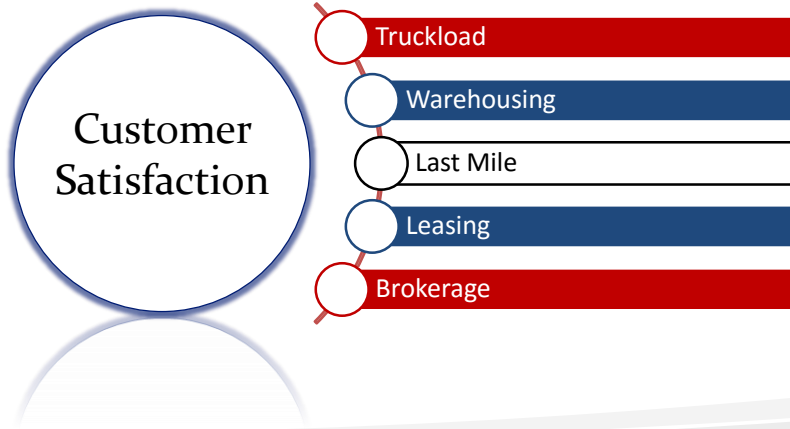# CalArk **The Wheels of American Business**

The CalArk Family

Founded in 1975

Headquartered in Little Rock, Arkansas

International Operations

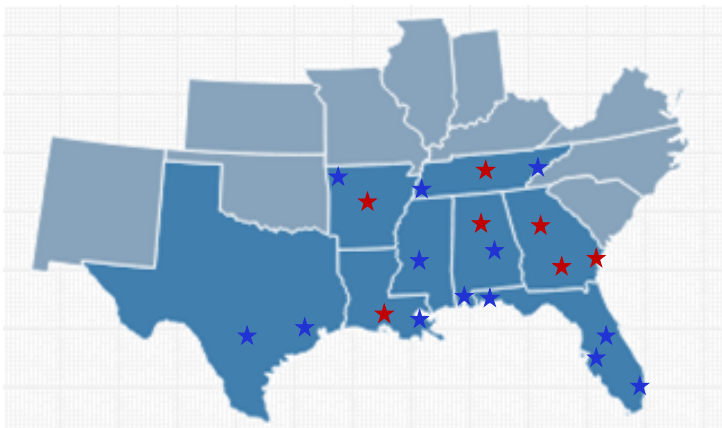Asset Based

Full Truckload Carrier

Warehouse and Distribution

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Customized Solutions

Customer Satisfaction

- Truckload
- Warehousing
- Last Mile
- Leasing
- Brokerage

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Footprint

CalArk-Owned Properties
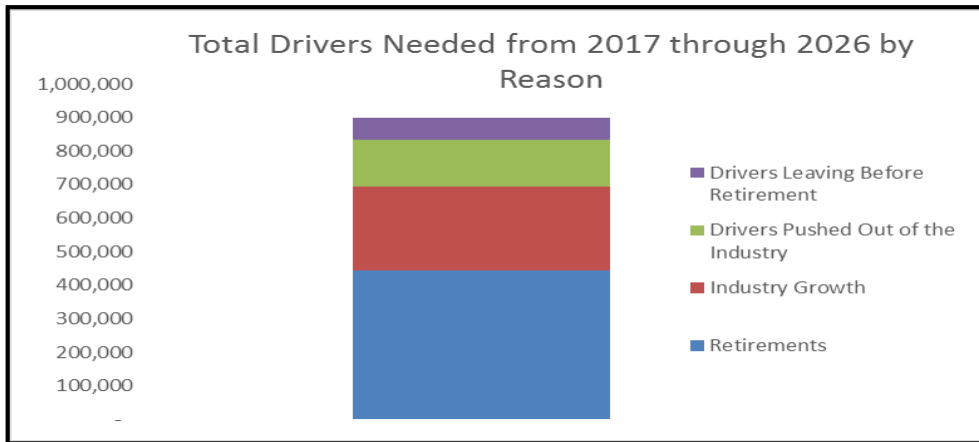
Little Rock
Nashville
Birmingham
Atlanta
Savannah
Tifton
Lafayette

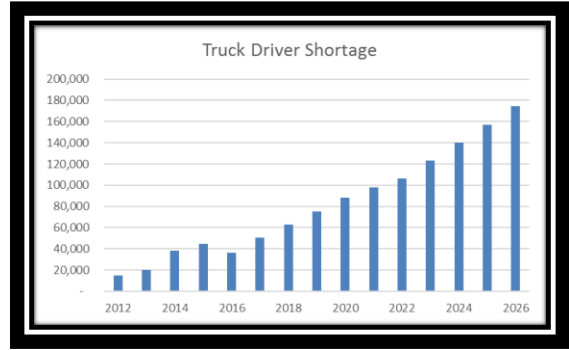**Dedicated Fleet Operations**

San Antonio
Houston
Springdale
Memphis
Knoxville
Jackson
Montgomery
Mobile
New Orleans
Pensacola
Orlando
Tampa
Miami

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Driver Shortage

- 3.5 Million CDL A Drivers in the United States

- Over the past 15 years, the trucking industry has struggled with the shortage of drivers.

- Due to the many obstacles the industry has to face, we are short more than 60,000 drivers to date.

- If the current trends hold, the shortage could swell to over 174,000 by 2026.

Truck Driver Shortage

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Total Drivers Needed from 2017 through 2026 by Reason

- Drivers Leaving Before Retirement
- Drivers Pushed Out of the Industry
- Industry Growth
- Retirements

- When accounting for both industry growth and replacing drivers leaving their jobs, either from retirement or others reasons, the industry will need approximately 898,000 new drivers over the coming decade.

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Driver Shortage – Course of Action

- Driver Pay Increases/Change in Pay Structures)

- Diversify Divisions (Regional/Last Mile Solutions)

- Lower Driving Age Options

- Improve Driver Image

- Military Personnel to Truck Drivers (Hiring Our Heroes)

- Better Treatment by Supply Chain

- Autonomous Trucks

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Supply Chain of Today

- Ecommerce has changed the way manufacturers, retailers and distributors do business.

- 51% of Americans prefer online shopping, with ecommerce growing 23% year-over-year and plans for ongoing growth in the future.

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Down to the "Last Mile"

- Last/Final Mile is one of the fastest growing sectors in transportation (Ecommerce).

- Controlling the Growth

- Meeting Expectations

- Adapting to Change

Thank You!