



Arkansas

Scholarship Lottery

**Arkansas Legislative Council
Lottery Oversight Subcommittee Meeting
Report from the Office of the Arkansas Lottery for September 2023
By Executive Director J. Eric Hagler**

Comparative Income Statements

September 2023 vs. September 2022

GAAP Basis Income Statement	<u>September 2023</u>	<u>September 2022</u>	Favorable/ (Unfavorable)	Percentage Variance
Revenues				
Instant Games	\$ 36,321,902	\$ 35,802,025	\$ 519,877	1.5%
Draw Games	\$ 10,846,675	7,212,294	3,634,381	50.4%
Retailer Fees and Other	74,620	75,420	(800)	-1.1%
Total Revenues	47,243,197	43,089,739	4,153,458	9.6%
Operating Expense				
Instant Game Prizes	27,173,849	25,919,923	(1,253,926)	-4.8%
Draw Game Prizes	5,855,159	3,856,682	(1,998,477)	-51.8%
Retailer Commissions	2,696,461	2,424,617	(271,845)	-11.2%
Gaming Contract Costs	2,306,465	2,221,290	(85,176)	-3.8%
Marketing and Advertising	567,129	637,199	70,070	11.0%
General and Administrative	751,780	801,447	49,667	6.2%
Total Operating Expenses	39,350,843	35,861,157	(3,489,686)	-9.7%
Operating Income	7,892,353	7,228,582	663,772	9.2%
Interest Income / Expense	991,690	237,840	753,850	317.0%
Income Before Transfers	\$ 8,884,043	\$ 7,466,422	\$ 1,417,622	19.0%
Net Proceeds	\$ 10,130,972	\$ 7,923,390	\$ 2,207,582	27.9%

Note – Net Proceeds does not include unclaimed prizes amounts.

Comparative Income Statements

September 2023 Actual vs. Budget

GAAP Basis Income Statement	September 2023 Actual	September 2023 Budget	Favorable/ (Unfavorable)	Percentage Variance
Revenues				
Instant Games	\$ 36,321,902	\$ 37,500,000	\$ (1,178,098)	-3.1%
Draw Games	\$ 10,846,675	7,664,000	3,182,675	41.5%
Retailer Fees and Other	74,620	76,100	(1,480)	-1.9%
Total Revenues	47,243,197	45,240,100	2,003,097	4.4%
Operating Expense				
Instant Game Prizes	27,173,849	27,127,583	(46,266)	-0.2%
Draw Game Prizes	5,855,159	4,154,417	(1,700,742)	-40.9%
Retailer Commissions	2,696,461	2,556,000	(140,461)	-5.5%
Gaming Contract Costs	2,306,465	2,262,000	(44,465)	-2.0%
Marketing and Advertising	567,129	541,000	(26,129)	-4.8%
General and Administrative	751,780	770,000	18,220	2.4%
Total Operating Expenses	39,350,843	37,411,000	(1,939,843)	-5.2%
Operating Income	7,892,353	7,829,100	63,253	0.8%
Interest Income / Expense	991,690	253,500	738,190	291.2%
Income Before Transfers	\$ 8,884,043	\$ 8,082,600	\$ 801,443	9.9%
Net Proceeds	\$ 10,130,972	7,382,600	\$ 2,748,372	37.2%

Note – Net Proceeds does not include unclaimed prizes amounts.

Comparative Income Statements

Year to Date September 30, 2023 vs. September 30, 2022



GAAP Basis Income Statement	Actual YTD 09/30/23	Actual YTD 09/30/22	Favorable/ Unfavorable	Percentage Variance
Revenues				
Instant Games	\$ 115,516,344	\$ 112,879,372	\$ 2,636,972	2.3%
Draw Games	41,066,326	31,615,467	9,450,859	29.9%
Retailer Fees and Other	183,642	186,478	(2,836)	-1.5%
Total Revenues	156,766,312	144,681,317	12,084,995	8.4%
Operating Expense				
Instant Game Prizes	83,464,363	81,548,654	(1,915,709)	-2.3%
Draw Game Prizes	21,369,894	16,978,249	(4,391,645)	-25.9%
Retailer Commissions	8,817,775	8,147,570	(670,205)	-8.2%
Gaming Contract Costs	7,444,139	7,109,687	(334,452)	-4.7%
Marketing and Advertising	1,407,430	1,527,225	119,796	7.8%
General and Administrative	2,199,502	2,603,164	403,662	15.5%
Total Operating Expenses	124,703,102	117,914,549	(6,788,554)	-5.8%
Operating Income	32,063,210	26,766,768	5,296,441	19.8%
Interest Income / Expenses	1,477,881	623,114	854,767	137.2%
Income Before Transfers	\$ 33,541,091	\$ 27,389,882	\$ 6,151,208	22.5%
Net Proceeds	\$ 30,300,181	\$ 26,420,343	\$ 3,879,837	14.7%

Note – Net Proceeds does not include unclaimed prizes amounts.

Comparative Income Statements

Year to Date September 30, 2023 Actual vs. Budget



Arkansas
Scholarship Lottery

GAAP Basis Income <u>Statement</u>	Actual <u>YTD 09/30/23</u>	Budget <u>YTD 09/30/23</u>	Favorable/ <u>Unfavorable</u>	Percentage <u>Variance</u>
Revenues				
Instant Games	\$ 115,516,344	\$ 115,000,000	\$ 516,344	0.4%
Draw Games	41,066,326	23,225,000	17,841,326	76.8%
Retailer Fees and Other	183,642	183,400	242	0.1%
Total Revenues	156,766,312	138,408,400	18,357,912	13.3%
Operating Expense				
Instant Game Prizes	83,464,363	83,225,749	(238,614)	-0.3%
Draw Game Prizes	21,369,894	12,610,251	(8,759,643)	-69.5%
Retailer Commissions	8,817,775	7,820,000	(997,775)	-12.8%
Gaming Contract Costs	7,444,139	6,921,000	(523,139)	-7.6%
Marketing and Advertising	1,407,430	1,623,000	215,570	13.3%
General and Administrative	2,199,502	2,355,000	155,498	6.6%
Total Operating Expenses	124,703,102	114,555,000	(10,148,102)	-8.9%
Operating Income	32,063,210	23,853,400	8,209,810	34.4%
Interest Income / Expenses	1,477,881	655,500	822,381	125.5%
Income Before Transfers	\$ 33,541,091	\$ 24,508,900	\$ 9,032,191	36.9%
Net Proceeds	\$ 30,300,181	\$ 22,408,900	\$ 7,891,281	35.2%

Note – Net Proceeds does not include unclaimed prizes amounts.

ADHE Transfer Analysis

Month	2024 Net Proceeds	2024 Unclaimed Prizes	Total Transfer	2024 Budget	Over/Under Budget	Cumulative Balance
July, 2023	\$ 12,666,503	\$ 390,174	\$ 13,056,677	\$ 8,207,600	\$ 4,849,077	\$ 4,849,077
August	7,502,705	3,052,205	\$ 10,554,910	8,218,700	\$ 2,336,210	\$ 7,185,287
September	10,130,972	106,942	\$ 10,237,914	8,082,600	\$ 2,155,314	\$ 9,340,601
October			\$ -		\$ -	\$ 9,340,601
November			\$ -		\$ -	\$ 9,340,601
December			\$ -		\$ -	\$ 9,340,601
January, 2024			\$ -		\$ -	\$ 9,340,601
February			\$ -		\$ -	\$ 9,340,601
March			\$ -		\$ -	\$ 9,340,601
April			\$ -		\$ -	\$ 9,340,601
May			\$ -		\$ -	\$ 9,340,601
June						\$ 9,340,601
Sub total	30,300,181	3,549,321	33,849,501	24,508,900		
Reserve for GPW						
Total	\$ 30,300,181	\$ 3,549,321	\$ 33,849,501	\$ 24,508,900		\$ 9,340,601

Arkansas Department of Finance & Administration
Office of the Arkansas Lottery
Lottery Scholarship Trust Account



		Fiscal Year June 30, 2023	Fiscal Year June 30, 2024 (YTD September 2023)
Beginning Balance		\$ 192,693,718	\$ 250,837,552
Net Proceeds		114,767,980	30,300,181 (1)
Transfers to ADHE:			
Fall Academic Challenge Scholarships	FY23 9/23/22	FY24 7/14/23	
Fall Academic Challenge Scholarships		9/28/23	
Concurrent and Workforce Scholarships	12/7/22		
Spring Academic Challenge Scholarships	2/22/23		
Concurrent Scholarships	4/18/23		
Workforce Scholarships		9/28/23	
		<u>(62,400,000)</u>	<u>(33,250,000)</u>
Refund of Unused Scholarship Proceeds Requested:			
	FY23	FY24	
		5,775,854	
Ending Balance		<u>\$ 250,837,552</u>	<u>\$ 247,887,733</u>

Note 1 - Does not include Unclaimed Prizes.

Arkansas Department of Finance & Administration
Office of the Arkansas Lottery
Unclaimed Prizes September 30, 2023



	Monthly	Year to Date
Reserve Balance July 1, 2023		\$1,000,000.00
1. Unclaimed lottery prize money:	\$106,942.00	3,549,320.53
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	106,942.00	3,549,320.53
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		0
Reserve Balance September 30, 2023		\$4,549,320.53

Arkansas Department of Finance & Administration
Office of the Arkansas Lottery
Retailer Loss/Debt Set-off/Income Tax
September 2023



As of 09/30/2023

Retailer losses \$0

Arkansas Debt Set-Off	Sep-23	Total Since Inception
Department of Finance and Administration	\$ 10,977.31	\$ 1,772,814.91
Office of Child Support Enforcement	\$ -	\$ 697,880.12
Total Debt Set-Off	\$ 10,977.31	\$ 2,470,695.03

Income Taxes Withheld	Sep-23	Total Since Inception
Federal	\$ 1,922,654.00	\$ 135,106,370.00
State	\$ 380,374.00	\$ 36,369,514.00
Total Income Taxes Withheld	\$ 2,303,028.00	\$ 171,475,884.00



**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
September 1 through September 30, 2023**



Office of the Arkansas Lottery had two requests from ADHE on September 22nd.

- 1. \$30,000,000 requested to fund the first disbursement of scholarships for Fall 2023 semester.**
- 2. \$750,000 requested to fund the first disbursement for the Workforce Challenge Scholarship for 2023-2024 Academic Year.**



Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
September 1 through September 30, 2023 (Cont.)



Division of Higher Education

101 E. Capital Ave., Suite 300 • Little Rock, Arkansas • 72201-3818 • (501) 371-2000 • Fax (501) 371-2001

Jacob Oliva
 Secretary

Ken Warden, Ed.D.
 Commissioner

September 22, 2023

Mr. Eric Hagler, Director
 Arkansas Scholarship Lottery
 P.O. Box 3238
 Little Rock, AR 72203-3238

Dear Mr. Hagler:

I hereby certify to the Office of the Arkansas Lottery that an estimated thirty million (\$30,000,000) in net lottery proceeds will be required to fund the first disbursement of scholarships awarded under A.C.A. § 6-85-201 et. seq. for the fall 2023 semester.

Therefore, I am requesting the amount of thirty million (\$30,000,000) be transferred to the Arkansas Division of Higher Education’s commercial bank account with First Security Bank by Friday, September 29, 2023. We will monitor closely and advise if additional requests for net proceeds are needed based on the submissions of the universities and colleges enrollment verification rosters.

If you require additional information or have questions, please contact me at 501.371.2026.

Thank you for your consideration in this matter.

Sincerely,

Nicholas Fuller
 Assistant Commissioner for Finance



Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Requests Received from ADHE
September 1 through September 30, 2023 (Cont.)



Division of Higher Education

101 E. Capital Ave., Suite 300 • Little Rock, Arkansas • 72201-3818 • (501) 371-2000 • Fax (501) 371-2001

Jacob Oliva
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 Commissioner

September 22, 2023

Mr. Eric Hagler, Director
 Arkansas Scholarship Lottery
 P.O. Box 3238
 Little Rock, AR 72203-3238

Dear Mr. Hagler:

I hereby certify to the Office of the Arkansas Lottery that an estimated seven hundred fifty thousand dollars (\$750,000) in net lottery proceeds will be required to fund the disbursement of scholarships awarded under A.C.A. § 6-85-301 et. seq. for the Workforce Challenge Scholarship for the 2023-2024 Academic Year.

Therefore, I am requesting the amount of seven hundred fifty thousand (\$750,000) be transferred to the Arkansas Division of Higher Education’s commercial bank account with First Security Bank by Friday September 29, 2023. We will monitor closely and advise if additional requests for net proceeds are needed based on the submissions of the universities and colleges enrollment verification rosters.

If you require additional information or have questions, please contact me at 501.371.2026.

Thank you for your consideration in this matter.

Sincerely,

Nicholas Fuller
 Assistant Commissioner for Finance

Retail Sales by County

September 1 through September 30, 2023



COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL
ARKANSAS	\$19,728.50	\$11,647.50	\$13,219.00	\$440,605.00	\$3,978.00	\$4,110.00	\$9,636.00	\$5,228.00	\$24,954.00	\$533,106.00
ASHLEY	\$12,855.00	\$16,026.50	\$7,348.00	\$198,311.00	\$1,850.00	\$2,206.00	\$6,334.00	\$2,875.00	\$18,659.00	\$266,464.50
BAXTER	\$3,958.00	\$2,706.00	\$14,766.00	\$473,839.00	\$6,180.00	\$8,784.00	\$19,978.00	\$16,046.00	\$59,835.00	\$606,092.00
BENTON	\$9,291.50	\$4,323.50	\$24,352.00	\$1,491,366.00	\$27,204.00	\$24,758.00	\$89,607.00	\$44,688.00	\$308,887.00	\$2,024,477.00
BOONE	\$2,637.00	\$2,100.50	\$19,924.00	\$419,795.00	\$3,652.00	\$2,492.00	\$13,739.00	\$7,599.00	\$45,113.00	\$517,051.50
BRADLEY	\$1,670.00	\$2,773.00	\$2,456.00	\$166,807.00	\$1,306.00	\$910.00	\$3,158.00	\$1,571.00	\$8,674.00	\$189,325.00
CALHOUN	\$3,623.00	\$372.00	\$1,439.00	\$40,900.00	\$572.00	\$634.00	\$828.00	\$1,103.00	\$2,880.00	\$52,351.00
CARROLL	\$1,252.50	\$356.00	\$11,747.00	\$242,836.00	\$2,644.00	\$2,356.00	\$10,275.00	\$4,843.00	\$29,189.00	\$305,498.50
CHICOT	\$8,945.00	\$2,269.50	\$5,341.00	\$191,102.00	\$2,170.00	\$3,180.00	\$8,320.00	\$2,760.00	\$22,184.00	\$246,271.50
CLARK	\$3,402.50	\$1,277.50	\$18,949.00	\$413,838.00	\$4,210.00	\$4,772.00	\$9,807.00	\$6,905.00	\$25,687.00	\$488,848.00
CLAY	\$438.00	\$86.00	\$4,708.00	\$177,260.00	\$1,096.00	\$1,446.00	\$2,761.00	\$2,681.00	\$8,082.00	\$198,558.00
CLEBURNE	\$1,678.50	\$1,950.00	\$23,300.00	\$326,768.00	\$5,680.00	\$5,620.00	\$13,121.00	\$11,299.00	\$40,924.00	\$430,340.50
CLEVELAND	\$491.50	\$224.50	\$1,441.00	\$41,522.00	\$474.00	\$1,130.00	\$1,274.00	\$510.00	\$3,987.00	\$51,054.00
COLUMBIA	\$15,991.00	\$7,793.00	\$13,357.00	\$360,515.00	\$2,202.00	\$3,086.00	\$5,472.00	\$2,876.00	\$18,806.00	\$430,098.00
CONWAY	\$9,379.00	\$3,218.00	\$12,875.00	\$445,490.00	\$6,204.00	\$3,922.00	\$10,849.00	\$11,117.00	\$30,589.00	\$533,643.00
CRAIGHEAD	\$14,903.50	\$8,876.00	\$41,654.00	\$1,587,135.00	\$11,640.00	\$12,628.00	\$36,234.00	\$21,753.00	\$118,018.00	\$1,852,841.50
CRAWFORD	\$2,225.00	\$1,042.00	\$11,833.00	\$391,684.00	\$6,970.00	\$5,956.00	\$18,908.00	\$14,659.00	\$58,784.00	\$512,061.00
CRITTENDEN	\$41,600.50	\$24,115.50	\$18,847.00	\$706,940.00	\$4,460.00	\$12,210.00	\$32,394.00	\$12,114.00	\$97,321.00	\$950,002.00
CROSS	\$6,640.00	\$5,326.00	\$11,233.00	\$332,830.00	\$1,834.00	\$1,780.00	\$6,316.00	\$3,173.00	\$20,534.00	\$389,666.00
DALLAS	\$4,205.50	\$1,485.50	\$3,573.00	\$208,235.00	\$1,420.00	\$872.00	\$3,344.00	\$1,726.00	\$8,895.00	\$233,756.00
DESHA	\$3,075.50	\$2,216.50	\$2,326.00	\$226,894.00	\$1,974.00	\$1,080.00	\$5,466.00	\$2,849.00	\$15,125.00	\$261,006.00
DREW	\$4,879.50	\$2,163.50	\$8,870.00	\$380,963.00	\$2,746.00	\$2,960.00	\$7,402.00	\$4,545.00	\$20,069.00	\$434,598.00
FAULKNER	\$12,477.00	\$5,757.50	\$40,306.00	\$1,332,821.00	\$21,026.00	\$15,860.00	\$44,675.00	\$34,792.00	\$129,925.00	\$1,637,639.50
FRANKLIN	\$658.00	\$82.50	\$10,735.00	\$178,111.00	\$3,268.00	\$1,482.00	\$6,981.00	\$4,293.00	\$22,198.00	\$227,808.50
FULTON	\$287.00	\$569.00	\$4,003.00	\$45,740.00	\$862.00	\$806.00	\$1,736.00	\$846.00	\$7,091.00	\$61,940.00
GARLAND	\$15,534.00	\$7,721.00	\$36,078.00	\$1,224,878.00	\$22,034.00	\$16,486.00	\$55,504.00	\$61,390.00	\$171,327.00	\$1,610,952.00
GRANT	\$1,201.00	\$948.50	\$5,751.00	\$191,012.00	\$2,866.00	\$3,030.00	\$6,426.00	\$4,177.00	\$19,281.00	\$234,692.50
GREENE	\$860.50	\$407.00	\$19,214.00	\$607,019.00	\$4,434.00	\$3,264.00	\$15,089.00	\$8,578.00	\$47,137.00	\$706,002.50
HEMPSTEAD	\$65,129.00	\$22,547.50	\$7,675.00	\$386,132.00	\$1,846.00	\$3,344.00	\$6,988.00	\$2,952.00	\$21,734.00	\$518,347.50
HOT SPRING	\$1,802.50	\$571.50	\$15,752.00	\$369,449.00	\$4,376.00	\$5,500.00	\$11,286.00	\$8,376.00	\$31,208.00	\$448,321.00
HOWARD	\$55,674.00	\$16,007.00	\$8,392.00	\$229,269.00	\$1,478.00	\$2,294.00	\$4,766.00	\$2,650.00	\$13,339.00	\$333,869.00
INDEPENDENCE	\$4,095.00	\$2,416.00	\$49,793.00	\$630,433.00	\$5,112.00	\$3,538.00	\$13,262.00	\$7,287.00	\$38,285.00	\$754,221.00
IZARD	\$50.50	\$8.50	\$10,136.00	\$118,591.00	\$1,224.00	\$742.00	\$4,008.00	\$4,463.00	\$11,695.00	\$150,918.00
JACKSON	\$17,294.50	\$8,342.50	\$13,950.00	\$300,826.00	\$2,370.00	\$1,728.00	\$5,537.00	\$5,355.00	\$16,109.00	\$371,512.00
JEFFERSON	\$75,818.50	\$71,056.00	\$48,549.00	\$1,500,051.00	\$23,328.00	\$29,748.00	\$42,156.00	\$30,583.00	\$110,086.00	\$1,931,375.50
JOHNSON	\$661.00	\$1,871.50	\$4,175.00	\$263,059.00	\$2,798.00	\$2,726.00	\$9,492.00	\$4,790.00	\$24,310.00	\$313,882.50
LAFAYETTE	\$11,714.00	\$6,427.50	\$1,683.00	\$78,200.00	\$414.00	\$708.00	\$2,382.00	\$834.00	\$6,149.00	\$108,511.50
LAWRENCE	\$1,066.00	\$161.50	\$13,618.00	\$272,587.00	\$1,580.00	\$1,588.00	\$5,272.00	\$4,502.00	\$17,796.00	\$318,170.50

Retail Sales by County (Cont.)

September 1 through September 30, 2023



COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL
LEE	\$3,059.00	\$17,858.50	\$2,808.00	\$82,100.00	\$222.00	\$2,714.00	\$2,248.00	\$563.00	\$6,331.00	\$117,903.50
LINCOLN	\$749.50	\$440.50	\$1,550.00	\$88,700.00	\$1,306.00	\$1,826.00	\$2,695.00	\$2,495.00	\$7,244.00	\$107,006.00
LITTLE RIVER	\$5,442.50	\$3,592.00	\$3,977.00	\$123,897.00	\$958.00	\$1,150.00	\$4,340.00	\$1,282.00	\$12,598.00	\$157,236.50
LOGAN	\$625.50	\$84.50	\$13,575.00	\$228,308.00	\$3,048.00	\$1,566.00	\$6,670.00	\$4,615.00	\$21,303.00	\$279,795.00
ONOKE	\$15,314.00	\$10,452.50	\$46,927.00	\$1,122,515.00	\$14,740.00	\$10,450.00	\$33,759.00	\$27,145.00	\$100,660.00	\$1,381,962.50
MADISON	\$186.00	\$19.00	\$2,113.00	\$100,397.00	\$1,548.00	\$1,566.00	\$5,025.00	\$1,725.00	\$15,871.00	\$128,450.00
MARION	\$4,126.50	\$2,342.50	\$14,836.00	\$242,756.00	\$2,908.00	\$3,128.00	\$7,450.00	\$7,087.00	\$19,870.00	\$304,504.00
MILLER	\$28,874.50	\$13,483.50	\$15,213.00	\$541,761.00	\$5,094.00	\$6,786.00	\$15,717.00	\$9,512.00	\$41,845.00	\$678,286.00
MISSISSIPPI	\$51,826.50	\$27,448.50	\$18,752.00	\$726,578.00	\$2,870.00	\$2,754.00	\$14,580.00	\$5,002.00	\$41,572.00	\$891,383.00
MONROE	\$12,886.50	\$7,057.50	\$22,557.00	\$177,905.00	\$2,096.00	\$2,110.00	\$5,563.00	\$2,526.00	\$15,268.00	\$247,969.00
MONTGOMERY	\$12.00	\$0.00	\$4,211.00	\$36,374.00	\$684.00	\$304.00	\$1,999.00	\$1,282.00	\$5,967.00	\$50,833.00
NEVADA	\$3,419.00	\$2,428.50	\$1,274.00	\$174,400.00	\$1,022.00	\$972.00	\$2,996.00	\$1,323.00	\$7,932.00	\$195,766.50
NEWTON	\$462.00	\$90.50	\$2,066.00	\$41,372.00	\$438.00	\$332.00	\$1,469.00	\$1,255.00	\$4,183.00	\$51,667.50
OUACHITA	\$16,043.00	\$9,139.50	\$17,413.00	\$609,464.00	\$4,094.00	\$4,560.00	\$8,866.00	\$6,594.00	\$25,969.00	\$702,142.50
PERRY	\$838.00	\$896.00	\$3,881.00	\$112,465.00	\$2,086.00	\$1,176.00	\$4,288.00	\$2,839.00	\$10,940.00	\$139,409.00
PHILLIPS	\$16,904.50	\$6,811.50	\$4,910.00	\$187,599.00	\$1,516.00	\$2,298.00	\$7,266.00	\$3,234.00	\$21,446.00	\$251,985.00
PIKE	\$497.50	\$106.50	\$4,935.00	\$128,281.00	\$2,016.00	\$1,388.00	\$4,373.00	\$3,101.00	\$10,680.00	\$155,378.00
POINSETT	\$4,288.50	\$1,361.50	\$18,893.00	\$469,785.00	\$2,108.00	\$1,570.00	\$7,954.00	\$4,202.00	\$27,811.00	\$537,973.00
POLK	\$1,472.00	\$54.50	\$12,092.00	\$167,235.00	\$2,752.00	\$2,640.00	\$6,946.00	\$5,356.00	\$20,200.00	\$218,747.50
POPE	\$3,348.50	\$1,004.00	\$26,531.00	\$846,053.00	\$10,706.00	\$11,128.00	\$26,889.00	\$19,885.00	\$78,662.00	\$1,024,206.50
PRAIRIE	\$1,375.00	\$398.00	\$5,474.00	\$128,086.00	\$1,002.00	\$566.00	\$3,491.00	\$1,451.00	\$9,948.00	\$151,791.00
PULASKI	\$190,801.50	\$153,554.50	\$233,746.00	\$6,733,259.00	\$177,326.00	\$292,932.00	\$428,183.00	\$369,045.00	\$1,180,987.00	\$9,759,834.00
RANDOLPH	\$603.50	\$161.50	\$8,438.00	\$196,265.00	\$2,194.00	\$2,284.00	\$6,659.00	\$3,100.00	\$17,722.00	\$237,427.00
SAINT FRANCIS	\$30,592.00	\$9,731.50	\$10,897.00	\$326,219.00	\$2,008.00	\$3,406.00	\$9,626.00	\$5,621.00	\$33,173.00	\$431,273.50
SALINE	\$25,530.00	\$7,038.00	\$46,361.00	\$1,132,853.00	\$17,870.00	\$19,032.00	\$41,504.00	\$36,792.00	\$123,914.00	\$1,450,894.00
SCOTT	\$133.00	\$39.00	\$2,239.00	\$83,440.00	\$1,298.00	\$920.00	\$5,037.00	\$1,497.00	\$12,407.00	\$107,010.00
SEARCY	\$32.50	\$124.50	\$5,465.00	\$123,871.00	\$1,090.00	\$726.00	\$3,415.00	\$1,684.00	\$8,639.00	\$145,047.00
SEBASTIAN	\$12,671.50	\$3,554.50	\$23,674.00	\$866,880.00	\$15,520.00	\$16,236.00	\$50,407.00	\$39,890.00	\$175,699.00	\$1,204,532.00
SEVIER	\$5,645.00	\$518.50	\$745.00	\$195,524.00	\$1,432.00	\$846.00	\$5,430.00	\$2,082.00	\$15,201.00	\$227,423.50
SHARP	\$1,064.50	\$109.50	\$11,709.00	\$296,544.00	\$3,044.00	\$3,692.00	\$9,358.00	\$6,889.00	\$30,020.00	\$362,430.00
STONE	\$889.00	\$273.00	\$7,220.00	\$117,132.00	\$1,666.00	\$1,218.00	\$3,691.00	\$3,428.00	\$10,931.00	\$146,448.00
UNION	\$82,684.50	\$39,235.50	\$36,903.00	\$830,847.00	\$4,950.00	\$6,972.00	\$15,175.00	\$10,137.00	\$45,676.00	\$1,072,580.00
VAN BUREN	\$868.00	\$1,102.00	\$11,056.00	\$249,075.00	\$3,884.00	\$2,708.00	\$8,209.00	\$6,858.00	\$22,837.00	\$306,597.00
WASHINGTON	\$21,616.00	\$8,256.00	\$36,438.00	\$1,687,540.00	\$28,760.00	\$27,166.00	\$77,145.00	\$47,993.00	\$259,749.00	\$2,194,663.00
WHITE	\$12,064.50	\$4,290.50	\$60,666.00	\$968,034.00	\$10,956.00	\$9,140.00	\$26,423.00	\$20,665.00	\$77,737.00	\$1,189,976.00
WOODRUFF	\$1,815.00	\$892.00	\$3,513.00	\$143,360.00	\$1,172.00	\$790.00	\$3,018.00	\$1,629.00	\$7,951.00	\$164,140.00
YELL	\$236.50	\$55.00	\$4,207.00	\$239,581.00	\$2,224.00	\$1,946.00	\$6,323.00	\$5,266.00	\$18,024.00	\$277,862.50

Retail Sales Totals – All Counties

September 1 through September 30, 2023

Grand Totals

*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lotto	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
\$996,190.50	\$581,248.50	\$1,310,633.00	\$37,520,268.00	\$538,090.00	\$650,734.00	\$1,424,970.00	\$1,043,838.00	\$4,221,833.00	\$48,287,805.00

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Instant & Fast Play Games
September 2023



There were no new Instant games that started sales in September 2023.

Sales for the following Fast Play games began September 4, 2023. No ending dates have been determined for these games.

\$1 Tic Tac Rock

\$1 3 Times Lucky

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
September 1 through September 30, 2023**



Office of Arkansas Lottery is requesting approval for two contracts for increases. OAL Marketing department entered into a contract that will start 11/01/2023 with Meltwater.

- 1. Intralot- 4600050996
Increase amount by \$51,000,000.**
- 2. Scientific Games US Parent LP- 4600050815
Increase amount by \$68,000,000.**
- 3. OAL Marketing Department entered into an agreement with Meltwater Services to begin on 11/01/2023. This contract will cover media services such as social media, search results, widgets, etc. The cost for this service is \$13,432.00 due in one payment 30 days from invoice date.**



Office of the Arkansas Lottery had no audit reports issued during the reporting period September 1st through September 30th.