Exhibit G

# Southern Arkansas University (SAUM), 4-year

# 11 Employees with salaries over \$100,000 or more as of 6/30/2011

### Cost Containment 2010-2011

Name of Institution:	Southern Arkansas University

Cost Containment Input

Completed By: Roger Giles

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What input are you using from faculty, staff, students, and public in working to contain costs?
There is constant dialogue in the formal budget process of SAU to control costs and work more efficiently. Each unit presents their budget and makes and is encouraged to make suggestions for improvements.

# Do you have a Committee on Cost Containment?

The committee is the presidents and the vice presidents. Each vice presidents works in their area and brings ideas and proposals forward.

## Do you offer incentives and/or recognition to faculty/staff/students for suggestions on how to cut costs?

There is not a formal recognition process at this time. Good suggestions and results have resulted from the existing process and this was not considered needed.

		Estimated Annual		
ost Saving Efforts	Y or N	Savings	Notes	
Utilities				
Retrofiting with energy-efficient lighting, timers, etc.	Y	5,755		
Retooling HVAC controls	Y	179,479		
Replacing windows	Y			
Other describe: Trayless Dining	Y	25,000		
Other describe:	N	,		
Other describe:	N			
Total Utilities		210,234		
Personnel				
Consolidating departments	Y	0	Tenured faculty	
Staff reductions or reorganizations	Ŷ	-	IPEDS 2010 Feedback Report indicactes SAU staffed (not faculty) at <b>68%</b> of comparision group	
Temporary saving by keeping vacancies open	Y	87.080		
Hiring of temporary or adjunct faculty	Ŷ	07,000	12% of classes taught are with adjuncts	
Hiring of temporary or part-time staff in lieu of fulltime staff	Ŷ	400 000	0 estimated	
Reduction in Student Support staff	N	100,000	also see saff reduction comment above	
Reduction in maintenance staff	N		also see saff reduction comment above	
Reduction in campus security	N		also see saff reduction comment above	
Defer salary increases	Y	210.000	No COLA for FY 2012	
Reduce employee benefit packages	N			
Early retirement incentives for long-term employees	N		This has not proven to be a cost savings atin the past SAU	
Closing academic programs with low enrollments	N		none in the past year, done in prior years	
Other describe: Graduate Assistantships from tuition to straight dollar amount	Y	72,568		
Other describe: Budget Reductions as part of the budget process - all areas	Y	321,767		
Other describe:	N			
Total Personnel		1,091,415		
erating Budget Cuts		,,		
Reduce Travel budget	Y	17.500	Defer some optional travel	
Revised travel policy	N	,		
Reduction in office and teaching supplies	Y	31,920	approximately 2%	
Reduce printing of materials	Y		using eblasts, enewsletters, etc.	
Reduce library holdings or subscriptions	N	,		
Change computer replacement policy	N		Already on five plus year cycle	
Changed academic schedule to create efficiencies	Y		addition of online classes savings difficult to measure	
Centralization of printing	Y			
4 day work week in summer for employees	Y	17,139	specific savings are difficult to calculate	
Other describe: electronic financial aid	Y	2,100		
Other describe: Housing pstage and printing	Y	2,800		
Other describe:	Y	5,420	Bike patrol, donated training,Alet Express, Alertus Desktop	
Total Operating		78,509		
Total Savings		\$ 1.380.158		

Employees paid \$100,000 or more as of 6/30/2011							
Institution	Name	Title	FY 2011	Notes			
Southern Arkansas University	David F. Rankin	President	\$180,000				
Southern Arkansas University	David L. Crouse	VP Academic Affairs	\$124,360				
Southern Arkansas University	Darrell Morrison	VP Finance	\$120,627				
Southern Arkansas University	Donna Y. Allen	VP Student Affairs	\$114,221				
Southern Arkansas University	Roger Giles	VP Administration	\$113,831				
Southern Arkansas University	Charles J. Lewis	VP Faciities	\$102,003				
Southern Arkansas University	Lisa Toms	Dean, Business	\$108,000				
Southern Arkansas University	Zaidy MohdZain	Dean, Education	\$108,000				
Southern Arkansas University	Ben Johnson	Dean, Liberal & Performing	\$103,544				
Southern Arkansas University	Joe Winstead	Dean, Science and Tech	\$101,544				
Southern Arkansas University	Kim Bloss	Dean, Graduate	\$101,761				
1							