



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

April 30, 2015

The Honorable Jimmy Hickey, Chair
The Honorable Chris Richey, Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall, Room R-501
Little Rock, AR 72201

RE: Proposed Fiscal Year 2016 Annual Budget

Dear Senator Hickey and Representative Richey:

On behalf of the Arkansas Department of Finance and Administration Office of the Arkansas Lottery, please accept the attached Proposed FY 2016 Annual Budget pursuant to A.C.A § 23-115-206(a)(10)(A). The following information is provided:

1. Arkansas Planning Budgeting and Administrative System Form
2. Budget Detail Schedule
3. Compensation and Benefits
4. Vacant Positions
5. Detailed Schedule of General and Administrative Expenses

For the FY 2016 annual budget we have reflected a decrease in revenues consistent with the decrease in revenues experienced in FY 2015 related to lower sales of our primary online games, Powerball and Mega Millions. The FY 2016 budget also reflects decreases in renegotiated gaming contract costs and compensation expenses related primarily to the agency merge with the Department of Finance and Administration and the closing of three claim centers. This results in an expected increase in net proceeds of approximately \$1.4 million more than the FY 2015 budget.

Please call me if you have any questions or need additional information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Bishop Woosley".

Bishop Woosley
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration
Mr. Brandon Sharp, State Budget Administrator, Arkansas Department of Finance and Administration

ARKANSAS PLANNING BUDGETING & ADMINISTRATIVE SYSTEM

Program Summary

Program: 610U - Lottery Commission - Operations

Funding Sources: 700 - Lottery Commission Fund

Program		2013-2014	2014-2015	2014-2015	2015-2016		
		Actual	Budget	Authorized	Agency Request	Executive Recommendation	Legislative Recommendation
Regular Salaries	5010000	\$4,373,095	\$4,708,500		\$3,916,689	\$3,916,689	
	#Positions	82	82		71	71	
Personal Services Matching	5010003	\$1,617,446	\$1,741,500		\$1,453,311	\$1,453,311	
Operating Expenses	5020002	\$1,414,871	\$1,420,000		\$911,100	\$911,100	
Conference & Travel Expenses	5050009	\$0	\$0		\$202,900	\$202,900	
Professional Fees	5060010	\$897,093	\$810,000		\$640,000	\$640,000	
Data Processing	5090012	\$0	\$0		\$399,000	\$399,000	
Instant Games	5900046	\$229,462,196	\$237,022,500		\$236,406,000	\$236,406,000	
On-Line Games	5900047	\$45,487,903	\$43,825,600		\$39,492,900	\$39,492,900	
Retailer Commissions	5900048	\$23,046,410	\$23,307,262		\$23,352,500	\$23,352,500	
Gaming Contracts	5900049	\$20,511,439	\$20,500,985		\$19,249,200	\$19,249,200	
Advertising & Promotions	5900050	\$4,472,456	\$5,000,000		\$5,000,000	\$5,000,000	
Capital Outlay	5120011	\$188,270	\$210,000		\$237,000	\$237,000	
Total		\$331,471,179	\$338,546,347		\$331,260,600	\$331,260,600	\$0

Funding Sources						
Instant Gaming	\$322,415,276	\$331,750,000		\$333,500,000	\$333,500,000	
Online Games	\$87,657,850	\$84,450,000		\$76,990,000	\$76,990,000	
Retailer Applications	\$554,292	\$560,000		\$560,000	\$560,000	
Non Gaming Revenue	\$10,550	\$10,000		\$10,000	\$10,000	
Other Income	\$461,047	\$0		\$0	\$0	
Interest Income	\$252,614	\$140,000		\$140,000	\$140,000	
Transfer to Department of Health	(\$200,000)	(\$200,000)		\$0	\$0	
Transfer to ADHE Education Trust	(\$76,086,995)	(\$72,530,000)		(\$74,500,000)	(\$74,500,000)	
Transfer to Unclaimed Prizes Reserve	(\$5,401,849)	(\$5,655,000)		(\$5,086,000)	(\$5,086,000)	
Total Funding	\$329,662,785	\$338,525,000		\$331,614,000	\$331,614,000	\$0
Excess Appropriation/(Funding)	\$1,808,394	\$21,347		(\$353,400)	(\$353,400)	\$0
Grand Total	\$331,471,179	\$338,546,347		\$331,260,600	\$331,260,600	\$0

DFA Office of the Arkansas Lottery
Budget Detail Schedule
For the Fiscal Year Ending June 30, 2016

	FY2014 Audited	% of Revenue	FY 2015 Budget	% of Revenue	FY 2016 Budget	% of Revenue	Explanation for Change in Budget Amounts
Operating Revenues:							
Instant Games	\$ 322,415,276	78.516%	\$ 331,750,000	79.600%	\$ 333,500,000	81.132%	Instant Game sales are forecast approximately \$1.5 million above the FY2015 budget.
OnLine Games	87,657,850	21.347%	84,700,000	20.323%	77,240,000	18.790%	Online game revenues are forecast to decrease from FY 2015 budget in a manner consistent with the actual decrease in sales of online games during actual FY 2015.
Less: Promotions Discount	-	0.000%	(250,000)	-0.060%	(250,000)	-0.061%	Promotional discounts remain at the same level as FY2015.
Retailer application, fidelity	554,292	0.135%	560,000	0.134%	560,000	0.136%	Retailer communication and licensing fees are forecast to be the same as for FY 2015 budget.
Non Gaming Revenue	10,550	0.003%	10,000	0.002%	10,000	0.002%	Other miscellaneous revenues are consistent with estimated FY2015.
Total Operating Revenues	410,637,968	100.000%	416,770,000	100.000%	411,060,000	100.000%	
Operating Expenses:							
Instant Game Prizes	229,462,196	55.879%	237,022,500	56.871%	236,406,000	57.511%	Instant game prizes are expected to slightly decrease for FY 2016 from FY 2015 budget based on a slight shift in the prize structure for some instant games.
On-Line Game Prizes	45,487,903	11.077%	43,825,600	10.516%	39,492,900	9.608%	Online games prizes are expected to decrease is proportionate to the decrease in online games revenues
Retailer Commissions	23,046,410	5.612%	23,307,262	5.592%	23,352,500	5.681%	No significant change in the percentage paid to retailers.
Gaming Contract Costs	20,511,439	4.995%	20,500,985	4.919%	19,249,200	4.683%	Percentage paid to gaming systems vendor will decrease in FY 2016. Decrease is consistent with the decreased percentage in the contract rate.
Staff Compensation & Benefits	5,990,541	1.459%	6,450,000	1.548%	5,370,000	1.306%	The decrease relates to the closing of the three outlying claim centers that eliminated six positions, the elimination of six positions related to the OAL becoming a division of the Department of Finance and Administration and the elimination of four other positions which were determined did not need to be refilled .
Marketing, Advertising & Promotions	4,472,456	1.089%	5,000,000	1.200%	5,000,000	1.216%	Budgeted at the same level as for FY 2015.
General and Administrative Expenses	1,414,871	0.345%	1,420,000	0.341%	1,513,000	0.368%	Increase for FY 2016 is primarily related to a planned consulting engagement to identify specific opportunities to improve sales and operations with an estimated cost of \$200,000 and an estimate of \$100,000 related to the charge back of DFA systems costs.
Services Provided by Other Agencies:	890,636	0.217%	800,000	0.192%	630,000	0.153%	The ADHE administrative fees are budgeted for \$500,000, as the actual fees billed for FY2015 were approximately \$700,000 and a statute change only allows ADHE to claim direct costs in the future. An additional \$130,000 is budgeted for estimated Legislative Audit fees for the annual audit.
Legal and Professional Services	6,457	0.002%	10,000	0.002%	10,000	0.002%	Estimated the same as for FY 2015
Capital Asset Depreciation	188,270	0.046%	210,000	0.050%	237,000	0.058%	Increase reflects impact of the purchase of approx. \$685,000 of depreciable assets which is expected to occur in FY2016
Total Operating Expenses	331,471,179	80.721%	338,546,347	81.231%	331,260,600	80.587%	
Operating Income	79,166,789	19.279%	78,223,653	18.769%	79,799,400	19.413%	
Non-Operating Revenue (Expense):							
Interest Income	252,614	0.062%	140,000	0.034%	140,000	0.034%	Based upon an anticipated average balance of approximately \$27 million at 55 basis points
Other Non-Operating Income	461,047	0.112%	-	0.000%	-	0.000%	No non-operating income for FY2016 is anticipated
Income before Transfers	\$ 79,880,450	19.453%	\$ 78,363,653	18.803%	\$ 79,939,400	19.447%	
Transfers To:							
Arkansas Department of Health Services	(200,000)	-0.049%	\$ (200,000)	-0.048%	\$ -	0.000%	This amount is no longer required due to a change in the statutes.
ADHE Education Trust Account (Regular)	(76,086,995)	-18.529%	(72,530,000)	-17.403%	(74,500,000)	-18.124%	This is the amount of the expected transfer of Net Proceeds to ADHE for F2016
Unclaimed Prizes Reserve-transferred at June 30 by statute	(5,401,849)	-1.315%	\$ (5,655,000)	-1.357%	\$ (5,086,000)	-1.237%	This is the amount of Unclaimed Prizes expected to be transferred to ADHE at June 30 of each year
Total Transfers to ADHE Education Trust Account	(81,488,844)	-19.844%	\$ (78,185,000)	-18.760%	\$ (79,586,000)	-19.361%	
Change in Net Assets	(\$ 1,808,394)	-0.440%	(\$ 21,347)	-0.005%	\$ 353,400	0.086%	

DFA Office of the Arkansas Lottery

Compensation & Benefits

Budget F2016

14.50%

Employee	Career	Position Title	Race	Gross	Soc_Sec_C	Medicare_C	APERS_C	Annual Gross	Budgeted	Merit	Adj Budgeted	Annual Taxes	Annual APERS	Total Comp and Benefits
	Grades								Gross	3.00%	Gross			
Ali K. Mustafa	C120	Marketing Sales Representative	OM	1,609.64	-99.80	-23.34	-239.51	\$ 41,850.57	\$ 41,850.57	\$ 1,255.52	\$ 43,106.09	\$ 3,297.62	\$ 6,250.38	\$ 52,654.09
Ana M. Rodriguez	C115	Administrative Analyst	OM	1,264.40	-78.39	-18.33	-188.14	\$ 32,874.29	\$ 32,874.29	\$ 986.23	\$ 33,860.52	\$ 2,590.33	\$ 4,909.78	\$ 41,360.62
Andrew J. Biernat	C120	Marketing Sales Representative	CM	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Angela D. Springer	C120	Security Specialist	BF	2,812.15	-174.35	-40.78	-418.45	\$ 73,116.00	\$ 73,116.00	\$ 2,193.48	\$ 75,309.48	\$ 5,761.18	\$ 10,919.87	\$ 91,990.53
Anita J. Junior	N904	Product Developer	BF	2,897.08	-179.62	-42.01	-431.09	\$ 75,324.10	\$ 75,324.10	\$ 2,259.72	\$ 77,583.82	\$ 5,935.16	\$ 11,249.65	\$ 94,768.64
Antwon D. Ross	C112	Administrative Support Specialist III	BM	1,267.94	-78.61	-18.39	-188.67	\$ 32,966.40	\$ 32,966.40	\$ 988.99	\$ 33,955.39	\$ 2,597.59	\$ 4,923.53	\$ 41,476.51
Audra L. McCaskill	C122	Claims Center Manager	BF	1,792.36	-111.13	-25.99	-266.70	\$ 46,601.47	\$ 46,601.47	\$ 1,398.04	\$ 47,999.51	\$ 3,671.96	\$ 6,959.93	\$ 58,631.41
Barbara G. Campbell	C120	Marketing Sales Representative	CF	1,479.21	-91.71	-21.45	-220.11	\$ 38,459.43	\$ 38,459.43	\$ 1,153.78	\$ 39,613.21	\$ 3,030.41	\$ 5,743.92	\$ 48,387.54
Bob C. Coleman Jr	C128	QA Systems Analyst	CM	2,185.45	-135.50	-31.69	-325.20	\$ 56,821.71	\$ 56,821.71	\$ 1,704.65	\$ 58,526.36	\$ 4,477.27	\$ 8,486.32	\$ 71,489.95
Charles E. Freeman	C120	Marketing Sales Representative	BM	1,613.72	-100.05	-23.40	-240.12	\$ 41,956.75	\$ 41,956.75	\$ 1,258.70	\$ 43,215.45	\$ 3,305.98	\$ 6,266.24	\$ 52,787.68
Christopher M. Pabin	C120	Payroll Specialist	CM	1,479.21	-91.71	-21.45	-220.11	\$ 38,459.43	\$ 38,459.43	\$ 1,153.78	\$ 39,613.21	\$ 3,030.41	\$ 5,743.92	\$ 48,387.54
Cindy L. Carlock	C120	Marketing Sales Representative	CF	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Clifton C. Rassmann	C128	QA Systems Analyst	OM	2,646.71	-164.10	-38.38	-393.83	\$ 68,814.53	\$ 68,814.53	\$ 2,064.44	\$ 70,878.97	\$ 5,422.24	\$ 10,277.45	\$ 86,578.66
Daryl L. Backes	N910	Security Director	CM	3,826.35	-237.23	-55.48	-569.36	\$ 99,485.00	\$ 99,485.00	\$ 0.00	\$ 99,485.00	\$ 7,610.60	\$ 14,425.33	\$ 121,520.93
Dean E. Heard	C120	Marketing Sales Representative	BF	1,601.71	-99.31	-23.22	-238.33	\$ 41,644.41	\$ 41,644.41	\$ 1,249.33	\$ 42,893.74	\$ 3,281.37	\$ 6,219.59	\$ 52,394.71
Debbie M. Stobaugh	C120	Marketing Sales Representative	CF	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Don S. Smith	C120	Marketing Sales Representative	CM	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Donald M. Brown	Q146U	Internal Auditor	CM	4,358.54	-270.23	-63.20	-648.55	\$ 113,322.00	\$ 113,322.00	\$ 3,399.66	\$ 116,721.66	\$ 8,929.21	\$ 16,924.64	\$ 142,575.51
Donna M. Barnhart	C120	Marketing Sales Representative	CF	1,450.20	-89.91	-21.03	-215.79	\$ 37,705.32	\$ 37,705.32	\$ 0.00	\$ 37,705.32	\$ 2,884.46	\$ 5,467.27	\$ 46,057.05
Ellen R. Seaton	C120	Marketing Sales Representative	CF	1,450.20	-89.91	-21.03	-215.79	\$ 37,705.32	\$ 37,705.32	\$ 0.00	\$ 37,705.32	\$ 2,884.46	\$ 5,467.27	\$ 46,057.05
Eric L. Huffstular	C113	Computer Operator	CM	1,359.86	-84.31	-19.72	-202.35	\$ 35,356.46	\$ 35,356.46	\$ 1,060.69	\$ 36,417.15	\$ 2,785.91	\$ 5,280.49	\$ 44,483.55
Gregory D. Mote	C120	Security Specialist	CM	1,612.12	-99.95	-23.38	-239.88	\$ 41,915.00	\$ 41,915.00	\$ 0.00	\$ 41,915.00	\$ 3,206.50	\$ 6,077.68	\$ 51,199.17
Henry B. Gilmore Jr	C125	Application Support Specialist	BM	2,074.88	-128.64	-30.09	-308.74	\$ 53,946.91	\$ 53,946.91	\$ 1,618.41	\$ 55,565.32	\$ 4,250.75	\$ 8,056.97	\$ 67,873.04
James H. Springer	C121	Draw Manager	BM	840.89	-52.13	-12.19	-125.12	\$ 21,863.03	\$ 21,863.03	\$ 655.89	\$ 22,518.92	\$ 1,722.70	\$ 3,265.24	\$ 27,506.86
Jean C. Block	N910	Chief Legal Counsel	OM	4,160.42	-257.95	-60.33	-619.07	\$ 108,171.00	\$ 108,171.00	\$ 3,245.13	\$ 111,416.13	\$ 8,523.33	\$ 16,155.34	\$ 136,094.80
Jeffery C. Fitch	C120	Marketing Sales Representative	CM	1,613.72	-100.05	-23.40	-240.12	\$ 41,956.75	\$ 41,956.75	\$ 1,258.70	\$ 43,215.45	\$ 3,305.98	\$ 6,266.24	\$ 52,787.68
Jeremy K. Smith	C130	Network Engineer	CM	2,707.44	-167.86	-39.26	-402.87	\$ 70,393.36	\$ 70,393.36	\$ 2,111.80	\$ 72,505.16	\$ 5,546.64	\$ 10,513.25	\$ 88,565.05
Jerold K. Fetzer	N910	Chief Fiscal Officer	OM	3,883.06	-240.75	-56.30	-577.80	\$ 100,959.60	\$ 100,959.60	\$ 3,028.79	\$ 103,988.39	\$ 7,955.11	\$ 15,078.32	\$ 127,021.82
Joanna M. Bunten	N906	Advertising & Marketing Director	CF	3,133.47	-194.28	-45.44	-466.26	\$ 81,470.28	\$ 81,470.28	\$ 2,444.11	\$ 83,914.39	\$ 6,419.45	\$ 12,167.59	\$ 102,501.43
Justin M. Webb	C125	Administrative Analyst	CM	1,644.36	-101.95	-23.84	-244.68	\$ 42,753.30	\$ 42,753.30	\$ 1,282.60	\$ 44,035.90	\$ 3,368.75	\$ 6,385.21	\$ 53,789.85
Kenneth K. McCarthy	N904	Sales Training & Retail Coordinator	CM	3,233.24	-200.46	-46.88	-481.11	\$ 84,064.32	\$ 84,064.32	\$ 2,521.93	\$ 86,586.25	\$ 6,623.85	\$ 12,555.01	\$ 105,765.10
LaTonyalyn K. White	C120	Marketing Sales Representative	BF	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Linda G. Chambers	C120	Marketing Sales Representative	CF	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Lindsey E. Teague	C124	Promotions & Events Manager	CF	2,178.63	-135.07	-31.59	-324.18	\$ 56,644.26	\$ 56,644.26	\$ 1,699.33	\$ 58,343.59	\$ 4,463.28	\$ 8,459.82	\$ 71,266.69
Lisa Tater	N901	Regional Sales Manager	CF	2,627.01	-162.87	-38.09	-390.90	\$ 68,302.26	\$ 68,302.26	\$ 2,049.07	\$ 70,351.33	\$ 5,381.88	\$ 10,200.94	\$ 85,934.15
Mark A. Olsen	C117	Graphic Web Coordinator	CM	1,584.92	-98.27	-22.98	-235.84	\$ 41,208.00	\$ 41,208.00	\$ 1,236.24	\$ 42,444.24	\$ 3,246.98	\$ 6,154.41	\$ 51,845.64
Mark D. Hearn	N901	Regional Sales Manager	BM	2,601.00	-161.26	-37.71	-387.03	\$ 67,626.00	\$ 67,626.00	\$ 2,028.78	\$ 69,654.78	\$ 5,328.59	\$ 10,099.94	\$ 85,083.31
Maureen M. Gladden	C122	Accountant	CF	1,697.58	-105.25	-24.61	-252.60	\$ 44,137.00	\$ 44,137.00	\$ 1,324.11	\$ 45,461.11	\$ 3,477.77	\$ 6,591.86	\$ 55,530.75
Merrill M. Forte	C120	Marketing Sales Representative	BM	1,613.72	-100.05	-23.40	-240.12	\$ 41,956.75	\$ 41,956.75	\$ 1,258.70	\$ 43,215.45	\$ 3,305.98	\$ 6,266.24	\$ 52,787.68
Michael C. Smith	N919	IT Gaming Director	CM	6,062.33	-375.86	-87.90	-902.07	\$ 157,620.60	\$ 157,620.60	\$ 4,728.62	\$ 162,349.22	\$ 12,419.72	\$ 23,540.64	\$ 198,309.57
Molly K. Harris	C120	Marketing Sales Representative	CF	1,613.72	-100.05	-23.40	-240.12	\$ 41,956.75	\$ 41,956.75	\$ 1,258.70	\$ 43,215.45	\$ 3,305.98	\$ 6,266.24	\$ 52,787.68
Patricia D. Vick	C126	Paralegal	CF	2,178.63	-135.07	-31.59	-324.18	\$ 56,644.26	\$ 56,644.26	\$ 1,699.33	\$ 58,343.59	\$ 4,463.28	\$ 8,459.82	\$ 71,266.69
Richard F. Roeben	C112	Claims Assistant	CM	1,430.47	-88.69	-20.74	-212.85	\$ 37,192.23	\$ 37,192.23	\$ 1,115.77	\$ 38,308.00	\$ 2,930.56	\$ 5,554.66	\$ 46,793.22
Rick G. Conrad	C120	Marketing Sales Representative	CM	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Robert B. Stebbins	N910	Sales Director	CM	3,739.04	-231.82	-54.22	-556.37	\$ 97,215.14	\$ 97,215.14	\$ 2,916.45	\$ 100,131.59	\$ 7,660.07	\$ 14,519.08	\$ 122,310.74
Rosibel Solano	C114	Graphic Specialist	OM	1,347.54	-83.55	-19.54	-200.51	\$ 35,036.07	\$ 35,036.07	\$ 1,051.08	\$ 36,087.15	\$ 2,760.67	\$ 5,232.64	\$ 44,080.46
Samuel L. Burks	C130	Sr. Database Administrator	CM	2,648.12	-164.18	-38.40	-394.04	\$ 68,851.11	\$ 68,851.11	\$ 2,065.53	\$ 70,916.64	\$ 5,425.12	\$ 10,282.91	\$ 86,624.68
Samuel W. Tatom Jr	C120	Marketing Sales Representative	CM	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Sherry S. Eckhart	C113	Administrative Support Specialist III	OM	1,043.11	-64.67	-15.13	-155.22	\$ 27,120.94	\$ 27,120.94	\$ 813.63	\$ 27,934.57	\$ 2,136.99	\$ 4,050.51	\$ 34,122.08
Stephen L. Koch	C117	Publication Specialist	CM	1,616.62	-100.23	-23.44	-240.55	\$ 42,032.16	\$ 42,032.16	\$ 1,260.96	\$ 43,293.12	\$ 3,311.92	\$ 6,277.50	\$ 52,882.55
Susan D. Devecki	C120	Marketing Sales Representative	CF	1,625.73	-100.80	-23.57	-241.91	\$ 42,269.08	\$ 42,269.08	\$ 1,268.07	\$ 43,537.15	\$ 3,330.59	\$ 6,312.89	\$ 53,180.63
Teresa A. Holloway	C122	Accountant	BF	1,779.12	-110.31	-25.80	-264.73	\$ 46,257.12	\$ 46,257.12	\$ 1,387.71	\$ 47,644.83	\$ 3,644.83	\$ 6,908.50	\$ 58,198.16
Terry L. Williams	N901	Controller	CM	2,575.50	-159.68	-37.34	-383.23	\$ 66,963.00	\$ 66,963.00	\$ 2,008.89	\$ 68,971.89	\$ 5,276.35	\$ 10,000.92	\$ 84,249.16
Tewanda R. Kinchen	C113	Administrative Support Supervisor	BF	1,097.87	-68.07	-15.92	-163.36	\$ 28,544.51	\$ 28,544.51	\$ 856.34	\$ 29,400.85	\$ 2,249.16	\$ 4,263.12	\$ 35,913.13
Timothy A. Parrish	N903	Banking Claims & Licenses Manager	CM	2,841.37	-176.17	-41.20	-422.80	\$ 73,875.72	\$ 73,875.72	\$ 2,216.27	\$ 76,091.99	\$ 5,821.04	\$ 11,033.34	\$ 92,946.37
Tyler L. Pate	C128	IT Security Analyst	CM	2,666.42	-165.32	-38.66	-396.76	\$ 69,326.79	\$ 69,326.79	\$ 2,079.80	\$ 71,406.59	\$ 5,462.60	\$ 10,353.96	\$ 87,223.15
Undrea Ellis	C122	Accountant	BF	1,969.05	-122.08	-28.55	-292.99	\$ 51,195.17	\$ 51,195.17	\$ 1,535.86	\$ 52,731.03	\$ 4,033.92	\$ 7,646.00	\$ 64,410.95
William B. Beall	C112	Administrative Support Specialist III	CM	1,001.20	-62.07	-14.52	-148.98	\$ 26,031.09	\$ 26,031.09	\$ 780.93	\$ 26,812.02	\$ 2,051.12	\$ 3,887.74	\$ 32,750.89
William B. Woosley	Q145U	Lottery Commission Director	CM	6,346.15	-393.46	-92.02	-944.31	\$ 165,000.00	\$ 165,000.00	\$ 4,950.00	\$ 169,950.00	\$ 13,001.18	\$ 24,642.75	\$ 207,593.93
William P. Lawson	C122	Accountant	CM	1,765.88	-109.48	-25.61	-262.76							

DFA Office of the Arkansas Lottery														
Compensation & Benefits														
Budget F2016														
														14.50%
Employee	Career	Position Title	Race	Gross	Soc_Sec_C	Medicare_C	APERS_C	Annual Gross	Budgeted Gross	Merit 3.00%	Adj Budgeted Gross	Annual Taxes	Annual APERS	Total Comp and Benefits
Jonathan Burns	C122	Internal Auditor	BM	1,583.04	-98.15	-22.95	-235.56	\$ 41,159.00	\$ 41,159.00	\$ 1,234.77	\$ 42,393.77	\$ 3,243.12	\$ 6,147.10	\$ 51,783.99
Robert Clark	C121	Draw Manager	CM	808.00	-50.10	-11.72	-120.23	\$ 21,008.00	\$ 21,008.00	\$ 630.24	\$ 21,638.24	\$ 1,655.33		\$ 23,293.57
Julie Moore	C112	Claims Assistant	CF	1,153.84	-71.54	-16.73	-171.69	\$ 29,999.84	\$ 29,999.84	\$ 900.00	\$ 30,899.84	\$ 2,363.84	\$ 4,480.48	\$ 37,744.15
Rashauna Thrower	C120	Marketing Sales Representative	BF	717.92	-44.51	-10.41	-106.83	\$ 18,666.03	\$ 18,666.03	\$ 559.98	\$ 19,226.01	\$ 1,470.79	\$ 2,787.77	\$ 23,484.57
Jennifer "Dani" Smith	C112	Administrative Support Specialist III	CF	1,010.31	-62.64	-14.65	-150.33	\$ 26,268.05	\$ 26,268.05	\$ 788.04	\$ 27,056.09	\$ 2,069.79	\$ 3,923.13	\$ 33,049.02
				139,231.43	-8,632.35	-2,018.86	-20,717.64							
Annual				3,620,017.20	-224,441.07	-52,490.25	-538,658.56							
					TOTALS			\$ 3,620,017.20	\$ 3,620,017.20	\$ 102,096.20	\$ 3,722,113.40	\$ 284,741.67	\$ 536,568.90	\$ 4,543,423.97
Total employees	66											Employer Health Premium		\$ 302,000.00
												Other Post Employment Benefits		\$ 330,000.00
Employee breakdown	By group/gender	Total by group										Unfilled/new positions		186,216.00
BF=black female	9											Career Service bonuses		\$ 5,500.00
BM=black male	7	16										subtotal		\$ 5,367,139.97
CF=caucasian female	16											TOTAL COMP AND BENEFITS		
CM=caucasian male	27	43										Use for Budget		\$5,370,000
OM=other minority	7	7												
	66	66												

DFA Office of the Arkansas Lottery

Vacant positions	Position Title	Base	Midpoint	Max
C112	Administrative Supp Spec III	\$ 26,824.00	\$ 34,871.00	\$ 42,918.00
C114	Graphic Specialist	\$ 29,573.00	\$ 38,445.00	\$ 47,317.00
C115	Licensing Specialist	\$ 31,052.00	\$ 40,367.00	\$ 49,683.00
N901	SMB Project Coordinator	\$ 65,000.00	\$ 73,125.00	\$ 81,250.00
		\$ 152,449.00	\$ 186,808.00	\$ 221,168.00
Employer taxes		\$ 11,662.35	\$ 14,290.81	\$ 16,919.35
APERS		\$ 22,105.11	\$ 27,087.16	\$ 32,069.36
Total budget		\$ 186,216.45	\$ 228,185.97	\$ 270,156.71

Vacant positions	Position Title	Base	Annual Taxes	APERS 14.50%	Adj Budgeted Gross
C112	Administrative Supp Spec III	\$ 26,824.00	\$ 2,052.04	\$ 3,889.48	\$ 32,765.52
C114	Graphic Specialist	\$ 29,573.00	\$ 2,262.33	\$ 4,288.09	\$ 36,123.42
C115	Licensing Specialist	\$ 31,052.00	\$ 2,375.48	\$ 4,502.54	\$ 37,930.02
N901	SMB Project Coordinator	\$ 65,000.00	\$ 4,972.50	\$ 9,425.00	\$ 79,397.50
Total budget		\$ 152,449.00	\$ 11,662.35	\$ 22,105.11	\$ 186,216.45

DFA Office of the Arkansas Lottery
Detailed Schedule of General and Administrative Expenses
For Budget Fiscal 2016

Account	GL#-Cost Center	F2016 Est.	General Description
Office Lease & Improvements	5750-C-SH-00000	443,000	Little Rock office includes annual rent increases
Office Parking	5755-C-SH-00000	12,000	LR building parking
Retailer background checks	5760-D-GE-00000	6,000	Background checks for new retailers
Equipment Lease	5830-C-SH-10000	9,000	Copiers and postage machine
Equipment Lease	5830-M-AD-10000	13,000	Printer/Copiers
Maintenance & Repairs	5840-C-SH-10000	15,000	Building maintenance
Lottery Vehicle expenses	5845-C-SH-10000	5,000	Vehicle gas, oil, maintenance
Office Administrative expense	5850-C-SH-00000	2,000	Shredding, Other Office expense
Postage & Freight	5850-C-SH-10000	9,000	Postage & Package Delivery
Office Supplies & Expense	5855-A-00-10000	400	Departmental Office Supplies costs
Office Supplies & Expense	5855-A-AC-10000	400	Departmental Office Supplies costs
Office Supplies & Expense	5855-A-CC-10000	300	Departmental Office Supplies costs
Office Supplies & Expense	5855-C-SH-10000	40,000	Common office supplies
Office Supplies & Expense	5855-E-00-10000	1,200	Departmental Office Supplies costs
Office Supplies & Expense	5855-S-GS-10000	2,000	Departmental Office Supplies costs
Office Expense	5856-C-SH-10000	4,000	General Office Expense
Mobil Telephones	5881-C-SH-10000	30,000	Cell phones and air cards
Dues and Memberships	5915-A-00-10000	600	Professional licenses and association dues
Dues and Memberships	5915-A-AC-10000	600	Professional licenses and association dues
Dues and Memberships	5915-C-SH-10000	12,000	Professional licenses and association dues
Dues and Memberships	5915-E-00-10000	600	Professional licenses and association dues
Dues and Memberships	5915-E-GL-10000	600	Professional licenses and association dues
Dues and Memberships	5915-I-IA-10000	600	Professional licenses and association dues
Property Insurance	5925-C-SH-10000	1,400	For office equipment and vehicles
Other Administrative Costs	5950-C-SH-10000	1,200	Cost of Annual CAFR
Other Operating Expenses	5990-A-AC-10000	600	Other Oper Costs

Other Operating Expenses	5990-C-SH-10000	600	Other Oper Costs
Lottery Consulting Services	Need new account	200,000	Consultiing for Lottery Strategy and Sales Improvements
Est. DFA Expense Charge Back	Need new account	100,000	Est. DFA charges
Sub-total for Oper. & Admin Exp		<u>911,100</u>	
Equipment-Low Value	5810-C-SH-10000	24,000	IT infrastructure Equip, Lic. Fees
Equipment-Low Value	5810-E-00-10000	5,000	PC replacements
Equipment-Low Value	New Sales Acct.	24,000	lpads for new Order Pad solution
Data Processing supplies	5870-C-SH-10000	23,500	Data processing supplies & software
Data Processing support & Srvc	5870-C-SH-11000	7,500	Data processing supplies & software
Data Processing support & Srvc	New Sales Div. Acct.	120,000	Est. Order Pad Costs (6 mos.)
Software Costs	5870-C-SH-20000	25,000	Data processing supplies & software
Data & Telephone/DIS	5880-C-SH-10000	170,000	Paid to DIS for Data processing and phone service
Sub-total for Data Processing Exp		<u>399,000</u>	
Travel and Mileage expense	5905-D-GE-10000	500	Bus. Travel & Conf. & Mtgs.
Travel and Mileage expense	5905-E-00-10000	1,000	Bus. Travel & Conf. & Mtgs.
Travel and Mileage expense	5905-E-GL-10000	1,100	Bus. Travel & Conf. & Mtgs.
Travel and Mileage expense	5905-M-AD-10000	1,300	Bus. Travel & Conf. & Mtgs.
Travel and Mileage expense	5905-S-GS-10000	197,000	MSR Mileage Reimbursements
Education and Training	5917-E-GL-10000	400	Conferences and continuing education costs
Education and Training	5917-I-IA-10000	1,000	Conferences and continuing education costs
Education and Training	5917-S-GS-10000	600	Conferences and continuing education costs
Sub-total for Conf & Travel Exp		<u>202,900</u>	
Total Gen & Admin Exp		<u><u>1,513,000</u></u>	