State of Arkansas 1 A Bill 2 82nd General Assembly Act 1059 of 1999 3 Regular Session, 1999 SENATE BILL 885 4 5 By: Senator Fitch 6 7 For An Act To Be Entitled 8 "AN ACT TO CREATE THE ARKANSAS CONSUMER MOTOR VEHICLE 9 LEASING ACT: CREATING CERTAIN DEFINITIONS: DEFINING 10 11 CERTAIN TERMS; TO REQUIRE CERTAIN DISCLOSURES IN ALL 12 CONSUMER MOTOR VEHICLE LEASES; TO PROVIDE PENALTIES 13 AND REMEDIES FOR A VIOLATION OF THE ACT; CREATING A CERTAIN LIMITATION PERIOD FOR BRINGING AN ACTION UNDER 14 15 THIS ACT; AND GENERALLY RELATING TO CONSUMER MOTOR 16 VEHICLE LEASING CONTRACTS. " 17 Act 18 "THE ARKANSAS CONSUMER MOTOR VEHICLE 19 20 LEASING ACT. " 21 22 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS: 23 24 25 SECTION 1. Definitions. As used in this act, unless the context 26 otherwise requires: (1) "Adjusted capitalized costs" means the agreed upon amount that 27 28 serves as the basis for determining the periodic lease payment, computed by 29 subtracting from the capitalized costs any capitalized costs reduction; 30 (2) "Capitalized costs reduction" means any payments made by cash, check, rebates, or similar means that are in the nature of a down payment made 31 32 by the lessee and any net trade-in allowance granted by the lessor at the 33 inception of the consumer lease for the purpose of reducing the capitalized costs, but does not include any periodic lease payments due at the inception 34 35 of the lease or all of the periodic lease payments if they are paid at the inception of the lease; 36

RRS594 0306991139. RRS594

1	(3) "Consumer Lease" means a transaction through which the possession
2	or use of a motor vehicle for a commission or other compensation is
3	transferred to a lessee primarily for a personal, family, or household purpose
4	for a period of time exceeding four (4) months, including renewal periods;
5	whether or not the lessee has the option to purchase or otherwise become the
6	owner of the property at the expiration of the lease. The inclusion in \underline{a}
7	lease of a provision whereby the lessee's or lessor's liability at the end of
8	the lease period or upon an earlier termination, is based on the value of the
9	leased property at that time, shall not be deemed to make the transaction
10	other than a consumer lease. The term "consumer lease" does not include a
11	lease for governmental, agricultural, business, or commercial purposes;
12	(4) "Gross capitalized costs" means the amount agreed upon by the
13	lessor and the lessee as the value of the leased property and any items which
14	are capitalized or amortized during the leased term. The adjusted capitalized
15	cost equals the gross capitalized cost less the capitalized cost reduction,
16	and is the amount used by the lessor in calculating the base periodic payment.
17	Gross capitalized costs shall include, to the extent capitalized and
18	amortized:
19	(A) Taxes, registration, license, acquisition, administration,
20	assignment, and other similar fees;
21	(B) Charges for insurance, an extended warranty, mechanical
22	repair contract, service contract, vehicle maintenance agreement, and any
23	other similar charge;
24	(C) Charges for a waiver of the contractual obligation to pay the
25	<pre>gap amount;</pre>
26	(D) Charges for accessories and installation of accessories;
27	(E) Charges for delivering, servicing, repairing or improving the
28	vehi cl e;
29	(F) Charges for other goods, services and benefits incidental to
30	the consumer in the lease transaction; and
31	(G) The unpaid balance of any amount financed under an
32	outstanding vehicle loan agreement or vehicle retail installment contract or
33	the unpaid portion of the early termination obligation under any lease or
34	obligation of the lessee with respect to a vehicle or other property traded in
35	connection with a consumer lease.
36	(5) "Lessee" means a natural person who leases or is offered a motor

1	vehicle consumer lease;
2	(6) "Lessor" means a person who regularly leases or offers to lease
3	motor vehicles. A person who has leased, offered, or arranged to lease motor
4	vehicles more than five times in the preceding calendar year or more then five
5	times in the current calendar year is subject to this act; and
6	(7) "Motor vehicle" or "vehicle" means any self-propelled vehicle
7	licensed, purchased, or leased in this state and primarily designed for the
8	transportation of persons or property over the public streets and highways,
9	but does not include mopeds, motorcycles, or vehicles over ten thousand pounds
10	(10,000 lbs.) gross vehicle weight rating. For purposes of this definition,
11	the limit of the ten thousand pounds (10,000 lbs.) gross vehicle weight rating
12	does not apply to motor homes.
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14	SECTION 2. Required Disclosures.
15	(a) A consumer lease of a motor vehicle shall include:
16	(1) The total amounts of any payments to be paid by the lessee at
17	the consummation of the lease including, but not limited to:
18	(A) Refundable security deposit paid by cash, check, or
19	other similar means;
20	(B) Advance payment;
21	(C) A disclosure of any capitalized cost reduction stated
22	as a total and the identity of the component and respective amount of each
23	<pre>component;</pre>
24	(D) A disclosure of the capitalized costs stated as a total
25	and the identity of the components listed in the definition of capitalized
26	costs and the respective amount of each component;
27	(E) A statement of adjusted capitalized costs; and
28	(F) If the lessee trades in a motor vehicle, the amount of
29	any sales tax redemption for the agreed value of the traded vehicle and any
30	reduction in the periodic payments resulting from the application of the sales
31	tax exemption;
32	(2) Any down payment or other consideration paid to the leasing
33	company;
34	(3) The total of all lease payments to be paid over the terms of
35	the lease; and
36	(4) Whether the lessee of the vehicle may terminate the lease of

- 1 the vehicle prior to the end of the lease term, and if so, the amounts, if
- 2 <u>any, which the lessee is required to pay upon the termination of the lease,</u>
- 3 <u>based on twelve month intervals.</u>
- 4 (b) The lessor or the lessor's assignee, shall disclose to a lessee,
- 5 upon request, within five (5) business days, the amount of outstanding debt to
- 6 the lessor or the lessor's assignee.
- 7 (1) The amount described in subsection (b) of this section shall
- 8 be itemized and shall include all monies owned under the lease.
- 9 (2) The amount shall also include any early termination penalties
- 10 which shall be described as such and the method and exact figures used in
- 11 computing each of these amounts.
- 12 (c) A lease shall be in writing and signed by the lessor and the
- 13 <u>l essee.</u>
- 14 (d) The printed portion of the lease, other than directions for
- 15 completion of the lease and the text of any assignment between the original
- 16 <u>lessor and the assignee, shall be printed in a size equal to at least 10 point</u>
- 17 <u>type</u>. The lease shall contain the following items printed or written in a
- 18 <u>conspi cuous manner:</u>
- 19 (1) At the top of the lease, the words "MOTOR VEHICLE LEASE
- 20 AGREEMENT";
- 21 (2) If physical damage or liability insurance coverage for bodily
- 22 injury and property damage caused to others is not included in the lease, a
- 23 <u>notice substantial similar to the following: "No physical damage or property</u>
- 24 liability insurance coverage for bodily injury or personal property damage
- 25 <u>caused to others is included in this lease";</u>
- 26 (3) Directly above the acknowledgment permitted by this section,
- 27 a written notice substantially similar to the following, in at least 10 point
- 28 bold face type: "NOTICE TO THE LESSEE: THIS IS A LEASE. YOU HAVE NO
- 29 OWNERSHIP RIGHTS IN THE MOTOR VEHICLE UNLESS AND UNTIL YOU EXERCISE YOUR
- 30 OPTION TO PURCHASE THE MOTOR VEHICLE, IF THIS LEASE CONTAINS A PURCHASE
- 31 OPTION. DO NOT SIGN THIS LEASE BEFORE YOU READ IT OR IF IT CONTAINS ANY BLANK
- 32 SPACE. YOU ARE PERMITTED TO COMPLETELY FILL IN A COPY OF THIS LEASE WHEN YOU
- 33 SIGN IT"; and
- 34 (4) The following provision in at least 10 point bold face type:
- 35 <u>NOTICE: ANY HOLDER OF THIS CONSUMER LEASE IS SUBJECT TO ALL</u>
- 36 CLAIMS AND DEFENSES WHICH THE LESSEE COULD ASSERT AGAINST THE LESSOR OF THE

- 1 MOTOR VEHICLE.
- 2 <u>(e) The lessor shall deliver a copy of the lease signed by the lessor,</u>
- 3 either at the time the lessee signs the lease, or by mailing a copy of the
- 4 <u>lease within three (3) business days, to the lessee's address shown on the</u>
- 5 Lease.
- 6 <u>(f) Any acknowledgment by the lessee of delivery of a copy of the lease</u>
- 7 shall be conspicuous and shall appear directly above the space reserved for
- 8 the lessee's signature.
- 9 (g) The lease shall state the names of the original lessor and lessee,
- 10 the place of business of the original lessor, the residence of the lessee as
- 11 specified by the lessee, and a description of the motor vehicle, including its
- 12 make, model year, model, and if known, the motor vehicle's vehicle
- 13 <u>identification number or mark.</u>
- 14 (h) A disclosure in proximity to the lessee's signature, in not less
- 15 than 10 point, bold face type to the lessee: "WARNING!: EARLY TERMINATION
- 16 UNDER THIS LEASE MAY RESULT IN SIGNIFICANT COSTS TO YOU THE CONSUMER. READ
- 17 THIS AGREEMENT CAREFULLY AND UNDERSTAND ALL PROVISIONS BEFORE SIGNING. GET
- 18 ALL PROMISES IN WRITING. ORAL PROMISES ARE DIFFICULT TO ENFORCE."
- 19 (i) No lease shall be signed by a party if it contains blank spaces to
- 20 be filled in after it has been signed, unless delivery of the motor vehicle is
- 21 not made at the time of execution of the lease and the motor vehicle's
- 22 identifying numbers, marks, or similar information may be filled in after
- 23 execution of the lease.
- 24 (j) Upon written request from a lessee, the lessor shall give or
- 25 forward to the lessee a written statement of the dates and amounts of payments
- 26 that have been made under the lease and the amount of the lessee's remaining
- 27 payments and any other amounts owed to the lessor as reflected on the lessor's
- 28 books and records at the time of the notice.
- 29 (1) Upon written request from a lessee the lessor shall give or
- 30 forward to the lessee a written estimate of the lessee's total early
- 31 <u>termination liability under the lease.</u>
- 32 (2) No charge may be imposed on the lessee for preparation of the
- 33 <u>statements provided for in this section, except a lessor may impose a</u>
- 34 reasonable fee, not to exceed \$5.00 per statement, if the lessee requests more
- 35 than one statement in any twelve month period and the charge is disclosed in
- 36 the Lease.

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2	SECTION 3. Fees for Excess Mileage and Wear.
3	Except as otherwise provided in subsection (b) of this section, a lessor
4	may charge fees for excess wear and use or excess mileage if:
5	(a) The right to charge the fees and methods for calculating the fees
6	are disclosed in at least 10 point Bold type in capital letters;
7	(b) At the time the vehicle is returned, the lessor conducts a visual
8	inspection of the vehicle and provides the lessee with a reasonable
9	opportunity to be present at the inspection. If the lessee is present, in
10	addition to the notice required by subsection (c) of this section, the lessor
11	shall provide the lessee at the time of the inspection with a written
12	statement of the mileage and of the excess wear to the motor vehicle
13	identified through the visual inspection. If the lessee is not present at the
14	inspection, the lessor is only required to provide the lessee with the notice
15	required by subsection (c) of this section;
16	(c)(1) Within thirty (30) days after obtaining possession of the motor
17	vehicle, the lessor delivers or mails to the lessee at the lessee's last known
18	address:
19	(A) An itemized list of excess wear to the motor vehicle
20	and the estimated or actual costs of repairing or replacing each item; and
21	(B) A statement of the number of miles above the amount
22	permitted by the lease and a total charge to the lessee for the excess
23	mi I eage.
24	(2) A lessor may not charge fees for excess wear and use or
25	excess mileage if the lessee exercises an option to purchase the leased motor
26	vehi cl e.
27	(d) Except as otherwise provided in this act, a lessor who fails to
28	$\underline{\text{comply with any requirement imposed by this act with respect to a person shall}$
29	be liable to the person for:
30	(1) Any actual damage sustained by the person as a result of the
31	<u>failures;</u>
32	(2) An amount equal to 25% of the total amount of monthly
33	payments under the lease, but not less than \$100 nor greater than \$1,000; and
34	(3) Attorney's fees.
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36	SECTION 4. <u>Prohibited practices:</u>

1	A lessor or his assignees may not:
2	(1) Make any false, disparaging, or misleading oral or written
3	statement, description, or other representation of any kind that has the
4	capacity, tendency, or effect of deceiving or misleading a consumer or lessee;
5	(2) Advertise or offer to the public any motor vehicle without the
6	intent to lease it as advertised or offered; or
7	(3) Misrepresent a lease of a motor vehicle as a sale.
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9	SECTION 5. <u>Violations</u>
10	(a) Nothing in this act shall be construed to permit an activity
11	otherwise prohibited by law.
12	(b) A violation of this act is also a violation of Title4, Act 88 of
13	the Arkansas Code pertaining to deceptive trade practices, and is subject to
14	all of the enforcement provisions of that act.
15	(c) The relief provided in this section is in addition to remedies or
16	penalties otherwise available in regards to the same conduct under law or
17	other statutes of this state.
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19	SECTION 6. <u>Statute of Limitations</u>
20	(a) Any action brought under this act shall be commenced within five
21	(5) years of the date of original delivery of the motor vehicle to the lessee.
22	(b) Notwithstanding the limitation in subsection (a) of this section, a
23	lessee at any time may assert a violation of this act in an action to collect
24	the debt at the matter of the defense, by recoupment or setoff.
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26	SECTION 9. <u>Legislative Finding, Declaration, and Intent.</u>
27	The practices covered by this act are matters vitally affecting the
28	public interest and for the purpose of consumer protection. It is the intent
29	of the General Assembly that the enactment of this act to require that
30	Arkansas consumers be provided with all relevant information necessary to make
31	an informed decision concerning the leasing of motor vehicles, it is also the
32	intent of the General Assembly to prohibit misleading and deceptive practices
33	in relation to the offering of a lease of a motor vehicle. This act shall be
34	construed liberally in order to effectuate this purpose.
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SECTION 10. All provisions of this act of a general and permanent

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nature are amendatory to the Arkansas Code of 1987 Annotated and the Arkansas Code Revision Commission shall incorporate the same in the Code. SECTION 11. If any provision of this act or the application thereof to any person or circumstance is held invalid, such invalidity shall not affect other provisions or applications of the act which can be given effect without the invalid provision or application, and to this end the provisions of this act are declared to be severable. SECTION 12. All laws and parts of laws in conflict with this act are hereby repealed. **APPROVED: 4/1/1999**