



Arkansas Department of Veterans Affairs.....What we do.

EXHIBIT B

Statutory requirements:

1. Operate 2 Veteran Long Term Care Facilities

- North Little Rock: 96 bed village style community home.
- Fayetteville: 96 bed hospital style home-ish.

2. Provide Veteran Services

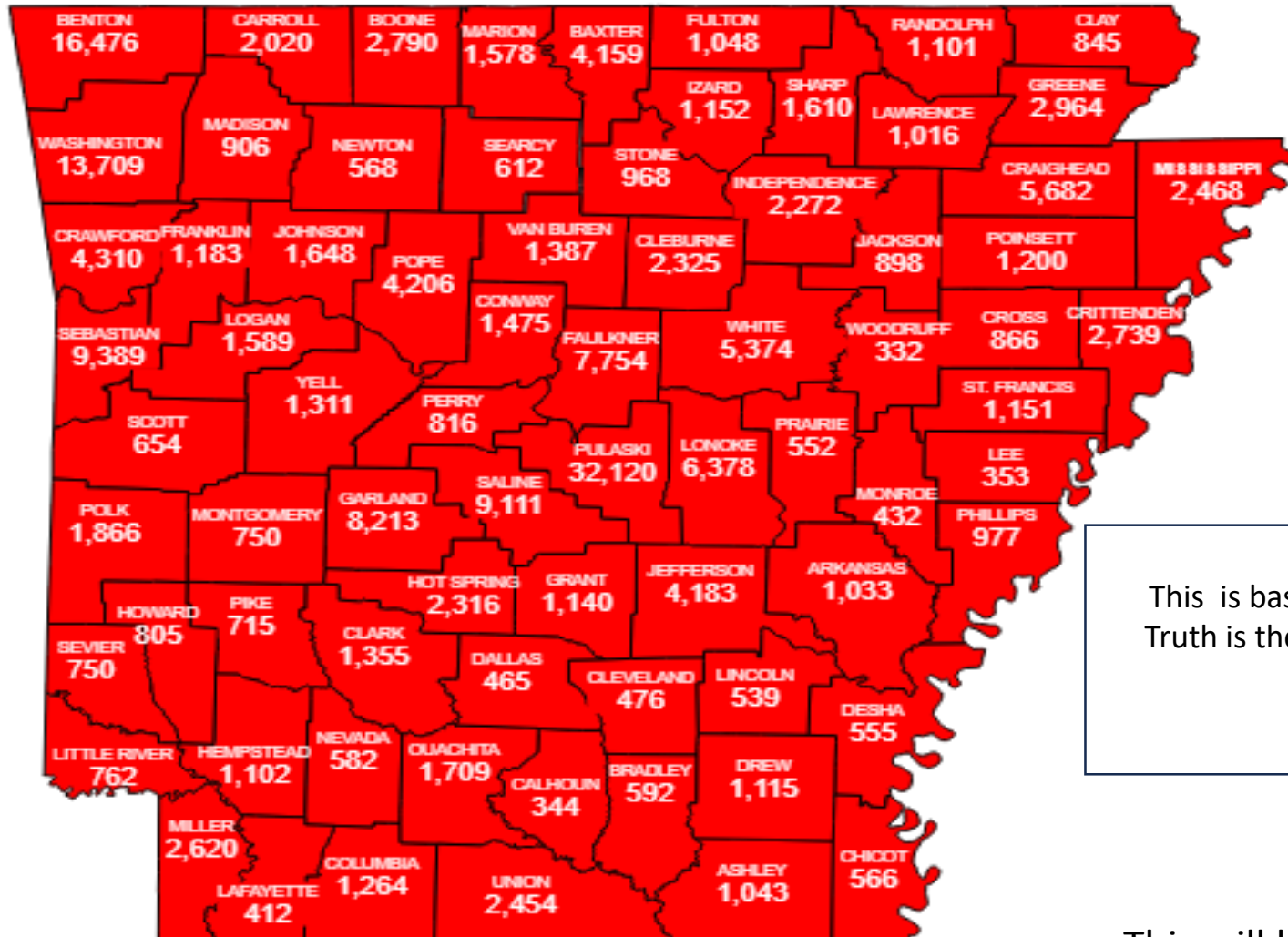
- Represent Arkansas Veteran for claims to the Federal VA
- 7 regional VSO. Train County VSO, and conduct appeals for the CVSO to the Federal VA.
- Provide incentive funding to the counties for CVSO to stay current.

3. Operate 2 State Veteran Cemeteries.

- Birdeye Arkansas: avg 7 interments a month
- North Little Rock: avg 10 interments a week



ARKANSAS VETERANS ARE A COMMUNITY BASED



Arkansas is home to over 220,197 Veterans.

This is based on Federal VA estimates. Truth is the VA really doesn't know and neither do we.



This will be important later



Budget.....Where does the GR go?

ADVA current GR budget per FY = \$3.2 million

- This equals \$13 a year per Arkansas Veteran
This amount is to do “Everything” for Arkansas Veterans

-Avg Arkansas Elementary School Budget = > \$3.2 Million
This is to do only “1 thing” for kids in a school

-ADVA Federal reimbursement budget (Homes only) = \$24 million
Provides 24/7 care for Arkansas Veterans



Where does the GR go?

ADVA operations:

- Rent
- DIS fees
- ADVA Payroll
- Fleet insurance/replacement
- IT equipment
- Mandatory Ceremonies (Veterans and Memorial Day)
- Arkansas Veterans Commission reimbursement
- Maintenance
- Travel

ADVA end of year Budget is currently projected: \$25,000

Veteran Services Division:

- Payroll
- Training CVSO
- Veteran Child Welfare Program
- Veteran Appeals

Cemetery Division:

- Payroll
- Improvement vs Expansions and the Federal Rule change = \$100K per year
- Maintenance



Long Term Care Division

\$24 Million (cash) in federal Reimbursement.....(it depends)

-Cost per day to run a Veteran home = \$400 a day/per veteran

70% or greater disabled Veteran VA reimbursement = \$455 a day.  Good

Medicaid reimbursement = \$341 a day
Private Pay = \$341 a day } Not Good

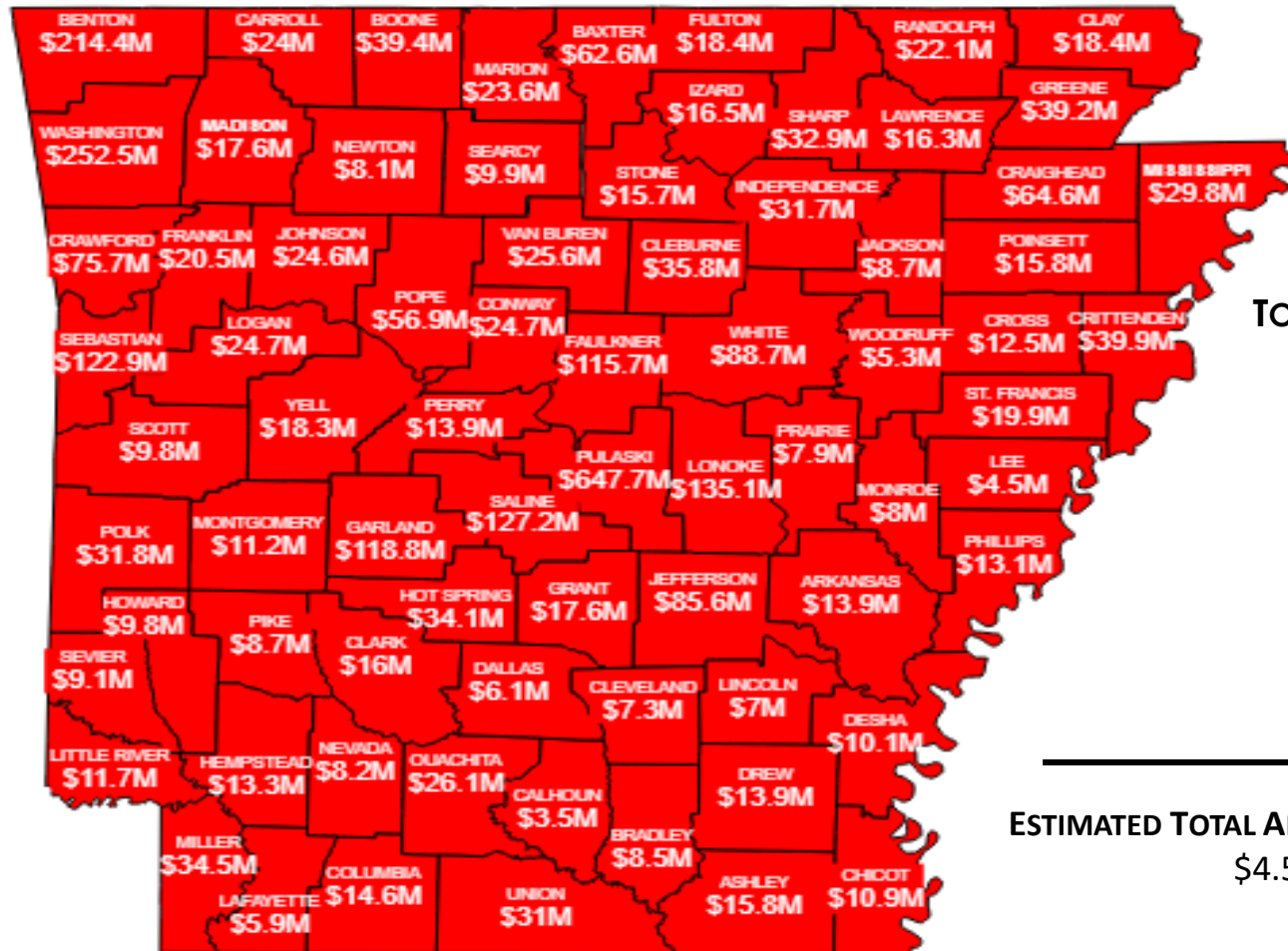
Fayetteville: Its in a 40+ year old facility. In processes to be replaced in Rogers AR. It loses money every year. Census capped.

North Little Rock: Build in 2016. It's a village style home and it makes money every year. Enough \$\$\$ to cover the loss of Fayetteville. Census stays either full or almost always full.

Contract Nursing Staff cost 40% more than avg nursing pay



ARKANSAS VETERANS ARE A SKILLED WORKFORCE & ECONOMIC ENGINE



TOTAL VA EXPENDITURES in Arkansas
\$3.4 Billion

Direct Payments to Vets:
\$155.9 Million a month

- +Second Career Income
- +Spouse Income
- +Military retirement
- +VA home loans
- +GI Bill

ESTIMATED TOTAL ARKANSAS ECONOMIC IMPACT
\$4.5 – 5 Billion

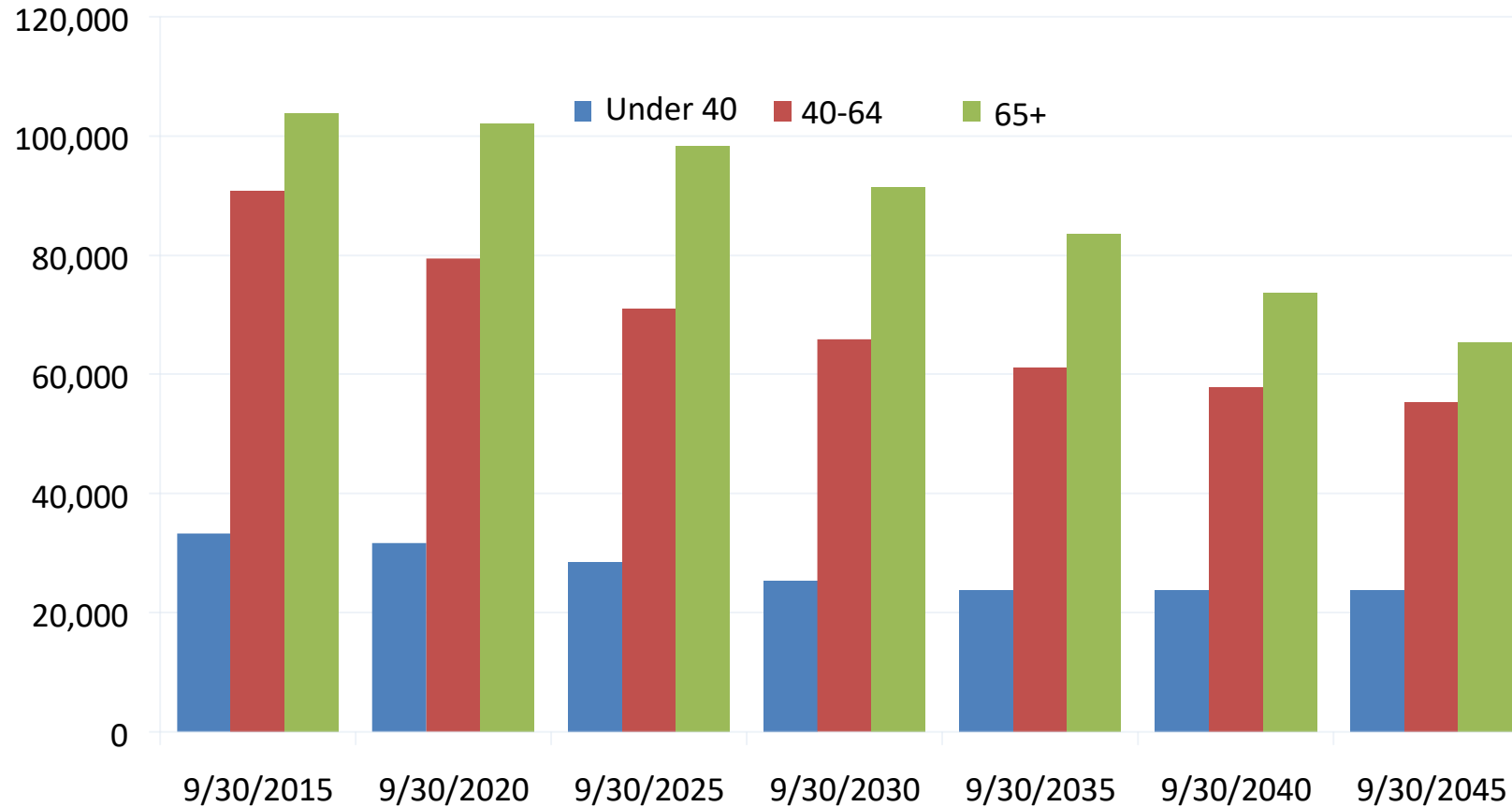
*Data based on FY2023 VA Total Expenditures.



U.S. Department
of Veterans Affairs

Arkansas

Age Distribution Over Time





What we did do

Did not rely on outside base budget funding.....with one exception

1. Outside of base budget funding since 2018.

-2018 Funding: \$1.8 Million from Restrictive Reserve (Homes)

-2019 Funding: \$750k from Restrictive Reserve (Homes)

-2020 Funding: \$210k from Restrictive Reserve (Cemetery)

-2022 Funding: \$1.4 Million from Restrictive Reserve (Home)

-2023 Funding: \$100k because of a federal rule change. (Cemetery) Federal Rule Change

} Self Inflicted

2. Conduct training for CVSO's to support Arkansas Veterans (out of hide). May need to change the metrics/law?

3. Pay the counties.....but not on time. Will have to changes to once a year.

4. Used cash from NLR to cover Fayetteville and will continue to do so.

5. Used a non-profit to cover our legal appeals vs Federal VA. NVLSP 80%-win rate. Pro Bono

6. Used a non-profit to pay for Transunion data for Veteran information by counties. Where are the other approx. 40,000 Arkansas Veterans



What we don't do..... But probably should?

Provide better training for County Veteran Service Officers (CVSO)

- No training budget
- Pay counties on time.

Market ADVA

- Veterans do not know who we are or what we do. A state Department of Veterans Affairs is not intuitive to Veterans. "They think US VA".
- No marketing budget

Retain the Veterans Arkansas produces and Recruit new ones to the state.

- Veterans are an economic engine.
- There are about 40,000 Veterans in Arkansas we do not know about.
- Rely less on non-profits. Transunion