1	INTERIM STUDY PROPOSAL 2011-007
2	State of Arkansas
3	88th General Assembly A Bill
4	Regular Session, 2011 HOUSE BILL 1846
5	
6	By: Representative Woods
7	By: Senator M. Lamoureux
8	Filed with: Interim House Committee on Insurance and Commerce
9	pursuant to A.C.A. §10-3-217
10	For An Act To Be Entitled
11	AN ACT TO ENACT THE SMALL LOAN ACT TO HELP
12	UNDERSERVED CONSUMERS OBTAIN CREDIT AND FINANCIAL
13	OPPORTUNITIES; AND FOR OTHER PURPOSES.
14	
15	
16	Subtitle
17	TO ENACT THE SMALL LOAN ACT TO HELP
18	UNDERSERVED CONSUMERS OBTAIN CREDIT AND
19	FINANCIAL OPPORTUNITIES.
20	
21	
22	BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:
23	
24	SECTION 1. Arkansas Code Title 23, Chapter 32 is amended to add an
25	additional subchapter to read as follows:
26	<u>Subchapter 6 — Small Loan Act</u>
27	
28	23-32-601. Title.
29	This subchapter shall be known as and may be cited as the "Small Loan"
30	Act".
31	
32	23-32-602. Legislative findings — Intent.
33	(a) The General Assembly finds and determines that:
34	(1) A demand for small loans exists among citizens of this
35	state. The scope and intensity of this demand have been increased
36	progressively by social and economic forces;

1	(2) A substantial population in this state does not have access
2	to traditional sources of consumer credit, financial services, or bank
3	<pre>checking accounts;</pre>
4	(3) Individuals that do not have or maintain traditional bank
5	accounts are "unbanked". Individuals who have impaired credit or limited
6	credit files are financially "underbanked". These unbanked and underbanked
7	group are denied credit and financial products that are generally available
8	to others in this state;
9	(4) Federally regulated banks are not subject to an interest
10	rate limit but are limited in the amount of risk that can be undertaken in
11	servicing consumers who are unbanked or underbanked;
12	(5) Small loans made on comparatively unsubstantial security to
13	wage earners, salaried employees, and other consumers with low credit scores
14	represent a higher cost of service due to the credit risk;
15	(6) Small loans cannot be made profitably under the limitations
16	<pre>imposed by existing interest and usury laws of this state. These limitations</pre>
17	have tended to exclude enterprises from the small-loan field;
18	(7) As a result, unbanked and underbanked borrowers of small sums
19	have been exploited to the injury of the borrower, his or her dependents, and
20	the general public; and
21	(8) Consumers deserve the right to know the terms, conditions,
22	and costs of obtaining credit through full, accurate, and understandable
23	<u>disclosure.</u>
24	(b) It is the intent of the General Assembly in enacting this
25	subchapter to:
26	(1) Assist underserved consumers with obtaining equal access to
27	consumer credit and financial opportunities;
28	(2) Supervise those engaged in the business of making small
29	loans;
30	(3) Eliminate practices that facilitate abuse of borrowers;
31	(4) Establish a regulatory system for the purpose of ensuring
32	honest and efficient small-loan service and allow for competitive loan
33	charges; and
34	(5) Allow lenders who meet the conditions of this subchapter to
35	charge a sufficient rate to permit a fair business profit and to provide for
36	a regulatory system necessary for effective enforcement.

1	
2	23-32-603. Definitions.
3	As used in this subchapter:
4	(1) "Applicant" means a person who has applied to become
5	licensed under this subchapter as an installment lender;
6	(2) "Borrower" means a person who has received credit in a loan
7	transaction and is obligated to repay the loan amount;
8	(3) "Consumer" means an individual who contemplates a
9	transaction primarily for personal, family, or household purposes;
10	(4) "Employee" means a person who is employed by an installment
11	lender under an employment contract, agency relationship, or other
12	arrangement whether or not the person is treated as an employee for
13	compliance with the federal income tax laws;
14	(5)(A) "Exempt person" means a person that is not required to be
15	licensed under this subchapter as an installment lender.
16	(B) "Exempt person" includes:
17	(i) An employee of an installment lender licensee;
18	(ii) An agency or corporate instrumentality of the
19	federal government or a state, county, or municipal government granting
20	installment loans under specific authority of the laws of a state or of the
21	United States;
22	(iii) A state or federally chartered bank, savings
23	bank, savings and loan association, or credit union, the accounts of which
24	are insured by the Federal Deposit Insurance Corporation, the National Credit
25	Union Administration, or their operating subsidiaries; and
26	(iv) A person extending credit other than by an
27	installment loan for the purchase of the person's goods or services;
28	(6) "Installment lender" means a person engaged in the business
29	of making installment loans to consumers;
30	(7)(A) "Installment loan" means a loan of a principal amount
31	bearing interest amortized for a specific length of time to be repaid in
32	scheduled payments over the term of the loan.
33	(B) "Installment loan" does not include an occasional loan
34	from an individual to an employee or acquaintance of the individual;

1	(8) "License" means the authorization issued by the Securities
2	Commissioner under this subchapter to make loans according to this
3	<pre>subchapter;</pre>
4	(9) "Licensee" means a person licensed by the Securities
5	Commissioner under this subchapter;
6	(10)(A) "Person" means an individual, firm, corporation,
7	partnership, limited liability company, limited partnership, association,
8	organization, or other entity.
9	(B) "Person" includes a group of persons engaged in joint
10	business activities.
11	(C) "Person" does not include an exempt person;
12	(11) "Principal place of business" means a stationary
13	construction consisting of at least one (1) enclosed room or building where
14	the primary business functions of the licensee are conducted; and
15	(12) "Small loan" means an installment loan of at least two
16	hundred fifty dollars (\$250) but no more than five thousand dollars (\$5,000)
17	after deducting the payment of interest, expenses, and charges imposed when
18	the installment loan is originated.
19	
20	23-32-604. Rulemaking authority.
21	The Securities Commissioner may adopt rules to:
22	(1) Administer this subchapter;
23	(2) Provide for the protection of consumers and the borrowing
24	<pre>public; and</pre>
25	(3) Instruct installment lenders in interpreting this
26	subchapter.
27	
28	23-32-605. Applicability.
29	This subchapter applies to a small loan made by an installment lender
30	that is not an exempt person.
31	
32	23-32-606. License required.
33	A person shall not make a small loan in this state unless the person is
34	licensed under this subchapter by the Securities Commissioner.
35	
36	23-32-607. Requirements for license - Issuance.

1	(a)(1) A person may apply in the manner prescribed by the Securities
2	Commissioner to be licensed under this subchapter.
3	(2) No more than one (1) principal place of business shall be
4	maintained under the same license, but the commissioner may issue additional
5	licenses to the same licensee upon compliance with this subchapter.
6	(3) The application shall contain the information required by
7	the commissioner and shall include without limitation:
8	(A) The applicant's name, address, social security number,
9	or tax identification number;
10	(B) The applicant's form of business, place of
11	organization, and proposed method of doing business;
12	(C) The location of the applicant's business;
13	(D) The names and addresses of the partners, officers,
14	directors, or trustees of the applicant; and
15	(E)(i) The qualifications, business history, and financial
16	<pre>condition of:</pre>
17	(a) The applicant;
18	(b) The applicant's partners, officers,
19	directors, and persons occupying a similar status and performing similar
20	functions; and
21	(c) A person directly or indirectly
22	controlling the applicant.
23	(ii) The qualifications and business history of
24	persons under subdivision (a)(3)(E)(i) of this section shall include:
25	(a) A description of an injunction,
26	administrative order, or any other form of a denial to engage in or be
27	authorized to engage in a regulated activity by a state or federal authority;
28	(b) A conviction of, a guilty plea, or a plea
29	of nolo contendere to a misdemeanor involving fraudulent dealings or moral
30	turpitude or relating to an aspect of the banking industry, the mortgage
31	industry, the money services industry, the securities industry, the insurance
32	industry, or another financial services activity; and
33	(c) A conviction of, a guilty plea, or a plea
34	of nolo contendere to a felony.
35	(b) An applicant shall pay to the commissioner:

1	(1) A nonrefundable application fee of two hundred fifty dollars
2	(\$250); and
3	(2) A license fee of one thousand dollars (\$1,000) for each
4	location from which the licensee conducts business as an installment lender.
5	(c)(1) Each licensee shall provide a surety bond in the amount of five
6	thousand dollars (\$5,000) per licensed location or fifty thousand dollars
7	(\$50,000), whichever is less.
8	(2) The total liability of the surety shall not exceed the
9	principal sum of the bond.
10	(3) A borrower's claim on the bond has priority over non-
11	borrower claims but is equal to the claims of other borrowers.
12	(d)(l) An applicant shall file with the application a certified
13	financial statement showing the applicant has net assets available for use in
14	the business of making installment loans to consumers of at least fifty
15	thousand dollars (\$50,000) per license.
16	(2) The financial statement shall be dated within three (3)
17	months before the date the application is filed.
18	(e) A license issued by the commissioner under this subchapter expires
19	at the close of business on December 31 of each calendar year unless the
20	license is:
21	(1) Previously surrendered by the licensee and the surrender is
22	accepted by the commissioner;
23	(2) Renewed under § 23-32-608;
24	(3) Abandoned by the licensee; or
25	(4) Suspended or revoked by the commissioner.
26	(f) A license issued under this subchapter is not transferable.
27	
28	23-32-608. Renewal of license.
29	(a) A license may be renewed by providing the Securities Commissioner:
30	(1) A renewal application in the form prescribed by the
31	commissioner between November 1 and December 31 annually;
32	(2) Payment of the annual renewal fee of one thousand dollars
33	(\$1,000) per licensed location;
34	(3) A current unaudited financial statement;
35	(4) Proof that the licensee continues to satisfy the
36	requirements for a license; and

1	(5) Any other information that the commissioner considers
2	relevant to the renewal application.
3	(b)(1) Renewal fees are due on November 1 each year.
4	(2) A late fee of ten percent (10%) of the renewal fee shall be
5	assessed for each month the renewal fee is delinquent.
6	
7	
8	23-32-609. Revocation of license.
9	(a) The Securities Commissioner shall revoke a license after providing
10	ten (10) days' written notice to a licensee stating the contemplated action
11	and the grounds for revocation and providing the licensee a reasonable
12	opportunity to be heard if the commissioner finds that:
13	(1) The licensee has failed to pay a license fee or renewal fee;
14	(2) The licensee knowingly or by failing to exercise due care has
15	violated this subchapter, the rules of the commissioner, or an order made
16	under this subchapter; or
17	(3) A fact or condition exists that would have justified the
18	commissioner's refusing to issue the original license if the fact or
19	condition had existed or had been known to exist at the time of the original
20	application for a license.
21	(b)(l) If the commissioner finds that probable cause for revocation of
22	a license exists and that enforcement of this subchapter or protection of the
23	public requires immediate suspension of a license, the commissioner may enter
24	an order suspending a license after providing three (3) days' notice to the
25	licensee.
26	(2) A hearing on the license suspension shall be scheduled
27	within thirty (30) days of entry of the order.
28	(c)(l) The commissioner shall suspend or revoke a license issued under
29	this subchapter by entering an order and providing notice to the licensee of
30	the commissioner's action.
31	(2) Within five (5) days after entry of the order, the
32	commissioner shall enter a final order detailing his or her findings and
33	summarizing the evidence supporting the order.
34	(3) The commissioner shall deliver a copy of the final order to
35	the licensee.
36	(d)(l) A licensee may surrender a license by delivering the license

1	and written notification of its surrender to the commissioner.
2	(2) The surrender shall not affect a licensee's civil or
3	criminal liability for acts committed before the surrender.
4	(e) Revocation, suspension, or surrender of a license shall not impair
5	or affect the obligation of a preexisting contract between the licensee and $\underline{\boldsymbol{a}}$
6	borrower.
7	(f) The commissioner may reinstate a suspended license or issue a new
8	license to a person whose license or licenses have been revoked if no fact or
9	condition exists that would have justified the commissioner in refusing to
10	issue a license under this subchapter.
11	(g) Upon sworn complaint of a borrower, the commissioner shall
12	investigate or cause to be investigated an alleged violation of this
13	subchapter.
14	
15	23-32-610. Examination of licensees.
16	(a)(1) At least one (1) time each year and at other times as
17	considered necessary, the Securities Commissioner shall examine the place of
18	business of each licensee and analyze the loans, transactions, books, papers,
19	and records of the licensee.
20	(2)(A) The licensee shall pay the costs of an examination.
21	(B)(i) The commissioner shall adopt a rule to prescribe the
22	conduct of the examination and the costs payable by the licensee based upon
23	the actual, reasonable costs incurred by the commissioner.
24	(ii) The cost of an examiner shall not exceed two
25	hundred dollars (\$200) for each day of examination.
26	(iii) Travel and meal costs shall be based upon the
27	authorized per diem allowances for state employees traveling inside the state
28	on state business.
29	(C) Examination costs shall be paid into the Small Loan
30	Fund.
31	(b) The commissioner may also examine a person who the commissioner
32	has reasonable cause to believe is violating or is about to violate this
33	subchapter, whether or not the person claims to be within the authority or
34	beyond the scope of this subchapter.
35	(c) The commissioner or the commissioner's designee shall have and be
36	given free access to the offices and places of business, files, safes, and

1	vaults of the persons examined under this section and may require the
2	attendance of any person to examine him or her under oath concerning the
3	loans, the business, or the subject matter of an examination, investigation,
4	or hearing.
5	(d)(1) If the commissioner has reasonable cause to believe that a
6	person is violating or intends to violate this subchapter, the commissioner
7	$\underline{\text{may}}$ without prejudice enter an order requiring the person to cease and $\underline{\text{desist}}$
8	from the violation, and an action may be brought by the commissioner to
9	enjoin the person from engaging in or continuing the violation.
10	(2) In an action under this subchapter, an order or judgment may
11	be entered awarding a preliminary or permanent injunction.
12	(3) The court may impound property and appoint a receiver for
13	the property and business of the defendant, including books, papers,
14	documents, and records pertaining to the business or activity as the court
15	deems reasonably necessary to prevent violations of this subchapter through
16	the use of the property and business.
17	(4) The receiver shall have the powers and duties as to custody,
18	collection, administration, winding up, and liquidation of the property and
19	business conferred from time to time by the court.
20	(e)(1) Reports of examinations and investigations of the commissioner
21	and the books and records of licensees are to be held strictly confidential.
22	(2) The commissioner shall not produce, reproduce, or otherwise
23	make information available to any person other than necessary personnel of
24	the Securities Department unless required by a subpoena.
25	(3) This subsection does not apply to a disclosure made during
26	proceedings brought by the commissioner under this subchapter.
27	
28	23-32-611. Duties of licensee — Consumer protection.
29	(a) A licensee shall:
30	(1) Act with reasonable skill, care, and diligence in completing
31	a small loan transaction;
32	(2) Before approving a small loan, determine if the consumer has
33	the ability to pay for the loan by:
34	(A) Acquiring and reviewing the consumer's credit report;
35	(B) Preparing a budget that includes the consumer's
36	monthly income and expenditures to determine if the consumer has a positive

```
1
     net cash flow sufficient to meet the payment requirements of the small loan;
 2
     and
 3
                       (C) Provide financial literacy information to the
 4
     consumer;
 5
                 (3) Retain copies of the budget and credit report acquired under
 6
     this section until the small loan is fully paid and provide copies of the
 7
     budget and credit report to the consumer when the small loan is made;
8
                 (4) Disclose the interest and finance charge of the small loan
 9
     in terms of an annual percentage rate according to regulations under the
10
     Federal Truth in Lending Act of 1968, 12 C.F.R. Part 226, as they existed on
     January 1, 2011;
11
12
                 (5) Accurately report the status of each small loan monthly to
13
     the three (3) major credit bureaus, Equifax, Experian, and TransUnion;
14
                 (6)(A) Allow the borrower five (5) business days from the date a
15
     small loan is approved to rescind the small loan for any reason.
                       (B) Upon rescission by the borrower fees paid by the
16
17
     borrower shall be returned to the borrower and small loan proceeds shall be
18
     returned to the licensee.
19
                       (C) The licensee shall not report the rescission to a
20
     credit bureau;
21
                 (7)(A) Maintain accurate books, accounts, and records of small
22
     loan transactions to enable the Securities Commissioner to determine
23
     compliance with this subchapter.
24
                       (B) A licensee shall preserve the books, accounts, and
25
     records for at least two (2) years after the last activity concerning a small
26
     loan; and
27
                 (8) Comply with applicable federal and state law including
     without limitation the following federal laws as they existed on January 1,
28
29
     2011:
30
                       (A) The Equal Credit Opportunity Act, 15 U.S.C. § 1691 et
31
     seq.;
32
                       (B) The Fair Debt Collection Practices Act, 15 U.S.C. §
33
     1692 et seq.;
34
                       (C) The Fair Credit Reporting Act, 15 U.S.C. § 1681 et
     seq.; and
35
36
                       (D) The Truth in Lending Act, 15 U.S.C. § 1601 note.
```

1	(b) A licensee shall not with respect to a small loan:
2	(1) Fund less than two hundred fifty dollars (\$250) or more than
3	five thousand dollars (\$5,000);
4	(2) Fund the small loan if the total of all monthly payments
5	exceeds twenty-two and five-tenths percent (22.5%) of all borrowers' gross
6	monthly incomes;
7	(3) Maintain more than one (1) active small loan for each
8	borrower;
9	(4) Condition the funding of the small loan upon the purchase of
10	any good or service;
11	(5) Renew the small loan more than three (3) times in a calendar
12	year;
13	(6) Accept as payment:
14	(A) A check held for future deposit; or
15	(B) Electronic access to the borrower's deposit account
16	for future payment;
17	(7) Accept as security for the small loan the title to a
18	registered motor vehicle owned by a borrower;
19	(8) Charge an early payment penalty;
20	(9) Contract for mandatory arbitration of disputes between the
21	licensee and borrower;
22	(10) Contract to waive protections afforded to members of the
23	military under the Servicemember's Civil Relief Act, 50 U.S.C. Appendix, as
24	it existed on January 1, 2011, or similar law;
25	(11) Violate this subchapter or a rule or order issued by the
26	commissioner; or
27	(12) Engage in conduct involving fraud, dishonesty,
28	untruthfulness, or untrustworthiness.
29	
30	23-32-612. Maximum rates of interest.
31	(a) Unless otherwise permitted under this subchapter, the maximum
32	lawful rate of interest on a small loan shall not exceed seventeen percent
33	(17%) per annum.
34	(b) A small loan shall be for a minimum term of six (6) months and a
35	maximum term of forty-eight (48) months.

1	(c) If a borrower fully pays a small loan before maturity, the
2	unearned interest, fees, and charges shall be refunded to the borrower.
3	(d) Except as provided in § 23-32-613, other charges under this
4	subchapter are prohibited.
5	
6	23-32-613. Other permissible charges.
7	(a) Unless otherwise prohibited by law, in connection with a small
8	loan a licensee may charge:
9	(1) For each payment that is not paid within five (5) days after
10	the payment becomes due, a one-time delinquent charge of the lesser of:
11	(A) Five percent (5%) of the payment; or
12	(B) Fifteen dollars (\$15.00);
13	(2) A one-time dishonored check fee not to exceed twenty five
14	dollars (\$25.00) for a dishonored check, draft, negotiable order of
15	withdrawal, or like instrument drawn on a bank or other depository
16	institution given in full or partial repayment of a small loan;
17	(3) Fees or taxes paid or to be paid to a public office or
18	official for filing, recording, or releasing any document relating to the
19	small loan; and
20	(4) If provided in the small-loan contract, a reasonable
21	attorney's fee and other costs actually incurred to collect or enforce the
22	small loan.
23	(b) The charges allowed under this section shall not be considered
24	interest or finance charges for purposes of calculating the annual percentage
25	rate of the small loan.
26	
27	23-32-614. Duties of Securities Commissioner — Fees.
28	(a) The Securities Commissioner shall administer this subchapter and
29	the small loan fund.
30	(b) All license fees, renewal fees, charges, fines, and penalties paid
31	to the commissioner under this subchapter shall be deposited into the Small
32	Loan Fund and used to administer this subchapter.
33	(c) A small loan found by the commissioner to violate this subchapter,
34	rules of the commissioner, or an order made under this subchapter is void as
35	to principal and interest.

1	SECTION 2. Arkansas Code Title 19, Chapter 6, Subchapter 8 is amended
2	to add an additional section to read as follows:
3	19-6-819. Small Loan Fund.
4	(a) There is created on the books of the Treasurer of State, the
5	Auditor of State, and the Chief Fiscal Officer of the State a special revenue
6	fund to be known as the "Small Loan Fund".
7	(b) The fund shall consist of all revenues provided by the General
8	Assembly and all other revenues authorized by law.
9	(c) The fund shall be used by the Securities Commissioner to
10	administer the Small Loan Act, § 23-32-601 et seq.
11	
12	Referred by the Arkansas House of Representatives
13	Prepared by: DLP/VJF
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
31	
32	
33	
34	
35	
36	