



# **Managed Long-Term Services and Supports in Kansas**

**Kari Bruffett, Secretary  
Kansas Department for Aging and Disability Services**

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# Why Reform?

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Kansas Medicaid and CHIP had used managed care models for children and families since the 1990s.

But Kansas Medicaid historically was not outcomes oriented.

The most complex consumers were in the fee-for-service model, with services defined by the programs they were in.

Fueled by fragmentation, costs rose at an annual rate of 7.4 percent over the decade of the 2000s. In Old Medicaid, budget concerns would trigger rate reductions and create waiting lists for certain services.

# What Did Kansas Choose to Do?

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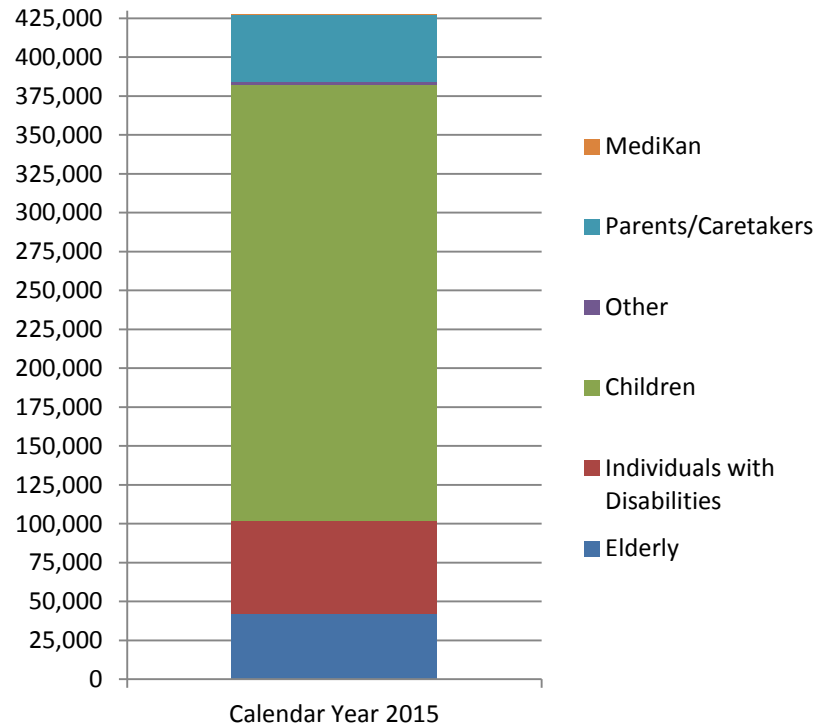
Kansas developed KanCare, a coordinated managed care program for nearly all beneficiaries and services.

A centerpiece of KanCare was **integrating managed long term services and supports (MLTSS) with physical and behavioral health.**

After an initial one-year delay of the inclusion of MLTSS for members with intellectual or developmental disabilities (ID/DD), now all HCBS services are included.

# Who is Eligible?

**Eligibility Composition**  
**Calendar Year 2015**  
(January - April)



# Who is Eligible?

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More than 100,000 beneficiaries qualify as seniors or people with disabilities.

CY 2012	CY 2013	CY 2014
101,358	102,769	104,597

# Timeline

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- Summer 2011: Medicaid Public Forums/Webconferences
- November 2011: KanCare announced; RFP released
- January 2012: KanCare concept paper
- June 2012: KanCare contracts signed: **Statewide**
- August 2012: Section 1115 demonstration application
- Summer and Fall 2012: Educational tours across Kansas
- Sept-Oct 2012: Readiness reviews
- January 2013: KanCare Go-live
- Summer 2013: Public meetings; submission of amendment
- November 2013: I/DD readiness reviews
- February 2014: I/DD LTSS Go-live

# How Was MLTSS Implemented?

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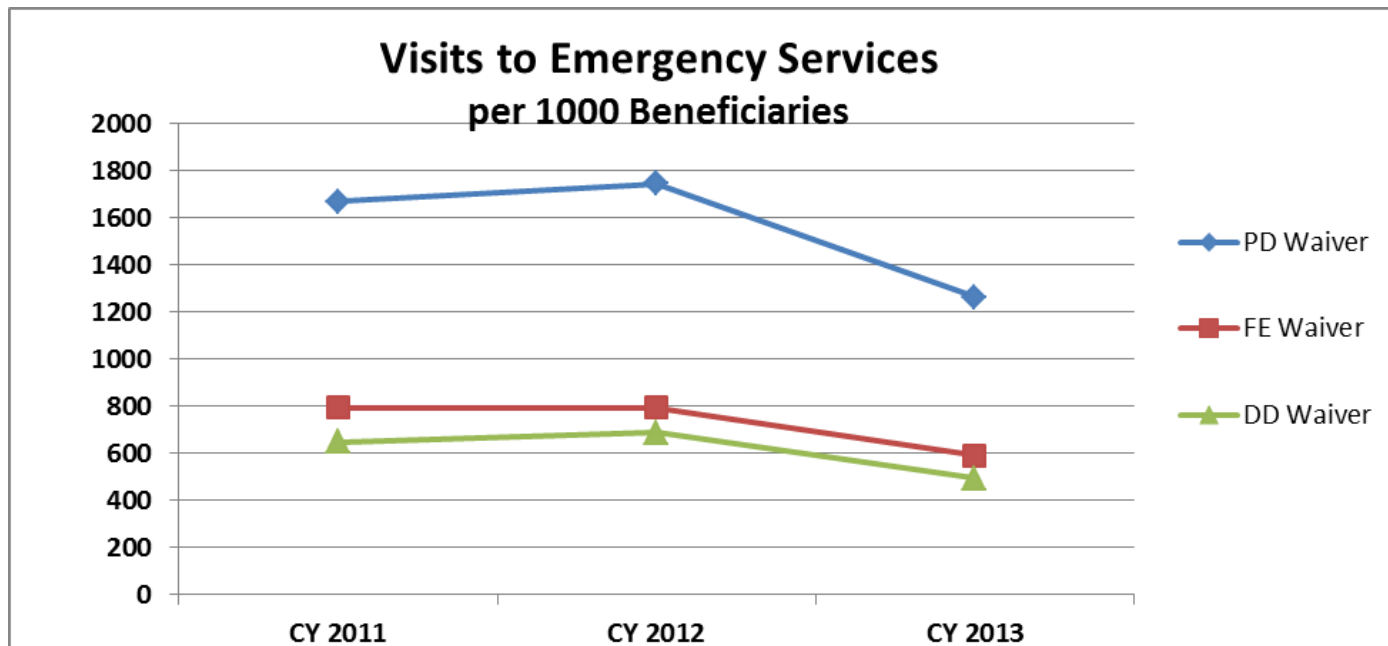
- MLTSS run concurrently on the KanCare Section 1115 demonstration and seven 1915(c) waivers.
- While KanCare predated the 2013 CMS guidance on MLTSS, many of the key elements addressed in the guidance are reflected in the KanCare model.

Examples: Readiness reviews, rapid response calls, ombudsman, educational tours, blended rate cells and performance measures to incentivize community integration

# How Is It Working?

## Snapshots:

- In just the first year, Emergency Room usage for HCBS Waiver program participants was reduced by 27%.



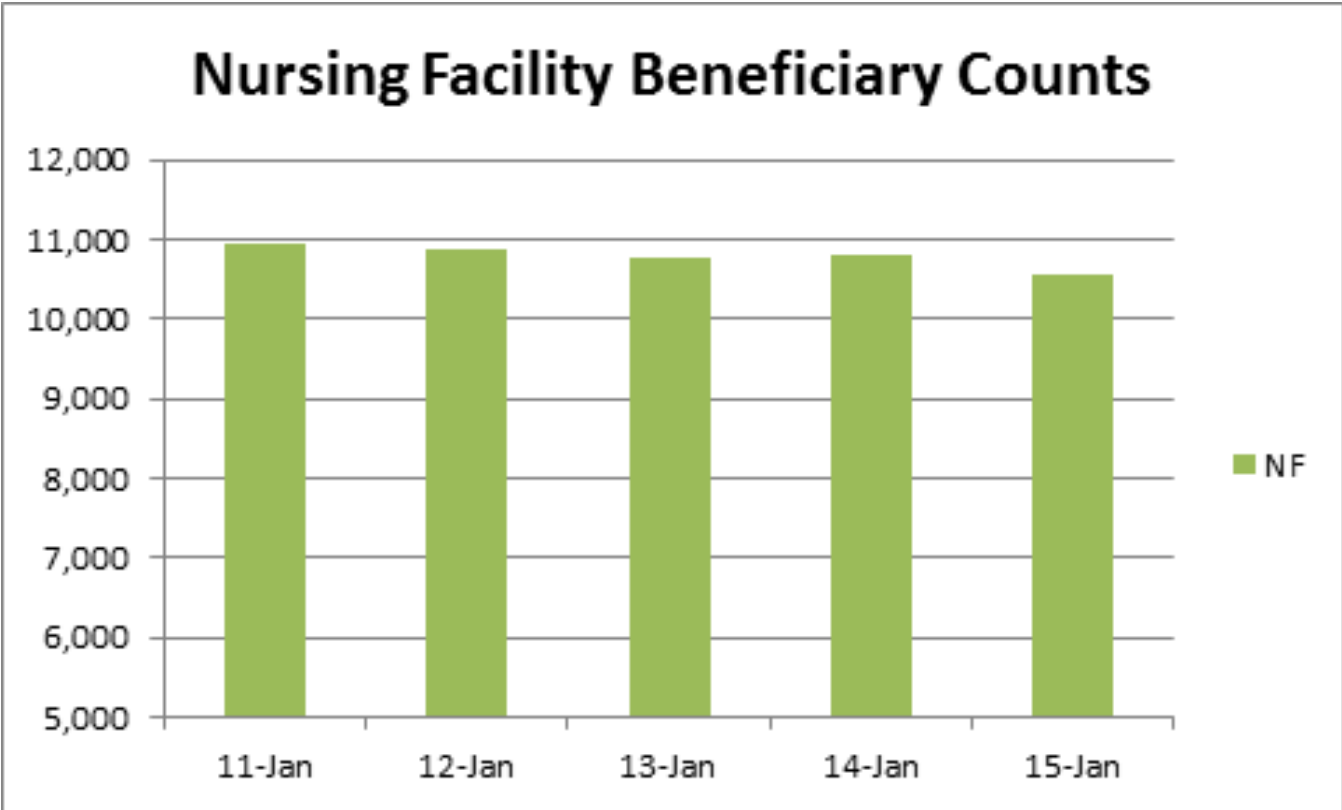


# How is it Working?

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- Primary Care utilization increased 31%.
- Also saw increased use of:
  - Dental
  - Vision
  - FQHCs/RHCs
- Decreased days:
  - Inpatient hospital

# How Can We Improve?



# Waiting List: Current Efforts

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Since the inception of KanCare, 3,100 people from the Physical Disability and Intellectual/Developmental Disability waiting lists have been offered services.

## PD Waiting List

- 1,448 people are currently on waiting list
- Services have been offered to individuals who have been on the waiting list through May 2014

## I/DD Waiting List

- 3,319 people are currently on waiting list
  - The “underserved” waiting list has been eliminated
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# ID/DD Transition

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## Enhanced implementation protections:

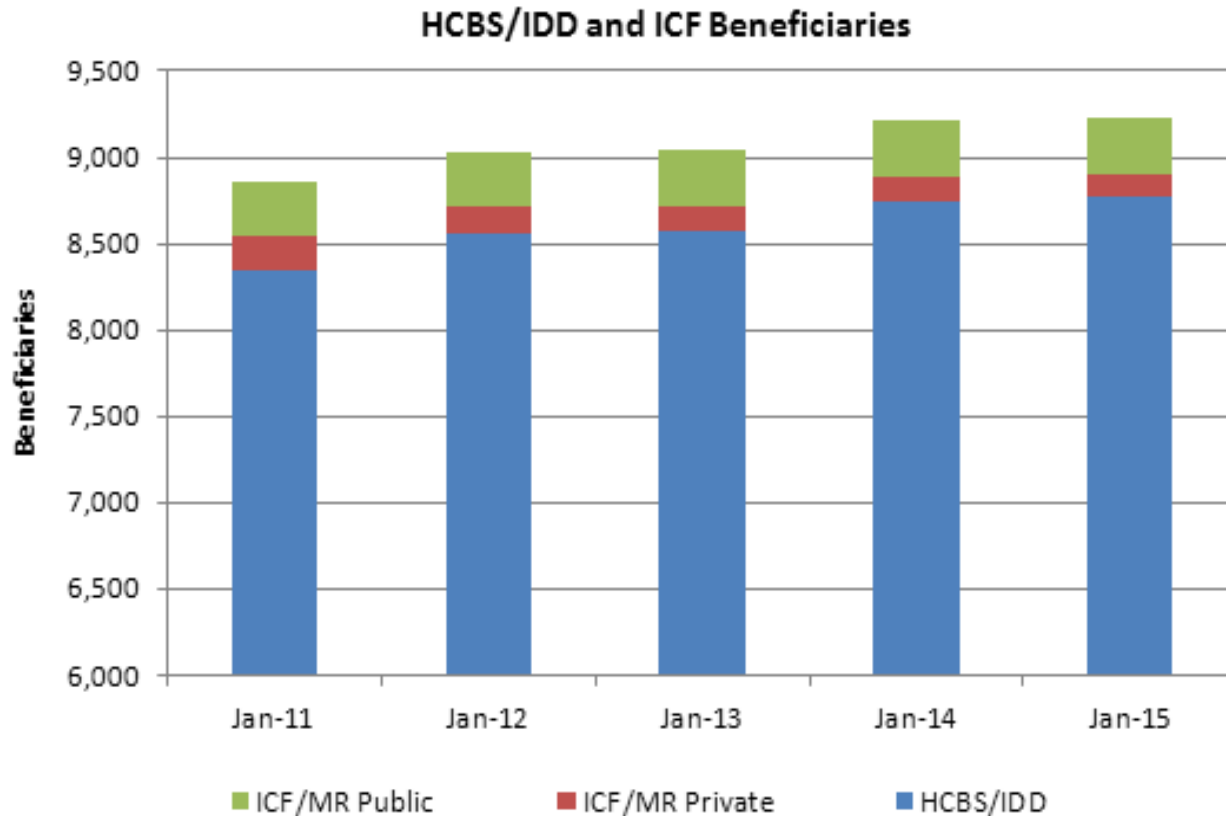
- Provider- and consumer-focused education sessions and issue logs
- Friends and Family engagement in design of consumer communications
- Extended continuity of care period
- Easing of select systems edits during transition
- Collaborative care planning process
- State review of proposed reductions in plans of care

# How is it Working?

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- Low denial rate – 1.5% statewide for I/DD services, excluding duplicate claims denials
- Timeliness of claims processing – Average 6.4 days for HCBS/IDD, 5.7 days TCM/IDD
- Plan of Care – Reductions proposed and reviewed for <2.5% I/DD members in 1½ years
- Decreased institutionalization

# How is it Working?



# New Wave of Challenges & Opportunities

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- HCBS settings rule
- Proposed Medicaid managed care rule
- Opportunities to build on the person-centered nature of KanCare
  - Through first four months of CY 2015, MCOs had provided almost \$1.4 million of “in lieu of” services to more than 600 members.

# More Resources

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For more information about KanCare:

[www.kancare.ks.gov](http://www.kancare.ks.gov)