

Employee Health Benefits Consultant Services
Summary of Response to RFP

Evaluation Criteria:

Directly Related Experience:	<ul style="list-style-type: none">• Served as actuary for Arkansas Employee Benefits Division from 2009-2019; project team for this project includes a former Deputy Executive Director of EBD (<i>See</i> p. 15 of proposal)• Did not provide specific client names, but did list 3 contract examples at pp. 49-51 of the proposal, as follows:<ul style="list-style-type: none">○ <u>Contract 1</u>: Client who offered covered members the choice of self-insured PPO or fully insured HMO plan – Cheiron hired to help the client address member issues and to provide a cost-effective solution that addressed member concerns regarding access to care;○ <u>Contract 2</u>: Client who offered coverage to retired members – Cheiron asked to review performance of the retiree plan; Cheiron developed a redesign of the program; and○ <u>Contract 3</u>: Client is funded by employer and employee contributions that are predominantly fixed for a 3-year period – Cheiron provides continual monitoring, projections, and recommendations to the client.• <i>See also</i> Listing of unique qualifications for the project, p. 52 of proposal.
Price:	<p><u>Total Max Bid</u>: \$393,750</p> <p><i>See</i> attached Official Proposal Price Sheet and Price Comparison Table.</p>
Plan/Schedule:	<p><u>Plan</u>:</p> <ul style="list-style-type: none">• Propose reviewing every aspect of the ASE and PSE plans, including financing, designs, and operational aspects;

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	<ul style="list-style-type: none"> Utilizing various modeling technology (details redacted). <p><i>See Detailed Plan, Section 3.0 Responses, pp. 4-14 of proposal.</i></p> <p><i>See also Executive Summary, pp. 30-32 of proposal.</i></p> <p><u>Schedule:</u></p> <ul style="list-style-type: none"> Bulk of work to be performed June-August Preliminary results provided to Subcommittee by August 31, 2021 Draft report provided September 15, 2021 September 15 – October 15 will work with Subcommittee to prepare final report <p><i>See proposed meeting timeline and topics, p. 32 of proposal.</i></p>
<p>Availability:</p>	<ul style="list-style-type: none"> Will provide weekly updates beginning June 8, 2021 Will attend monthly subcommittee meetings beginning in June
<p>Personnel:</p>	<ul style="list-style-type: none"> John Colberg, Co-Lead Actuary Gaelle Gravot, Co-Lead Actuary <i>See Org. Chart, p. 48 of proposal.</i> <i>See also Bios, pp. 35-46 of proposal; and summary of roles of key personnel, p. 33 of proposal.</i>
<p>Past Performance:</p>	<p><u>Cheiron</u>: Founded in November 2002 and began providing actuarial and consulting services to public sector healthcare plans at that time.</p> <p><u>C4 Healthcare</u>: established 2019, Arkansas company; personnel have over 25 yrs. Experience with health insurance operations; company CEO has 11 yrs. direct experience with EBD</p> <p><u>Echelon</u>: established September 2020; focused on Arkansas employers and Arkansans to provide solutions for lowering healthcare costs</p> <ul style="list-style-type: none"> <i>See References, p. 52 of proposal.</i> <i>See also attached References Table</i>

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Compliance with RFP Requirements:	<i>See Attached Checklist.</i>
Subcontractors:	<ul style="list-style-type: none">• C4 Healthcare Solutions• Echelon Benefits Group <p><i>See pp. 6-7 of proposal.</i></p>