



Arkansas

Scholarship Lottery

Arkansas Legislative Council
Lottery Oversight Subcommittee Meeting
Report from the Office of the Arkansas Lottery for July 2023
By Executive Director J. Eric Hagler

Comparative Income Statements

July 2023 vs. July 2022

GAAP Basis Income Statement	July 2023	July 2022	Favorable/ (Unfavorable)	Percentage Variance
Revenues				
Instant Games	\$ 37,281,593	\$ 35,496,829	\$ 1,784,764	5.0%
Draw Games	\$ 16,086,041	16,616,939	(530,898)	-3.2%
Retailer Fees and Other	59,698	62,624	(2,926)	-4.7%
Total Revenues	53,427,332	52,176,392	1,250,940	2.4%
Operating Expense				
Instant Game Prizes	27,873,722	26,349,482	(1,524,240)	-5.8%
Draw Game Prizes	8,176,092	8,614,688	438,596	5.1%
Retailer Commissions	2,980,259	2,907,276	(72,983)	-2.5%
Gaming Contract Costs	2,498,975	2,380,645	(118,330)	-5.0%
Marketing and Advertising	442,884	419,246	(23,638)	-5.6%
General and Administrative	819,577	844,985	25,408	3.0%
Total Operating Expenses	42,791,509	41,516,322	(1,275,187)	-3.1%
Operating Income	10,635,823	10,660,070	(24,247)	-0.2%
Interest Income / Expense	235,873	175,591	60,282	34.3%
Income Before Transfers	\$ 10,871,696	\$ 10,835,661	\$ 36,035	0.3%
Net Proceeds	\$ 12,666,503	\$ 12,465,979	\$ 200,524	1.6%

Note – Net Proceeds does not include unclaimed prizes amounts.

Comparative Income Statements

July 2023 Actual vs. Budget

GAAP Basis Income <u>Statement</u>	July 2023 <u>Actual</u>	July 2023 <u>Budget</u>	Favorable/ <u>(Unfavorable)</u>	Percentage <u>Variance</u>
Revenues				
Instant Games	\$ 37,281,593	\$ 38,500,000	\$ (1,218,407)	-3.2%
Draw Games	\$ 16,086,041	7,868,000	8,218,041	104.4%
Retailer Fees and Other	59,698	58,100	1,598	2.8%
Total Revenues	53,427,332	46,426,100	7,001,232	15.1%
Operating Expense				
Instant Game Prizes	27,873,722	27,864,583	(9,139)	0.0%
Draw Game Prizes	8,176,092	4,296,417	(3,879,675)	-90.3%
Retailer Commissions	2,980,259	2,623,000	(357,259)	-13.6%
Gaming Contract Costs	2,498,975	2,322,000	(176,975)	-7.6%
Marketing and Advertising	442,884	541,000	98,116	18.1%
General and Administrative	819,577	770,000	(49,577)	-6.4%
Total Operating Expenses	42,791,509	38,417,000	(4,374,509)	-11.4%
Operating Income	10,635,823	8,009,100	2,626,723	32.8%
Interest Income / Expense	235,873	198,500	37,373	18.8%
Income Before Transfers	\$ 10,871,696	\$ 8,207,600	\$ 2,664,096	32.5%
Net Proceeds	\$ 12,666,503	7,507,600	\$ 5,158,903	68.7%

Note – Net Proceeds does not include unclaimed prizes amounts.

ADHE Transfer Analysis

Month	2024 Net Proceeds	2024 Unclaimed Prizes	Total Transfer	2024 Budget	Over/Under Budget	Cumulative Balance
July,2023	\$ 12,666,503	\$ 390,174	\$ 13,056,677	\$ 8,207,600	\$ 4,849,077	\$ 4,849,077
August			\$ -		\$ -	\$ 4,849,077
September			\$ -		\$ -	\$ 4,849,077
October			\$ -		\$ -	\$ 4,849,077
November			\$ -		\$ -	\$ 4,849,077
December			\$ -		\$ -	\$ 4,849,077
January, 2024			\$ -		\$ -	\$ 4,849,077
February			\$ -		\$ -	\$ 4,849,077
March			\$ -		\$ -	\$ 4,849,077
April			\$ -		\$ -	\$ 4,849,077
May			\$ -		\$ -	\$ 4,849,077
June						\$ 4,849,077
Sub total	12,666,503	390,174	13,056,677	8,207,600		
Reserve for GPW						
Total	\$ 12,666,503	\$ 390,174	\$ 13,056,677	\$ 8,207,600		\$ 4,849,077

Comparative Income Statements

Fiscal Year Ended June 30, 2023 Compared to June 30, 2022

GAAP Basis Income Statement	Actual YTD 06/30/23	Actual YTD 06/30/22	Budget YTD 06/30/23
Revenues			
Instant Games	\$ 476,578,850	\$ 480,101,229	\$ 440,700,000
Draw Games	130,982,275	99,463,473	94,660,000
Retailer Fees and Other	667,866	671,076	602,000
Total Revenues	608,228,991	580,235,778	535,962,000
Operating Expense			
Instant Game Prizes	346,188,840	347,682,702	319,363,000
Draw Game Prizes	70,638,369	54,723,364	51,699,000
Retailer Commissions	34,300,134	32,801,115	30,293,000
Gaming Contract Costs	29,759,530	29,745,565	26,798,000
Marketing and Advertising	7,185,318	6,542,802	7,300,000
General and Administrative	10,726,996	8,434,984	10,551,000
Total Operating Expenses	498,799,187	479,930,532	446,004,000
Operating Income	109,429,804	100,305,246	89,958,000
Interest Income and Other Income	2,466,451	709,638	1,500,000
Income Before Transfers	\$ 111,896,255	\$ 101,014,884	\$ 91,458,000
Net Proceeds	\$ 104,679,331	\$ 90,598,490	\$ 84,150,000
Unclaimed Prizes to Net Proceeds	\$ 10,004,003	\$ 8,775,096	\$ 7,200,000
Transfer of Bond Fees	\$ 84,646	\$ 13,071	\$ 100,000
Total Net Proceeds	\$ 114,767,980	\$ 99,386,657	\$ 91,450,000

Arkansas Department of Finance & Administration
Office of the Arkansas Lottery
Lottery Scholarship Trust Account



			Fiscal Year June 30, 2023	Fiscal Year June 30, 2024 (YTD July 2024)
Beginning Balance			\$ 192,693,718	\$ 250,837,552
Net Proceeds			114,767,980	12,666,503 (1)
Transfers to ADHE:	FY23	FY24		
Fall Academic Challenge Scholarships	9/23/22	7/14/23	(30,000,000)	(2,500,000)
Concurrent and Workforce Scholarships	12/7/22		(2,000,000)	
Spring Academic Challenge Scholarships	2/22/23		(30,000,000)	
Concurrent Scholarships	4/18/23		(400,000)	
Workforce Scholarships				
			<u>(62,400,000)</u>	<u>(2,500,000)</u>
Refund of Unused Scholarship Proceeds Requested:	FY23	FY24		
	8/8/23		5,775,854	
Ending Balance			<u>\$ 250,837,552</u>	<u>\$ 261,004,055</u>

Arkansas Department of Finance & Administration
Office of the Arkansas Lottery
Unclaimed Prizes July 31, 2023



	Monthly	Year to Date
Reserve Balance July 1, 2023		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 390,174.00	390,174.00
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	390,174.00	390,174.00
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		0
Reserve Balance June 30, 2024		\$1,390,174.00

Arkansas Department of Finance & Administration
Office of the Arkansas Lottery
Retailer Loss/Debt Set-off/Income Tax
July 2023



As of 07/31/2023

Retailer losses \$0

Arkansas Debt Set-Off	Jul-23		Total Since Inception	
Department of Finance and Administration	\$	18,404.82	\$	1,727,121.59
Office of Child Support Enforcement	\$	6,399.92	\$	695,080.12
Total Debt Set-Off	\$	24,804.74	\$	2,422,201.71

Income Taxes Withheld	Jul-23		Total Since Inception	
Federal	\$	386,729.00	\$	131,903,197.00
State	\$	78,956.00	\$	35,728,374.00
Total Income Taxes Withheld	\$	465,685.00	\$	167,631,571.00



**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
July 1 through July 31, 2023**



Office of the Arkansas Lottery had one request from ADHE during the reporting period of July 1st through July 31st. ADHE requested reimbursement in the amount of \$1,143,689.66.



**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
July 1 through July 31, 2023 (cont.)**



Division of Higher Education

101 E. Capitol Ave., Suite 300 • Little Rock, Arkansas • 72201-3827 • (501) 371-2000 • Fax (501) 371-2001

Jacob Oliva
Secretary

Ken Warden, Ed.D.
Commissioner

August 1, 2023

Mr. Eric Hagler,
Director Arkansas
Scholarship Lottery
P.O. Box 3238
Little Rock, AR 72203-3238

Dear Mr. Hagler:

Pursuant A.C.A 23-115-801(d)(2)(B), I am requesting reimbursement in the amount of \$1,143,689.66 for the Arkansas Division of Higher Education FY 2023 reimbursable administrative direct costs associated with the scholarships awarded funded with the net proceeds of the Arkansas Scholarship Lottery. Please find attached a breakdown of these costs.

Upon receipt of the reimbursement, the funds will be deposited to the Higher Education Grants Fund. If you require additional information or have questions, please contact Nick Fuller at 501.371.2026.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ken Warden'.

Dr. Ken Warden, Ed.D.
Commissioner



**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
July 1 through July 31, 2023 (cont.)**



**Arkansas Department of Higher Education
Academic Challenge Scholarship Administrative Expense
Fiscal 2023 Expenses**

Regular Salaries	\$	362,673.84
Extra Help	\$	1,560.00
Personal Services Matching	\$	82,860.83
Operating Expense	\$	164,813.53
Professional Fees	\$	525,000.00
Capital Outlay	\$	6,781.46
Total		<u>\$1,143,689.66</u>



Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
July 1 through July 31, 2023 (cont.)



FY23 Expense Detail

Ledger Code	Description	Expense
	501:00:00 Regular Salaries	\$ 362,673.84
5010001000	00 Regular Salaries	\$ 362,673.84
	501:00:01 Extra Help	\$ 1,560.00
5010002000	01 Extra Help Sal	\$ 1,560.00
	501:00:03 Personal Services Matching	\$ 82,860.83
5010005000	03 FICA & Medic Exp	\$ 25,785.53
5010007000	03 Retirement Exp	\$ 54,868.94
5010008000	03 Unemploy Comp Exp	\$ 27.44
5010010000	03 WORKERS COMPENSATION PREMIUM TAX	\$ 92.69
5010006500	Agency Cost of ARCAP	\$ 2,086.23
	502:00:02 Operating Expenses	\$ 164,813.53
5030017000	Software Maintenance	\$ 134,687.00
5090026300	02 Dsktop, Laptop, PDA	\$ 29,868.51
5050003100	02 - Meals	\$ 34.50
5020002000	Telecomm Wired	\$ 223.52
	506:00:10 Professional Fees	\$ 525,000.00
5060001000	Professional Adm Fee	\$ 525,000.00
	512:00:11 Capital Outlay	\$ 6,781.46

Retail Sales by County

July 1 through July 31, 2023

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL
ARKANSAS	\$16,654.50	\$11,580.50	\$8,783.00	\$428,084.00	\$4,464.00	\$4,000.00	\$30,953.00	\$5,701.00	\$41,193.00	\$551,413.00
ASHLEY	\$15,534.50	\$15,024.00	\$6,475.00	\$231,080.00	\$2,232.00	\$2,340.00	\$16,753.00	\$2,064.00	\$27,830.00	\$319,332.50
BAXTER	\$4,141.50	\$3,120.50	\$14,536.00	\$611,833.00	\$8,392.00	\$9,392.00	\$77,627.00	\$14,676.00	\$105,521.00	\$849,239.00
BENTON	\$9,708.50	\$4,267.00	\$19,429.00	\$1,506,806.00	\$29,870.00	\$23,964.00	\$356,843.00	\$41,468.00	\$492,892.00	\$2,485,247.50
BOONE	\$2,655.00	\$2,214.50	\$21,772.00	\$458,778.00	\$4,516.00	\$2,760.00	\$55,028.00	\$7,214.00	\$73,050.00	\$627,987.50
BRADLEY	\$1,805.50	\$3,211.50	\$1,691.00	\$182,499.00	\$1,812.00	\$1,310.00	\$11,489.00	\$1,855.00	\$15,216.00	\$220,889.00
CALHOUN	\$2,460.50	\$340.00	\$1,609.00	\$50,504.00	\$576.00	\$1,070.00	\$3,225.00	\$888.00	\$5,178.00	\$65,850.50
CARROLL	\$1,352.50	\$438.50	\$10,164.00	\$250,161.00	\$2,902.00	\$2,556.00	\$34,556.00	\$5,426.00	\$44,565.00	\$352,121.00
CHICOT	\$8,408.00	\$3,433.00	\$3,336.00	\$195,355.00	\$2,532.00	\$3,670.00	\$24,073.00	\$2,948.00	\$32,950.00	\$276,705.00
CLARK	\$2,945.00	\$1,307.00	\$16,349.00	\$400,117.00	\$4,982.00	\$4,002.00	\$34,524.00	\$5,697.00	\$43,100.00	\$513,023.00
CLAY	\$671.50	\$26.50	\$5,809.00	\$145,900.00	\$1,218.00	\$1,928.00	\$10,498.00	\$2,346.00	\$14,999.00	\$183,396.00
CLEBURNE	\$1,642.00	\$927.50	\$18,994.00	\$323,130.00	\$6,774.00	\$5,114.00	\$45,908.00	\$10,036.00	\$60,177.00	\$472,702.50
CLEVELAND	\$697.50	\$225.00	\$2,195.00	\$39,832.00	\$474.00	\$1,358.00	\$4,719.00	\$565.00	\$6,164.00	\$56,229.50
COLUMBIA	\$16,996.50	\$8,629.00	\$13,188.00	\$379,382.00	\$2,252.00	\$3,260.00	\$18,125.00	\$3,195.00	\$31,360.00	\$476,387.50
CONWAY	\$7,834.50	\$2,297.50	\$15,647.00	\$451,503.00	\$7,850.00	\$5,226.00	\$36,527.00	\$10,708.00	\$48,196.00	\$585,789.00
CRAIGHEAD	\$13,331.50	\$8,157.50	\$32,064.00	\$1,753,746.00	\$14,678.00	\$13,292.00	\$139,275.00	\$19,662.00	\$206,374.00	\$2,200,580.00
CRAWFORD	\$2,895.00	\$2,366.50	\$10,482.00	\$389,832.00	\$7,834.00	\$6,200.00	\$69,449.00	\$12,422.00	\$92,371.00	\$593,851.50
CRITTENDEN	\$39,274.00	\$21,745.50	\$11,345.00	\$720,141.00	\$5,632.00	\$11,112.00	\$95,387.00	\$12,179.00	\$138,049.00	\$1,054,864.50
CROSS	\$7,662.00	\$5,205.00	\$9,058.00	\$367,625.00	\$2,344.00	\$1,982.00	\$19,623.00	\$2,758.00	\$30,051.00	\$446,308.00
DALLAS	\$3,906.00	\$1,089.50	\$3,390.00	\$234,548.00	\$1,628.00	\$900.00	\$11,347.00	\$1,600.00	\$15,773.00	\$274,181.50
DESHA	\$2,953.50	\$2,347.00	\$3,046.00	\$222,998.00	\$2,774.00	\$1,158.00	\$18,227.00	\$2,681.00	\$23,069.00	\$279,253.50
DREW	\$4,518.00	\$2,593.50	\$14,683.00	\$398,337.00	\$3,300.00	\$3,178.00	\$24,535.00	\$5,255.00	\$31,799.00	\$488,198.50
FAULKNER	\$12,950.00	\$5,858.00	\$41,285.00	\$1,368,413.00	\$24,968.00	\$19,142.00	\$159,637.00	\$33,109.00	\$208,298.00	\$1,873,660.00
FRANKLIN	\$681.50	\$127.50	\$10,224.00	\$181,626.00	\$3,438.00	\$1,866.00	\$23,235.00	\$4,494.00	\$32,341.00	\$258,033.00
FULTON	\$118.00	\$607.00	\$2,591.00	\$40,621.00	\$710.00	\$848.00	\$6,954.00	\$877.00	\$10,164.00	\$63,490.00
GARLAND	\$15,978.00	\$6,946.00	\$27,448.00	\$1,279,664.00	\$28,074.00	\$21,912.00	\$217,830.00	\$55,082.00	\$276,113.00	\$1,929,047.00
GRANT	\$1,250.50	\$1,166.50	\$5,407.00	\$204,252.00	\$3,084.00	\$3,272.00	\$24,337.00	\$4,171.00	\$31,014.00	\$277,954.00
GREENE	\$805.50	\$1,075.50	\$20,191.00	\$659,838.00	\$5,448.00	\$3,868.00	\$53,937.00	\$8,546.00	\$80,016.00	\$833,725.00
HEMPSTEAD	\$65,768.00	\$22,986.50	\$6,149.00	\$372,891.00	\$2,404.00	\$4,036.00	\$24,479.00	\$2,983.00	\$32,569.00	\$534,265.50
HOT SPRING	\$2,343.00	\$744.50	\$12,808.00	\$387,244.00	\$5,392.00	\$4,300.00	\$38,558.00	\$7,702.00	\$49,723.00	\$508,814.50
HOWARD	\$60,959.00	\$15,881.00	\$5,054.00	\$236,800.00	\$1,828.00	\$3,052.00	\$14,421.00	\$2,085.00	\$20,704.00	\$360,784.00
INDEPENDENCE	\$3,797.00	\$2,170.50	\$41,952.00	\$601,490.00	\$5,790.00	\$3,508.00	\$46,376.00	\$7,300.00	\$61,411.00	\$773,794.50
IZARD	\$203.00	\$94.50	\$13,873.00	\$114,574.00	\$1,634.00	\$824.00	\$12,233.00	\$3,445.00	\$15,558.00	\$162,438.50
JACKSON	\$19,132.00	\$9,998.50	\$15,046.00	\$332,352.00	\$3,150.00	\$1,210.00	\$18,559.00	\$4,210.00	\$27,477.00	\$431,134.50
JEFFERSON	\$62,514.00	\$42,303.50	\$30,110.00	\$1,478,942.00	\$22,694.00	\$22,562.00	\$125,350.00	\$28,919.00	\$172,865.00	\$1,986,259.50
JOHNSON	\$728.50	\$1,361.50	\$3,731.00	\$294,513.00	\$3,438.00	\$2,584.00	\$27,343.00	\$4,855.00	\$35,438.00	\$373,992.00
LAFAYETTE	\$10,563.00	\$7,572.50	\$2,970.00	\$75,900.00	\$296.00	\$678.00	\$5,257.00	\$790.00	\$9,327.00	\$113,353.50
LAWRENCE	\$786.00	\$155.00	\$17,591.00	\$312,524.00	\$1,874.00	\$2,078.00	\$21,523.00	\$3,250.00	\$29,344.00	\$389,125.00

Retail Sales by County (Cont.)

July 1 through July 31, 2023

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL
LEE	\$2,659.50	\$12,945.00	\$2,164.00	\$78,334.00	\$380.00	\$1,036.00	\$6,384.00	\$649.00	\$10,174.00	\$114,725.50
LINCOLN	\$724.00	\$608.00	\$1,886.00	\$103,425.00	\$1,742.00	\$2,096.00	\$9,528.00	\$2,442.00	\$12,777.00	\$135,228.00
LITTLE RIVER	\$7,435.00	\$3,454.00	\$3,112.00	\$121,051.00	\$1,348.00	\$984.00	\$12,809.00	\$1,355.00	\$17,976.00	\$169,524.00
LOGAN	\$478.50	\$188.00	\$12,240.00	\$237,331.00	\$2,846.00	\$1,824.00	\$22,148.00	\$4,687.00	\$32,190.00	\$313,932.50
ONOKE	\$13,452.00	\$11,480.50	\$34,746.00	\$1,212,816.00	\$17,986.00	\$11,384.00	\$120,678.00	\$26,549.00	\$158,732.00	\$1,607,823.50
MADISON	\$62.00	\$14.00	\$1,446.00	\$100,038.00	\$1,816.00	\$1,568.00	\$18,527.00	\$1,939.00	\$23,844.00	\$149,254.00
MARION	\$4,828.50	\$1,803.00	\$8,449.00	\$247,357.00	\$3,202.00	\$3,272.00	\$25,487.00	\$6,236.00	\$30,816.00	\$331,450.50
MILLER	\$32,284.00	\$13,940.50	\$11,717.00	\$539,697.00	\$5,190.00	\$8,030.00	\$47,065.00	\$7,394.00	\$65,260.00	\$730,577.50
MISSISSIPPI	\$56,190.50	\$27,546.50	\$17,992.00	\$770,306.00	\$3,078.00	\$2,548.00	\$46,825.00	\$5,145.00	\$70,960.00	\$1,000,591.00
MONROE	\$20,115.00	\$9,007.50	\$16,757.00	\$202,048.00	\$2,440.00	\$2,178.00	\$19,703.00	\$2,524.00	\$26,561.00	\$301,333.50
MONTGOMERY	\$0.00	\$0.00	\$2,806.00	\$36,609.00	\$1,084.00	\$388.00	\$8,431.00	\$1,233.00	\$10,397.00	\$60,948.00
NEVADA	\$4,961.50	\$2,191.00	\$2,122.00	\$169,026.00	\$970.00	\$1,338.00	\$9,915.00	\$1,162.00	\$11,845.00	\$203,530.50
NEWTON	\$98.50	\$127.00	\$1,488.00	\$51,382.00	\$408.00	\$434.00	\$4,407.00	\$1,727.00	\$5,883.00	\$65,954.50
OUACHITA	\$21,302.50	\$12,251.00	\$17,021.00	\$644,591.00	\$5,684.00	\$6,042.00	\$32,124.00	\$5,937.00	\$44,576.00	\$789,528.50
PERRY	\$945.00	\$1,209.50	\$3,912.00	\$121,913.00	\$2,612.00	\$1,370.00	\$13,549.00	\$2,944.00	\$18,062.00	\$166,516.50
PHILLIPS	\$15,338.50	\$4,926.00	\$6,151.00	\$200,976.00	\$1,564.00	\$1,796.00	\$20,658.00	\$3,375.00	\$33,350.00	\$288,134.50
PIKE	\$184.00	\$139.50	\$4,702.00	\$123,688.00	\$2,712.00	\$1,592.00	\$14,867.00	\$3,163.00	\$17,913.00	\$168,960.50
POINSETT	\$3,800.00	\$999.50	\$16,604.00	\$521,099.00	\$2,780.00	\$1,748.00	\$30,126.00	\$3,803.00	\$46,398.00	\$627,357.50
POLK	\$1,584.50	\$50.50	\$11,034.00	\$174,780.00	\$3,362.00	\$2,566.00	\$23,753.00	\$4,862.00	\$31,071.00	\$253,063.00
POPE	\$3,232.00	\$1,114.50	\$25,836.00	\$890,784.00	\$12,686.00	\$10,808.00	\$94,737.00	\$19,438.00	\$124,831.00	\$1,183,466.50
PRAIRIE	\$630.50	\$446.50	\$4,977.00	\$144,114.00	\$1,578.00	\$766.00	\$11,322.00	\$1,479.00	\$15,395.00	\$180,708.00
PULASKI	\$209,870.50	\$163,015.50	\$204,765.00	\$7,324,073.00	\$235,384.00	\$339,360.00	\$1,326,283.00	\$365,044.00	\$1,724,096.00	\$11,891,891.00
RANDOLPH	\$740.50	\$123.00	\$5,626.00	\$193,700.00	\$2,754.00	\$2,252.00	\$19,900.00	\$3,462.00	\$28,563.00	\$257,120.50
SAINT FRANCIS	\$32,406.00	\$12,046.50	\$7,152.00	\$361,947.00	\$2,534.00	\$2,694.00	\$30,336.00	\$5,101.00	\$48,513.00	\$502,729.50
SALINE	\$29,607.50	\$8,376.50	\$50,642.00	\$1,300,897.00	\$23,460.00	\$19,496.00	\$159,832.00	\$51,105.00	\$209,892.00	\$1,853,308.00
SCOTT	\$156.50	\$28.50	\$1,774.00	\$87,652.00	\$1,678.00	\$1,114.00	\$13,041.00	\$1,918.00	\$18,495.00	\$125,857.00
SEARCY	\$69.50	\$132.50	\$5,567.00	\$106,594.00	\$1,260.00	\$500.00	\$10,434.00	\$1,464.00	\$12,354.00	\$138,375.00
SEBASTIAN	\$11,272.50	\$4,265.50	\$23,621.00	\$901,243.00	\$18,712.00	\$16,752.00	\$184,154.00	\$32,308.00	\$248,221.00	\$1,440,549.00
SEVIER	\$6,616.00	\$652.50	\$1,583.00	\$197,782.00	\$2,050.00	\$962.00	\$16,267.00	\$2,070.00	\$22,471.00	\$250,453.50
SHARP	\$1,924.50	\$192.00	\$15,369.00	\$348,898.00	\$3,974.00	\$3,876.00	\$35,934.00	\$6,874.00	\$51,413.00	\$468,454.50
STONE	\$830.00	\$257.00	\$4,506.00	\$111,440.00	\$1,938.00	\$924.00	\$13,162.00	\$3,189.00	\$17,408.00	\$153,654.00
UNION	\$73,972.00	\$36,084.00	\$33,657.00	\$867,534.00	\$5,184.00	\$7,190.00	\$51,888.00	\$9,703.00	\$78,275.00	\$1,163,487.00
VAN BUREN	\$1,043.50	\$1,307.50	\$8,282.00	\$272,224.00	\$4,548.00	\$2,882.00	\$30,835.00	\$6,703.00	\$37,214.00	\$365,039.00
WASHINGTON	\$26,619.00	\$9,933.00	\$36,022.00	\$1,762,100.00	\$32,612.00	\$26,366.00	\$299,803.00	\$47,863.00	\$407,002.00	\$2,648,320.00
WHITE	\$11,870.50	\$8,111.00	\$59,467.00	\$992,358.00	\$14,002.00	\$9,512.00	\$94,964.00	\$19,056.00	\$125,864.00	\$1,335,204.50
WOODRUFF	\$1,754.00	\$949.00	\$4,419.00	\$130,732.00	\$1,030.00	\$716.00	\$9,506.00	\$1,625.00	\$13,883.00	\$164,614.00
YELL	\$285.00	\$123.00	\$5,098.00	\$226,898.00	\$3,384.00	\$2,020.00	\$21,405.00	\$4,846.00	\$28,401.00	\$292,460.00

Retail Sales Totals – All Counties

July 1 through July 31, 2023

Grand Totals

*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lotto	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
\$1,025,968.00	\$569,634.00	\$1,175,187.00	\$39,561,272.00	\$663,230.00	\$705,896.00	\$4,869,507.00	\$1,013,536.00	\$6,553,315.00	\$56,137,545.00

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Instant & Fast Play Games
July 2023



There were no new Instant games that started sales in July 2023.

Sales for the following Fast Play games began July 3, 2023. No ending dates have been determined for these games.

\$1 Quick Cards

\$2 Bingo

Sales for the following Fast Play games began July 31, 2023. No ending dates have been determined for these games.

\$1 Jumbo Bucks

\$1 In Between

July 2023

Retailer Count by Status	
Active	1511
Renewal	494
Total	2,005

Terminal Count by Type	
Photon	2,090
TVM	126
DreamTouch Smart	84
Total	2,302

Monthly Highlights

- ▶ 6,067,865 Total transactions processed through the Arkansas Scholarship Lottery System in July
- ▶ 1,020 service tickets resolved by Field Service and the Call Center for the month of July
- ▶ 519 Preventative Maintenance Actions completed by Field Service Technicians for the month of July



**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
July 1 through July 31, 2023**



Office of the Arkansas Lottery executed 1 contract:

Red Wolves Sports Properties, LLC

1. OAL Marketing Department entered into an agreement with Red Wolves Sports to provide sponsorship opportunities and inventory items with respects to is athletics department.
2. The term of the contract will be for a 1 year from July 1, 2023, through June 30, 2024.
3. The cost of the sponsorship will be \$13,000.00 due on 11/1/2023.



Office of the Arkansas Lottery had no audit reports issued during the reporting period July 1st through July 31st, 2023.