

Gallagher Benefit Services, Inc.			2. Was Gallagher Benefit Services, Inc. responsive, accessible and available to you throughout the term of the project/work?	3. Are you satisfied with the work performed?	4. What are Gallagher Benefit Services Inc.'s strengths and conversely what are Gallagher Benefit Services, Inc.'s weaknesses?	5. Have you encountered any problems with Gallagher Benefit Services, Inc., or had any contract or billing issues with Gallagher Benefit Services, Inc.?	6. Would you recommend Gallagher Benefit Services, Inc. to other entities for similar work? If you need additional services in the future, how likely are you to choose Gallagher Benefit Services, Inc. again?	7. Are there any important questions I should have asked but didn't?
Date of Contact	Person Spoken To (including Title)	1. Can you describe the project or work that Gallagher Benefit Services, Inc. has completed for you? Please describe the level of detail Gallagher Benefit Services, Inc. has provided in completing its work/project.						
04/14/2021 Provided written response via email	Yimei Zhao, Director Health Insurance and Benefits Teacher Retirement System of Texas Responded for Katrina Daniel, reference provided by Segal in their proposal.	<ul style="list-style-type: none"> School districts benefit analysis – analyzing benefits and rates offered by other brokers to school districts in Texas 	Yes.	Yes.	<p>Strengths Really knowledge [knowledgeable] about Texas health care market.</p> <p>Weaknesses Haven't seen any weaknesses yet.</p>	No.	Yes. BLR followed up by email to ask if this "yes" applied to both questions and Yimei Zhao responded "Yes to both."	No.
4/13/2021 Provided written response by email	Lance N. Nauman Director of Risk Management Katy Independent School District Katy, TX	Gallagher has provided benefit consulting for Katy ISD's self insured health plan as well [as] voluntary benefits. The incredible level of detail and project management that has been exhibited is beyond reproach. As a reference point, Katy ISD is the fifth largest district in Texas with 12,000 employees. Our annual spend on the health plan is \$58,000,000. We recently went through an RFP with tremendous success and their expertise was evident.	Timely and accurate in all aspects.	Exceed our expectations on a regular basis.	<p>Strengths Creativity and the execution of ideas is where they excel beyond others. Additionally, this business is about relationships and they understand it.</p> <p>Weaknesses I really do not see any weaknesses.</p>	Not at all.	Most definitely. I have been in the business for 34 years in both private and public sector markets and they are the best by far. Their integrity is beyond reproach and completely trust their advice.	I believe Gallagher understands the public sector more than most. The concept of navigating relationships and creating programs is difficult for most, but not Gallagher.
BLR placed multiple calls and sent multiple emails and no response was received	LaShonda Walls Fort Bend Independent School District Sugar Land, TX							