

Stricken language would be deleted from and underlined language would be added to the law as it existed prior to this session of the General Assembly.

1 State of Arkansas
2 87th General Assembly
3 Regular Session, 2009
4

As Engrossed: H3/12/09

A Bill

HOUSE BILL 1997

5 By: Representative Hall
6
7

For An Act To Be Entitled

9 AN ACT TO ESTABLISH PROVISIONS OF LAW REGARDING
10 THE DISTRIBUTION OF DRUG SAMPLES; AND FOR OTHER
11 PURPOSES.
12

Subtitle

14 AN ACT TO ESTABLISH PROVISIONS OF LAW
15 REGARDING THE DISTRIBUTION OF DRUG
16 SAMPLES.
17
18

19 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:
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21 SECTION 1. Arkansas Code § 17-92-101 is amended to read as follows:
22 17-92-101. Definitions.

23 As used in this chapter:

24 (1) "Authorized distributors of record" means those distributors
25 with whom a drug manufacturer has established an ongoing relationship to
26 distribute the drug manufacturer's products;

27 ~~(1)~~(2) "Board" means the Arkansas State Board of Pharmacy;

28 ~~(2)~~(3) "Credentialing" means the issuance of or approval by the
29 Arkansas State Board of Pharmacy of a credential issued to a pharmacist by an
30 agency approved by the board certifying that the pharmacist has met the
31 standards of competency established by the board for disease state management
32 or other pharmacy services necessitating a credential;

33 ~~(3)~~(4) "Dentist" means a practitioner of dentistry ~~duly~~ licensed
34 under the laws of this or some other state;

35 ~~(4)~~(A) ~~(5)~~(A) "Disease state management" means a strategy that
36 utilizes a team-oriented, multidisciplinary approach to improve health care



1 outcomes and quality of care, and when possible, to control health care cost
2 through management of targeted chronic disease states.

3 (B) Disease state management focuses on improving health
4 care from prevention to diagnosis and treatment to ongoing follow-up.

5 (C) Disease state management will involve, ~~but not be~~
6 ~~limited to,~~ without limitation patient education, self-care techniques, and
7 outpatient drug therapy management ~~pursuant to~~ under a patient care plan;

8 ~~(5)(6)~~ “Drug” shall include all medicines and preparations
9 recognized in the United States Pharmacopoeia or the National Formulary as
10 substances intended to be used for the care, mitigation, or prevention of
11 disease of either ~~man~~ humans or other animals;

12 ~~(6)(7)~~ “Drug sample” means a unit of a drug that is not intended to
13 be sold and is intended to promote the sale of the drug;

14 ~~(7)(8)~~ “Generically equivalent” means a drug that is
15 pharmaceutically and therapeutically equivalent to the drug prescribed;

16 ~~(8)(9)~~ “Licensed pharmacist” means a person holding a license
17 under ~~the provisions of~~ this chapter;

18 ~~(9)(10)~~ “Medicine” means a drug or preparation of drugs in
19 suitable form for use as a curative or remedial substance;

20 ~~(10)(11)~~ “Optometrist” means a practitioner of optometry ~~and~~
21 licensed under the laws of this state;

22 ~~(11)(12)~~ “Patient care plan” means a written course of action
23 that is patient- or physician- or pharmacist-specific and disease-specific
24 for helping a patient to achieve outcomes that improve a patient’s quality of
25 life;

26 ~~(12)(13)~~ “Pharmaceutically equivalent” means drug products that
27 have identical amounts of the same active chemical ingredients in the same
28 dosage form and that meet the identical, compendious, or other applicable
29 standards of strength, quality, and purity according to the United States
30 Pharmacopoeia or another nationally recognized compendium;

31 ~~(13)(14)~~ “Pharmacy” means the place licensed by the board in
32 which drugs, chemicals, medicines, prescriptions, and poisons are compounded,
33 dispensed, or sold at retail;

34 ~~(14)(15)~~ “Pharmacy care” means the process by which a pharmacist
35 in consultation with the prescribing practitioner identifies, resolves, and
36 prevents potential and actual drug-related problems and optimizes patient

1 therapy outcomes through the responsible provision of drug therapy or disease
2 state management for the purpose of achieving any of the following definite
3 outcomes that improve a patient's quality of life:

4 (A) Cure of disease;

5 (B) Elimination or reduction of a patient's symptomology;

6 (C) Arresting or slowing a disease process; or

7 (D) Preventing a disease or symptomology;

8 ~~(14)~~(16) "Physician" means a practitioner of medicine ~~duly~~
9 licensed under the laws of this or some other state;

10 ~~(15)~~(17) "Poisons" means any drug, chemical, medicine, or
11 preparation liable to be destructive to adult human life in quantities of
12 sixty (60) grains or less;

13 ~~(16)~~(A)~~(18)~~(A) "Practice of pharmacy" means the learned
14 profession of:

15 (i)(a) Dispensing, selling, distributing,
16 transferring possession of, vending, bartering, or, in accordance with
17 ~~regulations~~ rules adopted by the board, administering drugs, medicines,
18 poisons, or chemicals that under the laws of the United States or the State
19 of Arkansas may be sold or dispensed only on the prescription and order of a
20 practitioner authorized by law to prescribe drugs, medicines, poisons, or
21 chemicals.

22 (b) Except in accordance with ~~regulations~~
23 rules adopted by the board as recommended by the Medications Administration
24 Advisory Committee, the administration of medications ~~shall be~~ is limited to
25 the following classifications of medications: immunizations, vaccines,
26 allergy medications, vitamins, minerals, antihyperglycemics, and antinausea
27 medications.

28 (c) The administration of medications shall
29 not include the administration of medications to any person under the age of
30 eighteen (18);

31 (ii) Placing, packing, pouring, or putting into a
32 container for dispensing, sale, distribution, transfer of, possession of,
33 vending, or bartering any drug, medicine, poison, or chemical that under the
34 laws of the United States or the State of Arkansas may be sold or dispensed
35 only on the prescription of a practitioner authorized by law to prescribe
36 drugs, medicines, poisons, or chemicals;

1 (iii) Placing in or affixing upon any container
2 described in subdivision ~~(16)(A)(ii)~~(18)(A)(ii) of this section a label
3 required to be placed upon drugs, medicines, poisons, or chemicals sold or
4 dispensed upon prescription of a practitioner authorized by law to prescribe
5 those drugs, medicines, poisons, or chemicals;

6 (iv) Preparing, typing, or writing labels to be
7 placed in or affixed on any container described in subdivision
8 ~~(16)(A)(ii)~~(18)(A)(ii) of this section, which label ~~is required to~~ shall be
9 placed upon drugs, medicines, poisons, or chemicals sold or dispensed upon
10 prescription of a practitioner authorized by law to prescribe those drugs,
11 medicines, poisons, or chemicals;

12 (v) Interpreting prescriptions for drugs, medicines,
13 poisons, or chemicals issued by practitioners authorized by law to prescribe
14 drugs, medicines, poisons, or chemicals that may be sold or dispensed only on
15 prescription;

16 (vi) Selecting, taking from, and replacing upon
17 shelves in the prescription department of a pharmacy or apothecary drugs,
18 medicines, chemicals, or poisons that are required by the laws of the United
19 States or the State of Arkansas to be sold or dispensed only on prescription
20 of a practitioner authorized by law to prescribe them;

21 (vii) Compounding, mixing, preparing, or combining
22 drugs, medicines, chemicals, or poisons that under the laws of the United
23 States or the State of Arkansas may be sold or dispensed only on the
24 prescription of a practitioner authorized by law to prescribe them;

25 (viii) Advising and providing information concerning
26 utilization of drugs and devices and participation in drug utilization
27 reviews;

28 (ix)(a) Performing a specific act of drug therapy
29 management or disease state management delegated to a pharmacist for an
30 individual patient based upon a written protocol or a patient care plan
31 approved by the patient's physician, who shall be licensed in this state
32 under the Arkansas Medical Practices Act, §§ 17-95-201 et seq., 17-95-301 et
33 seq., and 17-95-401 et seq.

34 (b) Drug therapy management shall not include
35 the selection of drug products not prescribed by the physician unless the
36 drug products are either named in the physician-initiated protocol or the

1 physician-approved patient care plan;

2 (x) Providing pharmacy care; and

3 (xi) Providing pharmacokinetic services.

4 (B) The provisions of subdivisions ~~(16)(A)~~(18)(A) and (C)
5 of this section shall not apply to employees of wholesale drug companies or
6 other drug distributors who do not fill prescriptions or sell or dispense
7 drugs to the consumer.

8 (C)(i)(a) The board may permit pharmacy technicians other
9 than pharmacists or interns to perform some or all of those functions
10 described in board ~~regulations~~ rules under the direct, personal supervision
11 of a licensed pharmacist ~~pursuant to regulations~~ under rules defining the
12 minimum qualifications of ~~such~~ the employees, the ratio of pharmacy
13 technicians to supervising pharmacists, and the scope of the duties,
14 practices, and procedures that the board determines will promote the delivery
15 of competent, professional pharmaceutical services and promote the public
16 health and welfare.

17 ~~(b) Nothing in this chapter shall be construed~~
18 ~~as allowing~~ This chapter does not allow pharmacy technicians to administer
19 medications.

20 (ii) The conduct of a pharmacy technician is the
21 responsibility of the pharmacist-in-charge and supervising pharmacist of the
22 pharmacy who shall not permit the employee to perform any act, task, or
23 function that involves the exercise of independent judgment by the employee.

24 (iii) Pharmacy products prepared by pharmacy
25 technicians shall be verified for accuracy by the supervising pharmacist
26 ~~prior to~~ before release for patient use, and the verification shall be
27 documented.

28 (iv) The use of pharmacy technicians in a manner not
29 authorized by this chapter or ~~regulations promulgated hereunder~~ shall be
30 rules adopted under this chapter are unprofessional conduct by the
31 pharmacist-in-charge and the supervising pharmacist.

32 (v) It is recognized that hospital pharmacy
33 technicians as defined in § 17-92-602(5) are governed by the Hospital
34 Pharmacies Act, § 17-92-601 et seq., and related board regulations developed
35 ~~pursuant to~~ under that act;

36 ~~(17)~~(19) "Prescription" means an order for medicine or medicines

1 usually written as a formula by a physician, optometrist, dentist,
 2 veterinarian, or other licensed medicinal practitioner. It contains the names
 3 and quantities of the desired substance, with instructions to the pharmacist
 4 for its preparation and to the patient for the use of the medicine at a
 5 particular time;

6 ~~(18)~~(20) "Proprietary medicines", when not otherwise limited,
 7 means remedies that a certain individual or individuals have the exclusive
 8 right to manufacture or sell;

9 ~~(19)~~(21) "Supervision" means under the direct charge or
 10 direction of and does not contemplate any continued absence of ~~such~~ the
 11 supervision;

12 ~~(20)~~(22) "Therapeutically equivalent" means pharmaceutically
 13 equivalent drug products that if administered in the same amounts will
 14 provide the same therapeutic effect, identical in duration and intensity;

15 ~~(21)~~(23) "Veterinarian" means a practitioner of veterinary
 16 medicine ~~duly~~ licensed under the laws of this or some other state; and

17 ~~(22)(A)~~(24)(A) "Written protocol" means a physician's order,
 18 standing medical order, standing delegation order, or other order or protocol
 19 as defined by regulation of the Arkansas State Medical Board under the
 20 Arkansas Medical Practices Act, §§ 17-95-201 et seq., 17-95-301 et seq., and
 21 17-95-401 et seq.

22 (B) Except for immunizations and vaccinations, which may
 23 be general protocols, protocols shall be patient- or physician- or
 24 pharmacist-specific for prescriptions or orders given by the physician
 25 authorizing the protocol.

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27 SECTION 2 Arkansas Code Title 17, Chapter 92, subchapter 1 is amended
 28 to add an additional section to read as follows:

29 17-92-113. Distribution of drug samples.

30 (a) As used in this subsection, "distribute" does not include the
 31 providing of a drug sample to a patient by a:

32 (1) Physician or practitioner licensed to prescribe the drug;

33 (2) Health care professional acting at the direction and under
 34 the supervision of a physician or practitioner; or

35 (3) Pharmacy that has been granted approval from the Arkansas
 36 State Board of Pharmacy to handle samples at the direction of a physician or

1 practitioner and that received the sample under this subchapter.

2 (b) Except under subsection (b) and (c) of this section, a person
3 shall not distribute a drug sample.

4 (c)(1) A drug manufacturer or authorized distributor of record of a
5 drug may distribute a drug sample by mail, common carrier, or by direct
6 distribution by an authorized company representative to physicians or
7 practitioners licensed to prescribe the drugs.

8 (2)(A) A distribution of a drug sample under subdivision (c)(1)
9 of this section shall be made only upon the written request of the licensed
10 physician or practitioner.

11 (B) The written request shall contain:

12 (i) The name, address, professional designation, and
13 signature of the physician or practitioner making the request;

14 (ii) The identity of the drug sample requested and
15 the quantity requested;

16 (iii) The name of the drug manufacturer of the drug
17 sample requested; and

18 (iv) The date of the request.

19 (d)(1)(A) A drug manufacturer or authorized distributor of record may
20 distribute drug samples to its authorized company representatives by common
21 carrier.

22 (B) A drug sample that is distributed by common carrier
23 shall be shipped in a manner which requires the signature of the recipient
24 before delivery.

25 (C) The authorized company representative shall personally
26 sign for this delivery.

27 (2) The drug manufacturer or authorized distributor of record
28 does not violate this subsection if the common carrier fails to obtain the
29 authorized company representative's signature.

30 (e)(1) The authorized company representative shall store the drug
31 samples under conditions that will maintain the stability, integrity, and
32 effectiveness of the drug samples and ensure that the drug samples will be
33 free of contamination, deterioration, and adulteration as required under the
34 Federal Food, Drug, and Cosmetic Act, 21 U.S.C. § 301 et seq.

35 (2) All compendial and labeling requirements for storage and
36 handling of a particular prescription drug shall be followed.

1 (f)(1) The name and address of the individual responsible for
2 responding to requests by the Federal Food and Drug Administration regarding
3 samples on behalf of a drug manufacturer or distributor shall be provided by
4 the manufacturer to the Arkansas State Board of Pharmacy.

5 (2) The individual identified under subdivision (f)(1) of this
6 section shall further serve as the initial contact person to the board
7 concerning any alleged violations of this section.

8 (g)(1) A drug manufacturer or an authorized distributor of record
9 shall maintain a list of:

10 (A) The name and address of each representative of the
11 manufacturer or authorized distributor who distributes drug samples; and

12 (B) Each site where drug samples are stored.

13 (2) A record and a list maintained under this subsection shall
14 be made available by the drug manufacturer or authorized distributor to the
15 board upon request.

16 (h) A drug manufacturer or an authorized distributor shall notify the
17 board of any significant loss of drug samples and any known theft of drug
18 samples.

19 (i) The board may report to the Federal Food and Drug Administration
20 any violation of this section.

21 (j) This section shall apply only to the distribution of drug samples
22 within the State of Arkansas.

23 (k)(1) A drug manufacturer that distributes drug samples in the State
24 of Arkansas shall have a policy for drug screening of a employee that
25 distributes drug samples in this state.

26 (2) A positive drug screen under subdivision (k)(1) of this section
27 shall be reported to the Arkansas State Board of Pharmacy.

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29
30 /s/ Hall
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