

Education Facilities Property Insurance Consultant Services
Summary of Response to RFP

Evaluation Criteria:

<p>Directly Related Experience:</p>	<ul style="list-style-type: none"> • <u>Arkansas Assoc. of Counties</u>: Risk Management Consultant, June 2001-present; • <u>Arkansas School Boards Assoc.</u>: Consultant and Placement Consultant and Placement Broker Consultant, March 2007-present; • <u>Little Rock Municipal Airport Comm'n</u>: Risk Management Consultant and Insurance Placement, June 2007-present. <p><i>See Current Accounts at pp. 25-26 of proposal</i> <i>See also reference at p. 20 of proposal regarding serving as the current broker for the Arkansas Multi-Agency Insurance Trust (AMIT), which includes all the State's institutions of higher education.</i></p>
<p>Price:</p>	<p><u>Total Max Bid</u>: \$75,000</p> <p><i>See attached Official Proposal Price Sheet and Price Comparison Table.</i></p>
<p>Plan/Schedule:</p>	<p><u>Plan/Schedule:</u></p> <ul style="list-style-type: none"> • <i>See Proposed Plan and Timeline, pp. 12-14 of proposal, which includes:</i> <ul style="list-style-type: none"> ○ Meetings with stakeholders, gathering data, and finalizing topics for study with Subcomm/BLR; ○ Formulating plans and coverage options for the programs; ○ Consulting with insurers and underwriters; ○ Providing potential program options and identifying costs/benefits and pros/cons for Subcomm; and ○ Presenting a final plan and framework for consideration and adoption. <p><i>See also p.15 of proposal – listing in-house resources to be utilized.</i> <i>See also, Executive Summary, pp. 21-22 of proposal.</i></p>

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Availability:	<ul style="list-style-type: none">• Offices in Little Rock
Personnel:	<ul style="list-style-type: none">• Lead Consultants: Bill Birch and Ken Estes <p><i>See Org. Chart at p. 26 of proposal.</i> <i>See also Team Bios at pp. 23-25 of proposal.</i></p>
Past Performance:	<ul style="list-style-type: none">• 140 plus years of experience in the insurance industry; p. 19 of proposal.• Conducts insurance sales and consultation in all 50 states and globally as a member of the Worldwide Broker Network, pp. 19-20 of proposal. <p><i>See Brief Professional History, p. 22 of proposal.</i> <i>See also attached References Table</i></p>
Compliance with RFP Requirements:	<p><i>See Attached Checklist.</i></p>
Subcontractors:	<ul style="list-style-type: none">• Milliman Actuary Services• Somers Risk Consulting• AmWINS• CRC• Descartes Underwriting