DRAFT MINUTES

SENATE & HOUSE INSURANCE AND COMMERCE COMMITTEES MEETING JOINTLY

ROOM MACB, Little Rock, Arkansas Tuesday, July 16, 2013

The Senate and House Interim Committees on Insurance and Commerce met jointly Tuesday, July 16, 2013, at 2:00 p.m. in Room MAC B in Little Rock, Arkansas.

Committee members present: Senators Jason Rapert, Chair and Keith Ingrams Vice Chair; Cecile Bledsoe, Johnny Key and Jon Woods. Representatives Tommy Wren, Chair and Robert Dale, Vice Chair; Henry Wilkins, IV, Harold Copenhaver and Joe Farrer.

Non-Voting members present: Representatives Jon Eubanks, James Ratliff, Bruce Cozart, Mark Lowery, George McGill and Micah Neal.

Also attending: Senators Alan Clark and Eddie Joe Williams; Representatives Tommy Thompson, Butch Wilkins, David Fielding, Fredrick Smith, Joe Jett and John Hutchison.

Senator Rapert called the meeting to order.

CONSIDERATION TO APPROVE SEPTEMBER 26, 2012, MINUTES [EXHIBIT C]

Senator Ingram made a motion to approve the September 26, 2012, meeting minutes. Senator Bledsoe seconded the motion, and the motion carried.

REVIEW OF 2013 ENACTED LEGISLATION AND IMPLEMENTATION STATUS

Ms. Susannah Marshall, Deputy Commissioner, Arkansas Bank Department, stated there was one piece of legislation that affected the banking industry.

Act 153 revised out-of-state ATM usage fees charged by the Arkansas state charter banks which have full-service branches in other states. This revision allows Arkansas state charter banks to charge the allowable usage fee as established by the law of the state in which the bank operates a full-service branch. This revision does not change the usage fees that Arkansas state charter banks may charge in the state of Arkansas. These fees remain the lesser of \$2 or 2%. This act is currently in effect, because it contained an emergency clause.

Senator Rapert asked Ms. Marshall to update the committee on the status of the banks in Arkansas pertaining to closures or other issues. Ms. Marshall stated the banks in Arkansas have remained safe and sound. There are a few institutions that have some challenges, but the department is closely monitoring those institutions.

Senator Rapert inquired about the merger between Centennial and Liberty Bank under Home BancShares, Incorporated. Ms. Marshall stated the application has officially been filed with their office and is currently in the review process. It will be slated for approval at a specially-called bank board hearing. She stated both are Arkansas state charter banks, and the resulting institution from the merger will remain an Arkansas state charter bank.

Senator Rapert requested that the department, at a future meeting, provide the committee an update on the Dodd Frank Act [Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010].

Mr. David Smith, Chief Counsel, Arkansas Securities Department (ASD), stated most of the legislation concerning the department was clean-up language. There were a couple of substantive matters: One was in the Fair Mortgage Lending Act [Act 1167] which removed an exemption so operating subsidiaries of federally chartered banks or state chartered banks that are chartered outside of Arkansas involved in mortgage-loan

activity will have to be licensed with the ASD. The department has begun a process of identifying those non-licensed entities. Currently all identified non-licensed entities have applied for licensure.

Another legislative change was to the securities act [Act 460] which allows for private cause of action by clients of investment advisors. If there is a violation and they have a cause of action, they can implement that private action without involving the department.

Senator Rapert stated that constituents are interested to know what, if any, action the department has taken against Mr. Steele Stephens, the investment advisor involved in the State Treasurer's Office scandal.

Ms. Ann McDougal, Deputy Commissioner, ASD, responded federal authorities have given Mr. Stephens immunity under the federal criminal code. Ms. McDougal stated this is an open and on-going investigation by their office and Mr. Stephens is no longer in business. His application for license termination was received on May 21, and his father's, Mr. Steve Stephens, was terminated on April 3, therefore they are no longer in the business. Ms. McDougal stated their office has hired an independent consultant to assist in any administrative hearings held on this matter. Mr. Stephens has been terminated from St. Bernard Financial but his Series 7 license has not been revoked. Ms. McDougal stated the department has a one year period from the time he terminated his license to revoke the license. Mr. Steele Stephens and Mr. Steve Stephens have both signed agreements waiving the one year period in light of the federal criminal prosecution that is on-going. Ms. McDougal noted the department will pursue this matter to the fullest extensit is able to.

Ms. Lori Eden, Operations Manager, Employee Benefits Division (EBD), Arkansas Department of Finance of Administration, noted the following 2013 legislation:

ACT 452 - AN ACT TO REQUIRE AUTOMATIC ENROLLMENT OF A NEW STATE EMPLOYEE IN A DEFERRED COMPENSATION PLAN; TO PROVIDE OPT-OUT PROVISIONS FOR A NEW STATE EMPLOYEE; AND FOR OTHER PURPOSES.

Ms. Eden stated their agency has been meeting with the Arkansas Administrative Statewide Information System (AASIS), ING, and Stephens to work toward the enrollment and opt-out process. They anticipate meetings with state agencies, starting in August, to educate them how to inform new employees of the program and the opt-out procedures.

ACT 331 - AN ACT TO AMEND THE LAW REGARDING HEALTH INSURANCE ELIGIBILITY FOR CERTAIN RETIREES; AND FOR OTHER PURPOSES

To ease the implementation of this act, EBD created a special election form to simplify the enrollment process for retirees. They will be working closely with the state's various retirement systems.

Representative Wren stated teachers are concerned about paying higher health insurance premiums than state employees. Ms. Eden stated health insurance premiums are based on plan funding. School districts [public school employees] are funded less than state employees, which is the basic problem. Representative Wren stated that he and Senator Key, along with other legislators, found approximately \$15 million dollars to help reduce the cost of health insurance to teachers. He stated even after these monies were found, an increase in premiums is still pending and he finds this very concerning. Ms. Eden stated the department is currently trying to set-up meetings to work with superintendents and school districts to improve the communication process concerning health insurance premiums.

Mr. Jay Bradford, Commissioner, Arkansas Insurance Department (AID) and Ms. Cindy Crone, Deputy Commissioner, AID, were recognized and explained the following legislation: [Handout D4]

Act 1500 - AN ACT TO ENACT THE ARKANSAS HEALTH INSURANCE MARKETPLACE ACT; TO PROMOTE COMPETITION AMONG HEALTH INSURANCE CARRIERS; TO DECREASE THE COST OF HEALTH INSURANCE; TO DECLARE AN EMERGENCY; AND FOR OTHER PURPOSES.

She noted this act provides for the Arkansas Health Insurance Marketplace Board of Directors.

Act 1439 - AN ACT CONCERNING THE HEALTH INSURANCE MARKETPLACE NAVIGATOR PROGRAMS; AND FOR OTHER PURPOSES.

This act followed a National Conference of Insurance Legislators (NCOIL) model for legislation.

Act 1497/1498 - AN ACT CONCERNING HEALTH INSURANCE FOR CITIZENS OF THE STATE OF ARKANSAS; TO CREATE THE HEALTH CARE INDEPENDENCE ACT OF 2013; TO DECLARE AN EMERGENCY; AND FOR OTHER PURPOSES.

Ms. Crone notes this is the "private option" act, and has been inviting for insurers to come to the state. This doubles the size of the marketplace. Five medical plans and six dental plans have applied for marketplace status.

Commissioner Bradford stated that the federal waiver for the private option has not yet been approved, but he expects approval.

Representative Fielding asked about the number of guides assigned to each county. Ms. Crone stated she would provide that information. Each county will have a speaker's bureau who will be reaching out to churches and community-based organizations, and licensed agents and brokers will be available to also provide assistance.

Ms. Crone stated a new call center will be located in northwest Arkansas. It is one of three in the nation, and Arkansas will be a user. The call center will be staffed with individuals covering 150 different languages.

Senator Rapert stated there were folks from Centers for Medicare and Medicaid Services (CMMS) and Health and Human Services (HHS) at the recent NCQIL meeting. He specifically stated he asked when Arkansas would know about the private option, and he did not get a response.

Senator Rapert referring to his handout, "Health insurance is Changing", stated 25.7 million people will be eligible for premium tax credits based on their income. 40% of people who currently purchase coverage on their own will not be eligible. He stated, "What you have occurring is an increase in premiums across the board and the nation, but a lot of people that are going to get those increases in premiums are not going to participate in any subsidy." He noted without the individual state options and without individual states being granted waivers to not have to broaden coverage in some areas he does not know how premiums will ever be affordable. [Handout D4]

Senator Bledsoe asked if guides are being paid with federal grant money, will they be state employees? Ms. Crone said it would be according to the entity that gets the contract; if it's not a state agency, they would not be state employees. Senator Bledsoe asked if the guides would be eligible for unemployment benefits. Ms. Crone said when the funding goes away, the jobs go away.

Senator Bledsoe asked if there was a difference between the guides and navigators. Ms. Crone responded that training and credentials are the same for guides and navigators; the federal government calls theirs "navigators" through a grant program and we call ours "guides" through a contract program.

Senator Rapert stated there is uncertainty as it relates to the multi-state plan. Ms. Crone stated their office has not yet approved any plan, and BlueCross BlueShield is doing a multi-state plan which is a different plan from the Arkansas BlueCross BlueShield plan. Senator Rapert asked if the multi-state plan would have the authority to match premiums of other offered plans. If so, this does not seem to be a fair and open competitive stance. Ms. Crone stated that a multi-state plan submits the same application as a domestic or any other plan, so they don't get the opportunity to wait and then come in and match a price in Arkansas.

Ms. Crone noted the federal government, for a state-partnership exchange, is charging a 3½% fee for products sold inside the exchange which helps to pay for any parts that Arkansas or the federal government spends for this federal partnership. Senator Rapert stated that if the Arkansas exchange [state-based] comes into being in 2015 [2016] the 3½% surcharge will stop. He noted this is "passed on" through premiums.

NATIONAL CONFERENCE ON INSURANCE LEGISLATORS (NCOIL) UPDATE ON CURRENT ISSUES

Senator Rapert, NCOIL Executive Committee, encouraged the committee members to become involved with NCOIL where various issues the committee and the legislature are dealing with are covered.

Senate Rapert stated a resolution was passed to reaffirm support for the federal Terrorism Risk Insurance Act of 2002 (TRIA) which extends the terrorism exceptions as it relates to insurance risks at the federal level.

Senator Rapert noted other issues addressed and topics for future meetings include:

- Unclaimed life insurance benefits
- Best practices as it relates to opioid abuse
- Long-term care insurance; should there be tax credits
- Index annuities

CONSIDERATION TO ADOPT FOR INTERIM STUDY

Senator Rapert requested the committee adopt the following Interim Study Proposals (ISP):

- 1. ISP 2013-005-(Sen.Chesterfield) TO REQUIRE FULL PARMENT OF PREPAID FUNERAL BENEFITS FUNDED BY A LIFE INSURANCE POLICY [EXHIBIT TILL]
- 2. ISP 2013-058 (Sen. Maloch) CONCERNING THE SALE OF EVENT TICKETS [EXHIBIT F2]
- 3. ISP 2013-053 (Senator Clark) TO ENCOURAGE A HOMEOWNER TO MAINTAIN VOLUNTEER FIRE DEPARTMENT MEMBERSHIP FOR AN INSURER TO APPLY A RATE CREDIT OR REDUCED RATE ON HOMEOWNERS INSURANCE PREMIUMS [EXHIBIT F3]

Senator Key made a motion to adopt ISP 2013-005, ISP 2013-058, and ISP 2013-053 for interim study. Without objection the motion carried.

UPDATE ON DISLOCATED WORKERS' SERVICES OFFERED BY THE STATE OF ARKANSAS TO THOSE AFFECTED BY RECENTLAYOFFS

Mr. Grant Tennille, Executive Director, Arkansas Economic Development Commission (AEDC), stated a lot of the immediate response to company layoffs are handled by AEDC and the Arkansas Department of Workforce Services (ADWS) with ADWS usually being the lead agency. Companies are required, either by agreements with the state or by federal regulations, to provide AEDC a notice in advance of a layoff called a "WARN notice". AEDC receives this anytime from a few days in advance to a 24-hour notice. Mr. Tennille stated, with the assistance of ADWS, the first job fair in Conway was held within 36 hours of being told the layoff would occur. Confidentiality agreements prevent AEDC from disclosing certain details, but Mr. Tennille stated there are other things in the works in Conway that will assist a large percentage of the workforce laid-off at Hewlett Packard (HP). AEDC, with the assistance of ADWS, tries to make direct contact with every affected employee to ascertain his skill level and what kind of work he wants or would be qualified to perform.

Senator Rapert asked if there was a database where employers show their job openings.

Mr. Artee Williams, Director, ADWS, stated the department manages a job database for private sector employers at no cost to the employer and funded with federal funds called "Arkansas JobLink". Jobs are posted and updated daily and can be searched by city, zip code, geographical region, occupation, etc. There are approximately 13,000-14,000 jobs listed in this database. Mr. Williams stated if an Arkansas employer does not provide ADWS with its job order, ADWS has the ability to retrieve this information by "spidering" and load it into the database to make it available to Arkansans. [Additional Information -1]

Mr. Tennille stated the Conway HP facility is one of their lowest operating-cost facilities around the world, and as they restructure they will have other business units looking to put people into a low operating-cost facility. He stated AEDC will continue to support HP because they are still one of the largest employers in central Arkansas who provides great jobs in addition to being a valuable partner to the city of Conway and the state of Arkansas.

Report Received

The 2013 Use and Impact of Credit In Personal Lines Insurance Premiums report was received. [EXHIBIT H]

There being no further business, the meeting adjourned at 4:05 p.m.

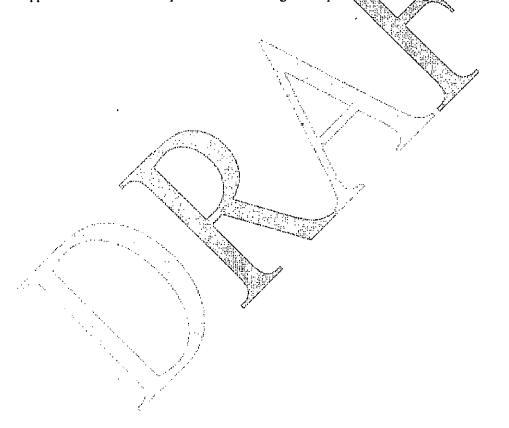
Note: Follow-up agency responses to members' questions are attached as Appendices.

Appendix 1: Senator Rapert re: Multi-State Plans' authority to match prices
Appendix 2: Senator Bledsoe re: In-Person Assisters: Unemployment

Appendix 3: Representative Copenhaver re: Dental plan solvency evaluation

Appendix 4: Representative Farrer re: Private Option cost-sharing
Appendix 5: Senator Williams re: Private Option income verification

Appendix 6A&B: Representative Fielding re: In person assister organizations in certain counties



Mike Beebe Governor



Jay Bradford Commissioner

TO:

Senator Jason Rapert

FROM:

Commissioner Jay Bradford

Deputy Commissioner Cynthia Crone Arkansas Health Connector Division

CC:

Carol Stapleton, Legislative Analyst, BLR

RE:

Multi-state plans

DATE:

July 19, 2013

During the July 16, 2013, meeting of the House and Senate Insurance and Commerce Committees, you requested the AID provide you information regarding rate-setting authority of Multi-State Plans (MSPs), specifically "Do MSPs have the authority to match the lowest price in a state's market?" The following is provided in response. Please do not hesitate to contact us with any additional questions.

The U.S. Office of Personnel Management (OPM) runs the Multi-State Plan Program (MSPP). OPM must work with Health and Human Services (HHS) and states to provide a level playing field in the Marketplaces for Multi-State Plans (MSPs) and Qualified Health Plans (QHPs) so that MSPs are neither competitively "advantaged" nor "disadvantaged".

Interested MSP issuers must apply to OPM. OPM will determine which issuers are qualified to become MSP issuers, certify MSPs for the Marketplaces, and enter into contracts with MSP issuers. OPM is currently reviewing MSP applications. MSP issuers would not have prior knowledge of other issuer's QHP rates.

MSPs must follow the same federal and state laws that apply to all QHPs, including rate review and other certification criteria established by the state. While OPM will be conducting a rate review, if the state disagrees with rate review findings, then OPM and the state will work together with the company to resolve any differences.

Mike Beebe Governor



Jay Bradford Commissioner

TO:

Senator Cecile Bledsoe

FROM:

Commissioner Jay Bradford

Deputy Commissioner Cynthia Crone Arkansas Health Connector Division

CC:

Carol Stapleton, Legislative Analyst, BLR

RE:

In-Person Assisters/Unemployment

DATE:

July 23, 2013

During the July 16, 2013, meeting of the House and Senate Insurance and Commerce Committees, you requested the AID provide you information regarding unemployment benefits and how they might or might not be applicable for In-Person Assisters (IPAs) or guides. The guides are hired by entities in a contractual arrangement with the AID funded through a federal grant.

We sought information on this subject from the Department of Workforce Services. The following is the answer we received from DWS. Please do not hesitate to contact DWS or us with any additional questions.

"For unemployment insurance purposes, the in-person assisters would be considered to be employed by the entity that hired them to perform the services. We do not foresee a scenario where an in-person assister would be considered by DWS to be an independent contractor. As a result, that entity will be required to report their wages each quarter and will have potential liability for any unemployment claims filed using those wages, either in whole or in part, to establish an unemployment claim. Of course if the entity that hired them is a tax-rated employer, then quarterly contributions on the wages paid will also be required."

Mike Beebe Governor



Jay Bradford Commissioner

TO:

Representative Harold R. Copenhaver

FROM:

Commissioner Jay Bradford

Deputy Commissioner Cynthia Crone Arkansas Health Connector Division

CC:

Carol Stapleton, Legislative Analyst, BLR

RE:

Evaluation of Issuer Solvency for Stand Alone Dental Plans

DATE:

July 19, 2013

During the July 16, 2013, meeting of the House and Senate Insurance and Commerce Committees, you requested the AID provide you information about the process for determining issuer financial status/solvency for stand alone dental plans evaluated for the Arkansas Marketplace. The following is provided in response. Please do not hesitate to contact us with any additional questions.

Arkansas Insurance Department evaluates insurance companies that offer dental plans through review of annual and quarterly financial statement data and other information applying both National Association of Insurance Commissioners (NAIC) and internally developed financial analysis procedures. These procedures include, but are not limited to, financial ratios, risk based capital (RBC) calculations, trend analysis, and other applicable considerations. RBC and surplus balances are also evaluated for compliance with statutory requirements.

Mike Beebe Governor



Jay Bradford Commissioner

TO:

Representative Joe Farrer

FROM:

Commissioner Jay Bradford

Deputy Commissioner Cynthia Crone Arkansas Health Connector Division

CC:

Carol Stapleton, Legislative Analyst, BLR

RE:

Cost-Sharing

DATE:

July 19, 2013

During the July 16, 2013, meeting of the House and Senate Insurance and Commerce Committees, you requested the AID provide you information regarding any state or federal plan to eliminate cost-sharing for the Private Option consumers between 100 percent and 138 percent of the federal poverty level (FPL). The following is provided in response. Please do not hesitate to contact DHS Medicaid or us with any additional questions.

There has been no elimination of the cost-sharing requirement for this demographic group. We are proceeding with the expectation of a cost-sharing requirement. All cost sharing will be consistent with Medicaid and Marketplace requirements.

For Plan Year 2014, the maximum out-of-pocket payment for someone between 100 percent and 138 percent FPL is \$754.

Exemptions to cost-sharing requirements include maternity benefits.

There will be no cost-sharing for Essential Health Benefits in Year One (2014) of the Private Option for the population below 100 percent of FPL.

Mike Beebe Governor



Jay Bradford Commissioner

TO:

Senator Eddie Joe Williams

FROM:

Commissioner Jay Bradford

Deputy Commissioner Cynthia Crone Arkansas Health Connector Division

CC:

Carol Stapleton, Legislative Analyst, BLR

RE:

Income verification

DATE:

July 19, 2013

During the July 16, 2013, meeting of the House and Senate Insurance and Commerce Committees, you requested the AID provide you information regarding income verification for consumers in the Private Option. The following is provided in response. Please do not hesitate to contact DHS/Medicaid or Arkansas Insurance Department with any additional questions.

According to Arkansas DHS, Arkansas will first use the Federal Data Services Hub to verify income.

If electronic data through the Hub is not reasonably compatible with information reported by the applicant, Arkansas DHS will verify income using state data sources (such as the Department of Workforce Services quarterly wage and unemployment insurance numbers). If Medicaid is still not able to verify income, then Arkansas DHS will request additional verification from the applicant (pay stubs, employer statements, etc.).

Mike Beebe Governor



Jay Bradford Commissioner

TO:

Representative David Fielding

FROM:

Commissioner Jay Bradford

Deputy Commissioner Cynthia Crone Arkansas Health Connector Division

CC:

Carol Stapleton, Legislative Analyst, BLR

RE:

IPA organizations

DATE:

July 19, 2013

During the July 16, 2013, meeting of the House and Senate Insurance and Commerce Committees, you requested the AID provide you information regarding In-Person Assister (IPA) organizations in certain counties. The attached spreadsheet is provided in response.

Additionally, each county in Arkansas has access to trained individuals available for local presentations through the Arkansas Health Connector Speaker's Bureau. You can locate a presenter in your area by contacting Terri Clark at Terri.Clark@Arkansas.Gov.

Please do not hesitate to contact us with any additional questions.



APPENDIX 6B

PHONE	501-280-4235 501-280-4561 501-425-3376	903-280-7500	501-280-4235 501-280-4561 501-425-3376	903-280-7500	501-280-4235 501-280-4561 501-425-3376	903-280-7500	501-280-4235 501-280-4561 501-425-3376	501-374-8225	501-686-2720
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ADDRESS	4815 West Markham St Little Rock , Ar 72205	2605 Texas Blvd # 302 Texarkana, TX 75503	4815 West Markham St Little Rock , Ar 72205	2605 Texas Blvd # 302 Texarkana, TX 75503	4815 West Markham St Little Rock , Ar 72205	2605 Texas Blvd # 302 Texarkana, TX 75503	4815 West Markham St Little Rock , Ar 72205	420 W. 4th St. Suite A North Little Rock, AR 72114	523 Louisiana, Suite 425 Little Rock, AR 72201
CONTACT	Vicki Thompson Ann Purvis Andi Ridgway	Karen L. Malone	Vicki Thompson Ann Purvis Andi Ridgway	Karen L. Maione	Vicki Thompson Ann Purvis Andi Ridgway	Karen L. Malone	Vicki Thompson Ann Purvis Andi Ridgway	Sip B. Mouden	Idonia Trotter
# OF IPA GUIDES TRAINED	0	1	0	#	0	1	0	1	0 .
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# OF IPA GUIDES AWARDED	4		1	Т	Ħ	н	2	स्त	2
ORGANIZATION	Arkansas Department of Health	Options for Life Services, LLC	Arkansas Department of Health	Options for Life Services, LLC	Arkansas Department of Health	Options for Life Services, LLC	Arkansas Department of Health	Community Health Centers of Arkansas, Inc.	Arkansas Minority Health Commission
COUNTY	UMBIA	105	WEIGHT TO	Options for Life Services, LLC Services, LLC Arkansas Department of Health Services, LLC Services, LLC Services, LLC Services, LLC			АТІНЭАЛО		