Stricken language would be deleted from and underlined language would be added to the law as it existed prior to this session of the General Assembly.

1	State of Arkansas	A Bill	
2	83rd General Assembly	A DIII	Act 580 of 2001
3	Regular Session, 2001		HOUSE BILL 1456
4			
5	By: Representative Glover		
6			
7			
8		For An Act To Be Entitled	
9		MPLY WITH THE PROVISIONS OF GRAMM	
10		F 1999, PUBLIC LAW 106-102, 113 S	
11		ING RECIPROCITY AND UNIFORMITY IN	
12		ENACTING THE "PRODUCER LICENSING	
13		ND SELECTED SECTIONS OF TITLE 23,	
14	64, SUBCHAPTE	ERS 1 AND 2 TO CONFORM TO THE GRA	AMM-LEACH-
15	BLILEY AND TH	HE "PRODUCER LICENSING MODEL ACT"	; AND FOR
16	OTHER PURPOSE	ES.	
17			
18			
19		Subtitle	
20	TO ENAC	T THE "PRODUCER LICENSING MODEL	
21	ACT".		
22			
23	BE IT ENACTED BY THE GENE	ERAL ASSEMBLY OF THE STATE OF ARK	(ANSAS:
24			
25	SECTION 1. Arkansas	s Code Title 23, Chapter 64, is a	amended to add an
26	additional subchapter to	read as follows:	
27	<u>23-64-501. Title, F</u>	Purpose, and Scope.	
28	<u>(a) This subchapte</u>	er shall be known and may be cite	ed as the "Producer
29	<u>Licensing Model Act".</u>		
30	(b) This subchapte	er governs the qualifications and	l procedures for the
31	licensing of insurance pr	roducers. It simplifies and organ	<u>nizes some statutory</u>
32	language to improve effic	ciency, permits the use of new te	chnology and reduces
33	costs associated with iss	suing and renewing insurance lice	enses.
34	<u>(c) This subchapte</u>	er does not apply to excess and s	surplus lines agents
35	and brokers licensed purs	suant to the Surplus Lines Insura	ance Law beginning at
36	<u>§ 23-65-301, except as pr</u>	rovided in § 23-64-508 and § 23-6	04-516(b).

1	
2	<u>23-64-502. Definitions.</u>
3	(a) For purposes of this subchapter:
4	(1) "Business entity" means a corporation, association,
5	partnership, limited liability company, limited liability partnership, or
6	other legal entity;
7	(2) "Home state" means the District of Columbia and any state or
8	territory of the United States in which an insurance producer maintains his or
9	her principal place of residence or principal place of business and is
10	licensed to act as an insurance producer;
11	(3) "Insurance" means any of the lines of authority defined in §§
12	<u>23-62-101 - 108;</u>
13	(4) "Insurance producer" means a person required to be licensed
14	under the laws of this state to sell, solicit or negotiate insurance;
15	(5) "Insurer" means those entities defined in § 23-60-102;
16	(6) "License" means a document issued by this state's
17	commissioner authorizing a person to act as an insurance producer for the
18	lines of authority specified in the document. The license itself does not
19	create any authority, actual, apparent or inherent, in the holder to represent
20	or commit an insurance carrier;
21	(7) "Limited line credit insurance" includes credit life, credit
22	<u>disability, credit property, credit unemployment, involuntary unemployment,</u>
23	<u>mortgage life, mortgage guaranty, mortgage disability, guaranteed automobile</u>
24	protection (gap) insurance, and any other form of insurance offered in
25	connection with an extension of credit that is limited to partially or wholly
26	extinguishing that credit obligation that the commissioner determines should
27	be designated a form of limited line credit insurance;
28	(8) "Limited line credit insurance producer" means a person who
29	sells, solicits or negotiates one or more forms of limited line credit
30	insurance coverage to individuals through a master, corporate, group or
31	individual policy;
32	(9) "Limited lines insurance" means those lines of insurance for
33	<u>crop hail insurance, mobile home physical damage insurance, pre-paid legal</u>
34	insurance, and fire and marine insurance written in connection with credit
35	transactions, or any other line of insurance that the commissioner deems
36	<u>necessary to recognize for the purposes of complying with § 23-64-508(e);</u>

1	(10) "Limited lines producer" means a person authorized by the
2	commissioner to sell, solicit or negotiate limited lines insurance;
3	(11) "Negotiate" means the act of conferring directly with or
4	offering advice directly to a purchaser or prospective purchaser of a
5	particular contract of insurance concerning any of the substantive benefits,
6	terms or conditions of the contract, provided that the person engaged in that
7	act either sells insurance or obtains insurance from insurers for purchasers;
8	(12) "Person" means an individual or a business entity;
9	(13) "Sell" means to exchange a contract of insurance by any
10	means, for money or its equivalent, on behalf of an insurance company;
11	(14) "Solicit" means attempting to sell insurance or asking or
12	urging a person to apply for a particular kind of insurance from a particular
13	company;
14	(15) "Terminate" means the cancellation of the relationship
15	between an insurance producer and the insurer or the termination of a
16	producer's authority to transact insurance;
17	(16) "Uniform Business Entity Application" means the current
18	version of the NAIC Uniform Business Entity Application for resident and
19	nonresident business entities; and
20	(17) "Uniform Application" means the current version of the NAIC
21	Uniform Application for resident and nonresident producer licensing.
22	
23	23-64-503. Li cense Requi red.
24	<u>A person shall not sell, solicit or negotiate insurance in this state</u>
25	for any class or classes of insurance unless the person is licensed for that
26	line of authority in accordance with this subchapter.
27	
28	23-64-504. Exceptions to Licensing.
29	<u>(a) Nothing in this subchapter shall be construed to require an insurer</u>
30	to obtain an insurance producer license. In this section, the term "insurer"
31	does not include an insurer's officers, directors, employees, subsidiaries or
32	affiliates.
33	(b) A license as an insurance producer shall not be required of the
34	fol I owi ng:
35	(1) An officer, director or employee of an insurer or of an
36	insurance producer, provided that the officer, director or employee does not

1	receive any commission on policies written or sold to insure risks residing,
2	located or to be performed in this state and:
3	(A) The officer, director or employee's activities are
4	executive, administrative, managerial, clerical or a combination of these, and
5	are only indirectly related to the sale, solicitation or negotiation of
6	insurance; or
7	(B) The officer, director or employee's function relates to
8	<u>underwriting, loss control, inspection or the processing, adjusting,</u>
9	investigating or settling of a claim on a contract of insurance; or
10	(C) The officer, director or employee is acting in the
11	capacity of a special agent or agency supervisor assisting insurance producers
12	where the person's activities are limited to providing technical advice and
13	assistance to licensed insurance producers and do not include the sale,
14	solicitation or negotiation of insurance;
15	(2) A person who does not receive any commission and:
16	(A) Secures and furnishes information for the purpose of
17	enrolling individuals under group life insurance, group property and casualty
18	insurance, group annuities, group or blanket accident and health insurance;
19	<u>(B) Issues certificates under group life insurance, group</u>
20	property and casualty insurance, group annuities, group or blanket accident
21	and health insurance or otherwise assists in administering plans; or
22	(C) Performs administrative services related to mass
23	marketed property and casualty insurance;
24	(3) An employer or association or its officers, directors,
25	employees, or the trustees of an employee trust plan, to the extent that the
26	employers, officers, employees, director or trustees are engaged in the
27	administration or operation of a program of employee benefits for the
28	employer's or association's own employees or the employees of its subsidiaries
29	or affiliates, which program involves the use of insurance issued by an
30	insurer, as long as the employers, associations, officers, directors,
31	employees or trustees are not in any manner compensated, directly or
32	indirectly, by the company issuing the contracts;
33	(4) Employees of insurers or organizations employed by insurers
34	who are engaging in the inspection, rating or classification of risks, or in
35	the supervision of the training of insurance producers and who are not
36	individually engaged in the sale, solicitation or negotiation of insurance:

1	(5) A person whose activities in this state are limited to
2	advertising without the intent to solicit insurance in this state through
3	communications in printed publications or other forms of electronic mass media
4	whose distribution is not limited to residents of the state, provided that the
5	person does not sell, solicit or negotiate insurance that would insure risks
6	residing, located or to be performed in this state;
7	(6) A person who is not a resident of this state who sells,
8	solicits or negotiates a contract of insurance for commercial property and
9	casualty risks to an insured with risks located in more than one state insured
10	<u>under that contract, provided that that person is otherwise licensed as an</u>
11	insurance producer to sell, solicit or negotiate that insurance in the state
12	where the insured maintains its principal place of business and the contract
13	of insurance insures risks located in that state; or
14	(7) A salaried full-time employee who counsels or advises his or
15	her employer relative to the insurance interests of the employer or of the
16	subsidiaries or business affiliates of the employer provided that the employee
17	does not sell or solicit insurance or receive a commission.
18	(8) Employees of an insurer or of an insurance producer who
19	respond to requests from existing policyholders on existing policies provided
20	that those employees are not directly compensated based on the volume of
21	premiums that may result from these services and provide those employees do
22	not sell, solicit or negotiate insurance.
23	
24	23-64-505. Application for Examination.
25	(a) A resident individual applying for an insurance producer license
26	shall pass a written examination unless exempt pursuant to § 23-64-205. The
27	examination shall test the knowledge of the individual concerning the lines of
28	authority for which application is made, the duties and responsibilities of an
29	insurance producer and the insurance laws and regulations of this state.
30	Examinations required by this section shall be developed and conducted under
31	rules and regulations prescribed by the commissioner.
32	(b) The commissioner may make arrangements, including contracting with
33	an outside testing service, for administering examinations and collecting the
34	nonrefundable fee set forth in § 23-61-401 and any existing or future rule and
35	regulation.
36	<u>(c) Each individual applying for an examination shall remit a</u>

1	nonrefundable fee as prescribed by the commissioner as set forth in § 23-61-
2	401 and any existing or future rule and regulation.
3	(d) An individual who fails to appear for the examination as scheduled
4	or fails to pass the examination, shall reapply for an examination and remit
5	all required fees and forms before being rescheduled for another examination.
6	
7	23-64-506. Application for License.
8	(a) A person applying for a resident insurance producer license shall
9	make application to the commissioner on the uniform application and declare
10	under penalty of refusal, suspension or revocation of the license that the
11	statements made in the application are true, correct and complete to the best
12	of the individual's knowledge and belief. Before approving the application,
13	the commissioner shall find that the individual:
14	(1) Is at least eighteen (18) years of age;
15	(2) Has not committed any act that is a ground for denial,
16	suspension or revocation set forth in § 23-64-512;
17	(3) Where required by the commissioner, has completed a pre-
18	licensing course of study for the lines of authority for which the person has
19	applied;
20	(4) Has paid the fees set forth in § 23-61-401 and any existing
21	or future rule and regulation; and
22	(5) Has successfully passed the examinations for the lines of
23	authority for which the person has applied.
24	(b) A business entity acting as an insurance producer is required to
25	obtain an insurance producer license. Application shall be made using the
26	Uniform Business Entity Application. Before approving the application, the
27	commissioner shall find that:
28	(1) The business entity has paid the fees set forth in § 23-61-
29	401 and any existing or future rule and regulation; and
30	(2) The business entity has designated a licensed producer
31	responsible for the business entity's compliance with the insurance laws,
32	rules and regulations of this state.
33	(c) The commissioner may require any documents reasonably necessary to
34	verify the information contained in an application.
35	(d) Each insurer that sells, solicits or negotiates any form of limited
36	line credit insurance shall provide to each individual whose duties will

1	include selling, soliciting or negotiating limited line credit insurance a
2	program of instruction that may be approved by the commissioner.
3	
4	<u>23-64-507. Li cense.</u>
5	<u>(a) Unless denied licensure pursuant to § 23-64-512, persons who have</u>
6	met the requirements of §§ 23-64-505 and 506 shall be issued an insurance
7	producer license. An insurance producer may receive qualification for a
8	license in one or more of the following lines of authority:
9	(1) Life insurance coverage on human lives including benefits of
10	endowment and annuities, and may include benefits in the event of death or
11	dismemberment by accident and benefits for disability income.
12	(2) Accident and health or sickness insurance coverage for
13	sickness, bodily injury or accidental death and may include benefits for
14	disability income.
15	(3) Property insurance coverage for the direct or consequential
16	loss or damage to property of every kind.
17	(4) Casualty insurance coverage against legal liability,
18	including that for death, injury or disability or damage to real or personal
19	property.
20	(5) Variable life and variable annuity products insurance
21	coverage provided under variable life insurance contracts and variable
22	annui ti es.
23	(6) Personal lines property and casualty insurance coverage sold
24	to individuals and families for primarily noncommercial purposes.
25	(7) Credit limited line credit insurance.
26	(8) Any other line of insurance permitted under state laws or
27	regulations.
28	(b) An insurance producer license shall remain in effect unless revoked
29	or suspended as long as the fee set forth in § 23-61-401 and any existing or
30	future rule and regulation is paid and education requirements for resident
31	individual producers are met by the due date.
32	<u>(c) An individual insurance producer who allows his or her license to</u>
33	lapse may, within twelve (12) months after the due date of the renewal fee,
34	reinstate the same license without the necessity of passing a written
35	examination. However, a penalty in the amount of double the unpaid renewal fee
36	shall be required for any renewal fee received after the due date.

1	(d) A licensed insurance producer who is unable to comply with license
2	renewal procedures due to military service or some other extenuating
3	<u>circumstance, e.g. a long-term medical disability, may request a waiver of</u>
4	those procedures. The producer may also request a waiver of any examination
5	requirement or any other fine or sanction imposed for failure to comply with
6	renewal procedures.
7	(e) The license shall contain the licensee's name, address, personal
8	identification number, and the date of issuance, the lines of authority, the
9	expiration date and any other information the commissioner deems necessary.
10	(f) Licensees shall inform the commissioner by any means acceptable to
11	the commissioner of a change of address within thirty (30) days of the change.
12	Failure to timely inform the commissioner of a change in legal name or address
13	<u>shall result in a penalty pursuant to § 23-64-216.</u>
14	(g) In order to assist in the performance of the commissioner's duties,
15	the commissioner may contract with nongovernmental entities, including the
16	National Association of Insurance Commissioners (NAIC) or any affiliates or
17	subsidiaries that the NAIC oversees, to perform any ministerial functions,
18	including the collection of fees, related to producer licensing that the
19	commissioner and the non-governmental entity may deem appropriate.
20	
21	23-64-508. Nonresident Licensing.
22	(a) Unless denied licensure pursuant to § 23-64-512, a nonresident
23	person shall receive a nonresident producer license if:
24	(1) The person is currently licensed as a resident and in good
25	<u>standing in his or her home state;</u>
26	(2) The person has submitted the proper request for licensure and
27	has paid the fees required by § 23-61-401 and any existing or future rule and
28	regulation;
29	(3) The person has submitted or transmitted to the commissioner
30	the application for licensure that the person submitted to his or her home
31	state, or in lieu of the same, a completed uniform application; and
32	(4) The person's home state awards nonresident producer licenses
33	to residents of this state on the same basis.
34	(b) The commissioner may verify the producer's licensing status through
35	the producer database maintained by the National Association of Insurance
36	Commissioners, its affiliates or subsidiaries.

1	(c) A nonresident producer who moves from one state to another state or
2	a resident producer who moves from this state to another state shall file a
3	<u>change of address and provide certification from the new resident state within</u>
4	<u>thirty (30) days after the change of legal residence. No fee or license</u>
5	application is required.
6	(d) Notwithstanding any other provision of this subchapter, a person
7	licensed as a surplus lines producer in his or her home state shall receive a
8	nonresident surplus lines producer license pursuant to subsection (a) of this
9	section. Except as to subsection (a), nothing in this section otherwise amends
10	<u>or supercedes any provision of §§ 23-65-301 - 319.</u>
11	(e) Notwithstanding any other provision of this subchapter, a person
12	licensed as a limited line credit insurance or other type of limited lines
13	producer in his or her home state shall receive a nonresident limited lines
14	producer license, pursuant to subsection (a) of this section, granting the
15	same scope of authority as granted under the license issued by the producer's
16	home state. For the purposes of § 23-64-508(e), "limited line insurance" is
17	any authority granted by the home state which restricts the authority of the
18	license to less than the total authority prescribed in the associated major
19	<u>lines pursuant to § 23-64-507(a)(1) - (6).</u>
20	
21	23-64-509. Exemption from Examination.
22	<u>(a) An individual who applies for an insurance producer license in this</u>
23	state who was previously licensed for the same lines of authority in another
24	state shall not be required to complete any prelicensing education or
25	examination. This exemption is only available if the person is currently
26	licensed in that state or if the application is received within ninety (90)
27	days after the cancellation of the applicant's previous license and if the
28	prior state issues a certification that, at the time of cancellation, the
29	applicant was in good standing in that state or the state's producer database
30	records, maintained by the National Association of Insurance Commissioners,
31	its affiliates or subsidiaries, and indicates that the producer is or was
32	licensed in good standing for the line of authority requested.
33	(b) A person licensed as an insurance producer in another state who
34	moves to this state shall make application within ninety (90) days after
35	establishing legal residence to become a resident licensee pursuant to § 23-
36	<u>64-506. No prelicensing education or examination shall be required of that</u>

1	person to obtain any line of authority previously held in the prior state
2	except where the commissioner determines otherwise by regulation.
3	
4	23-64-510. Assumed Names.
5	An insurance producer doing business under any name other than the
6	producer's legal name is required to notify the commissioner prior to using
7	the assumed name.
8	
9	23-64-511. Temporary Licensing.
10	(a) The commissioner may issue a temporary insurance producer license
11	for a period not to exceed one hundred eighty (180) days without requiring an
12	examination if the commissioner deems that the temporary license is necessary
13	for the servicing of an insurance business in the following cases:
14	(1) To the surviving spouse or court-appointed personal
15	representative of a licensed insurance producer who dies or becomes mentally
16	or physically disabled to allow adequate time for the sale of the insurance
17	business owned by the producer or for the recovery or return of the producer
18	to the business or to provide for the training and licensing of new personnel
19	to operate the producer's business;
20	(2) To a member or employee of a business entity licensed as an
21	insurance producer, upon the death or disability of an individual designated
22	in the business entity application or the license;
23	(3) To the designee of a licensed insurance producer entering
24	active service in the armed forces of the United States of America; or
25	(4) In any other circumstance where the commissioner deems that
26	the public interest will best be served by the issuance of this license.
27	(b) The commissioner may by order limit the authority of any temporary
28	licensee in any way deemed necessary to protect insureds and the public. The
29	commissioner may require the temporary licensee to have a suitable sponsor who
30	is a licensed producer or insurer and who assumes responsibility for all acts
31	of the temporary licensee and may impose other similar requirements designed
32	to protect insureds and the public. The commissioner may by order revoke a
33	temporary license if the interest of insureds or the public are endangered. A
34	temporary license may not continue after the owner or the personal
<u> </u>	

35 <u>representative disposes of the business.</u>

1	
2	23-64-512. License Denial, Nonrenewal or Revocation.
3	<u>(a) The commissioner may place on probation, suspend, revoke or refuse</u>
4	to issue or renew an insurance producer's license or may levy a civil penalty
5	in accordance with § 23-64-216 or any combination of actions, for any one or
6	more of the following causes:
7	<u>(1) Providing incorrect, misleading, incomplete or materially</u>
8	untrue information in the license application;
9	(2) Violating any insurance laws, or violating any regulation,
10	subpoena or order of the commissioner or of another state's commissioner;
11	(3) Obtaining or attempting to obtain a license through
12	misrepresentation or fraud;
13	(4) Improperly withholding, misappropriating or converting any
14	monies or properties received in the course of doing insurance business;
15	(5) Intentionally misrepresenting the terms of an actual or
16	proposed insurance contract or application for insurance;
17	(6) Having been convicted of a felony;
18	(7) Having admitted or been found to have committed any insurance
19	unfair trade practice or fraud;
19	unfair trade practice or fraud;
19 20	<u>unfair trade practice or fraud;</u> (8) Using fraudulent, coercive, or dishonest practices, or
19 20 21	<u>unfair trade practice or fraud;</u> (8) Using fraudulent, coercive, or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in
19 20 21 22	<u>unfair trade practice or fraud;</u> <u>(8) Using fraudulent, coercive, or dishonest practices, or</u> <u>demonstrating incompetence, untrustworthiness or financial irresponsibility in</u> <u>the conduct of business in this state or elsewhere;</u>
19 20 21 22 23	<u>unfair trade practice or fraud;</u> <u>(8) Using fraudulent, coercive, or dishonest practices, or</u> <u>demonstrating incompetence, untrustworthiness or financial irresponsibility in</u> <u>the conduct of business in this state or elsewhere;</u> <u>(9) Having an insurance producer license, or its equivalent,</u>
19 20 21 22 23 24	<u>unfair trade practice or fraud;</u> <u>(8) Using fraudulent, coercive, or dishonest practices, or</u> <u>demonstrating incompetence, untrustworthiness or financial irresponsibility in</u> <u>the conduct of business in this state or elsewhere;</u> <u>(9) Having an insurance producer license, or its equivalent,</u> <u>denied, suspended or revoked in any other state, province, district or</u>
19 20 21 22 23 24 25	<u>unfair trade practice or fraud;</u> (8) Using fraudulent, coercive, or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere; (9) Having an insurance producer license, or its equivalent, denied, suspended or revoked in any other state, province, district or territory;
19 20 21 22 23 24 25 26	<u>unfair trade practice or fraud;</u> <u>(8) Using fraudulent, coercive, or dishonest practices, or</u> <u>demonstrating incompetence, untrustworthiness or financial irresponsibility in</u> <u>the conduct of business in this state or elsewhere;</u> <u>(9) Having an insurance producer license, or its equivalent,</u> <u>denied, suspended or revoked in any other state, province, district or</u> <u>territory;</u> <u>(10) Forging another's name to an application for insurance or to</u>
19 20 21 22 23 24 25 26 27	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;
19 20 21 22 23 24 25 26 27 28	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;         (11) Improperly using notes or any other reference material to
19 20 21 22 23 24 25 26 27 28 29	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;         (11) Improperly using notes or any other reference material to         complete an examination for an insurance license;
19 20 21 22 23 24 25 26 27 28 29 30	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;         (11) Improperly using notes or any other reference material to         complete an examination for an insurance license;         (12) Knowingly accepting insurance business from an individual
19 20 21 22 23 24 25 26 27 28 29 30 31	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;         (11) Improperly using notes or any other reference material to         complete an examination for an insurance license;         (12) Knowingly accepting insurance business from an individual         who is not licensed;
19 20 21 22 23 24 25 26 27 28 29 30 31 32	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;         (11) Improperly using notes or any other reference material to         complete an examination for an insurance license;         (12) Knowingly accepting insurance business from an individual         who is not licensed;         (13) Failing to provide a written response after receipt of a
19 20 21 22 23 24 25 26 27 28 29 30 31 32 33	unfair trade practice or fraud;         (8) Using fraudulent, coercive, or dishonest practices, or         demonstrating incompetence, untrustworthiness or financial irresponsibility in         the conduct of business in this state or elsewhere;         (9) Having an insurance producer license, or its equivalent,         denied, suspended or revoked in any other state, province, district or         territory;         (10) Forging another's name to an application for insurance or to         any document related to an insurance transaction;         (11) Improperly using notes or any other reference material to         complete an examination for an insurance license;         (12) Knowingly accepting insurance business from an individual         who is not licensed;         (13) Failing to provide a written response after receipt of a         written inquiry from the commissioner or his representative as to transactions

1	imposing a child support obligation; or
2	(15) Failing to pay state income tax or comply with any
3	administrative or court order directing payment of state income tax.
4	(b) In the event that the action by the commissioner is to nonrenew or
5	to deny an application for a license, the commissioner shall notify the
6	applicant or licensee and advise, in writing, the applicant or licensee of the
7	reason for the denial or nonrenewal of the applicant's or licensee's license.
8	The applicant or licensee may make written demand upon the commissioner within
9	thirty (30) days for a hearing before the commissioner to determine the
10	reasonableness of the commissioner's action. The hearing shall be held within
11	thirty (30) days and shall be held pursuant to § 23-64-217 and the Arkansas
12	<u>Administrative Procedure Act, beginning at § 25-15-201.</u>
13	(c) The license of a business entity may be suspended, revoked or
14	refused if the commissioner finds, after hearing, that an individual
15	licensee's violation was known or should have been known by one or more of the
16	partners, officers or managers acting on behalf of the partnership or
17	corporation and the violation was neither reported to the commissioner nor
18	corrective action taken.
19	(d) In addition to or in lieu of any applicable denial, suspension or
20	revocation of a license, a person may, after hearing, be subject to a civil
21	fine according to § 23-64-216.
22	(e) The commissioner shall retain the authority to enforce the
23	provisions of and impose any penalty or remedy authorized by this subchapter
24	and the Arkansas Insurance Code, beginning at § 23-60-101, against any person
25	who is under investigation for or charged with a violation of this subchapter
26	<u>or the Arkansas Insurance Code, even if the person's license or registration</u>
27	has been revoked, surrendered or has lapsed by operation of law.
28	
29	<u>23-64-513. Commissions.</u>
30	<u>(a) An insurance company or insurance producer shall not pay a</u>
31	commission, service fee, brokerage or other valuable consideration to a person
32	for selling, soliciting or negotiating insurance in this state if that person
33	is required to be licensed under this subchapter and is not so licensed.
34	<u>(b) A person shall not accept a commission, service fee, brokerage or</u>
35	other valuable consideration for selling, soliciting or negotiating insurance
36	in this state if that person is required to be licensed under this subchapter

1	and is not so licensed.
2	(c) Renewal or other deferred commissions may be paid to a person for
3	selling, soliciting or negotiating insurance in this state if the person was
4	required to be licensed under this subchapter at the time of the sale,
5	solicitation or negotiation and was so licensed at that time.
6	(d) An insurer or insurance producer may pay or assign commissions,
7	service fees, brokerages or other valuable consideration to an insurance
8	agency or to persons who do not sell, solicit or negotiate insurance in this
9	state, unless the payment would violate Subchapter 2 or 3 of Chapter 66 of
10	Title 23 so long as the payment is not allowed by any provisions of Gramm-
11	Leach-Bliley Act of 1999, Public Law 106-102, 113 Stat. 1338.
12	
13	23-64-514. Appointments.
14	<u>(a) An insurance producer shall not act as an agent of an insurer</u>
15	unless the insurance producer becomes an appointed agent of that insurer. An
16	insurance producer who is not acting as an agent of an insurer is not required
17	to become appointed.
18	(b) To appoint a producer as its agent, the appointing insurer shall
19	file, in a format approved by the commissioner, a notice of appointment within
20	fifteen (15) days after the date the agency contract is executed or the first
21	<u>insurance application is submitted. An insurer may also elect to appoint a</u>
22	producer to all or some insurers within the insurer's holding company system
23	or group by the filing of a single appointment request.
24	(c) Upon receipt of the notice of appointment, the commissioner shall
25	verify within a reasonable time not to exceed thirty (30) days that the
26	insurance producer is eligible for appointment. If the insurance producer is
27	determined to be ineligible for appointment, the commissioner shall notify the
28	insurer within five (5) days after the commissioner's determination.
29	(d) An insurer shall pay an appointment fee, in the amount and method
30	of payment set forth in § 23-61-401 and any existing or future rule and
31	regulation, for each insurance producer appointed by the insurer.
32	<u>(e) An insurer shall remit, in a manner prescribed by the commissioner,</u>
33	a renewal appointment fee in the amount set forth in § 23-61-401 and any
34	existing or future rule and regulation.
35	
36	23-64-515. Notification to Insurance Commissioner of Termination.

1	(a) Termination for Cause. An insurer or authorized representative of
2	the insurer that terminates the appointment, employment, contract or other
3	insurance business relationship with a producer shall notify the commissioner
4	within thirty (30) days following the effective date of the termination, using
5	a format prescribed by the commissioner, if the reason for termination is one
6	of the reasons set forth in § 23-64-512 or the insurer has knowledge the
7	producer was found by a court, government body, or self-regulatory
8	organization authorized by law to have engaged in any of the activities in §
9	23-64-512. Upon the written request of the commissioner, the insurer shall
10	provide additional information, documents, records or other data pertaining to
11	the termination or activity of the producer.
12	(b) Termination Without Cause. An insurer or authorized representative
13	of the insurer that terminates the appointment, employment, or contract with a
14	producer for any reason not set forth in § 23-64-512, shall notify the
15	commissioner within thirty (30) days following the effective date of the
16	termination, using a format prescribed by the commissioner. Upon written
17	request of the commissioner, the insurer shall provide additional information,
18	documents, records or other data pertaining to the termination.
19	(c) Ongoing Notification Requirement. The insurer or the authorized
20	representative of the insurer shall promptly notify the commissioner in a
21	format acceptable to the commissioner if, upon further review or
22	investigation, the insurer discovers additional information that would have
23	been reportable to the commissioner in accordance with subsection (a) had the
24	insurer then known of its existence.
25	(d) Copy of Notification to be Provided to Producer.
26	(1) Within fifteen (15) days after making the notification
27	required by subsections (a), (b) and (c), the insurer shall mail a copy of the
28	notification to the producer at his or her last known address. If the producer
29	is terminated for cause for any of the reasons listed in § 23-64-512, the
30	insurer shall provide a copy of the notification to the producer at his or her
31	last known address by certified mail, return receipt requested, postage
32	prepaid or by overnight delivery using a nationally recognized carrier.
33	(2) Within thirty (30) days after the producer has received the
34	original or additional notification, the producer may file written comments
35	concerning the substance of the notification with the commissioner. The
36	producer shall, by the same means, simultaneously send a copy of the comments

1	to the reporting insurer, and the comments shall become a part of the
2	commissioner's file and accompany every copy of a report distributed or
3	disclosed for any reason about the producer as permitted under subsection (f).
4	(e) Immunities.
5	(1) In the absence of actual malice, an insurer, the authorized
6	representative of the insurer, a producer, the commissioner, or an
7	organization of which the commissioner is a member and that compiles the
8	information and makes it available to other insurance commissioners or
9	regulatory or law enforcement agencies shall not be subject to civil
10	liability, and a civil cause of action of any nature shall not arise against
11	these entities or their respective agents or employees, as a result of any
12	statement or information required by or provided pursuant to this section or
13	any information relating to any statement that may be requested in writing by
14	the commissioner, from an insurer or producer; or a statement by a terminating
15	insurer or producer to an insurer or producer limited solely and exclusively
16	to whether a termination for cause under subsection (a) was reported to the
17	commissioner, provided that the propriety of any termination for cause under
18	subsection (a) is certified in writing by an officer or authorized
19	representative of the insurer or producer terminating the relationship.
20	(2) In any action brought against a person that may have immunity
21	under subdivision (e)(1) for making any statement required by this section or
22	providing any information relating to any statement that may be requested by
23	the commissioner, the party bringing the action shall plead specifically in
24	any allegation that subdivision (e)(1) does not apply because the person
25	making the statement or providing the information did so with actual malice.
26	(3) Subdivisions (e)(1) or (2) shall not abrogate or modify any
27	existing statutory or common law privileges or immunities.
28	<u>(f) Confidentiality.</u>
29	(1) Any documents, materials or other information in the control
30	or possession of the State Insurance Department that is furnished by an
31	insurer, producer or an employee or agent thereof acting on behalf of the
32	insurer or producer, or obtained by the commissioner in an investigation
33	pursuant to this section shall be confidential by law and privileged, shall
34	not be subject to the Arkansas Freedom of Information Act of 1967, beginning
35	at § 25-19-101, shall not be subject to subpoena, and shall not be subject to
36	discovery or admissible in evidence in any private civil action. However, the

1	commissioner is authorized to use the documents, materials or other
2	information in the furtherance of any regulatory or legal action brought as a
3	part of the commissioner's duties.
4	(2) Neither the commissioner nor any person who received
5	documents, materials or other information while acting under the authority of
6	the commissioner shall be permitted or required to testify in any private
7	civil action concerning any confidential documents, materials, or information
8	<u>subject to subdivision (f)(1).</u>
9	(3) In order to assist in the performance of the commissioner's
10	duties under this subchapter, the commissioner:
11	(A) May share documents, materials or other information,
12	including the confidential and privileged documents, materials or information
13	subject to subdivision (f)(1), with other state, federal, and international
14	regulatory agencies, with the National Association of Insurance Commissioners,
15	its affiliates or subsidiaries, and with state, federal, and international law
16	enforcement authorities, provided that the recipient agrees to maintain the
17	confidentiality and privileged status of the document, material or other
18	information;
19	(B) May receive documents, materials or information,
20	including otherwise confidential and privileged documents, materials or
21	information, from the National Association of Insurance Commissioners, its
22	affiliates or subsidiaries and from regulatory and law enforcement officials
23	of other foreign or domestic jurisdictions, and shall maintain as confidential
24	or privileged any document, material or information received with notice or
25	the understanding that it is confidential or privileged under the laws of the
26	jurisdiction that is the source of the document, material or information; and
27	(C) May enter into agreements governing sharing and use of
28	information consistent with this subsection.
29	(4) No waiver of any applicable privilege or claim of
30	confidentiality in the documents, materials, or information shall occur as a
31	result of disclosure to the commissioner under this section or as a result of
32	<u>sharing as authorized in subdivision (f)(3).</u>
33	(5) Nothing in this subchapter shall prohibit the commissioner
34	from releasing final, adjudicated actions including for cause terminations
35	that are open to public inspection to a database or other clearinghouse
36	service maintained by the National Association of Insurance Commissioners, its

1	affiliates or subsidiaries of the National Association of Insurance
2	<u>Commissioners.</u>
3	(6) The commissioner shall release information required by § 23-
4	<u>61-103.</u>
5	(g) Penalties for Failing to Report. An insurer, the authorized
6	representative of the insurer, or producer that fails to report as required
7	under the provisions of this section or that is found to have reported with
8	actual malice by a court of competent jurisdiction may, after notice and
9	hearing, have its license or certificate of authority suspended or revoked and
10	may be fined in accordance with the Arkansas Insurance Code, beginning at §
11	<u>23-60-101.</u>
12	
13	23-64-516. Reciprocity.
14	(a) The commissioner shall waive any requirements for a nonresident
15	license applicant with a valid license from his or her home state, except the
16	requirements imposed by § 23-64-508, if the applicant's home state awards
17	nonresident licenses to residents of this state on the same basis.
18	(b) A nonresident producer's satisfaction of his or her home state's
19	continuing education requirements for licensed insurance producers shall
20	constitute satisfaction of this state's continuing education requirements if
21	the nonresident producer's home state recognizes the satisfaction of its
22	continuing education requirements imposed upon producers from this state on
23	the same basis.
24	
25	<u>23-64-517. Reporting of Actions.</u>
26	(a) A producer shall report to the commissioner any administrative
27	action taken against the producer in another jurisdiction or by another
28	governmental agency in this state within thirty (30) days after the final
29	disposition of the matter. This report shall include a copy of the order,
30	consent to order or other relevant legal documents.
31	<u>(b) Within thirty (30) days after the initial pretrial hearing date, a</u>
32	producer shall report to the commissioner any criminal prosecution of the
33	producer taken in any jurisdiction. The report shall include a copy of the
34	initial complaint filed, the order resulting from the hearing, and any other
35	<u>relevant legal documents.</u>
36	

1	23-64-518. Regulations.
2	The commissioner may, in accordance with § 23-61-108, promulgate
3	reasonable regulations as are necessary or proper to carry out the purposes of
4	this subchapter.
5	
6	23-64-519. Centralized Producer Licensing Registry.
7	(a) The commissioner may participate, in whole or in part, with the
8	National Association of Insurance Commissioners, or any of its affiliates or
9	subsidiaries, in a centralized producer license registry where insurance
10	producer licenses and appointments may be centrally or simultaneously effected
11	for all states that require an insurance producer license and participate in
12	such centralized producer license registry.
13	(b) If the commissioner finds that participation in such a centralized
14	producer license registry is in the public interest, the commissioner may
15	adopt by rule any uniform standards and procedures as are necessary to
16	participate in the registry. This includes the central collection of all fees
17	for licenses or appointments that are processed through the registry.
18	
19	SECTION 2. Arkansas Code 23-61-708(d) is amended to read as follows:
20	(d) <del>On and after March 24, 1993, insurers</del> <u>Insurers</u> obligated to secure
21	or renew agent appointments using department forms one through forty-eight (1-
22	48) for their agent representatives on the licensing records of the State
23	Insurance Department pursuant to the provisions of <del>§ 23-64-201 et seq.</del> § 23-
24	64-514 on a new or biennial renewal basis shall no longer collect such
25	licensure expenses, directly or indirectly, from the agent licensee, or exact
26	any form of reimbursement for the statutory appointment fees, or pass such
27	costs along to the agent licensee, directly or indirectly, as any other type
28	of charge, notwithstanding the provision of any agency, brokerage, or
29	employment contract or agreement with such agent to the contrary.
30	
31	SECTION 3. Arkansas Code 23-64-102 is amended to read as follows:
32	23-64-102. Definitions.
33	As used in this chapter, unless the context otherwise requires:
34	(1)(A) An "agent" is an individual, firm, limited liability company, or
35	corporation <u>who is required by §§ 23-64-501 - 23-64-519 to be</u> licensed as an
36	agent insurance producer by the Insurance Commissioner.

1	(B) Acting as an agent without proper licensure is a violation of
2	this chapter.
3	(C) (i) An agent shall conduct business only after being
4	appointed by an insurer to solicit applications for insurance or annuities or
5	to negotiate insurance on its behalf.
6	(ii) Exceptions to the appointment provision are
7	<del>specifically provided in this chapter.</del>
8	(iii) If authorized to do so by the insurer, an appointed
9	agent may effectuate and countersign insurance contracts.
10	<del>(iv)<u>(</u>B)</del> An agent shall be deemed to be the agent of the
11	appointing insurer;
12	(2)(A)(i) A "resident agent" is an agent whose residence is in or who
13	may vote in this state or who is licensed as a resident <del>agent</del> insurance
14	producer by the commissioner in accordance with <del>subdivisions (2)(B), (C), and</del>
15	<del>(D) of this section</del> <u>§§ 23-64-501 - 23-64-519</u> .
16	(ii) Every reference herein to "an agent, a resident of
17	this state" and to "a licensed agent, a resident of this state" shall include
18	any duly licensed resident agent as defined in this section.
19	(B) By reciprocal arrangements with another state under which
20	residents of Arkansas may be licensed and operate as resident agents of the
21	other state, the commissioner may license, as resident agents of Arkansas,
22	residents of the other state who:
23	(i) In cities or towns through which passes the Arkansas
24	boundary, or border communities or border trade areas, maintain their
25	principal place of business in that city, town, community, or trade area; and
26	(ii) Conduct all or a substantial portion of their
27	insurance business in Arkansas;
28	(iii) Are employed to sell insurance by Arkansas resident
29	firms or corporations licensed as agents; and
30	(iv)(ii) Are otherwise qualified for the license.
31	(C) The terms "border communities" or "border trade areas" shall
32	mean communities and trade areas situated within five (5) miles of the
33	Arkansas boundary.
34	(D) Firms and corporations of which all the members and persons
35	exercising the license power qualify individually as to residence under the
36	above definition may be licensed as resident agents;

1 (3) A "broker" is an individual, firm, limited liability company, or 2 corporation who is required to be licensed as an insurance producer under § 3 23-64-501 - § 23-64-519 who for compensation as an independent contractor in 4 any manner solicits, negotiates, or procures insurance or the renewal or continuance thereof on behalf of represents insureds or prospective insureds 5 6 other than himself and not on behalf of an insurer or agent, who has posted 7 the required bond, and who may not effectuate or countersign insurance contracts. A broker shall be deemed to be the agent of the insured; 8

9 (4)(A) An "adjuster" is an individual, firm, limited liability company, 10 or corporation who for compensation as an independent contractor or as the 11 employee of an independent contractor or for fee or commission investigates 12 and negotiates, on behalf of the insurer, settlement of claims arising under 13 insurance contracts.

(B) A licensed attorney at law who is qualified to practice law
in this state is not deemed to be an "adjuster" for the purposes of this
chapter.

17 (C) A salaried employee of an insurer or of a managing general
18 agent or of any adjustment bureau or association owned and maintained by
19 insurers to adjust losses of member insurers is not deemed to be an "adjuster"
20 for the purposes of this chapter.

(D) A resident agent or marine average adjuster or an agent or broker who adjusts or assists in adjustment of losses arising under policies procured through the broker or issued by the insurer represented by the agent that is appointed by the insurer shall not be deemed to be an "adjuster" for the purposes of this chapter.

(E)(i) The commissioner may issue "limited adjusters' licenses"
to persons who are sponsored and are employees of self-insured, self-funded,
entities for purposes of the adjustment of claims for or on the behalf of that
self-insured sponsoring entity.

30 (ii) The limited license shall be valid only while the31 employee is employed by the sponsoring self-insured entity.

32 (iii) Qualifications, fees, and other aspects of licensure
33 for "limited adjusters' licenses" shall be as established by regulation;
34 (5)(A) An "insurance consultant" is an individual, firm, limited

35 liability company, or corporation which, for a fee, in any manner advises or36 counsels anyone as to his or her insurance needs and coverages under any

1 insurance policy or contract.

2 (B) The term "insurance consultant" shall not be deemed to 3 include licensed attorneys, actuaries, certified public accountants, medical 4 bill analysts, or any other person who gives or offers incidental advice to the public in the normal course of a business or professional activity other 5 6 than insurance consulting; and

7 (6) For purposes of the commissioner's reciprocal arrangements or agreements with the insurance supervisory officials of other states for 8 9 licensure of nonresident insurance applicants as permitted in §§ 23-64-203 and 10 23-64-211 or other applicable laws, the term "insurance producer" means 11 "agent" or "broker", or both, as applicable, as defined in this section.

12

13

SECTION 4. Arkansas Code 23-64-103 is amended to read as follows: 14 23-64-103. Exceptions to definitions.

15 The definitions contained in § 23-64-102 shall not be deemed to include 16 the attorney-in-fact of a reciprocal insurerer. +

(1) Individuals employed by agents, brokers, consultants, adjusters, or 17 18 insurers solely for the performance of clerical, stenographic, secretarial, 19 and similar office duties;

20 (2) Individuals who work in the office of an agent, agency, or insurer 21 under the direction and supervision of a licensed agent or broker within the

22 scope of the insurance license and who devote full time to clerical,

23 stenographic, secretarial, and similar office duties, including the incidental

24 taking of information from customers and quoting and receiving premiums in the

25 office of the agent, broker, agency, or insurer, if his or her compensation

26 does not include in whole or in part any commissions, fees, or other sums on

27 such busi ness; or

28

(3) The attorney in fact of a reciprocal insurer.

29

Arkansas Code 23-64-201 is amended to read as follows: 30 SECTION 5. 31 23-64-201. License required for adjusters and insurance consultants. 32 (a) No person shall in this state act as or hold himself out to be an 33 agent, broker, consultant, or adjuster, as to subjects of insurance located, 34 resident, or to be performed in this state unless then licensed for that 35 purpose pursuant to this chapter.

36

(b) No agent or broker shall solicit or take application for, procure,

1 or place for others any kind of insurance as to which he is not then licensed.

(c) Except as specifically excepted in this chapter, no agent shall

3 place any business with any insurer as to which he does not then hold an

4 appointment as agent.

2

5 (d) (a) No agent, insurer, broker, insurance consultant, or adjuster 6 shall permit any person not so properly licensed as provided in <u>§§ 23-64-501 -</u> 7 <u>23-64-519</u> this chapter to solicit, engage, consult, or adjust in the business 8 of insurance on its behalf.

9 (e) (b) Unless they have complied with §§ 23-64-501 - 23-64-519, No a 10 person shall <u>not</u> consult, counsel, or advise others on matters of insurance 11 needs or coverages under any insurance policy or contract of insurance unless 12 licensed under this <del>chapter</del> <u>section</u>. Licensure of a salaried employee of the 13 entity or entities for which they may consult or counsel on matters of 14 insurance to that entity or entities shall not be required.

15 (f) (c) No person may adjust claims as an adjuster without licensure
 16 under this chapter.

17 (g) (d) Any license issued by the Insurance Commissioner, under this
 18 section, may be immediately suspended as per § 9-14-239 for failure to pay
 19 child support.

20 (h) (e) All licensees or applicants for licensure, <u>under this section</u>, 21 must notify the commissioner in writing within ten (10) <u>thirty (30)</u> days of 22 any filing of a criminal charge or conviction or plea of a criminal charge or 23 the filing of any bankruptcy proceeding by or against them. Failure to so 24 notify the commissioner may result in the immediate suspension of the license. 25

26

27

SECTION 6. Arkansas Code 23-64-202 is amended to read as follows: 23-64-202. General qualifications for licensure - Exemptions.

(a) For the protection of the people of this state, the Insurance
Commissioner shall not, at or before completion of application processing,
issue, continue, or permit to exist any license as to insurance unless the
licensee is in compliance with this chapter and other applicable laws of this
state, and as to any individual who does not also meet the following
qualifications:

34 (1) To obtain a license as an agent or broker, they shall have
 35 complied with §§ 23-64-501 - 23-64-519 and subsection (b) of this section;
 36 (2) To obtain a license as an adjuster or insurance consultant,

1 <u>they:</u>

2 (1) (A) Must be of legal age of majority, or must have had
3 disabilities of minority removed for all general purposes and provide evidence
4 of same...:

5 (2)(A) (B)(i) Must be a resident of this state, or of a city or 6 town through which passes the boundary of this state, qualified as to 7 residence under § 23-64-102(2)(B) and must have been a resident for not less 8 than the thirty (30) days immediately prior to date of application for the 9 license.:

10 (B) (ii) However, the commissioner may, in his discretion, 11 upon written request by the applicant waive the thirty-day residence 12 requirement as to any applicant for license who is a bona fide resident of 13 this state, and who furnishes proof satisfactory to the commissioner that he 14 is, and intends to be, a permanent resident of Arkansas; and

15 (3) (C) Must be deemed by the commissioner to be competent, 16 trustworthy, financially responsible, and of good personal and business 17 reputation, and these qualifications must continue in order to remain 18 licensed<del>;</del>.

(b) All applicants for a license as an agent, broker, adjuster or
 insurance consultant shall:

21 (4)(1) <u>Must pass Pass</u> a written examination for the license if 22 required under this <u>subchapter chapter</u> and attest that he or she is familiar 23 with the insurance laws of this state and will keep himself or herself 24 familiar despite changes in the law; and

25 (5)(A)(i) (2)(A)(i) Shall, before Before licensure or
 26 examination, if examination is required, complete specific courses of
 27 instruction in the field of insurance as the commissioner shall by regulation
 28 prescribe for the license.

29 (ii) Proof of completion must be presented before30 testing is administered.

(iii) The courses of instruction shall in the
aggregate consist of not less than thirty-six (36) hours of classroom
instruction administered by or under the supervision of persons qualifying
with and approved by the commissioner for that purpose.

35 (iv) Successful completion of the courses of36 instruction shall be certified to the commissioner, on forms prescribed by

him, by the person under whose supervision the instruction was administered.
(v) The courses of instruction shall provide the
applicant with basic knowledge of the broad principles of insurance, licensing
and regulatory laws of this state, and the obligations and duties of an agent,
broker, or consultant.
(vi) Programs of instruction may be provided by any

7 authorized insurer, agents' association, or trade association recognized by
8 the commissioner or by any university, college, or any other institution in
9 this state having a comprehensive course of instruction approved and certified
10 by the commissioner.

(vii) The commissioner shall issue appropriate
regulations to implement the educational requirements and standards prescribed
in this subdivision and to prescribe the general curriculum of courses of
instruction.

(viii) The curriculum shall include not less than
five (5) hours of instruction relative to the licensing of agents and
insurance regulatory laws of this state, criteria for approval of the
providers of the courses of instruction, and certifications contemplated
hereunder.

(B) None of the provisions of this subdivision (a)(5)subsection
(b) shall apply to, and no examination or educational requirements contained
in this subdivision subsection shall be required of, any applicant for a
license presently exempted by law from an examination. This subdivision shall
also not apply and no educational requirements shall be required as to any
person licensed as of March 18, 1983, as an insurance agent, broker, or
consultant under the laws of this state.

27 (C) The provisions of subdivision (a)(5)(A) subdivision (b)(2)(A)of this section shall not apply to persons making application for license as 28 29 an agent or broker for crop hail insurance, mobile home physical damage 30 insurance, mortgagor's decreasing term life and disability insurance, prepaid 31 legal insurance, and fire and marine insurance written in connection with 32 credit transactions, or any line exempted by law, for which only a limited 33 license is issued, nor any other insurance for which only a limited license may be issued and the commissioner, by order or regulation, exempts from the 34 35 educational requirements of subdivision  $\frac{(a)(5)(A)}{(b)(2)}$  (b)(2)(A) of this section. (b)(1) The commissioner shall not issue, permit to continue, or renew 36

1	any license to any lending institution, or to any subsidiary or affiliate of
2	any lending institution, or any officer or any employee of any of the
3	foregoing, with the following exceptions:
4	(A) The licenses may be issued, continued, and renewed to
5	lending institutions, their affiliates, branches, and subsidiaries, and
6	officers and employees of either, if the persons or entities are located or
7	reside in places which have a population which does not exceed five thousand
8	<del>(5,000) according to the latest federal decennial census.</del>
9	(B) If an application or licensee is permitted to be
10	licensed or continued by any other provision of this section.
11	<del>(2)(A)(i) Notwi thstandi ng any other provision of subdivision</del>
12	(b)(1) of this section and with the exception of the effect of population
13	growth upon the licenses of lending institutions, their affiliates,
14	subsidiaries, offices, and employees, the commissioner shall permit to
15	continue and shall renew the licenses of licensees who may operate in part at
16	or through nonqualifying locations and who do not meet the foregoing
17	requirements, if the licensees are actively conducting insurance activities
18	under its licenses at the locations on March 16, 1993, and for so long as the
19	licensees continue to function in the manner it was constituted on that date.
20	<del>(ii) Provided, however, that if any ownership</del>
21	interest in or any right to participate in the profits of a licensee operating
22	through what might otherwise be nonqualifying locations is transferred to a
23	new or different lending institution or to an affiliate or subsidiary of the
24	new or different lending institution, the commissioner shall not allow the
25	licenses of the licensees to be continued or renewed.
26	(B) However, a lending institution, an officer or employee
27	of a lending institution, a subsidiary or affiliate of a lending institution,
28	or an officer or employee of a subsidiary or affiliate of a lending
29	institution, otherwise qualified therefor, may be issued a license to sell
30	mortgagor's decreasing term life insurance, mortgagor's accident and health
31	and sickness insurance, credit life insurance, credit accident, credit
32	property, and credit health and accident insurance and to sell fixed or
33	<del>vari abl e-annui ti es.</del> -
34	(3) The commissioner may renew or continue a license issued to a
35	lending institution, an officer or employee of a lending institution, a
36	subsidiary or affiliate of a lending institution, or an officer or employee of

1	<del>a subsidiary or affiliate of a lending institution, where the license was</del>
2	lawfully outstanding on March 25, 1975; and where the licensee was on that
3	date, and continues to be at the time of renewal or continuance of the
4	license, actively engaged in conducting insurance activities authorized under
5	the License.
6	(A)(i) The commissioner may issue to and renew or continue
7	licenses of successors who are otherwise qualified therefor, who are
8	associated with or employed by licensees whose licenses are renewed or
9	continued pursuant to this subdivision (b)(3) for so long as the licensee
10	renewed or continued pursuant to this subdivision (b)(3) continues to function
11	as it was constituted on March 25, 1975.
12	(ii) The successor licensees may be employed or
13	controlled directly or indirectly only by the licensee whose license is
14	renewed or continued pursuant to this subdivision.
15	(iii) The term "successor", as used in this
16	subdivision (b)(3)(A), means individuals who replace in an identical capacity
17	other individuals who have left or ceased to be employed by or associated with
18	a lending institution agency or its subsidiary or affiliate.
19	<del>(B)(i) The subsequent transfer of ownership or control of a</del>
20	licensee whose license is renewed or continued pursuant to this subdivision
21	(b)(3) to other subsidiaries or affiliates of the licensee with which the
22	licensee was associated on March 25, 1975, shall not prohibit the commissioner
23	from granting renewals of or licenses to successor licensees.
24	(ii) However, the restrictions of this subsection
25	shall attach, and the commissioner shall not issue, renew, or continue any
26	license of a lending institution or of any subsidiary or affiliate of a
27	lending institution or to any officer or employee of either of the above if
28	any ownership interest in or any right to participate directly or indirectly
29	in the profits of the licensee whose license has been continued pursuant to
30	subdivision (b)(3) of this section is transferred to a new or different
31	lending institution or to an affiliate or subsidiary of the new or different
32	lending institution.
33	(C) No provision of this section shall in any way affect
34	any business activities of a broker-dealer licensed by the State of Arkansas
35	or its affiliates or subsidiaries nor affect any contracts or agreements that
36	the broker-dealer or its affiliates or subsidiaries may have with any entity.

1	(4) For purposes of this section:
2	(A) "Lending institution" means any entity which has a
3	place of business in this state at which it accepts deposits of money from the
4	public and lends money, including banks and savings and loan associations;
5	<del>(B) "Subsidiary" means any person or entity which is</del>
6	controlled by a lending institution or its affiliate;
7	<del>(C)</del> "Affiliate" means any person or entity which controls
8	or is under common control with a lending institution; and
9	(D) "Control" means the power to exercise a deciding
10	influence over the management of a lending institution, unless the power is
11	solely the result of an official position with the lending institution.
12	(5) The commissioner is authorized to promulgate regulations, in
13	order to effectuate the purposes of this subsection, which are to help
14	maintain the separation between lending institutions and the insurance
15	business and to minimize the possibilities of unfair competitive and deceptive
16	practices by lending institutions or their subsidiaries or affiliates
17	affecting agents, brokers, or the public, and to maintain parity between
18	federally chartered lending institutions and state-chartered lending
19	institutions with respect to the sale of insurance.
20	(6)(A) The provisions of this subsection (b) shall apply only to
21	transfers of any ownership interest in, or control of, or any right to
22	participate or share directly or indirectly in, the profits of any licensee
23	that occur on or after January 1, 1993.
24	(B) The transfers effected prior to January 1, 1993, shall
25	be governed by the law in effect when the transfer was made.
26	<del>(c) Notwithstanding the requirements contained in subsections (a) or</del>
27	(b) of this section, the commissioner may renew or continue the licenses of
28	<del>persons who, as of immediately prior to January 1, 1960, were lawfully</del>
29	licensed as agents or solicitors under laws then in force. All the licenses
30	shall, however, be subject to the other applicable provisions of this code.
31	(c) No written examination shall be required for:
32	(1) Any applicant for a license as a limited line credit
33	insurance producer as defined in § 23-64-502(h);
34	(2) Automobile dealers or automobile finance companies or their
35	employees applying for licenses covering auto physical damage or the vendor's

36 <u>single interest on motor vehicles only;</u>

1	(3) Transportation ticket agents of common carriers applying for
2	licenses to solicit and sell only accident insurance ticket policies or
3	insurance of personal effects while being carried as baggage on the common
4	carrier, as incidental to their duties as transportation ticket agents;
5	(4) Applicants for licenses as nonresident agents or nonresident
6	brokers, but subject to reciprocal arrangements as provided for in this
7	<u>chapter;</u>
8	(5) Any applicant for a temporary license under this chapter;
9	(6) Applicants for licenses to sell credit property insurance;
10	(7) Applicants for licenses to sell funeral expense insurance
11	exclusively. "Funeral expense insurance" shall be defined in rules adopted by
12	the commissioner;
13	(8) Applicants for licenses to sell mortgagor's decreasing term
14	life or mortgagor's decreasing term disability insurance to debtors of the
15	applicants or of their employers; or
16	(9) Applicants for licenses to sell for farmers' mutual aid
17	associations.
18	(d)(1) The commissioner may issue to a rental company that has complied
19	with the requirements of this subsection a limited license authorizing the
20	limited licensee to offer or sell insurance in connection with the rental of
21	vehi cl es.
22	(2) As used in this subsection:
23	(A) "Limited license" means the authority of a person or
24	entity authorized to sell certain coverages relating to the rental of vehicles
25	pursuant to the provisions of this subsection;
26	(B) "Renter" means any person obtaining the use of a
27	vehicle from a rental company under the terms of a rental agreement for a
28	period not to exceed ninety (90) days;
29	(C) "Rental agreement" means any written agreement setting
30	forth the terms and conditions governing the use of a vehicle provided by the
31	rental company for rental or lease;
32	(D) "Rental company" means any person or entity in the
33	business of providing primarily private passenger vehicles to the public under
34	<u>a rental agreement for a period not to exceed ninety (90) days;</u>
35	(E) "Rental period" means the term of the rental agreement;
36	and

1	(F) "Vehicle" or "rental vehicle" means a motor vehicle of
2	the private passenger type, including passenger vans, minivans, and sport
3	<u>utility vehicles and of the cargo type, including cargo vans, pickup trucks,</u>
4	and trucks with a gross vehicle weight of less than twenty-six thousand pounds
5	<u>(26,000 lbs.) and which do not require the operator to possess a commercial</u>
6	driver's license.
7	(3) As a prerequisite for issuance of a limited license under
8	this subsection, there shall be filed with the commissioner a written
9	application for a limited license signed by an officer of the applicant, in
10	such form or forms and supplements thereto, and containing such information as
11	the commissioner may prescribe.
12	(4) In the event that any provision of this subsection is
13	violated by a limited licensee, the commissioner may:
14	(A) After notice and a hearing, revoke or suspend a limited
15	license issued under this subsection in accordance with the provisions of law;
16	or
17	(B) After notice and hearing, impose other penalties,
18	including suspending the transaction of insurance at specific rental locations
19	where violations of this subsection have occurred, as the commissioner deems
20	to be necessary or convenient to carry out the purposes of this subsection.
21	(5) The rental company licensed pursuant to this subsection may
22	offer or sell insurance underwritten by a licensed insurer or authorized
23	surplus lines carrier only in connection with and incidental to the rental of
24	vehicles, whether at the rental office or by preselection coverage in a
25	master, corporate, group rental, or individual agreement in any of the
26	following general categories:
27	(A) Personal accident insurance covering the risks of
28	travel, including but not limited to accident and health insurance that
29	provides coverage, as applicable, to renters and other rental vehicle
30	occupants for accidental death or dismemberment and reimbursement for medical
31	expenses resulting from an accident that occurs during the rental period;
32	(B) Liability insurance which at the exclusive option of
33	the rental company may include uninsured and underinsured motorist coverage
34	whether offered separately or in combination with other liability insurance
35	that provides coverage, as applicable, to renters and other authorized drivers
36	of rental vehicles for liability arising from the operation of the rental

1	vehi cl e;
2	(C) Personal effects insurance that provides coverage, as
3	applicable, to renters and other vehicle occupants for the loss of or damage
4	to personal effects that occurs during the rental period;
5	(D) Roadside assistance and emergency sickness protection
6	programs; and
7	(E) Any other travel or auto-related coverage that a rental
8	company offers in connection with and incidental to the rental of vehicles.
9	(6) No insurance may be issued by a limited licensee pursuant to
10	this subsection unless:
11	(A) The rental period of the rental agreement does not
12	exceed ninety (90) consecutive days;
13	(B) At every rental location where rental agreements are
14	executed, brochures or other written materials are readily available to the
15	prospective renter that:
16	(i) Summarize clearly and correctly the material
17	terms of coverage offered to renters, including the identity of the insurer;
18	(ii) Disclose that the coverage offered by the rental
19	<u>company may provide a duplication of coverage already provided by a renter's</u>
20	personal automobile insurance policy, homeowner's insurance policy, personal
21	liability insurance policy, or other source of coverage;
22	(iii) State that the purchase by the renter of the
23	kinds of coverage specified in this subsection is not required in order to
24	rent a vehicle; and
25	(iv) Describe the process for filing a claim in the
26	event the renter elects to purchase coverage and in the event of a claim; and
27	(C) Evidence of coverage is disclosed within the rental
28	agreement provided to every renter who elects to purchase such coverage.
29	(7) Any limited license issued under this subsection shall also
30	authorize any employee of the limited licensee to act individually on behalf
31	of and under the supervision of the limited licensee with respect to the kinds
32	of coverage specified in this subsection.
33	(8) Each rental company licensed pursuant to this subsection
34	shall conduct a training program in which employees being trained shall
35	receive basic instruction about the kinds of coverage specified in this
36	subsection and offered for purchase by prospective renters of rental vehicles.

1	(9) Notwithstanding any other provision of this subsection or any
2	rule adopted by the commissioner, a limited licensee pursuant to this
3	subsection shall not be required to treat moneys collected from renters
4	purchasing such insurance when renting vehicles as funds received in a
5	fiduciary capacity, provided that the charges for coverages shall be itemized
6	and be ancillary to a rental transaction. The sale of insurance not in
7	conjunction with a rental transaction shall not be permitted.
8	(10) No limited licensee under this subsection shall advertise,
9	represent, or otherwise hold itself or any of its employees out as licensed
10	insurers, insurance agents, or insurance brokers.
11	
12	SECTION 7. Arkansas Code 23-64-203 is amended to read as follows:
13	23-64-203. Specific qualifications for license as an agent, broker, or
14	consultant - Exemptions Testing, emergency suspension and records.
15	(a) For the protection of the people of this state, the commissioner
16	shall not at or before completion of the application process issue, continue,
17	or permit to exist any agent's or broker's or consultant's license as to
18	insurance except in compliance with this chapter or other applicable laws or
19	as to any individual not qualified therefor as follows:
20	(1) Must be a resident of this state or of another state if, by
21	reciprocal arrangements made by the commissioner with the other state, similar
22	privileges therein are granted to residents of this state or per this chapter;
23	(2) Must have been appointed an agent by an authorized insurer
24	before solicitation or sale of any product, if licensed as an agent;
25	(3) Must pass the written examination as shall be required by the
26	commi ssi oner;
27	(4)(A) Shall, before licensure or examination if examination is
28	required, complete specific courses of instruction in the field of insurance
29	as the commissioner shall by regulation prescribe for the license.
30	(B) Proof of completion must be presented before testing is
31	admi ni stered.
32	(C) The courses of instruction shall in the aggregate
33	consist of not less than thirty six (36) hours of classroom instruction
34	administered by or under the supervision of persons qualifying with and
35	approved by the commissioner for such purpose and successful completion of
36	which shall be certified to the commissioner, on forms prescribed by him, by

1	the person under whose supervision the instruction was administered.
2	(D) The courses of instruction shall provide the applicant
3	with basic knowledge of the broad principles of insurance, licensing, and
4	regulatory laws of this state and the obligations and duties of an agent,
5	broker, or consultant licensed as such to transact insurance.
6	(E) Programs of instruction may be provided by any
7	authori zed insurer, agents' associ ati on, or trade associ ati on recogni zed by
8	the commissioner, or by any university, college, or any other educational
9	institution in this state having a comprehensive course of instruction
10	approved and certified by the commissioner.
11	(F) The commissioner shall issue appropriate regulations to
12	implement the educational requirements and standards prescribed in this
13	subdivision and to prescribe the general curriculum of courses of instruction.
14	(G) The curriculum shall include not less than five (5)
15	hours of instruction relative to the licensing of agents and insurance
16	regulatory laws of this state, criteria for approval of the providers of the
17	courses of instruction, and certifications contemplated pursuant to this
18	subdi vi si on; and
19	(5) None of the provisions of this subdivision $(a)(3)(2)$ shall
20	apply to, and no examination shall be required of, any applicant for a license
21	presently exempted by law from an examination. Subdivision (a) (3)(2) shall
22	also not apply as to any person licensed as of March 18, 1983, as an insurance
23	agent or broker under the laws of this state.
24	(a) The commissioner shall prescribe the form and content of all
25	examination required by this chapter and shall include therein questions
26	calculated to determine the applicant's knowledge of the laws of this state
27	and the regulations of the commissioner relative to those areas of licensure.
28	<del>(b) As to licenses existing immediately prior to January 1, 1960, the</del>
29	commissioner shall not issue any license as to banks, trust companies, and
30	other financial institutions and persons prohibited from being licensed as to
31	other kinds of insurance under § 23-64-202(b), but subject to § 23-64-202(c).
32	<del>(c)(1) No person shall be a licensed agent, broker, or consultant until</del>
33	
	that person shall take, if so required, and pass, to the satisfaction of the
34	that person shall take, if so required, and pass, to the satisfaction of the commissioner, a written examination to determine the competency of the person
34 35	

1 by the commissioner. The commissioner shall prescribe the form and content of 2 the examination and shall include therein questions calculated to determine 3 the applicant's knowledge of the laws of this state and the regulations of the 4 commissioner relative to those areas of licensure. 5 (2)(A) If the employment or appointment of any insurance agent is 6 terminated by an insurance company because of the Licensee's misrepresentation 7 of insurance policies to any person, for acts of fraud, or for any other reason of dishonesty or inappropriate action, or because of the discovery of 8 9 information found in an appointment review of the agent, the insurance company shall notify the commissioner within ten (10) working days of the dismissal 10 11 and the reasons therefor. 12 (B) The notice shall be a privileged communication and 13 shall not be admissible in evidence in any action or proceeding other than 14 those brought by the commissioner. 15 (C) For purposes of this communication only, the insurance 16 company shall be deemed to be the commissioner's authorized representative and shall have available the immunity afforded per § 23-61-208. 17 18 (D) Failure by any insurance company to notify the 19 commissioner of such acts shall be deemed to be a refusal to give information 20 per § 23-63-213(2). 21 (E) (b) Upon receipt of the notice from any insurance company pursuant 22 to § 23-64-515(a), the commissioner shall, if he determines after 23 investigation that the dismissal was because of misrepresentation of any 24 insurance policy or for fraud for any of the reasons described in § 23-64-512, 25 or for violation of any of the laws of this state, immediately suspend the 26 license of the licensee pending a hearing on the matter. 27 (3)(A)(c)(1) The commissioner shall maintain information on each licensee in this state. A complete record of all information furnished the 28 29 commissioner regarding the conduct of any licensee in this state shall be 30 maintained for a reasonable period of time as determined by the commissioner. 31 (B)(2) If the commissioner receives information from any 32 insurance company or from any other person about acts of fraud by a licensee, 33 or about misrepresentations of the terms and provisions of any insurance policy by the licensee, the commissioner shall transmit that information plus 34 35 any other information discovered in an investigation by the commissioner to the proper authorities for legal action against the agent as authorized by the 36

1 laws of this state.

2 (4)(d) The provisions of this subsection shall be supplemental to and 3 shall not repeal any existing laws on the same subject.

4 5

SECTION 8. Arkansas Code 23-64-204 is amended to read as follows:

6 23-64-204. Application for <del>agent's, broker's, or</del> <u>an insurance</u> 7 consultant's license.

8 (a) Application for an agent's, broker's, or and insurance consultant's 9 license shall be made to the Insurance Commissioner by the applicant and be 10 signed and sworn to by the applicant along with a nonrefundable application 11 fee as prescribed by regulation.

(b) The form of application shall require full answers to such
questions as may reasonably be necessary to determine the applicant's
identity, residence, personal history, business record, experience in
insurance, and other facts, such as, but not limited to, criminal convictions,
pleas, pending charges, bankruptcies, or filings for bankruptcy or any other
items, as required by the commissioner to determine whether the applicant
meets the applicable qualifications mandated.

19 (c) The application shall state the kinds of insurance proposed to be20 transacted.

(d) If the applicant for license is a firm, limited liability company,
or corporation, the application shall show the names of all members, managers,
officers, and directors and shall designate each individual who is to exercise
the powers to be conferred by the license. Each individual so designated shall
furnish information with respect to himself or herself, as part of the
application, as though licensed as an individual licensee.

(e) The application shall also show whether the applicant or individual
designee under the license was ever previously licensed to transact any kind
of insurance in this state or elsewhere, whether the license was ever refused,
suspended, or revoked, and whether any insurer or insurance licensee claims an
applicant is indebted to it, and if so, the details thereof.

32 (f)(1) If the application is approved and if the nonrefundable
33 application fee is paid, an examination permit will be issued to the
34 applicant.

35 (2) The permit will be valid for a period of ninety (90) days36 from the date of issuance.

1 (3) If the applicant does not schedule and appear for examination 2 within that ninety-day period, the permit shall expire and the applicant may be required to file a new application and shall pay another nonrefundable 3 4 application fee before issuance of another examination permit to the 5 applicant.

(4) If an applicant appears for examination but fails to pass the 6 7 examination, he shall be required to pay a nonrefundable reexamination fee 8 before reexamination.

9 (q)(1) As to any application or request for appointment by an insurer 10 or company to be added to the license obtained by an individual agent who has 11 had no previous appointments on his Arkansas license prior to this request, 12 the commissioner shall require that the insurer has conducted or secured at

13 its expense an investigation as to the applicant's identity, residence,

14 experience, or instruction as to the kinds of insurance to be transacted, and

15 as to the agent's character, financial condition, and financial history. This

16 requirement shall not be applied to any individual requesting a renewal

License or requesting his second or subsequent insurer appointments added 17

18 after the first-time license or appointment.

19 (2) The investigation shall include, at a minimum, the following 20 information disclosed by such investigation:

21 (A) Whether the applicant has been convicted of a felony,

and, if so, the date and nature of the conviction, the name and location of 22

23 the court, and the penalty imposed or other disposition of the case, for

review in compliance with the provisions of § 23-66-502(c) and other 24

25 applicable state or federal laws;

26 (B) Whether, at the time of the application, the agent or 27 applicant is a named party in any lawsuit, and, if so, the style of the lawsuit, a brief description of the litigation, and the name and location of 28 29 the court:

30 (C) Whether a judgment for monetary damages has been 31 entered against the applicant within the last five (5) years, and, if so, the 32 date of the judgment, the amount of the judgment, whether the judgment has 33 been paid or otherwise satisfied, the name and location of the court, and the style of the case; and 34 35

(D) Such other information as the commissioner shall

36 reaui re.

1	(3) The forms and the requirements of this subsection shall not
2	apply to:-
3	(A) Any limited or restricted license referenced in § 23-
4	<del>64-205(f), any limited or restricted license which the commissioner may</del>
5	exempt, or any temporary license the commissioner may issue; and
6	(B) Corporations, partnerships, limited liability
7	companies, and partnerships licensed as insurance agencies under this chapter.
8	(h) The requirements for broker background checks of subdivisions
9	<del>(g)(1) and (2) of this section shall apply to each first-time original license</del>
10	applicant for a broker's license in this state. However, those requirements
11	shall not be required for any renewal broker's license, and all filings shall
12	exclude appointment forms for first or renewal licenses for brokers.
13	
14	SECTION 9. Arkansas Code 23-64-205 is amended to read as follows:
15	23-64-205. Written examination.
16	(a) Within a reasonable time and in a location to be determined by the
17	Insurance Commissioner, after filing of application and payment of the
18	applicable fees, the commissioner shall subject each applicant for license as
19	<del>agent, broker, or</del> <u>an insurance</u> consultant <del>, unless exempted therefrom under</del>
20	<del>subsection (f) of this section,</del> to a written examination.
21	(b) If the applicant is a firm, limited liability company, or
22	corporation, the examination shall be taken by each individual who is to be
23	named in the license as having authority to act for the applicant in its
24	insurance transactions under the license.
25	(c) Examination of an applicant for an agent's license shall cover only
26	the kinds of insurance or subdivisions thereof defined in this code for which
27	the agent desires to be licensed.
28	(d)(c) Examination of an applicant for <del>a broker's or</del> <u>an insurance</u>
29	consultant's license shall cover the kinds of insurance as to which the
30	applicant is to be licensed.
31	(e)(d)(1) The commissioner may give, conduct, and grade all
32	examinations, or he may arrange to have examinations administered and graded
33	by an independent testing service as specified by contract, in a fair and
34	impartial manner, and without unfair discrimination as between individuals
35	exami ned.

36

(2) Any written examination may be substituted by an oral

1	examination of the applicant if so deemed necessary under any applicable
2	statute, including, but not limited to, the Americans with Disabilities Act.
3	(3) The commissioner shall require a waiting period of four (4)
4	weeks before reexamination of an applicant who thrice failed to pass previous
5	similar examinations. This waiting period applies after every third
6	unsuccessful attempt.
7	(f) This section shall not apply to, and no examination shall be
8	required of:
9	(1) Applicants for licenses to sell credit life or credit
10	<del>di sabili ty i nsurance; -</del>
11	(2) Automobile dealers or automobile finance companies or their
12	employees applying for licenses covering auto physical damage or the vendor's
13	single interest on motor vehicles only;
14	(3) Transportation ticket agents of common carriers applying for
15	licenses to solicit and sell only accident insurance ticket policies or
16	insurance of personal effects while being carried as baggage on the common
17	carrier, as incidental to their duties as transportation ticket agents;
18	(4) Applicants for licenses as nonresident agents or nonresident
19	brokers, but subject to reciprocal arrangements as provided for in this
20	<del>chapter;</del>
21	(5) Any applicant for a temporary license under this chapter;
22	(6) Applicants for licenses to sell credit property insurance;
23	(7) Applicants for licenses to sell funeral expense insurance
24	exclusively. "Funeral expense insurance" shall be defined in rules adopted by
25	the commissioner;
26	(8) Applicants for licenses to sell mortgagor's decreasing term
27	life or mortgagor's decreasing term disability insurance to debtors of the
28	applicants or of their employers; or
29	(9) Applicants for licenses to sell for farmers' mutual aid
30	associations.
31	(g)(1) The commissioner may issue to a rental company that has complied
32	with the requirements of this subsection a limited license authorizing the
33	limited licensee to offer or sell insurance in connection with the rental of
34	vehi cl es.
35	(2) As used in this subsection:
36	(A) "Limited license" means the authority of a person or

1	entity authorized to sell certain coverages relating to the rental of vehicles
2	pursuant to the provisions of this subsection;
3	(B) "Rental agreement" means any written agreement setting
4	forth the terms and conditions governing the use of a vehicle provided by the
5	rental company for rental or lease;
6	(C) "Rental company" means any person or entity in the
7	business of providing primarily private passenger vehicles to the public under
8	a rental agreement for a period not to exceed ninety (90) days;
9	<del>(D) "Renter" means any person obtaining the use of a</del>
10	vehicle from a rental company under the terms of a rental agreement for a
11	period not to exceed ninety (90) days;
12	<del>(E) "Vehicle" or "rental vehicle" means a motor vehicle of</del>
13	the private passenger type, including passenger vans, minivans, and sport
14	utility vehicles and of the cargo type, including cargo vans, pickup trucks,
15	and trucks with a gross vehicle weight of less than twenty-six thousand pounds
16	<del>(26,000 lbs.) and which do not require the operator to possess a commercial</del>
17	driver's license; and
18	(F) "Rental period" means the term of the rental agreement.
19	(3) As a prerequisite for issuance of a limited license under
20	this subsection, there shall be filed with the commissioner a written
21	application for a limited license signed by an officer of the applicant, in
22	such form or forms and supplements thereto, and containing such information as
23	the commissioner may prescribe.
24	(4) In the event that any provision of this subsection is
25	violated by a limited licensee, the commissioner may:
26	(A) After notice and a hearing, revoke or suspend a limited
27	license issued under this subsection in accordance with the provisions of law;
28	<del>or -</del>
29	(B) After notice and hearing, impose other penalties,
30	including suspending the transaction of insurance at specific rental locations
31	where violations of this subsection have occurred, as the commissioner deems
32	to be necessary or convenient to carry out the purposes of this subsection.
33	(5) The rental company licensed pursuant to this subsection may
34	offer or sell insurance underwritten by a licensed insurer or authorized
35	surplus lines carrier only in connection with and incidental to the rental of
36	vehicles, whether at the rental office or by pre-selection coverage in a

1	master, corporate, group rental, or individual agreement in any of the
2	following general categories:
3	(A) Personal accident insurance covering the risks of
4	travel, including but not limited to accident and health insurance that
5	provides coverage, as applicable, to renters and other rental vehicle
6	occupants for accidental death or dismemberment and reimbursement for medical
7	expenses resulting from an accident that occurs during the rental period;
8	(B) Liability insurance which at the exclusive option of
9	the rental company may include uninsured and underinsured motorist coverage
10	whether offered separately or in combination with other liability insurance
11	that provides coverage, as applicable, to renters and other authorized drivers
12	of rental vehicles for liability arising from the operation of the rental
13	<del>vehi cl e; -</del>
14	(C) Personal effects insurance that provides coverage, as
15	applicable, to renters and other vehicle occupants for the loss of or damage
16	to personal effects that occurs during the rental period;
17	(D) Roadsi de assi stance and emergency si ckness protecti on
18	programs; and
19	(E) Any other travel or auto-related coverage that a rental
20	company offers in connection with and incidental to the rental of vehicles.
21	(6) No insurance may be issued by a limited licensee pursuant to
22	this subsection unless:
23	(A) The rental period of the rental agreement does not
24	<del>exceed ni nety (90) consecuti ve days; -</del>
25	(B) At every rental location where rental agreements are
26	executed, brochures or other written materials are readily available to the
27	prospecti ve_renter_that:
28	(i) Summarize clearly and correctly the material
29	terms of coverage offered to renters, including the identity of the insurer;
30	(ii) Disclose that the coverage offered by the rental
31	company may provide a duplication of coverage already provided by a renter's
32	personal automobile insurance policy, homeowner's insurance policy, personal
33	liability insurance policy, or other source of coverage;
34	(iii) State that the purchase by the renter of the
35	kinds of coverage specified in this subsection is not required in order to
36	rent a vehicle; and

1	(iv) Describe the process for filing a claim in the
2	event the renter elects to purchase coverage and in the event of a claim; and
3	(C) Evidence of coverage is disclosed within the rental
4	agreement provided to every renter who elects to purchase such coverage.
5	(7) Any limited license issued under this subsection shall also
6	authorize any employee of the limited licensee to act individually on behalf
7	of and under the supervision of the limited licensee with respect to the kinds
8	of coverage specified in this subsection.
9	(8) Each rental company licensed pursuant to this subsection
10	shall conduct a training program in which employees being trained shall
11	receive basic instruction about the kinds of coverage specified in this
12	subsection and offered for purchase by prospective renters of rental vehicles.
13	(9) Notwithstanding any other provision of this subsection or any
14	rule adopted by the commissioner, a limited licensee pursuant to this
15	subsection shall not be required to treat moneys collected from renters
16	purchasing such insurance when renting vehicles as funds received in a
17	fiduciary capacity, provided that the charges for coverages shall be itemized
18	and be ancillary to a rental transaction. The sale of insurance not in
19	conjunction with a rental transaction shall not be permitted.
20	(10) No limited licensee under this subsection shall advertise,
21	represent, or otherwise hold itself or any of its employees out as licensed
22	insurers, insurance agents, or insurance brokers.
23	
24	SECTION 10. Arkansas Code 23-64-206 is repealed:
25	-23-64-206. Appointments for agents representing insurers.
26	(a) Qualified agents shall have one (1) appointment for each insurer to
27	be so represented as agent. No agent shall place any business with any insurer
28	as to which that agent does not then hold an appointment as an agent, except
29	as specifically provided in this chapter.
30	(b) Appointment of an agent shall be effectuated as specified per
31	regulation by the commissioner.
32	
33	SECTION 11. Arkansas Code 23-64-207 is amended to read as follows:
34	23-64-207. Scope of broker's license and authority and an insurance
35	<u>consultant's license</u> .
36	(a) <del>(1) A license as a broker shall cover property, casualty, surety,</del>

1 and marine insurance, and the The Insurance Commissioner shall not issue a 2 broker's license limited to particular lines of insurance. 3 (2) However, a broker's license shall not include life or 4 disability insurance. 5 (3) A license as a consultant may cover: (A) Life and disability; or 6 7 (B) Property and casual ty which includes surety and marine; 8 <del>or</del> 9 (C) Both (A) and (B). 10 (b)(1) A broker, as such, is not an agent or other representative of an 11 insurer and does not have power by his own acts to obligate the insurer upon any risk or with reference to any insurance transaction unless, and to the 12 extent, he has received refunded premiums from the insurer on behalf of the 13 14 insured. 15 (2) An insurer or agent shall have the right to pay to a broker 16 licensed under this chapter the customary commissions upon insurance placed 17 through the broker. (3)(c) A license as a consultant may cover: 18 19 (A)(1) Life and disability; or 20 (B) (2) Property and casual ty which includes surety and marine; or 21 (C)(3) Both (A) (1) and (B) (2). 22 23 SECTION 12. Arkansas Code 23-64-208 is repealed. 23-64-208. Broker's surety bond. 24 25 (a) Every applicant for a broker's license and for a renewal license 26 shall file with the application and shall thereafter maintain in force while 27 so licensed a bond in favor of the people of the State of Arkansas executed by an authorized surety insurer. 28 29 (1) The bond may be continuous in form, and total aggregate liability on the bond may be limited to payment of twenty-five thousand 30 31 dollars (\$25,000). 32 (2) The bond shall be conditioned upon full accounting and due 33 payment to the person entitled thereto of funds coming into the broker's possession through insurance transactions under the license. 34 (b) The bond shall remain in force until released by the commissioner 35 36 or until cancelled by the surety. Without prejudice to any liability

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- 4

SECTION 13. Arkansas Code 23-64-210 is amended to read as follows:

previously incurred thereunder, the surety may cancel the bond on thirty (30)

5 23-64-210. Licensing of <u>adjuster and insurance consulting</u> firms 6 <u>partnerships, limited partnerships, joint ventures</u>, limited liability 7 companies, and corporations.

days' advance written notice to both the broker and the commissioner.

8 (a)(1) A An adjusting or insurance consulting firm partnership, limited 9 partnership, joint venture, limited liability company, or corporation may be 10 licensed only as a licensee. If a firm partnership, limited partnership or 11 joint venture, each general partner and each other individual to act for the 12 firm it under the license, and if a limited liability company or a 13 corporation, each individual to act for the limited liability company or corporation it under the license, shall be named in the license and shall 14 15 qualify for the license as though an individual licensee.

16 (2) The Insurance Commissioner shall charge, and the licensee 17 shall pay, a full additional license fee as to each respective individual so 18 named in the license in excess of one (1) licensee.

(b)(1) The commissioner, in his discretion, may issue a license to a firm partnership, limited partnership or joint venture, limited liability company, or corporation organized under the laws of another state if the firm partnership, limited partnership or joint venture, limited liability company, or corporation is licensed as a resident licensee under the laws of its state of domicile.

(2) (A) If a firm, each general partner and each other individual authorized to act on behalf of the firm under the license, and if a limited liability company or corporation, each Each individual authorized to act on behalf of a partnership, limited partnership, joint venture, the limited liability company or corporation under the license shall be named in the license and shall qualify therefor as though an individual licensee under the provisions of this code.

(B) The commissioner shall charge, and the licensee shall
pay, a full additional license fee as to each respective individual licensee
in the license in excess of one (1), in the amounts stated in § 23-61-401 and
any existing or future rule and regulation.

36

(3) The nonresident licensee shall promptly notify the

1 commissioner of all changes among its members, partners, directors, managers, 2 and officers, and all other individuals designated in the license. 3 (4) As a part of the application for the license of agent, the 4 commissioner shall require the applicant to file a written agreement executed by a member, partner, or officer authorized to act for the firm, limited 5 6 liability company, or corporation acknowledging under oath that its agents 7 will not during the period of the license directly or indirectly place insurance upon subjects resident, located, or to be performed in this state 8 9 except by policies or contracts in insurers authorized to transact insurance 10 in this state. 11 (5) Application for and acceptance of a firm's, limited liability 12 company's, or corporation's license as a nonresident licensee shall be deemed 13 to constitute irrevocable appointment of the commissioner as the attorney of 14 the licensee for the acceptance of service of process issued in this state. 15 The licensee shall comply with the further provisions of this chapter. 16 (c) Within ten (10) days, each licensee shall notify the commissioner 17 of all changes among its members, directors, officers, and all other 18 individuals designated in the license. 19 (d)(1) Every firm, limited liability company, or corporation licensed 20 and every applicant for a license shall file with the commissioner the true 21 name of the firm, limited liability company, or corporation and also all 22 fictitious names under which it conducts or intends to conduct its business 23 and, after licensing, shall file with the commissioner any change in or 24 discontinuance of those names. 25 (2) The commissioner may disapprove in writing the use of any 26 name on any of the following grounds: 27 (A) The name is identical to or is similar to that of 28 another licensee so as to confuse or otherwise mislead the public; or 29 (B) The name includes words or phrases that may mislead the 30 public as to activities not authorized under the license or which are in 31 violation of any insurance law or insurance regulation; or 32 (C) The name states, infers, or implies that the firm, 33 limited liability company, or corporation is an insurer, motor club, or hospital service plan or entitled to engage in insurance activities not 34 35 permitted under the license applied for or held; or 36 (D) Other reasonable grounds as the commissioner may 43 012620011423. MHF689

1 determine.

27

2 (3) The grounds specified in subdivisions (d)(2)(B) and (d)(2)(D)
3 of this section shall not be applicable to the true name of any firm or
4 corporation which on March 21, 1985, held a license issued under this
5 subchapter.

6 (e) The provisions of subsections (a) and (b) of this section shall not
7 apply to those partners who are partners in the firm for investment purposes
8 only and who do not act for the firm or take any other active role in the
9 operations of the firm.

10 (f) (e) In the event an insurer does not wish to provide for the 11 authority of all such agents authorized under the license of a firm 12 partnership, limited partnership, joint venture, limited liability company, or 13 corporation to act on their behalf, that insurer may appoint specific agents 14 individually within the firm, limited liability company, or corporation, and 15 the firm, limited liability company, or corporation it, and they may act on 16 the behalf of the insurer, but only through those agents individually 17 appointed by the insurer while acting on the behalf of the firm, partnership, 18 limited partnership, joint venture, limited liability company, or corporation 19 and only if among those specific agents individually appointed, there is one 20 general partner, one officer of the corporation, or one manager of the limited 21 liability company or joint venture.

(f) Every partnership, limited partnership, joint venture, limited
 liability company, or corporation receiving a license pursuant to this
 section, shall designate and continuously maintain in the state:

25 (1) A registered office that may be the same as any of its places
 26 of business; and

(2) A registered agent, who may be:

28 (A) An individual who resides in this state and whose
 29 business office is identical with the registered office;

30 (B) A state bank, domestic corporation or not-for-profit
 31 corporation whose business office is identical with the registered office; or
 32 (C) A foreign corporation or foreign not-for-profit
 33 corporation authorized to transact business in this state whose business
 34 office is identical with the registered office.

35 (g)(1) The partnership, limited partnership, joint venture, limited
 36 liability company, or corporation may change its registered office or

1 registered agent by delivering to the commissioner for filing a statement of 2 change that sets forth: 3 (A) Its name; 4 (B) The street address of its current registered office; 5 (C) If the current registered office is to be changed, the 6 street address of its new registered office; 7 (D) The name of its current registered agent; 8 (E) If the current registered agent is to be changed, the 9 name of its new registered agent with the new agent's written consent to the 10 appointment, either on the statement or attached to it; and 11 (F) That after the change or changes are made, the street 12 addresses of its registered office and the business office of its reciprocal 13 agent will be identical. 14 (2) If a registered agent changes the street address of his 15 business office, he may change the street address of the registered office of 16 any foreign insurer holding a certificate of authority to transact business in 17 Arkansas or any domestic reciprocal insurer for which he is the registered agent by notifying the insurer in writing of the change and signing, either 18 manually or in facsimile, and delivering to the commissioner for filing a 19 20 statement of change that complies with the requirements of subsection (a) of 21 this section and recites that the insurer has been notified of the change. 22 (h)(1) The registered agent of a partnership, limited partnership, 23 joint venture, limited liability company or corporation, holding a license 24 under this section, may resign his agency appointment by signing and 25 delivering to the commissioner for filing the original and two (2) exact or 26 conformed copies of a statement of resignation. The statement of resignation 27 may include a statement that the registered office is also discontinued. 28 (2) After filing the statement, the commissioner shall attach the 29 filing receipt to one (1) copy and mail the copy and receipt to the registered 30 office if not discontinued. The commissioner shall mail the other copy to the 31 partnership, limited partnership, joint venture, limited liability company or 32 corporation at its principal office address shown in its most recent annual 33 report. 34 (3) The agency appointment is terminated, and the registered 35 office discontinued if so provided, on the thirty-first day after the date on 36 which the statement was filed.

1	<u>(i)(1) The registered agent of a partnership, limited partnership,</u>
2	joint venture, limited liability company or corporation holding a license
3	issued pursuant to this section in Arkansas is the insurer's agent for service
4	of process, notice, or demand required or permitted by law to be served on the
5	<u>it.</u>
6	(2) A partnership, limited partnership, joint venture, limited
7	liability company or corporation may be served by registered or certified
8	mail, return receipt requested, addressed to its managing partner, manager,
9	president or secretary at its principal office shown in its application for a
10	license if:
11	(A) Has no registered agent or its registered agent cannot
12	with reasonable diligence be served;
13	(B) Has withdrawn from transacting business in this state;
14	<u>or</u>
15	(C) Has had its license revoked under this subchapter.
16	(3) Service is perfected at the earliest of:
17	(A) The date the insurer receives the mail;
18	(B) The date shown on the return receipt, if signed on
19	behalf of the insurer; or
20	(C) Five (5) days after its deposit in the United States
21	mail, as evidence by the postmark, if mailed postpaid and correctly addressed.
22	(4) This section does not prescribe the only means, or
23	necessarily the required means, of serving a partnership, limited partnership,
24	joint venture, limited liability company or corporation holding a license
25	<u>under this section.</u>
26	
27	SECTION 14. Arkansas Code 23-64-211 is repealed.
28	<del>-23-64-211. Nonresident agents or brokers - License.</del>
29	(a)(1) The Ensurance Commissioner may License as an agent or a broker a
30	person who is a licensed agent or broker of another state, and who is
31	otherwise qualified therefor under this chapter except as to residence, if
32	under the laws of the state of his domicile a similar privilege is granted to
33	persons resident or domiciled in Arkansas.
34	(2) By reciprocal arrangements with the insurance supervisory
35	official in such other state, the commissioner may waive written examination
36	of an applicant for license as nonresident broker or agent, if the official

1	certifies that the applicant is licensed as a resident agent or broker of such
2	state and has complied with its qualification standards therefor.
3	(3) As part of the application for any such license, the
4	commissioner shall require the applicant to file his written agreement,
5	acknowledged under the oath of the applicant, that he will not during the
6	period of the license directly or indirectly place insurance upon subjects
7	resident, located, or to be performed in this state, except by policies or
8	contracts in insurers authorized to transact insurance in this state.
9	(4) The fee for any such license shall be as stated in § 23-61-
10	4 <del>01.</del>
11	(5) A nonresident agent shall have one (1) appointment for each
12	insurer to be so represented.
13	<del>(b)(1)(A)(i) Upon the Licensed nonresident broker's or nonresident</del>
14	agent's change of domicile to the State of Arkansas, each licensee shall apply
15	for and obtain a resident agent's or broker's license within ninety (90) days
16	of such change of domicile to this state.
17	<del>(ii) The nonresident broker or nonresident agent</del>
18	license of such person shall cease to be valid ninety (90) days after such
19	change of domicile to this state.
20	(B)(i) Such nonresidents shall apply on forms prescribed by
21	the commissioner.
22	(ii) Such nonresidents shall not be required to
23	secure pre-licensing education or pass an Arkansas examination to qualify for
24	a resident license after a change of domicile to Arkansas, if the former home
25	state will grant similar waivers to Arkansas resident agents.
26	(iii) For nonresidents from states which will not
27	reciprocate on waivers for Arkansas agents, the nonresident licensed in the
28	former state for less than one (1) year shall complete Arkansas prelicensing
29	education and pass the appropriate examination under the provisions of §§ 23-
30	<del>64-201 - 23-64-230</del>
31	<del>(iv) Nonresidents Licensed in the nonwaiver home</del>
32	state for one (1) or more years shall pass the Arkansas examination, but may
33	apply for a waiver of prelicensing education.
34	(2) If any nonresident broker or nonresident agent fails to
35	obtain a resident agent's or broker's license within this time period, the
36	commissioner in his discretion may refuse to issue a resident agent's or

1	broker's license to the person or, upon issuance of the license, may suspend
2	the license for up to twelve (12) months and may impose an administrative
3	penalty upon the person in the amount of three hundred dollars (\$300) or, if
4	the commissioner has found willful misconduct or willful violation on the part
5	of the person, one thousand dollars (\$1,000). This administrative penalty may,
6	in the commissioner's discretion, be augmented by an amount equal to any
7	commissions received by or accruing to the credit of the person with regard to
8	any transactions occurring after the expiration of the ninety-day period as
9	<del>provided in subdivision (b)(1) of this section.</del>
10	<del>(c) A nonresident broker's license or a nonresident agent's license may</del>
11	be suspended or revoked for violation of the agreement referred to in
12	subdivision (a)(3) of this section or for any other cause for which the
13	license of a resident agent or broker may be revoked.
14	
15	SECTION 15. Arkansas Code 23-64-212 is repealed.
16	-23-64-212. Temporary Licenses.
17	(a) The Insurance Commissioner may issue a temporary license as
18	resident agent or resident broker, as the case may be, to or with respect to
19	an individual qualified therefor as to age and character and without requiring
20	the individual to take an examination, in the following cases:
21	(1) To the surviving spouse or next of kin or to the
22	administrator or executor, or the employee of the administrator or executor,
23	of a licensed agent or broker becoming deceased;
24	<del>(2) To the spouse, next of kin, employee, or legal guardian of a</del>
25	<del>l i censed agent or broker di sabl ed by si ckness, i nj ury, or i nsani ty;</del>
26	(3) With respect to an employee of a firm, or officer or employee
27	of a corporation, or manager or employee of a limited liability company,
28	licensed as agent or broker, upon the death or disability of an individual
29	designated in the license to exercise the powers thereof;
30	(4) To a salaried employee of an authorized insurer sent to this
31	state by the insurer to take the place of a licensed agent of the insurer;
32	(5) To the designee of a licensed agent or broker entering upon
33	active service in the armed force of the United States; or
34	<del>(6) To an applicant for a license as agent or broker, who is</del>
35	otherwise qualified for the license, pending the availability and taking, by
36	the applicant, of any written examination required under this chapter.

1	(b) The temporary license shall be issued upon application filed with
2	the commissioner in such form and containing such information as the
3	commissioner may reasonably require and upon payment of the applicable fee as
4	stated in § 23-61-401.
5	(c) The temporary license shall be for a period of not over one hundred
6	eighty (180) days, subject to extension by the commissioner in his discretion
7	for an additional one-hundred-eighty-day period. However, a license issued
8	pursuant to subdivision (a)(1) of this section may be continued without
9	payment of additional fee until the executor or administrator disposes of the
10	insurance business but not to exceed a period of fifteen (15) months. A
11	temporary license issued to the next of kin under subdivision (a)(1) of this
12	section shall not be extended for additional terms after appointment and
13	qualification of an administrator or executor.
14	
15	SECTION 16. Arkansas Code 23-64-213 is repealed.
16	-23-64-213. Rights and Limitations on temporary Licenses.
17	(a) The Ensurance Commissioner shall not issue more than one (1)
18	temporary license, to or with respect to the same individual to be so
19	<del>licensed, within any twelve-month period.</del>
20	(b) The temporary license may cover the same kinds of insurance for
21	which the agent or broker thereby being replaced was licensed.
22	(c) As to a temporary agent's license issued on account of the death or
23	disability of an agent, the licensee may so represent all of the insurers last
24	represented by the deceased or disabled agent without the making of a new
25	appointment of the licensee by the insurers. However, the licensee shall not
26	be appointed as to any additional insurer or additional kind of insurance
27	under a temporary license. This provision shall not be deemed to prohibit
28	termination of its appointment by an insurer.
29	(d) A temporary licensee shall have the same license powers and duties
30	as though under a permanent license.
31	(e) The fee paid for temporary license may be applied upon the fee for
32	a like permanent license issued to the licensee before expiration of the
33	temporary license.
34	
35	SECTION 17. Arkansas Code 23-64-214 is amended to read as follows:
36	23-64-214. Issuance of license - Form and content of license.

(a) The Insurance Commissioner may <u>shall</u> promptly issue <u>adjuster or</u>
 <u>insurance consultant's</u> licenses applied for to persons qualified therefor in
 accordance with this chapter.

4 (b) The license shall state the name and address of the licensee, the 5 date of issue, general conditions relative to expiration or termination, kind 6 or kinds of insurance covered, the license number as determined and assigned 7 by the commissioner, and the other conditions of the license.

8 (c) If the licensee is other than an individual, the license shall also 9 state the name of each individual authorized thereunder to exercise the 10 license powers.

11 (d) Every Licensee shall notify the commissioner, in writing, of any
 12 change in his mailing or residence address within ten (10) days of the change.
 13

SECTION 18. Arkansas Code 23-64-215 is amended to read as follows: 23-64-215. Continuance of license.

14

15

(a) (1) All agent, broker, insurance consultant consultants, or adjuster
licenses shall continue in force unless nonrenewed, expired, suspended,
revoked, or terminated, but shall be subject at all times to annual payment to
the Insurance Commissioner of the applicable continuation fee as stated in
23-61-401, accompanied by a written request for the continuation:

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 21 (A)(1) On or before the licensee's birthday if an
 22 individual; or
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23 (B)(2) The annual period from the date of issue if a firm,
 24 limited liability company, or corporation.

25 (2) Failure to pay the annual continuation fee on or before the
 26 date required shall result in the following actions:

27 (A) If more than thirty (30) days have elapsed since the
 28 due date, the payment shall be double the annual continuation fee;

29 (B) If more than sixty (60) days have elapsed since the due
 30 date, the payment shall be triple the annual continuation fee;

31 (C) If more than ninety (90) days have elapsed since the
 32 due date, the agent's license may be summarily suspended with all appointing
 33 companies being notified. Reinstatement of the license shall require payment
 34 in an amount triple the annual continuation fee; and

35 (b) A licensee who allows his or her license to lapse may, within

36 twelve (12) months after the due date of the renewal fee, reinstate the same

1	license without the necessity of passing a written examination. However, a
2	penalty in the amount of double the unpaid renewal fee shall be required for
3	any renewal fee received after the due date.
4	(D) If more than ninety (90) days have elapsed since the
5	date of the suspension, the commissioner may automatically cancel or revoke
6	the license without further hearing or notice.
7	<del>(b)(1) During the period that an agent has no company appointments, the</del>
8	licensee shall not transact the business of insurance in this state.
9	(2) Subject to the terms of the insurer's contract with the
10	<del>licensee, an agent who has no active appointments may continue to receive</del>
11	commissions or other compensation relative to business written while actively
12	appointed by such licensee.
13	(3) Any Licensed resident agent who has no insurance company
14	appointments must continue to comply with 23-64-301 as to continuing
15	education, pay all applicable license fees, and shall be subject at all times
16	to the provisions and sanctions of the Arkansas Insurance Code.
17	
18	SECTION 19. Arkansas Code 23-64-216 is amended to read as follows:
19	23-64-216. Suspension or revocation.
20	(a) The Insurance Commissioner may suspend for up to thirty-six (36)
21	months, or may revoke or refuse to continue, any license issued by him if,
22	after notice to the licensee and after hearing, he finds any one (1) or more
23	of the following causes exist:
24	(1) Any cause for which issuance of the license could have been
25	refused had it then existed and been known to the commissioner;
26	(2) Violation of or noncompliance with any applicable provision of
27	the laws of this state, this code, or of any lawful rule, regulation, or order
28	<del>of the commissioner;</del>
29	(3) Obtaining or attempting to obtain any such license through
30	misrepresentation or fraud;-
31	(4) Misappropriation or conversion to the licensee's own use or
32	benefit or illegal withholding of moneys belonging to policyholders, insurers,
33	beneficiaries, or others and received in conduct of business under the
34	<del>Li cense; -</del>
35	(5) Conviction of or the pleading of guilty or nolo contendere to
36	<del>a felony; _</del>

1	(6) If, in the conduct of the licensee's affairs, the licensee has
2	used fraudulent or dishonest practices or trade practices prohibited by the
3	laws or regulations of this state;
4	(7) Failing to provide a written response after receipt of a
5	written inquiry from the commissioner or his representative as to transactions
6	under the license within thirty (30) days after receipt thereof, unless the
7	timely written response is knowingly waived in writing by the commissioner;
8	(8) Having an insurance license suspended or revoked in any other
9	state, province, district, or territory;
10	(9) The licensee no longer meets the qualifications required for a
11	license as described in the Arkansas Insurance Code, 23-60-101 et seq.; or
12	(10) Refusing to be examined or to produce any of his accounts,
13	records, and files for examination or failure to cooperate with the
14	commissioner in an investigation when required by the commissioner.
15	(1) In the case of an agent or broker licensed as an insurance
16	producer, for any of the causes under § 23-64-512.
17	(2) In the case of an adjuster or insurance consultant licensed
18	under this subchapter:
19	(A) Providing incorrect, misleading, incomplete or
20	materially untrue information in the license application;
21	(B) Violating any insurance laws, or violating any
22	regulation, subpoena or order of the insurance commissioner or of another
23	state's insurance commissioner;
24	<u>(C) Obtaining or attempting to obtain a license through</u>
25	misrepresentation or fraud;
26	(D) Improperly withholding, misappropriating or converting
27	any monies or properties received in the course of doing insurance business;
28	(E) Intentionally misrepresenting the terms of an actual or
29	proposed insurance contract or application for insurance;
30	(F) Having been convicted of a felony;
31	(G) Having admitted or been found to have committed any
32	insurance unfair trade practice or fraud;
33	(H) Using fraudulent, coercive, or dishonest practices, or
34	demonstrating incompetence, untrustworthiness or financial irresponsibility in
35	the conduct of business in this state or elsewhere;
36	(1) Having an insurance producer, insurance consultant, or

1 adjuster license, or its equivalent, denied, suspended or revoked in any other 2 state, province, district or territory; 3 (J) Forging another's name to an application for insurance 4 or to any document related to an insurance transaction; 5 (K) Improperly using notes or any other reference material 6 to complete an examination for an insurance license; 7 (L) Knowingly accepting insurance business from an 8 individual who is not licensed; 9 (M) Failing to comply with an administrative or court order imposing a child support obligation; or 10 11 (N) Failing to pay state income tax or comply with any 12 administrative or court order directing payment of state income tax. 13 (b) For purposes of this section, licenses also include permits, registrations, or certificates of authority. 14 15 (c) The license of a firm, limited liability company, or corporation 16 may be suspended, revoked, or refused also for any of such causes as relate to 17 any individual designated in the license to exercise its powers. 18 (d) If the commissioner finds that one (1) or more grounds exist for 19 the suspension or revocation of any license, the commissioner in his 20 discretion may impose upon the licensee an administrative penalty in the 21 amount of up to one thousand (\$1,000) dollars per violation or, if the 22 commissioner has found willful misconduct or willful violation on the part of 23 the licensee, up to five thousand dollars (\$5,000) per violation. The 24 administrative penalty may, in the commissioner's discretion, be augmented by 25 an amount equal to any commissions received by or accruing to the credit of 26 the licensee for any transaction related to the proceeding against the 27 licensee. The commissioner may also order restitution of actual losses to 28 affected persons. 29 (e) If the commissioner determines that the public health, safety, or 30 welfare imperatively requires emergency action, and incorporates a finding to 31 that effect in his order, a summary suspension of any license issued by him 32 may be ordered pending an administrative hearing before the commissioner, 33 which hearing shall be promptly instituted.

34 (f)(1) If the commissioner finds upon notice and hearing that the
35 licensee has violated a provision of the insurance laws of this state or any
36 rule, regulation, or order of the commissioner and that the licensee

1 previously has been found to have violated provisions of the insurance laws of this state or any rule, regulation, or order of the commissioner, by an order 2 of the commissioner after hearing or by an order entered with the consent and 3 4 agreement of the parties, the commissioner may take judicial notice of the previous orders against the licensee and, within his discretion, may enhance 5 6 or increase the penalties ordered in the current proceeding as to the 7 licensee, and the commissioner shall incorporate a finding to that effect in 8 his order.

9 (2) Statutory or regulatory violations for which an order has 10 been entered as to the licensee by the insurance department or equivalent 11 regulatory body in any other jurisdiction may be taken into consideration and 12 included in assessing the enhanced or increased penalties provided in 13 subdivision (f)(1) of this section.

(g) The penalties recited in this section may be imposed by the
commissioner for violations of this code or other applicable laws, or rules or
orders of the commissioner, committed by any resident agent whose license is
on inactive or retired status.

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SECTION 20. Arkansas Code Title 23, Chapter 66, Subchapter 5, is amendedto add an additional section to read as follows:

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23-66-513. Initial appointment investigation.

22 (a) (1) Prior to the approval of any application or request for 23 appointment by an insurer or company to be added to the license obtained by an individual agent who has had <u>no previous appointments on his Arkansas license</u> 24 prior to this request, the insurer shall conduct or secure at its expense an 25 26 investigation as to the applicant's identity, residence, experience, or 27 instruction as to the kinds of insurance to be transacted, and as to the agent's character, financial condition, and financial history. 28 29 (2) The investigation shall include, at a minimum, the following 30 information disclosed by such investigation: 31 (A) Whether the applicant has been convicted of a felony, and, if so, the date and nature of the conviction, the name and location of 32 33 the court, and the penalty imposed or other disposition of the case, for review in compliance with the provisions of § 23-66-502(c) and other 34 35 applicable state or federal laws; (B) Whether, at the time of the application, the agent or 36

1	applicant is a named party in any lawsuit, and, if so, the style of the
2	lawsuit, a brief description of the litigation, and the name and location of
3	the court;
4	(C) Whether a judgment for monetary damages has been
5	entered against the applicant within the last five (5) years, and, if so, the
6	date of the judgment, the amount of the judgment, whether the judgment has
7	been paid or otherwise satisfied, the name and location of the court, and the
8	style of the case; and
9	(D) Such other information as the commissioner shall
10	require.
11	(3) The forms and the requirements of this subsection shall not
12	apply to:
13	(A) Any limited or restricted license as defined in § 23-
14	64-502(g) or (i), any limited or restricted license which the commissioner may
15	exempt, or any temporary license the commissioner may issue;
16	(B) Corporations, partnerships, limited liability
17	companies, and partnerships licensed as insurance agencies under this chapter;
18	and
19	(C) Any individual requesting a renewal license or
20	requesting his second or subsequent insurer appointments added after the
21	first-time license or appointment.
22	(b) The requirements for broker background checks of subdivisions
23	(a)(1) and (2) of this section shall apply to each first-time original license
24	applicant for a broker's license in this state. However, those requirements
25	shall not be required for any renewal broker's license, and all filings shall
26	exclude appointment forms for first or renewal licenses for brokers.
27	
28	SECTION 21. Arkansas Code 23-75-102(5) is amended to read as follows:
29	(5) <del>Sections 23-64-204 - 23-64-229,</del> <u>§§23-64-204 - 23-64-229 and</u>
30	§ 23-64-506 referring to insurance producers, agents, brokers, solicitors, and
31	adjusters;
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33	SECTION 22. Arkansas Code 23-79-105(3) is amended to read as follows:
33 34	SECTION 22. Arkansas Code 23-79-105(3) is amended to read as follows: (3) The application for accident insurance procured through a

1 have legal capacity to contract, the application must be signed by the 2 individual's parent, guardian, or other legally constituted representative; 3

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SECTION 23. Arkansas Code 23-91-219(a) is amended to read as follows: (a) Agents shall be licensed in accordance with such provisions as the Insurance Commissioner in his discretion deems applicable under  $\frac{55 23-64-101}{5}$ 23-64-103 § § 23-64-101 - 23-64-103, and 23-64-201 - 23-64-227 §§ 23-64-201 -

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SECTION 24. Arkansas Code 23-94-213 is amended to read as follows: 23-94-213. Duty of agents or brokers to obtain license.

23-64-229 and §§ 23-64-501 - 23-64-519.

12 Risk Retention Group Agents. Any person acting, or offering to act, Α. 13 as an agent or broker for a registered risk retention group which solicits 14 members, sells insurance coverage, or otherwise does business in this state 15 shall, before commencing any such activity, obtain a resident or nonresident 16 risk retention group agent license from the commissioner upon completion of 17 the licensing provisions as to resident and nonresident agents or brokers 18 under <u>§ 23-64-101 et seq. and § 23-64-201 et seq.</u> §§ 23-64-101 - 23-64-103, §§ 23-64-201 - 23-64-229 and §§ 23-64-501 - 23-64-519, except as they conflict 19 20 with the provisions of the Federal Liability Risk Retention Act of 1986. 21 Β. Purchasing Group Brokers.

22 (1) Any person acting, or offering to act, as an agent or broker 23 for a registered purchasing group which solicits members, sells insurance 24 coverage, purchases coverage for its members located within the state, or 25 otherwise doing business in this state shall, before commencing any such 26 activity, obtain a resident or nonresident purchasing group broker license 27 from the commissioner upon completion of the licensing provisions as to 28 resident and nonresident agents or brokers under § 23-64-101 et seg. and § 23-64-201 et seq., §§ 23-64-101 - 23-64-103, §§ 23-64-201 - 23-64-229 and §§ 23-29 30 64-501 - 23-64-519, except as they conflict with the provisions of the Federal 31 Liability Risk Retention Act of 1986, before securing the purchasing group's 32 coverage with an authorized insurer or a registered risk retention group. This 33 requirement shall not be applicable to property and casualty agents or brokers duly licensed by this state as to the authorized insurer or risk retention 34 35 group issuing the purchasing group's coverage, so long as these licenses 36 comply with other provisions of this chapter.

1 (2) Any person acting, or offering to act, as an agent or broker 2 for a purchasing group registered in Arkansas and procuring insurance from an 3 approved non-admitted surplus line insurer shall either: (a) First obtain a property and casual ty agent or broker's 4

license or purchasing group broker's license from this state, prior to placing 5 6 the group's coverage through a surplus line broker duly licensed by the State 7 of Arkansas, or

(b) First obtain a resident Arkansas surplus line broker's 8 9 license, or a nonresident Arkansas surplus line broker's license restricted to 10 registered purchasing groups only, prior to placing the group's coverage with 11 the surplus line insurer.

12 The provisions of this section shall be in conformity with (3) 13 the provisions of this subchapter, <u>§ 23-64-101 et seq., § 23-64-201 et seq.</u> 14 §§ 23-64-101 - 23-64-103, §§ 23-64-201 - 23-64-229 and §§ 23-64-501 - 23-64-15 519, and the surplus line laws of this state, § 23-65-301 et seq., except as 16 they conflict with the provisions of the Federal Liability Risk Retention Act of 1986. 17

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19 SECTION 25. Arkansas Code 23-101-101 is amended to read as follows: 20 23-101-101. Purpose.

21 The purposes of this chapter are to promote the public welfare by 22 regulating creditor-placed insurance, create a legal framework within which 23 creditor-placed insurance may be written in this state, -maintain the 24 separation between creditors and insurers, and minimize unfair competitive 25 practices in the sale of creditor-placed insurance.

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27

Arkansas Code 23-101-103(16) is amended to read as follows: SECTION 26. 28 (16) "Producer" means a person who receives a commission for 29 insurance placed or written or who, on behalf of an insurer or creditor, 30 solicits, negotiates, effects, procures, delivers, renews, continues, or binds 31 policies of insurance to which this chapter applies, except a regular salaried 32 officer, employee, or other representative of an insurer who devotes

33 substantially all working time to activities other than those specified here

and who receives no compensation that is directly dependent on the amount of 34

35 insurance business written, and except a regular salaried officer or employee

36 of a creditor who receives no compensation that is directly dependent on the

amount of insurance effected or procured an insurance producer as defined in §
 23-64-50; and

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SECTION 27. Arkansas Code 23-101-112 is amended to read as follows: 23-101-112. Remittance of premiums and payment of compensation.

6 (a)(1) The entire amount of the premium due from a creditor shall be
7 remitted to the insurer or its producer in accordance with the insurer's
8 requirements.

9 (2) No commissions may be paid to, or retained by, a person or
10 entity not licensed and appointed in accordance with <u>§ 23-64-201 et seq. §§</u>
11 <u>23-64-501 - 23-64-519</u>. nor to a lender or any subsidiary or affiliate of a
12 lender.

(b) The retention by the creditor of unearned premiums upon
cancellation of the insurance without crediting to the debtor's account the
amount of unearned insurance charges is prohibited.

16 (c) Rebates Unless allowed by § 23-64-513, rebates to the creditor of 17 a portion of the premium charged to the debtor are prohibited as are other 18 inducements provided to the creditor by an insurer or producer. The listing of 19 the following activities as prohibited rebates or inducements is not intended 20 to be restrictive, and the Insurance Commissioner may identify an activity as 21 prohibited by rule, regulation, or order:

(1) Allowing insurers or producers to purchase certificates of
deposit from the creditor or to maintain accounts with the creditor at less
than the market interest rates and charges that the creditor applies to other
customers for deposit accounts of similar amounts and duration;

26 (2) Paying a commission to a person, including a creditor, who is 27 not appropriately licensed as a producer in this state;

(3) Purchasing or offering to purchase certificates of deposit
from, or maintaining or offering to maintain deposit accounts or investment
accounts with a creditor as part of a creditor-placed insurance solicitation.

(d) Prohibited rebates or inducements do not include the providing of
 insurance tracking and other services incidental to the creditor-placed
 insurance program.

(e) Nothing contained in this section shall prohibit or restrict an
 insurer or producer from maintaining a demand, premium deposit or other
 account or accounts with a creditor for which the insurer or producer provides

1 insurance if the accounts pay the market interest rate and charges that the 2 creditor applies to other customers for deposit accounts of similar amounts 3 and duration.

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SECTION 28. Arkansas Code 23-102-109(e) is amended to read as follows: 6 Notwithstanding any provision in § 23-64-201 et seq. § 23-64-514 (e) 7 regarding agent appointments, all licensed property and casualty agents shall 8 be authorized to access and place coverage through a program Market Assistance 9 Program insurer.

10

11 SECTION 29. Effective date. [The Arkansas Code Revision Commission is 12 not required to codify this section]

13 The effective date of the provisions of this act is July 1, 2002. However, the commissioner may extend the effective date to a subsequent date, 14 but no later than October 31, 2002, if he finds that implementation of the act 15

16 is not possible by July 1, 2002.

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18 SECTION 30. EMERGENCY. It is hereby found and determined by the 19 Eighty-third General Assembly of the State of Arkansas that the present laws 20 on licensure of Arkansas surplus line brokers do not meet compliance with the 21 Gramm-Leach-Bliley Act of 1999, Public Law 106-102, 113 Stat. 1338, and that 22 other insurance laws are inadequate to protect the public; that in pertinent 23 part, the changes to the insurance code are needed to assure compliance with 24 the provisions of that new federal law which do not allow discrimination in 25 licensure of resident and nonresident applicants for insurance by state 26 insurance regulators; that Arkansas must achieve compliance with this new Federal law which was enacted in 1999 and which has a November 12, 2002 27 28 compliance deadline in regard to the Arkansas Insurance Department's regulation of agents, brokers, surplus line brokers, and other applicants for 29 30 individual and corporate licenses; and that implementation after the effective 31 date of this act will require significant time on the part of the industry and 32 the Arkansas Insurance Department to come into compliance by the November 12, 33 2002, deadline. Therefore, an emergency is hereby declared to exist and this act being necessary for the immediate preservation of the public peace, health 34 35 and safety shall be in full force and effect from and after the date of its passage and approval. If the bill is neither approved nor vetoed by the 36

1	Governor, it shall become effective on the expiration of the period of time
2	during which the Governor may veto the bill. If the bill is vetoed by the
3	Governor and the veto is overridden, it shall become effective on the date the
4	last house overrides the veto.
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7	APPROVED: 3/6/2001
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