

CONSULTANT SERVICES AGREEMENT

This Services Agreement (this "Agreement") is between CT&T, Inc. ("CT&T"), located at 4512 Burrow Dr., North Little Rock, AR, 72116, and the Bureau of Legislative Research ("BLR"), located in the State Capitol Building, Room 315, 500 Woodlane Street, Little Rock, Arkansas 72201. CT&T provides Network Technology Consulting Services. The BLR desires to hire CT&T to provide detailed and accurate information concerning the broadband and networking capabilities of every public school in the State of Arkansas for the use and information of the members of the Arkansas General Assembly (the "Services").

CT&T and the BLR hereby agree as follows:

1. **Services to be performed.** The BLR hereby retains CT&T to perform the Services as set forth in CT&T's proposal in response to RFP Number: BLR-140001 (the "RFP"). The RFP and CT&T's response are attached hereto and incorporated into this agreement by reference.
2. **Data Required by CT&T.** In order to perform the Services, CT&T requires information that is held by the Arkansas Department of Education, the Department of Information Systems, the public schools and public school districts of the State of Arkansas, and private broadband service providers regarding the broadband and networking capabilities of the public schools in the State, as well as other information necessary for CT&T to perform the Services. The parties acknowledge that such data and information is in the possession of third parties; that CT&T must rely on these third parties to cooperate in providing this data and information; and that the data and information may be subject to laws restraining or preventing their release or dissemination.
3. **Deliverables.** CT&T will prepare a report in electronic format (the "Deliverables") to be provided to the BLR for use by the Executive Subcommittee of the Arkansas Legislative Council (the "Subcommittee") and other committees of the Arkansas General Assembly. Except for the following, the BLR will own the Deliverables: (a) working papers of CT&T; (b) pre-existing CT&T materials or studies used in the provision of the Services and the Deliverables; (c) CT&T know-how and processes used in the provision of the Services and Deliverables as well as any and all intellectual property owned by CT&T that may be employed in providing the Services and Deliverables. CT&T is providing the Services and Deliverables for the use and benefit of the Subcommittee and the Arkansas General Assembly. The Services and Deliverables are not for a third party's use, benefit or reliance, other than members of the General Assembly. Except as described in Section 9 of this Agreement, CT&T shall not discuss the Services or disclose the Deliverables until such time that the BLR provides CT&T notice that the BLR has disclosed the Services and Deliverables to third parties.
4. **Term and Termination.** The term of this Agreement will commence on September 19, 2014 and terminate on March 1, 2015, with an option to renew for an additional six (6) month period upon mutual agreement of the parties if the need of the Subcommittee or the Arkansas General Assembly merits an extension.

Either party may terminate the Agreement by giving ten (10) days prior written notice.

5. **Fees and Expenses.** The Fees and Expenses related to this Agreement are outlined in the Official Proposal Price Sheet that is part of CT&T's response to the RFP and incorporated in this Agreement by reference. The maximum amount BLR will pay to CT&T for the provision of the Services is Nine Hundred Ninety Three Thousand Seven Hundred and Eighty Dollars (\$993,780.00). On a monthly basis (September 30, October 31, November 30, and December 31), CT&T shall submit itemized invoices to the BLR, per the requirements set forth in the RFP, based upon the per unit and per hour pricing set forth in CT&T's response to the RFP. The monthly invoices will include reimbursements for travel related to the field work being performed by CT&T. All mileage amounts will be calculated per Mapquest and copies of the Mapquest routes will be provided to the BLR with the monthly invoices.

Per Section 4.2 of the RFP, in addition to the maximum contract amount, reimbursement for travel expenses related to attending meetings of the Subcommittee and other legislative committees of the Arkansas General Assembly will be reimbursed up to an amount not to exceed Fifteen Thousand Dollars (\$15,000.00). Reimbursement of any travel expenses related to attending legislative committee meetings above this amount must be approved by the Subcommittee. CT&T shall present receipts and Mapquest mileage routes with their invoices for these reimbursements.

6. **Governing Law.** This Agreement shall be governed by the laws of the State of Arkansas, without regard to Arkansas's conflict of law principles. Nothing in this Agreement shall be construed as a waiver of sovereign immunity of the BLR, the Subcommittee, or the Arkansas General Assembly.
7. **Assignment.** This Agreement may not be assigned without the prior written consent of both parties, which either party may withhold for any reason. This Agreement shall be binding upon and inure to the benefit of the Parties hereto and their respective successors and permitted assigns.
8. **Amendment.** This Agreement may be amended upon agreement of both parties to the Agreement and the approval of the Subcommittee. Any amendment to this Agreement must be in writing and signed by both parties.
9. **Confidentiality.** "Confidential Information" under this Agreement means non-public information that a party marks as "confidential" or "proprietary" or that otherwise should be understood by a reasonable person to be confidential in nature. Confidential information does not include any information which is (a) rightfully known to the recipient prior to its disclosure; (b) released to any other person or entity (including governmental agencies) without restriction; (c) independently developed by the recipient without use of or reliance on Confidential Information; or (d) or later becomes publicly available without violation of this Agreement or may be lawfully obtained by a party from a non-party.

Each party will protect the confidentiality of Confidential Information that it receives under the Agreement except as required by applicable law, rule, regulation, or professional standard, without the other party's prior written consent. Due to the BLR being a public entity within the State of Arkansas, all terms of this Agreement, including but not limited to fee and expense structure, are subject to disclosure under the Freedom of Information Act of 1967, Ark. Code Ann. § 25-19-101, *et seq.*

If disclosure of CT&T's Confidential Information is required by law, rule, regulation, or professional standard, (including any subpoena or other similar form of process), the BLR shall provide CT&T with prior prompt written notice thereof.

In consideration of CT&T's and BLR's agreement to provide one another with access to their respective Confidential Information, CT&T and BLR each agrees to maintain in confidence all Confidential Information of the other. Except as provided in this Agreement, neither CT&T nor BLR shall in any manner disclose any Confidential Information of the other to any person, entity, firm or company whatsoever, without the express written consent of the other. CT&T and BLR shall each take all steps necessary to ensure that their respective affiliates, officers, employees, independent contractors, agents and other representatives (collectively "Representatives") maintain the Confidential Information in confidence.

[SIGNATURES APPEAR ON FOLLOWING PAGE]

IN WITNESS WHEREOF, CT&T and BLR have executed this Agreement this 19th day of September, 2014.

CT&T, Inc.:

Larry Clary, President

Printed Name

Title

Date

**BUREAU OF LEGISLATIVE
RESEARCH:**

Marty Garrity, Director

Printed Name

Title

Date



State of Arkansas
Bureau of
Legislative Research

Marty Garrity, Director
Kevin Anderson, Assistant Director
for Fiscal Services
Matthew Miller, Assistant Director
for Legal Services
Richard Wilson, Assistant Director
for Research Services

REQUEST FOR PROPOSAL

RFP Number: BLR-140001	
Commodity: Network Technology Consulting Services	Proposal Opening Date: September 5, 2014
Date: August 20, 2014	Proposal Opening Time: 4:30 P.M. CST

PROPOSALS WILL BE ACCEPTED UNTIL THE TIME AND DATE SPECIFIED ABOVE. THE PROPOSAL ENVELOPE MUST BE SEALED AND SHOULD BE PROPERLY MARKED WITH THE PROPOSAL NUMBER, DATE AND HOUR OF PROPOSAL OPENING, AND VENDOR'S RETURN ADDRESS. IT IS NOT NECESSARY TO RETURN "NO BIDS" TO THE BUREAU OF LEGISLATIVE RESEARCH.

Vendors are responsible for delivery of their proposal documents to the Bureau of Legislative Research prior to the scheduled time for opening of the particular proposal. When appropriate, Vendors should consult with delivery providers to determine whether the proposal documents will be delivered to the Bureau of Legislative Research office street address prior to the scheduled time for proposal opening. Delivery providers, USPS, UPS, FedEx, and DHL, deliver mail to our street address, State Capitol Building, Room 315, Little Rock, Arkansas 72201, on a schedule determined by each individual provider. These providers will deliver to our offices based solely on our street address.

MAILING ADDRESS: 500 Woodlane Street State Capitol Building, Room 315 Little Rock, Arkansas 72201	PROPOSAL OPENING LOCATION: Bureau of Legislative Research Director's Office State Capitol Building, Room 315
E-MAIL: janice@blr.arkansas.gov	
TELEPHONE: (501) 682-1937	

Company Name: CT&T, INC.

Name (type or print): Larry Clary

Title: President

Address: 4512 Burrow Drive, North Little Rock, AR 72116

Telephone Number: (501) 758-5698

Fax Number: (501) 758-1356

E-Mail Address: lclary@ct-t.com

Signature: 

USE INK ONLY; UNSIGNED PROPOSALS WILL NOT BE CONSIDERED

Identification:

71-0562717

Federal Employer ID Number

Social Security Number

**FAILURE TO PROVIDE TAXPAYER IDENTIFICATION NUMBER MAY
RESULT IN PROPOSAL REJECTION**

Business Designation (check one):	Individual []	Sole Proprietorship []	Public Service Corp []
	Partnership []	Corporation [X]	Government/ Nonprofit []

GENERAL DESCRIPTION:	Network Technology Consulting Services
TYPE OF CONTRACT:	Term

MINORITY BUSINESS POLICY

Participation by minority businesses is encouraged in procurements by state agencies, and although it is not required, the Bureau of Legislative Research ("BLR") supports that policy. "Minority" is defined at Arkansas Code Annotated § 15-4-303 as "a lawful permanent resident of this state who is: (A) African American; (B) Hispanic American; (C) American Indian; (D) Asian American; (E) Pacific Islander American; or (F) A service-disabled veteran as designated by the United States Department of Veteran Affairs". "Minority business enterprise" is defined at Arkansas Code Annotated § 15-4-303 as "a business that is at least fifty-one percent (51%) owned by one (1) or more minority persons". The Arkansas Economic Development Commission conducts a certification process for minority businesses. Vendors unable to include minority-owned business as subcontractors may explain the circumstances preventing minority inclusion.

EQUAL EMPLOYMENT OPPORTUNITY POLICY

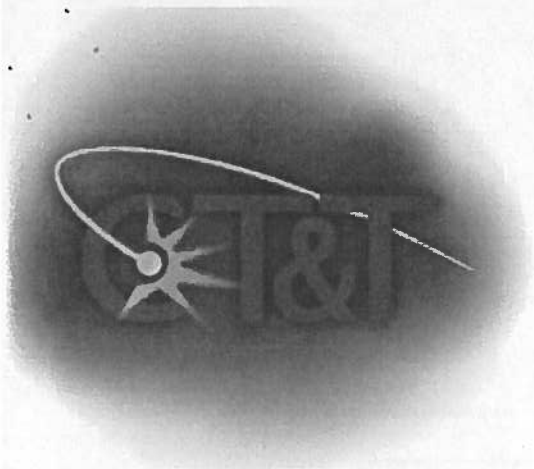
The Vendor shall submit a copy of the Vendor's Equal Opportunity Policy prior to the contract award. EO Policies may be submitted in electronic format to the Director of the Bureau of Legislative Research or as a hard copy accompanying the solicitation response. The Bureau of Legislative Research will maintain a file of all Vendor EO policies submitted in response to solicitations issued by the Bureau of Legislative Research. The submission is a one-time requirement, but Vendors are responsible for providing updates or changes to their respective policies.

TECHNOLOGY ACCESS FOR THE BLIND

Please reference Section 508 of the federal Rehabilitation Act, 29 U.S.C. 794d and Arkansas Code Annotated § 25-26-201 et seq. The Vendor expressly acknowledges that state funds may not be expended in connection with the purchase of information technology unless that system meets certain statutory requirements, in accordance with the State of Arkansas technology policy standards, relating to accessibility by persons with visual impairments.

Accordingly, the Vendor represents and warrants to the Bureau of Legislative Research that the technology provided to the Bureau of Legislative Research for purchase is capable either by virtue of features included within the technology or because it is readily adaptable by use with other technology of:

- Providing equivalent access for effective use by both visual and non-visual means;
- Presenting information, including prompts used for interactive communications, in formats intended for non-visual use; and
- After being made accessible, it can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired.



Network Technology Consulting Services Proposal

September 5, 2014

**Presented to: Arkansas Bureau of Legislative Research
In response to: RFP# BLR-140001**

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Introduction

CT&T is pleased to propose our comprehensive technology consulting services in response to the Arkansas Bureau of Legislative Research (BLR) request for proposal BLR-140001. It is our intent to acknowledge requirements and terms identified in the RFP, as well as provide a description of the activities to be performed through the duration of the project.

In order to expedite your review of the proposal and allow for easy comparison, we have provided our response in line with the original layout of the RFP.

SECTION I. GENERAL INFORMATION

1.0 INTRODUCTION

CT&T acknowledges our understanding of the language presented in this section

1.1 ISSUING AGENCY

CT&T acknowledges our understanding of the language presented in this section

1.2 SCHEDULE OF EVENTS

CT&T acknowledges our understanding of the language presented in this section

1.3 CAUTION TO VENDORS

CT&T acknowledges our understanding of the language presented in this section

1.4 RFP FORMAT

CT&T acknowledges our understanding of the language presented in this section

1.6 TYPE OF CONTRACT

CT&T acknowledges our understanding of the language presented in this section

1.7 PAYMENT AND INVOICE PROVISIONS

CT&T acknowledges our understanding of the language presented in this section

1.8 PROPRIETARY INFORMATION

CT&T acknowledges our understanding of the language presented in this section

1.9 BID EVALUATION

CT&T acknowledges our understanding of the language presented in this section

1.10 ORAL AND/OR WRITTEN PRESENTATIONS/DEMONSTRATIONS

We welcome and appreciate the opportunity to present our proposal in person, and have an opportunity to discuss and align all project components with the desires of the BLR.

1.11 PRIME CONTRACTOR RESPONSIBILITY

CT&T acknowledges our understanding of the language presented in this section

1.12 DELEGATION AND/OR ASSIGNMENT

CT&T acknowledges our understanding of the language presented in this section

1.13 CONDITIONS OF CONTRACT

CT&T acknowledges our understanding of the language presented in this section

1.14 CANCELLATION

CT&T acknowledges our understanding of the language presented in this section

1.15 STATEMENT OF LIABILITY

CT&T acknowledges and agrees to the language presented in this section

1.16 AWARD RESPONSIBILITY

CT&T acknowledges our understanding of the language presented in this section

1.17 INDEPENDENT PRICE DETERMINATION

CT&T certifies that in connection with this proposal:

- The prices in the proposal have been arrived at independently, without collusion, and that no prior information concerning these prices has been received from or given to a competitive company; and agrees
- If there is sufficient evidence of collusion to warrant consideration of this

proposal by the Office of the Attorney General, all Vendors shall understand that this paragraph may be used as a basis for litigation.

1.18 PUBLICITY

CT&T acknowledges and agrees to the language presented in this section

1.19 CONFIDENTIALITY

CT&T acknowledges and agrees to the language presented in this section

1.20 PROPOSAL TENURE

CT&T acknowledges our understanding of the language presented in this section

1.21 COST

CT&T acknowledges and agrees to the terms identified in this section of the RFP.

Pricing from the Official Proposal Price Sheet will be separately sealed from this proposal response and clearly marked as pricing information. The electronic version of the Official Proposal Price Sheet is also sealed and submitted separately from the electronic version of this proposal.

1.22 WARRANTIES

CT&T acknowledges our understanding of the language presented in this section

1.23 CONTRACT TERMINATION

CT&T acknowledges and agrees to the language presented in this section

1.24 VENDOR QUALIFICATIONS

CT&T acknowledges the terms of this section, and will comply with any requests of the Subcommittee for additional evidence of our capabilities.

1.25 NEGOTIATIONS

CT&T acknowledges our understanding of the language presented in this section

1.26 LICENSES AND PERMITS

CT&T acknowledges our understanding of the language presented in this section

1.27 OWNERSHIP OF DATA & MATERIALS

CT&T acknowledges and agrees to the language presented in this section.

SECTION 2. OVERVIEW

2.0 ACT 1280 OVERVIEW

CT&T acknowledges our understanding of the language presented in this section.

2.1 OBJECTIVES

CT&T understands that the objective of the Subcommittee, by entering into a Contract for consultant services, to provide to legislative committees as specified by the Subcommittee and the members of the Arkansas General Assembly detailed and accurate information concerning the broadband and networking capabilities of every public school in the State of Arkansas. CT&T will provide this information in a final report to be submitted to the Subcommittee no later than December 1, 2014.

It is our opinion that this response to RFP Number: BLR-140001 reflects the overall goals and objectives stated within the RFP.

SECTION 3. NETWORK TECHNOLOGY CONSULTING SERVICES

3.0 SCOPE OF WORK/SPECIFICATIONS

CT&T will provide the Subcommittee and, ultimately, the members of the Arkansas General Assembly with an accurate and detailed assessment of the current broadband and networking capabilities of every public school, including public charter schools, in the State of Arkansas.

We will provide all information identified in this section of the RFP. We also agree that as part of the process of assessing each school's readiness and ability to comply with the digital learning requirements of Act 1280 of 2013, CT&T will assign personnel to undertake a "boots on the ground" assessment at each school.

3.1 NETWORK TECHNOLOGY CONSULTING

CT&T acknowledges and agrees to the language presented in this section. CT&T does not anticipate any limitations in our ability to attend all meetings, at the Subcommittees' request.

3.2 PROCUREMENT OF GOODS AND SERVICES

CT&T acknowledges and agrees to the language presented in this section.

SECTION 4. COST PROPOSAL

4.0 COMPENSATION

CT&T understands that compensation for network technology consulting services shall be paid based upon the work performed as specified in this RFP. The budget is subject to approval by the Subcommittee. CT&T has submitted a separately sealed compensation proposal as required below for network technology consulting services as provided throughout the RFP.

The fee schedule covers all of the time expended inclusive of all overhead or any other costs associated with the particular individuals who may be performing the services.

In addition to proposing hourly rates by skillset, we have included a flat rate, per location price for our services. We want to provide the subcommittee with the option of a fixed cost project to ease budgeting and allow CT&T to share execution risk.

4.1 PAYMENT SCHEDULE

The BLR shall pay CT&T based on the hours expended for approved projects on a monthly basis or as otherwise may be agreed to in writing by the parties. At the request of the BLR, CT&T shall provide timesheets or other documentation as may be directed by the BLR prior to the payment for any services rendered. Failure to provide appropriate and satisfactory documentation will be sufficient grounds to withhold payment for the disputed amount, but other non-disputed amounts will be paid in a timely manner.

4.2 TRAVEL, LODGING, AND MEALS

CT&T acknowledges and agrees to the terms of the language presented in this section.

SECTION 5. ADDITIONAL VENDOR REQUIREMENTS

5.0 COMPREHENSIVE VENDOR INFORMATION

CT&T acknowledges our understanding of the language presented in this section.

5.1 VENDOR PROFILE

Name CT&T, Inc.

Licenses CT&T, Inc., Maintains Arkansas Contractors License # 0052990408

Location 4512 Burrow Drive, in North Little Rock, Arkansas

Years in business Founded in 1982, CT&T, Inc. has performed telecom network consulting services for Telecom and Cable service providers for over 32 years.

Contact Information

Larry Clary
President
Ph: (501) 758-5698
Ph: 800-735-5698
Cell: (501) 258-5697
Email: lclary@ct-t.com

Howard Gorter, PE
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Cell: (615) 636-1531
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Jody Craft
Senior Project Manager
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Ph: 800-735-5698
Cell: (870) 243-2972
Jodycraft72@gmail.com

John Tarkington
Secretary Treasurer
Rights of Way Acquisitions and Permits
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Cell: (501) 258-5696
Email: jtarkington@ct-t.com

Disclosure CT&T, Inc. is an Arkansas Corporation having George Wyatt with 35% ownership and Chris Roland with 35% ownership. The Board of Directors consist of Larry Clary - President, Scott Hall - CFO, Chris Roland - Vice President, and John Tarkington - Secretary.

Our expanded company is currently providing Engineering Services in the following states: Arkansas, Alabama, Alaska, California, Colorado, Florida, Georgia, Indiana, Iowa, Kansas, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, New York, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Washington, Wisconsin and Bermuda.

In light of all additional disclosures requested in this section of the RFP, CT&T declares there is nothing additional to disclose at this time.

5.2.GENERAL INFORMATION

We do not have any additional information we wish to provide at this time.

5.3 DISCLOSURE OF LITIGATION

Acknowledged and will comply.

5.4 EXECUTIVE SUMMARY

CT&T is proposing a comprehensive network study to identify the current technology landscape at each public school and the most efficient path to 100% school compliance to Act 1280 of 2013. The project will commence upon contract execution on September 19 and end with delivery of the final report to the Subcommittee on December 1, 2014.

Given the compressed timeline of the project, and the volume of data to be collected and analyzed, CT&T believes a traditional phased approach will not be possible, as many aspects of the project must happen in parallel. We are proposing a single project timeline with 4 distinct components that allow us to achieve the requirements identified in section 3 of the RFP. The 4 components with primary goal of each are as follows:

1. **Discovery:** Identify and document "what we have and what it costs"
2. **Assessment:** Assess compliance with Act 1280 through 2018, and identify gaps and estimate additional costs for compliance
3. **Design:** Produce efficient network design that addresses the gaps at each non-compliant school/district, as well as overall performance and scaling costs to ensure long term compliance. We will also assess any network functionality synergies that may present opportunities for network functions consolidation and cost reduction
4. **Report:** Provide final report including recommendations to the BLR

Important Dates

Contract execution	September 19, 2014
Project Kickoff	September 22, 2014
Weekly project status calls	Begins September 26, 2014
ARE-ON connectivity design	October 17, 2014
Overall WAN design	November 14, 2014
Completion of site surveys	November 20, 2014
Submission of final report	December 1, 2014

Milestone/Implementation plan

Please see embedded excel file, or inclusion at end of document for paper copy recipients, for high level plan



BLR - CT&T Milestone
plan.xlsx

5.5 VENDOR'S QUALIFICATIONS

Key personnel bios

Larry Clary - President

40 years in the telephone and catv industry, 12 years with another consulting engineering firm and 28 years as President of CT&T, Inc. During this time my experience ranges from drafting construction drawings to planning designs for large long range telephone projects. In 1996, established and built the Cadron CATV Company in Greenbrier, Arkansas. Sold the company in 2000. Currently serving as a board member with the Arkansas Telephone Association, Connect Arkansas and The State Technology Council.

John Tarkington – Right of Way

40 years experience in the telephone industry. 12 years working as an outside plant engineer for various telecommunications companies while working for a professional engineering firm. The past 28 years I have been co-owner of CT&T, Inc., with eight of those years working as an outside plant engineer. For the past 20 years I have served as manager of Right of Way acquisitions for AT&T and various Independent Telephone Companies. Also was co-owner of Cadron CATV in Greenbrier, Arkansas until its Sale in 2000.

Howard Gorter, PE

Mr. Gorter has twelve (12) years of industry experience providing Engineering Consulting services and in the development of hardware and software solutions for the telecommunications industry. Mr. Gorter serves on the telecommunications engineering team responsible for engineering design and consultation including project planning, management, and implementation for telecommunications projects.

Mr. Gorter has a variety of project experience in overseeing advanced broadband deployment projects. He has prepared plans and specifications for network designs including Packet-Optical Transport (P-OTS), DWDM, Carrier Ethernet, MPLS/IP Routers, Access (FTTH/DSL), IPTV Systems, CLASS 5 Switching and VoIP Systems. He has also consulted in the development and implementation of CrescentLink, an ESRI-based GIS fiber and facility management system.

Mr. Gorter is a licensed Professional Engineer in Arkansas and several states, an amateur radio operator, and has previously been a Cisco Certified Network Associate (CCNA).

Jody Craft– Senior Project Manager

Jody is a seasoned Telecommunications and IT executive with deep experience in technology, network operations, product development, and general management. Over his 21-year career he has held executive roles in national, regional, and internationally focused service providers.

Most recently, Jody held the position of Chief Technology Officer for Ritter Communications, an Arkansas based regional service provider. At Ritter, he was directly responsible for leadership of all technology and IT functions, overall corporate technical vision, and administration of annual network capital and operations budget in 3-person Office of the President.

Jody is known for a blend of intellect with implementation, fuelled by lots of energy, humor, and an enduring passion for the industry and the people who work in it.

Resumes of key personnel

Please see “attachment A” for complete resumes of all key project personnel

Company History

CT&T, Inc. was founded in 1982 and is located in North Little Rock, Arkansas. Our mission is to provide communications network and outside plant design, and implementation services to the telecom industry including independent telephone companies, national incumbent providers, and Cable providers. Since its beginning CT&T has expanded its service offering to include RUS loan designs and loan document preparation, central office support services, right of way acquisitions and permitting, CATV design, using either Lode Data or Bentley Focus Software's. GIS conversion services using the latest generation of Geographic Information System software's including ESRI's ArcView

CT&T, Inc. is a privately owned company and on January 1, 2014 merged with Palmetto Engineering Consultants out of Greenville, SC to form a 160 employee company. In our history we have generally provided our services to both telephone and CATV companies located in Arkansas, Alabama, Mississippi, Tennessee, Illinois, Indiana, Missouri, Nebraska, Kansas, Oklahoma, Texas, and Louisiana but with the merger we now cover all of the Southeastern U.S.. This new partnership has brought diversity to the services we provide, in turn adding to the long-term stability of operations.

Current Accounts and Longevity of those accounts

//This information Redacted

Vendor Experience

Please refer to attachment A for detailed resumes outlining experience of all key project personnel

Project Approach

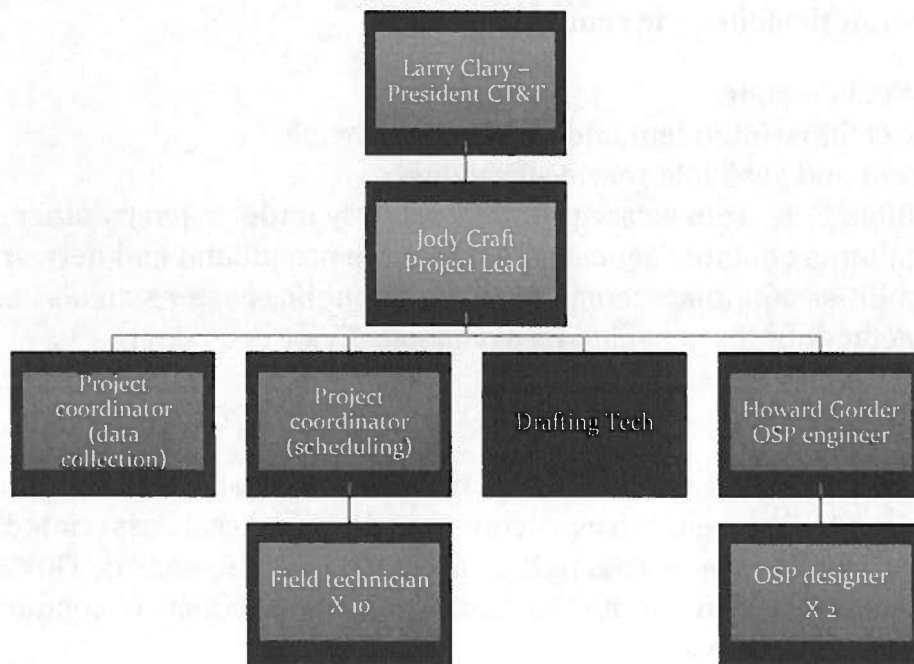
CT&T's methodology in developing a plan to address all elements of the SOW identified in Section 3:

Project team

- Jody Craft will be assigned as the full time project leader, with responsibility to manage the sequence, time and quality of the project, and define the overall architecture of the proposed design. He will report to the Subcommittee all facets of the project and current status of each milestone.
- CT&T requests that a sponsor, who can act as a single point of contact, be assigned for the project by the BLR. The sponsor will be expected to participate in weekly project status calls and act as an escalation point for unforeseen obstacles encountered in the project

- Howard Gorter will be utilized as the project engineer to collaborate with project lead on all network assessment and design activities
- 2 project coordinators will be assigned to coordinate site visits, and schedule and conduct Discovery interviews
- A drafting technician will also be assigned to convert all collected network diagrams and technical drawing to a consistent format
- CT&T will leverage a statewide network of experienced IT and structured cabling professionals to conduct site surveys at all district/school locations

Project Organization



Project Communications

- The project leader is responsible for the timely and accurate communication of current project status to all stakeholders
- The project lead will have a daily project meeting with all internal project resources to understand the status of each milestone and identify any

obstacles to completion of goals

- Project lead will also facilitate a weekly project status call to provide update to all interested stakeholders
- Project lead will also make himself available for any meetings at the request of the BLR

Assessment and Design

- The overall assessment of the current state and creation of target design will be the responsibility of the project lead.
- We will submit a final design for approval by the BLR prior to finalizing and submitting our final report

We will need to collect and assess current network capabilities, Act 1280 compliance, and costs down to the individual site. Given the granularity required in our report, the initial assessment will be conducted from the individual site perspective. Information will be collected during site visits and scheduled interviews with the following sources:

- District IT leader
- District Superintendent and/or school principal
- Current and available service providers
- Qualified Data from existing studies recently undertaken by other consultants or state agencies regarding the broadband and networking capabilities of public school districts and public charter schools in Arkansas
- Budgetary quotes provided by available service providers

Project components

- **Discovery:** The goal of this component is to accurately identify and document all current infrastructure, services, and costs associated to the delivery of Internet access to the public schools of Arkansas. This will require the majority of the “boots on the ground” efforts to conduct site surveys and interviews
- **Assessment:** The goal of this component, utilizing information gathered during discovery, is to identify the school/district ability to comply with Act 1280 for the 2014-2015 school year; and report readiness for the 2017-2018 school year. This component includes assessment of projected E-rate cost share for which the district/school would be entitled.
- **Design:** The goal of this component is to design the most efficient and reliable network to provide Internet connectivity, while minimizing annual infrastructure and scaling costs. The design will also take into account E-rate program benefits and interconnection to the ARE-ON backbone
- **Report:** The goal of this component is to compile our final report from the

study and make go forward recommendations to the BLR inclusive of a roadmap to sustained compliance, with estimated timeline.

Availability of personnel

CT&T confirms that all key project personnel will be available to perform in project immediately following contract execution

Project duration

The project will commence upon signing of contract by the Subcommittee on September 19th continuing on with a target completion date of December 1.

3 most recent contracts of similar nature

//This information Redacted

Samples of similar work

CT&T will not be able to share samples of similar work products, as the projects were for private companies and are covered by active non-disclosure agreements.

In lieu of providing specific examples of similar work product, we have included samples of historical work produced for:

- Project management
- Network assessment
- Network strategy and design

The samples are available in "Attachment B" to this proposal

References

//This information Redacted

Business for which CT&T has performed, at any time during the past three (3) years, services substantially similar to those sought with this solicitation:

//This information Redacted

Conflicts of interest

CT&T is unaware of any conflicts of interest relating to this project

5.5.1 BACKGROUND INVESTIGATION

CT&T acknowledges and agrees to the language presented in this section.

5.6 SUBCONTRACTOR IDENTIFICATION

CT&T intends to utilize primarily subcontractors to conduct the site surveys at each school. At the time of this proposal, no subcontractors have been identified that will account for greater than 10% of the costs of this proposal.

CT&T will promptly notify the BLR prior to selection of any changes to this status, and the material impacts of the change.

SECTION 6. EVALUATION CRITERIA FOR SELECTION

6.0 GENERALLY

CT&T acknowledges and agrees to the language presented in this section.

6.1 EVALUATION CRITERIA

CT&T acknowledges and agrees to the language presented in this section.

END OF PROPOSAL

Schedule of attachments

Attachment A – Resumes of key personnel

Attachment B – Samples of similar work

ATTACHMENT A

Resumes of key personnel

The following pages provide resumes of all key CT&T personnel participating in project.

LARRY CLARY, PRESIDENT

C T & T, INC.

4512 Burrow Drive

North Little Rock, AR 72116

501-758-5698

FAX: 501-758-1356

WWW.CT-T.COM

SUMMARY OF EDUCATION & QUALIFICATIONS

- BSIE Degree - Arkansas A & M College
Monticello, Arkansas
- Excellent record of success and accomplishments in all previous assignments
- Extensive experience in performance of supervisory and management duties, especially in the communications industry (telephone & CATV)

PROFESSIONAL AFFILIATIONS

- Member of the State Technology Council, Governor appointed selection
- Society of Cable Telecommunication Engineers (SCTE)
- Connect Arkansas (Board Member)
- Arkansas Telephone Association (ATA) (Board Member)

PROFESSIONAL WORK EXPERIENCE

1982 to Present
President of CT&T, Inc.

In August, 1982, two co-workers and I began C T & T, Inc., and started offering our services to several telephone companies. We strive to have a hands-on approach in all of our work; therefore, our experience is not only in the management of personnel, but also includes the actual producing of planning designs, staking sheets, GIS mapping, records, CATV designs, directional bores, fiber optic Long Haul & FTTX design.

CT&T, Inc. has excellent knowledge of the communications industry both in telephone and CATV to offer our clients. We provide a full-service engineering design for RBOC's and independent RUS users.

Since our company offers such a wide array of services in the communications arena we have had to keep up with the information technologies of today and

have gained knowledge with GIS mapping along with GPS data collecting, with the use of several styles of software.

On January 1, 2014, CT&T Inc. merged with Palmetto Engineering and became a workforce of 160 employees creating a stronger company.

1969 - 1982

Started in the drafting department for Aubrey Carroll Company, Inc., which was a consulting engineering and drafting firm for the telecommunications industry. I worked my way from drafting clerk to drafting manager in June of 1970.

Duties: Supervised drafting personnel for various projects including mapping of outside plant records, large 4-party upgrade projects, and various smaller projects. In 1973 my duties were outstretched to include helping in the design and engineering of some of the larger projects. This included, but was not limited to: Mapping, Network Planning, Interface Design, Air Pressure, Pair-Gain, and Conduit Designs. In 1976, I was promoted to vice president and became responsible for the expansion of the company. I opened offices in Wyoming, Texas, and Oklahoma over the next two years. Through this I gained a vast knowledge of the whole telecommunications industry from several different companies.

From 1976 to 1982 my duties included drafting, detailed staking sheets, planning, engineering, conduit details, air pressure systems, directional bore designs, and the management of approximately 80 to 90 personnel.

Personal references given upon request.

HOWARD J. GORTER, P.E.

1206 Dyson Drive
Sherwood, AR 72120

Mobile: (615) 636-1531
howardgorter@ieee.org

Engineering Profile

Professional Engineer with over 12 years of telecommunications industry experience, an MBA focusing on Project Management, Bachelor's in Engineering and Computer Science, and a successful track record of multiple project management, network design and implementation for Communications Service Providers. Efficient, organized leader with success in coordinating efforts among internal and external teams to meet project goals. Skilled in problem identification and developing, managing and implementing solutions successfully throughout the project life cycle.

Core Competencies:

- Technical Problem Solving
 - Technical Sessions and Contract Negotiation
 - Multiple Project and Program Management
 - Amendment and Change Order Processing
 - New & Existing Client Business Development
 - New Technology & Protocols
 - Plans & Specifications Development
 - Project Planning & Estimates
 - Statement of Work Preparation
 - RUS Contract Administration
-

Professional Experience

Palmetto Engineering & Consulting – Greenville, South Carolina
Telecommunications Engineer

September 2012 – Present

Telecommunications Engineering and Business Consulting for Tier 3 Service Providers. Network assessment, planning, and plans and specifications preparation for Packet-Optical Transport (P-OTS), DWDM, Carrier Ethernet, Access (FTTH/DSL) and CLASS 5 switching projects.

Planning, design, specification, and management of projects from start to finish.

Key Accomplishments:

- Developed Plans & Specifications for a \$1.5 Million Packet-Optical Transport System in Alabama to support Carrier Ethernet services and the ability to support 100G data center interconnection.
- Completed a Tier certification assessment and evaluation for a West Virginia data center to prepare for marketing & management.
- Consulted on the development of WDM and Inside Plant management features for CrescentLink, Palmetto Engineering's ESRI-based Fiber and Facility Management platform.
- Completed a network assessment and developed plans and specifications for Core Router and Transport networks for a service provider in South Carolina.
- Prepared and provided fiber optic training for a Service Provider in Tennessee deploying FTTH.
- Relocated from Nashville, TN to Little Rock, AR in June, 2014 for growth opportunity in Arkansas and the Mid-South region.

HOWARD J. GORTER, P.E.

CHR Solutions, Inc. – Nashville, Tennessee
Director of Engineering

May 2005 – September 2012

Telecommunications Engineering Design, problem solving, and solution development. Project Management and implementation of multiple simultaneous Engineering projects. Preparation of plans and specifications for network designs including Packet-Optical Transport (P-OTS), DWDM, Carrier Ethernet, MPLS/IP Routers, SONET, Access (FTTH, VDSL/ADSL), MPEG2/4 Video Systems, CALEA, VoD, and EAS. Technology reviews and business plan development for Automatic Meter Reading (AMR), licensed and unlicensed wireless deployments. Design, specify, and manage projects from start to finish. Engineering Business Development in the Southeast and Northeast United States. Engineering and Professional Services RFP Response and Statement of Work preparation.

Key Accomplishments:

- Designed and Developed Plans & Specifications for one of the first Multi-Service Packet-Optical Transport Systems to be deployed with 100G any-to-any Ethernet cloud transport and OTN switching.
- Preparing Plans & Specifications, Engineering Design, Project Management and Coordination for implementation of over \$75 Million in grant awards for a Tier 2 operator, representing over \$10 Million in revenue.
- Managed, Coordinated and executed multiple grant applications totaling over \$150 Million. Over \$80 Million was awarded generating estimated revenue for CHR Solutions of over \$5 Million for the life of the projects including Engineering, Routing, Staking, Environmental Review Assessments, and Project Management.
- Relocated from Mitchell, SD to Nashville, TN in September, 2008 with Martin Group for growth opportunity in the Southeast prior to merging with CHR Solutions in September, 2009.
- Developed Plans & Specifications, completed project review and implemented one of the first MNLC overlay deployments of over \$1.3 Million and later for a deployment of over \$1.7 Million.
- Consulted, Managed, Coordinated and delivered many multidisciplinary projects involving regulatory, financial, outside plant, and engineering functions for companies across the US from California to Minnesota to Vermont.
- Engineered and managed internal IT Network and Voice over IP PBX system migration.

Sencore, Inc. – Sioux Falls, South Dakota
Electrical Design Engineer

May 2003 – May 2005

Hardware development and design utilizing Verilog Code, Xilinx FPGA's, and circuit board design and layout. Extensive work with parsing MPEG2 HDTV Transport streams including audio and video data. Modified decoded MPEG2 video in the YCbCr and RGB color domains, and worked with 8VSB and QAM receiver designs, SMPTE standards, DVB-ASI, 310M, HD-SDI, and SD-SDI.

Key Accomplishments:

- Developed the High Definition DVI video playback PCI card for the VP3340 product, which has been showcased in the Sencore display at the Sioux Falls Airport.
- Developed the first Sencore FPGA-based PCI Bus Interface for control functions and High

- Definition stream transfer on future high definition video player products.
- Developed the first Sencore Dolby-E parsing interface for the IRD 3384 product.
- Developed the display interface and several option cards for the Atlas MRD 3187 product.

Martin Group, Inc. – Mitchell, South Dakota
Staff Engineer

June 2002 – April 2003

Developed plans and specifications for telecommunication projects and network designs involving xDSL, EAS, ATM Switched Digital Video (SDV), and MPEG2 equipment. Assisted Field Services with installation, troubleshooting, turn-up and provisioning for several new system deployments. Performed inspection of construction contractors in Outside Plant and developed cable route drawings for city Right of Way permits.

Key Accomplishments:

- a. Developed Right-of-Way drawings for permitting in a Minnesota CLEC project that enabled OSP construction to remain on schedule.
- b. Performed Outside Plant contractor inspection, and installed cable resistance testing.
- c. Assisted with Field Services turn-up and cutover for SONET and Access systems, including ATM provisioning and cutover of DS-1's on SONET.

Professional Development

Master of Business Administration – University of Sioux Falls, Sioux Falls, South Dakota
 Bachelor of Science in Engineering – Dordt College, Sioux Center, Iowa
 Bachelor of Arts in Computer Science – Dordt College, Sioux Center, Iowa

Professional Licensure – Professional Engineer

Actively licensed in Arkansas, Tennessee, South Dakota & Vermont

Federal Licensure – Amateur Radio Operator, Extra Class License

Training & Certifications – Cisco Certified Network Associate (CCNA), August 2010 - August, 2013

Civic Activities

Member of the Institute of Electrical and Electronics Engineers (IEEE) (1998-Present)
 Member of the Amateur Radio Relay League (ARRL) (1994-Present)
 President of Sioux Empire Amateur Radio Club (2004 – 2005)
 Member-at-Large of the IEEE Siouxland Section (2006)
 Vice Chairman of the IEEE Siouxland Section (2007)

JOHN TARKINGTON
CT & T, INC.
4512 Burrow Drive
North Little Rock, AR 72116
501-758-5698
FAX: 501-758-1356
WWW.CT-T.COM

SUMMARY OF EDUCATION & QUALIFICATIONS

- BSIE Degree - University of Arkansas at Monticello, Arkansas
 - Extensive experience in supervisory and management duties, in the communications and right of way industry
-

PROFESSIONAL WORK EXPERIENCE

1992-Present

Developed, cultivated and maintain the Right of Way Department. Over the past 24 years I have managed thousands of Right of Way procurements and numerous personnel to meet the needs of our communications, CATV and power clients.

1982 to 1992

In August, 1982, began CT & T, Inc., along with two partners, covering services to the communications industry along with drafting services to a wide scope of industry needs. We have always used the approach of working along side our employees and keeping in direct contact with our clients for their ever-changing needs. My experience not only covers management of personnel, but also I have an extensive knowledge of drafting, project engineering of routine orders, estimates, records upgrades, road moves, fiber optic designs and directional bores.

1970 - 1982

Worked during this time at Aubrey Carroll Co., Inc., which is a telecommunications consulting engineering firm. I began as a drafting clerk, promoted to outside plant engineer, then managed a 3 1/2 year project to inventory all the outside plant facilities of United Telephone Company in Missouri and satisfy the Missouri Public Service Commission, who ordered the inventory. I also worked as drafting manager, engineering numerous road move projects, SAC and LROP designs, along with management of other inventory projects.

TECHNOLOGY PROFESSIONAL

Resourceful, results-focused technology engineering and global operations professional with the business acumen to align technology resources with organizational needs. Adept at project and business management. Skilled in communication including vendor relations and corporate negotiations. Proven ability to lead cross-functional teams consisting of diverse skill sets and experience.

Areas of Expertise:

- | | | |
|-------------------------|------------------------------------|--------------------------|
| • IT Strategy | • Acquisitions / Startups | • Negotiations |
| • Product Development | • Restructuring / Downsizing | • Recruiting / Training |
| • Operations Leadership | • Multi-functional Team Leadership | • Policies and Processes |
-

SELECTED CAREER HIGHLIGHTS

Key player in \$70M acquisition of Millington Telephone and Millington Cable companies by Ritter Communications in December 2012.

Reduced the annual operating costs 30% by renegotiating service contracts and organizationally downsizing

Contributed to a 45% decrease in order-to-delivery interval for T-Systems International by implementing OSS platforms to automate delivery processes.

Air Force Commendation Medal recipient, 1996.

PROFESSIONAL EXPERIENCE

Chief Technology Officer, RITTER COMMUNICATIONS, Jonesboro, AK **2011 – Present**

- Direct responsibility for corporate technical vision and administration of annual network capital and operations budget in 3-person Office of the President.
- Developed, planned, and built managed services and wholesale service offering, which contributed to 2 consecutive years of 20% EBITDA growth and 30% in additional Enterprise Value.
- Rebuilt technology functions from ground up establishing competency centers and leading Engineering, Network Operations, and IT functions.
- Established documented processes and policies around engineering, operations, and security of Ritter's internal and service networks.
- Architected and led restructuring of 300 employee organization, establishing functional teams for greater efficiency in business and operational processes.
- Successfully established "best of breed" Operational Support Infrastructure, including Oracle, Salesforce.com and TOA, to provide process automation and management data visibility.
- Recruited industry experienced talent to fill critical leadership roles in Operations and Network Engineering.
- Played key role in acquiring \$70M Millington Telephone and Millington Cable companies in 2012.

Independent Consultant **2009 – 2010**

- Led 14-month project for US-based, wholesale wireless services provider to startup company and establish engineering and operations.
- Led 8-month implementation of 71 market network that supported 4.7B voice minutes monthly within 180 days of going into production.
- Established national voice interconnection agreements and Competitive Local Exchange Carrier (CLEC) licensing in 20 states.
- Hired staff of first 20 employees

Director of Operations, PREPAY, INC., Bossier City, LA **2007 – 2009**

- Oversaw daily operations of US prepaid services Competitive Local Exchange Carrier (CLEC) and wholesale voice services provider.
 - Directed multifunctional team of technicians, engineers, product developers, call center agents, and software developers.
-

PROFESSIONAL EXPERIENCE Continued.

- Attracted industry-experienced employees and established the first internal network operations and engineering functions.
- Led development of Wholesale VoIP services which contributed to a 23% EBITDA increase in year 1.

President and Founder, MARKET ECHO, Ft. Worth, TX

2004 – 2007

- Established small telecom consulting business specializing in process automation and managed services product development.
- Designed and built wholesale VoIP provider network that terminated over 5B minutes monthly.
- Designed and implemented OSS platform to support US national wholesale services provider.
- Developed initial SMB managed voice and data services offering for US national CLEC.
- Developed SIP trunking service offering for startup SMB focused CLEC.

Executive VP, IP Development & Global Delivery, T-SYSTEMS INTL., GMBH, Bonn, Germany

2001 – 2004

- Established small telecom consulting business specializing in process automation and managed services product development.
- Designed and built wholesale VoIP provider network that terminated over 5B minutes monthly.
- Designed and implemented OSS platform to support US national wholesale services provider.
- Developed initial SMB managed voice and data services offering for US national CLEC.
- Developed SIP trunking service offering for startup SMB focused CLEC.

General Manager, IP Planning & Product Development, 360NETWORKS, INC., Seattle, WA

2000 – 2001

- Directed all IP network planning and product development activities for a publicly-traded, wholesale services start-up; administered \$100M annual network capital budget.
- Led team that developed and deployed first carrier MPLS services in US and Europe.
- Established network peering presence in large exchanges in Europe and the US.

VP, Engineering & Network Operations, TELIA INTERNET, INC., formerly AGIS, Herndon, VA

1998 – 2000

- Led bright and energetic team of engineers and technicians at one of the first Tier 1 Internet backbones in designing, deploying, and managing US national ATM network that supported IP backbones of Alltel, now Windstream, and Telia AB.
- Part of small team that led AGIS through DIP financing and section363 asset sale to Telia with minimal interruption to operations.
- Team launched wholesale managed modem service supporting NETZERO and AOL, and put into operation 80,000 wholesale ports in 9 months.
- Responsible for Tier 1 peering relationships of transit free backbone.
- Administered \$20M annual network capital budget.

Senior Field Engineer, MFS COMMUNICATIONS / WORLDCOM, INC., Denver, CO

1996 – 1998

- Led team of 9 technicians that managed and operated a metro fiber network connecting over 300 buildings around the Denver area; configured and installed SONET based ADM systems for new building adds.
- Gained deep knowledge and experience with Fujitsu, NEC, and Alcatel SONET systems; became proficient in TL1 and large scale (Titan) DACS installation and operation; and gained knowledge in industry network operations and delivery processes.

EDUCATION

Total Quality Management, US Air Force Leadership Training.

Communications Control Systems Specialist, US Air Force Technical Training School, Biloxi, MS

Trained, Networking Technologies from SNA (Mainframe) to Lambda switching, provided by various vendors

EXECUTIVE TRAINING

Finance for non-financial executives, SMU Cox School of Business, Dallas, TX, 2012

Master Leadership Development "intensive," New Memphis Institute, Memphis, TN, 2011

PROFESSIONAL AFFILIATIONS

Member, ServOne Customer Advisory Board, 2012 – Present

Member, Society for Cable Telecommunications Engineers, 2011 – Present

Executive Member, Juniper Networks, Infranet Control, 2002 – 2004

Member, North American Network Operations Group, 1998 – 2001

ATTACHMENT B

Samples of similar work

The following documents are samples of work product generated during former engagements of individual project team members

Project Management materials samples

Please see "AED" and "360voice project milestones" documents on the following pages

Network assessment

Please see "Talksmart IP architecture recommendations" presentation on the following pages

Network strategy and design

Please see "consolidated network architecture" slide and "TSI-Intraselect MPLS" presentations on the following pages

//Additional Attachment information Redacted

ATTACHMENT A

OFFICIAL PROPOSAL PRICE SHEET

Note: The Official Proposal Price Sheet must be submitted in a separate envelope or e-mail and not part of the technical evaluation. Any reference to pricing in the technical proposal shall be cause for disqualification from further considerations for award.

1. Any cost not identified on this schedule but subsequently incurred will be the responsibility of the Vendor.
2. Bids should provide at least a 180-day acceptance period.
3. By submission of a proposal, the proposer certifies the following:
 - A. Prices in this proposal have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition;
 - B. No attempt has been made nor will be by the proposer to induce any other person or firm to submit a proposal for the purpose of restricting competition;
 - C. The person signing this proposal is authorized to represent the company and is legally responsible for the decision as to the price and supporting documentation provided as a result of this RFP; and
 - D. Prices in this proposal have not been knowingly disclosed by the proposer and will not be prior to award to any other proposer.

The Official Price Proposal Sheet must be submitted in the following form, allowing for the inclusion of specific information regarding positions, goods, services, etc., and signed by an official authorized to bind the Vendor to a resultant contract.

DESCRIPTION	PRICE PER HOUR	NUMBER OF POSITIONS
Supervisor	See Attachment "B"	2
Other Professional Staff (List by Position)	See Attachment "B"	1
Support Staff	See Attachment "B"	15
DESCRIPTION	PRICE PER UNIT (if applicable)	TOTAL PRICE
Subcontractors (if any) 1251	\$255.00 ea	\$319,005.00
Travel	See Attachment "B"	
Any Additional Goods & Services (List Individually)	See Attachment "B"	
Proposed Schools 1251	\$525.00 ea	\$656,775.00
Misc. Meetings Including Travel and Per Diem		\$18,000.00
TOTAL MAXIMUM AMOUNT OF BID:		\$993,780.00

*Unit pricing includes travel, per diem, tax and insurance per school (1251)

**State of Arkansas
Bureau of
Legislative Research**

**ATTACHMENT "B"
C T & T, INC.
UNIT PRICE SCHEDULE**

Job Classification	Hourly Billing Rate
Principal - - - - -	200.00
Professional Engineer - - - - -	200.00
Lead Project Manager - - - - -	200.00
SR Project Engineer - - - - -	150.00
OSP Designer - - - - -	100.00
Field Engineer- - - - -	80.00
Project Coordinator - - - - -	35.00
Drafting Tech- - - - -	50.00
Per Diem - - - - -	125.00/day
Mileage - - - - -	.55/mile
Printing - - - - -	Cost + 10%

Signature for Acceptance of above Rates

Title

Printed Name

Date of Acceptance



State of Arkansas
Bureau of
Legislative Research

Marty Garrity, Director
Kevin Anderson, Assistant Director
for Fiscal Services
Matthew Miller, Assistant Director
for Legal Services
Richard Wilson, Assistant Director
for Research Services

REQUEST FOR PROPOSAL

RFP Number: BLR-140001	
Commodity: Network Technology Consulting Services	Proposal Opening Date: September 5, 2014
Date: August 20, 2014	Proposal Opening Time: 4:30 P.M. CST

PROPOSALS WILL BE ACCEPTED UNTIL THE TIME AND DATE SPECIFIED ABOVE. THE PROPOSAL ENVELOPE MUST BE SEALED AND SHOULD BE PROPERLY MARKED WITH THE PROPOSAL NUMBER, DATE AND HOUR OF PROPOSAL OPENING, AND VENDOR'S RETURN ADDRESS. IT IS NOT NECESSARY TO RETURN "NO BIDS" TO THE BUREAU OF LEGISLATIVE RESEARCH.

Vendors are responsible for delivery of their proposal documents to the Bureau of Legislative Research prior to the scheduled time for opening of the particular proposal. When appropriate, Vendors should consult with delivery providers to determine whether the proposal documents will be delivered to the Bureau of Legislative Research office street address prior to the scheduled time for proposal opening. Delivery providers, USPS, UPS, FedEx, and DHL, deliver mail to our street address, State Capitol Building, Room 315, Little Rock, Arkansas 72201, on a schedule determined by each individual provider. These providers will deliver to our offices based solely on our street address.

MAILING ADDRESS: 500 Woodlane Street State Capitol Building, Room 315 Little Rock, Arkansas 72201	PROPOSAL OPENING LOCATION: Bureau of Legislative Research Director's Office State Capitol Building, Room 315
E-MAIL: janice@blr.arkansas.gov	
TELEPHONE: (501) 682-1937	

Company Name: _____

Name (type or print): _____

Title: _____

Address: _____

Telephone Number: _____

Fax Number: _____

E-Mail Address: _____

Signature: _____

USE INK ONLY; UNSIGNED PROPOSALS WILL NOT BE CONSIDERED

Identification:

Federal Employer ID Number

Social Security Number

**FAILURE TO PROVIDE TAXPAYER IDENTIFICATION NUMBER MAY
RESULT IN PROPOSAL REJECTION**

Business Designation (check one):	Individual []	Sole Proprietorship []	Public Service Corp []
	Partnership []	Corporation []	Government/ Nonprofit []

GENERAL DESCRIPTION:	Network Technology Consulting Services
TYPE OF CONTRACT:	Term

MINORITY BUSINESS POLICY

Participation by minority businesses is encouraged in procurements by state agencies, and although it is not required, the Bureau of Legislative Research ("BLR") supports that policy. "Minority" is defined at Arkansas Code Annotated § 15-4-303 as "a lawful permanent resident of this state who is: (A) African American; (B) Hispanic American; (C) American Indian; (D) Asian American; (E) Pacific Islander American; or (F) A service-disabled veteran as designated by the United States Department of Veteran Affairs". "Minority business enterprise" is defined at Arkansas Code Annotated § 15-4-303 as "a business that is at least fifty-one percent (51%) owned by one (1) or more minority persons". The Arkansas Economic Development Commission conducts a certification process for minority businesses. Vendors unable to include minority-owned business as subcontractors may explain the circumstances preventing minority inclusion.

EQUAL EMPLOYMENT OPPORTUNITY POLICY

The Vendor shall submit a copy of the Vendor's Equal Opportunity Policy prior to the contract award. EO Policies may be submitted in electronic format to the Director of the Bureau of Legislative Research or as a hard copy accompanying the solicitation response. The Bureau of Legislative Research will maintain a file of all Vendor EO policies submitted in response to solicitations issued by the Bureau of Legislative Research. The submission is a one-time requirement, but Vendors are responsible for providing updates or changes to their respective policies.

TECHNOLOGY ACCESS FOR THE BLIND

Please reference Section 508 of the federal Rehabilitation Act, 29 U.S.C. 794d and Arkansas Code Annotated § 25-26-201 et seq. The Vendor expressly acknowledges that state funds may not be expended in connection with the purchase of information technology unless that system meets certain statutory requirements, in accordance with the State of Arkansas technology policy standards, relating to accessibility by persons with visual impairments.

Accordingly, the Vendor represents and warrants to the Bureau of Legislative Research that the technology provided to the Bureau of Legislative Research for purchase is capable either by virtue of features included within the technology or because it is readily adaptable by use with other technology of:

- Providing equivalent access for effective use by both visual and non-visual means;
- Presenting information, including prompts used for interactive communications, in formats intended for non-visual use; and
- After being made accessible, it can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired.

For purposes of this paragraph, the phrase "equivalent access" means a substantially similar ability to communicate with or make use of the technology, either directly by features incorporated within technology or by other reasonable means such as assistive devices or services that would constitute reasonable accommodations under the Americans with Disabilities Act or similar state or federal laws. Examples of methods by which equivalent access may be provided include, but are not limited to, keyboard alternatives to mouse commands and other means of navigating graphical displays and customizable display appearance.

EMPLOYMENT OF ILLEGAL IMMIGRANTS

The Vendor must certify prior to award of the contract that it does not employ or contract with any illegal immigrants in its contract with the Bureau of Legislative Research. Vendors shall certify online at <https://www.ark.org/dfa/immigrant/index.php/user/login>. Any subcontractors used by the Vendor at the time of the Vendor's certification shall also certify that they do not employ or contract with any illegal immigrant. Certification by the subcontractors shall be submitted within thirty (30) days after contract execution.

ALTERATION OF ORIGINAL RFP DOCUMENTS

The original written or electronic language of the RFP shall not be changed or altered except by approved written addendum issued by the Bureau of Legislative Research. This does not eliminate a Vendor from taking exception(s) to these documents, but it does clarify that the Vendor cannot change the original document's written or electronic language. If the Vendor wishes to make exception(s) to any of the original language, it must be submitted by the Vendor in separate written or electronic language in a manner that clearly explains the exception(s). If Vendor's/Contractor's submittal is discovered to contain alterations/changes to the original written or electronic documents, the Vendor's response may be declared non-responsive, and the response shall not be considered.

REQUIREMENT OF AMENDMENT

THIS RFP MAY BE MODIFIED ONLY BY AMENDMENTS WRITTEN AND AUTHORIZED BY THE BUREAU OF LEGISLATIVE RESEARCH. Vendors are cautioned to ensure that they have received or obtained and responded to any and all amendments to the RFP prior to submission.

DELIVERY OF RESPONSE DOCUMENTS

It is the responsibility of vendors to submit proposals at the place and on or before the date and time set in the RFP solicitation documents. Proposal documents received at the Bureau of Legislative Research Offices after the date and time designated for proposal opening are considered late proposals and shall not be considered. Proposal documents that are to be returned may be opened to verify which RFP the submission is for. Proposals may be submitted via e-mail at janice@blr.arkansas.gov.

INTENT TO AWARD

After complete evaluation of the proposal, the intent to award will be announced at the September 15, 2014 meeting of the Executive Subcommittee of the Arkansas Legislative Council ("Subcommittee"). The purpose of the announcement is to establish a specific time in which vendors and agencies are aware of the intent to award. The Subcommittee reserves the right to waive this policy, The Intent to Award, when it is in the best interest of the state.

APPEALS

A Vendor who is aggrieved in connection with the award of a contract may protest to the Director of the Bureau of Legislative Research. The protest shall be submitted in writing within seven (7) calendar days after the intent to award is announced. After reasonable notice to the protestor involved and reasonable opportunity for the protestor to respond to the protest issues cited by the Director, the Arkansas Legislative Council or the Joint Budget Committee, if the Arkansas General Assembly is in session, shall promptly issue a decision in writing that states the reasons for the action taken. The Arkansas Legislative Council's or the Joint Budget Committee's decision is final and conclusive. In the event of a timely protest, the Bureau of Legislative Research shall not proceed further with the solicitation or with the award of the contract unless the co-chairs of the Arkansas Legislative Council or the Joint Budget Committee make a written determination that the award of the contract without delay is necessary to protect substantial interests of the state.

PAST PERFORMANCE

A Vendor's past performance may be used in the evaluation of any offer made in response to this solicitation. The past performance should not be greater than three (3) years old and must be supported by written documentation submitted to the Bureau of Legislative Research at the time of the proposal opening. Documentation may be in the form of either a written or electronic report, VPR, memo, file, or any other appropriate authenticated notation of performance to the vendor files.

DISCLOSURE FORMS

Completion of the EO-98-04 Governor's Executive Order contract disclosure forms located at <http://www.dfa.arkansas.gov/offices/accounting/internalaudit/Pages/ExecutiveOrder98-04.aspx> is required as a condition of obtaining a contract with the Bureau of Legislative Research.

SECTION I. GENERAL INFORMATION

1.0 INTRODUCTION

The purpose of this Request For Proposal ("RFP") issued by the BLR is to invite responses ("Proposals") from Vendors desiring to provide network technology consulting services for the Subcommittee. The Subcommittee intends to execute one contract as a result of this procurement ("the Contract"), if any contract is issued at all, encompassing all of the products and services contemplated in this RFP, and Proposals shall be evaluated accordingly. All Vendors must fully acquaint themselves with the Subcommittee's needs and requirements and obtain all necessary information to develop an appropriate solution and to submit responsive and effective Proposals.

1.1 ISSUING AGENCY

This RFP is issued by the BLR for the Subcommittee. The BLR is the sole point of contact in the state for the selection process. Vendor questions regarding RFP-related matters should be made in writing through the Director of the BLR. Questions regarding technical information or clarification should be addressed to the Director of the BLR at the BLR Offices.

1.2 SCHEDULE OF EVENTS

Release RFP	August 20, 2014
Closing for receipt of proposals and opening of proposals	September 5, 2014 at 4:30 p.m. CST
Evaluation of proposals	Approximately 5 business days after proposal opening
Intent to Award	Approximately 1 day after evaluation
Approval of draft contract by Subcommittee	Within 1 week after intent to award
Approval of draft contract by Policy Making Subcommittee	Within 5 days after intent to award
Approval of draft contract by Arkansas Legislative Council	September 19, 2014
Contract Execution	Upon approval of the Arkansas Legislative Council, September 19, 2014

Proposals are due no later than the date and time listed on Page 1 of the RFP.

1.3 CAUTION TO VENDORS

- During the time between the proposal opening and contract award, any contact concerning this RFP will be initiated by the issuing office or requesting entity and not the Vendor. Specifically, the person(s) named herein will initiate all contact.
- Vendors are requested to respond to each numbered paragraph of the RFP.

- Vendors must submit one (1) signed original proposal on or before the date specified on page one of this RFP. The Vendor should submit two (2) electronic versions (one (1) redacted electronic version and one (1) unredacted electronic version), preferably in MS Word/Excel format, on CD or via e-mail. **Do NOT include any pricing from the Official Proposal Price Sheet on the copies, including on the CD or in the e-mail. Pricing from the Official Proposal Price Sheet, attached as Attachment A, must be separately sealed and submitted from the proposal response and clearly marked as pricing information. The electronic version of the Official Proposal Price Sheet must also be sealed and submitted separately from the electronic version of the proposal and, if submitted via e-mail, the e-mail must clearly state that the attachment contains pricing information.** Failure to submit the required number of copies with the proposal may be cause for rejection. If the BLR requests additional copies of the proposal, they must be delivered within twenty-four (24) hours of request.
- For a proposal to be considered, an official authorized to bind the Vendor to a resultant contract must have signed the proposal and the Official Proposal Price Sheet.
- All official documents and correspondence shall be included as part of the resultant Contract.
- The Subcommittee reserves the right to award a contract or reject a proposal for any or all line items of a proposal received as a result of this RFP, if it is in the best interest of the Subcommittee to do so. Proposals will be rejected for one or more reasons not limited to the following:
 - a. Failure of the Vendor to submit his or her proposal(s) on or before the deadline established by the issuing office;
 - b. Failure of the Vendor to respond to a requirement for oral/written clarification, presentation, or demonstration;
 - c. Failure to supply Vendor references;
 - d. Failure to sign an Official RFP Document;
 - e. **Failure to complete the Official Proposal Price Sheet(s) and include them sealed separately from the rest of the proposal;**
 - f. Any wording by the Vendor in their response to this RFP, or in subsequent correspondence, which conflicts with or takes exception to a requirement in the RFP; or
 - g. Failure of any proposed services to meet or exceed the specifications.

1.4 RFP FORMAT

Any statement in this document that contains the word “**must**” or “**shall**” means that compliance with the intent of the statement is mandatory, and failure by the Vendor to satisfy that intent will cause the proposal to be rejected. It is recommended that Vendors respond to each item or paragraph of the RFP in sequence. Items not needing a specific vendor statement may be responded to by concurrence or acknowledgement; a failure to provide a response will be interpreted as an affirmative response or agreement to the BLR conditions. Reference to handbooks or other technical materials as part of a response must not constitute the entire response, and Vendor must identify the specific page and paragraph being referenced.

1.5 SEALED PRICES

The Official Proposal Price Sheet submitted in response to this RFP must be submitted separately sealed from the proposal response or submitted in a separate e-mail. **Vendors must include all pricing information on the Official Price Proposal Sheet and must clearly mark said page(s) and e-mail as pricing information.** The electronic version of the Official Proposal Price Sheet must also be sealed separately from the electronic version of the proposal and submitted on CD or in a separate e-mail. Vendors must expand on items to identify all costs as specified.

1.6 TYPE OF CONTRACT

This will be a term contract commencing on the date of execution of the Contract and terminating on March 1, 2015, with an option for one (1) renewal of up to six (6) months. The BLR will have the option to renegotiate at time of renewal.

1.7 PAYMENT AND INVOICE PROVISIONS

All invoices shall be delivered to the BLR and must show an itemized list of charges. The Invoice, Invoice Remit, and Summary must be delivered via email to Jillian Thayer, Legal Counsel to the Director, at thayerj@blr.arkansas.gov.

The BLR shall have no responsibility whatsoever for the payment of any federal, state, or local taxes that become payable by the Successful Vendor or its subcontractors, agents, officers, or employees. The Successful Vendor shall pay and discharge all such taxes when due.

Payment will be made in accordance with applicable State of Arkansas accounting procedures upon acceptance by the BLR. The BLR may not be invoiced in advance of delivery and acceptance of any services. Payment will be made only after the Successful Vendor has successfully satisfied the BLR as to the reliability and effectiveness of the services as a whole. Purchase Order Number and/or Contract Number should be referenced on each invoice.

The Successful Vendor shall be required to maintain all pertinent financial and accounting records and evidence pertaining to the Contract in accordance with generally accepted principles of accounting and other procedures specified by the BLR. Access will be granted to state or federal government entities or any of their duly authorized representatives upon request.

Financial and accounting records shall be made available, upon request, to the BLR's designee(s) at any time during the contract period and any extension thereof and for five (5) years from expiration date and final payment on the Contract or extension thereof.

1.8 PROPRIETARY INFORMATION

Proposals and documents pertaining to the RFP become the property of the BLR and after proposal opening shall be open to public inspection pursuant to the Arkansas Freedom of Information Act, § 25-19-101, *et seq.* It is the responsibility of the Vendor to identify all proprietary information and to seal such information in a separate envelope or e-mail marked as confidential and proprietary.

The Vendor must submit one (1) complete copy of the proposal from which any proprietary information has been removed, i.e., a redacted copy. The redacted copy should reflect the same pagination as the original, show the empty space from which information was redacted, and be submitted on a CD or in a separate e-mail. Except for the redacted information, the CD or electronic copy must be identical to the original hard copy. The Vendor is responsible for ensuring the redacted copy on CD or submitted via e-mail is protected against restoration of redacted data.

1.9 BID EVALUATION

The Subcommittee will evaluate all proposals to ensure all requirements are met. The Contract will be awarded on the basis of the proposal that most thoroughly satisfies the relevant criteria as defined in the evaluation criteria.

1.10 ORAL AND/OR WRITTEN PRESENTATIONS/DEMONSTRATIONS

The Vendor may attend the September 15, 2014 meeting of the Subcommittee to answer questions and to make oral and/or written presentations if allowed by the Subcommittee chairperson. All presentations are subject to be recorded.

All expenses of the Vendor associated with attending the September 15, 2014 Subcommittee meeting will be borne by the Vendor.

The Successful Vendor selected by the Subcommittee shall attend the September 19, 2014 meeting of the Arkansas Legislative Council, and actual expenses of the Vendor in attending this meeting will be reimbursed.

1.11 PRIME CONTRACTOR RESPONSIBILITY

The Successful Vendor will be required to assume prime contractor responsibility for the Contract and will be the sole point of contact.

The Subcommittee reserves the right to interview the key personnel assigned by the Successful Vendor to this project and to recommend or require reassignment of personnel deemed unsatisfactory by the Subcommittee.

The Subcommittee reserves the right to approve subcontractors for this project and require primary contractors to replace subcontractors that are found to be unacceptable.

If any part of the work is to be subcontracted, the Vendor must disclose the same information for the subcontractor as for itself. Responses to this RFP must include a list of subcontractors, including firm name and address, contact person, complete description of work to be subcontracted, and descriptive information concerning subcontractor's business organization.

1.12 DELEGATION AND/OR ASSIGNMENT

The Vendor shall not assign the Contract in whole or in part or any payment arising therefrom without the prior written consent of the BLR, as approved by the Subcommittee. The Vendor shall not delegate any duties under the Contract to a subcontractor unless the BLR, as approved by the Subcommittee, has given written consent to the delegation.

1.13 CONDITIONS OF CONTRACT

The Successful Vendor shall at all times observe and comply with federal and state laws, local laws, ordinances, orders, and regulations existing at the time of or enacted subsequent to the execution of the Contract which in any manner affect the completion of the work. The Successful Vendor shall indemnify and save harmless the BLR, the Subcommittee, the Arkansas General Assembly, and the State of Arkansas and all of their officers, representatives, agents, and employees against any claim or liability arising from or based upon the violation of any such law, ordinance, regulation, order, or decree by an employee, representative, or subcontractor of the Successful Vendor.

1.14 CANCELLATION

In the event the Subcommittee no longer needs the service or commodity specified in the Contract or purchase order due to program changes, changes in laws, rules, or regulations, relocation of offices, or lack of appropriated funding, the BLR, with the approval of the Subcommittee, may cancel the Contract or purchase order by giving the Vendor written notice of such cancellation ten (10) days prior to the date of cancellation and a right to a hearing before the Subcommittee.

1.15 STATEMENT OF LIABILITY

The BLR and the Subcommittee will demonstrate reasonable care but shall not be liable in the event of loss, destruction, or theft of contractor-owned technical literature to be delivered or to be used in the installation of deliverables. The Vendor is required to retain total liability for technical literature until the deliverables have been accepted by the authorized BLR official. At no time will the BLR or the Subcommittee be responsible for or accept liability for any Vendor-owned items.

The Successful Vendor shall indemnify and hold harmless the Subcommittee and its members, the BLR and its officers, directors, agents, retailers, and employees, and the State of Arkansas from and against any and all suits, damages, expenses, losses, liabilities, claims of any kind, costs or expenses of any nature or kind, including, with limitation, court costs, attorneys' fees, and other damages, arising out of, in connection with, or resulting from the development, possession, license, modification, disclosure, or use of any copyrighted or non-copyrighted materials, trademark, service mark, secure process, invention, process or idea (whether patented or not), trade secret, confidential information, article, or appliance furnished or used by a vendor in the performance of the Contract.

Nothing in this RFP or the resulting contract shall be construed as a waiver of sovereign immunity.

1.16 AWARD RESPONSIBILITY

The BLR will be responsible for award and administration of any resulting contract(s).

1.17 INDEPENDENT PRICE DETERMINATION

By submission of this proposal, the Vendor certifies, and in the case of a joint proposal, each party thereto certifies as to its own organization, that in connection with this proposal:

- The prices in the proposal have been arrived at independently, without collusion, and that no prior information concerning these prices has been received from or given to a competitive company; and
- If there is sufficient evidence of collusion to warrant consideration of this proposal by the Office of the Attorney General, all Vendors shall understand that this paragraph may be used as a basis for litigation.

1.18 PUBLICITY

News release(s), media interviews, or other publicity by a Vendor pertaining to this RFP or any portion of the project shall not be made without prior written approval of the BLR. Failure to comply with this requirement is deemed to be a valid reason for disqualification of the Vendor's proposal.

The Successful Vendor agrees not to use the BLR's or the Subcommittee's names, trademarks, service marks, logos, images, or any data arising or resulting from this RFP or the Contract as part of any commercial advertising or proposal without the express prior written consent of the BLR or the Subcommittee in each instance.

1.19 CONFIDENTIALITY

The Successful Vendor shall be bound to confidentiality of any confidential information that its employees may become aware of during the course of performance of contracted services. Consistent and/or uncorrected breaches of confidentiality may constitute grounds for cancellation of the Contract.

The Successful Vendor shall represent and warrant that its performance under the Contract will not infringe any patent, copyright, trademark, service mark, or other intellectual property rights of any other person or entity and that it will not constitute the unauthorized use or disclosure of any trade secret of any other person or entity.

1.20 PROPOSAL TENURE

All Proposals shall remain valid for one hundred eighty (180) calendar days from the Proposal due date referenced on Page 1 of the RFP.

1.21 COST

All charges must be included on the Official Proposal Price Sheet, must be valid for one hundred eighty (180) days following proposal opening, and shall be included in the cost evaluation. The pricing must include all associated costs for the service being bid. **Pricing from the Official Proposal Price Sheet must be separately sealed from the proposal response and clearly marked as pricing information. Do not include any pricing from the Official Proposal Price Sheet on the copies, including the CD or e-mail. The electronic version of the Official Proposal Price Sheet must also be sealed and submitted separately from the electronic version of the proposal.**

The BLR will not be obligated to pay any costs not identified on the Official Proposal Price Sheet. Any cost not identified by the Vendor but subsequently incurred in order to achieve successful operation will be borne by the Vendor.

Official Proposal Price Sheets may be reproduced as needed. Vendors may expand items to identify all proposed services. A separate listing, which must include pricing, may be submitted with summary pricing.

1.22 WARRANTIES

- The Successful Vendor shall warrant that it currently is, and will at all times remain, lawfully organized and constituted under all federal, state, and local law, ordinances, and other authorities of its domicile and that it currently is, and will at all times remain, in full compliance with all legal requirements of its domicile and the State of Arkansas.
- The Successful Vendor shall warrant and agree that all services provided pursuant to this RFP and the Contract have been and shall be prepared or done in a workman-like manner consistent with the highest standards of the industry in which the services are normally performed. The Successful Vendor further represents and warrants that all computer programs implemented for performance under the Contract shall meet the performance standards required thereunder and shall correctly and accurately perform their intended functions.
- The Successful Vendor shall warrant that it is qualified to do business in the State of Arkansas and shall file appropriate tax returns as provided by the laws of this State.

1.23 CONTRACT TERMINATION

Subsequent to award and execution of the Contract, either party may terminate the Contract by providing ten (10) days prior written notice..

1.24 VENDOR QUALIFICATIONS

The Successful Vendor must, upon request of the Subcommittee, furnish satisfactory evidence of its ability to furnish products or services in accordance with the terms and conditions of this proposal. The Subcommittee reserves the right to make the final determination as to the Vendor's ability to provide the services requested herein.

The Vendor must demonstrate that it possesses the capabilities and qualifications described in Sections 3 and 5, including without limitation the following:

- Be capable of providing the services required by the Subcommittee;
- Be authorized to do business in this State; and
- Complete the Official Proposal Price Sheet in Attachment A.

1.25 NEGOTIATIONS

As provided in this RFP, discussions may be conducted with a responsible Vendor who submits proposals determined to be reasonably susceptible of being selected for award for the purpose of obtaining clarification of proposal responses and negotiation for best and final offers.

1.26 LICENSES AND PERMITS

During the term of the Contract, the Vendor shall be responsible for obtaining, and maintaining in good standing, all licenses (including professional licenses, if any), permits, inspections, and related fees for each or any such licenses, permits, and/or inspections required by the state, county, city, or other government entity or unit to accomplish the work specified in this solicitation and the contract.

1.27 OWNERSHIP OF DATA & MATERIALS

All data, material, and documentation prepared for the Subcommittee pursuant to the Contract shall belong exclusively to the Arkansas General Assembly.

SECTION 2. OVERVIEW

2.0 ACT 1280 OVERVIEW

Act 1280 of 2013, passed by the 89th General Assembly, intended to "provide for the expansion of digital learning opportunities to all Arkansas public school students". In doing so, the Act requires that beginning with the "entering ninth grade class of 2014-2015 school year," a digital learning course shall be required for high school graduation from public schools in Arkansas. In order to implement these requirements,

each public school district and public charter school in the State must be equipped with adequate infrastructure, including connectivity and bandwidth, to facilitate utilization of digital learning courses.

2.1 OBJECTIVES

It is the objective of the Subcommittee, by entering into a Contract for consultant services, to provide to legislative committees as specified by the Subcommittee and the members of the Arkansas General Assembly detailed and accurate information concerning the broadband and networking capabilities of every public school in the State of Arkansas. **The Vendor shall provide this information in a final report to be submitted to the Subcommittee no later than December 1, 2014.** This information will allow those bodies to adequately assess the needs in the schools in order achieve the requirements of Act 1280 of 2013.

This Request for Proposal is designed to obtain a Contract to provide network technology consulting services to the members of the Arkansas General Assembly. All responses to this RFP shall reflect the overall goals and objectives stated herein. The Vendor shall bill the BLR on an hourly basis for the services provided.

SECTION 3. NETWORK TECHNOLOGY CONSULTING SERVICES

3.0 SCOPE OF WORK/SPECIFICATIONS

It will be the responsibility of the Vendor to provide the Subcommittee and, ultimately, the members of the Arkansas General Assembly with an accurate and detailed assessment of the current broadband and networking capabilities of every public school, including public charter schools, in the State of Arkansas, including information concerning:

- The amount being paid by each public school district and public charter school for Internet access and how much access they are receiving for that amount paid (The information should be delineated to show cost for the broadband/Internet access excluding "build out costs" associated with fiber installation although this cost should be shown separately and for what duration those costs will last.) Data regarding the access provided to schools by the Arkansas Public School Computer Network ("APSCN") should also be shown;
- The amount of bandwidth being purchased by each public school district and public charter school versus what is available for them to purchase (A "cost to complete" must be shown for each public school district or public charter school that does not currently meet the access requirements of 100 kps per student and staff by 2014-2015 and should be 1 Mb/s standard for 2017-2018.) This calculation should include the projected E-rate cost share for which the district/school would be entitled;
- The person or entity in each public school district or public charter school that has the purchasing power for the bandwidth for the district or charter school;
- Each public school district and public charter school's existing infrastructure; including a network diagram which at a minimum shows cabling type, speeds, as well as locations of servers, switches, router(s), and other network equipment. Indicate which public school districts and public charter schools have LAN or MAN connections and who owns those connections. A cost to build a LAN or MAN should be provided for public school districts and public charter schools which currently have no such connection. For public school districts and public charter schools whose LAN or MAN network is insufficient to meet the new access requirements, a cost estimate should be made to bring the public school district or public charter school up to the standards needed for access;

- Equipment currently in use by each public school district and public charter school for providing Internet access to students and whether that equipment is adequate to meet the student's needs for a digital learning environment under Act 1280;
- Information regarding the personnel or private company whose responsibility it is to service the network of each public school district or public charter school and the qualifications of those personnel or private companies. Also, list the FTE of technology employees for the public school district or public charter school, including the technology credentials of the highest ranking technology FTE, i.e. certificates, degrees, and job related trainings; and
- A good faith attempt should be made to estimate or determine the cost of connecting each public school district and public charter school (if connected by a LAN or MAN) to the Arkansas Research and Education Optical Network ("ARE-ON"). Include recommendations regarding steps to be taken to successfully complete the access and the cost of each.

In the event that services in addition to those described in this Section 3.0 Scope of Work/Specifications are required during the term of the Contract, the Co-chairs of the Arkansas Legislative Council shall have the power to approve the additional services and an additional fee for those services in an amount not to exceed ten percent (10%) of the Vendor's total maximum amount of the bid as submitted in the Official Proposal Price Sheet and agreed upon in the Contract.

The Vendor shall provide these services by assigning personnel to undertake a "boots on the ground" assessment at each school in order to determine the schools' readiness and ability to comply with the digital learning requirements of Act 1280 of 2013.

The Vendor may find it necessary and prudent to pull data from existing studies recently undertaken by other consultants or state agencies regarding the broadband and networking capabilities of public school districts and public charter schools in the State of Arkansas. In the event that the Vendor utilizes any information from other reports or studies, the Vendor shall first verify the methodology employed in compiling the data in the reports and the accuracy of the data therein. Documentation of this verification process shall be provided in the final report of the Vendor, which will be due no later than December 1, 2014.

3.1 NETWORK TECHNOLOGY CONSULTING

The network technology consulting services provided by the Successful Vendor pursuant to this Request for Proposal must address the stated specifications and requirements. These services will be provided to the Subcommittee.

As requested by the Subcommittee, the Vendor must attend various meetings of the Subcommittee and other legislative committees of the Arkansas General Assembly. Hourly compensation will be paid for meeting times in addition to reimbursement of travel expenses. The Vendor shall explain any anticipated limitations in its ability to attend meetings of the Subcommittee.

All projects shall be paid pursuant to the fee schedule. The Vendor shall submit itemized invoices to the BLR, which will pay the invoices on a monthly basis.

The Subcommittee does not grant the Vendor exclusive rights to all network technology consulting services contemplated under this RFP. In the event the Subcommittee decides that the acquisition of these services by another Vendor is in the Subcommittee's best interest, the Subcommittee reserves the right to contract and purchase network technology consulting services from a different source outside of the contract resulting from this RFP, and the Subcommittee's action to procure services outside of the Contract does not infringe upon, nor terminate, the contract resulting from this Request For Proposal.

3.2 PROCUREMENT OF GOODS AND SERVICES

If the Vendor anticipates the need to procure additional goods or services in order to provide the network technology consulting services requested in this RFP, the Vendor must identify the goods and/or services that may be procured, the reason the procurement is necessary, the name of the vendor from whom the

goods or services are to be procured, and the anticipated cost of the goods and/or services to be procured.

A Vendor does not need to restate each item listed in this Section 3.2 but will be bound by all applicable specifications. Information relating to these matters should be incorporated into the Proposal. A Vendor must provide in detail any limitations in meeting the requirements stated in Section 3.

SECTION 4. COST PROPOSAL

4.0 COMPENSATION

Compensation for network technology consulting services shall be paid based upon the work performed as specified in this RFP. The budget is subject to approval by the Subcommittee. A Vendor seeking consideration shall submit a compensation proposal as required below for network technology consulting services as provided throughout the RFP.

The fee schedule will cover the time spent in the completion of the requested task or project, as well as other administrative costs (including, but not limited to, secretarial, bookkeeping, budget preparation, monitoring and auditing services, travel expenses, etc.) The fee schedule will cover the time expended inclusive of all overhead or any other costs associated with the particular individuals who may be performing the services.

4.1 PAYMENT SCHEDULE

The BLR shall pay the Vendor based on the hours expended for approved projects on a monthly basis or as otherwise may be agreed to in writing by the parties. The BLR may request and the Vendor shall provide timesheets or other documentation as may be directed by the BLR prior to the payment for any services rendered. Failure to provide appropriate and satisfactory documentation will be sufficient grounds to withhold payment for the disputed amount, but other nondisputed amounts must be paid in a timely manner.

4.2 TRAVEL, LODGING, AND MEALS

The Successful Vendor may submit invoices and receive reimbursement for travel expenses related to attending meetings of the Subcommittee and other legislative committees of the Arkansas General Assembly up to fifteen thousand dollars (\$15,000). Reimbursement of any travel expenses above this amount must be approved by the Subcommittee.

Actual expenses for travel related to field work required by the Contract and this RFP should be included by the Vendor in the monthly invoice to the BLR.

SECTION 5. ADDITIONAL VENDOR REQUIREMENTS

5.0 COMPREHENSIVE VENDOR INFORMATION

All proposals should be complete and carefully worded and should convey all of the information requested by the Subcommittee. If significant errors are found in the Vendor's proposal, or if the proposal fails to conform to the essential requirements of the RFP, the Subcommittee will be the sole judge as to whether that variance is significant enough to reject the proposal. Proposals should be prepared simply and economically, providing a straightforward, concise description of the Vendor's capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of the content. Proposals that include either modifications to any of the contractual requirements of the RFP or a Vendor's standard terms and conditions may be deemed non-responsive and therefore not considered for award.

5.1 VENDOR PROFILE

Vendor must submit the following:

- Business Name;
- Business Address;
- Alternate Business Address;
- Primary Contact Name, Title, Telephone, Fax, and E-mail Address;
- How many years this company has been in this type of business;
- Proof that the Vendor is qualified to do business in the State of Arkansas;
- A disclosure of the Vendor's name and address and, as applicable, the names and addresses of the following: If the Vendor is a corporation, the officers, directors, and each stockholder of more than a ten percent (10%) interest in the corporation. However, in the case of owners of equity securities of a publicly traded corporation, only the names and addresses of those known to the corporation to own beneficially five percent (5%) or more of the securities need be disclosed; if the Vendor is a trust, the trustee and all persons entitled to receive income or benefits from the trust; if the Vendor is an association, the members, officers, and directors; and if the Vendor is a partnership or joint venture, all of the general partners, limited partners, or joint venturers;
- A disclosure of all the states and jurisdictions in which the Vendor does business and the nature of the business for each state or jurisdiction;
- A disclosure of all the states and jurisdictions in which the Vendor has contracts to supply network technology consulting services and the nature of the goods or services involved for each state or jurisdiction;
- A disclosure of the details of any finding or plea, conviction, or adjudication of guilt in a state or federal court of the Vendor for any felony or any other criminal offense other than a traffic violation committed by the persons identified as management, supervisory, or key personnel;
- A disclosure of the details of any bankruptcy, insolvency, reorganization, or corporate or individual purchase or takeover of another corporation, including without limitation bonded indebtedness, and any pending litigation of the Vendor; and
- Additional disclosures and information that the Subcommittee may determine to be appropriate for the procurement involved.

5.2 GENERAL INFORMATION

Vendor shall submit any additional information for consideration such as specialized services, staffs available, or other pertinent information the Vendor may wish to include.

5.3 DISCLOSURE OF LITIGATION

A Vendor must include in its Proposal a complete disclosure of any civil or criminal litigation or indictment involving such Vendor. A Vendor must also disclose any civil or criminal litigation or indictment involving any of its joint ventures, strategic partners, prime contractor team members, and subcontractors. This disclosure requirement is a continuing obligation, and any litigation commenced after a Vendor has submitted a Proposal under this RFP must be disclosed to the BLR in writing within five (5) days after the litigation is commenced.

5.4 EXECUTIVE SUMMARY

A Vendor must provide a summary overview and an implementation plan for the entire project being proposed. The intent of this requirement is to provide the Subcommittee with a concise but functional summary of the discussion of each phase of the Vendor's plan in the order of progression. While the Subcommittee expects a Vendor to provide full details in each of the sections in other areas of the RFP

relating to its plan, the Executive Summary will provide a "map" for the Subcommittee to use while reviewing the Proposal.

Each area summarized must be listed in chronological order, beginning with the date of Contract execution, to provide a clear indication of the flow and duration of the project. A Vendor may use graphics, charts, pre-printed reports, or other enhancements as a part of this section to support the chronology or add to the presentation. Any such materials must be included in the original and each copy of the Proposal.

5.5 VENDOR'S QUALIFICATIONS

A Vendor shall provide resumes or short biographies and qualifications of all management, supervisory, and key personnel to be involved in performing the services contemplated under this RFP. The resumes shall present the personnel in sufficient detail to provide the Subcommittee with evidence that the personnel involved can perform the work specified in the RFP. A Vendor shall provide a brief history of its company, to include the name and location of the company and any parent/subsidiary affiliation with other entities. If a Vendor is utilizing the services of a subcontractor(s) for any of the service components listed, the Vendor shall include in its proposal response a brief history of the subcontractor's company to include the information requested herein.

A Vendor shall provide:

- A brief professional history, including the number of years of experience in network technology and any professional affiliations and trade affiliations.
- A listing of current accounts and the longevity of those accounts.
- An organizational chart highlighting the names/positions that will be involved in the contract, including the individual who will be primarily responsible for managing the account on a day-to-day basis.
- An outline of the Vendor's or employees' experience in network technology assessment, research, and reporting..
- A full explanation of staffing, functions, and methodology to be used in areas of network technology and account management, identifying specifically the personnel that will be assigned to the account. All such personnel are subject to Subcommittee approval. Describe any staff functions that are considered unique to the account.
- A detailed description of the plan for assisting the Subcommittee in meeting its goals and objectives, including how the requirements will be met and what assurances of efficiency and success the proposed approach will provide.
- An indication of how soon after the contract award the personnel named would be available and indicate any possible scheduling conflicts that might exist during the period of the contract. Any other limitations on the availability to perform under this RFP or to attend meetings must be fully explained.
- An indication of the timeframe the Vendor would require to assist the Subcommittee in meeting its goals and objectives.
- A detailed, narrative statement listing the three (3) most recent, comparable contracts (including contact information) that the Vendor has performed and the general history and experience of its organization.
- At least two (2) samples of the Vendor's work on comparable projects.
- At least three (3) references from entities that have recent (within the last three (3) years) contract experience with the Vendor and are able to attest to the Vendor's work experience and qualifications relevant to this RFP.
- A list of every business for which Vendor has performed, at any time during the past three (3) years, services substantially similar to those sought with this solicitation. Err on the side of inclusion; by submitting an offer, Vendor represents that the list is complete.
- List of failed projects, suspensions, debarments, and significant litigation.
- An outline or other information relating to why the Vendor's experience qualifies in meeting the specifications stated in Section 3 of this RFP.

The Vendor should demonstrate the work the Vendor has done for clients during the past three (3) years and indicate which individual on its staff was responsible for the work. Referenced work should provide a

clear indication of the types of network technology consulting services that can be obtained for the Subcommittee.

A Vendor shall provide information on any conflict of interest with the objectives and goals of the Subcommittee that could result from other projects in which the Vendor is involved. Failure to disclose any such conflict may be cause for Contract termination or disqualification of the response.

A Vendor or its subcontractor(s) must list all clients that were lost between January 2010 and the present and the reason for the loss. The Subcommittee reserves the right to contact any accounts listed in this section. A Vendor must describe any contract disputes involving an amount of thirty-five thousand dollars (\$35,000) or more that the Vendor, or its subcontractor(s), has been involved in within the past two (2) years. Please indicate if the dispute(s) have been successfully resolved.

5.5.1 BACKGROUND INVESTIGATION

Vendors must allow the BLR to perform an investigation of the financial responsibility, security, and integrity of a Vendor submitting a bid, if required by the Subcommittee.

5.6 SUBCONTRACTOR IDENTIFICATION

If Vendor intends to subcontract with another business for any portion of the work and that portion exceeds ten percent (10%) of the Proposal price, Vendor's offer must identify that business and the portion of work that they are to perform. Identify potential subcontractors by providing the business's name, address, phone, taxpayer identification number, and point of contact. In determining Vendor's responsibility, the Subcommittee may evaluate Vendor's proposed subcontractors.

SECTION 6. EVALUATION CRITERIA FOR SELECTION

6.0 GENERALLY

The Vendor should address each item listed in this RFP to be guaranteed a complete evaluation. After initial qualification of proposals, selection of the Successful Vendor will be determined in a meeting of the Subcommittee by evaluation of several factors.

The Subcommittee has developed evaluation criteria that will be used by the Subcommittee and that is incorporated in Section 6.1 of this RFP. Other agents of the Subcommittee may also examine documents.

The Subcommittee requires that the network technology consulting services requested under this RFP be available for use by the Subcommittee the day after the Contract Execution Date. Submission of a proposal implies Vendor acceptance of the evaluation technique and Vendor recognition that subjective judgments must be made by the Subcommittee during the evaluation of the proposals.

The Subcommittee reserves, and a Vendor by submitting a Proposal grants to the Subcommittee, the right to obtain any information from any lawful source regarding the past business history, practices, and abilities of Vendor, its officers, directors, employees, owners, team members, partners, and/or subcontractors.

6.1 EVALUATION CRITERIA

The following evaluation criteria are listed according to their relative importance; however, the difference between the importance assigned to any one criterion and the criteria immediately preceding and following is small:

- Directly related experience;
- Price, including individual amounts and total maximum amount;
- Plan for providing services;
- Availability to perform work and attend meetings;
- Proposed schedule for providing services;

Proposed personnel and the credentials of those assigned;
Compliance with the requirements of the RFP; and
Past performance.

ATTACHMENT A

OFFICIAL PROPOSAL PRICE SHEET

Note: The Official Proposal Price Sheet must be submitted in a separate envelope or e-mail and not part of the technical evaluation. Any reference to pricing in the technical proposal shall be cause for disqualification from further considerations for award.

1. Any cost not identified on this schedule but subsequently incurred will be the responsibility of the Vendor.
2. Bids should provide at least a 180-day acceptance period.
3. By submission of a proposal, the proposer certifies the following:
 - A. Prices in this proposal have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition;
 - B. No attempt has been made nor will be by the proposer to induce any other person or firm to submit a proposal for the purpose of restricting competition;
 - C. The person signing this proposal is authorized to represent the company and is legally responsible for the decision as to the price and supporting documentation provided as a result of this RFP; and
 - D. Prices in this proposal have not been knowingly disclosed by the proposer and will not be prior to award to any other proposer.

The Official Price Proposal Sheet must be submitted in the following form, allowing for the inclusion of specific information regarding positions, goods, services, etc., and signed by an official authorized to bind the Vendor to a resultant contract.

DESCRIPTION	PRICE PER HOUR	NUMBER OF POSITIONS
Supervisor		
Other Professional Staff (List by Position)		
Support Staff		
DESCRIPTION	PRICE PER UNIT (if applicable)	TOTAL PRICE
Subcontractors (if any)		
Travel		
Any Additional Goods & Services (List Individually)		
TOTAL MAXIMUM AMOUNT OF BID:		