

State of Arkansas Department of Finance and Administration *Amended* Fiscal Impact Statement

Bill: HB1807 Bill Subtitle: TO AMEND THE SALES TAX EXEMPTION FOR AIRCRAFT HELD FOR RESALE AND USED FOR RENTAL OR CHARTER; AND TO CLARIFY THE PERSONS ELIGIBLE FOR THE SALES TAX EXEMPTION FOR AIRCRAFT HELD FOR RESALE AND USED FOR RENTAL OR CHARTER.

Sponsors:

Rep. Eaves

Basic Change:

HB1807 amends the sales and use tax exemption applicable to aircraft purchased sale for resale. Current law, § 26-52-409, allows a business engaged in the "business of selling aircraft" to purchase aircraft exempt for resale and use the aircraft for rental or charter service for up to one year without payment of sales or use tax. Without the protection of § 26-52-409, such use would constitute a taxable withdrawal from stock. The phrase "business of selling aircraft" is not currently defined.

HB1807 defines "business of selling aircraft" as "the purchase of aircraft for stock in trade and the management of aircraft inventory for the primary purpose of generating a profit from the resale, rental, lease, or charter of aircraft to customers." HB1807 requires the businesses that qualify for the sales and use tax exemption to demonstrate that the revenue generated from the annual leasing or renting of the aircraft will be at least 7.5% of the net acquisition price of the aircraft as defined by rules to be promulgated by the Department of Finance and Administration (DFA).

HB1807 expressly authorizes the exemption to apply in the absence of arms-length transactions between the lessor and lessee of an aircraft by mandating that the exemption apply regardless of any relationship between the lessor and lessee.

Fiscal Impact:

FY2026

Total Approximate State Sales and Use Tax Loss (Estimated Effective Date 10/1/2025 8 months reduced tax collection)	-\$1,066,667
Aviation/Aeronautics - 4.5%	-\$716,307
Property Tax Relief5%	-\$79,589
Conservation Fund125%	-\$19,897
Educational Adequacy Fund875%	-\$139,282
Highway Fund5%	-\$82,051
Educational Excellence Trust Fund -	\$0
Educational Adequacy (GR Transfer) -	\$0
State Central Services -	-\$19,692
Constitutional Officers -	-\$9,846

Total Approximate Local City and County Sales and Use Tax Loss

Minimal



State of Arkansas Department of Finance and Administration *Amended* Fiscal Impact Statement

Bill: HB1807 Bill Subtitle: TO AMEND THE SALES TAX EXEMPTION FOR AIRCRAFT HELD FOR RESALE AND USED FOR RENTAL OR CHARTER; AND TO CLARIFY THE PERSONS ELIGIBLE FOR THE SALES TAX EXEMPTION FOR AIRCRAFT HELD FOR RESALE AND USED FOR RENTAL OR CHARTER.

FY2027

Total Approximate State Sales and Use Tax Loss

-\$1,600,000

Aviation/Aeronautics - 4.5%	-\$1,184,701
Property Tax Relief5%	-\$119,385
Conservation Fund125%	-\$29,846
Educational Adequacy Fund875%	-\$208,923
Highway Fund5%	-\$123,077
Educational Excellence Trust Fund -	-\$101,286
Educational Adequacy (GR Transfer) -	-\$8,954
State Central Services -	-\$29,538
Constitutional Officers -	-\$14,769
Constitutional Officers -	-\$14,769

Total Approximate Local City and County Sales and Use Tax Loss Minimal

[Fiscal impact was determined by analyzing sales tax accounts from the past four years that involved aircraft leasing, estimating the sales price of those aircraft, and calculating a four-year average.]

Taxpayer Impact:

A taxpayer in the business of selling aircraft may be eligible for a sales and use tax exemption on a transaction when renting or leasing an aircraft if the taxpayer establishes with DFA that the annual amount of gross revenue derived from renting or leasing the aircraft, including revenue derived from related party transactions, is equal to at least seven and five-tenths percent (7.5%) of the net acquisition price for the aircraft, including the value of any trade or exchange and excluding any sales commission paid to a third party.

Resources Required:

None.

Time Required:

Adequate time is allowed for implementation.

Procedural Changes:

Websites and staff training manuals will need to be updated to account for the changes.

Other Comments:

None.



State of Arkansas Department of Finance and Administration *Amended* Fiscal Impact Statement

Bill: HB1807 Bill Subtitle: TO AMEND THE SALES TAX EXEMPTION FOR AIRCRAFT HELD FOR RESALE AND USED FOR RENTAL OR CHARTER; AND TO CLARIFY THE PERSONS ELIGIBLE FOR THE SALES TAX EXEMPTION FOR AIRCRAFT HELD FOR RESALE AND USED FOR RENTAL OR CHARTER.

Legal Analysis:

None.
