

Stricken language would be deleted from and underlined language would be added to the law as it existed prior to this session of the General Assembly.

1 State of Arkansas  
2 87th General Assembly  
3 Regular Session, 2009

# A Bill

HOUSE BILL 1997

4  
5 By: Representative Hall  
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## For An Act To Be Entitled

9 AN ACT TO ESTABLISH PROVISIONS OF LAW REGARDING  
10 THE DISTRIBUTION OF DRUG SAMPLES; AND FOR OTHER  
11 PURPOSES.  
12

## Subtitle

13 AN ACT TO ESTABLISH PROVISIONS OF LAW  
14 REGARDING THE DISTRIBUTION OF DRUG  
15 SAMPLES.  
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19 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:  
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21 SECTION 1. Arkansas Code § 17-92-101 is amended to read as follows:  
22 17-92-101. Definitions.

23 As used in this chapter:

24 (1) "Authorized distributors of record" means those distributors  
25 with whom a drug manufacturer has established an ongoing relationship to  
26 distribute the drug manufacturer's products;

27 ~~(1)~~(2) "Board" means the Arkansas State Board of Pharmacy;

28 ~~(2)~~(3) "Credentialing" means the issuance of or approval by the  
29 Arkansas State Board of Pharmacy of a credential issued to a pharmacist by an  
30 agency approved by the board certifying that the pharmacist has met the  
31 standards of competency established by the board for disease state management  
32 or other pharmacy services necessitating a credential;

33 ~~(3)~~(4) "Dentist" means a practitioner of dentistry ~~duly~~ licensed  
34 under the laws of this or some other state;

35 ~~(4)~~(A)(5)(A) "Disease state management" means a strategy that  
36 utilizes a team-oriented, multidisciplinary approach to improve health care



1 outcomes and quality of care, and when possible, to control health care cost  
 2 through management of targeted chronic disease states.

3 (B) Disease state management focuses on improving health  
 4 care from prevention to diagnosis and treatment to ongoing follow-up.

5 (C) Disease state management will involve, ~~but not be~~  
 6 ~~limited to,~~ without limitation patient education, self-care techniques, and  
 7 outpatient drug therapy management ~~pursuant to~~ under a patient care plan;

8 ~~(5)(6)~~ “Drug” shall include all medicines and preparations  
 9 recognized in the United States Pharmacopoeia or the National Formulary as  
 10 substances intended to be used for the care, mitigation, or prevention of  
 11 disease of either ~~man~~ humans or other animals;

12 (7) "Drug sample" means a unit of a drug that is not intended to  
 13 be sold and is intended to promote the sale of the drug;

14 ~~(6)(8)~~ “Generically equivalent” means a drug that is  
 15 pharmaceutically and therapeutically equivalent to the drug prescribed;

16 ~~(7)(9)~~ “Licensed pharmacist” means a person holding a license  
 17 under ~~the provisions of~~ this chapter;

18 ~~(8)(10)~~ “Medicine” means a drug or preparation of drugs in  
 19 suitable form for use as a curative or remedial substance;

20 ~~(9)(11)~~ “Optometrist” means a practitioner of optometry ~~duy~~  
 21 licensed under the laws of this state;

22 ~~(10)(12)~~ “Patient care plan” means a written course of action  
 23 that is patient- or physician- or pharmacist-specific and disease-specific  
 24 for helping a patient to achieve outcomes that improve a patient’s quality of  
 25 life;

26 ~~(11)(13)~~ “Pharmaceutically equivalent” means drug products that  
 27 have identical amounts of the same active chemical ingredients in the same  
 28 dosage form and that meet the identical, compendious, or other applicable  
 29 standards of strength, quality, and purity according to the United States  
 30 Pharmacopoeia or another nationally recognized compendium;

31 ~~(12)(14)~~ “Pharmacy” means the place licensed by the board in  
 32 which drugs, chemicals, medicines, prescriptions, and poisons are compounded,  
 33 dispensed, or sold at retail;

34 ~~(13)(15)~~ “Pharmacy care” means the process by which a pharmacist  
 35 in consultation with the prescribing practitioner identifies, resolves, and  
 36 prevents potential and actual drug-related problems and optimizes patient

1 therapy outcomes through the responsible provision of drug therapy or disease  
2 state management for the purpose of achieving any of the following definite  
3 outcomes that improve a patient’s quality of life:

- 4 (A) Cure of disease;
- 5 (B) Elimination or reduction of a patient’s symptomology;
- 6 (C) Arresting or slowing a disease process; or
- 7 (D) Preventing a disease or symptomology;

8 ~~(14)~~(16) “Physician” means a practitioner of medicine ~~duly~~  
9 licensed under the laws of this or some other state;

10 ~~(15)~~(17) “Poisons” means any drug, chemical, medicine, or  
11 preparation liable to be destructive to adult human life in quantities of  
12 sixty (60) grains or less;

13 ~~(16)~~(A)~~(18)~~(A) “Practice of pharmacy” means the learned  
14 profession of:

15 (i)(a) Dispensing, selling, distributing,  
16 transferring possession of, vending, bartering, or, in accordance with  
17 ~~regulations~~ rules adopted by the board, administering drugs, medicines,  
18 poisons, or chemicals that under the laws of the United States or the State  
19 of Arkansas may be sold or dispensed only on the prescription and order of a  
20 practitioner authorized by law to prescribe drugs, medicines, poisons, or  
21 chemicals.

22 (b) Except in accordance with ~~regulations~~  
23 rules adopted by the board as recommended by the Medications Administration  
24 Advisory Committee, the administration of medications ~~shall be~~ is limited to  
25 the following classifications of medications: immunizations, vaccines,  
26 allergy medications, vitamins, minerals, antihyperglycemics, and antinausea  
27 medications.

28 (c) The administration of medications shall  
29 not include the administration of medications to any person under the age of  
30 eighteen (18);

31 (ii) Placing, packing, pouring, or putting into a  
32 container for dispensing, sale, distribution, transfer of, possession of,  
33 vending, or bartering any drug, medicine, poison, or chemical that under the  
34 laws of the United States or the State of Arkansas may be sold or dispensed  
35 only on the prescription of a practitioner authorized by law to prescribe  
36 drugs, medicines, poisons, or chemicals;

1 (iii) Placing in or affixing upon any container  
2 described in subdivision ~~(16)(A)(ii)~~(18)(A)(ii) of this section a label  
3 required to be placed upon drugs, medicines, poisons, or chemicals sold or  
4 dispensed upon prescription of a practitioner authorized by law to prescribe  
5 those drugs, medicines, poisons, or chemicals;

6 (iv) Preparing, typing, or writing labels to be  
7 placed in or affixed on any container described in subdivision  
8 ~~(16)(A)(ii)~~(18)(A)(ii) of this section, which label ~~is required to~~ shall be  
9 placed upon drugs, medicines, poisons, or chemicals sold or dispensed upon  
10 prescription of a practitioner authorized by law to prescribe those drugs,  
11 medicines, poisons, or chemicals;

12 (v) Interpreting prescriptions for drugs, medicines,  
13 poisons, or chemicals issued by practitioners authorized by law to prescribe  
14 drugs, medicines, poisons, or chemicals that may be sold or dispensed only on  
15 prescription;

16 (vi) Selecting, taking from, and replacing upon  
17 shelves in the prescription department of a pharmacy or apothecary drugs,  
18 medicines, chemicals, or poisons that are required by the laws of the United  
19 States or the State of Arkansas to be sold or dispensed only on prescription  
20 of a practitioner authorized by law to prescribe them;

21 (vii) Compounding, mixing, preparing, or combining  
22 drugs, medicines, chemicals, or poisons that under the laws of the United  
23 States or the State of Arkansas may be sold or dispensed only on the  
24 prescription of a practitioner authorized by law to prescribe them;

25 (viii) Advising and providing information concerning  
26 utilization of drugs and devices and participation in drug utilization  
27 reviews;

28 (ix)(a) Performing a specific act of drug therapy  
29 management or disease state management delegated to a pharmacist for an  
30 individual patient based upon a written protocol or a patient care plan  
31 approved by the patient's physician, who shall be licensed in this state  
32 under the Arkansas Medical Practices Act, §§ 17-95-201 et seq., 17-95-301 et  
33 seq., and 17-95-401 et seq.

34 (b) Drug therapy management shall not include  
35 the selection of drug products not prescribed by the physician unless the  
36 drug products are either named in the physician-initiated protocol or the

1 physician-approved patient care plan;

2 (x) Providing pharmacy care; and

3 (xi) Providing pharmacokinetic services.

4 (B) The provisions of subdivisions ~~(16)(A)~~(18)(A) and (C)  
5 of this section shall not apply to employees of wholesale drug companies or  
6 other drug distributors who do not fill prescriptions or sell or dispense  
7 drugs to the consumer.

8 (C)(i)(a) The board may permit pharmacy technicians other  
9 than pharmacists or interns to perform some or all of those functions  
10 described in board ~~regulations~~ rules under the direct, personal supervision  
11 of a licensed pharmacist ~~pursuant to regulations~~ under rules defining the  
12 minimum qualifications of ~~such~~ the employees, the ratio of pharmacy  
13 technicians to supervising pharmacists, and the scope of the duties,  
14 practices, and procedures that the board determines will promote the delivery  
15 of competent, professional pharmaceutical services and promote the public  
16 health and welfare.

17 ~~(b) Nothing in this chapter shall be construed~~  
18 ~~as allowing~~ This chapter does not allow pharmacy technicians to administer  
19 medications.

20 (ii) The conduct of a pharmacy technician is the  
21 responsibility of the pharmacist-in-charge and supervising pharmacist of the  
22 pharmacy who shall not permit the employee to perform any act, task, or  
23 function that involves the exercise of independent judgment by the employee.

24 (iii) Pharmacy products prepared by pharmacy  
25 technicians shall be verified for accuracy by the supervising pharmacist  
26 ~~prior to~~ before release for patient use, and the verification shall be  
27 documented.

28 (iv) The use of pharmacy technicians in a manner not  
29 authorized by this chapter or ~~regulations promulgated hereunder~~ shall be  
30 rules adopted under this chapter are unprofessional conduct by the  
31 pharmacist-in-charge and the supervising pharmacist.

32 (v) It is recognized that hospital pharmacy  
33 technicians as defined in § 17-92-602(5) are governed by the Hospital  
34 Pharmacies Act, § 17-92-601 et seq., and related board regulations developed  
35 ~~pursuant to~~ under that act;

36 ~~(17)~~(19) "Prescription" means an order for medicine or medicines

1 usually written as a formula by a physician, optometrist, dentist,  
 2 veterinarian, or other licensed medicinal practitioner. It contains the names  
 3 and quantities of the desired substance, with instructions to the pharmacist  
 4 for its preparation and to the patient for the use of the medicine at a  
 5 particular time;

6 ~~(18)~~(20) "Proprietary medicines", when not otherwise limited,  
 7 means remedies that a certain individual or individuals have the exclusive  
 8 right to manufacture or sell;

9 ~~(19)~~(21) "Supervision" means under the direct charge or  
 10 direction of and does not contemplate any continued absence of ~~such~~ the  
 11 supervision;

12 ~~(20)~~(22) "Therapeutically equivalent" means pharmaceutically  
 13 equivalent drug products that if administered in the same amounts will  
 14 provide the same therapeutic effect, identical in duration and intensity;

15 ~~(21)~~(23) "Veterinarian" means a practitioner of veterinary  
 16 medicine ~~duly~~ licensed under the laws of this or some other state; and

17 ~~(22)(A)~~(24)(A) "Written protocol" means a physician's order,  
 18 standing medical order, standing delegation order, or other order or protocol  
 19 as defined by regulation of the Arkansas State Medical Board under the  
 20 Arkansas Medical Practices Act, §§ 17-95-201 et seq., 17-95-301 et seq., and  
 21 17-95-401 et seq.

22 (B) Except for immunizations and vaccinations, which may  
 23 be general protocols, protocols shall be patient- or physician- or  
 24 pharmacist-specific for prescriptions or orders given by the physician  
 25 authorizing the protocol.

26  
 27 SECTION 2 Arkansas Code Title 17, Chapter 92, subchapter 1 is amended  
 28 to add an additional section to read as follows:

29 17-92-113. Distribution of drug samples.

30 (a) As used in this subsection, "distribute" does not include the  
 31 providing of a drug sample to a patient by a:

32 (1) Physician or practitioner licensed to prescribe the drug;

33 (2) Health care professional acting at the direction and under  
 34 the supervision of a physician or practitioner; or

35 (3) Pharmacy of a hospital or of another health care entity that  
 36 is acting at the direction of a physician or practitioner and that received

1 the sample under this subchapter.

2 (b) Except under subsection (b) and (c) of this section, a person  
3 shall not distribute a drug sample.

4 (c)(1) A drug manufacturer or authorized distributor of record of a  
5 drug may distribute a drug sample by mail, common carrier, or by direct  
6 distribution by an authorized company representative to physicians or  
7 practitioners licensed to prescribe the drugs.

8 (2)(A) A distribution of a drug sample under subdivision (c)(1)  
9 of this section shall be made only upon the written request of the licensed  
10 physician or practitioner.

11 (B) The written request shall contain:

12 (i) The name, address, professional designation, and  
13 signature of the physician or practitioner making the request;

14 (ii) The identity of the drug sample requested and  
15 the quantity requested;

16 (iii) The name of the drug manufacturer of the drug  
17 sample requested; and

18 (iv) The date of the request.

19 (d)(1)(A) A drug manufacturer or authorized distributor of record may  
20 distribute drug samples to its authorized company representatives by common  
21 carrier.

22 (B) A drug sample that is distributed by common carrier  
23 shall be shipped in a manner which requires the signature of the recipient  
24 before delivery.

25 (C) The authorized company representative shall personally  
26 sign for this delivery.

27 (2) The drug manufacturer or authorized distributor does not  
28 violate this subsection if the common carrier fails to obtain the authorized  
29 company representative's signature.

30 (e)(1) The authorized company representative shall store the drug  
31 samples under conditions that will maintain the stability, integrity, and  
32 effectiveness of the drug samples and ensure that the drug samples will be  
33 free of contamination, deterioration, and adulteration as required under the  
34 Federal Food, Drug, and Cosmetic Act, 21 U.S.C. § 301 et seq.

35 (2) All compendial and labeling requirements for storage and  
36 handling of a particular prescription drug shall be followed.

1           (f)(1) The name and address of the individual responsible for  
2 responding to requests by the Federal Food and Drug Administration regarding  
3 samples on behalf of a drug manufacturer or distributor shall be provided by  
4 the manufacturer to the Arkansas State Board of Pharmacy.

5           (2) The individual identified under subdivision (f)(1) of this  
6 section shall further serve as the initial contact person to the board  
7 concerning any alleged violations of this section.

8           (g)(1) A drug manufacturer or an authorized distributor of record  
9 shall maintain a list of:

10                   (A) The name and address of each representative of the  
11 manufacturer or authorized distributor who distributes drug samples; and

12                   (B) Each site where drug samples are stored.

13           (2) A record and a list maintained under this subsection shall  
14 be made available by the drug manufacturer or authorized distributor to the  
15 board upon request.

16           (h) A drug manufacturer or an authorized distributor shall notify the  
17 board of any significant loss of drug samples and any known theft of drug  
18 samples.

19           (i) The board shall report to the Federal Food and Drug Administration  
20 any violation of this section.

21           (j) This section shall apply only to the distribution of drug samples  
22 within the State of Arkansas.

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