

Price Comparison Table – Education Facilities Property Insurance Consulting Services

Cadence Insurance	Meadors, Adams & Lee Insurance, Inc.	
<u>Supervisor:</u> \$100/hr. (x2 Risk Consultants; x1 Manager Data Analytics)	<u>Supervisor:</u> \$24.04/hr. (x2 positions – President and Public Entities Account Executive)	
<u>Other Professional Staff:</u> \$75/hr. <ul style="list-style-type: none"> • x2 Account Executives • x2 Account Manager • x1 Resource Innovation Director • x2 DBE Collaborating Partners 	<u>Other Professional Staff:</u> None listed	
<u>Support Staff:</u> \$50/hr. <ul style="list-style-type: none"> • x2 Data Analysts • x1 Risk Analyst • x1 Infrastructure Manager • x2 Account Associates 	<u>Support Staff:</u> None listed.	
Travel: \$75/per diem for meals; hotel and airfare at cost. No travel anticipated.	Travel: Covered by firm, but no travel anticipated.	
Subcontractor Rates: <ul style="list-style-type: none"> • Milliman Actuary Services: \$500/hr. plus travel expenses (Max of \$7,500 + travel) • Somers Risk Consulting: \$500/hr. plus travel expenses (Max of \$15,000 plus travel expenses) • AmWINS: No cost (current broker for ASBA Property Program) • CRC: No cost (current broker for AMIT program) • Descartes Underwriting: No cost (“treating as goodwill and prospective account acquisition”) 	Subcontractor Rates: No subcontractor proposed.	

<p>Total Max Bid: Provided 3 options:</p> <ul style="list-style-type: none"> • Option 1: \$50,000 without Actuary or Captive Consulting • Option 2: \$30,000 removing higher ed institutions and w/out Actuary and Captive Consulting • Option 3: \$75,000 All inclusive <i>(this option would be plus any travel expenses – for purposes of contracting travel expenses must be estimated and included in max contract amount before execution.)</i> 	<p>Total Max Bid: \$50,000</p>	
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