









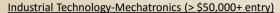


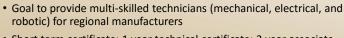
#### Alanutacturing Credit Programs



#### (Chemical) Process Technology (> \$50,000+ entry)

- Goal to fill the emerging operator vacancies in the regional chemical and petrochemical industries
- 1 year Technical certificate; 2 year associate degree
- Strong industry partnership





- Short term certificate; 1 year technical certificate; 2 year associate degree
- Program available to high school students through the Secondary Technical Center





## Non-Credit Workforce Programs

- Certified Production Technician
- WAGE and CRC
- · Contractor Safety Training
- Basic Operator Orientation training (BOOT Camp) ~ 700 trained in past 4 years
- Apprenticeships- Electrical, Plumbing, Welding, and Machinist (under development)
- Safety, Efficiency, and Supervisory Training for incumbent workers
  - OSHA
  - Personnel Management
  - Computer Skills
  - · Vibration Analysis
  - · Forklift Operations





## Employer/ College Partnerships







- Buildings, Equipment, and Fundraising
- Recruitment/ K-12 Education Activities
- · Advisory Committees
- · Training Development
- Regional Workforce Taskforces
- Internships and Apprenticeships
- 180 healthcare partnerships through clinical sites and advisory committees























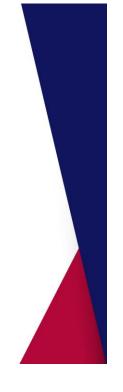




#### The Challenge:

- Never enough graduates from certificate and degree programs
- Improving economy
- Unemployment rate
- Low retention rates
- High cost of "churn"





### "Almost Qualified" Training Model

- Proving ground program
- No cost to participant
- No guarantee of employment
- Two phases
  - Phase I = Employability Skills (6 weeks)
  - Phase II = Technical Skills (10 weeks)

#### **Almost Qualified Video**



#### **UAPTC's Role:**

- Contract Negotiation
- Creative Services / PR & Marketing
- Advertising
- Instructor Mentoring
- Call Center Management
- Facilities Management
- React to Employer Changes











#### Challenges:

- Time Commitment
  - Employers
  - Participants
- Business Realities
- Participants Who Don't Complete





#### Successes:

- Excellent Employment Opportunities
- Level of Participant Engagement
- Falcon Jet Layoff
- Retention Rates
- Value Proposition for Employers \$3000-\$4000.00 to \$1500-\$1000.00





#### Recognition



Almost Qualified Program White Paper

17 May 2016

Summary

Dassault Falcon Jet Corp. (DFJ) continually seeks talent to supply its future technical manufacturing skillset needs. When an ample supply of skilled workers is not available, DFJ activates the Almost Qualified Program which Identifies workers possessing basic Heaving identified injudiately special possessing these basics skills, the Almost Qualified Having identified injudiately possessing these basics skills, the Almost Qualified Program which is designed to evaluate and enhances the student's competencie; equipping which is designed to evaluate and enhances the student's competencie; equipping them to enter the DFJ workforce at the Apprentice Heaving Countries of the Program which is designed to evaluate and enhances the student's competencies to obtain highly them to enter the DFJ workforce at the Apprentice Heaving Qualified Program is evaluated and program grantees at DFJ. Computed one on the grantee employment. Unlike standard college courses, the Almost Qualified Program is not run on a regularly scheduled (semester) basis. A separate contract is initiated between the college and DFJ, based (semester) basis. A separate contract is initiated between the college and DFJ, based on forecasted staffing needs. The Almost Qualified Program is based on the axiom, "Hire for attitude, then train for ability."

Program Partnership

DFJ contracts the services of Pulaski Technical College, a local, 2-year Arkansas

college to manage and deliver a 16 week, 78 classroom hour program which identifies,

college to manage and deliver a 16 week, 78 classroom hour program which identifies,

college to manage and deliver a 16 week, 78 classroom hour program which identifies are program of the college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and deliver a 16 week, 78 classroom hour program which identifies a college to manage and the college to manage a



#### **Future Considerations:**

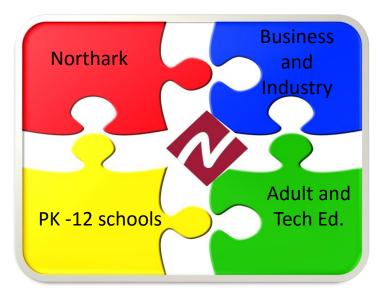
- 1. Open Pell Grants to Short-T Certifications
- 2. Apprenticeships and Work-Study
- 3. ARFutures

#### Questions?





## Interdependent partnerships



## **Workforce Preparation:**

Northark snapshot

- 1. Traditional credit bearing programs
  - 17 associate degrees
  - 28 certificate
- 2. Non-credit training and programs
  - Just-in-time specialized training
    - · Examples: OSHA, Forklift, overhead crane etc.
  - Industry driven specialized training
    - Examples: Excel, Programmable logic controls (PLC), Computer Numerical controls (CNC) etc.



# Determining Content and Delivery

- Each program has an advisory committee that meets twice a year to review curriculum
- Northark developed and facilitates the North Arkansas Industrial Alliance



#### **Industrial Alliance & Northark Partners**

















Etc...

## **National/State Business** and Industry Standards

 We know that industry driven training and industry-based certifications are essential along with legitimate credentials such as degrees

Quality assurance is guaranteed by national accreditations



## 2016-2017 **Degrees & Certificates**

- 17 Workforce Related Associate Degrees
  - Ex.: Agriculture, Accounting, Nursing, Industrial Electronics etc.
- 28 Workforce Related Certificates
  - Ex.: Manufacturing , Automotive, Construction, HVAC, Welding, Truck Driving, Heavy Equipment Operation etc.
- Northark students received 701 degrees and certificates

#### **Pk-12 School Partnerships & Outreach**

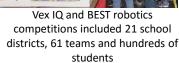


Manufacturing Day – over 600 students toured local industries and Northark



Summer camps include robotics and coding for teachers and students.





(Alpena 4<sup>th</sup> grades going to Louisville KY for world competition!!)



## **Adult and Tech Ed.**



Area Career H.S. Centers: 2-year colleges operate 14 of the state's 25



Students are ready for entry positions upon graduation



2-year colleges operate 67 of the 76 adult education centers and served nearly 9000 students last year.



Skills training provides workready credentials!

## Workforce Preparation



- The Solutions Group, providing customized training primarily to industry
- Cohort programs for college credit in Steel Industry Technology,
   Advanced Manufacturing, Welding, HVACR, Aviation Maintenance,
   Industrial Electricity, Construction Technology, Computer Information
   Systems, Office Management, Criminal Justice, Registered Nursing,
   Practical Nursing, Paramedic/EMT, Dental Assisting, Certified Nursing
   Assistant, & Phlebotomy
- \* Technical/Secondary Center, providing college credentials for high school students (8 districts) in Advanced Manufacturing, Welding, Aviation Maintenance, Construction Technology, Criminal Justice, & Medical Professions
  - Non-credit **workforce orientation training**, specifically geared toward underserved populations
- Adult Education offerings geared toward workforce readiness

## Workforce Preparation



- Paid internship opportunities for most cohort programs in allied technologies
- Clinical experiences for all allied health programs
- Career placement services for all programs via full-time coordinator
- Free transportation to training & educational programs at ANC via the Opportunity Bus serving impoverished neighborhoods
- \* Career Pathways Initiative providing intrusive advising and assistance with transportation & childcare for qualifying participants
- \*\*Career Coaches provided to local high school districts to begin career exploration and preparation in junior high school
  - Opportunities in high school, college, and adult education to earn the Career Readiness Certificate (Mississippi County is Arkansas' first ACT-Certified Work Ready Community)





- Big River Steel pre-hire & post-hire training & services
- Workforce Orientation & Retraining Keys (WORK) & Mississippi County Jobs Council
- Arkansas Steelmaking Academy





## **Most Vital Takeaways**



- New Higher Education funding formula development process must remain urgently committed to incorporating meaningful elements to provide incentive for colleges to be accountable for needed non-credit workforce training & post-completion employment outcomes, as well as timely integration of cost factor for high-demand/high-wage programs
- More incentive for high-wage, high-demand programs that Arkansas' economy needs & less incentive for programs that increase unemployment, out-migration, & student loan debt