Stricken language would be deleted from and underlined language would be added to the law as it existed prior to this session of the General Assembly.

| 1 2 | State of Arkansas 84th General Assembly | A Bill | |
|--------|--|---|-------------------------|
| 3 | Regular Session, 2003 | | HOUSE BILL 2183 |
| 4 | | | 100022122 2100 |
| 5 | By: Representative House | | |
| 6 | | | |
| 7 | | | |
| 8 | ŀ | For An Act To Be Entitled | |
| 9 | AN ACT TO AM | END THE ARKANSAS PREPAID FU | NERAL |
| 10 | BENEFITS LAW | TO REQUIRE WRITTEN NOTICE | WHEN AN |
| 11 | ORGANIZATION | OBTAINS A SINGLE PAY LIFE | POLICY OR |
| 12 | ANNUITY LESS | THAN THE CASH AMOUNT PAID; | ТО |
| 13 | AUTHORIZE RE | PARATION PAYMENTS IN BULK; | ТО |
| 14 | AUTHORIZE PRO | OHIBITION OF DISBURSEMENTS | FROM |
| 15 | DEFICIENT TR | UST ACCOUNTS; AND FOR OTHER | PURPOSES. |
| 16 | | | |
| 17 | | Subtitle | |
| 18 | AN ACT TO | AMEND THE ARKANSAS PREPAID | |
| 19 | FUNERAL BI | ENEFITS LAW. | |
| 20 | | | |
| 21 | | | |
| 22 | BE IT ENACTED BY THE GENERA | AL ASSEMBLY OF THE STATE OF | ARKANSAS: |
| 23 | | | |
| 24 | SECTION 1. Arkansas | Code § 23-40-111(a) and (b) |) concerning the |
| 25 | cancellation or denial of a | permit to sell prepaid fur | neral benefits, are |
| 26 | amended to read as follows: | | |
| 27 | (a)(l) The Insurance | e Commissioner may issue a p | permit conditioned upon |
| 28 | satisfactory completion of | all requirements of this cl | hapter prior to the |
| 29 | applicant's offering for sa | ale or selling prepaid funer | ral benefits. |
| 30 | | on, prior to the issuance of | |
| 31 | | ant must be deemed by the co | |
| 32 | - | I financially responsible to | o engage in the sale of |
| 33 | prepaid funeral contracts i | n this state. | |
| 34 | | oner may cancel a permit, de | • |
| 35 | | Euse to renew a permit for t | |
| 36 | requirements of subsection | (a) of this section, or for | r the applicant's |



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1 failure to comply with any material provision of this chapter or any valid 2 rule and regulation which the commissioner has prescribed, after: (A) Thirty (30) days' notice to the applicant or permittee 3 4 setting forth the grounds for such cancellation, denial of application for 5 initial permit, or refusal to renew; and 6 (B) A hearing if the applicant or permittee requests a 7 hearing. 8 (2) No organization shall be entitled to a new permit for a 9 period of one (1) year after cancellation or refusal by the commissioner to 10 renew its permit, but shall thereafter be entitled to a new permit upon 11 satisfactory proof of compliance with this chapter. After notice to the licensee and after hearing, the commissioner may suspend any permit under 12 this chapter for up to thirty-six (36) months, or may revoke or refuse to 13 continue any permit under this chapter, if he or she finds that: 14 15 (A) The licensee has failed to comply with any material 16 provision of this chapter or any valid rule and regulation or order which the 17 commissioner has prescribed; (B) The licensee has obtained its permit through 18 19 misrepresentation or fraud; 20 (C) An officer, director, or owner of the licensee has 21 improperly withheld, misappropriated, or converted any moneys or properties 22 received in the course of prepaid funeral contracts business to the 23 licensee's own use; 24 (D) An officer, director, or owner of the licensee has 25 been found to have committed any unfair trade practice or fraud during the 26 course of prepaid funeral contracts business; (E) The licensee has failed to provide a written response 27 28 after receipt of a written inquiry from the commissioner or his or her 29 representative as to transactions under the license within thirty (30) days 30 after receipt thereof, unless the commissioner or his or her representative knowingly waives the timely response requirement in writing; 31 32 (F) The licensee has refused to be examined or produce any 33 of his or her accounts, records, and files for examination or has failed to 34 cooperate with the commissioner in an investigation when requested by the 35 commissioner or his or her representative; or 36 (G) The licensee is in violation of any grounds under §

| 1 | 23-40-114(a) sufficient to subject the organization to delinquency | |
|----|---|--|
| 2 | proceedings. | |
| 3 | (3)(A) If the commissioner finds that one (1) or more grounds | |
| 4 | exist for the suspension or revocation of any license, the commissioner may | |
| 5 | impose upon the licensee an administrative penalty in the amount of up to one | |
| 6 | thousand (\$1,000) dollars per violation. | |
| 7 | (B) If the commissioner finds willful misconduct or | |
| 8 | willful violation on the part of the licensee the commissioner may impose | |
| 9 | upon the licensee an administrative penalty of up to five thousand dollars | |
| 10 | (\$5,000) per violation. | |
| 11 | (C) In addition to either penalty imposed under | |
| 12 | subdivision (b)(3)(A) or (B) of this section, the commissioner may also order | |
| 13 | restitution of actual losses to affected persons. | |
| 14 | (4) If the commissioner finds in his or her order that the | |
| 15 | public health, safety, or welfare imperatively requires emergency action, he | |
| 16 | or she may summarily suspend any license issued by him or her, but shall | |
| 17 | promptly hold an administrative hearing regarding the suspension. | |
| 18 | (5)(A) Upon notice and hearing, if the commissioner finds that | |
| 19 | the licensee has violated a provision of the prepaid funeral benefits laws of | |
| 20 | this state or any rule, regulation, or order of the commissioner and that the | |
| 21 | licensee has previously violated provisions of the prepaid funeral benefits | |
| 22 | laws of this state or any rule, regulation, or order of the commissioner, the | |
| 23 | commissioner may: | |
| 24 | (i) Take judicial notice of previous orders against | |
| 25 | the licensee; and | |
| 26 | (ii) Enhance or increase the penalties ordered in | |
| 27 | the current proceeding against the licensee. | |
| 28 | (B) The commissioner may enter an order under subdivision | |
| 29 | (b)(5)(A) of this section by his or her order, or by an order entered with | |
| 30 | the consent of the parties. | |
| 31 | (C) The commissioner shall incorporate a finding under | |
| 32 | subdivision (b)(5)(A) of this section in any order issued under subdivision | |
| 33 | (b)(5) of this section. | |
| 34 | | |
| 35 | SECTION 3. Arkansas Code § 23-40-112, concerning sales contracts for | |
| 36 | prepaid funeral benefits, is amended to add an additional subsection to read | |

| 1 | as follows: | | |
|----|--|--|--|
| 2 | (h) Each seller shall provide advance written notice to the contract | | |
| 3 | purchaser that the seller intends to procure a single payment whole life | | |
| 4 | insurance policy or annuity on the contract beneficiary to fund the prepaid | | |
| 5 | funeral benefit contract for less money than the total amount of the cash | | |
| 6 | payment if: | | |
| 7 | (1) The prepaid funeral benefits contract was originally | | |
| 8 | intended by the contract purchaser to be fully paid in cash; and | | |
| 9 | (2) The amount of the single premium payment to the insurer by | | |
| 10 | the seller is less than the cash payment provided to the seller by the | | |
| 11 | contract purchaser. | | |
| 12 | | | |
| 13 | SECTION 4. Arkansas Code § 23-40-114, concerning trusts created from | | |
| 14 | prepaid funeral benefits, is amended to add a new subsection to read as | | |
| 15 | follows: | | |
| 16 | (h) Pending a promptly scheduled hearing, the commissioner or his or | | |
| 17 | her authorized representative may immediately suspend or prohibit | | |
| 18 | disbursements or withdrawals from the trust fund by an organization if the | | |
| 19 | commissioner or his or her authorized representative determines that the | | |
| 20 | organization has violated § 23-40-114(a) in a manner sufficient to subject | | |
| 21 | the organization to delinquency proceedings. | | |
| 22 | | | |
| 23 | SECTION 5. Arkansas Code § 23-40-122 is amended to read as follows: | | |
| 24 | 23-40-122. Cancellation. | | |
| 25 | A purchaser may cancel a prepaid contract, whether revocable or | | |
| 26 | irrevocable, or whether cash funded or funded by insurance or an annuity, at | | |
| 27 | any time prior to performance of the contract by the seller, subject to the | | |
| 28 | following conditions: | | |
| 29 | (1) In the case of a cash or trust funded prepaid contract: | | |
| 30 | (A) Prior to the death of the contract beneficiary, if the | | |
| 31 | prepaid contract is revocable, the purchaser shall be entitled to receive a | | |
| 32 | refund of not less than one hundred percent (100%) of all sums paid to the | | |
| 33 | seller by the purchaser, not to exceed the contract price; | | |
| 34 | (B) After death, if the prepaid contract is revocable, the | | |
| 35 | purchaser, or his representative, shall be entitled to receive one hundred | | |
| 36 | percent (100%) of the amount paid to the seller by the purchaser, not to | | |

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1 exceed the contract price; or

2 (C) If the prepaid contract is irrevocable, the purchaser shall 3 not have the right to a refund of any funds paid by him or proceeds paid to 4 the seller, but shall have the right to change the provider of the contract 5 services and merchandise to a substitute provider, in which event the seller 6 shall transfer to the substitute provider not less than one hundred percent 7 (100%) of the amount paid to the seller by the purchaser, not to exceed the 8 contract price;

9

(2) In the case of a prepaid contract funded by life insurance:

10 (A) Prior to the death of the contract beneficiary, if the 11 prepaid contract is revocable, the purchaser shall have the right to receive 12 not less than one hundred percent (100%) of the cash surrender value of the 13 policy used to fund the prepaid contract, not to exceed the premium paid by 14 the purchaser;

(B) After the death of the contract beneficiary, if the prepaid contract is revocable, the purchaser, or his designee, shall be entitled to receive not less than one hundred percent (100%) of the policy proceeds paid to the seller, not to exceed the original face amount of the policy; or

19 (C)(i) Prior to the death of the contract beneficiary, if the contract is irrevocable, the prepaid contract purchaser shall not have the 20 21 right to a refund of any funds paid to the seller, but shall have the right 22 to change the provider of the prepaid contract services and merchandise to a 23 substitute provider, in which event the seller shall assign or transfer to 24 the substitute provider, as directed by the contract owner, the life 25 insurance policy used to fund the prepaid contract or funds in an amount not 26 less than one hundred percent (100%) of the cash surrender value of the 27 policy used to fund the prepaid contract, not to exceed the premium paid by 28 the purchaser.

(ii) After the death of the contract beneficiary, the seller shall transfer to the substitute provider not less than one hundred percent (100%) of the policy proceeds paid to the seller, not to exceed the original face amount of the policy; or

(3) In the case of a prepaid contract funded by an annuity:
(A) Prior to the death of the contract beneficiary, if the
prepaid contract is revocable, the purchaser shall be entitled to receive a
refund of not less than one hundred percent (100%) of the annuity value, not

1 to exceed the premium paid by the purchaser for the annuity funding the 2 prepaid contract;

3 (B) After the death of the contract beneficiary, if the prepaid 4 contract is revocable, the purchaser, or his designee, shall be entitled to 5 receive not less than one hundred percent (100%) of the annuity proceeds 6 received by the seller, not to exceed the premium paid by the purchaser; or

7 (C)(i) Prior to the death of the contract beneficiary, if the 8 prepaid contract is irrevocable, the purchaser shall not have the right to a 9 refund of any funds paid to the seller, but shall have the right to change 10 the provider of the prepaid contract services and merchandise to a substitute 11 provider, in which event the seller shall assign or transfer to the 12 substitute provider, as directed by the contract owner, the annuity policy used to fund the prepaid contract, which shall be in an amount of not less 13 than one hundred percent (100%) of the annuity value, not to exceed the 14 15 premium paid by the purchaser.

16 (ii) After the death of the contract beneficiary, the 17 seller shall transfer to the substitute provider not less than one hundred 18 percent (100%) of the annuity proceeds received by the seller, not to exceed 19 the premiums paid by the purchaser.

20

SECTION 6. Arkansas Code § 23-40-125(j) through (1), concerning claims for reimbursement for losses incurred due to the action of a prepaid funeral organization, and concerning the Prepaid Funeral Contracts Recovery Program Board, are amended to read as follows:

(j)(1) The commissioner shall investigate all applications made and may reject or allow such claims, in whole or in part, to the extent that moneys are available in the fund.

28 (2) The commissioner may approve one (1) application which
29 includes more than one (1) reparation claim in an application against a
30 common organization when that manner of reimbursement is reasonable and in
31 the best interests of the contract beneficiaries.

32 (3) If a group or bulk application for reimbursement is sought,
 33 the applicant shall notify each contract beneficiary in writing of his or her
 34 opportunity to file an individual claim for reimbursement under this section.

35 (k)(1) In the event reimbursement is made to an applicant under this 36 section, the commissioner, on behalf of the state, shall be subrogated in the

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1 reimbursed amount and may bring any action the commissioner deems advisable 2 for the program against any person, including a prepaid licensee. (2) The commissioner may enforce any claims the program, on 3 4 behalf of the state, may have for restitution or otherwise, and may employ 5 and compensate consultants, agents, legal counsel, accountants, and any other 6 persons the commissioner deems appropriate. Payments shall be made from the 7 fund for such services. 8 (1) (1) (1) There is hereby created the Prepaid Funeral Contracts 9 Recovery Program Board. 10 (B)(i)(2)(A) Members of the board shall consist of no fewer than 11 five (5) nor more than nine (9) members of various licensed Arkansas prepaid 12 funeral organizations, including one consumer member selected from the 13 Arkansas public at large. 14 (ii)(B) The members of the board shall be selected by 15 member licensees, subject to approval of the commissioner. 16 (iii)(a)(C)(i) Each member of the board may serve up to two (2) consecutive four (4) year terms. 17 (ii) Vacancies on the board shall be filled for the 18 19 remaining period of the term by a majority vote of the remaining board 20 members, subject to approval of the commissioner. 21 (iv)(D) In approving selections to the board, the 22 commissioner shall consider, among other things, whether all member licensees 23 are fairly represented. 24 25 26 27 28 29 30 31 32 33 34 35 36