Employee Health Benefits Consultant Services Summary of Response to RFP

Evaluation Criteria:

Directly Related Experience:	 State of Wisconsin, Dept. of Employee Trust Fund: (2015) 241,000 participants; retained to provide analysis, design, management and communication of the State's health insurance program for employees and retirees. Teacher Retirement System of Texas: (2019 – present) 725,000 participants; works as the benefits consultant for the program, including plan design, procurement, analysis, cost and quality management for medical and pharmacy benefit programs. State of Illinois, Bureau of Benefits: (2021) 440,000 participants; provide the entity with assistance with procurements related to health benefit options for its participants. See pp. 72-74 of proposal, Vendor's Qualifications § 5.5 See also pp. 29 of proposal, Consulting Capabilities § 3.1
Price:	Total Max Bid: \$575,000 See attached Official Proposal Price Sheet and Price Comparison Table.
Plan/Schedule:	Plan: Four-phase plan set forth in Executive Summary, pp. 2-3 of proposal: • History and Market Review • Goals/Strategy Development • Opportunity for Review • Recommendations See Topics for Analysis and Recommendations, pp. 14-21 of proposal. See also pp. 31-42 of proposal, for additional plan details.

Segal (Cont'd)

	Schedule: Appendix I: Work Plan – shows Vendor will begin work upon execution of the contract and have a draft report ready for the Subcommittee by September.
Availability:	 Indicates 24/7 availability of the team at p. 76 of proposal. Available to attend monthly meetings of the subcommittee and ad hoc meetings, as needed, p. 12 of proposal. No Arkansas office, planning to utilize Atlanta team.
Personnel:	 Kenneth Vieira, Account Executive Patrick Klein, Account Manager Matthew Kersting, Lead Actuary See Org. Chart, p. 65 of proposal. See also Team Bios at pp. 66-69 of proposal; and Resumes at Segal Team Resumes Tab.
Past Performance:	Founded in 1939, has 82 years of experience developing health and retirement programs; 80 Years of Innovation Table at p. 32 of proposal. • See References, pp. 72-74 of proposal. • See also attached References Table • See also Brief Professional History, p. 62 of proposal.
Compliance with RFP Requirements:	See Attached Checklist.
Subcontractors:	None listed.