall be
6	allowed for products containing the largest amount of postconsumer materials
7	recovered within the State of Arkansas.
8	(3) A bidder receiving a preference under this section shall not
9	be entitled to an additional preference under § 19-11-259.
10	
11	SECTION 7. Arkansas Code § 19-11-265 is amended to read as follows:
12	19-11-265. Submission of contracts required.
13	(a)(1) A Except as otherwise provided in this section, a contract
14	requiring the service services of one (1) or more individuals for regular
15	full-time or part-time weekly work shall be presented to the Legislative
16	Council or, if the General Assembly is in session, to the Joint Budget
17	Committee, before the execution of the contract if the total initial contract
18	amount or the total projected contract amount, including any amendments or
19	possible extensions, is at least one hundred thousand dollars (\$100,000).
20	(2) The Legislative Council or the Joint Budget Committee shall
21	provide the State Procurement Director with its review as to the propriety of
22	the contract within thirty (30) days after receipt of the proposed contract.
23	(3) The contract shall not be submitted to the Legislative
24	Council or to the Joint Budget Committee until the Office of State
25	Procurement has reviewed the contract and provided the Legislative Council or
26	the Joint Budget Committee with a recommendation regarding the legality of
27	the contract.
28	(4)(A)(i) A contract that does not have a material change upon
29	renewal or extension shall be included in the monthly report required under §
30	19-11-273 instead of being submitted to the Legislative Council or the Joint
31	Budget Committee for review under this subsection.
32	(ii) As used in this subdivision (a)(4), "material
33	change" includes without limitation:
34	(a) An increase in the contract amount;
35	(b) An increase in the total projected
36	contract amount;

1	(c) A change in any of the essential terms of
2	the contract;
3	(d) A change in any performance-based
4	standards stated in the contract;
5	(e) The imposition of financial consequences
6	as the result of a failure to satisfy performance-based standards under § 19-
7	11-267 during the year preceding the renewal or extension of the contract;
8	<u>and</u>
9	(f) The submission of a vendor performance
10	report during the year preceding the renewal or extension of the contract.
11	(B) However, a state agency may elect to submit a contract
12	for review under this subsection if the state agency is uncertain whether the
13	contract has a material change.
14	(5) A contract that is submitted for review under this
15	subsection shall have a cover sheet that provides the following information:
16	(A) A description of the goods or services being procured
17	and their criticality to the state;
18	(B) A description of the procurement process followed,
19	including without limitation the method used for the procurement;
20	(C) A summary of the scoring from the procurement;
21	(D) The vendors that participated in the procurement;
22	(E) The outcome of any protests;
23	(F) For procurements using the competitive sealed proposal
24	method:
25	(i) The qualifications of the evaluators; and
26	(ii) Whether any private evaluators were engaged;
27	<u>and</u>
28	(G) Any other information required by the Legislative
29	Council or the Joint Budget Committee.
30	(b) The Legislative Council or the Joint Budget Committee may review
31	or exempt from review any contract or group of contracts contemplated by this
32	section.
33	(c)(1) In addition to the contracts presented to the Legislative
34	Council or to the Joint Budget Committee under subsection (a) of this
35	section, the director shall compile a monthly report of all executed
36	contracts requiring the service of one (1) or more individuals for regular

1	full-time or part-time weekly work if the total initial contract amount or
2	the total projected contract amount, including any amendments or possible
3	extensions, is at least twenty-five thousand dollars (\$25,000) and less than
4	one hundred thousand dollars (\$100,000).
5	(2) The monthly report required under this subsection shall
6	include without limitation:
7	(A) The name of the contractor;
8	(B) The state agency name;
9	(C) The contact information for the contractor or state
10	agency;
11	(D) The total initial cost of the contract, the cost of
12	any commodities included in the contract, and the cost of the services;
13	(E) The type of commodities and services contracted;
14	(F) The quantity of commodities and services contracted;
15	(G) The procurement method;
16	(H) The total projected contract amount that includes any
17	amendments and all available extensions; and
18	(I) Any other information requested by the Legislative
19	Council or the Joint Budget Committee.
20	(3) The director shall remit the report required under this
21	subsection each month to the Legislative Council or to the Joint Budget
22	Committee as directed by the Legislative Council.
23	(d) <u>(c)</u> A contract that is procured by a state agency with <u>that has</u> a
24	state agency procurement official or procurement authority under a delegation
25	order is subject to the reporting and presentment requirements under this
26	section.
27	(e) (d) It is a violation of state procurement laws, Arkansas Code
28	Title 19, Chapter 11, for a state agency official to procure services in an
29	incremental or split purchase arrangement to avoid the reporting or
30	presentment requirements of this section.
31	
32	SECTION 8. Arkansas Code Title 19, Chapter 11, Subchapter 2, is
33	amended to add additional sections to read as follows:
34	19-11-273. Reporting requirements.
35	(a) The State Procurement Director shall compile a monthly report of
36	all executed contracts for services that have a total initial contract amount

- 1 or a total projected contract amount, including any amendments or possible
- 2 <u>extensions</u>, of at least twenty-five thousand dollars (\$25,000) but less than
- 3 one hundred thousand dollars (\$100,000).
- 4 (b) A contract that is procured by a state agency that has a state
- 5 agency procurement official or procurement authority under a delegation order
- 6 is subject to the reporting requirements under this section.
- 7 (c) The State Procurement Director shall adopt rules to:
- 8 <u>(1) Prescribe a cover sheet for the report required under this</u>
- 9 <u>section that sorts and identifies contracts within the report that may be</u>
- 10 <u>candidates for review;</u>
- 11 (2) Create instructions for completing the cover sheet
- 12 prescribed under subdivision (c)(1) of this section; and
- 13 (3) Provide for the identification of any contracts included in
- 14 the report that may need to be reviewed under § 19-11-265.
- 15 (d)(1) A primary member of the Legislative Council or the Review
- 16 Subcommittee of the Legislative Council or, if the General Assembly is in
- 17 session, the Joint Budget Committee or the PEER Review Subcommittee of the
- 18 Joint Budget Committee, may identify a contract included in a report under
- 19 this section that the primary member wants the Legislative Council or the
- 20 Review Subcommittee of the Legislative Council or, if the General Assembly is
- 21 in session, the Joint Budget Committee or the PEER Review Subcommittee of the
- 22 Joint Budget Committee, to review.
- 23 (2) A primary member shall identify a reported contract for
- 24 review under this section at least twenty-four (24) hours before the meeting
- 25 <u>at which the contract is to be reviewed.</u>
- 26 (e) It is a violation of state procurement laws, Arkansas Code Title
- 27 19, Chapter 11, for a state agency official to procure services in an
- 28 incremental or split purchase arrangement to avoid the reporting requirements
- 29 of this section.

- 31 19-11-274. Tracking requirements.
- 32 (a) The State Procurement Director, each agency procurement official,
- 33 and any state agency with procurement authority under a delegation order
- 34 shall track the following for the procurements they conduct and the contracts
- 35 <u>they execute:</u>
- 36 (1) Each protest received and the resolution of the protest;

1	(2) The outcome of any negotiations under this chapter; and
2	(3) The anticipated procurement needs of the state agency based
3	on the contracts that:
4	(A) Are set to expire during the next twelve (12) months;
5	<u>and</u>
6	(B) Will require a new solicitation in the next twelve
7	(12) months.
8	(b) Each agency procurement official and each state agency with
9	procurement authority under a delegation order shall report the information
10	obtained under subsection (a) of this section to the Office of State
11	Procurement.
12	
13	SECTION 9. Arkansas Code § 19-11-1006 is repealed as duplicative.
14	19-11-1006. Submission of contracts required.
15	(a)(1) A professional services contract or consultant services
16	contract shall be presented to the Legislative Council or, if the General
17	Assembly is in session, to the Joint Budget Committee, before the execution
18	of the professional services contract or consultant services contract if the
19	total initial amount or the total projected amount, including any amendments
20	or possible extensions, of the professional services contract or consultant
21	services contract is at least fifty thousand dollars (\$50,000).
22	(2) The Legislative Council or the Joint Budget Committee shall
23	provide the State Procurement Director with its review as to the propriety of
24	the professional services contract or consultant services contract within
25	thirty (30) days after receipt of the proposed professional services contract
26	or consultant services contract.
27	(3) The professional services contract or consultant services
28	contract shall not be submitted to the Legislative Council or to the Joint
29	Budget Committee until the Department of Finance and Administration has
30	reviewed the professional services contract or consultant services contract
31	and provided the Legislative Council or the Joint Budget Committee with a
32	recommendation regarding the legality of the professional services contract
33	or consultant services contract.
34	(b) The Legislative Council or the Joint Budget Committee may review
35	or exempt from review any professional services contract or consultant
36	services contract or group of professional services contracts or consultant

I	services contracts contemplated by this subchapter.
2	(c)(1) Funds from grants and contracts to a state institution of
3	higher education may be used for the purpose of subcontracting with
4	institutions under the performance conditions of the grants or contracts.
5	(2) Subcontracts for research that are derived from grants and
6	contracts to a state institution of higher education require the prior
7	approval of the director and a review by the Legislative Council or by the
8	Joint Budget Committee.
9	(d)(1) In addition to the professional services contracts and
10	consultant services contracts presented to the Legislative Council or to the
11	Joint Budget Committee under subsection (a) of this section, the director
12	shall compile a monthly report of all executed professional services
13	contracts and consultant services contracts if the total initial amount or
14	the total projected amount, including any amendments or possible extensions,
15	of the professional services contract or consultant services contract is at
16	least ten thousand dollars (\$10,000) and less than fifty thousand dollars
17	(\$50,000).
18	(2) The monthly report required under this subsection shall
19	include without limitation:
20	(A) The name of the contractor;
21	(B) The state agency name;
22	(C) The contact information for the contractor or state
23	agency;
24	(D) The total initial cost of the professional services
25	contract or consultant services contract;
26	(E) The type of services contracted;
27	(F) The quantity of services contracted;
28	(C) The procurement method;
29	(H) The total projected amount of the professional
30	services contract or consultant services contract that includes any
31	amendments and all available extensions; and
32	(I) Any other information requested by the Legislative
33	Council or the Joint Budget Committee.
34	(3) The director shall remit the report each month to the
35	Legislative Council or to the Joint Budget Committee as directed by the
36	Legislative Council.

- (e) A contract that is procured by a state agency with a state agency procurement official is subject to the reporting and presentment requirements under this section.
 - (f) It is a violation of state procurement laws, Arkansas Code Title
 19, Chapter 11, for a state agency official to procure services in an
 incremental or split purchase arrangement to avoid the reporting or
 presentment requirements of this section.

- 9 SECTION 10. Arkansas Code § 22-8-102 is amended to read as follows: 10 22-8-102. Leasing and renting of vehicles by state agencies — 11 Definitions.
 - (a) For purposes of As used in this section:
 - (1) "Lease" means obtaining the use of a motor vehicle from any source for a monetary fee, for a period of thirty-one (31) days or more; and
- 15 (2) "Rental" means obtaining the use of a motor vehicle from any 16 source for a monetary fee for a period of thirty (30) days or less; and
- 17 (3) "State agency" means the same as defined in § 19-11-203.
 - (b)(1) Before any state agency shall lease leases any motor vehicle or renew renews any existing lease for a motor vehicle, the state agency shall submit a written request to the State Procurement Director identifying the motor vehicles sought to be leased by the state agency and all facts and circumstances the director may request to enable him or her to determine the economics, need, and feasibility of leasing the motor vehicle.
 - (2) Upon receipt, the director shall review the request to lease the motor vehicle, and if he or she determines that the lease is in the best interest of the State of Arkansas and that the <u>state</u> agency has adequate funds to pay the lease, he or she may approve the request but only if he or she has first received the approval of the proposed lease has been reviewed by the Legislative Council or, if the General Assembly is in session, the <u>Joint Budget Committee</u>.
- 31 (3) After receiving the approval of If, after the Legislative
 32 Council or the Joint Budget Committee has reviewed the proposed lease of the
 33 motor vehicle, the director approves the proposed lease of the motor vehicle,
 34 the director shall stamp his or her approval on the request and return it to
 35 the state agency, which may then proceed to enter into the lease as proposed
 36 and approved by the director.

1	(4) In emergency situations, the director may approve a
2	temporary lease of a motor vehicle, not to exceed thirty (30) days, but only
3	if he or she has sought the advice of the cochairs of the Legislative Council
4	and scheduled the temporary lease of a motor vehicle for consideration at the
5	next meeting of the Legislative Council.
6	(c) If the director disapproves a proposed lease of a motor vehicle,
7	he or she shall stamp his or her disapproval on the request and return it to
8	the state agency, and it shall be unlawful for the state agency to proceed to
9	lease the motor vehicle.
10	(d) If federal assistance requirements or federal contract
11	requirements conflict with this section, this section shall not prevent a
12	state agency from complying with the terms and conditions of the federal
13	assistance requirements or the federal contract requirements.
14	(e) It is a violation of state procurement laws, Arkansas Code Title
15	19, Chapter 11, for a state agency official to conduct multiple rentals of \underline{a}
16	motor vehicle to avoid the approval and review requirements of this section.
17	
18	SECTION 11. DO NOT CODIFY. Rules.
19	(a) When adopting the initial rules required under this act, the State
20	Procurement Director shall file the final rules with the Secretary of State
21	for adoption under § 25-15-204(f):
22	(1) On or before January 1, 2020; or
23	(2) If approval under § 10-3-309 has not occurred by January 1,
24	2020, as soon as practicable after approval under § 10-3-309.
25	(b) The director shall file the proposed rules with the Legislative
26	Council under § 10-3-309(c) sufficiently in advance of January 1, 2020, so
27	that the Legislative Council may consider the rules for approval before
28	<u>January 1, 2020.</u>
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1 2 3	State of Arkansas 92nd General Assembly Regular Session, 2019	A Bill	DRAFT JLL/JLI HOUSE BILI
4			
5	By: Representative <na></na>		
6			
7		For An Act To Be Entitled	
8	AN ACT TO AM	END THE ARKANSAS PROCUREMENT	LAW; TO
9	AMEND THE LA	W CONCERNING THE CONTENT, TER	M, AND
10	REVIEW OF CO	NTRACTS PROCURED BY THE STATE	; TO PROVIDE
11	CERTAIN COMP	LIANCE REQUIREMENTS FOR PERSO	NS
12	CONTRACTING	WITH THE STATE; TO REQUIRE AN	D REGULATE
13	THE USE OF P	ERFORMANCE-BASED CONTRACTS; T	O AMEND THE
14	REQUIREMENT	CONCERNING VENDOR PERFORMANCE	REPORTS; TO
15	ELIMINATE DU	PLICATIVE PROVISIONS IN THE L	AW; AND FOR
16	OTHER PURPOS	ES.	
17			
18			
19		Subtitle	
20	TO AMEN	D THE LAW CONCERNING THE CONT	ENT,
21	TERM, A	ND REVIEW OF CONTRACTS PROCUR	RED BY
22	THE STA	TE; TO REQUIRE THE USE OF	
23	PERFORM	ANCE-BASED CONTRACTS; AND TO	AMEND
24	VENDOR	PERFORMANCE REPORT REQUIREMEN	ITS.
25			
26			
27	BE IT ENACTED BY THE GEN	ERAL ASSEMBLY OF THE STATE OF	ARKANSAS:
28			
29	SECTION 1. Arkans	as Code § 19-11-217(c), conce	rning the powers and
30	duties of the State Proc	urement Director, is amended	to add an additional
31	subdivision to read as f	ollows:	
32	(9) Shall a	nalyze information captured i	n state systems to
33	measure and track the co	ntract routing process to ide	ntify stakeholders that
34	may be contributing to t	he elongation of the contract	ing process; and
35	(10) Ensure	that vendor performance repo	rts are available to and
36	searchable by state agen	<u>cies.</u>	

DRAFT

1	
2	SECTION 2. Arkansas Code § 19-11-219 is amended to read as follows:
3	19-11-219. Legal counsel — Contract review.
4	(a) The Attorney General shall act as counsel for the State
5	Procurement Director in preparation of necessary contracts and in all legal
6	matters.
7	(b)(l) A contract that the director has designated as requiring review
8	shall be reviewed by a person employed as an attorney with a state agency.
9	(2) The review required under this subsection shall occur before
10	the contract is executed.
11	(c) The director shall adopt rules to implement this section,
12	including without limitation rules to:
13	(1) Designate contracts that require review under this section,
14	which may include without limitation contracts that:
15	(A) Exceed a certain dollar amount;
16	(B) Modify the standard state terms and conditions; and
17	(C) Are based on other stated criteria; and
18	(2) Identify the requirements for the attorneys who may review
19	contracts under this section, including without limitation:
20	(A) An attorney employed with the Office of State
21	Procurement, an institution of higher education, or the Office of the
22	Attorney General; and
23	(B) Any other attorney employed by the state and licensed
24	to practice law in Arkansas.
25	
26	SECTION 3. Arkansas Code § 19-11-238(c), concerning multiyear
27	contracts, is amended to read as follows:
28	(c) Termination Due to Unavailability of Funds in Succeeding Years.
29	(1) Original terms of such multiyear contracts shall terminate
30	on the last day of the current biennium, and any renewals by the state based
31	upon continuing appropriation shall not exceed the next succeeding biennium
32	not exceed four (4) years.
33	(2) When funds are not appropriated or otherwise made available
34	to support continuation of performance in a subsequent year of a multi-year g
35	multiyear contract, the contract for such subsequent year shall be terminated
36	and the contractor may be reimburged for the reasonable value of any

- l nonrecurring costs incurred but not amortized in the price of the commodities
- 2 or services delivered under the contract.
- 3 (3) The cost of termination under subdivision (c)(2) of this
- 4 section may be paid from:
- 5 (1) (A) Appropriations currently available for performance
- 6 of the contract;
- 7 (2) (B) Appropriations currently available for procurement
- 8 of similar commodities or services and not otherwise obligated; or
- 9 (3) (C) Appropriations made specifically for the payment
- 10 of such termination costs.

- 12 SECTION 4. Arkansas Code §§ 19-11-267 and 19-11-268 are amended to
- 13 read as follows:
- 14 19-11-267. Development and use of performance-based contracts -
- 15 Findings.
- 16 (a) The General Assembly finds that:
- 17 (1) Performance-based contracts provide an effective and
- 18 efficient method of monitoring and evaluating the overall quality of services
- 19 provided; and
- 20 (2) The practice of including benchmark objectives that the
- 21 provider must attain at specific intervals during the term of the contract is
- 22 an essential requirement for measuring performance.
- 23 (b)(1) A state agency, board, commission, or institution of higher
- 24 education that enters into a contract under this subchapter chapter to
- 25 procure services that has a contract amount of at least one million dollars
- 26 (\$1,000,000) in a single contract year or a total projected contract amount,
- 27 including any amendments to or possible extensions of the contract, of at
- 28 least seven million dollars (\$7,000,000) shall use performance-based
- 29 standards in the contract that are specifically tailored to the services
- 30 being provided under the contract.
- 31 (2) The performance-based standards used under this subsection
- 32 shall include performance measures based on objective factors.
- 33 (3) A state agency, board, commission, or institution of higher
- 34 education is encouraged to use performance-based standards that are based on
- 35 objective factors in any other contract in which it would serve the best
- 36 <u>interest of the state.</u>

1	(c)(1) A state agency, board, commission, or institution of higher		
2	education that enters into a contract with performance-based standards:		
3	(1)(A) Shall monitor the vendor's performance and adherence to		
4	the performance-based standards in the contract.		
5	(B) For state contracts, the Office of State Procurement		
6	shall be the state agency that monitors each vendor's performance under this		
7	subdivision (c)(1); and		
8	(2) May impose financial consequences, as identified in the		
9	contract, on a vendor that is party to a contract with performance-based		
10	standards for failure to satisfy the performance-based standards, including		
11	without limitation withholding payment or pursuing liquidated damages to the		
12	extent allowed by law.		
13	(d)(1) The State Procurement Director shall promulgate rules necessary		
14	to implement and administer this section.		
15	(2) Rules promulgated under this subsection are subject to		
16	approval by the Legislative Council or, if the General Assembly is in		
17	session, the Joint Budget Committee.		
18			
19	19-11-268. Vendor performance reporting.		
20	(a)(1) A state agency shall report a vendor's performance under a		
21	contract executed under this subchapter that has a total initial contract		
22	amount or total projected contract amount, including any amendments to or		
23	possible extensions of the contract, of at least twenty-five thousand dollars		
24	(\$25,000) chapter if the vendor fails to satisfy the performance-based		
25	standards stated in the contract in a manner that represents a material		
26	deviation.		
27	(2) A state agency shall use $\frac{1}{2}$ form prescribed by the State		
28	Procurement Director and approved by the Legislative Council or, if the		
29	General Assembly is in session, the Joint Budget Committee, to report a		
30	vendor's performance under this section.		
31	(b) The report required under this section shall be:		
32	(1) Completed and submitted:		
33	(Λ) At least one (1) time every three (3) months for the		
34	entire term of the contract; and		
35	(B) At the end of the contract;		
36	(2) Filed with the Office of State Procurement and maintained		

1 for a minimum of three (3) years from the termination of the relevant 2 contract, including any extensions and amendments; and 3 (3) (2) Signed by the director of the state agency or his or her 4 designee; and 5 (3) Filed monthly until the vendor has performed satisfactorily 6 under the contract for a period of at least ninety (90) consecutive days. 7 (c) A state agency may report a vendor's performance in the manner 8 prescribed under this section for any contract that would not require 9 reporting of a vendor's performance under this section if the state agency 10 encounters an issue with the vendor's performance of a contract. (d) A state agency may use a vendor performance report submitted under 11 12 this section to evaluate an offeror to the extent that the past performance 13 of an offeror may be considered under the law and the rules adopted by the 14 office. 15 SECTION 5. Arkansas Code Title 19, Chapter 11, Subchapter 2, is 16 17 amended to add an additional section to read as follows: 18 19-11-273. Compliance. 19 (a) A contractor shall ensure, in cooperation with a state agency, 20 that the contract between the contractor and the state agency adheres to the requirements of this chapter, including without limitation the inclusion of 21 22 any mandatory language and the submission of the contract for any required 23 review. (b)(1) After any required review of a contract has been completed, the 24 25 signature of the contractor shall be placed on the final contract between the 26 contractor and the state agency. 27 (2) The signature required under subdivision (b)(1) of this 28 section serves as an acknowledgement that the contractor is: 29 (A) Equally responsible with the state agency for adhering 30 to the requirements of this chapter related to the content and review of the

33 34

31

32

contract; and

701 et seq.

35 SECTION 6. Arkansas Code § 19-11-1010 is repealed as duplicative.

36 19-11-1010. Development and use of performance-based contracts -

(B) Subject to the relevant ethical provisions of § 19-11-

1	Findings.
2	(a) Performance-based contracts provide an effective, efficient method
3	of monitoring and evaluating the overall quality of services provided.
4	(b) The practice of including benchmark objectives that the provider
5	must attain at specific intervals during the term of the contract is an
6	essential requirement for measuring performance.
7	(c) Under regulations promulgated by the State Procurement Director,
8	all state agencies, boards, commissions, and institutions of higher education
9	shall use performance-based standards in professional and consultant service
10	contracts.
11	
12	SECTION 7. Arkansas Code § 19-11-1013 is repealed as duplicative.
13	19-11-1013. Vendor performance reporting.
14	(a)(1) A state agency shall report a vendor's performance under a
15	contract issued under this subchapter that has a total initial contract
16	amount or total projected contract amount, including any amendments to or
17	possible extensions of the contract, of at least twenty-five thousand dollars
18	(\$25,000) for contracts.
19	(2) A state agency shall use the form prescribed by the State
20	Procurement Director and approved by the Legislative Council or, if the
21	General Assembly is in session, the Joint Budget Committee, to report a
22	vendor's performance under this section.
23	(b) The report required under this section shall be:
24	(1) Completed and submitted:
25	(Λ) At least one (1) time every three (3) months for the
26	entire term of the contract; and
27	(B) At the end of the contract;
28	(2) Filed with the Office of State Procurement and maintained
29	for a minimum of three (3) years from the termination of the relevant
30	contract, including any extensions and amendments; and
31	(3) Signed by the director of the state agency or his or her
32	designee.
33	
34	SECTION 8. DO NOT CODIFY. Rules.
35	(a) When adopting the initial rules required under this act, the State
36	Procurement Director shall file the final rules with the Secretary of State

1	for adoption under § 25-15-204(f):
2	(1) On or before January 1, 2020; or
3	(2) If approval under § 10-3-309 has not occurred by January 1,
4	2020, as soon as practicable after approval under § 10-3-309.
5	(b) The director shall file the proposed rules with the Legislative
6	Council under § 10-3-309(c) sufficiently in advance of January 1, 2020, so
7	that the Legislative Council may consider the rules for approval before
8	January 1, 2020.
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1	State of Arkansas	A D'11	
2	92nd General Assembly	A Bill	DRAFT JLL/JLL
3	Regular Session, 2019		HOUSE BILL
4			
5	By: Representative <na></na>		
6			
7		For An Act To Be Entitled	
8	AN ACT TO AM	END THE ARKANSAS PROCUREMENT LA	AW; TO
9	AMEND ARKANS	AS PROCUREMENT LAWS CONCERNING	THE
10	DELEGATION A	UTHORITY OF THE STATE PROCUREME	ENT
11	DIRECTOR; TO AMEND THE LAW CONCERNING PROTESTS OF		ESTS OF
12	SOLICITATIONS AND AWARDS UNDER THE ARKANSAS		
13	PROCUREMENT	LAW; AND FOR OTHER PURPOSES.	
14			
15			
16		Subtitle	
17	TO AMEN	ND THE DELEGATION AUTHORITY OF	THE
18	STATE P	PROCUREMENT DIRECTOR; AND TO AM	END
19	THE LAW CONCERNING PROTESTS OF		
20	SOLICITATIONS AND AWARDS UNDER THE		
21	ARKANSA	AS PROCUREMENT LAW.	
22			
23			
24	BE IT ENACTED BY THE GEN	ERAL ASSEMBLY OF THE STATE OF A	ARKANSAS:
25			
26	SECTION 1. Arkans	as Code § 19-11-218 is amended	to read as follows:
27	19-11-218. Assist	ants and designees <u>— Written de</u>	elegation orders.
28	(a) Subject to the	e provisions of the Uniform Cla	assification and
29	Compensation Act, § 21-5	-201 et seq., the State Procure	ement Director may:
30	(1) Employ	and supervise such assistants a	and other persons as
31	may be necessary;		
32	(2) Fix the	ir compensation as provided by	law; and
33	(3) <u>(A)</u> Dele	gate authority to such designee	es or to any <u>a</u> state
34	agency as the director m	ay deem appropriate by issuing	a written delegation
35	order, within the limita	tions of state law and the stat	te procurement
36	regulations		

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I	(B) A written delegation order issued under this section
2	shall:
3	(i) Include an expiration date for the written
4	delegation order;
5	(ii) Be publicly posted on the official website of
6	the Office of State Procurement;
7	(iii) Remain in effect under the original terms
8	unless the terms of the written delegation order are modified or rescinded in
9	writing by the director;
10	(iv) Not be issued for a term that exceeds two (2)
11	years; and
12	(v) Be narrowly tailored if the written delegation
13	order is based on the type of good or service being procured.
14	(C) The director shall maintain records of each written
15	delegation order issued under this section.
16	(D) A person who is to be given authority under a written
17	delegation order issued under this section shall complete training on state
18	procurement laws, as provided for in this subchapter and in the rules adopted
19	by the director, before the written delegation order is issued.
20	(b) The director shall adopt rules to:
21	(1) Implement the requirements for written delegation orders
22	under this section; and
23	(2) Outline the procurement training required under this
24	section.
25	
26	SECTION 2. Arkansas Code § 19-11-244(a), concerning the resolution of
27	protested solicitations and awards under the Arkansas Procurement Law, is
28	amended to read as follows:
29	(a)(1) $\frac{Any}{An}$ actual or prospective bidder, offeror, or contractor who
30	is aggrieved in connection with the solicitation of a contract may protest by
31	presenting a written notice at least seventy-two (72) hours before the filing
32	deadline for the solicitation response to the State Procurement Director or
33	the head of a procurement agency.
34	(2) $\frac{\text{Any}}{\text{An}}$ actual bidder, offeror, or contractor who is
35	aggrieved in connection with the award of a contract may protest to the:
36	(A) Director; or

1	(B) Head of a procurement agency by submitting a
2	written protest within fourteen (14) calendar days after the award or the
3	notice of anticipation to award has been posted.
4	(3)(A) The protest shall be submitted in writing within fourteen
5	(14) calendar days after the aggrieved person knows or should have known of
6	the facts giving rise to the grievance. A protest submitted under this
7	section shall be submitted to the:
8	(i) State Procurement Director, if the Office of
9	State Procurement issued the solicitation; or
10	(ii) Head of the relevant procurement agency, if a
11	procurement agency issued the solicitation.
12	(B)(i) The head of the relevant procurement agency may
13	request that the director resolve a protest submitted under subdivision
14	(a)(3)(A)(ii) of this section.
15	(ii) An actual bidder, offeror, or contractor that
16	submits a protest under this subsection shall not submit a protest to the
17	director if a procurement agency issued the relevant solicitation.
18	(C) A protest resolved by the head of the relevant
19	procurement agency under this section:
20	(i) Has the same effect and finality as a protest
21	resolved by the director; and
22	(ii) Is not subject to an appeal made to the
23	director.
24	(4) A protest submitted by an aggrieved person under this
25	section shall:
26	(A) Be limited to one (1) or more of the following
27	grounds:
28	(i) The award of the contract exceeded the authority
29	of the director or the procurement agency;
30	(ii) The procurement process violated a
31	constitutional, statutory, or regulatory provision;
32	(iii) The director or the procurement agency failed
33	to adhere to the rules of the procurement as stated in the solicitation, and
34	the failure to adhere to the rules of the procurement materially affected the
35	contract award;
36	(iv) The procurement process involved responses that

1	were collusive, submitted in bad faith, or not arrived at independently
2	through open competition; or
3	(v) The award of the contract resulted from a
4	technical or mathematical error made during the evaluation process; and
5	(B) State facts that substantiate each ground on which the
6	protest is based.
7	
8	SECTION 3. Arkansas Code § 19-11-244(f), concerning the resolution of
9	protested solicitations and awards under the Arkansas Procurement Law, is
10	amended to read as follows:
11	(f) In the event of a timely protest under subsection (a) of this
12	section, the state shall not proceed further with the solicitation or with
13	the award of the contract until execute a contract that is the result of the
14	protested solicitation or award unless the director or the head of $\frac{1}{4}$
15	relevant procurement agency makes a written determination that the award
16	execution of the contract without delay is necessary to protect substantial
17	interests of the state.
18	
19	SECTION 4. Arkansas Code § 19-11-244, concerning the resolution of
20	protested solicitations and awards under the Arkansas Procurement Law, is
21	amended to add an additional subsection to read as follows:
22	(h) An actual or prospective bidder, offeror, or contractor who is
23	aggrieved by a protest submitted under this section that was without merit or
24	intended purely to delay the award of a contract may bring a private cause of
25	action for tortious interference with a business expectancy against the
26	person or entity that submitted the protest.
27	
28	SECTION 5. DO NOT CODIFY. Rules.
29	(a) When adopting the initial rules required under this act, the State
30	Procurement Director shall file the final rules with the Secretary of State
31	for adoption under § 25-15-204(f):
32	(1) On or before January 1, 2020; or
33	(2) If approval under § 10-3-309 has not occurred by January 1,
34	2020, as soon as practicable after approval under § 10-3-309.
35	(b) The director shall file the proposed rules with the Legislative
36	Council under § 10-3-309(c) sufficiently in advance of January 1, 2020, so

1	that the Legislative	Council	may	consider	the	rules	for	approval	before
2	January 1, 2020.								
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1	State of Arkansas	A Bill			
2	92nd General Assembly	A DIII	DRAFT JLL/JLI		
3	Regular Session, 2019		HOUSE BILI		
4	D. D				
5	By: Representative <na></na>				
6		For An Act To Be Entitled			
7	AN ACM MO AM				
8		END THE ARKANSAS PROCUREMENT	•		
9 10		V CONCERNING STATE CONTRACTS			
10	OTHER PURPOSI	ERNING COOPERATIVE PURCHASING	G; AND FOR		
12	OTHER PURPOSI				
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14		Subtitle			
15	TO AMEN	D THE ARKANSAS PROCUREMENT L	ΔW• TO		
16		HE LAW CONCERNING STATE CONT	•		
17	AND TO AMEND THE LAW CONCERNING				
18		TIVE PURCHASING.			
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21	BE IT ENACTED BY THE GENI	ERAL ASSEMBLY OF THE STATE OF	F ARKANSAS:		
22					
23	SECTION 1. Arkansa	as Code § 19-11-206(1), conc	erning the definitions		
24	relating to intergovernme	ental relations under the Arl	kansas Procurement Law,		
25	is amended to read as fol	llows:			
26	(1) "Coopera	ative procurement" "Cooperat:	ive purchasing agreement"		
27	means <u>an agreement entere</u>	ed into as the result of a p	rocurement conducted by,		
28	or on behalf of, more tha	an one (1) public procurement	t unit or by a public		
29	procurement unit with an	external procurement activity	ty;		
30					
31	SECTION 2. Arkansa	as Code § 19-11-223 is amendo	ed to read as follows:		
32	19-11-223. Commod	ities, technical and general	services, and		
33	professional and consulta	ant services under state con	tract.		
34	(a) <u>(l)</u> In addition	n to establishing a state con	ntract for those		
35	commodities, technical ar	nd general services, and pro	fessional and consultant		
36	services within the exclu	usive jurisdiction of the Sta	ate Procurement Director		

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- 1 under § 19-11-222, the director may award a mandatory state contract for
- 2 other commodities, technical and general services, and professional and
- 3 consultant services in those instances when substantial savings may be
- 4 effected by quantity purchasing of commodities, technical and general
- 5 services, or professional and consultant services in general use by several
- 6 state agencies when the director determines that combining the collective
- 7 purchasing power of the state would be beneficial to the state.
- 8 (2) The director shall submit a mandatory state contract that is
- 9 not for commodities or services within the exclusive jurisdiction of the
- 10 director to the Legislative Council or, if the General Assembly is in
- 11 <u>session</u>, to the Joint Budget Committee, for review before the execution of
- 12 the contract.
- 13 (b)(1) State contracts shall be limited to those commodities on which,
- 14 by virtue of custom or trade, substantial savings may be realized.
- 15 (2) In those instances in which substantial savings are not
- 16 effected, the letting of state contracts for those commodities shall be
- 17 discontinued.
- 18 (c)(1) Except for the procurement of commodities, technical and
- 19 general services, and professional and consultant services within the
- 20 exclusive jurisdiction of the director, state agencies with agency
- 21 procurement officials that can demonstrate a geographical or volume buying
- 22 advantage need not participate in the state contract.
- 23 (2) However, if the commodities, technical and general services,
- 24 or professional and consultant services obtained are procured at a
- 25 substantially higher price during the same state contract period, that state
- 26 agency must participate in the state contract upon expiration of the state
- 27 agency's contract.
- 28 (d) Except as authorized in this section, all state agencies which
- 29 require (b)(1) Unless an exemption is approved by the director under
- 30 <u>subdivision (b)(2) of this section, a state agency that requires</u> commodities,
- 31 technical and general services, and professional and consultant services that
- 32 are under a mandatory state contract shall procure these commodities,
- 33 technical and general services, and professional and consultant services
- 34 exclusively under such the mandatory state contract.
- 35 (2)(A) Except as provided in § 19-11-233, the director may
- 36 approve an exemption from a mandatory state contract awarded under this

1	section only if the state agency demonstrates that substantial savings will
2	likely be effected by purchasing outside of the mandatory state contract.
3	(B)(i) Approval of an exemption from a mandatory state
4	contract under this section shall be in writing.
5	(ii) Denial of a request for an exemption from a
6	mandatory state contract under this section is not required to be in writing.
7	(e) (c) All contracts concerning commodities, technical and general
8	services, and professional and consultant services shall disclose a projected
9	total cost, including, but not limited to, without limitation expenditures
10	that may be incurred under all available periods of extension if the
11	extensions were executed.
12	(d) The director shall:
13	(1) Identify and prioritize opportunities for awarding mandatory
14	state contracts under this section;
15	(2) Conduct mandatory state contract procurements under this
16	section that would produce savings for the state;
17	(3) Attempt to invite the participation of the potentially
18	affected state agencies in the development and evaluation of a mandatory
19	state contract procurement;
20	(4) Post notice of his or her intent to procure a mandatory
21	state contract on the official website of the Office of State Procurement;
22	<u>and</u>
23	(5)(A) Promote the use of mandatory state contracts among county
24	and city governments, including without limitation making information about
25	the mandatory state contracts readily available and searchable.
26	(B) The director shall adopt rules to include any
27	necessary conditions, reporting, or document retention standards related to
28	the director's duty to promote mandatory state contract use under this
29	subsection.
30	
31	SECTION 3. Arkansas Code § 19-11-249 is amended to read as follows:
32	19-11-249. Cooperative purchasing.
33	(a)(1) A public procurement unit may participate in, sponsor, conduct,
34	or administer a cooperative purchasing agreement for the acquisition of
35	commodities or services with one (1) or more public procurement units or
36	external procurement activities in accordance with an agreement entered into

1 between the participants. 2 (2)(A) A cooperative purchasing agreement under this section may 3 include without limitation a joint or multiparty contract between public 4 procurement units and an open-ended state public procurement unit contract 5 that is made available to local public procurement units. A cooperative 6 purchasing agreement is limited to commodities and services for which the 7 public procurement unit may realize savings or material economic value, or 8 both. 9 (B)(i) The State Procurement Director shall consider the economic justification for using a cooperative purchasing agreement when 10 11 granting or withholding approval for the cooperative purchasing agreement. (ii) The State Procurement Director shall adopt 12 13 rules to create a review policy outlining how the economic justification required under this section may be demonstrated, including without limitation 14 15 a comparison of: 16 (a) Current state contract pricing and the 17 pricing under a cooperative purchasing agreement; or 18 (b) Information obtained from a request for 19 information and pricing under a cooperative purchasing agreement. 20 (C) The State Procurement Director and the Director of the 21 Department of Finance and Administration shall submit any request for the 22 Office of State Procurement or the Department of Finance and Administration, 23 respectively, to participate in a cooperative purchasing agreement to the Governor for approval. 24 25 (b)(1)(A) The State Procurement Director shall present a quarterly an 26 annual report of all purchases made under cooperative purchasing agreements 27 by a state agency without an agency procurement official under this section 28 to the Legislative Council or, if the General Assembly is in session, to the 29 Joint Budget Committee. 30 (B) A state agency that has an agency procurement official shall present an annual report of all purchases made under cooperative 31 32 purchasing agreements under this section to the Legislative Council or, if 33 the General Assembly is in session, to the Joint Budget Committee. 34 The reports required under this subsection shall be 35 in the format required by the Legislative Council and shall include the

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following:

1	(A) The name of the contractor;				
2	(B) The name of the procuring agency;				
3	(C) The contact information for the contractor and				
4	procuring agency;				
5	(D) The total cost of the contract, including all				
6	available extensions;				
7	(E) A description of the goods or services procured; and				
8	(F) Any other information requested by the Legislative				
9	Council or the Joint Budget Committee.				
10					
11	SECTION 4. DO NOT CODIFY. Rules.				
12	(a) When adopting the initial rules required under this act, the State				
13	Procurement Director shall file the final rules with the Secretary of State				
14	<pre>for adoption under § 25-15-204(f):</pre>				
15	(1) On or before January 1, 2020; or				
16	(2) If approval under § 10-3-309 has not occurred by January 1,				
17	2020, as soon as practicable after approval under § 10-3-309.				
18	(b) The director shall file the proposed rules with the Legislative				
19	Council under § 10-3-309(c) sufficiently in advance of January 1, 2020, so				
20	that the Legislative Council may consider the rules for approval before				
21	January 1, 2020.				
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1	State of Arkansas	A Bill	
2	92nd General Assembly	A DIII	DRAFT JLL/JLI
3	Regular Session, 2019		HOUSE BILI
4	D. D Alle		
5	By: Representative <na></na>		
6		Ear An Act To Do Entitled	
7	AN ACT TO AMI	For An Act To Be Entitled END THE LAW CONCERNING THE PRO	OUDEMENT OF
8 9			
9 10	DESIGN SERVIC	CES CONTRACTS; AND FOR OTHER P	UKPUSES.
11			
12		Subtitle	
13	TO AMEN	D THE LAW CONCERNING THE	
14		MENT OF DESIGN SERVICES CONTRA	CTS.
15	TROCORL	Or Babion Banviold Confiden	.015
16			
17	BE IT ENACTED BY THE GENI	ERAL ASSEMBLY OF THE STATE OF A	ARKANSAS:
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19	SECTION 1. Arkansa	as Code § 22-2-108(7)(A), conc	erning the powers and
20	duties of the Building Au	uthority Division of the Depar	tment of Finance and
21	Administration, is amende	ed to read as follows:	
22	(7)(A) To ex	xecute contracts necessary to	accomplish the purposes
23	of this chapter, including	ng without limitation a statew	ide contract for design
24	services to expedite the	procurement of design service	s by a state agency in
25	an emergency.		
26			
27	SECTION 2. Arkansa	as Code Title 22, Chapter 9, S	ubchapter l, is amended
28	to add an additional sect	tion to read as follows:	
29	22-9-105. Poor con	<u>ntractual performance — Additi</u>	onal bids prohibited.
30	(a) A firm that ha	as an existing state contract v	with a state agency
31	shall not bid on any add	itional state contracts with a	state agency if the
32	firm's existing state con	ntract with a state agency has	one (1) or more
33	material issues, includin	ng without limitation a materi	al delay in the
34	_	on of a project or a breach of	
35	(b) As used in the	is section, "state agency" mean	ns the same as defined
36	in § 22-2-102.		

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Ţ	(c) The Director of the Department of Finance and Administration shall
2	adopt rules to provide guidance on what is considered to be a material issue
3	under subsection (a) of this section.
4	
5	SECTION 3. Arkansas Code § 22-9-203, concerning the award of contracts
6	for public improvements, is amended to add an additional subdivision to read
7	as follows:
8	(1) To the extent that the division includes minimum experience as
9	part of the evaluation of a bidder's responsiveness, the standard being
10	applied to the bidder's experience shall be stated in the invitation for
11	bids.
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