## Stricken language would be deleted from and underlined language would be added to the law as it existed prior to this session of the General Assembly.

1	State of Arkansas	As Engrossed: H3/14/03	
2	84th General Assembly	A Bill	
3	Regular Session, 2003		HOUSE BILL 2179
4			
5	By: Representative Hutchins	son	
6			
7			
8		For An Act To Be Entitled	
9	AN ACT	TO AMEND ARKANSAS CODE § 19-4-1414	
10	PERTAIN	ING TO PERFORMANCE BASED EFFICIENC	Y
11	CONTRAC	TS.	
12			
13		Subtitle	
14	TO Al	MEND ARKANSAS CODE § 19-4-1414	
15	PERT	AINING TO PERFORMANCE BASED	
16	EFFI	CIENCY CONTRACTS.	
17			
18			
19	BE IT ENACTED BY THE (	GENERAL ASSEMBLY OF THE STATE OF AF	RKANSAS:
20			
21	SECTION 1. Arka	ansas Code § 19-4-1414 is amended t	to read as follows:
22	19-4-1414. Perfo	ormance-based efficiency contracts.	•
23	(a) For purpose	es of this section:	
24	(1) <b>"</b> Ager	ncy" means any state board, commiss	sion, agency,
25	department, and instit	tution of higher education, city, c	county, school
26	district, or other pol	litical subdivision of the State of	f Arkansas;
27	(2) "Bond	d" means any surety company bond, o	corporate guarantee of
28	performance, or other	financial assurance that the agence	cy may deem
29	appropriate from time	to time;	
30	<del>(2)</del> (3) "E	Efficiency savings" means cost savi	ings which result from
31	operational, cost avoi	idance, and other energy related sa	avings and changes
32	that do not degrade th	he level of service or working cond	ditions and which are
33	verifiable by comparin	ng <del>expenditures</del> <u>energy usage</u> that o	occur after the
34	improvements with the	same type or <del>expenditures</del> <u>energy</u> u	usage occurring before
35	the improvements are m	made;	
36	(/i) "Fnei	rov conservation measures" means th	he improvement

03032003LDH0724.JMB184

1	installation, repair, or alteration of any equipment, fixture, furnishing, or
2	other improvement to be added to or used in any building or facility, or any
3	maintenance or operational strategy that is designed to reduce utility
4	consumption or lower operating costs, and may include, but is not limited to:
5	(A) Insulation of the building structure or system
6	within the building;
7	(B) Windows or doors, caulking or weather stripping,
8	multi-glazed windows or doors, heat absorbing or heat reflective glazed and
9	coated window or door systems, additional glazing, reductions in glass area,
10	or other window and door system modifications that reduce energy consumption;
11	(C) Automated or computerized energy control
12	systems;
13	(D) Heating, ventilating, or air conditioning system
14	modifications or replacements, including the conversion or retrofitting of
15	existing heating, ventilating, or air conditioning systems to geothermal
16	based or ground looped heating, ventilation, or air conditioning systems;
17	(E) Replacements, retrofits, or modifications of
18	lighting fixtures to increase the energy efficiency of the lighting system;
19	(F) Indoor air quality improvements to increase air
20	quality that conforms to the applicable state building code requirements;
21	(G) Any additional building infrastructure
22	improvement, cost saving, life safety, or any other improvement that provides
23	long term operating cost reductions and are in compliance with the state
24	building code; and
25	(H) Any facility operation, administration, or
26	management program that reduces operating costs;
27	(3) "Performance-based efficiency contract" means a contract
28	with a qualified provider for+ the construction, installation, and
29	implementation of energy conservation measures that may or may not include
30	provisions in the contract, or in an accompanying agreement, under which the
31	costs associated with the construction, installation, and implementation of
32	energy conservation measures may be financed and paid over a specified period
33	of time with interest;
34	(A) The design and implementation of any improvement,
35	repair, or alteration;
36	(B) The betterment of any building or facility owned or

```
1
     operated by an agency; and
 2
                       (C) Any equipment, fixture, or furnishing to be added to
 3
     or used in any building or facility, or any maintenance or operational
 4
     strategy that is designed to reduce utility consumption or lower operating
 5
     costs, and may include, but is not limited to:
 6
                             (i) Automated or computerized energy control
 7
     systems;
 8
                             (ii) Heating, ventilating, or air conditioning
 9
     system modifications or replacements;
10
                             (iii) Replacements or modifications of lighting
11
     fixtures to increase the energy efficiency of the lighting system;
12
                             (iv) Indoor air quality improvements to increase air
13
     quality that conforms to the applicable state building code requirements in
14
     lieu of an increase in energy usage;
15
                             (v) Any additional building infrastructure
16
     improvement, cost saving, life safety, or any other improvement that provides
17
     long-term operating cost reductions and are in compliance with the state
     building code; and
18
19
                             (vi) Any facility operation program that reduces
20
     operating costs;
21
                 (4)(6) "Qualified provider" means a person or business
22
     experienced and trained in the design, analysis, and installation of energy
23
     conservation and facility management measures who is properly licensed as a
24
     contractor in the State of Arkansas; and
25
                 (5)(7) "Request for proposals" means a negotiated procurement.
26
           (b)(1) Any agency may enter into performance-based efficiency
27
     contracts for professional services contracts and may finance the costs
28
     associated with the purchase of equipment, labor, and services associated
29
     with the implementation of the energy conservation measures provided for in
     the performance based efficiency contracts or otherwise through the agency's
30
31
     execution either in favor of a qualified provider or third party financing
32
     source of any installment contract or lease purchase agreement possessing a
33
     financing term not to exceed twenty (20) years, provided that all energy
     cost, operation, cost avoidance, and other savings associated with the
34
35
     installation of the energy conservation measures provided in the performance
     based efficiency contract along with any other available and lawful funds
36
```

1 that the agency might designate shall be sufficient to offset the annual debt 2 service and other costs of the performance based efficiency contract. 3 (2) Performance-based efficiency contracts shall contain a 4 guarantee of cost savings. 5 (2) Recognizing that Amendment 65 to the Arkansas Constitution and the 6 Revenue Bond Act of 1987, Arkansas Code § 19-9-601 et seq., authorize 7 agencies to issue installment contracts or lease purchase agreements, it is the intent of the General Assembly that energy savings realized through the 8 9 implementation of energy conservation measures shall be deemed and considered 10 to constitute special revenues that are derived from a source other than 11 assessments for local improvements and taxes, and that the savings can be pledged in support of the repayment of financial obligations incurred under 12 13 this section to finance energy conservation measures. 14 (3) Any agency may enter into an installment contract or lease 15 purchase agreement for the purpose of financing performance based efficiency 16 projects for a term not to exceed twenty (20) years. 17 (4) The contract shall provide that all payments, except 18 obligations on termination of the contract before its expiration, are to be made in installments. 19 20 (5) The contract's cost savings shall be guaranteed each year 21 during the term of the agreement to the agency on a first-party basis. 22 (6) The savings shall be sufficient to offset the annual costs 23 of the contract. 24 (c)(1) A qualified provider to whom the a performance based efficiency 25 contract is awarded shall provide a sufficient bond to the agency for its 26 faithful performance of the equipment installation and the accomplishment of 27 the guaranteed energy usage savings. 28 (2) One (1) multiyear performance bond covering the aggregate 29 amount of the guaranteed savings over the contract term shall be required and 30 shall remain in full force and effect until the termination of the agreement. 31 (3)(A)(2)(A) All work performed by or for a qualified provider 32 related to the improvements or modifications energy conservation measures 33 which are intended to result in the efficiency savings guaranteed under the contract shall be performed in accordance with drawings and specifications 34 35 prepared by a professional engineer licensed to practice in Arkansas and

drawings and specifications shall be sealed by the professional engineer

36

1 responsible for their preparation.

2 (B) All drawings and specifications shall be sealed by the

- 3 professional engineer responsible for their preparation.
- 4 (B) All air conditioning products used to accomplish an
- 5 energy conservation measure shall have capacity and efficiency certified in
- 6 accordance with the appropriate certification program of the Air Conditioning
- 7 and Refrigeration Institute or its successor organization and shall display
- 8 the seal of the certifying agency.
- 9 (d)(1) State agencies Agencies shall give a notice of the request for 10 proposals.
- 11 (2) Notice of the request for proposals shall be published one
- 12 (1) time each week for no fewer than two (2) consecutive weeks in a newspaper
- 13 having circulation in the county or city where the contract is to be
- 14 performed.
- 15 (3) Proposals shall be sealed and opened in a public forum at
- 16 least thirty (30) calendar days after the last publication, and the agency
- 17 shall evaluate the proposals.
- 18 (e)(1) The request for proposal shall state the:
- 19 (A) Relative importance of price and other evaluation
- 20 factors;
- 21 (B) Tasks to be performed under the contract;
- 22 (C) Criteria to be used in evaluating the proposals; and
- 23 (D) Time frames within which the work shall be completed.
- 24 (2) Requests for proposals shall solicit quotations and shall
- 25 specify the relative importance of guaranteed savings, price, return on
- 26 investment, financial performance, stability, quality, technical ability,
- 27 experience, or other evaluation factors.
- 28 (f)(1) Negotiations shall be entered into with the person or firm
- 29 whose proposal is determined in writing by the agency's chief financial
- 30 officer to be the most advantageous to the state, taking into consideration
- 31 price and the evaluation factors set forth in the request for proposals.
- 32 (2) Discussions shall not disclose any information derived from
- 33 proposals submitted by competing offerers.
- 34 (3) The contract shall be awarded to the responsible offerer
- 35 whose proposal, following negotiations, is determined to be the most
- 36 advantageous to the state considering the guaranteed savings and other

l evaluation factors set forth in the request for proposals.

7

8

9

10 11

12

13

14

15

- 2 (g)(1) To obtain the best final offers, the agency may allow proposal 3 revisions after submissions and before the award of the contract.
- 4 (2) State agencies shall select the provider deemed best 5 qualified and capable of performing the desired work and negotiate a contract 6 for the project.
  - (h)(1) State agencies may enter into a performance-based efficiency contract with a qualified provider if the agency finds that the amount it would spend on the measures recommended in the proposal would not exceed the amount to be saved in either utility, or operational, or other related costs, or both, within a twenty-year period after the date of installation if the recommendations in the proposal are followed.
  - (2) The qualified provider shall guarantee the annual <u>energy use</u> savings to the agency every year during the term of the contract and shall reconcile the guaranteed <u>energy use</u> savings on an annual basis.
- 16 (3) The qualified provider shall reimburse the agency for any
  17 shortfall of guaranteed energy usage savings. The amount of the
  18 reimbursement shall be based upon averaged energy rates in effect during the
  19 calendar year in which the shortfall occurred.
- (i)(1) The provisions of other sections of this subchapter and of all other provisions of law governing construction of public facilities and the purchasing of commodities, including, but not limited to, the provisions of \$\ \second{2} \ \
- 27 (2) Notwithstanding anything in this subsection to the contrary, 28 the provisions of §§ 19-11-801, 22-9-101, 22-9-103, 22-9-104, 22-9-213, 19-29 11-701 et seq., 22-9-301 et seq., and 22-9-401 et seq. shall remain in full 30 force and effect and not be affected hereby.
- 31 (j)(1) The financial obligations of agencies that might be incurred
  32 under this section shall be solely and exclusively evidenced by a resolution
  33 or ordinance that is adopted at a properly convened meeting of that entity
  34 that is responsible for overseeing the daily policies and operations of the
  35 agency.
- 36 (2) Nothing in this section shall require an agency to seek the

As Engrossed: H3/14/03 HB2179

1	approval of the State Building Services or any other third party prior to
2	incurring financial obligations under this section.
3	(k) Title to all energy conservation measures that are constructed or
4	installed under this section shall pass to the agency upon installation or
5	implementation, and the agency is authorized and empowered to grant a
6	security interest and pledge its rights in and to the energy conservation
7	measures to the qualified provider of its assignees to secure those financial
8	obligations incurred by the agency under this section.
9	(1) All plans and specifications associated with the construction and
10	installation of energy conservation measures shall be submitted to State
11	Building Services for review.
12	/s/ Hutchinson
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
31	
32	
33	
34	
35	
36	