

## SUMMARY

### PROPOSED RULE 118: PHARMACY BENEFITS MANAGERS REGULATION

This AID rule implements Act One (1) and Act Three (3) of the Second Extraordinary Session of 2018 by the Ninety-First (91st) Arkansas General Assembly, "An Act To Create The Arkansas Pharmacy Benefits Manager Licensure Act," (hereafter, the "PBM Licensure Act") which authorizes the Arkansas Insurance Commissioner ("Commissioner") to issue rules to regulate the licensure and activities of pharmacy benefits managers ("PBMs")

The Commissioner is required to issue a rule implementing the PBM Licensure Act on or before September 1, 2018, under Ark. Code Ann. § 23-92-504(b)(1).

Under Ark. Code Ann. § 23-92-504(b)(1) in the PBM Licensure Act, the Commissioner is authorized to issue rules establishing the licensing, fees, application, financial standards, and reporting requirements of pharmacy benefits managers subject to the PBM Licensure Act. In addition, under Ark. Code Ann. § 23-92-509, the Commissioner is authorized to issue rules governing the financial solvency, network adequacy, maximum allowable cost practices, compensation, rebates and other matters as delineated in Ark. Code Ann. § 23-92-509 of pharmacy benefits managers subject to the PBM Licensure Act.

The proposed Rule has the following key features:

- For financial and licensure filings, requires filing of identification and location information, organizational documents, and SOS registration, regulatory contact, audited annual financial information, generic standardized contracts, a description of its MAC compliant processes and appeal processes, anti-Gag compliance procedures, historical license denial or suspension information, and other standard licensure application information
- Requires for licensure, a \$1,000,000.00 surety bond. This amount can be lowered by Commissioner in the even the business operations of the PBM in the state would make this amount unreasonable
- Requires for licensure, a \$1,000.00 filing fee
- Provides a licensure (and renewal of licensure) review, approval and disapproval procedure with a right to a hearing by the PBM as an aggrieved party
- Provides a financial and licensure standard of review for license under (1) financially hazardous condition, (2) rule or state law violation or pattern of misconduct, or (3) failure to submit licensure information
- Prohibits contracts violating and waiving violations of 23-92-506(c) (payment retroactivity), 23-92-507 (anti-gag clause), 4-88-1004 (anti-clawback), and 17-92-507 (MAC)
- Prohibits contracts violating 23-92-506(b)(2) (fees) and 23-92-506(b)(3)(cert. standards) unless approved by Commissioner. Establishes procedure for PBM to have Commissioner review and approve otherwise prohibited language with a right to an administrative hearing

- Requires health insurers to file network adequacy of pharmacies under Rule 106 PCP standards
- Establishes requirements for discretionary review of compensation or reimbursement review by Commissioner under adverse impact analysis on network adequacy (10% or more to Rule 106(5)(F))
- Applies the examination requirements placed on insurers to PBMs other than the regular time period of examinations
- Captures MAC appeals and challenges activity and requires reporting of spread pricing as detailed in Section 9 of the Rule
- Has a transition licensing period to adjust to the timing of the new rule
- Has a penalties provision tied to Trade Practices penalties
- Has effective date 1-1-2019

The administrative hearing to consider this proposed Rule is set for 10:30 A.M., July 11, 2018, in the First Floor Hearing Room, at the Arkansas Insurance Department.

## **PROPOSED RULE 118**

### **PHARMACY BENEFITS MANAGERS REGULATION**

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**FORM(S): PBM LICENSURE APPLICATION & RENEWAL APPLICATION**

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#### **Section 1. Authority**

This rule is issued pursuant to Act One (1) and Act Three (3) of the Second Extraordinary Session of 2018 by the Ninety-First (91<sup>st</sup>) Arkansas General Assembly, "An Act To Create The Arkansas Pharmacy Benefits Manager Licensure Act," (hereafter, the "PBM Licensure Act") which authorizes the Arkansas Insurance Commissioner ("Commissioner") to issue rules to regulate the licensure and activities of pharmacy benefits managers ("PBMs").

Pursuant to Ark. Code Ann. § 23-92-504(b)(1) in the PBM Licensure Act, the Commissioner is authorized to issue rules establishing the licensing, fees, application, financial standards, and reporting requirements of pharmacy benefits managers subject to the PBM Licensure Act. In addition, under Ark. Code Ann. § 23-92-509, the Commissioner is authorized to issue rules governing the financial solvency, network adequacy, maximum allowable cost

practices, compensation, rebates and other matters as delineated in Ark. Code Ann. § 23-92-509 of pharmacy benefits managers subject to the PBM Licensure Act.

## **Section 2. Purpose**

The purpose of this rule is to implement the PBM Licensure Act and to provide licensing, reporting and activity standards for pharmacy benefit managers which provide claims processing services or other prescription drug or device services, or both, for health benefit plans.

## **Section 3. Applicability & Scope**

Sections Four (4) through Seven (7) of this rule apply to PBMs that provide claims processing services or other prescription drug or device services for health benefit plans as defined under Ark. Code Ann. § 23-92-503(2)(A) in the PBM Licensure Act. Section Seven (7) of this Rule, which relates to pharmacy network adequacy, applies to PBMs and Healthcare insurers, where applicable. Section Eight (8) of this Rule, which relates to examinations, applies to PBMs and Healthcare insurers, where applicable. Section Nine (9) of this Rule, which pertains to reporting requirements, applies to PBMs and Healthcare insurers, where applicable. Section (10) applies to PBMs. The penalty provisions in Section Eleven (11) apply to PBMs and Healthcare insurers, where applicable.

## **Section 4. Definitions**

As used in this rule:

(1) "Claims processing services" means the administrative services performed in connection with the processing and adjudicating of claims relating to pharmacist services that include:

(A) Receiving payments for pharmacist services;

(B) Making payments to pharmacists or pharmacies for pharmacist services;

or

(C) Both subdivisions (1)(A) and (B) of this section;

(2) "Commissioner" means the Arkansas Insurance Commissioner;

(3) "Department" means the Arkansas Insurance Department;

(4) (A) "Health benefit plan" means any individual, blanket, or group plan, policy, or contract for healthcare services issued or delivered by a healthcare insurer in this state.

(B) "Health benefit plan" does not include:

- (i) Accidental-only plans;
- (ii) Specified disease plans;
- (iii) Disability income plans;
- (iv) Plans that provide only for indemnity for hospital confinement;
- (v) Long-term care only plans that do not include pharmacy

benefits;

(vi) Other limited-benefit health insurance policies plans; or

(vii) Health benefit plans provided under Arkansas Constitution, Article 5, § 32, the Workers' Compensation Law, § 11-9-101 et seq., and the Public Employee Workers' Compensation Act, § 21-5-601 et seq.; and

(viii) Medicare Advantage plans or Medicare programs which provide pharmacy or prescription drug coverage";

(5) "Healthcare insurer" means an insurance company, a health maintenance organization, or a hospital and medical service corporation;

(6) "Maximum Allowable Cost (MAC) law" or "MAC law," shall mean the requirements of Ark. Code Ann. § 17-92-507 for PBMs which are administering pharmacy benefits for a Health benefit plan of a Healthcare insurer;

(7) "Other prescription drug or device services" means services other than claims processing services, provided directly or indirectly, whether in connection with or separate from claims processing services, including without limitation:

(A) Negotiating rebates, discounts, or other financial incentives and arrangements with drug companies;

(B) Disbursing or distributing rebates;

(C) Managing or participating in incentive programs or arrangements for pharmacist services;

(D) Negotiating or entering into contractual arrangements with pharmacists or pharmacies, or both;

(E) Developing formularies;

(F) Designing prescription benefit programs; or

(G) Advertising or promoting services;

(8) "Pass-through pricing" means the model of prescription drug pricing in which a Pharmacy benefits manager charges the Health benefit plan the amount it actually pays a Pharmacist for prescription drug or device services plus an administrative fee charged on a per prescription or per member basis;

(9) "Pharmacist" means an individual licensed as a pharmacist by the Arkansas State Board of Pharmacy;

(10) "Pharmacist services" means products, goods, and services, or any combination of products, goods, and services, provided as a part of the practice of pharmacy as defined in § 17-92-101;

(11) "Pharmacy" means the same as defined in § 17-92-101;

(12) (A) "Pharmacy benefits manager," or "PBM," means a person, business, or entity, including a wholly or partially owned or controlled subsidiary of a pharmacy benefits manager, that provides claims processing services or other prescription drug or device services, or both, for health benefit plans.

(B) "Pharmacy benefits manager" does not include any:

(i) Healthcare facility licensed in Arkansas;

(ii) Healthcare professional licensed in Arkansas;

(iii) Consultant who only provides advice as to the selection or performance of a pharmacy benefits manager;

(iv) Entity that provides claims processing services or other prescription drug or device services for the fee-for-service Arkansas Medicaid Program only in that capacity;

(13) "Pharmacy benefits manager affiliate" means a pharmacy or pharmacist that directly or indirectly, through one (1) or more intermediaries, owns or controls, is owned or controlled by, or is under common ownership or control with a pharmacy benefits manager;

(14) "Pharmacy benefits manager network" means a network of pharmacists or pharmacies that are offered by an agreement or insurance contract to provide pharmacist services for health benefit plans;

(15) "Pharmacy benefits plan or program" means a plan or program that pays for, reimburses, covers the cost of, or otherwise provides for pharmacist services under a health benefit plan;

(16) "Pharmacy services administrative organization," or "PSAO," means an organization that helps community pharmacies and pharmacy benefits managers or third party payers achieve administrative efficiencies, including contracting and payment efficiencies;

(17) (A) "Rebate" means a discount or other price concession based on utilization of a prescription drug that is paid by a manufacturer or third party, directly or indirectly, to a pharmacy benefits manager, pharmacy services administrative organization, or pharmacy after a claim has been processed and paid at a pharmacy.

(B) "Rebate" includes without limitation incentives, disbursements, and reasonable estimates of a volume-based discount; and

(18) "Third party" means a person, business, or entity other than a pharmacy benefits manager that is not an enrollee or insured in a health benefit plan;

(19) "Rule 106" means Arkansas Insurance Department Rule 106, "Network Adequacy Requirements for Health Benefit Plans";

(20) "Spread pricing" means the model of prescription drug pricing in which the Pharmacy benefit manager charges a Health benefit plan a contracted price for prescription drugs although the contracted price may differ with the amount the Pharmacy benefits manager pays the Pharmacist. Spread pricing may also include an administrative fee charged to the Health benefit plan on a per prescription or per member basis.

## **Section 5. Licensure & Financial Requirements**

### **A. Initial License and Renewal.**

On or after January 1, 2019, a PBM shall apply for a license on a form prescribed by the Commissioner. A PBM may however submit an application to the Commissioner after the date this Rule is issued and before January 1, 2019, for an effective licensure starting January 1, 2019. Each application for a license shall be verified by an officer or authorized representative of the applicant. If no form application is available by the Arkansas Insurance Department, a pharmacy benefit manager shall apply for a license in writing to the Commissioner, and, in the request, describe or provide:

- (1) A non-refundable filing fee of \$1,000.00;
- (2) The following evidence of financial responsibility: a cash surety bond issued by a corporate surety authorized to issue surety bonds in the State of Arkansas, in the sum of \$1,000,000.00, which shall be subject to lawful levy of execution by any party to whom the licensee has been found to be legally liable;
- (3) The name of the PBM, the contact information of the PBM, including business address and phone number of the PBM, and name, address and contact information for the principal contact person of the PBM for purposes of compliance with requirements by the Arkansas Insurance Department;
- (4) Proof of registration with the Arkansas Secretary of State;
- (5) A list of the names, addresses and official positions of the persons who are to be responsible for the conduct of the affairs of the PBM applicant, including all members of the board of the directors, board of trustees, executive committee, or other governing board or committee, the principal officers in the case of a corporation, and the partners or members in the case of a partnership or association;
- (6) A copy of the basic organizational document of the PBM, such as the articles of incorporation, articles of association, partnership agreement, trust agreement or other applicable documents, and all amendments thereto; a copy of the bylaws, rules and regulations or similar document, if any, regulating the conduct of the internal affairs of the applicant;
- (7) A copy of the PBM's standard, generic contract template which it uses for contracts entered into by the PBM with Pharmacies or Pharmacy services administrative organizations in this State in administration of pharmacy benefits for Healthcare insurers, for the purpose only of the Department's review that such contracts comply with Ark. Code Ann. §§ 23-92-506(b), 23-92-506(c), 23-92-507, 4-88-1004 and 17-92-507;
- (8) A copy of the most recent fiscal year-end audited financial statement of the PBM;
- (9) A description of the projected population or numbers of enrollees or beneficiaries to be administered by the PBM in this State to be serviced on an annual basis for all Healthcare insurers with whom the PBM has contracted, and, if applicable, the population or numbers of enrollees administered by the PBM in the previous year for a Healthcare insurer (please identify the numbers of enrollees by Healthcare insurer);
- (10) The policy and procedure(s) which demonstrate that the PBM has compliant processes established to adhere to all of the requirements in Ark. Code Ann. § 17-92-507, concerning Maximum Allowable Cost Lists, and a description, including any written policies or procedures describing the appeals dispute resolution process for in-network or contracted pharmacists;
- (11) A description or statement explaining how the PBM is in compliance with Ark. Code Ann. § 23-92-507, concerning Anti-Gag clauses, in its contracts with pharmacists in administration of pharmacy benefits for Health benefit plans issued by Healthcare insurers in this State;



(12) A description of the PBM's network's service areas by county in this State for a Healthcare insurer and the PBM's pharmacy provider directory list for a Healthcare insurer (this requirement may be satisfied if such information is submitted to the Department by the Healthcare insurer for the Healthcare insurer's network adequacy requirements);

(13) If the PBM is engaged in "spread pricing" for a Health benefit plan, please explain whether or not the PBM is assuming risk, and how, for payment of the covered prescription benefits of Health benefit plans;

(14) A statement of whether the applicant has been refused a registration, license or certification to act as (or provide the services of) a PBM or third party administrator, or has any registration, license or certification to act as such been denied, suspended, revoked or non-renewed for any reason by any state or federal entity (if so, attach specific details separately for each refusal or denial, including the date, nature and disposition of the action);

(15) A description of whether the applicant had a business relationship with an insurance company terminated for any alleged fraudulent, illegal or dishonest activities in connection with the administration of a pharmacy benefits plan (if so, attach specific details separately explaining this termination, including the date, and nature of the termination); and

(16) Any other information which is deemed necessary by the Commissioner in evaluating the application to comply with the PBM Licensure Act or requirements of this Rule.

B. Review and Approval Process.

1. For initial licensure applications, upon receipt of a complete application for items required under Section (5)(A) of this Rule, the Commissioner shall review the application and:

(A) approve the application and issue the applicant a PBM license; or

(B) notify the applicant in writing that the application is incomplete and that additional information is needed to complete the review of the application (if the missing or necessary information is not received within thirty (30) days from the date of the notification, the Commissioner shall deny the application unless good cause is shown); or

(C) deny the application. If the Commissioner determines that the PBM applicant does not meet the requirements for licensure, the Commissioner shall:

(i) provide written notice to the PBM applicant that the application has been denied stating or explaining the basis of the denial; and

(ii) advise the PBM applicant that a request for a hearing may be filed with the Commissioner in accordance with Ark. Code Ann. § 23-61-303.

2. Renewal. A PBM license shall be renewed annually on January 1 of each year. A renewal application shall require proof that the PBM has in place the surety bond financial responsibility requirement in Section 5(A)(2) of this Rule, as well as require the PBM to submit to the Department any changes made to the items in Section 5(A) of this Rule from the date of its most recent licensure. A renewal application shall be deemed approved by the Commissioner after 45 days from the date of the receipt of the renewal application by the Department, unless

denied or disapproved by the Commissioner during that time period. For disapprovals or denials of a renewal licensure by the Commissioner, the Commissioner shall:

(A) provide written notice to the renewal PBM applicant that the licensure renewal was denied stating or explaining the basis of the denial; and

(B) advise the PBM renewal applicant that a request for a hearing may be filed with the Commissioner in accordance with Ark. Code Ann. § 23-61-303.

3. Standards of Review. The Commissioner shall deny an initial application for licensure or deny renewal by a PBM for the following reasons:

(A) the PBM operates, or proposes to operate, in a financially hazardous condition relative to its financial condition and the services it administers, or proposes to administer for Healthcare insurers in this State; or

(B) the PBM has been determined by the Commissioner to be in violation or non-compliance with the requirements in this Rule or Arkansas state law; or

(C) the PBM has failed to timely submit information to complete review of the application under Section 5(B)(1)(b) or has failed to submit a renewal application and information under Section 5(B)(2).

4. A cash surety bond under 5(A)(2) of this Rule shall be maintained at all times by the PBM during its licensure with the Department. The Commissioner may however reduce the amount of the bond requirement in Section 5(A)(2) if the amount required is unreasonable relative to the size of the PBM's business operations in this State and would cause a significant financial hardship;

C. Incorporation by Reference. There is hereby attached to this Rule initial and renewal application forms for initial PBM licensing and renewals which are hereby incorporated by Reference into this Rule: (1) Form PBM-L1 and (2) Form PBM-R1.

The Commissioner may modify these forms pursuant to a Bulletin, to the extent such modifications are consistent with the provisions of this Rule, or, are necessary to comply with the PBM Licensure Act, as amended. For changes or modifications to Form PBM-L1 or Form PBM-R1, the Commissioner may modify or change the application forms, via a bulletin which is addressed or noticed to the PBMs and health insurers or HMOs six (6) months prior to any effective changes to the forms. The Commissioner shall accept and review comment(s) from the industry, or affected parties, related to the proposed changes between the date of the bulletin and proposed changes;

D. Confidentiality. The information submitted by a PBM under Section 5(A)(6) through (16) of this Rule shall be considered confidential under Ark. Code Ann. §§ 23-61-103 and 23-61-207 and, in addition, shall be considered proprietary, as information which would provide information that would provide an advantage to a competitor, under the Freedom of Information Act of 1967, in Ark. Code Ann. § 25-19-105(b)(9). A PBM shall file with the Department, at the time of its licensure filing, a redacted, public version of its application, excepting any proprietary information, required to be submitted to the Department under this Rule;

## Section 6. Contract Review

### A. Contract Review.

1. Prohibited Contract Language. No contract entered into by a PBM and a Pharmacist which relates to participation or administration of a Pharmacy benefits plan or program of a Health benefit plan shall contain language in violation of Ark. Code Ann. §§ 23-92-506(c) [payment retroactivity], 23-92-507 [anti-gag clauses], 4-88-1004 [anti-clawback] and 17-92-507 [maximum allowable cost].

2. Waiver Prohibited. The provisions in, 23-92-506(c) [payment retroactivity], 23-92-507 [anti-gag clauses], 4-88-1004 [anti-clawback] and 17-92-507 [maximum allowable cost] may not be waived by contract. The provisions in Ark. Code Ann. §§ 23-92-506(b) [fees and standards] may be modified by contract if the fees or standards are permitted by the Commissioner under Section (6)(3) of this Rule.

3. Review of Contractual Language under Ark. Code Ann. §§ 23-92-506(b)(2) [fees] and 23-92-506(b)(3) [certification standards]. No contract entered into by a PBM and a Pharmacist which relates to participation or administration of a Pharmacy benefits plan or program of a Health benefit plan shall contain language in violation of Ark. Code Ann. §§ 23-92-506(b)(2) or 23-92-506(b)(3) unless such provisions have been reviewed and approved by the Commissioner pursuant to this Section.

(A) A PBM may submit to the Commissioner for review and approval contractual language permitting fees or certification standards, otherwise prohibited under Ark. Code Ann. §§ 23-92-506(b)(2) and 23-92-506(b)(3), by providing a written justification or explanation to the Commissioner for the fee or standard. For approval of such provisions, it shall be the obligation of the PBM to provide objective evidence, rather than conclusory statements, that the fee or standard is necessary to: (1) control costs of the PBM or Health benefit plan; or (2) maintain quality measures of the PBM or Health benefit plan.

(B) Upon receipt of the request for approval and written justification, the Commissioner shall review such provisions and shall provide the PBM with a written response indicating approval or disapproval of such language, or may request more information, within 45 days.. A disapproval shall explain the basis of the disapproval. The PBM may supplement its written justification during the period of review by the Department. If the Commissioner disapproves the provision(s), the PBM may request a hearing with the Commissioner in accordance with Ark. Code Ann. § 23-61-303. The administrative hearing under this Section shall be restricted as to whether the fee or standard meets the requirements of Section 6(A)(3)(A) of this Rule.

B. Marketing and Advertising.

Pursuant to Ark. Code Ann. § 23-92-506(b)(1), a PBM shall not cause or knowingly permit the use of any advertisement, promotion, solicitation, representation, proposal, or offer that is untrue, deceptive, or misleading. The Commissioner shall enforce this requirement as he or she similarly enforces the requirements of Ark. Code Ann. §§ 23-66-206(6) and (7) including applying the applicable penalties, for violations, under Ark. Code Ann. § 23-66-210. The Commissioner shall not pre-review or pre-approve a PBM's marketing documents or advertising statements prior to use by the PBM in this State market, however, the Commissioner shall instead review and enforce this subdivision of this Section on a per complaint basis, and, therefore, it shall be the responsibility of the PBM at all times to ensure that its marketing and advertising is truthful and not misleading.

**Section 7. Pharmacy Network Adequacy**

A. Pharmacy Network Adequacy.

1. In order to effectively implement Ark. Code Ann. § 23-92-505, because a PBM is actually administering a Health benefit plan for a Healthcare insurer, as contracted by the PBM with a Healthcare insurer, the Commissioner hereby maintains that a pharmacy network is adequate if the pharmacy network meets the same network adequacy requirements for primary care professionals under Arkansas Insurance Department Rule 106(5)(A)(2). A Healthcare insurer shall therefore file and report its pharmacy network subject to Rule 106 requirements applicable to primary care professionals in lieu of any reporting obligations of the PBM under Ark. Code Ann. § 23-92-505(2). For purposes of this reporting, pursuant to Ark. Code Ann. § 23-92-505(1)(B), mail-order pharmacy shall not be included in the calculations determining network adequacy for pharmacists.

B. Compensation.

1. Pursuant to Ark. Code Ann. § 23-92-506(a)(1), the Commissioner may, in his or her discretion, review a PBM's reimbursement program or compensation, for a Pharmacy benefit plan of a Healthcare insurer, to determine if the reimbursement is fair and reasonable to provide an adequate Pharmacy benefits network for a Health benefit plan. For Healthcare insurers using PBMs for administration of pharmacy benefits of its Health benefit plans, a Healthcare insurer shall reasonably ensure that the reimbursement or compensation of Pharmacists does not adversely impact participation of Pharmacists in its Health benefit plans.

2. The Commissioner shall not review reimbursement complaints or concerns under this Section on a case by case basis for a pharmacist or pharmacy. The Commissioner's discretion to review pharmacy compensation programs pursuant to this Section, shall be guided by the following factors:

(a) whether the compensation or reimbursement program adversely impacts pharmacy participation in a Health benefit plan (See below on "adverse impact"); and

(b) the extent to which the compensation or reimbursement program has an impact on pharmacy participation in Health benefit plans on a state-wide basis, or significant geographical area of the State.

For purposes of this Section, adverse impact shall mean: (1) the participation of pharmacists is reduced by 10 % or more within the compliance percentages permitted under Rule 106(5)(F) on a per service area basis; and (2) the reduction in participation is solely due to a reduction in the compensation or reimbursement to pharmacist.

For purposes of this Section, the Commissioner may consider a pharmacist's declination to provide covered prescription drugs under Ark. Code Ann. §17-92-507(e) as a circumstance negatively impacting participation because, in this instance, the Health benefit plan is unable to provide its covered member with a covered prescription drug through one of its in-network pharmacists or pharmacies. For Healthcare insurers using PBMs for administration of pharmacy benefits of its Health benefit plans, the Healthcare insurers shall (1) develop a mechanism or system with its PBM to track or monitor, on an annual basis, the number of declinations under Ark. Code Ann. §17-92-507(e); (2) develop a mechanism or system with its PBM to track or monitor, on an annual basis, the number of pharmacists which terminated their network participation with the Healthcare insurer or PBM network due to reduction in compensation; and (3) report such information to the Arkansas Insurance Department's Regulatory Healthlink Division on an annual basis, as part of the Healthcare insurer's network adequacy filings. The reporting shall begin on and after March 1, 2019, or upon the 2019 date in which network adequacy reports are due for Healthcare insurers, whichever is later.

In addition, for purposes of this Section, for generic, prescription drugs subject to MAC requirements, the Commissioner may additionally consider the extent or magnitude in which a pharmacist a pharmacy's reimbursement pricing has been adjusted, on the average on a quarterly basis, inventory costs under Ark. Code Ann. § 17-92-507(c)(4)(C)(iii), as a circumstance negatively impacting participation, because, in these instances, it is reasonable to conclude that a pharmacist or pharmacy's decision to continue in participation, at a negative cost or negative reimbursement, or pattern, adversely impacts a pharmacist's or pharmacy's prospective participation with the Health benefit plan.

3. The provisions in Section 7(B)(2) of this rule are guidelines for the Commissioner's discretion to review pharmacy compensation or reimbursement programs under network adequacy requirements, and therefore, the existence of any of the circumstances in that Section, do not automatically mandate or require the Commissioner to review pharmacy compensation or reimbursement programs.

4. The Arkansas Insurance Department's Regulatory Healthlink Division shall develop a system to gather the information required in Section 7(B)(2) of this Rule.

5. In the event the Commissioner decides to review compensation or reimbursement under this Section, he or she shall be restricted to reviewing the reimbursement program for purposes of compliance with Rule 106 network adequacy standards. In his or her review of compensation under this Section, the Commissioner may review or examine either the Healthcare insurer or PBM, or both, under the examination standards or procedures under Ark. Code Ann. §§ 23-61-201, et.seq. If after review or examination, the Commissioner determines a

network adequacy violation exists due to non-participation from compensation or reimbursement reductions, it shall be the responsibility of the Healthcare insurer, using a PBM for administration of pharmacy benefits of its Health benefit plans, to take corrective actions to avoid any penalties under Section 7 of Rule 106.

C. Compensation or Reimbursement Requirements Regardless of Network Adequacy.

1. Pursuant to Ark. Code Ann. § 23-92-506(b)(4), in no event, however shall a PBM reimburse a pharmacy or pharmacist in the state in an amount less than the amount that the pharmacy benefits manager reimburses a pharmacy benefits manager affiliate for providing the same pharmacist services. The amount shall be calculated on a per-unit basis using the same generic product identifier or generic code number.

## **Section 8. Examinations**

A. Examination of PBMs and Healthcare insurers.

1. Pursuant to Ark. Code Ann. § 23-92-508, the Commissioner may examine the affairs of a PBM for compliance with the requirements of the PBM Licensure Act or requirements of this Rule. In addition, the Commissioner may examine the affairs of a Healthcare insurer subject to the requirements of Section 7 of this Rule.

2. Any examination permitted under this Section shall follow the examination procedures and requirements applicable to Healthcare insurers under Ark. Code Ann. §§ 23-61-201, including but not limited to the confidentiality provisions under Ark. Code Ann. § 23-61-207.

3. A PBM shall not be regularly examined under the same time periods of insurers as required under Ark. Code Ann. § 23-61-201(a)(2), however, the Commissioner may examine the PBM or Healthcare insurer, pursuant to this Section, at any time, in which he or she believes it reasonably necessary to ensure compliance with the PBM Licensure Act or provisions of this Rule.

## **Section 9. Reporting Requirements**

A. Maximum Allowable Cost Reporting.

1. The following provisions in this Section shall apply to PBMs subject to Ark. Code Ann. § 17-92-507 (hereafter, the “Maximum allowable cost law” or “MAC law”) and who are administering pharmacy benefits for a Health benefit plan of a Healthcare insurer.

2. To reasonably ensure compliance with the Maximum allowable cost law, PBMs, subject to Section 9(A)(1) of this Rule, shall develop a record keeping system which shall track,

monitor and record the following information, to be aggregated on a statistical quarterly basis, for the purpose of providing information to the Department, upon request by the Department:

(a) the number of challenges or appeals the PBM received under the MAC law;

(b) the outcomes of the challenge or appeal, whether denied or upheld by the PBM;

(c) the number of times a challenging pharmacy obtained the pricing information in Ark. Code Ann. § 17-92-507(c)(4)(C)(ii) which allowed it to acquire the drug from a national or regional pharmaceutical wholesaler in stock at a price below the maximum allowable cost list;

(d) the total amount of reimbursement re-adjustment which occurred that quarter under Ark. Code Ann. § 17-92-507(c)(4)(C)(iii) and the average time period taken for such reimbursement adjustments; and

(e) The report shall report aggregate numbers on a quarterly basis, and, if submitted upon the request by the Department, shall be considered a request for information under Ark. Code Ann. §§ 23-61-103(d) and 23-61-207, and shall be considered confidential.

3. The requirements of this Section shall first apply for appeals or challenges occurring during the first quarter of 2019.

B. Pharmacy Provider Complaints Related to Maximum Allowable Cost Law Compliance under Ark. Code Ann. § 17-92-507.

1. The PBM shall designate the name, address, phone number, including an electronic mail contact, of the organization which shall be responsible for responding to the Department for complaints the Department has received from pharmacy providers for maximum allowable cost law alleged violations. In responding to the complaint, the PBM shall be subject to Rule 43, Section (11)(A), related to its time period for responding to the complaint.

2. A pharmacy provider or a pharmacy services administrative organization (PSAO) acting on their behalf shall make reasonable efforts to exhaust any internal appeal requirements of the PBM prior to the filing of a complaint with the Department. However, a pharmacy provider shall not be required to exhaust internal appeal requirements of the PBM if a PBM has significantly failed to provide timely communication and timely processing of the appeal, as required under the MAC law, or has failed to abide by its MAC appeal processes as described to the Department in Section 5(10) of this Rule.

3. Pursuant to Ark. Code Ann. 17-92-507(g)(1), a violation of the Maximum Allowable Cost law, shall be considered a prohibited practice under the Arkansas Insurance Department's Trade Practices Act, Ark. Code Ann. 23-66-201 et seq. Therefore, the Department

shall review the complaints received under this Section under its trade practices requirements and shall apply penalties, if applicable, under Ark. Code Ann. 23-66-210.

4. AID shall additionally coordinate with the Arkansas Attorney General's Office for referral to that Office of complaint cases which reasonably appear to show a pattern or practice of violations by a PBM.

C. State Funded Payments Fair Disclosure Reporting.

1. The following provisions in this Section shall apply to PBMs subject to Act 769 of 2009 in the "Fair Disclosure of State Funded Payments for Pharmacists' Services Act," codified in Ark. Code Ann. §§ 4-88-801 et seq., if the PBM is; (1) administering pharmacy benefits for a Healthcare insurer issuing Health insurance benefit plans under the Arkansas Works Act of 2016, as defined under Ark. Code Ann. § 23-61-1003(5); and (2) engaged in Spread pricing for pharmacy benefits of a Healthcare insurer.

2. A PBM and Healthcare insurer, subject to Section 9(C)(1) of this Rule, shall jointly coordinate to facilitate the PBM's required filing of an annual report to the Commissioner as required under Ark. Code Ann. § 4-88-803(d). To reasonably ensure compliance with this requirement, the Commissioner may seek or request data from either the PBM or Healthcare insurer, or both, under a format developed by the Department, pursuant to a bulletin timely issued to PBMs and Healthcare insurers subject to Section 9(C)(1) of this Rule.

3. The Department shall make reasonable efforts to alternatively ascertain whether the required reporting data under Ark. Code Ann. §§ 4-88-801 is feasible to be gathered under the Arkansas All-payer claims database, or "APCD," under the "Arkansas Healthcare Transparency Initiative Act, codified under Ark. Code Ann. §§ 23-61-901 et seq. PBMs and Healthcare insurers subject to this Section shall assist the Commissioner and APCD to determine whether the reporting information under Ark. Code Ann. § 4-88-803 is reasonably feasible to be gathered technologically and reported to APCD. In the absence of an APCD mechanism to gather and report this information, PBMs and Healthcare insurers, subject to this Section, shall file written reports in the format as required by the Department under Section 9(C)(2) of this Rule.

4. Pursuant to Ark. Code Ann. § 4-88-803(d)(2), any annual report submitted under that provision or under this Section shall be considered proprietary and confidential under § 23-61-207 and not subject to the Freedom of Information Act of 1967, under § 25-19-101 et seq. The confidentiality and exemption from the Freedom of Information Act of 1967, under this subdivision, shall also include any underlying records or data forming the basis of the report, which may be submitted to the Commissioner, or APCD.



5. The report required under this Section shall be due annually on the date each year in which Healthcare insurers are required to file a request for approval of premium rates in the fully insured market. The report shall provide the pricing and reimbursement information as required under this Section for the preceding plan year.

### **Section 10. Transition of Licensing Status**

A. Any PBM currently licensed under the Third Party Administrators subchapter of the Arkansas Insurance Code, §§ 23-92-201 et seq., and which is subject to the requirements of this Rule or the PBM Licensure Act, shall maintain the licensure status and requirements of that subchapter until the effective date of this Rule. On and after the effective date of this Rule, PBMs, subject to the PBM Licensure Act and this Rule, shall apply for licensure and be subject to the requirements of this Rule.

B. PBMs engaged exclusively or solely with administration of pharmacy benefits of health benefit plans in this State which are self-funded, shall comply with the requirements of the Third Party Administrators subchapter of the Arkansas Insurance Code, §§ 23-92-201 et seq., for registration purposes only. For PBMs which are engaged in the administration of pharmacy benefits for both fully insured Health benefits plans and self-funded health plans, a PBMs compliance with this Rule shall satisfy any and all registration and bond requirements under Ark. Code Ann. § 23-92-203.

### **Section 11. Penalties**

The penalties, actions or orders, as authorized under Ark. Code Ann. §§ 23-66-209 and 23-66-210, shall apply to violations of this Rule.

### **Section 12. Severability**

Any section or provision of this rule held by a court to be invalid or unconstitutional will not affect the validity of any other section or provision.

**Section 13. Effective Date**

The effective date of this Rule is January 1, 2019.

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**ALLEN KERR**  
**INSURANCE COMMISSIONER**

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**DATE**



ARKANSAS INSURANCE DEPARTMENT  
LEGAL DIVISION  
1200 WEST THIRD STREET  
LITTLE ROCK, AR 72201  
PHONE: 501-371-2820  
FAX: 501-371-2639

**PBM-L1**

**PHARMACY BENEFITS MANAGER  
LICENSURE APPLICATION**

1. **BUSINESS ENTITY NAME:** \_\_\_\_\_
2. **MAILING ADDRESS:** \_\_\_\_\_  
Street and Number or P.O. Box                      City      State      Zip
3. **PHONE NUMBER:** \_\_\_\_\_
4. **DATE:** \_\_\_\_\_

**DATE RECEIVED BY DEPARTMENT**

\_\_\_\_\_

**PLEASE PROVIDE:**

- (1) A non-refundable filing fee of \$1,000.00;
- (2) The following evidence of financial responsibility: a cash surety bond issued by a corporate surety authorized to issue surety bonds in the State of Arkansas, in the sum of \$1,000,000.00, which shall be subject to lawful levy of execution by any party to whom the licensee has been found to be legally liable;

**PLEASE STATE:**

- (3) The name of the PBM, the contact information of the PBM, including business address and phone number of the PBM, and name, address and contact information for the principal contact person of the PBM for purposes of compliance with requirements by the Arkansas Insurance Department;

**PLEASE PROVIDE THE FOLLOWING, WHICH MAY BE ATTACHED TO THE APPLICATION:**

- (4) Proof of registration with the Arkansas Secretary of State;

- (5) A list of the names, addresses and official positions of the person who are to be responsible for the conduct of the affairs of the PBM applicant, including all members of the board of the directors, board of trustees, executive committee, or other governing board or committee, the principal officers in the case of a corporation, and the partners or members in the case of a partnership or association;

**PLEASE ATTACH THE FOLLOWING ITEMS TO THIS APPLICATION:**

- (6) A copy of the basic organizational document of the PBM, such as the articles of incorporation, articles of association, partnership agreement, trust agreement or other applicable documents, and all amendments thereto; a copy of the bylaws, rules and regulations or similar document, if any, regulating the conduct of the internal affairs of the applicant;
- (7) A copy of the PBM's standard, generic contract template which it uses for contracts entered into by the PBM with Pharmacies or Pharmacy services administrative organizations in this State in administration of pharmacy benefits for Healthcare insurers, for the purpose only of the Department's review that such contracts comply with Ark. Code Ann. §§ 23-92-506(b), 23-92-506(c), 23-92-507, 4-88-1004 and 17-92-507;
- (8) A copy of the most recent fiscal year-end audited financial statement of the PBM;
- (9) A description of the projected population or numbers of enrollees or beneficiaries to be administered by the PBM in this State to be serviced on an annual basis for all Healthcare insurers with whom the PBM has contracted, and, if applicable, the population or numbers of enrollees administered by the PBM in the previous year for a Healthcare insurer (please identify the numbers of enrollees by Healthcare insurer);
- (10) The policy and procedure(s) which demonstrate that the PBM has compliant processes established to adhere to all of the requirements in Ark. Code Ann. § 17-92-507, concerning Maximum Allowable Cost Lists, and provide a description, including any written policies or procedures describing the appeals dispute resolution process for in-network or contracted pharmacists;
- (11) A description or statement explaining how the PBM is in compliance with Ark. Code Ann. § 23-92-507, concerning Anti-Gag clauses, in its contracts with pharmacists in administration of pharmacy benefits for Health benefit plans issued by Healthcare insurers in this State;
- (12) A description of the PBM's network's service areas by county in this State for a Healthcare insurer and the PBM's pharmacy provider directory list for a Healthcare insurer (this requirement may be satisfied if such information is submitted to the Department by the Healthcare insurer for the Healthcare insurer's network adequacy requirements);

**PLEASE PROVIDE A WRITTEN EXPLANATION OF THE FOLLOWING, IF APPLICABLE:**

- (13) If the PBM is engaged in “spread pricing” for a Health benefit plan, please explain whether or not the PBM is assuming risk, if any, for payment of the covered prescription benefits of Health benefit plans;

**PLEASE PROVIDE:**

- (14) A statement of whether the applicant has been refused a registration, license or certification to act as (or provide the services of) a PBM or third party administrator, or has any registration, license or certification to act as such been denied, suspended, revoked or non-renewed for any reason by any state or federal entity (if so, attach specific details separately for each refusal or denial separately, including the date, nature and disposition of the action);
- (15) A description of whether the applicant had a business relationship with an insurance company terminated for any alleged fraudulent, illegal or dishonest activities in connection with the administration of a pharmacy benefits plan (if so, attach specific details separately explaining this termination, including the date, and nature of the termination);
- (16) Please provide a Public, Redacted Version of this Application which does not include proprietary information.

**AFFIDAVIT**

I, the undersigned, do hereby swear or affirm under oath that the information submitted above is true and accurate to the best of my knowledge and belief.

**OFFICER NAME:**

\_\_\_\_\_

Please Print

\_\_\_\_\_

Please Sign

**DATE SIGNED:**

\_\_\_\_\_

---

**NOTARY SECTION:**

Subscribed and affirmed before me in the county of \_\_\_\_\_,  
State of Arkansas, this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_  
(Notary's official signature)

\_\_\_\_\_  
(Commission Expiration)

SEAL





ARKANSAS INSURANCE DEPARTMENT  
LEGAL DIVISION  
1200 WEST THIRD STREET  
LITTLE ROCK, AR 72201  
PHONE: 501-371-2820  
FAX: 501-371-2639

PBM-R1

**PHARMACY BENEFITS MANAGER  
RENEWAL APPLICATION**

UNDER DEVELOPMENT

**AFFIDAVIT**

I, the undersigned, do hereby swear or affirm under oath that the information submitted above is true and accurate to the best of my knowledge and belief.

**OFFICER NAME:**

\_\_\_\_\_  
Please Print

\_\_\_\_\_  
Please Sign

**DATE SIGNED:**

---

**NOTARY SECTION:**

Subscribed and affirmed before me in the county of \_\_\_\_\_,  
State of Arkansas, this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_  
(Notary's official signature)

\_\_\_\_\_  
(Commission Expiration)

SEAL

