

Procurement Process Consultant Services

Summary of Response to RFP

Evaluation Criteria:

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| <p>Directly Related Experience:</p> | <ul style="list-style-type: none"> • Sole focus of Ikaso since its founding in 2008 is advising state governments on procurement; • <u>Tennessee Dept. of General Services</u>: 2011 contract to conduct a review of the state’s procurement laws, regulations, and policies, as well as a review of the organization-wide procurement processes, pp. 43-44 of proposal; • <u>South Carolina State Fiscal Accountability Authority</u>: 2015 to present, conducted an assessment of the Division of Procurement Services’ procurement organization and business processes, p. 45 of proposal; • <u>Indiana Dept. of Administration</u>: 2010 to present, contract to provide strategic advisory and purchasing execution support for the IDOA, pp. 46-47 of proposal. • See listing of current accounts, pp. 9 and 33 of proposal. • See also Work Samples, pp. 47-52 of proposal. |
| <p>Price:</p> | <p>See attached Official Proposal Price Sheet and Price Comparison Table. <u>Total Max Bid</u>: \$336,800</p> |
| <p>Plan/Schedule:</p> | <p><u>Plan</u>:</p> <ul style="list-style-type: none"> • Suggest an 11-Step Methodology, Executive Summary, pp. 3-6 and 11-15 of proposal, including meetings and interviews with procurement personnel, “customers”, and stakeholders; • Provide the Subcommittee with a draft report including recommendations by March of 2018; and • Provide ongoing support to the Subcommittee as it works towards its final report, due December 2018. • See also “Project Staffing, Functions and Methodology”, pp. 36-39 of proposal. <p><u>Schedule</u>:</p> <ul style="list-style-type: none"> • See Proposed Project Plan and Timeline, pp. 15 and 40 of proposal. |
| <p>Availability:</p> | <ul style="list-style-type: none"> • Will ensure availability of team by phone, email and in person when required, and the project manager will |

Ikaso (Cont'd)

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| | be available as “a day-to-day contact”, p. 41 of proposal. |
| Personnel: | <ul style="list-style-type: none">• Reiko Osaki, President & CEO: Project Advisor;• Tom Arnold: Project Director• Matthew Lewis: Project Manager• See full list of personnel with bios at pp. 16-29 of proposal and Organizational Chart, p. 35 of proposal. |
| Past Performance: | <ul style="list-style-type: none">• Examples of Experience and Projects for each individual to be assigned to this project, pp. 16-29 of proposal;• See full listing of past performance, pp. 54-56 of proposal;• See also information regarding Vendor References, p. 53 and attached References Table. |
| Compliance with RFP Requirements: | See Attached RFP Response Checklist |
| Subcontractors: | None listed. |