

# **Arkansas** Scholarship Lottery

# Arkansas Legislative Council Lottery Oversight Subcommittee Meeting Report from the Office of the Arkansas Lottery for July 2023 By Executive Director J. Eric Hagler

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# Comparative Income Statements July 2023 vs. July 2022



GAAP Basis Income Statement	July 2023	July 2022	Favorable/ (Unfavorable)	Percentage Variance
Revenues	<u></u>	<b>,</b>	<u>,</u>	<u></u>
Instant Games	\$ 37,281,593	\$ 35,496,829	\$ 1,784,764	5.0%
Draw Games	\$ 16,086,041	16,616,939	(530,898)	-3.2%
Retailer Fees and Other	59,698	62,624	(2,926)	-4.7%
Total Revenues	 53,427,332	52,176,392	1,250,940	2.4%
Operating Expense				
Instant Game Prizes	27,873,722	26,349,482	(1,524,240)	-5.8%
Draw Game Prizes	8,176,092	8,614,688	438,596	5.1%
Retailer Commissions	2,980,259	2,907,276	(72,983)	-2.5%
Gaming Contract Costs	2,498,975	2,380,645	(118,330)	-5.0%
Marketing and Advertising	442,884	419,246	(23,638)	-5.6%
General and Administrative	 819,577	844,985	25,408	3.0%
Total Operating Expenses	 42,791,509	41,516,322	(1,275,187)	-3.1%
Operating Income	10,635,823	10,660,070	(24,247)	-0.2%
Interest Income / Expense	 235,873	175,591	60,282	34.3%
Income Before Transfers	\$ 10,871,696	\$ 10,835,661	\$ 36,035	0.3%
Net Proceeds	\$ 12,666,503	\$ 12,465,979	\$ 200,524	1.6%

Note – Net Proceeds does not include unclaimed prizes amounts.

### Comparative Income Statements July 2023 Actual vs. Budget



GAAP Basis Income Statement		July 2023 Actual	July 2023 <u>Budget</u>		Favorable/ Infavorable)	Percentage Variance
Revenues		Actual	Dudget		<u>Jillavolabiej</u>	variance
Instant Games	\$	37,281,593 \$	38,500,000	\$	(1,218,407)	-3.2%
Draw Games	\$	16,086,041	7,868,000	•	8,218,041	104.4%
Retailer Fees and Other	•	59,698	58,100		1,598	2.8%
Total Revenues		53,427,332	46,426,100		7,001,232	15.1%
Operating Expense						
Instant Game Prizes		27,873,722	27,864,583		(9,139)	0.0%
Draw Game Prizes		8,176,092	4,296,417		(3,879,675)	-90.3%
<b>Retailer Commissions</b>		2,980,259	2,623,000		(357,259)	-13.6%
Gaming Contract Costs		2,498,975	2,322,000		(176,975)	-7.6%
Marketing and Advertising		442,884	541,000		98,116	18.1%
General and Administrative		819,577	770,000		(49,577)	-6.4%
Total Operating Expenses		42,791,509	38,417,000		(4,374,509)	-11.4%
Operating Income		10,635,823	8,009,100		2,626,723	32.8%
Interest Income / Expense		235,873	198,500		37,373	18.8%
Income Before Transfers	\$	10,871,696 \$	8,207,600	\$	2,664,096	32.5%
Net Proceeds	\$	12,666,503	7,507,600	\$	5,158,903	68.7%

Note – Net Proceeds does not include unclaimed prizes amounts.

# ADHE Transfer Analysis

8.4 4 h	2024 Net	2024 Unclaimed	TabalTasa (an	2024 Decide at	Over/Under	Cumulative
Month	Proceeds	Prizes	Total Transfer	2024 Budget	Budget	Balance
July,2023	\$ 12,666,503	\$ 390,174	\$ 13,056,677	\$ 8,207,600	\$ 4,849,077	\$ 4,849,077
August			\$-		\$ -	\$ 4,849,077
September			\$-		\$-	\$ 4,849,077
October			\$ -		\$ -	\$ 4,849,077
November			\$ -		\$ -	\$ 4,849,077
December			\$ -		\$-	\$ 4,849,077
January, 2024			\$ -		\$-	\$ 4,849,077
February			\$ -		\$ -	\$ 4,849,077
March			\$-		\$-	\$ 4,849,077
April			\$-		\$-	\$ 4,849,077
May			\$-		\$-	\$ 4,849,077
June						\$ 4,849,077
Sub total	12,666,503	390,174	13,056,677	8,207,600		
Reserve for GPW						
Total	\$ 12,666,503	\$ 390,174	\$ 13,056,677	\$ 8,207,600		\$ 4,849,077

# Comparative Income Statements Fiscal Year Ended June 30, 2023 Compared to June 30, 2022



GAAP Basis Income	Actual		Actual	Budget	
<u>Statement</u>	<u>Y</u>	TD 06/30/23	YTD 06/30/22		'TD 06/30/23
Revenues					
Instant Games	\$	476,578,850	\$ 480,101,229	\$	440,700,000
Draw Games		130,982,275	99,463,473		94,660,000
Retailer Fees and Other		667,866	671,076		602,000
Total Revenues		608,228,991	580,235,778		535,962,000
Operating Expense					
Instant Game Prizes		346,188,840	347,682,702		319,363,000
Draw Game Prizes		70,638,369	54,723,364		51,699,000
Retailer Commissions		34,300,134	32,801,115		30,293,000
Gaming Contract Costs		29,759,530	29,745,565		26,798,000
Marketing and Advertising		7,185,318	6,542,802		7,300,000
General and Administrative		10,726,996	8,434,984		10,551,000
Total Operating Expenses		498,799,187	479,930,532		446,004,000
Operating Income		109,429,804	100,305,246		89,958,000
Interest Income and Other Income		2,466,451	709,638		1,500,000
Income Before Transfers	\$	111,896,255	\$ 101,014,884	\$	91,458,000
Net Proceeds	\$	104,679,331	\$ 90,598,490	\$	84,150,000
Unclaimed Prizes to Net Proceeds	\$	10,004,003	\$ 8,775,096	\$	7,200,000
Transfer of Bond Fees	\$	84,646	\$ 13,071	\$	100,000
Total Net Proceeds	\$	114,767,980	\$ 99,386,657	\$	91,450,000

Arkansas Department of Finance & Administration Office of the Arkansas Lottery Lottery Scholarship Trust Account



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	Fiscal Year June 30, 2023	Fiscal Year June 30,2024 (YTD July 2024)		
Beginning Balance	\$ 192,693,718	\$ 250,837,552		
Net Proceeds	114,767,980	12,666,503 (1)		

Transfers to ADHE:	FY23	FY24		
Fall Academic Challenge Scholarships	9/23/22	7/14/23	(30,000,000)	(2,500,000)
Concurrent and Workforce Scholarships	12/7/22		(2,000,000)	
Spring Academic Challenge Scholarships	2/22/23		(30,000,000)	
Concurrent Scholarships	4/18/23		(400,000)	
Workforce Scholarships			. ,	
·			(62,400,000)	(2,500,000)

Refund of Unused Scholarship Proceeds R	equested:		
	FY23	FY24	
	8/8/23		5,775,854

#### Ending Balance

#### \$ 250,837,552 \$ 261,004,055

Arkansas Department of Finance & Administration Office of the Arkansas Lottery Unclaimed Prizes July 31, 2023



	Monthly	Year to Date
Reserve Balance July 1, 2023		\$1,000,000.00
<ol> <li>Unclaimed lottery prize money:</li> <li>Expenditures from unclaimed lottery prize money:</li> <li>December of feature prize money is a set of the set of th</li></ol>	\$ 390,174.00	390,174.00
<ol> <li>Reserved for future prizes, promotions or reserves:</li> <li>Less Denseits to not letter unreserved from unalsing</li> </ol>	390,174.00	390,174.00
<ol> <li>Less Deposits to net lottery proceeds from unclaime Lottery prize money:</li> </ol>	a	0
Reserve Balance June 30, 2024		\$1,390,174.00

Arkansas Department of Finance & Administration Office of the Arkansas Lottery Retailer Loss/Debt Set-off/Income Tax July 2023



As of 07/31/2023

Retailer losses \$0

Arkansas Debt Set-Off			Tot	al Since Inception
Department of Finance and Administration	\$	18,404.82	\$	1,727,121.59
Office of Child Support Enforcement	\$	6,399.92	\$	695,080.12
Total Debt Set-Off	\$	24,804.74	\$	2,422,201.71

Income Taxes Withheld	Jul-2	3	Tota	I Since Inception
Federal	\$	386,729.00	\$	131,903,197.00
State	\$	78,956.00	\$	35,728,374.00
Total Income Taxes Withheld	\$	465,685.00	\$	167,631,571.00



Arkansas Department of Finance and Administration Office of the Arkansas Lottery Requests Received from ADHE July 1 through July 31, 2023





Office of the Arkansas Lottery had one request from ADHE during the reporting period of July 1<sup>st</sup> through July 31st. ADHE requested reimbursement in the amount of \$1,143,689.66.



Arkansas Department of Finance and Administration Office of the Arkansas Lottery Requests Received from ADHE July 1 through July 31, 2023 (cont.)



### **Division of Higher Education**

101 E. Capitol Ave., Suite 300 • Little Rock, Arkansas • 72201-3827 • (501) 371-2000 • Fax (501) 371-2001

Jacob Oliva Secretary Ken Warden, Ed.D. Commissioner

August 1, 2023

Mr. Eric Hagler, Director Arkansas Scholarship Lottery P.O. Box 3238 Little Rock, AR 72203-3238

Dear Mr. Hagler:

Pursuant A.C.A 23-115-801(d)(2)(B), I am requesting reimbursement in the amount of \$1,143,689.66 for the Arkansas Division of Higher Education FY 2023 reimbursable administrative direct costs associated with the scholarships awarded funded with the net proceeds of the Arkansas Scholarship Lottery. Please find attached a breakdown of these costs.

Upon receipt of the reimbursement, the funds will be deposited to the Higher Education Grants Fund. If you require additional information or have questions, please contact Nick Fuller at 501.371.2026.

Sincerely,

Dr. Ken Warden, Ed.D. Commissioner



Arkansas Department of Finance and Administration Office of the Arkansas Lottery Requests Received from ADHE July 1 through July 31, 2023 (cont.)



# Arkansas Department of Higher Education Academic Challenge Scholarship Administrative Expense Fiscal 2023 Expenses

Regular Salaries	\$ 362,673.84
Extra Help	\$ 1,560.00
Personal Services Matching	\$ 82,860.83
Operating Expense	\$ 164,813.53
Professional Fees	\$ 525,000.00
Capital Outlay	\$ 6,781.46
Total	\$1,143,689.66



Arkansas Department of Finance and Administration Office of the Arkansas Lottery Requests Received from ADHE July 1 through July 31, 2023 (cont.)



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# FY23 Expense Detail

Ledger Code	Description	Expense
	501:00:00 Regular Salaries	\$ 362,673.84
5010001000	00 Regular Salaries	\$ 362,673.84
	501:00:01 Extra Help	\$ 1,560.00
5010002000	01 Extra Help Sal	\$ 1,560.00
	501:00:03 Personal Services Matching	\$ 82,860.83
5010005000	03 FICA & Medic Exp	\$ 25,785.53
5010007000	03 Retirement Exp	\$ 54,868.94
5010008000	03 Unemploy Comp Exp	\$ 27.44
5010010000	03 WORKERS COMPENSATION PREMIUM TAX	\$ 92.69
5010006500	Agency Cost of ARCAP	\$ 2,086.23
	502:00:02 Operating Expenses	\$ 164,813.53
5030017000	Software Maintenance	\$ 134,687.00
5090026300	02 Dsktop, Laptop, PDA	\$ 29,868.51
5050003100	02 - Meals	\$ 34.50
5020002000	Telecomm Wired	\$ 223.52
	506:00:10 Professional Fees	\$ 525,000.00
5060001000	Professional Adm Fee	\$ 525,000.00
	512:00:11 Capital Outlay	\$ 6,781.46

# Retail Sales by County July 1 through July 31, 2023



COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL
ARKANSAS	\$16,654.50	\$11,580.50	\$8,783.00	\$428,084.00	\$4,464.00	\$4,000.00	\$30,953.00	\$5,701.00	\$41,193.00	\$551,413.00
ASHLEY	\$15,534.50	\$15,024.00	\$6,475.00	\$231,080.00	\$2,232.00	\$2,340.00	\$16,753.00	\$2,064.00	\$27,830.00	
BAXTER	\$4,141.50	\$3,120.50	\$0,475.00	\$611,833.00	\$2,232.00	\$9,392.00	\$77,627.00	\$2,004.00 \$14,676.00	\$105,521.00	
BENTON	\$9,708.50	\$4,267.00	\$14,530.00	\$1,506,806.00	\$29,870.00	\$9,392.00	\$356,843.00	\$14,078.00	\$492,892.00	
BOONE	\$2,655.00	\$2,214.50	\$21,772.00	\$458,778.00	\$4,516.00	\$2,760.00	\$55,028.00	\$7,214.00	\$73,050.00	
BRADLEY	\$1,805.50	\$3,211.50	\$1,691.00	\$182,499.00	\$1,812.00	\$1,310.00	\$11,489.00	\$1,855.00	\$15,216.00	
CALHOUN	\$2,460.50	\$340.00	\$1,609.00	\$50,504.00	\$576.00	\$1,070.00	\$3,225.00	\$888.00	\$5,178.00	
CARROLL	\$1,352.50	\$438.50	\$10,164.00	\$250,161.00	\$2,902.00	\$2,556.00	\$34,556.00	\$5,426.00	\$44,565.00	
CHICOT	\$8,408.00	\$3,433.00	\$3,336.00	\$195,355.00	\$2,532.00	\$3,670.00	\$24,073.00	\$2,948.00	\$32,950.00	
CLARK	\$2,945.00	\$1,307.00	\$16,349.00	\$400,117.00	\$4,982.00	\$4,002.00	\$34,524.00	\$5,697.00	\$43,100.00	\$513,023.00
CLAY	\$671.50	\$26.50	\$5,809.00	\$145,900.00	\$1,218.00	\$1,928.00	\$10,498.00	\$2,346.00	\$14,999.00	
CLEBURNE	\$1,642.00	\$927.50	\$18,994.00	\$323,130.00	\$6,774.00	\$5,114.00	\$45,908.00	\$10,036.00	\$60,177.00	
CLEVELAND	\$697.50	\$225.00	\$2,195.00	\$39,832.00	\$474.00	\$1,358.00	\$4,719.00	\$565.00	\$6,164.00	
COLUMBIA	\$16,996.50	\$8,629.00	\$13,188.00	\$379,382.00	\$2,252.00	\$3,260.00	\$18,125.00	\$3,195.00	\$31,360.00	\$476,387.50
CONWAY	\$7,834.50	\$2,297.50	\$15,647.00	\$451,503.00	\$7,850.00	\$5,226.00	\$36,527.00	\$10,708.00	\$48,196.00	\$585,789.00
CRAIGHEAD	\$13,331.50	\$8,157.50	\$32,064.00	\$1,753,746.00	\$14,678.00	\$13,292.00	\$139,275.00	\$19,662.00	\$206,374.00	\$2,200,580.00
CRAWFORD	\$2,895.00	\$2,366.50	\$10,482.00	\$389,832.00	\$7,834.00	\$6,200.00	\$69,449.00	\$12,422.00	\$92,371.00	\$593,851.50
CRITTENDEN	\$39,274.00	\$21,745.50	\$11,345.00	\$720,141.00	\$5,632.00	\$11,112.00	\$95,387.00	\$12,179.00	\$138,049.00	\$1,054,864.50
CROSS	\$7,662.00	\$5,205.00	\$9,058.00	\$367,625.00	\$2,344.00	\$1,982.00	\$19,623.00	\$2,758.00	\$30,051.00	\$446,308.00
DALLAS	\$3,906.00	\$1,089.50	\$3,390.00	\$234,548.00	\$1,628.00	\$900.00	\$11,347.00	\$1,600.00	\$15,773.00	\$274,181.50
DESHA	\$2,953.50	\$2,347.00	\$3,046.00	\$222,998.00	\$2,774.00	\$1,158.00	\$18,227.00	\$2,681.00	\$23,069.00	\$279,253.50
DREW	\$4,518.00	\$2,593.50	\$14,683.00	\$398,337.00	\$3,300.00	\$3,178.00	\$24,535.00	\$5,255.00	\$31,799.00	\$488,198.50
FAULKNER	\$12,950.00	\$5,858.00	\$41,285.00	\$1,368,413.00	\$24,968.00	\$19,142.00	\$159,637.00	\$33,109.00	\$208,298.00	\$1,873,660.00
FRANKLIN	\$681.50	\$127.50	\$10,224.00	\$181,626.00	\$3,438.00	\$1,866.00	\$23,235.00	\$4,494.00	\$32,341.00	
FULTON	\$118.00	\$607.00	\$2,591.00	\$40,621.00	\$710.00	\$848.00	\$6,954.00	\$877.00	\$10,164.00	
GARLAND	\$15,978.00	\$6,946.00	\$27,448.00	\$1,279,664.00	\$28,074.00	\$21,912.00	\$217,830.00	\$55,082.00	\$276,113.00	
GRANT	\$1,250.50	\$1,166.50	\$5,407.00	\$204,252.00	\$3,084.00	\$3,272.00	\$24,337.00	\$4,171.00	\$31,014.00	
GREENE	\$805.50	\$1,075.50	\$20,191.00	\$659,838.00	\$5,448.00	\$3,868.00	\$53,937.00	\$8,546.00	\$80,016.00	
HEMPSTEAD	\$65,768.00	\$22,986,50	\$6,149.00	\$372.891.00	\$2,404.00	\$4,036.00	\$24,479.00	\$2,983.00	\$32,569,00	\$534,265.50
HOT SPRING	\$2,343.00	\$744.50	\$12,808.00	\$387,244.00	\$5,392.00	\$4,300.00	\$38,558.00	\$7,702.00	\$49,723.00	\$508,814.50
HOWARD	\$60,959.00	\$15,881.00	\$5,054.00	\$236,800.00	\$1,828.00	\$3,052.00	\$14,421.00	\$2,085.00	\$20,704.00	\$360,784.00
INDEPENDENCE	\$3,797.00	\$2,170.50	\$41,952.00	\$601,490.00	\$5,790.00	\$3,508.00	\$46,376.00	\$7,300.00	\$61,411.00	
IZARD	\$203.00	\$94.50	\$13,873.00	\$114,574.00	\$1,634.00	\$824.00	\$12,233.00	\$3,445.00	\$15,558.00	
JACKSON	\$19,132.00	\$9,998.50	\$15,046.00	\$332,352.00	\$3,150.00	\$1,210.00	\$18,559.00	\$4,210.00	\$27,477.00	\$431,134.50
JEFFERSON	\$62,514.00	\$42,303.50	\$30,110.00	\$1,478,942.00	\$22,694.00	\$22,562.00	\$125,350.00	\$28,919.00	\$172,865.00	
JOHNSON	\$728.50	\$1,361.50	\$3,731.00	\$294,513.00	\$3,438.00	\$2,584.00	\$27,343.00	\$4,855.00	\$35,438.00	\$373,992.00
LAFAYETTE	\$10,563.00	\$7,572.50	\$2,970.00	\$75,900.00	\$296.00	<u>\$678.00</u>	\$5,257.00	\$790.00	\$9,327.00	\$113,353.50
LAWRENCE	\$786.00	\$155.00	\$17,591.00	\$312,524.00	\$1,874.00	\$2,078.00		\$3,250.00	\$29,344.00	
	ψι ου.00	φ100.00	ψΠ,091.00	ψυτΖ,024.00	ψ1,07 <del>4</del> .00	φ2,070.00	ψ21,525.00	φ3,200.00	ψ <b>∠</b> ϑ,344.00	12

# Retail Sales by County (Cont.) July 1 through July 31, 2023



COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT	LOTTO	LUCKY FOR	MEGA	NATURAL STATE	POWERBALL	TOTAL
				SETTLEMENTS		LIFE	MILLIONS	JACKPOT		
LEE	\$2,659.50	\$12,945.00	\$2,164.00	\$78,334.00	\$380.00	\$1,036.00		\$649.00	\$10,174.00	
LINCOLN	\$724.00	\$608.00	\$1,886.00	\$103,425.00	\$1,742.00	\$2,096.00		\$2,442.00	\$12,777.00	
LITTLE RIVER	\$7,435.00	\$3,454.00	\$3,112.00	\$121,051.00	\$1,348.00	\$984.00	\$12,809.00	\$1,355.00	\$17,976.00	
LOGAN	\$478.50	\$188.00	\$12,240.00	\$237,331.00	\$2,846.00	\$1,824.00	\$22,148.00	\$4,687.00	\$32,190.00	\$313,932.50
LONOKE	\$13,452.00	\$11,480.50	\$34,746.00	\$1,212,816.00	\$17,986.00	\$11,384.00	\$120,678.00	\$26,549.00	\$158,732.00	\$1,607,823.50
MADISON	\$62.00	\$14.00	\$1,446.00	\$100,038.00	\$1,816.00	\$1,568.00	\$18,527.00	\$1,939.00	\$23,844.00	\$149,254.00
MARION	\$4,828.50	\$1,803.00	\$8,449.00	\$247,357.00	\$3,202.00	\$3,272.00	\$25,487.00	\$6,236.00	\$30,816.00	\$331,450.50
MILLER	\$32,284.00	\$13,940.50	\$11,717.00	\$539,697.00	\$5,190.00	\$8,030.00	\$47,065.00	\$7,394.00	\$65,260.00	\$730,577.50
MISSISSIPPI	\$56,190.50	\$27,546.50	\$17,992.00	\$770,306.00	\$3,078.00	\$2,548.00	\$46,825.00	\$5,145.00	\$70,960.00	\$1,000,591.00
MONROE	\$20,115.00	\$9,007.50	\$16,757.00	\$202,048.00	\$2,440.00	\$2,178.00	\$19,703.00	\$2,524.00	\$26,561.00	\$301,333.50
MONTGOMERY	\$0.00	\$0.00	\$2,806.00	\$36,609.00	\$1,084.00	\$388.00	\$8,431.00	\$1,233.00	\$10,397.00	\$60,948.00
NEVADA	\$4,961.50	\$2,191.00	\$2,122.00	\$169,026.00	\$970.00	\$1,338.00	\$9,915.00	\$1,162.00	\$11,845.00	\$203,530.50
NEWTON	\$98.50	\$127.00	\$1,488.00	\$51,382.00	\$408.00	\$434.00	\$4,407.00	\$1,727.00	\$5,883.00	\$65,954.50
OUACHITA	\$21,302.50	\$12,251.00	\$17,021.00	\$644,591.00	\$5,684.00	\$6,042.00	\$32,124.00	\$5,937.00	\$44,576.00	\$789,528.50
PERRY	\$945.00	\$1,209.50	\$3,912.00	\$121,913.00	\$2,612.00	\$1,370.00	\$13,549.00	\$2,944.00	\$18,062.00	\$166,516.50
PHILLIPS	\$15,338.50	\$4,926.00	\$6,151.00	\$200,976.00	\$1,564.00	\$1,796.00	\$20,658.00	\$3,375.00	\$33,350.00	\$288,134.50
PIKE	\$184.00	\$139.50	\$4,702.00	\$123,688.00	\$2,712.00	\$1,592.00	\$14,867.00	\$3,163.00	\$17,913.00	\$168,960.50
POINSETT	\$3,800.00	\$999.50	\$16,604.00	\$521,099.00	\$2,780.00	\$1,748.00	\$30,126.00	\$3,803.00	\$46,398.00	\$627,357.50
POLK	\$1,584.50	\$50.50	\$11,034.00	\$174,780.00	\$3,362.00	\$2,566.00	\$23,753.00	\$4,862.00	\$31,071.00	\$253,063.00
POPE	\$3,232.00	\$1,114.50	\$25,836.00	\$890,784.00	\$12,686.00	\$10,808.00	\$94,737.00	\$19,438.00	\$124,831.00	\$1,183,466.50
PRAIRIE	\$630.50	\$446.50	\$4,977.00	\$144,114.00	\$1,578.00	\$766.00	\$11,322.00	\$1,479.00	\$15,395.00	\$180,708.00
PULASKI	\$209,870.50	\$163,015.50	\$204,765.00	\$7,324,073.00	\$235,384.00	\$339,360.00	\$1,326,283.00	\$365,044.00	\$1,724,096.00	\$11,891,891.00
RANDOLPH	\$740.50	\$123.00	\$5,626.00	\$193,700.00	\$2,754.00	\$2,252.00	\$19,900.00	\$3,462.00	\$28,563.00	\$257,120.50
SAINT FRANCIS	\$32,406.00	\$12,046.50	\$7,152.00	\$361,947.00	\$2,534.00	\$2,694.00	\$30,336.00	\$5,101.00	\$48,513.00	\$502,729.50
SALINE	\$29,607.50	\$8,376.50	\$50,642.00	\$1,300,897.00	\$23,460.00	\$19,496.00	\$159,832.00	\$51,105.00	\$209,892.00	\$1,853,308.00
SCOTT	\$156.50	\$28.50	\$1,774.00	\$87,652.00	\$1,678.00	\$1,114.00	\$13,041.00	\$1,918.00	\$18,495.00	\$125,857.00
SEARCY	\$69.50	\$132.50	\$5,567.00	\$106,594.00	\$1,260.00	\$500.00	\$10,434.00	\$1,464.00	\$12,354.00	\$138,375.00
SEBASTIAN	\$11,272.50	\$4,265.50	\$23,621.00	\$901,243.00	\$18,712.00	\$16,752.00	\$184,154.00	\$32,308.00	\$248,221.00	\$1,440,549.00
SEVIER	\$6,616.00	\$652.50	\$1,583.00	\$197,782.00	\$2,050.00	\$962.00	\$16,267.00	\$2,070.00	\$22,471.00	\$250,453.50
SHARP	\$1,924.50	\$192.00	\$15,369.00	\$348,898.00	\$3,974.00	\$3,876.00	\$35,934.00	\$6,874.00	\$51,413.00	\$468,454.50
STONE	\$830.00	\$257.00	\$4,506.00	\$111,440.00	\$1,938.00	\$924.00	\$13,162.00	\$3,189.00	\$17,408.00	\$153,654.00
UNION	\$73,972.00	\$36,084.00	\$33,657.00	\$867,534.00	\$5,184.00	\$7,190.00	\$51,888.00	\$9,703.00	\$78,275.00	\$1,163,487.00
VAN BUREN	\$1,043.50	\$1,307.50	\$8,282.00	\$272,224.00	\$4,548.00	\$2,882.00	\$30,835.00	\$6,703.00	\$37,214.00	\$365,039.00
WASHINGTON	\$26,619.00	\$9,933.00	\$36,022.00	\$1,762,100.00	\$32,612.00	\$26,366.00	\$299,803.00	\$47,863.00	\$407,002.00	\$2,648,320.00
WHITE	\$11,870.50	\$8,111.00	\$59,467.00	\$992,358.00	\$14,002.00	\$9,512.00	\$94,964.00	\$19,056.00	\$125,864.00	\$1,335,204.50
WOODRUFF	\$1,754.00	\$949.00	\$4,419.00	\$130,732.00	\$1,030.00	\$716.00	\$9,506.00	\$1,625.00	\$13,883.00	\$164,614.00
YELL	\$285.00	\$123.00	\$5,098.00	\$226,898.00	\$3,384.00	\$2,020.00	\$21,405.00	\$4,846.00	\$28,401.00	\$292,460.00
<u> </u>	÷200.00	÷ 120.00	<i>40,000.00</i>	+==0,000.00	<i>40,001.00</i>	<i>4</i> <b>2</b> , <b>020</b> .00	<i>↓⊥</i> 1,100.00	ψ1,010.00	ų_0, io i.00	14



Retail Sales Totals – All Counties July 1 through July 31, 2023 Grand Totals



*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lotto	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
\$1,025,968.00	\$569,634.00	\$1,175,187.00	\$39,561,272.00	\$663,230.00	\$705,896.00	\$4,869,507.00	\$1,013,536.00	\$6,553,315.00	\$56,137,545.00

Arkansas Department of Finance and Administration Office of the Arkansas Lottery Instant & Fast Play Games July 2023



There were no new Instant games that started sales in July 2023.

Sales for the following Fast Play games began July 3, 2023. No ending dates have been determined for these games.

# \$1 Quick Cards \$2 Bingo

Sales for the following Fast Play games began July 31, 2023. No ending dates have been determined for these games.

\$1 Jumbo Bucks \$1 In Between

# Arkansas Scholarship Lottery Retailer, Terminal Counts, and Vendor Service Highlights intralot

July 2023

Retailer Count by Status							
Active	1511						
Renewal	494						
Total	2,005						

Terminal Count by Type							
Photon	2,090						
TVM	126						
DreamTouch Smart	84						
Total	2,302						

# **Monthly Highlights**

- 6,067,865 Total transactions processed through the Arkansas Scholarship Lottery System in July
- 1,020 service tickets resolved by Field Service and the Call Center for the month of July
- 519 Preventative Maintenance Actions completed by Field Service Technicians for the month of July



Arkansas Department of Finance and Administration Office of the Arkansas Lottery Term Contracts for Goods and Services July 1 through July 31, 2023





Office of the Arkansas Lottery executed 1 contract:

### Red Wolves Sports Properties, LLC

 OAL Marketing Department entered into an agreement with Red Wolves Sports to provide sponsorship opportunities and inventory items with respects to is athletics department.

 The term of the contract will be for a 1 year from July 1, 2023, through June 30, 2024.

3. The cost of the sponsorship will be 13,000.00 due on 11/1/2023.

Arkansas Department of Finance and Administration Office of the Arkansas Lottery Audit Report for July 1 through July 31, 2023





Office of the Arkansas Lottery had no audit reports issued during the reporting period July 1<sup>st</sup> through July 31<sup>st</sup>, 2023.