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2 92nd General Assembly
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4

A Bill

HOUSE BILL 1510

5 By: Representative Lowery
6 By: Senator M. Johnson
7

For An Act To Be Entitled

9 AN ACT TO ESTABLISH THE "ANY WILLING PARTNER LAW";
10 AND FOR OTHER PURPOSES.
11

Subtitle

12
13 TO ESTABLISH THE "ANY WILLING PARTNER
14 LAW".
15
16
17

18 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:
19

20 SECTION 1. Arkansas Code Title 4, Chapter 75, is amended to add an
21 additional subchapter to read as follows:
22

Subchapter 13 – Any Willing Partner Law

4-75-1301. Title.

25 This subchapter shall be known and may be cited as the "Any Willing
26 Partner Law".
27

4-75-1302. Purpose.

28
29 (a) The purpose of this subchapter is:

30
31 (1) To regulate the offer and expansion of billable clinical or
32 coverage services that are offered in partnership between a health system and
33 a healthcare provider; and

34 (2) To define circumstances under which a state-funded and
35 state-supported entity can provide billable clinical or coverage services to
36 a private health system.



1 (b) The purpose of this subchapter is to prevent discrimination in the
2 offering of clinical or coverage services to any willing partner, especially
3 if the offering of clinical or coverage services disrupts the precepts of a
4 fair and free marketplace by an institution of higher education or the
5 University of Arkansas for Medical Sciences.

6
7 4-75-1303. Definitions.

8 As used in this subchapter:

9 (1)(A) "Affiliation" means a formal or an informal relationship
10 where the interests of the University of Arkansas for Medical Sciences and
11 another entity are aligned based on a contract.

12 (B) "Affiliation" includes relationships outside the
13 principles described in the mission statement of the University of Arkansas
14 for Medical Sciences, specifically those relationships outside education,
15 research, training, and tertiary services that are not otherwise provided for
16 in a community;

17 (2) "Any willing partner" means a capable entity that would
18 benefit from an affiliation or clinical or coverage services being offered;

19 (3) "Call" means physician coverage of onsite clinical or
20 coverage services according to the Emergency Medical Treatment and Women in
21 Labor Act, 42 U.S.C. § 1395dd, as in effect on January 1, 2019, to ensure
22 public access to emergent or urgent clinical or coverage services regardless
23 of the ability to pay;

24 (4) "Clinical services" means onsite physician specialty
25 services provided by a physician in a health system;

26 (5) "Community" means an area that is at least twenty-five (25)
27 miles from the University of Arkansas for Medical Sciences;

28 (6) "Contract" means a written contract, agreement, or
29 understanding entered into between the University of Arkansas for Medical
30 Sciences and an entity or health system to provide clinical or coverage
31 services in a designated community;

32 (7) "Coverage services" means clinical services necessary for
33 the effective functioning of a health system;

34 (8) "Entity" means any person, organization, or business entity
35 of any type that engages a physician as an employee, independent contractor,
36 member, or in any other capacity for the practice of medicine as defined in §

1 17-95-202;

2 (9) "Fair market value" means a determination of the value of a
 3 clinical or coverage service either by court order or by agreement by all
 4 parties of the contract;

5 (10)(A) "Health system" means an agency, clinic, entity,
 6 facility, institution, or place, whether publicly or privately owned or
 7 operated, that provides clinical services, coverage services, medical
 8 treatment, or nursing or rehabilitative care to a person.

9 (B) "Health system" includes without limitation:

- 10 (i) An ambulatory surgical facility;
- 11 (ii) A birth center;
- 12 (iii) A home health agency;
- 13 (iv) A hospital;
- 14 (v) An intermediate care facility for individuals
 15 with intellectual disabilities;

- 16 (vi) A mental health center;
- 17 (vii) An assisted living facility;
- 18 (viii) A nursing home;
- 19 (ix) An outpatient diagnostic center;
- 20 (x) A residential treatment facility;
- 21 (xi) A rehabilitation facility; and
- 22 (xii) A hospice;

23 (11) "Healthcare provider" means a person who is licensed,
 24 certified, or otherwise authorized by the laws of this state to administer
 25 health care in the ordinary course of business of his or her profession;

26 (12) "Offloading" means the transferring of the University of
 27 Arkansas for Medical Sciences' patient volume to an affiliated entity not
 28 wholly owned by the University of Arkansas for Medical Sciences where revenue
 29 associated with the patient volume has a beneficial effect for the entity
 30 that is affiliated with the University of Arkansas for Medical Sciences;

31 (13) "Partnership" means an association of two (2) or more
 32 persons in which the University of Arkansas for Medical Services may enter
 33 into a contract to partner with another health system or healthcare provider
 34 to meet a clearly defined need for clinical or coverage services in a
 35 designated community;

36 (14) "Private practice services" means clinical or coverage

1 services provided by a physician in a clinic setting outside of a government
2 entity or brand, or outside of the support of the government entity;

3 (15) "Physician" means an individual licensed to practice
4 medicine in the State of Arkansas under the Arkansas Medical Practices Act, §
5 17-95-201 et seq., § 17-95-301 et seq., and § 17-95-401 et seq.;

6 (16) "State-funded entity" or "state-supported entity" means an
7 institution of higher education in this state that is funded, in whole or in
8 part, by state funds; and

9 (17) "University of Arkansas for Medical Sciences patient
10 volume" means a list of patients that originate in an entity that is branded
11 as a University of Arkansas for Medical Sciences entity or clinic and the
12 patient has been evaluated and treated by a healthcare provider employed by
13 the University of Arkansas for Medical Sciences.

14
15 4-75-1304. Contracts – Clinical or coverage services – Any willing
16 partners.

17 (a) The Board of Trustees of the University of Arkansas shall not
18 allow the University of Arkansas for Medical Sciences to discriminate against
19 other health systems or healthcare providers.

20 (b) Clinical or coverage services that are provided by the University
21 of Arkansas for Medical Sciences shall be aligned with the mission of the
22 University of Arkansas for Medical Sciences to improve the health and health
23 care of Arkansans in the furtherance of education, training, and research not
24 commonly provided in the community.

25 (c) A contract entered into by the University of Arkansas for Medical
26 Sciences for clinical services or coverage services:

27 (1) Provide clinical or coverage services that are not otherwise
28 provided in the community by another health system or healthcare provider;

29 (2)(A) Be offered and available to any capable willing partner,
30 including a health system or a healthcare provider, at the same fair and
31 equitable rate and under the same contractual terms so as to not provide an
32 advantage to one (1) health system or healthcare provider over another health
33 system or healthcare provider in the same community as perceived by any
34 entity within the community.

35 (B) As used in subdivision (c)(2)(A) of this section,
36 "advantage" means any circumstance or arrangement that puts one (1) entity in

1 a favorable or superior position over another that, absent the circumstance
 2 or arrangement, the entity would spend considerably more resources, incur
 3 significant operational risks, and would take time to develop independent of
 4 the circumstance or arrangement, and includes a situation in which a similar
 5 organization would have a vested business interest if the circumstance or
 6 arrangement being offered universally;

7 (3) Meet considerations of fair market value;

8 (4) Be subject to sunshine legislation, rules, or practice;

9 (5)(A) Be subject to examination or disclosure as public
 10 information under the Freedom of Information Act of 1967, § 25-19-101 et seq.

11 (B) Any claim by the University of Arkansas for Medical
 12 Sciences that a disclosure under subdivision (c)(5)(A) of this section
 13 violates competitive exclusions shall result in termination of the contract;

14 (6)(A) Except as provided under subdivision (c)(6)(B) of this
 15 section, maintain that the objective in offering the clinical or coverage
 16 services is to serve the community incrementally and not by offloading.

17 (B) Offloading by the University of Arkansas for Medical
 18 Sciences is permissible if:

19 (i) Offloading is offered universally across health
 20 systems and healthcare providers within twenty-five (25) miles of the
 21 University of Arkansas for Medical Sciences' main campus location; and

22 (ii) Offloading is the result of a request for a
 23 proposals process that is overseen by a multidisciplinary state-appointed
 24 group; and

25 (7)(A) Aim at serving a long-term community need that is
 26 determined by size, demographics, and growth relative to the supply and
 27 practice patterns of existing clinical or coverage services of the population
 28 in the community.

29 (B) For purposes of subdivision (c)(7)(A) of this section,
 30 "community need" shall be considered a priority over a business interest that
 31 supports the community and strive to provide as much clinical or coverage
 32 services locally as possible if the safest and most advanced option to
 33 provide the highest patient care to the citizens of the community.

34 (d) The terms of the contract shall require:

35 (1) Clinical or coverage services of a term not to exceed three
 36 (3) years from the date of the contract; and

1 (2) Require a long-term commitment from healthcare providers.

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3 4-75-1305. University of Arkansas for Medical Sciences – Clinical or
4 coverage services.

5 The University of Arkansas for Medical Sciences may provide clinical or
6 coverage services to a community even though the University of Arkansas for
7 Medical Sciences does not satisfy one (1) or more of the conditions required
8 under § 4-75-1304 if one (1) or more of the following are met:

9 (1) Clinical or coverage services by the University of Arkansas
10 for Medical Sciences are provided in a hospital or clinic setting that is
11 fully owned by the University of Arkansas for Medical Sciences; or

12 (2) Payment of a sales tax.

13
14 4-75-1306. Healthcare provider – Employment by the University of
15 Arkansas for Medical Sciences.

16 (a) A healthcare provider who is employed by the University of
17 Arkansas for Medical Sciences may provide clinical or coverage services to
18 another health system outside of the requirements under this subchapter.

19 (b) A healthcare provider may provide clinical or coverage services
20 under subsection (a) of this section if:

21 (1) A healthcare provider is prohibited from accepting
22 compensation for call and coverage services directly from another health
23 system unless the compensation amount is offered to all healthcare providers
24 on the staff of the original health system employing the healthcare provider;

25 (2) Any compensation received by a healthcare provider for
26 private practice services are deducted from that healthcare provider’s annual
27 salary in proportion to his or her employment status as determined by the
28 original health system employing the healthcare provider;

29 (3) Clinical or coverage services provided do not interfere with
30 the healthcare provider’s teaching or other academic responsibilities at the
31 University of Arkansas for Medical Sciences;

32 (4) No referrals to or continued treatment of care by a
33 healthcare provider at the University of Arkansas for Medical Sciences may be
34 made for a patient who was originally evaluated or treated at another health
35 system; and

36 (5) A healthcare provider shall not use any reference to an

1 affiliation of the healthcare provider with the University of Arkansas for
2 Medical Sciences.

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4 4-75-1307. Contracts.

5 A contract subject to this subchapter shall be transparent, fair, and
6 equitable.

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8 4-75-1308. Applicability – Construction.

9 This subchapter:

10 (1) Applies to any contract entered into, renewed, modified, or
11 extended on or after January 1, 2020; and

12 (2) Does not amend or repeal any portion of the Medical
13 Corporation Act, § 4-29-301 et seq., or the Dental Corporation Act, § 4-29-
14 401 et seq.