

Procurement Process Consultant Services

Summary of Response to RFP

Evaluation Criteria:

<p><b>Directly Related Experience:</b></p>	<ul style="list-style-type: none"> <li>• <u>Contract with Schindler Law Firm:</u> August 2019, Shuls and Associates is under contract to conduct an analysis of Missouri’s education funding formula and to provide recommendations for changing the formula to increase funding equity, pp. 25, 28;</li> <li>• <u>Maryland Public Policy Institute:</u> February 2018- June 2018, Dr. Shuls, as an individual was hired as an education expert to conduct an independent analysis of Maryland’s Commission on Innovation and Excellence in Education’s recommendations regarding education reforms and spending, pp. 25, 29;</li> <li>• <u>Show-Me Institute:</u> August 2014 - Current, Dr. Shuls, as an individual, provides public policy analysis to the Institute, pp. 25, 29 of proposal.</li> <li>• See Current Accounts, p. 25 of proposal</li> <li>• See listing of clients for similar work, p. 25 of proposal.</li> <li>• See also Work Samples, Appendices C-E of proposal.</li> </ul>
<p><b>Price:</b></p>	<p>See attached Official Proposal Price Sheet and Price Comparison Table.  <u>Total Max Bid:</u> \$499,236</p>
<p><b>Plan/Schedule:</b></p>	<p><u>Plan:</u></p> <ul style="list-style-type: none"> <li>• <u>Proposed Plan:</u> Shuls proposes to group tasks that are related and then divide the scope of work into fourteen (14) distinct projects. They propose to begin the work in November 2019 and complete the final phase in November 2020.</li> <li>• See Proposed Analysis Plan, pp. 5-22 of proposal.</li> </ul> <p><u>Schedule:</u></p> <ul style="list-style-type: none"> <li>• See Proposed Timeline, Table 3, p. 23 of proposal.</li> </ul>

**Shuls & Associates (Cont'd)**

<p><b>Availability:</b></p>	<ul style="list-style-type: none"> <li>• Dr. Shuls will be available at all committee meetings as requested.</li> <li>• States that “a significant portion of our research team are based in Arkansas” and sees no obstacle to having a presence at any meeting as requested.</li> <li>• See Section 3.1, p. 24 of proposal.</li> </ul>
<p><b>Personnel:</b></p>	<ul style="list-style-type: none"> <li>• <u>Key Personnel:</u> <u>Shuls &amp; Associates:</u> James Shuls, Ph.D., Project Leader</li> <li>• <u>Office for Education Policy:</u> Joshua B. McGee, Ph.D., Chief Economist Sarah McKenzie, Ph.D., Executive Director Robert Costrell, Ph.D., Professor of Education Reform and Economics</li> <li>• See full list of personnel with bios at pp. 29-32 of proposal and Organizational Chart, p. 33 of proposal.</li> <li>• See Curriculum Vitas, Appendix F of proposal.</li> </ul>
<p><b>Past Performance:</b></p>	<ul style="list-style-type: none"> <li>• See Professional History and listing of personnel assigned to project and their individual professional experience, pp. 29-32 of proposal;</li> <li>• See also information regarding Vendor References, pp. 28-29 and attached References Table.</li> </ul>
<p><b>Compliance with RFP Requirements:</b></p>	<p>See Attached RFP Response Checklist</p>
<p><b>Subcontractors:</b></p>	<p>Office for Education Policy (listed as partner) Shaun M. Simms Michael Ford, Ph.D. Sara Hodges Matt Richmond</p> <ul style="list-style-type: none"> <li>• See information regarding Office for Education Policy and additional subcontractors, including experience and credentials at pp. 30-32 of proposal, See also Executive Summary, pp. i-iii.</li> </ul>