

Procurement Process Consultant Services

Summary of Response to RFP

Evaluation Criteria:

<p>Directly Related Experience:</p>	<ul style="list-style-type: none"> • <u>Maryland Dept. of Education</u>: 2014-2016 contract to conduct an adequacy study update for the state, including examination of all aspects of the state’s education funding system (partnered with WestEd), pp. 16 of proposal; • <u>Wyoming Legislature</u>: July 2017-January 2018, conducted a study of the Wyoming Educational Program and Recalibration and Revaluation of the Wyoming Education Resource Block Grant Funding Model, p. 17 of proposal; • <u>Legislative Coordinating Council of the Kansas State Legislature</u>: December 2017-2018, WestEd contract to provide Education Cost Adequacy Study, p. 18 of proposal. • See Executive Summary, for states and jurisdictions currently providing similar services, pp. 2-3 of proposal • See Current Accounts, p. 14 of proposal • See listing of clients for similar work, pp. 18-22 of proposal. • See also Work Samples, Appendix E of proposal.
<p>Price:</p>	<p>See attached Official Proposal Price Sheet and Price Comparison Table. <u>Total Max Bid</u>: \$659,580</p>
<p>Plan/Schedule:</p>	<p><u>Plan</u>:</p> <ul style="list-style-type: none"> • <u>Proposed Plan</u>: APA proposes to conduct its analysis through: <ul style="list-style-type: none"> ○ Fiscal and performance data analysis ○ Case Studies ○ Literature/document reviews ○ Educator panels/stakeholder engagement ○ District surveys ○ Add’l qualitative and quantitative work <p>Final report November 2020; and Remainder of contract term will assist committees with preparing recommendations and legislation.</p>

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	<ul style="list-style-type: none"> • See Proposed Plan, pp. 23-52 of proposal. <p><u>Schedule:</u></p> <ul style="list-style-type: none"> • See Proposed Timeline, pp. 52-56 of proposal.
Availability:	<ul style="list-style-type: none"> • The study team will be available at all committee meetings as requested. • Will provide monthly updates to staff. • Will be available for research and data inquiries. • See Executive Summary, p. v of proposal.
Personnel:	<ul style="list-style-type: none"> • <u>Key Personnel:</u> <u>APA:</u> Justin Silverstein, project lead and co-CEO of APA Consulting Dr. Mark Fermanich, equity and tax analyses Amanda Brown, professional judgment and stakeholder engagement Jennifer Piscatelli, case studies of schools <u>WestEd:</u> Jason Willis, Director of Strategy & Performance Raifu Durodoye, Jr., Research Associate Lauren Outlaw, Sr. Policy Specialist • See full list of personnel with bios at pp. 8-13 of proposal and Organizational Chart, p. 15 of proposal. • See Resumes, Appendix C of proposal.
Past Performance:	<ul style="list-style-type: none"> • See Professional History and listing of personnel assigned to project and their individual professional experience, pp. 7-14 of proposal; • See also information regarding Vendor References, pp. 16-18 and attached References Table.
Compliance with RFP Requirements:	See Attached RFP Response Checklist
Subcontractors:	WestEd (listed as partner) Michael Griffith Dr. William Hartman Robert Schoch <ul style="list-style-type: none"> • See information regarding WestEd and additional subcontractors, including experience and credentials at pp. 10-14 of proposal

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