## Stricken language would be deleted from and underlined language would be added to present law. Act 710 of the Regular Session

1	State of Arkansas As Engrossed: \$3/13/13
2	89th General Assembly A B111
3	Regular Session, 2013 SENATE BILL 897
4	
5	By: Senators D. Johnson, Files
6	By: Representatives Dale, Biviano
7	
8	For An Act To Be Entitled
9	AN ACT TO CLARIFY THE JURISDICTION AND REGULATORY
10	AUTHORITY OF THE ARKANSAS REAL ESTATE COMMISSION; TO
11	REGULATE TRANSACTIONS INVOLVING RESALE TIMESHARE
12	PROPERTY; AND FOR OTHER PURPOSES.
13	
14	
15	Subtitle
16	TO CLARIFY THE JURISDICTION AND
17	REGULATORY AUTHORITY OF THE ARKANSAS REAL
18	ESTATE COMMISSION; TO REGULATE
19	TRANSACTIONS INVOLVING RESALE TIMESHARE
20	PROPERTY.
21	
22	
23	BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:
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25	SECTION 1. Arkansas Code Title 18, Chapter 14, Subchapter 1 is amended
26	to read as follows:
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28	18-14-101. Title.
29	This chapter shall be known and may be cited as the <u>"</u> Arkansas Time-
30	Share Act <u>"</u> .
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32	18-14-102. Definitions.
33	As used in this chapter:
34	(1) "Accommodation" means an apartment, condominium or
35	cooperative unit, cabin, lodge, hotel or motel room, or other private or
36	commercial structure that:

1	(A) Is affixed to real property;
2	(B) Is designed for occupancy or use by one (1) or more
3	individuals; and
4	(C) Is part of a time-share plan;
5	(2) "Acquisition agent" means a person who that by means of
6	telephone, mail, advertisement, inducement, solicitation, or otherwise in the
7	ordinary course of the acquisition agent's business attempts directly tries
8	to encourage $\frac{any}{a}$ person $\frac{in}{a}$ this state to attend a sales presentation for a
9	time-share <del>program</del> plan;
10	(2) "Agency" means the Arkansas Real Estate Commission, which is
11	an agency within the meaning of the Arkansas Administrative Procedure Act, §
12	<del>25-15-201 et seq.;</del>
13	(3) "Amenities" means a recreational facility made available to
14	purchasers in a time-share plan;
15	(4) "Association" means a council or an association composed of
16	the owners of time-share interests in a time-share plan;
17	(5)(A) "Broker" means a person that sells or offers to sell in
18	the ordinary course of business, time-share interests in a time-share plan to
19	a purchaser.
20	(B) A broker and a sales agent conducting business from a
21	location in this state, whether on a temporary or on-going basis, are subject
22	to § 17-42-101 et seq.
23	(C) A violation that results from a time-share activity is
24	not subject to § 17-42-401 et seq.;
25	(6)(A) "Component site" means a specific geographic location
26	where accommodations that are part of a multisite time-share plan are
27	located.
28	(B) Separate phases of a single time-share property in a
29	specific geographic location under common management are considered a single
30	<pre>component site;</pre>
31	(3)(7)(A) "Developer" in the case of any given property, means
32	any person or entity which is in the business of creating or which is in the
33	business of selling its own time-share intervals in any-time share program.
34	This definition does not include a person acting solely as a sales agent;
35	means:
36	(i) A person who establishes a time-share plan, or

2 sell time-share interests; or 3 (ii) A person that succeeds in the developer's 4 interest by sale, lease, assignment, mortgage, or other transfer, if the 5 person: 6 (a) Offers at least twelve (12) time-share 7 interests in a particular time-share plan; and 8 (b) Is in the business of selling time-share 9 interests or uses a broker to sell time-share interests. (B) "Developer" does not include a broker who is in the 10 11 business of selling time-share interests; 12 (4) "Development", "project", or "property" means all of the 13 real property subject to a project instrument and containing more than one 14 (1) unit; 15 (5)(8) "Exchange agent" means a person who exchanges or offers 16 to exchange time-share intervals in an exchange program with other time-share 17 intervals that owns or operates an exchange program; 18 (9) "Exchange program" means a method, arrangement, or procedure 19 for the voluntary exchange of time-share interests among time-share owners; 20 (6)(10) "Managing agent" means a person who undertakes the 21 duties, responsibilities, and obligations of the management of a time-share 22 program responsible for operating and maintaining a time-share property or 23 time-share plan on behalf of the association; 24 (7)(11)(A) "Offering" means any an offer to sell, a 25 solicitation, an inducement, or an advertisement made in this state, whether 26 directly or indirectly, whether or by radio, television, newspaper, magazine, 27 or by mail, or electronic media, whereby in which a person is given an 28 opportunity or encouraged to acquire a time-share interest. 29 (B) This definition shall "Offering" does not include a 30 property time-share owner who that may refer persons to a developer owned 31 subdivision a person to a developer provided that if the time-share owner's 32 activities are limited to the referral of a prospective purchaser to the 33 developer-owned subdivision developer, and the time-share owner receives only 34 nominal consideration which is not contingent upon the sale of a time share 35 interval and does not refer more than twenty (20) prospective purchasers to 36 the developer annually;

is in the business of selling time-share interests or that uses a broker to

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                 (8)(12) "Person" means one (1) or more natural persons,
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     corporations, partnerships, associations, trusts, other entities, or any
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     combination thereof;
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                 (9)(13) "Project instrument" means one (1) a time-share
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     instrument or more recordable other applicable documents document that
 6
     establishes a time-share plan applicable to the whole project by whatever
 7
     name denominated, containing that contains restrictions or covenants
8
     regulating to regulate the use, occupancy, or disposition of an entire
9
     project a time-share plan, including a declaration, rule, or an amendment
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     thereto, of a condominium, and the articles of incorporation, bylaws, rules
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     of an association, or an amendment thereto any amendments to the document but
12
     excluding any law, ordinance, or government regulation;
                 (10)(14) "Public offering statement" means that the statement
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14
     required by under § 18-14-404;
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                 \frac{(11)}{(15)} "Purchaser" means any a person other than a developer
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     or lender who acquires an interest in a time-share interval plan;
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                 (16)(A) "Reservation system" means the method, arrangement, or
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     procedure where a purchaser is required to compete with other purchasers to
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     reserve an accommodation of a multisite time-share plan for one (1) or more
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     time-share periods regardless of whether the reservation system is operated
     and maintained by the multisite time-share plan, a managing entity, an
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     exchange company, or other person.
23
                       (B) If a purchaser is required to use an exchange program
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     as the principal means of reserving an accommodation and facility of the
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     plan, the arrangement is a reservation system.
26
                       (C) If the exchange company uses a mechanism to exchange
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     time-share periods among members of the exchange program, the use of the
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     mechanism is not a reservation system in a multistate time-share plan;
                 (12) "Sales agent" means a person who sells, or offers to sell,
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     in his or her ordinary course of business, time share intervals in a time-
     share program to a purchaser. All such sales agents shall be licensed and
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32
     subject to the provisions of § 17-42-101 et seq. Provided, however, that the
     provisions of § 17-42-101 et seq., pertaining to the Real Estate Recovery
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     Fund shall not apply to violations occurring as a result of, or in connection
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     with, any time-share activity;
36
                 (13)(17)(A) "Time-share estate" means an ownership or leasehold
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1	estate in property devoted to a time-share fee such as tenants in common,
2	time-span ownership, or interval ownership, and a time-share lease
3	arrangement by which the purchaser receives a right to occupy a time-share
4	property, together with a real estate interest in the time-share property.
5	(B) "Time-share estate" includes real property interests
6	held in a trust in which the owners or the owners' association of the time-
7	share plan are the express beneficiaries of that trust and the trustee is
8	independent of the developer.
9	(C) If the real property interests are held in a trust,
10	the conveyance of the real property to the trust shall be free of financial
11	liens and encumbrances or include a recorded nondisturbance agreement;
12	(14) "Time-share instrument" means any document, by whatever
13	name denominated, creating or regulating time-share programs, but excluding
14	any law, ordinance, or governmental regulation;
15	(15) "Time-share interval" means a time-share estate or a time-
16	share use;
17	(18) "Time-share instrument" means a master deed, master lease,
18	declaration, or other instrument used to establish a time-share plan;
19	(19) "Time-share interest" means a time-share estate or a time-
20	share use;
21	(20)(A) "Time-share plan" means an arrangement, plan, scheme, or
22	similar method, excluding an exchange program but including a membership
23	agreement, sale, lease, deed, license, or right-to-use agreement, in which a
24	purchaser, in exchange for consideration, receives an ownership right in or
25	the right to use the accommodations for a period of time less than a year
26	during a given year, but not necessarily consecutive years, regardless of
27	whether the period of time is determined in advance.
28	(B) A time-share plan may be either a:
29	(i) "Single site time-share plan" which is the right
30	to use an accommodation at a single time-share property; or
31	(ii) "Multisite time-share plan" which includes:
32	(a) A "specific time-share interest" which is
33	the right to use an accommodation at a specific time-share property, together
34	with the use rights in accommodations at one (1) or more other component
35	sites established by or acquired through the reservation system of the time-
36	share plan; or

1	(b) A "nonspecific time-share interest" which
2	is the right to use accommodations at more than one (1) component site
3	established by or acquired through the reservation system of the time-share
4	plan but does not include the specific right to use any particular
5	accommodations;
6	(16) "Time-share program" means any arrangement for time-share
7	intervals in a time-share project whereby the use, occupancy, or possession
8	of real property has been made subject to either a time-share estate or time-
9	share use whereby such use, occupancy, or possession circulates among
10	purchasers of the time-share intervals according to a fixed or floating time
11	schedule on a periodic basis occurring annually over any period of time in
12	excess of three (3) years in duration;
13	(17)(21) "Time-share project property" means any real property
14	that is subject to a time-share program;:
15	(A) One (1) or more accommodations and related amenities
16	that are subject to a time-share instrument; and
17	(B) Any other property or property rights appurtenant to
18	the accommodations and amenities;
19	(18)(22) "Time-share use" means any contractual right of
20	exclusive occupancy which does not fall within the definition of a time-share
21	estate including, without limitation, a vacation license, club membership,
22	limited partnership, or vacation bond pertaining to a time-share program any
23	arrangement under which the purchaser receives a right to occupy a time-share
24	property but does not receive a time-share estate.; and
25	(19) "Unit" means the real property or real property improvement
26	in a project which is divided into time share intervals.
27	
28	18-14-103. Applicability.
29	(a) This chapter <del>shall apply</del> <u>applies</u> to <del>any</del> <u>a</u> time-share <del>program</del>
30	ereated or commenced plan established after February 25, 1983, and ninety
31	(90) days thereafter as to any time-share program heretofore created or
32	commenced with respect to the requirements of under \$\$ 18-14-201 et seq., 18-
33	14-401 et seq., and 18-14-501 et seq.
34	(b) This chapter does not apply to the offer or sale of a time-share
35	interest if the use extends over a period of three (3) years or less, whether
36	or not the accommodation is located in this state.

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2	18-14-104. Legal status of time-share estates.
3	(a)(1) A time-share estate is an estate in real property and has the
4	character and incidents of an estate in fee simple at common law. It may
5	include, including an estate for years with a remainder over in fee simple or
6	an estate for years with no remainder if a leasehold.
7	(2) The foregoing shall supersede This section supersedes any
8	contrary rule at common law.
9	(b) A document transferring or encumbering a time-share estate in real
10	property $\frac{may}{may}$ $\frac{shall}{mot}$ be rejected for recordation because of the nature
11	or duration of that estate or interest.
12	(c) Each time-share estate constitutes, for For purposes of title, a
13	time-share estate constitutes a separate estate or interest in property,
14	except for real property tax purposes.
15	
16	18-14-105. Regulatory discrimination prohibited.
17	A zoning, subdivision, or other ordinance or regulation may not shall
18	not discriminate against the ereation establishment of time-share intervals
19	interests or impose any a requirement upon a time-share program plan which
20	that it would not impose upon a similar development under a different form of
21	ownership.
22	
23	SECTION 2. Arkansas Code Title 18, Chapter 14, Subchapter 2 is amended
24	to read as follows:
25	18-14-201. Powers and duties of state agency the Arkansas Real Estate
26	Commission.
27	(a) The agency Arkansas Real Estate Commission may:
28	(1) Set fees;
29	(2) adopt Adopt, amend, and repeal rules or regulations; and
30	(3) issue Issue orders consistent with, and in furtherance of,
31	the objectives of this chapter.
32	(4) The agency may prescribe Prescribe forms and procedures for
33	submitting information to the agency commission-;
34	(b)(5) The agency may accept Accept grants-in-aid from any
35	governmental source: and may

(6) contract Contract with agencies charged with similar

1 functions in this or other jurisdictions in furtherance of the objectives of 2 this chapter.; 3 (c)(7) The agency may cooperate Cooperate with agencies 4 performing similar functions in this and other jurisdictions to develop 5 uniform filing procedures and forms, uniform disclosure standards, and 6 uniform administrative practices; and may 7 (8) develop Develop information that may be useful in the 8 discharge of the agency's duties of the commission. 9 (d)(9) The agency may initiate Initiate private investigations 10 within or without this state+; 11 (e)(10) The agency, after After notice and a hearing under this 12 chapter and the Arkansas Administrative Procedure Act, § 25-15-201 et seq., 13 may<u>:</u> 14 (A) issue Issue a notice of suspension; 15 (B) Impose a civil penalty of no more than five thousand 16 dollars (\$5,000) per occurrence; 17 (C) Assess costs against the person if any of the 18 following conditions exist: 19  $\frac{(1)}{(i)}$  Any  $\underline{A}$  representation in any document or 20 information filed with the agency commission is false or misleading; 21  $\frac{(2)}{(ii)}$  Any A developer or agent of a developer has 22 engaged or is engaging in any unlawful act or practice; 23 (3)(iii) Any A developer or agent of a developer has 24 disseminated or caused to be disseminated distributed, caused to be 25 distributed, or is distributing, orally or in writing, any false or 26 misleading promotional materials in connection with concerning a time-share 27 program plan; 28 (4)(iv) Any A developer or agent of a developer has 29 concealed, diverted, or disposed of any funds or assets of any a person in a 30 manner impairing way that impairs rights of purchasers of time-share 31 intervals interests in the time-share program plan; 32 (5)(v) Any A developer or agent of a developer has failed to perform  $\frac{any}{a}$  stipulation or agreement made to induce the  $\frac{agency}{a}$ 33 34 commission to issue an order relating to that time-share program plan; or 35 (6) (vi) Any  $\Delta$  developer or agent of a developer has 36 otherwise violated any provision of this chapter or the agency's rules,

- l  $\frac{\text{regulations}}{\text{reson}}$  or orders of the commission.
- $\frac{(f)(11)}{(11)}$  The agency may issue Issue a cease and desist order if
- 3 the developer has not registered the time-share  $\frac{1}{1}$  plan under as
- 4 required by this chapter.; and
- 5  $\frac{(g)(12)}{(g)}$  The agency, after After notice and hearing, may issue an
- 6 order revoking the registration of a time-share program plan upon a
- 7 determination that a developer or agent of a developer has failed to comply
- 8 with a notice of suspension issued by the agency commission, which order
- 9 affects the time-share program plan.
- 10 (b) In addition to the civil penalties under subdivision (a)(10) of
- 11 this section, the commission may require the person found to have violated
- 12 this chapter or the rules or orders of the commission to reimburse any
- 13 compensation, fees, or other remuneration collected during the activity that
- 14 <u>resulted in the violation.</u>
- 15
- 16 18-14-202. Registration, etc., with agency required.
- 17 (a)(1)(A) Unless exempted by § 18-14-203, a A developer may not shall
- 18 <u>not</u> offer or dispose of a time-share <u>interval</u> <u>interest</u> unless the time-share
- 19 program plan is registered with the agency Arkansas Real Estate Commission.
- 20 (B) However, a developer may accept a reservation together
- 21 with a deposit if the deposit is:
- 22 <u>(i) placed Placed</u> in an escrow account with an
- 23 institution having trust powers; and
- 24 (ii) is refundable Refundable to the purchaser at any
- 25 time at the purchaser's option.
- 26 (2) In all cases, a A reservation must require requires a
- 27 subsequent affirmative act by the purchaser via a separate instrument to
- 28 create establish a binding obligation.
- 29 (3) A developer may not shall not dispose of or transfer a time-
- 30 share interval interest while an order revoking or suspending the
- 31 registration of the time-share program plan is in effect.
- 32 (b)(1) An acquisition agent shall register the time-share program or
- 33 programs plan for which it is providing prospective purchasers with the
- 34 agency commission unless there is an effective registration of the program or
- 35 programs plan filed with the agency commission by the developer.
- 36 (2) In any event, the An acquisition agent if other than the

1	<u>developer</u> shall <del>be required to</del> furnish to the <del>agency</del> <u>commission:</u>
2	(A) its Its principal office address and telephone number;
3	(B) and designate The name of its designated responsible
4	managing employee+; and
5	(C) The acquisition agent shall also furnish such Any
6	additional information as the agency commission may require, requires
7	including evidence that a bond in an amount determined by the commission but
8	not to exceed twenty-five thousand dollars (\$25,000) has been placed with a
9	surety company, corporate bond acceptable to the commission, or a cash bond
10	with the commission to cover a violation of any solicitation ordinances,
11	zoning ordinances, building codes, or other regulations governing the use of
12	the premises in which the time-share plan is promoted.
13	(3) The acquisition agent shall furnish evidence that a bond of
14	five thousand dollars (\$5,000) has been placed with a surety company,
15	corporate bond acceptable to the agency, or a cash bond with the agency to
16	cover any violations of any solicitation ordinances, zoning ordinances,
17	building codes, or other regulations governing the use of the premises in
18	which the time-share program is promoted.
19	$\frac{(4)}{(3)}$ Each acquisition agent shall renew the registration at
20	least annually and shall pay a filing fee of fifty dollars (\$50.00) not to
21	exceed one hundred fifty dollars (\$150.00) for the registration and each
22	renewal thereof of the registration.
23	(c)(1) A sales agent A real estate principal broker shall register
24	with the $\frac{\text{agency}}{\text{commission}}$ the time-share $\frac{\text{program or programs for which }plan}{\text{commission}}$
25	$\underline{\text{that}}$ it is selling unless there is an effective registration of the $\underline{\text{program}}$
26	or programs plan filed with the agency commission by the developer.
27	(2) In any event, the sales agent The real estate principal
28	broker if other than the developer shall be required to furnish to the agency
29	<pre>commission:</pre>
30	(A) its Its principal office address and telephone number;
31	(B) and designate The name of its designated responsible
32	managing employee; and
33	(C) any Any special escrow accounts set up for the deposit
34	and collection of purchasers' funds; and
35	$\underline{\text{(D)}}$ shall furnish such $\underline{\text{Any}}$ additional information as the
36	agency commission may require. requires, including The sales agent shall

- 1 furnish evidence that a bond of five thousand dollars (\$5,000) in an amount
- 2 <u>determined by the commission but not to exceed twenty-five thousand dollars</u>
- 3 (\$25,000) has been placed with a surety company, corporate bond acceptable to
- 4 the agency commission, or a cash bond with the agency commission to cover any
- $\,$  5  $\,$  defalcations of the  $\,$  real estate principal broker and any of its  $\,$  sales  $\,$  agent
- 6 agents.

- 7 <u>(3)</u> Each <u>individual sales agent</u> <u>real estate principal broker</u>
- 8 shall renew his or her its registration annually and shall pay a filing fee
- 9 of fifty dollars (\$50.00) not to exceed one hundred fifty dollars (\$150.00)
- 10 for the registration and each renewal thereof of the registration.
- 11 (d) $\underline{(1)}$  A managing agent shall register with the  $\underline{\text{agency}}$   $\underline{\text{commission}}$  the
- 12 time-share program or programs for which plan that it is managing unless
- 13 there is an effective registration of the program or programs plan filed with
- 14 the agency commission by the developer.
- 15 <u>(2)</u> In any event, the <u>The</u> managing agent shall <del>be required to</del>
- 16 furnish to the agency commission:
  - (A) its Its principal office address and telephone number;
- 18 <u>(B)</u> to designate The name of its designated responsible
- 19 managing employee; and
- 20 (C) to furnish such Any additional information as the
- 21 agency commission may require. requires, including The managing agent shall
- 22 furnish evidence that a bond of five thousand dollars (\$5,000) in an amount
- 23 determined by the commission but not to exceed twenty-five thousand dollars
- 24 (\$25,000) has been placed with a surety company, corporate bond acceptable to
- 25 the agency commission, or a cash bond with the agency commission to cover any
- 26 default of the managing agent of his or her duties and responsibilities.
- 27 (3) Each managing agent shall renew the registration at least
- 28 annually and shall pay a filing fee of fifty dollars (\$50.00) not to exceed
- $\underline{\text{one hundred fifty dollars (\$150.00)}}$  with each for the registration and  $\underline{\text{each}}$
- 30 renewal thereof of the registration.
- 31 (e)  $\underline{\text{(1)}}$  In the event that  $\underline{\text{If}}$  the acquisition agent, sales agent, real
- 32 estate principal broker, or management agent is under the control of, a
- 33 subsidiary of, or affiliate of the developer or any person, the bond as to
- 34 such of the broker or agents, whether one (1) or more, can be consolidated
- and reduced to fifty thousand dollars (\$50,000) an amount determined by the
- 36 commission but not to exceed seventy-five thousand dollars (\$75,000),

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effect.

- 1  $\frac{\text{provided that } \underline{\text{if}}}{\text{commission}}$  there is a disclosure of the affiliation to the  $\frac{\text{agency}}{\text{agency}}$
- 3 (2) When If the developer registers an additional time-share
  4 projects plan, including additional phases of existing time-share projects.
  5 in the existing time-share plan with the commission, the developer shall not
  6 be is not required to furnish an additional bond or increase the existing
  7 bond for the additional registration provided if the initial bond remains in
- 9 (f) (1) An exchange agent, including the developer if it is also the
  10 exchange agent, shall file a statement with the agency commission containing:
- 11 (A) a  $\underline{A}$  list of the time-share program plans or programs 12 properties that it is offering exchange services for;
- 13 <u>(B)</u> indicate its <u>Its</u> principal office address and telephone number; and
- 15 <u>(C) designate who its The name of its designated</u>
  16 responsible managing employee is or the or its contact person to whom any
  17 contact is to be made.
  - (2) Each exchange agent shall renew his or her registration annually and pay a filing fee not to exceed one hundred fifty dollars (\$150.00) for the registration and each renewal thereof of the registration.
  - (g) The acquisition agent and sales agent real estate principal broker shall each maintain their respective records of any employees or independent contractors employed by them, their addresses, and the commissions paid for the immediately preceding two (2) calendar years.
- (h) Any interest earned on any <u>a</u> bond or <u>a bond</u> substitute therefor,
  whether cash, certificate of deposit, bank account, security, or other
  instrument, while on deposit with, or for the benefit of, the <del>agency</del>
  commission shall become becomes the separate property of the <del>agency</del>
  commission and shall be <u>is</u> deposited in <u>into</u> the Real Estate Recovery Fund <del>as</del>
  cereated in § 17-42-403.
- 31 <u>(i) A filing fee may be discounted for an applicant that submits the</u>
  32 <u>required filings using the Association of Real Estate License Law Officials'</u>
  33 web-based document management program.

35 18-14-203. Exemptions from Abbreviated registration — Exemptions.

(a) No An abbreviated registration with the agency shall be required

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- 1 Arkansas Real Estate Commission may be accepted if the developer is
- 2 registered and there has been issued a public offering statement or similar
- 3 disclosure document  $\frac{\text{which}}{\text{that}}$  is provided to purchasers under  $\frac{\text{any of}}{\text{the}}$
- 4 following:

- (1) Securities and Exchange Act of 1933;
- 6 (2) Arkansas Securities Act, § 23-42-101 et seq.;
- 7 (3) Federal Interstate Land Sales Full Disclosure Act, in which
- 8  $\underline{\text{if}}$  the time-share  $\underline{\text{program}}$   $\underline{\text{plan}}$  is made a part of the subdivision that is
- 9 being registered; and
- 10 (4)(A) Any federal or state act which that requires a federal or
- 11 state agency to review a public offering statement, or similar disclosure
- 12 document which is required to that must be distributed to purchasers, if the
- 13 agency commission determines after review that the federal or state public
- 14 offering statement is substantially equivalent to that required by this
- 15 chapter and issues its certificate of exemption.
- 16 (B)(b) Whenever Annually or when a public offering statement is
- 17 amended, and at least annually in any event, the public offering statement
- 18 shall be submitted to the agency commission for its review and
- 19 recertification.
- 20 (C)(c) Applicants for certificates of exemption An applicant filing an
- 21 <u>abbreviated registration</u> shall pay:
- 22 <u>(1)</u> a A filing fee of three hundred dollars (\$300) not to exceed
- 23 five hundred dollars (\$500); and
- 24 <u>(2)</u> any Any necessary investigation expenses as set forth stated
- 25 in § 18-14-204(d); and
- 26 (3) a A fee of one hundred fifty dollars (\$150) not to exceed
- 27 <u>three hundred dollars (\$300)</u> for each request for <del>review and</del> recertification
- 28 pursuant to under subdivision (a)(4)(B) of this section.
- 29 (b)(d) No  $\underline{A}$  registration with the agency shall be commission is not
- 30 required in the case of:
- 31 (1) Any A transfer of a time-share interval interest by any
- 32 time-share interval interest owner other than the developer or his or her its
- 33 agent unless the transfer is made for the purpose of evading the provisions
- 34 of to evade this chapter;
- 35 (2) Any disposition <del>pursuant to</del> <u>under a</u> court order;
- 36 (3) A disposition by a government or governmental agency;

1	(4) A disposition by foreclosure or deed in field of foreclosure;
2	<del>or</del>
3	(5) A developer's offer of additional time-share interests in a
4	time-share plan located outside this state to owners that have previously
5	purchased from the developer or a developer under common ownership or control
6	with the developer, if the developer has had a registration or amendment
7	approved by the commission within the preceding seven (7) years;
8	(5)(6) A gratuitous transfer of a time-share interval interest-;
9	(7) A time-share property that consists of a single
10	accommodation and related amenities for which the developer or a person under
11	the control of, a subsidiary of, or affiliate of the developer operates as
12	the acquisition agent, broker, or exchange agent; or
13	(8) A disposition of a time-share interest owned by an owners'
14	association of which the time-share interest is a part.
15	
16	18-14-204. Application for registration.
17	(a) An application for registration of a time-share plan shall
18	contain <u>:</u>
19	(1) the The public offering statement;
20	(2) $\frac{A}{A}$ brief description of the <u>time-share</u> property;
21	(3) copies Copies of time-share instruments;
22	(4) financial Financial statements prepared in accordance with
23	according to generally accepted accounting principles and fully and fairly
24	disclosing the current financial condition of the developer $\frac{1}{2}$ ; and
25	(5) any Any other documents referred to therein in the
26	registration application; and
27	(6) such other Other information as may be required by the agency
28	Arkansas Real Estate Commission.
29	(b)(1) If the <del>dwelling units</del> <u>accommodation</u> in the time-share <del>project</del>
30	are plan is in a condominium development or other common-interest
31	subdivision, the application for registration shall contain evidence that the
32	use of the <u>units</u> <u>accommodation</u> for time-share purposes is not prohibited by
33	the project instruments.
34	$\underline{(2)}$ and, if $\underline{\mathrm{If}}$ the project instruments do not expressly authorize
35	time-sharing, the application for registration shall contain evidence that
36	purchasers in the condominium development or other common-interest

- subdivision were given <u>written notice</u> at least sixty (60) <u>days' notice in</u>

  writing prior to <u>days before</u> the application for registration <u>was submitted</u>

  that the <u>units</u> accommodation would be used for time-share purposes.
  - (3) In the event If the project instruments contain a prohibition against time-sharing, there must be a certification by the board of directors of the association shall certify that any the amendment procedures specified in the project instruments for the amendment of such instruments, in order to permit time-sharing, have been were followed and that the project instruments have been duly amended to permit time-sharing.
- 10 (c) The application shall be accompanied by a filing fee of three
  11 hundred dollars (\$300) plus five dollars (\$5.00) for each twenty-five (25)
  12 time-share intervals or portions thereof not to exceed one thousand dollars
  13 (\$1,000). The filing fee shall not exceed the sum of five hundred dollars
  14 (\$500).
  - (d) (1) The agency commission shall thoroughly investigate all matters relating to the application and may require a personal inspection of the real estate time-share property by a person or persons designated by it.
  - (2) All direct expenses incurred by the agency commission in inspecting the real estate time-share property shall be are borne paid by the applicant, and the agency commission may require a deposit sufficient to cover the direct expenses prior to before incurring them.
  - (e) All applications An application for registration shall be updated and renewed at least annually annually, and the renewal filing fee shall be accompanied by a filing fee of one half (1/2) the amount of the original filing fee not exceed five hundred dollars (\$500).

27 18-14-205. Material changes.

- (a) A developer shall amend or supplement its registration to report  $\frac{any}{a}$  material change in the information required by § 18-14-204.
- 30 (b)(1) If there is a material change in a registration document, the
  31 developer shall file an amendment with the Arkansas Real Estate Commission to
  32 report the material change no later than forty-five (45) days after the
  33 developer knows or reasonably should have known of the change.
- 34 (2) The developer may continue to offer and dispose of time35 share interests under the existing registration pending review of the
  36 amendments by the commission if the developer discloses the material change

- 1 to prospective purchasers.
- 2 (3) The commission may charge a fee not to exceed three hundred 3 dollars (\$300) to process an amendment.

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- 18-14-206. Effectiveness of registration or amendment.
- 6 (a) (1) Except as hereinafter otherwise provided, the effective date of
  7 the registration or any amendment thereto, shall be the forty-fifth is forty8 five (45) day days after the its filing thereof, or such earlier date as the
  9 agency Arkansas Real Estate Commission may determine, having due regard to
  10 for the public interest and the protection of purchasers.
- 11 <u>(2)</u> If <u>any an</u> amendment to <u>any a</u> registration is filed <del>prior to</del>
  12 <u>before</u> the effective date, the registration <del>shall be deemed to have been is</del>
  13 considered to have been filed when the amendment was filed.
  - (b)(1) If it appears to the agency commission that the application for registration, or any an amendment thereto to the registration is on its face incomplete or inaccurate in any material respect, the agency commission shall so advise the developer by listing each specific deficiency in writing prior to before the date the registration would otherwise be effective.
  - (2) The notification shall serve of the deficiency serves to suspend the effective date of the filing until the tenth day ten (10) days after the developer files such the additional information as required by the agency commission shall require.
- 23 (3)(A) Any developer, upon receipt of the notice of deficiencies, may request a hearing; and
- $\underline{\text{(B)}}$  the  $\underline{\text{The}}$  hearing shall be held within thirty (30) days of receipt of the request.

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- 18-14-207. Regulation and use of public offering statement.
- (a)(1) The agency Arkansas Real Estate Commission, at any time, may require a developer to alter or supplement the form or substance of a public offering statement to assure adequate and accurate disclosure to prospective purchasers.
- (2) In order to ensure adequate protection of the purchaser through disclosure, the agency The commission may require that certain disclosures contained in the public offering statement be placed in boldface type to protect the purchaser.

application for registration.

1 (b)(1) The public offering statement may not shall not be used for any
2 promotional purposes before registration, and the statement may be used
3 afterwards only if it is used in its entirety.
4 (2) No A person may shall not advertise or represent that the
5 agency commission has approved or recommended the time-share program plan,

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9 SECTION 3. Arkansas Code Title 18, Chapter 14, Subchapter 3, is 10 amended to read as follows:

the disclosure statement, or any of the documents contained in the

- 11 18-14-301. Time-share programs plans permitted.
- A time-share program plan may be ereated established in any unit
  accommodation, unless expressly prohibited by the project instruments.

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- 15 18-14-302. Contents of instruments <u>creating establishing</u> time-share estates.
- Project instruments and time-share instruments creating A project and
  time-share instrument that establishes a time-share estates estate located or
  offered in this state must contain the following shall contain:
  - (1) The name of the county in which the property is situated;
- 21 (2) The legal description, street address, or other description 22 sufficient to identify the property;
- 23 (3) Identification of time periods by letter, name, number, or combination thereof;
  - (4) Identification of time-share estates and, where when applicable, the method whereby by which additional time-share estates may be created established;
- 28 (5) The formula, fraction, or percentage of the common expenses 29 and any voting rights assigned to each time-share estate and, where when 30 applicable, to each unit accommodation in a project that is not subject to 31 the time-share program plan;
- 32 (6) Any restrictions Restrictions on the use, occupancy, 33 alteration, or alienation of time-share intervals interests;
- 34 (7) The ownership interest, if any, in personal property and 35 provisions for care and replacement;
- 36 (8) Any other matters the developer deems considers appropriate;

1	and
2	(9) $\underline{\text{(A)}}$ Any provisions pertaining to Provisions concerning the
3	establishment of a lien against an owner's time-share interest in favor of
4	the association of time-share estate owners to secure payment of common
5	expenses.
6	(B) This lien when provided for in the time-share
7	instrument $\frac{1}{2}$ enforceable and foreclosable in the $\frac{1}{2}$ enforceable and $\frac{1}{2}$
8	which way other statutory liens are enforceable and foreclosable under the
9	laws of this state.
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11	18-14-303. Provisions for management and operation of time-share estate
12	programs plans.
13	The time-share instruments for a time-share estate program plan offered
14	in this state shall prescribe reasonable arrangements for management and
15	operation of the time-share program plan or time-share property and for the
16	maintenance, repair, and furnishing of units, which shall ordinarily include,
17	but need not be limited to, provisions for the following accommodations
18	including:
19	(1) Greation Establishment of an association of time-share
20	estate owners;
21	(2) Adoption of bylaws for organizing and operating the
22	association;
23	(3) Payment of costs and expenses of operating the time-share
24	program plan or time-share property and owning and maintaining the units
25	accommodations;
26	(4) Employment and termination of employment of the managing
27	agent for the association;
28	(5) Preparation and dissemination to owners of information
29	concerning the time-share plan or property, including:
30	(A) of an An annual budget; and of
31	(B) operating Operating statements; and
32	(C) other Other financial information concerning the time-
33	share program;
34	(6) Procedures for establishing the rights of owners for the use
35	of accommodations by prearrangement or under a first-reserved, first-served
36	system;

- 1 (6)(7) Adoption of standards and rules of conduct for the use 2 and occupancy of units accommodations by owners; 3 (7)(8) Collection of assessments from owners to defray the 4 expenses of management of the time-share program plan or time-share property 5 and maintenance of the units and time-share project accommodation and 6 amenities of the time-share plan or time-share property; (8)(9) Comprehensive general liability insurance for death, 7 8 bodily injury, and property damage arising out of, or in connection with, the 9 use of units the accommodations by owners, their guests, and other users; 10 (9)(10) Methods for providing compensating use periods or 11 monetary compensation to an owner if a unit an accommodation cannot be made 12 available for the period to which the owner is entitled by schedule or by 13 confirmed reservation; and 14 (10)(11)(A) Procedures for imposing a monetary penalty or 15 suspension of an owner's rights and privileges in the time-share program plan 16 for failure of the owner to comply with provisions of the time-share 17 instruments or the rules of the association with respect to concerning the 18 use of the units accommodations and amenities. 19 (B) Under these procedures an owner must shall be given 20 notice and the opportunity to refute or explain the charges against him or 21 her in person or in writing to the governing body of the association before a 22 decision to impose discipline is rendered. 23 (C) Any A monetary penalty may be secured by the lien 24 provided for in § 18-14-302.; and 25 (11) Employment of attorneys, accountants, and other 26 professional persons as necessary to assist in the management of the time-27 share program and the units. 28 29 18-14-304. Developer control period. (a) The time-share instruments for a time-share estate program plan 30 31 may provide for a period length of time, hereafter referred to known as the 32 "developer control period", during which the developer, or a managing agent 33 selected by the developer, may manage the time-share program plan and the 34 units accommodations in the time-share program plan.
  - (b) If the time-share instruments for a time-share estate program plan provide for the establishment of a developer control period, they shall

1 ordinarily include provisions for the following the procedure shall 2 ordinarily include: 3 (1) Termination of the developer control period by action of the 4 association or by operation of the time-share instruments; 5 (2) Termination of contracts for goods and services for the 6 time-share program plan or for units accommodations in the time-share program 7 plan entered into during the developer control period; and 8 (3) A regular accounting by the developer to the association as 9 to all concerning matters that significantly affect the interests of owners 10 in the time-share program plan. 11 12 18-14-305. Instruments ereating establishing time-share uses. 13 Project instruments and time-share instruments creating A project 14 instrument or time-share instrument that establishes time-share uses 15 containing accommodations located or offered in this state must contain the 16 following shall contain: 17 (1) Identification by name of the time-share project plan and 18 street address where the time-share project plan is situated; 19 (2) Identification of the time periods, type of units 20 accommodations, and the units accommodations that are in the time-share 21 program plan and the length of time that the units accommodations are 22 committed to the time-share program plan; 23 (3) In case of a time-share project plan, identification of 24 which units accommodations are in the time-share program plan and the method 25 whereby any other units for adding, deleting, or substituting other 26 accommodations may be added, deleted, or substituted; and 27 (4) Any other matters that the developer deems considers 28 appropriate. 29 30 18-14-306. Provisions for management and operation of time-share use 31 programs plans. 32 The time-share instruments for a time-share use program plan containing accommodations offered in this state shall prescribe reasonable arrangements 33 34 for the management and operation of the time-share program plan and for the 35 maintenance, repair, and furnishing of units which shall ordinarily include,

but need not be limited to, provisions for the following accommodations

As Engrossed: S3/13/13 SB897

## l including:

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- 2 (1) Standards and procedures for upkeep, repair, and interior
- 3 furnishing of units accommodations and for providing of maid, cleaning,
- 4 linen, and similar services to the units accommodations during use periods;
- 5 (2) Adoption of standards and rules of conduct governing the use 6 and occupancy of units accommodations by owners;
- 7 (3) Payment of the costs and expenses of operating the time-8 share program plan and owning and maintaining the units accommodations;
  - (4) Selection of a managing agent;
- 10 (5) Preparation and dissemination to owners of an annual budget, 11 and of operating statements, and other financial information concerning the 12 time-share program plan or time-share property;
- 13 (6) Procedures for establishing the rights of owners to the use 14 of <u>units accommodations</u> by prearrangement or under a first-reserved, first-15 served priority system;
- 16 (7) Organization of a management advisory board consisting of 17 time-share use owners, including an enumeration of rights and 18 responsibilities of the board;
  - (8) Procedures for imposing and collecting assessments or use fees from time-share use owners as necessary to defray costs of management of the time-share <u>program plan</u> and <u>in providing materials</u> and services to the <u>units</u> accommodations;
  - (9) Comprehensive general liability insurance for death, bodily injury, and property damage arising out of, or in connection with, the use of units accommodations by time-share use owners, their guests, and other users;
  - (10) Methods for providing compensating use periods or monetary compensation to an owner if a unit an accommodation cannot be made available for the period to which the owner is entitled by schedule or by a confirmed reservation; and
- 30 (11)(A) Procedures for imposing a monetary penalty or suspension
  31 of an owner's rights and privileges in the time-share program plan for
  32 failure of the owner to comply with the provisions of the time-share
  33 instruments or the rules established by the developer with respect to
  34 concerning the use of the units accommodations.
- 35 <u>(B)</u> The owner shall be given notice and the opportunity to refute or explain the charges, in person or in writing, to the management

1	advisory board before a decision to impose discipline is rendered; and.
2	(12) Annual dissemination to all time-share use owners by the
3	developer, or by the managing agent, of a list of the names and mailing
4	addresses of all current time-share use owners in the time-share program.
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6	18-14-307. Partition of units accommodations.
7	$rac{No}{2}$ An action for partition of a unit an accommodation may shall not be
8	maintained $\frac{\text{except as }}{\text{unless}}$ permitted by the time-share instrument.
9	
10	18-14-308. Records.
11	(a) The association or managing agent shall maintain among its records
12	a list of the names and post office addresses of the owners of time-share
13	interests in the time-share plan.
14	(b) The list shall:
15	(1) Be updated every six (6) months; and
16	(2) Not be published or provided to owners or a third person to
17	use or sell the list for commercial purposes.
18	(c)(1) If an owner of a time-share interest in the time-share plan
19	provides a written request to the association to communicate with its
20	membership, the association shall determine within thirty (30) days of the
21	$\underline{\text{date of the request whether the communication advances legitimate association}}$
22	business and if so, provide a method to grant the request without disclosing
23	the association membership list to the requesting owner.
24	(2)(A) The association shall notify the requesting owner of the
25	costs to make the communication before the communication is made to the
26	<u>owners.</u>
27	(B) The requesting owner shall pay the costs to the
28	association before the association makes the communication.
29	(3) An alternative method that accomplishes the original purpose
30	of the request made under subdivision (c)(1) of this section is a reasonable
31	alternative.
32	(4)(A) If the association determines that a communication does
33	$\underline{\text{not}}$ advance legitimate association business, the association shall notify the
34	requesting owner in writing within thirty (30) days of the reasons for the
35	rejection.
36	(B) An owner that is denied a request for information

- l under subdivision (b)(4) of this section may appeal the denial to the court
- 2 <u>in whose jurisdiction the association lies.</u>
- 3 (C) If the court determines that the communication does
- 4 advance legitimate association business, the court may order the association
- 5 to pay the requesting owner's costs, including attorney's fees reasonably
- 6 incurred to enforce the requesting owner's rights.

- 8 18-14-309. Supervisory authority.
- 9 (a) Notwithstanding the obligations imposed on other persons by this
- 10 chapter, the developer shall supervise, manage, and control the aspects of
- 11 the offering of a time-share plan, including the promotion, advertising,
- 12 contracting, and closing.
- 13 (b) A violation of this section during the offering is a violation by
- 14 the developer and the person that committed the violation.

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- 16 <u>18-14-310. Out-of-state time-share plan.</u>
- 17 (a) A single site time-share plan and component sites of a multisite
- 18 <u>time-share plan that are located outside the state are to be established and</u>
- 19 governed by the applicable laws of the state in which the time-share property
- 20 or component site is located.
- 21 (b) If there is a conflict between the affirmative standards stated in
- 22 the laws of the state or jurisdiction that governs an out of state time-share
- 23 plan and this subchapter, the law of the state or jurisdiction in which the
- 24 <u>time-share property is located controls.</u>
- 25 <u>(c) If the association and the time-share instruments provide for the</u>
- 26 matters contained in §§ 18-14-302 18-14-306, as applicable, the developer
- 27 or association is considered to be in compliance with these sections and is
- 28 not required to revise the time-share instruments to comply with this
- 29 subchapter.

- 31 SECTION 4. Arkansas Code Title 18, Chapter 14, Subchapter 4 is amended
- 32 to read as follows:
- 33 18-14-401. Penalties.
- 34 (a) Any A developer or any other person subject to this chapter who
- 35 that offers or disposes of a time-share interval interest without having
- 36 complied complying with this chapter or who that violates any provision of

- 1 this chapter shall be is guilty of a misdemeanor punishable by a fine not
- 2 exceeding to exceed five thousand dollars (\$5,000) per occurrence or by
- 3 imprisonment in the state prison or in the county jail not exceeding not to

4 <u>exceed</u> one (1) year, or by both fine and imprisonment.

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- 18-14-402. Civil remedies.
- 7 (a) (1) If a developer or any other person subject to this chapter 8 violates any provision thereof or any provision of the project instruments,
- 9 any this chapter or a project instrument, a person or class of persons
- adversely affected by the violation <del>or violations</del> has a claim for appropriate relief.
- 12 <u>(2)</u> Punitive damages or attorney's fees, or both, may be awarded 13 for willful violation of this chapter.
  - (b) The provisions of Arkansas Code § 17-42-401 et seq. pertaining to the Real Estate Recovery Fund shall does not apply to any claims arising from or damages caused by a violation or violations of this chapter, or of the Real Estate License Law, § 17-42-101 et seq., or regulations rules by any a licensee while engaged in any a time-share activities activity.

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- 20 18-14-403. Statute of limitations.
  - (a) A judicial proceeding in which the accuracy of the public offering statement or validity of any a contract of purchase is in issue and a rescission of the contract or damages is sought must shall be commenced with not later than four (4) years after the date of the contract of purchase, notwithstanding that the purchaser's terms of payment may extend beyond the period of limitation.
  - (b) However, with respect to If the enforcement of provisions in the contract of purchase which require requires the continued furnishing of services and the reciprocal payments to be made by the purchaser, the period of bringing a judicial proceeding will continue for a period of four (4) years for each breach, but the parties may agree to reduce the period of limitation to not less than two (2) years.

- 18-14-404. Required contents of public offering statements for time-35 share intervals interests.
- 36 (a) A public offering statement must shall be provided to each

- l purchaser of a time-share interval interest and may be delivered by hard copy
- 2 or electronically, including a CD, DVD, thumb drive, or other electronic
- 3 <u>media agreeable to the purchaser. The public offering statement shall</u> must
- 4 contain or fully and accurately disclose:
- 5 (1) The name of the developer, its and the principal address, of the developer and the time-share intervals plan offered in the statement;
- 7 (2) A general description of the units accommodations,
- 8 including, without limitation, the developer's schedule of commencement and
- 9 completion of all buildings, units accommodations, and amenities or, if
- 10 completed, that  $\frac{\text{they}}{\text{the buildings, accommodations, and amenities}}$  have been
- 11 completed;
- 12 (3) As to  $\frac{\text{all units}}{\text{the accommodations}}$  offered by the developer
- 13 in the same time-share project time-share plan:
- 14 (A) The types and number of units accommodations by
- 15 <u>location</u>, if applicable;
- 16 (B) Identification of units accommodations that are
- 17 subject to time-share intervals interests; and
- 18 (C) The estimated number of units accommodations that may
- 19 become subject to time-share intervals interests;
- 20 (4) A brief description of the project time-share plan;
- 21 (5)(A) If applicable, any the current budget and a projected
- 22 budget for the time-share intervals interests for one (1) year after the date
- 23 of the first transfer to a purchaser.
- 24 (B) The budget must shall include, without limitation:
- (A)(i) A statement of the amount included in the
- 26 budget as a reserve for repairs and replacement;
- 27 (B)(ii) The projected common expense liability, if
- 28 any, by category or expenditures for the time-share intervals interests;
- 29 (C)(iii) The total annual projected common expense
- 30 liability for all time-share intervals interests in the time-share plan; and
- 31 (D)(iv) A statement of any services not reflected
- 32 shown in the budget that the developer provides or expenses that it pays;
- 33 (6) Any initial or special fee due from the purchaser at
- 34 closing, together with a description of the purpose and method of calculating
- 35 the fee;
- 36 (7) A description of any liens, defects, or encumbrances on, or

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1 affecting, the title to any of the time-share intervals interests;

- 2 (8) A description of any financing offered by the developer;
- 3 (9) A statement that, within five (5) days after execution of a
  4 contract of purchase, a purchaser may cancel any contract for purchase of a
  5 time-share intervals interests from a the developer;
  - (10) A statement of any pending suits material to the time-share intervals interests of which a the developer has actual knowledge;
- 8 (11) Any restraints on alienation of any number or portion part 9 of any of the time-share intervals interests;
- 10 (12) A description of the insurance coverage which shall be
  11 provided that is for the benefit of the owners of time-share intervals
  12 interests owners;
- 13 (13) Any current or expected fees or charges to be paid by time-14 share <u>interval interest</u> owners for the use of any facilities related to <u>any</u> 15 <u>of</u> the <u>time-share</u> property;
- 16 (14) The extent to which financial arrangements have been 17 provided for completion of all the promised improvements; and
- 18 (15) The extent to which a time-share unit accommodation may
  19 become subject to a tax or other lien arising out of claims against other
  20 owners of the same unit accommodation.
  - (b)(1) If a purchaser is offered the opportunity to subscribe to any program that provides exchanges of time-shares among purchasers in either the same time-sharing project plan or other time-sharing projects plans, or both, the developer shall deliver to the purchaser, prior to before the execution of any a contract between the purchaser and the company offering the exchange program, written information regarding such concerning the exchange program, which information may be delivered by hard copy or electronically.
  - (2) The purchaser shall certify in writing to the receipt of the written the information, which information shall include, but is not limited to, the following that includes:
- 31  $\frac{(1)(A)}{(A)}$  The name and address of the exchange program;
- 32  $\frac{(2)}{(B)}$  The names of all the officers and directors;
- 33  $\frac{(3)(C)}{(3)}$  Whether the exchange program, or any of its
- 34 officers or directors, has any a legal or beneficial interest in any
- 35 developer or managing agent for any time-sharing a time share plan
- 36 participating in the exchange program and, if so, the name and location of

1 the time sharing time-share plan and the nature of the interest; 2 (4)(D) Unless otherwise stated, a statement that the 3 purchaser's contract with the exchange program is a contract separate and 4 distinct from the purchaser's contract with the developer; 5 (5)(E) Whether the purchaser's participation in the 6 exchange program is dependent upon the continued affiliation of the time-7 sharing time share project with the exchange program; 8 (6)(F) Whether the purchaser's membership or 9 participation, or both, in the exchange program is voluntary or mandatory; 10 (7)(G) A complete and accurate description of the terms 11 and conditions of the purchaser's contractual relationship with the exchange 12 program and the procedure by which changes thereto may be made; 13 (8)(H) A complete and accurate description of the 14 procedure to qualify for and effectuate carry out exchanges; 15 (9)(I) A complete and accurate description of all the 16 limitations, restrictions, or priorities employed used in the operation of 17 the exchange program, including, but not limited to, limitations on exchanges 18 based on seasonality, unit accommodation size, or levels of occupancy, that 19 are expressed in bold-faced type and, in the event that such if limitations, 20 restrictions, or priorities are not uniformly applied by the exchange 21 program, a clear description of the manner way in which they are applied; 22 (10)(J) Whether exchanges are arranged on a space-23 available basis and whether any guarantees of fulfillment of specific 24 requests for exchanges are made by the exchange program; 25 (11)(K) Whether and under what circumstances, a purchaser, in dealing with the exchange program, may lose the use and occupancy of his 26 27 or her time-share in any properly applied for exchange properly applied for 28 without his or her being provided with substitute accommodations by the 29 exchange program; 30  $\frac{(12)(L)}{(L)}$  The fees or range of fees for participation by 31 purchasers in the exchange program, a statement whether any such fees may be 32 altered by the exchange company, and the circumstances under which alterations may be made; 33 34 (13)(M) The name and address of the site of each 35 accommodation or facility included in the time-sharing projects time-share 36 properties which that are participating in the exchange program as of the

1 last annual review or audit; 2 (14)(N) The number of time-share units accommodations in 3 each time-sharing time-share project which property that are available for 4 occupancy, pursuant to under the last annual review or audit, and which 5 qualify that qualify for participation in the exchange program, expressed 6 within the following in numerical groupings: 1-5, 6-10, 11-20, 21-50, and 51 7 and over; 8 (15)(0) The number of purchasers enrolled for each time-9 sharing project time-share plan participating in the exchange program, 10 pursuant to under the last annual review or audit, expressed within the 11 following in numerical groupings: 1-100,101-249, 250-499, 500-999, and 1,000 12 and over, and a statement of the criteria used to determine those purchasers 13 who that are currently enrolled with the exchange program; 14 (16)(P) The disposition made by the exchange company of 15 time-shares deposited with the exchange program by purchasers enrolled in the 16 exchange program and not used by the exchange company in effecting making 17 changes; (17)(Q) The following information required in this 18 19 subdivision, which shall be independently reviewed or audited by a certified 20 public accountant or accounting firm in accordance with according to the 21 standards of the Financial Accounting Standards Board of the American 22 Institute of Certified Public Accountants and annually reported on an annual 23 basis: 24 (A)(i) The number of purchasers currently enrolled 25 in the exchange program; 26 (B)(ii) The number of accommodations and facilities 27 that have current written affiliation agreements with the exchange program; 28 (C)(iii) The percentage of confirmed exchanges, 29 which shall be that are the number of exchanges confirmed by the exchange program divided by the number of exchanges properly applied for, together 30 31 with a complete and accurate statement of the criteria used to determine 32 whether an exchange request was properly applied for; 33 (D)(iv) The number of time-share periods for which 34 the exchange program has an outstanding obligation to provide an exchange to 35 a purchaser who relinquished a time-share during the year in exchange for a 36 time-share in any future year;

- $\frac{(E)(v)}{(v)}$  The number of exchanges confirmed by the 2 exchange program during the year; and
- $\frac{(18)(R)(i)}{(R)(i)}$  A statement in bold-faced boldface type to the effect that the percentage described in subdivision  $\frac{(b)(17)(C)}{(b)(2)(Q)(iii)}$  of this section is a summary of the exchange requests entered with the exchange program in the period reported.
- 7 (ii) and that the The percentage does not indicate a
  8 purchaser's probabilities of being confirmed to any a specific choice or
  9 range of choices, since availability at individual locations may vary.
  - (c) Each exchange company offering an exchange program to purchasers in this state <u>must shall</u> include the statement <u>set forth</u> in subdivision  $\frac{(b)(18)}{(b)(2)(R)}$  of this section on all promotional brochures, pamphlets, advertisements, or other materials <u>disseminated distributed</u> by the exchange company <u>which also contain that contains</u> the percentage <u>of confirmed exchanges described</u> in subdivision  $\frac{(b)(17)(C)}{(b)(2)(Q)(iii)}$  of this section.
  - (d)(1) A developer may satisfy the requirements of this section by delivery to purchasers of materials furnished to the developer by the exchange program, provided if the exchange program has certified to the developer that the materials satisfy the requirements of this section.
    - $\underline{(2)}$  A developer shall have <u>has</u> no liability to <u>any a person</u> if the materials furnished by the exchange program fail to comply with this section.

24 18-14-405. Material changes. 25 (a) The developer shall ame

- (a) The developer shall amend or supplement the public offering statement to report any material change in the information required by § 18-14-404.
- (b) As to any exchange program, the The developer shall use the eurrent written materials that are supplied to it by an exchange program for distribution to the time-share interval interest owners as it is the materials are received.

- 18-14-406. Other statutes not applicable.
- (a) Any <u>a</u> time-share <u>program plan</u> in which a public offering statement has been <u>is</u> prepared <u>pursuant to under</u> this chapter does not require registration under any of the following:

- 1 (1) Arkansas Securities Act, § 23-42-101 et seq.; or
- 2 (2) Any other Arkansas statute which that requires the
  3 preparation of a public offering statement or substantially similar document
  4 for distribution to purchasers.
  - (b) (1) Any A time-share program plan that fails to restrict the price at which an owner may sell or exchange his or her time-share interval shall not by virtue of such interest does not by that failure cause the time-share interval interest to become a security under the Arkansas Securities Act.
  - (2) An exchange agent offering such a time-share interval interest for exchange shall not be construed is not considered to be offering a security under such act the Arkansas Securities Act, § 23-42-101 et seq.

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- 13 18-14-407. Escrow accounts or <u>- other Other</u> financial assurances.
- (a) Any deposit made in connection with the purchase or reservation of
  a time-share interval interest from a developer must shall be placed in a
  noninterest-bearing escrow account and held in this state, or other
  jurisdiction that is acceptable to the Arkansas Real Estate Commission, in an
  a designated account designated solely for the purpose, by an independent
  bonded escrow company, or in an institution whose accounts are insured by a
  governmental agency or instrumentality until:
  - (1) Delivered to the developer at the expiration end of the time for rescission or any  $\underline{a}$  later time specified in any  $\underline{a}$  contract or sale;
  - (2) Delivered to the developer because of the purchaser's default under a contract to purchase the time-share <u>interval interest</u>; or
    - (3) Refunded to the purchaser.
  - (b)(1) In lieu of any escrows required by this section, the agency shall have commission has the discretion to accept other financial assurances, including, but not limited to, a surety bond, an irrevocable letter of credit, or a cash deposit in an amount equal to the escrow requirements of this section.
  - (2) Interest earned on any such bond a surety bond or other deposit while deposited with, or for the benefit of, the agency shall become commission becomes the property of the agency commission and shall be is deposited in into the Real Estate Recovery Fund ereated in § 17-42-403.

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18-14-408. Guarantees for completion of time-share projects properties.

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State of Arkansas;

- 1 (a) If a developer contracts to sell a time-share interval interest 2 and the construction, furnishings, and landscaping of the time-share project have property have not been substantially completed in accordance with 3 4 according to the representations made by the developer in the disclosures 5 required by under this chapter, the developer shall: 6 (1)(A) Pay into an escrow account established and held in this 7 state, in an account designated solely for the purpose, by an independent 8 bonded escrow company, or in an institution whose accounts are insured by a 9 governmental agency or instrumentality, all payments a payment received by 10 the developer from the purchaser towards the sale price until the project 11 time-share property is substantially complete. 12 (B) The escrow agent may invest the escrow funds in 13 securities for the United States, or any agency thereof, or in savings or 14 time deposits in institutions insured by an agency of the United States. 15 (C) Funds shall be are released from escrow as follows: 16 (A)(i) If a purchaser properly terminates the 17 contract <del>pursuant to</del> under its terms or <del>pursuant to</del> this chapter, the funds 18 shall be paid to the purchaser, together with any interest earned; 19 (B)(ii) If the purchaser defaults in the performance 20 of his or her obligations under the contract of purchase and sale, the funds 21 shall be paid to the developer, together with any interest earned; or 22 (C)(iii) If the funds of a purchaser have not been 23 previously disbursed in accordance with the provisions of this subsection 24 under subdivision (a)(1) of this section, they may be disbursed to the 25 developer by the escrow agent upon substantial completion of the time-share 26 project property; 27 (2) The developer shall not be is not required to comply with 28 subdivision (a)(1) of this section when if the agency commission has been 29 furnished and is satisfied that all of the following provisions have been 30 conditions are met: 31 That the The developer is an Arkansas corporation or a 32 foreign corporation qualified to do business in Arkansas; 33 (B) That the The corporation has been in existence and
  - (C) That the The corporation has net assets within this

operated in this state for not less than at least three (3) years within the

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- state of an amount not less than of at least three (3) times the cost to complete the time-share project property; and
- 3 (D) The agency shall have commission the discretion to may
  4 require such other assurances as may reasonably be required either to assure
  5 completion of the time-share project property or to reimburse the purchaser
  6 all the funds paid to the developer, together with any interest earned; and
- 7 (3)(A) In lieu of any escrows the escrow required by subdivision
  8 (a)(1) of this section, the agency shall have commission the discretion to
  9 may accept other financial assurances, including, but not limited to, a
  10 performance bond or an irrevocable letter of credit in an amount equal to the
  11 cost to complete finish the time-share project property.
  - (B) Interest earned on any such the performance bond under subdivision (a)(3)(A) of this section bond, letter of credit, deposit, or other instrument while deposited with or for the benefit of, the agency commission shall become the separate property of the agency commission and shall be deposited in into the Real Estate Recovery Fund created in under § 17-42-403.
  - (b) For the purpose of this section, "substantially completed" means that all the amenities, furnishings, appliances, and structural components and mechanical systems of buildings on all the real property dedicated to the project time-share plan and subject to the project instruments are completed and provided as represented in the public offering statement, that the premises are ready for occupancy, and that the proper governmental authority has caused to be issued a certificate of occupancy or its equivalent.

26 18-14-409. Mutual rights of cancellation.

- (a)(1) Before transfer of a time-share interval interest, and no later than the date of any the sales contract, the developer shall provide the intended transferee purchaser with a copy of the public offering statement and any amendments and supplements thereto to the statement.
- 31 (2) The contract is voidable by the purchaser until he or she 32 has received the public offering statement.
- 33 <u>(3)</u> In addition, the <u>The</u> contract is voidable by the purchaser 34 for five (5) days after execution of the contract of sale.
- 35 <u>(4)</u> Cancellation is without penalty, and all payments made by 36 the purchaser before cancellation <u>must</u> <u>shall</u> be refunded within a reasonable

time after receipt of the notice of cancellation as provided in under
subsection (c) of this section.

- (b) Up to five (5) days after execution of the contract of sale, the developer may cancel the contract of purchase without penalty to either party. The developer and shall return all payments made within a reasonable time and the purchaser shall return all materials received in good condition, reasonable wear and tear excepted. If the materials are not returned, the developer may deduct the cost of them and return the balance to the purchaser.
- (c) If either party elects to cancel a contract pursuant to under subsections subsection (a) or (b) of this section, he or she may do so by hand-delivering the notice thereof to the other party or by mailing the notice thereof by prepaid United States regular mail to the other party or to his or her agent for service of process, which notice shall be deemed is considered given when deposited in the United States mail.

- 18-14-410. Liens.
- (a) (1) Prior to the Before a transfer of a time-share interval interest, the developer shall record, or furnish to the purchaser, releases of all liens affecting that time-share interval interest or shall provide a surety bond or other insurance against the lien from a company acceptable to the agency Arkansas Real Estate Commission as provided for liens on real estate in this state; or
  - (2) such An underlying lien document shall contain a provision wherein in which the lienholder subordinates its rights to that of a time-share purchaser who fully complies with all of the provisions and terms of the contract of sale.
  - (b)(1) Unless a time-share interval owner or his or her predecessor in title agrees otherwise with the lienor, if If a lien other than a mortgage or deed of trust becomes effective against more than one (1) time-share interval interest in a time-share project property, any a time-share interval interest owner is entitled to may get a release of his or her time-share interval interest from the lien upon payment of the amount of the lien attributable to his or her time-share interval interest unless a time-share interest owner or his or her predecessor in title agrees otherwise with the lienor.
    - (2) The <del>amount of the</del> payment <del>must</del> <u>shall</u> be proportionate to the

- 1 ratio that the time-share interval interest owner's liability bears to the
- 2 liabilities of all time-share interval interest owners whose interests are
- 3 subject to the lien.
- 4 (3) Upon receipt of payment, the lienholder shall promptly
- 5 deliver to the time-share interest owner a release of the lien
- 6 covering that time-share interval interest.
- 7 (4) After payment, the managing entity may not shall not assess
- 8 or have a lien against that time-share interval interest for any portion part
- 9 of the expenses incurred in connection with that lien.

- 11 18-14-411. Financial records -- Examination.
- 12 (a) The person or entity responsible for making or collecting common
- 13 expense assessments or maintenance assessments shall keep detailed financial
- 14 records.
- 15 (b) All financial and other records shall be made reasonably available
- 16 for examination by any time-share interval interest owner and his or her
- 17 authorized agents.

- 19 SECTION 5. Arkansas Code Title 18, Chapter 14, Subchapter 5 is amended
- 20 to read as follows:
- 21 18-14-501. Filing of advertising materials.
- 22 (a) All advertising materials proposed for use or used in this state
- 23 by any a person in connection with the offer or sale of time-shares shall be
- 24 filed with the agency within ten (10) days of their use a time-share property
- 25 <u>are subject to the review of the Arkansas Real Estate Commission upon its</u>
- 26 <u>request</u>.
- 27 (b) Each separate filing of advertising materials shall be accompanied
- 28 by a filing fee of ten dollars (\$10.00).
- 29 (e)(b) Advertising materials include, but are not limited to, the
- 30 following include:
- 31 (1) Promotional brochures, pamphlets, advertisements, or other
- 32 materials to be disseminated distributed to the public in connection with
- 33 concerning the sale of time-shares;
- 34 (2) Transcripts of all radio and television advertisements;
- 35 (3) Offers of travel, accommodations, meals, or entertainment at
- 36 no cost or reduced cost;

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Arkansas Real Estate Commission;

- 1 (4) Direct mail solicitation; 2 (5) Advertising, including testimonials or endorsements; and 3 (6) Scripts or standardized narrative for use in making 4 telephone solicitations.; and 5 (7) Websites or other electronic media. 6 7 18-14-502. False advertising declared unlawful. 8 (a) It shall be is unlawful for any a person with intent, directly or 9 indirectly, to offer for sale or sell time-shares in this state or to 10 authorize, use, direct, or aid in the publication, distribution, or 11 circulation of any an advertisement, radio broadcast, or telecast, or other 12 electronic media concerning the time-share project plan in which the time-13 shares time-share properties are offered which contains any that contains a 14 statement, pictorial representation, or sketch which that is false or 15 misleading. 16 (b) Nothing in this This section shall not be construed to does not 17 hold the publisher or employee of any a newspaper, any a job printer, any a 18 broadcaster or telecaster, or any a magazine publisher, or any of the 19 employees an employee thereof, liable for any the publication herein referred 20 to in this section unless the publisher, employee, or printer has actual knowledge of the falsity thereof its falsity or has an interest either as an 21 22 owner or agent in the time-share project so plan advertised. 23 24 18-14-503. Prohibited advertising. 25 No advertising An advertisement for the offer or sale of time-shares 26 shall not: 27 (1) Contain any a representation as to concerning the 28 availability of a resale program or rental program offered by, or on behalf 29 of, the developer or its affiliate, unless the resale program or rental 30 program has been made a part of the offering and submitted to the agency
- 32 (2) Contain an offer or inducement to purchase which purports to
  33 be limited as to that limits the quantity or restricted as to time of
  34 availability, unless the numerical quantity or time applicable to the offer
  35 or inducement is clearly and conspicuously disclosed;
  - (3) Contain  $\underline{a}$  statement concerning the investment merit or

- 1 profit potential of the time-share, unless the agency commission has
- 2 determined from evidence submitted on behalf of the developer that the
- 3 representation is neither false nor misleading;
- 4 (4) Make a prediction of or imply specific or immediate
- 5 increases in the price or value of the time-shares time-share property, nor
- 6 shall a price increase of a time-share property be promoted unless the
- 7 developer has authorized and announced the price increase announced more than
- 8 sixty (60) days prior to the date that the increase will be placed into
- 9 effect;
- 10 (5) Contain statements concerning the availability of time-
- 11 shares time-share interests at a particular minimum price if the number of
- 12 <u>time-shares</u> <u>time-share interests</u> available at that price comprises less than
- 13 ten percent (10%) of the unsold inventory of the developer, unless the number
- 14 of time-shares time-share interests then for sale at the minimum price is set
- 15 forth stated in the advertisement;
- 16 (6) Contain any a statement that the time-share interest being
- 17 offered for sale can be further divided, unless a full disclosure is included
- 18 as to concerning the legal requirements for further division of the time-
- 19 share <u>interest</u>;
- 20 (7) Contain <del>any</del> an asterisk or other reference symbol as a means
- 21 of contradicting or changing the ordinary meaning of  $\frac{any}{a}$  previously made
- 22 statement in the advertisement;
- 23 (8) Misrepresent the size, nature, extent, qualities, or
- 24 characteristics of the accommodations or facilities which that comprise the
- 25 time-share project plan;
- 26 (9) Misrepresent the nature or extent of any services a service
- 27 incident to the time-share project;
- 28 (10) Misrepresent or imply that a facility or service is
- 29 available for the exclusive use of purchasers or owners if a public right of
- 30 access or of use of the facility or service exists;
- 31 (11) Make  $\frac{any}{a}$  misleading or deceptive representation  $\frac{any}{a}$
- 32 respect to concerning the contents of the time-share permit, the purchase
- 33 contract, the purchaser's rights, privileges, benefits, or obligations under
- 34 the purchase contract or this chapter;
- 35 (12) Misrepresent the conditions under which a purchaser or
- 36 owner may participate in an exchange program; or

1 (13) Describe any a proposed or uncompleted unfinished private facilities facility over which the developer has no control, unless the 3 estimated date of completion is set forth stated and evidence has been presented to the agency commission that the completion and operation of the facilities are reasonably assured within the time represented in the advertisement.

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18-14-504. Unfair acts or practices.

- (a) It is unlawful for any a person to offer, by mail, by telephone, electronic media, or in person, a prize or gift, with the intent to offer a sales presentation for a time-share project plan, without also disclosing in a clear and unequivocal way that there will be a sales presentation at the time of when making the offer of the prize or gift, in a clear and unequivocal manner, the intent to offer the sales presentation.
- 15 (b) The following unfair acts or practices undertaken by, or omissions 16 of, any a person in the operation of any a prize or gift promotional offer 17 for a time-share project plan are prohibited:
  - (1) Failing to clearly and conspicuously to disclose the rules, regulations, terms, and conditions of the promotional program, a description of the prizes offered, if any, and the date on or before which that the prize or gift offer will terminate or expire;
- 22 (2)(A) Failing to disclose the retail value of the gift or prize 23 and the odds of winning.
- 24 (B) The person making the offer must shall maintain a 25 sufficient inventory of the gift or prize so as to be able to equal the 26 reasonable response to the offer;
  - (3) Failing to obtain the express written or oral consent of individuals before their names are used for a promotional purpose in connection with a mailing to a third person;
- 30 (4)(A) Failing to award and distribute at least one (1) of each 31 prize or gift of the value and type represented in the promotional program by 32 the day and year specified in the promotion.
- 33 (B) When If a promotion promises the award of a prescribed 34 number of each prize, this number of prizes shall be awarded by the date and 35 year specified in the promotion; or
  - (5) Misrepresenting in any manner any way the odds of receiving

any <u>a</u> prize or gifts or the rules, terms, or conditions of participation in 2 the promotional program.

18-14-505. Enforcement.

Whenever the agency If the Arkansas Real Estate Commission determines from evidence available to it that a person is violating or failing to comply with the requirements of this subchapter, the agency commission may order the person to cease and desist and refrain from such the violations and may take enforcement action under the provisions of § 18-14-201 et seq.

- 11 SECTION 6. Arkansas Code Title 18, Chapter 14, Subchapter 6 is amended 12 to read as follows:
- 13 18-14-601. Financing of time-share programs plans.
  - (a) In the financing of a time-share program plan, the developer and its successors in interest shall retain financial records of the schedule of payments required to be made and the payments made to any a person or entity which that is the lienholder of any an underlying blanket mortgage, deed of trust, contract of sale, or other lien or encumbrance.
    - (b) Any transfer of the developer's interest in the time-share program plan to any a third person shall be is subject to the obligations of the developer to the extent the obligations were originally established in written documents recorded in the real estate records and not existing solely from the offering of materials or filings with a governmental authority.

- 18-14-602. Protection of purchasers from subsequent underlying lien.
  - The developer whose project is subjected to an underlying blanket lien or encumbrance subsequent to the transfer of a time-share <u>interval interest</u> shall protect <u>non-defaulting nondefaulting</u> purchasers from foreclosure by:
  - (1) the lien holder by obtaining Obtaining from the lien holder a non-disturbance nondisturbance clause, subordination agreement, or partial release of the lien as to for those time-share intervals interests sold; or
- 32 (2) shall provide Providing a surety bond or insurance against 33 the lien from a company acceptable to the agency Arkansas Real Estate 34 Commission.

36 SECTION 7. Arkansas Code Title 18, Chapter 14, Subchapter 7 is amended

or with the agreement or offer.

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     to read as follows:
 2
           18-14-701. Definition.
 3
           As used in this subchapter, "time-share program plan" shall have the
 4
     same meaning as provided used in § 18-14-102.
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 6
           18-14-702. Camping site - Buyer's right to cancel.
 7
           (a) In addition to any other right to revoke an offer, the buyer has
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     the absolute right to cancel a contract or offer for the purchase of a
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     camping site under a time-share program plan until midnight of the fifth
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     calendar day, excluding Sundays and holidays as declared in § 1-5-101, after
     the day on which that the buyer signs an agreement, excluding Sundays and the
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12
     holidays under § 1-5-101.
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           (b) Cancellation occurs when if the buyer returns to the seller the
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     notice of cancellation, the notice having been provided for the buyer by the
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     seller.
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           (c) To further protect the consumer, it is suggested that the The
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     notice of cancellation may be sent by registered mail.
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           18-14-703. Seller to provide notice of cancellation -- Form.
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           (a) The seller of a camping site under a time-share program must plan
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     shall furnish to the buyer at the time the buyer signs the sales contract or
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     otherwise agrees to buy the campsite camping site a complete form in
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     duplicate captioned "NOTICE OF CANCELLATION", which shall be is attached to
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     the contract or receipt, and is easily detachable, and which shall contain
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     contains in 10-point bold-face type, the following information and
26
     statements:
27
     NOTICE OF CANCELLATION
                                      Enter date of transaction
28
     You are entitled to cancel the agreement or offer referred to above at any
29
     time prior to before midnight of the fifth day, excluding Sundays and
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time prior to before midnight of the fifth day, excluding Sundays and
holidays, after the day you signed the agreement or offer. In the event If
you cancel, the seller must return to you (1) any payments made; (2) any
goods or other property (or a sum equal to the amount of the trade-in
allowance given therefore); and (3) any note or other evidence of
indebtedness, given by you to the seller pursuant to or in connection under

As Engrossed: S3/13/13

1	TO CANCEL THIS TRANSACTION, MAIL OR DELIVER A SIGNED AND DATED COPY OF THIS
2	CANCELLATION NOTICE OR ANY OTHER WRITTEN NOTICE TO
3	(Name of seller)
4	AT
5	(Address of seller's place of business)
6	NOT LATER THAN MIDNIGHT OF
7	(Date)
8	I HEREBY CANCEL THIS TRANSACTION
9	(Date)
10	
11	(Buyer's signature)."
12	(b) If seller fails to give both oral and written notice of the
13	buyer's right to cancellation, the cooling-off period does not begin to run
14	until actual notice is given.
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16	/s/D. Johnson
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19	APPROVED: 04/04/2013
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