1	INTERIM STUDY PROPOSAL 2017-047
2	State of Arkansas As Engrossed: S3/16/17 S3/16/17 S3/22/17 S3/23/17
3	91st General Assembly A Bill
4	Regular Session, 2017SENATE BILL 521
5	
6	By: Senator Hickey
7	By: Representative Hammer
8	Filed with: Senate Committee on State Agencies and Governmental Affairs
9	pursuant to A.C.A. §10-3-217.
10	For An Act To Be Entitled
11	AN ACT TO AMEND THE LAWS RELATING TO PUBLIC
12	CONTRACTS; TO AMEND THE PROCESS AND REQUIREMENTS FOR
13	REQUESTS FOR PROPOSALS AND REQUESTS FOR
14	QUALIFICATIONS; TO LIMIT THE TERM OF PUBLIC
15	CONTRACTS; TO REQUIRE CERTAIN DISCLOSURES BY MEMBERS
16	OF AN EVALUATION COMMITTEE AND BY OFFERORS; TO
17	REQUIRE THE PROMULGATION OF RULES REGARDING THE
18	CHANGES TO THE PROCUREMENT LAWS; AND FOR OTHER
19	PURPOSES.
20	
21	
22	Subtitle
23	TO AMEND THE PROCESS AND REQUIREMENTS FOR
24	REQUESTS FOR PROPOSALS AND REQUESTS FOR
25	QUALIFICATIONS; TO LIMIT THE TERM OF
26	PUBLIC CONTRACTS; AND TO REQUIRE CERTAIN
27	DISCLOSURES IN PROCURING PUBLIC
28	CONTRACTS.
29	
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31	BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:
32	
33	SECTION 1. Effective July 1, 2018, Arkansas Code § 19-4-704(a),
34	concerning the prohibition on paying obligations without an appropriation, is
35	amended to read as follows:

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1 (a)(1) No obligations will An obligation shall not be paid from 2 appropriated funds until the General Assembly shall have has made an 3 appropriation for that purpose; nor shall any. 4 (2) A state agency shall not enter into any a contract which 5 would contemplate that permits payments under the contracts would contract to 6 be made beyond after the expiration of the biennial period unless the: 7 (A) The General Assembly, prior to before the expiration 8 of the biennial period, makes an appropriation for that purpose,; or in the 9 case of 10 (B) A written determination has been made by the State 11 Procurement Director concerning multiyear contracts for commodities or 12 services under § 19-11-238, a determination in writing has been made prior to 13 use stating that the: 14 (1) (i) Estimated requirements cover the period of 15 the contract and are reasonably firm and continuing; and 16 (2) Such a contract would serve (ii) Contract is in 17 the best interests interest of the state by encouraging: 18 (a) Encouraging effective competition or 19 otherwise promoting; 20 (b) Promoting economies in state procurement; 21 or 22 (c) Providing a substantial cost avoidance or 23 savings to the state. 24 (b) In no event shall any obligations Obligations shall not be 25 incurred unless there are sufficient funds or an approved federal grant on hand, or estimated to become available, to meet the obligations when they 26 27 become due. 28 29 SECTION 2. Effective July 1, 2018, Arkansas Code § 19-4-705(a), concerning obligations being limited to funds available, is amended to read 30 31 as follows: 32 (a) No A state agency for which regular operating appropriations are 33 made on a fiscal-year basis shall not: incur any obligations 34 (1) Incur an obligation under the appropriations unless, to 35 satisfy the obligation, there are: 36 (A) Are funds on hand or;

1	(B) Is an approved federal grant <del>,</del> or
2	(C) Is funding or one (1) or more grants that are
3	estimated to become available, during the fiscal year for the payment of the
4	obligation <del>; nor shall any agency; or</del>
5	<u>(2)</u> create any Create an obligation in one (1) fiscal year <del>which</del>
6	that will make it necessary to use the revenues of the following fiscal year
7	in order to meet the obligation except in the case of multiyear contracts for
8	commodities or services and as provided in §§ 19-4-707 and $19-11-238$ .
9	
10	SECTION 3. Effective July 1, 2018, Arkansas Code § 19-4-707 is amended
11	to read as follows:
12	19-4-707. Obligations for improvements.
13	(a) Notwithstanding the fact that no disbursements may <u>A</u> disbursement
14	shall not be made during any fiscal period in excess of the appropriations
15	made available by the General Assembly for the fiscal period, $\frac{1}{1}$ is except as
16	provided that for contracts for improvements which an appropriation has been
17	made available for that purpose, including without limitation:
18	(1) Improvements, including major repairs, alterations, and
19	construction of new buildings and facilities may be let to the extent of the
20	appropriations made available for those purposes for the biennial period; and
21	(2) Multiyear contracts under § 19-11-238.
22	(b) However, <del>no such contracts may</del> <u>a contract shall not</u> be <del>let in</del>
23	amounts exceeding entered into for an amount that exceeds the probable funds:
24	(1) Currently available; or which are estimated
25	(2) Estimated to become available during the fiscal period.
26	
27	SECTION 4. Effective July 1, 2018, Arkansas Code § 19-4-1103(a),
28	concerning the responsibilities of agency heads related to the approval of
29	expenditures, is amended to read as follows:
30	(a) It <del>shall be</del> <u>is</u> the responsibility of each executive head of a
31	state agency to <del>establish</del> :
32	(1) Establish adequate internal administrative procedures and
33	controls <del>to ensure</del> ;
34	(2) Ensure prompt and accurate payment of obligations in order
35	to promote good public relations; and to take

1 (3) Take advantage of all available discounts, including 2 without limitation the discounts available under § 19-11-238; and 3 (4) It shall also be the responsibility of each executive head 4 of a state agency to establish Establish adequate administrative procedures 5 to ensure that all financial transactions of the state agency are posted in 6 the state's financial management system in accordance with procedures 7 established by the Chief Fiscal Officer of the State. 8 9 SECTION 5. Arkansas Code § 19-11-204(10), concerning definitions concerning source selection and contract formation under the Arkansas 10 11 Procurement Law, is amended to read as follows: 12 (10)(A) "Request for qualifications" means a solicitation 13 document requiring submittal of qualifications or specialized expertise under 14 § 19-11-801 et seq. in response to the scope of work or services required and 15 does not require pricing. 16 (B) Other than as provided in § 19-11-801 et seq., the 17 request for qualifications process may only be used when, under rules promulgated by the State Procurement Director, the director determines in 18 19 writing that the request for qualifications process is warranted; 20 21 SECTION 6. Arkansas Code § 19-11-230 is amended to read as follows: 22 19-11-230. Competitive sealed proposals - Definition - Requirements. 23 (a) Definition. "Competitive sealed proposals" means a method of procurement which that involves, but is not limited to: 24 25 Solicitation of proposals through a request for proposals; (1) 26 Submission of cost or pricing data from the offeror where (2) 27 required offerors; (3) Discussions and negotiations with responsible offerors whose 28 29 proposals have been determined to be reasonably susceptible to being selected 30 for award; and 31 (4) An award made to the responsible offeror whose proposal is 32 determined in writing to be the most advantageous considering price, and other evaluation factors set forth stated in the request for proposals, and 33 34 the results of any discussions and negotiations conducted with responsible 35 offerors.

1	(b) When the use of competitive sealed bidding is not practicable and
2	advantageous, a contract may be awarded by competitive sealed proposals.
3	(c) <u>(l)</u> Public notice of the request for proposals shall be given <del>in</del>
4	the same manner as provided in § 19-11-229(d), which refers to public notice
5	of competitive sealed bidding at least fourteen (14) days before the
6	evaluation process begins.
7	(2) If a request for proposals is amended, the evaluation
8	process for the proposals submitted in response to the request for proposals
9	shall not begin unless notice of the amended request for proposals, including
10	without limitation the substance of the amended request for proposals, is
11	provided at least seven (7) calendar days before the evaluation process
12	begins.
13	(3) Notice under this subsection shall:
14	(A) Be given by:
15	(i) Posting the request for proposals, including a
16	request for proposals performed outside of the Office of State Procurement,
17	on the official website of the office; and
18	(ii) Any additional means of advertising deemed
19	appropriate;
20	(B) Include a description of the commodities or services
21	to be procured; and
22	(C) State how, when, and where the:
23	(i) Request for proposals may be obtained; and
24	(ii) Proposals should be submitted.
25	(d) <u>(1)</u> The request for proposals shall indicate the relative
26	importance of price and other evaluation factors.
27	(2)(A) Except as provided under subdivision (d)(2)(B) of this
28	section, price shall receive at least thirty percent (30%) of the total
29	weight of the evaluation factors.
30	(B) The total weight given to price in an evaluation may
31	be less than thirty percent (30%) if approved by:
32	<u>(i)(a) The Governor if the request for proposals is</u>
33	issued by a state agency.
34	(b) A state agency that received approval
35	under this subdivision (d)(2)(B)(i) shall notify the Legislative Council or,

1	if the General Assembly is in session, the Joint Budget Committee, of the
2	total weight approved by the Governor; or
3	(ii) A vote of more than fifty percent (50%) of the
4	members of the governing body of an institution of higher education or a
5	political subdivision if the request for proposals is issued by an
6	institution of higher education or a political subdivision.
7	(e)(1) Before the evaluation process begins:
8	(A) Each offeror shall disclose in writing:
9	(i) Any conflicts of interest; and
10	(ii) Any pending litigation that pertains to the
11	subject of the request for proposals in which the offeror or any of its
12	affiliates or subsidiaries is a party; and
13	(B)(i) The identity of the members of the evaluation
14	committee shall be disclosed to the offerors.
15	(ii)(a) The offerors shall have five (5) business
16	days to protest the participation of any member of the evaluation committee.
17	(b) A protest under this subdivision
18	(e)(l)(B)(ii) is limited to a protest regarding a perceived bias of the
19	member of the evaluation committee as the result of a familial relationship
20	or a financial interest of the member of the evaluation committee, an
21	immediate family member of the member of the evaluation committee, or a
22	business organization owned in part by the member of the evaluation committee
23	or an immediate family member of the member of the evaluation committee.
24	(c) The burden of proving the existence of a
25	bias under this subdivision (e)(l)(B)(ii) is on the offeror filing the
26	protest.
27	(iii)(a) After the identity of the members of the
28	evaluation committee are disclosed under this subdivision (e)(l)(B), any
29	person who has a financial interest in the awarding of a contract based on
30	the proposals being evaluated by the identified members of the evaluation
31	committee shall not contact a member of the evaluation committee in any way.
32	(b) Persons prohibited from contacting members
33	of the evaluation committee under this subdivision (e)(l)(B)(iii) include
34	without limitation an officer, employee, or agent of an offeror that
35	submitted a proposal being evaluated by the committee; an officer, employee,
36	or agent of a parent, subsidiary, or affiliate of an offeror that submitted a

1	proposal being evaluated by the committee; a lobbyist employed by an offeror
2	that submitted a proposal being evaluated by the committee; and a lobbyist
3	employed by a parent, subsidiary, or affiliate of an offeror that submitted a
4	proposal being evaluated by the committee.
5	(2) Each member of the evaluation committee shall:
6	(A) Evaluate the proposals independently before meeting or
7	discussing the proposals with any other member of the evaluation committee;
8	(B) Document the specific justification for any
9	modification made to his or her scoring during or after the consensus meeting
10	of the evaluation committee; and
11	(C) In accordance with § 19-11-701 et seq., disclose in
12	writing any potential conflict of interest as soon as the member is aware of
13	the potential conflict of interest.
14	(e)(l) As provided in the request for proposals and under regulations,
15	discussions may (f)(1) Discussions may be conducted with responsible
16	offerors who submit proposals determined to be reasonably susceptible of
17	being selected for award for the purpose of clarification:
18	(A) Clarifying the solicitation requirements to assure
19	full understanding of, and responsiveness to, the solicitation requirements:
20	and
21	(B) Negotiating a contract that is the most advantageous
22	to the state.
23	(2) Offerors Responsible offerors who are reasonably susceptible
24	of being selected for award shall be accorded fair and equal treatment with
25	respect to <del>any <u>the</u> opportunity for discussion<u>, negotiation</u>, and revision of</del>
26	proposals, and such revisions $rac{may}{may}$ shall be permitted after submissions and
27	$\frac{1}{1}$ prior to <u>before</u> award for the purpose of obtaining <u>the</u> best and final offers
28	offer from each offeror.
29	(3) In conducting discussions <u>and negotiations</u> , there shall be
30	no disclosure of any information derived from proposals submitted by
31	competing offerors <u>shall not be disclosed</u> .
32	<del>(f)(l)</del> (g)(l) Award shall be made to the responsible offeror whose
33	proposal is determined in writing to be the most advantageous to the state,
34	taking into consideration price, the <u>other</u> evaluation factors <del>set forth</del>
35	<u>stated</u> in the request for proposals, and the results of <del>any</del> <u>the</u> discussions
36	and negotiations conducted with responsible offerors.

1	(2) No other factors or criteria shall be used in the
2	evaluation.
3	<del>(g)</del> (h) A competitive sealed proposal may be cancelled or any or all
4	proposals may be rejected in writing by the State Procurement Director or the
5	agency procurement official.
6	
7	SECTION 7. Arkansas Code § 19-11-234(b)(1), concerning competitive
8	bidding under the Arkansas Procurement Law, is amended to read as follows:
9	(b)(l) Contracts in which the Competitive bidding may be used to
10	solicit a contract if:
11	(A) The purchase price exceeds ten thousand dollars
12	( $\$10,000$ ) and is less than or equal to fifty thousand dollars ( $\$50,000$ ) may
13	<del>be awarded by use of competitive bidding procedures</del> ; or
14	(B) The contract will be with a professional person
15	selected from a qualified vendor list under § 19-11-804.
16	
17	SECTION 8. Arkansas Code § 19-11-235(a)(1), concerning the
18	responsibility of bidders and offerors under the Arkansas Procurement Law, is
19	amended to read as follows:
20	(a)(l)(A) A determination of nonresponsibility of a bidder or offeror
21	shall be made in accordance with $regulations$ <u>rules</u> promulgated by the State
22	Procurement Director.
23	(B) However, in determining the responsibility of a bidder
24	or offeror, the following shall be considered in addition to any factors
25	identified in a rule promulgated by the director:
26	(i) The past performance of the bidder or offeror;
27	and
28	(ii) Any conflicts of interest of the bidder or
29	<u>offeror.</u>
30	
31	SECTION 9. Effective July 1, 2018, Arkansas Code § 19-11-238(a),
32	concerning multiyear contracts under the Arkansas Procurement Law, is amended
33	to read as follows:
34	(a) Specified Period.
35	<u>(1)</u> <del>Unless</del> <u>Except as</u> otherwise provided <del>by law</del> <u>in this section</u>
36	and § 24-2-618, a contract for commodities or services may be entered into

1 for periods of not more than seven (7) up to four (4) years if funds for the 2 first fiscal year of the contemplated contract are available at the time of 3 contracting. 4 (2)(A) If a contract is entered into for four (4) years, before 5 the fourth year of the contract expires, the state agency may solicit a 6 request for information to determine whether the contract that is about to 7 expire is competitively priced. 8 (B) After soliciting a request for information under this 9 subdivision (a)(2), the state agency may extend the contract that is about to expire for up to three (3) additional years if funds for the first fiscal 10 year of the contemplated extension are available at the time of contracting 11 and the state agency determines that: 12 13 (i) The contract about to expire is competitively 14 priced; 15 (ii) Extending the contract that is about to expire 16 would be more advantageous to the state than conducting a new procurement process for the contract at the end of the four-year period; and 17 (iii) The vendor currently under contract has 18 19 received satisfactory vendor performance reports. 20 (C) A state agency that extends a contract under this subdivision (a)(2) shall inform the State Procurement Director in writing of 21 22 the extension, including without limitation: 23 (i) The length of the extension; 24 (ii) The method the state agency used to distribute 25 the request for information; (iii) The number of responses received from the 26 27 request for information; and 28 (iv) The pricing information included in each 29 submission received in response to the request for information. 30 (3) A contract for commodities or services may be entered into 31 for up to ten (10) years if: 32 (A) Funds for the first fiscal year of the contemplated 33 contract are available at the time of contracting; (B) The total projected contract amount, including any 34 35 amendments and possible extensions, is at least twenty million dollars 36 (\$20,000,000); and

1	(C) The director approves the length of the contract based
2	on a written determination that the extended contract period is likely to
3	result in substantial:
4	(i) Savings to the state by avoiding, reducing, or
5	amortizing nonrecurring startup costs over the life of the contract; or
6	(ii) Cost avoidance or savings to the state, as
7	explicitly identified in writing by the director.
8	(4) A technology maintenance agreement or software maintenance
9	agreement that satisfies the requirements stated in the rules promulgated
10	under this subchapter and offers a discount of at least twenty percent (20%)
11	if paid in advance may be entered into for up to:
12	(A) Seven (7) years as provided under subdivision (a)(2)
13	of this section; or
14	(B) Ten (10) years as provided under subdivision (a)(3) of
15	this section.
16	(5) Payment and performance obligations for succeeding fiscal
17	years shall be subject to the availability and appropriation of funds
18	therefor.
19	
20	SECTION 10. Arkansas Code § 19-11-239(3), concerning the finality of
21	determinations required by certain portions of the Arkansas Procurement Law,
22	is amended to read as follows:
23	(3) Section <del>19-11-230(f)</del> <u>19-11-230(g)</u> , which refers to
24	competitive sealed proposals, award;
25	
26	SECTION 11. Arkansas Code § 19-11-268(b)(1), concerning the
27	requirements for vendor performance reporting under the Arkansas Procurement
28	Law, is amended to read as follows:
29	(1) Completed and submitted:
30	(A) At least one (l) time every <del>three (3) months</del> <u>quarter</u>
31	for the entire term of the contract; and
32	(B) At the end of the contract;
33	
34	SECTION 12. Arkansas Code Title 19, Chapter 11, Subchapter 2, is
35	amended to add additional sections to read as follows:
36	<u> 19-11-273. Expert evaluator — Definition.</u>

1	(a)(l) As used in this section, "expert evaluator" means an individual
2	who, through education or experience, or both, has special expertise,
3	experience, or training in the subject matter area of the solicited
4	procurement.
5	(2) An expert evaluator may be an employee, volunteer, or
6	contractor.
7	(b) A state agency shall:
8	(1) Include at least one (1) expert evaluator on an evaluation
9	committee for the purpose of evaluating responses to a request for proposals
10	or a request for qualifications for a contract that:
11	(a) Is for services that will require a high level of
12	knowledge or expertise in a particular skill area; and
13	(b) Will have a total projected contract amount, including
14	any amendments and possible extensions, of at least ten million dollars
15	(\$10,000,000); or
16	(2) Assemble an evaluation committee composed of at least sixty
17	percent (60%) of expert evaluators for the purpose of evaluating responses to
18	a request for proposals or a request for qualifications for a contract that:
19	(a) Is for services that will require a high level of
20	knowledge or expertise in a particular skill area; and
21	(b) Will have a total projected contract amount, including
22	any amendments and possible extensions, of at least one hundred million
23	<u>dollars (\$100,000,000).</u>
24	(c) If one (l) or more expert evaluators are used as required under
25	subsection (b) of this section, the state agency may:
26	(1) Pay the cost of the expert evaluators from any funds
27	available and authorized for that purpose; or
28	(2)(A) Require the payment of a fee to cover the cost of using
29	the expert evaluators by each offeror at the time the offeror submits a
30	response to the state agency's request for proposals or request for
31	qualifications.
32	(B) If the total amount of the fees collected by the state
33	agency for any expert evaluators required under this section exceeds the
34	actual cost of hiring the expert evaluators, the state agency shall refund
35	the excess fees on a pro rata basis to each offeror that paid the fee.
36	(d) An expert evaluator that is:

1	(1) Employed for the sole purpose of evaluating a solicitation
2	under this section is exempt from § 21-3-802; or
3	(2) Contracted with for the sole purpose of evaluating a
4	solicitation under this section is exempt from the Arkansas Procurement Law,
5	<u>§ 19-11-201 et seq., and § 19-11-801 et seq.</u>
6	
7	19-11-274. Review of certain contracts by attorneys.
8	(a) A proposed contract for goods or services shall be reviewed by an
9	attorney at the Office of State Procurement or the Attorney General's office
10	before the contract is executed if the total projected contract amount,
11	including any amendments and possible extensions, is at least ten million
12	<u>dollars (\$10,000,000).</u>
13	(b)(1) As part of the solicitation for the contract, a state agency
14	may require each vendor submitting a response to the solicitation to pay a
15	fee to reimburse the Office of State Procurement or the Attorney General's
16	office for the review of the proposed contract at the time the vendor submits
17	a response to the state agency's solicitation.
18	(2) If the total amount of fees collected by the state agency
19	for review of the proposed contract under this subsection exceeds the actual
20	cost of reimbursement, the state agency shall refund the excess fees on a pro
21	rata basis to each vendor that paid a fee.
22	
23	19-11-275. Public notice of solicitation opportunities.
24	The Office of State Procurement shall publish a notice at least one (1)
25	time per month in a newspaper having general circulation in the state of the
26	website address where the public may view currently available solicitation
27	opportunities for competitive sealed bids, competitive sealed proposals, and
28	requests for qualifications.
29	
30	SECTION 13. Arkansas Code §§ 19-11-801 — 19-11-805 are amended to read
31	as follows:
32	19-11-801. Policy - Definitions - Rules.
33	(a) <u>(1)(A)</u> It is the policy of the State of Arkansas that Except as
34	otherwise provided in this section, state agencies, state-supported
35	institutions of higher education, and political subdivisions shall follow the
36	procedures stated in this <del>section, except that</del> subchapter.

1	(B) However, in addition to the request for qualifications
2	method of procurement permitted under this subchapter, competitive bidding
3	under § 19-11-234, competitive sealed bidding under § 19-11-229, and
4	procurement of professional consultant services contracts for legal,
5	architectural, engineering, construction management, and land surveying
6	<del>professional consultant</del> services if <b>:</b> <u>desired by the state</u> and land surveying
7	professional consultant services if <del>;</del> <u>desired by the state agency, the state-</u>
8	supported institution of higher education, or the political subdivision.
9	(1) State agencies (2) A state agency that is not exempt from
10	review and approval of the Building Authority Division of the Department of
11	Finance and Administration shall follow procedures established by the
12	division for the procurement of architectural, engineering, land surveying,
13	and construction management services <del>; and</del> .
14	(2) Institutions of higher education exempt from review and
15	approval of the division shall follow procedures established by their
16	governing boards for the procurement of architectural, engineering, land
17	surveying, and construction management professional consultant services.
18	(b) It is the policy of the State of Arkansas and its political
19	subdivisions that political subdivisions shall follow the procedures stated
20	in this section, except that competitive bidding shall not be used for the
21	procurement of legal, financial advisory, architectural, engineering,
22	construction management, and land surveying professional consultant services.
23	The request for qualifications method of procurement stated in this
24	subchapter shall be used only when:
25	(1) The price for the service being procured is predetermined by
26	law or by the state agency or political subdivision;
27	(2) It is necessary to secure a qualified vendor list; or
28	(3) The contract being procured is one hundred percent (100%)
29	funded by federal funds.
30	(c) For purposes of this subchapter, a political subdivision of the
31	state may elect to not use competitive bidding for other professional
32	services not listed in subsection (b) of this section with a two-thirds (2/3)
33	vote of the political subdivision's governing body.
34	(d)(1) (c)(1) As used in this section, "construction management" means
35	a project delivery method based on an agreement in which a state agency,
36	political subdivision, public school district, or institution of higher

1 education acquires from a construction entity a series of services that 2 include, but are not limited to, design review, scheduling, cost control, 3 value engineering, constructability evaluation, preparation and coordination 4 of bid packages, and construction administration. 5 (2) "Construction management" includes, but is not limited to 6 without limitation: 7 (A)(i) "Agency construction management", in which a public 8 school district selects a construction manager to serve as an agent for the 9 purpose of providing administration and management services. 10 (ii) The construction manager shall not hold 11 subcontracts for the project or provide project bonding for the project; 12 (B) "At-risk construction management", in which the construction entity, after providing agency services during the 13 14 preconstruction period, serves as the general contractor and the following 15 conditions are met: 16 (i) The construction manager provides a maximum 17 guaranteed price; 18 (ii) The public school district holds all trade 19 contracts and purchase orders; and 20 (iii) The portion of the project not covered by the 21 trade contracts is bonded and guaranteed by the construction manager; and 22 (C)(i) "General contractor construction management", in 23 which the construction entity, after providing agency services during the 24 preconstruction period, serves as the general contractor. 25 (ii) The general contractor shall hold all trade 26 contracts and purchase orders and shall bond and guarantee the project. 27 (e) (d) As used in this subchapter: (1) "Competitive bidding" means the procurement method 28 29 established under § 19-11-234; 30 (2) "Political subdivision" means counties, school districts, 31 cities of the first class, cities of the second class, and incorporated 32 towns; and (2) "Other professional services" means professional services 33 34 not listed in subsection (b) of this section as defined by a political 35 subdivision with a two-thirds (2/3) vote of its governing body.

1	(3) "Professional person" means an individual, corporation,
2	organization, or other legal entity licensed or certified to engage in an
3	occupation that requires a high level of training or expertise;
4	(4) "Qualified vendor list" means a list of professional
5	persons, all of which:
6	(A) Meet the qualifications identified in a request for
7	<pre>gualifications;</pre>
8	(B) Agree to the terms of the request for qualifications;
9	and
10	(C) Are willing and able to provide the services necessary
11	to meet a scope of work specified in the request for qualifications; and
12	(5) "Request for qualifications" means a solicitation document
13	requiring submittal of qualifications or specialized expertise under this
14	subchapter in response to the scope of work or services required.
15	(e) The State Procurement Director shall promulgate rules to
16	administer this subchapter.
17	
18	19-11-802. Annual statements of qualifications and performance data $-$
19	Restrictions on competitive bidding.
20	(a) <u>(1)</u> In the procurement of professional services, a state <i>agency<u>, a</u></i>
21	state-supported institution of higher education, or a political subdivision
22	which utilizes these that uses the professional services may issue a request
23	for qualifications to encourage firms engaged in the lawful practice of these
24	professions to submit annual statements of qualifications and performance
25	data to the state agency, state-supported institution of higher education, or
26	political subdivision or may <del>request such information</del> issue a request for
27	qualifications as needed for a particular public project.
28	(2) A professional person may be removed from a qualified vendor
29	list if the professional person:
30	(A) Fails to perform at a satisfactory level as determined
31	by the state agency;
32	(B) Fails to provide annual statements of qualifications
33	and performance data as requested; or
34	(C) Requests to be removed.
35	(3) If a state agency, state supported institution of higher
36	education, or political subdivision secures a qualified vendor list under

1	this subchapter, the state agency, state-supported institution of higher
2	education, or political subdivision shall annually reissue the original
3	request for qualifications and provide an opportunity for additional
4	professional persons to be added to the qualified vendor list.
5	(b) The state agency or political subdivision shall evaluate current
6	statements of qualifications and performance data of firms on file or may
7	request such information as needed for a particular public project whenever a
8	project requiring professional services is proposed. In submitting a request
9	for qualifications under subsection (a) of this section, a state agency or a
10	political subdivision shall give public notice of the request in the same
11	manner as provided in § 19-11-230.
12	<del>(c)(l) The political subdivision shall not use competitive bidding for</del>
13	the procurement of legal, financial advisory, architectural, engineering,
14	construction management, and land surveying professional consulting services.
15	(2) A political subdivision shall not use competitive bidding for the
16	procurement of other professional services with a two-thirds (2/3) vote of
17	its governing body.
18	(d)(1) (c)(1)(A) A public school district that utilizes construction
19	management services shall may issue a request for qualifications to encourage
20	construction management firms to submit to the school district annual
21	statements of qualifications and performance data or may <del>request such</del>
22	information issue a request for qualifications as needed for a particular
23	public project.
24	(B) If a public school district secures a qualified vendor
25	list under this subchapter, the public school district shall reissue annually
26	the original request for qualifications and provide an opportunity for
27	additional professional persons to be added to the qualified vendor list.
28	(2) The public school district shall evaluate current statements
29	of qualifications and performance data on file with the school district or
30	when submitted as requested whenever a project requiring professional
31	services of a construction manager is proposed. In submitting a request for
32	qualifications under subdivision (d)(l) of this section, a public school
33	district shall give public notice of the request in the same manner as
34	provided in § 19-11-230.
35	(3) The public school district shall not use competitive bidding
36	for the procurement of professional services of a construction manager.

1 (e) If a request for qualifications is amended, the evaluation process 2 for the statements of qualifications and performance data submitted in response to the request for qualifications shall not begin unless notice of 3 the amended request for qualifications, including without limitation the 4 5 substance of the amended request for qualifications, is provided at least 6 seven (7) calendar days before the evaluation process begins. 7 (f) A request for qualifications may be used only as provided in this 8 subchapter. 9 10 19-11-803. Evaluation of gualifications. 11 In evaluating the qualifications of each firm submitting a response to a request for qualifications under this subchapter, the state agency, the 12 13 state-supported institution of higher education, or the political subdivision 14 shall consider: 15 (1) The specialized experience and technical competence of the 16 firm with respect to the type of professional services required; 17 (2) The capacity and capability of the firm to perform the work 18 in question, including specialized services, within the time limitations 19 fixed for the completion of the project; 20 The past record of performance of the firm with respect to (3) 21 such factors as control of costs, quality of work, and ability to meet 22 schedules and deadlines; and 23 (4) The firm's proximity to and familiarity with the area in 24 which the project is located. 25 26 19-11-804. Selection. 27 (a)(1) The If a state agency, a state-supported institution of higher education, or a political subdivision issues a request for qualifications 28 under this subchapter, the state agency, the state-supported institution of 29 30 higher education, or the political subdivision shall select at least three (3) qualified firms <u>based on the evaluation of the statements of</u> 31 32 qualifications and performance data received under § 19-11-802. 33 (2) If a state agency, a state-supported institution of higher 34 education, or a political subdivision receives fewer than three (3) responses to a request for qualifications from professional persons, the state agency, 35

1	the state-supported institution of higher education, or the political
2	subdivision shall select all qualified professional persons.
3	(b) <u>(1) The If the request for qualifications was issued under § 19-11-</u>
4	801(b)(1) or § 19-11-801(b)(3), the state agency, the state-supported
5	institution of higher education, or the political subdivision shall then
6	select the firm considered the best-qualified and capable of performing the
7	desired work and negotiate a contract for the project with the firm selected.
8	(2) If the request for qualifications was issued to professional
9	persons based on a qualified vendor list under § 19-11-801(b)(2), the state
10	agency, the state-supported institution of higher education, or the political
11	subdivision shall:
12	(A) Use competitive bidding to select the professional
13	person from the qualified vendor list that is considered the best-qualified
14	and capable of performing the desired work for the lowest price; and
15	(B) Negotiate a contract for the project under § 19-11-805
16	with the professional person selected.
17	
18	19-11-805. Negotiation of contracts.
19	(a) For the basis of negotiations, the state <i>agency<u>, the state-</u></i>
20	supported institution of higher education, or the political subdivisions
21	subdivision and the selected firm or professional person shall jointly
22	prepare a detailed, written description of the scope of the proposed
23	services.
24	(b)(l)(A) If the state agency, the state-supported institution of
25	<u>higher education, or the</u> political subdivision is unable to negotiate a
26	satisfactory contract with the firm <u>or professional person</u> selected,
27	negotiations with that firm shall be terminated.
28	(B) <u>(i)</u> The state agency <u>, the state-supported institution</u>
29	<u>of higher education,</u> or <u>the</u> political subdivision shall then undertake
30	negotiations with another of the qualified firms selected.
31	(ii) If the state agency, the state-supported
32	institution of higher education, or the political subdivision is selecting
33	from a qualified vendor list, the state agency or the political subdivision
34	shall undertake negotiations with the professional person that submitted the
35	next lowest bid.

1 (2)(A) If there is a failing of accord with the second firm or 2 professional person, negotiations with the firm shall be terminated. 3 (B)(i) The state agency, the state-supported institution 4 of higher education, or the political subdivision shall undertake 5 negotiations with the third qualified firm. 6 (ii) If the state agency, the state-supported 7 institution of higher education, or the political subdivision is selecting 8 from a qualified vendor list, the state agency or the political subdivision 9 shall undertake negotiations with the professional person that submitted the 10 next lowest bid. 11 (c) If the state agency, the state-supported institution of higher 12 education, or the political subdivision is unable to negotiate a contract with any of the selected firms or professional persons on the qualified 13 vendor list, the state agency, the state-supported institution of higher 14 15 education, or the political subdivision shall reevaluate the necessary 16 professional services, including the scope and reasonable fee requirements, 17 again compile a list of qualified firms and proceed in accordance with the provisions of this subchapter and issue a new request for qualifications 18 19 under this subchapter. 20 (d) When unable to negotiate a contract for construction management, a 21 public school district also shall perform a reevaluation of services in 22 accordance with subsection (c) of this section. 23 SECTION 14. Arkansas Code § 19-11-1005 is amended to read as follows: 24 25 19-11-1005. General guidelines and regulations rules. The State Procurement Director, after soliciting suggestions from state 26 27 agencies and after seeking and receiving the advice of the Attorney General 28 and review approval by the Legislative Council, or by the Joint Budget 29 Committee, if the General Assembly is in session, shall publish general guidelines for the procurement of professional and consultant services 30 31 contracts and general regulations rules governing the use of each type of 32 contract. 33 34 SECTION 15. Arkansas Code § 19-11-1013(b)(1), concerning vendor 35 performance reporting in relation to professional and consultant services 36 contracts, is amended to read as follows:

```
1
                 (1) Completed and submitted:
 2
                       (A) At least one (1) time every three (3) months quarter
     for the entire term of the contract; and
 3
 4
                       (B) At the end of the contract;
5
 6
           SECTION 16. DO NOT CODIFY. Legislative intent - Exemption.
 7
           (a) The General Assembly intends that Section 13 of this act have a
8
     delayed effective date as applicable to the procurement of professional
9
     consultant services contracts for the services stated in subsection (b) of
10
     this section.
11
           (b) Effective June 30, 2019, Section 13 of this act applies to the
12
     procurement of professional consultant services contracts for legal,
     architectural, engineering, construction management, or land surveying
13
14
     services.
15
16
           SECTION 17. DO NOT CODIFY. Study of procurement processes and
17
     requirements.
18
           The Legislative Council shall:
19
                 (1) Study current procurement processes and requirements,
20
     including without limitation the process and requirements for requests for
21
     qualifications and the process and requirements for evaluating responses to
22
     requests for proposals and requests for qualifications;
23
                 (2) Invite the participation of members of the legal,
24
     architectural, engineering, construction management, and land surveying
25
     professions in the study required under this section; and
26
                 (3) Complete the study required under this section by January 1,
27
     2019.
28
           SECTION 18. DO NOT CODIFY. The State Procurement Director shall
29
     promulgate rules and revise rules to comply with, implement, and administer
30
31
     this act.
32
33
                                       /s/Hickey
34
35
36
     Referred by the Arkansas Senate
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1	Prepared	by:	VJF	