

Nice to Meet You!



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1 Who We Are 2 **CTE Trends** 3 CTE Clusters Δ Potential Strands 5 How the Business Community Benefits 6 Key Ingredients & Design Considerations 7 Frisco Career & Technical Center Case Study 8 Saline County CTE Feasibility Study 9 Q&A











Expertise

Laboratories Medical Learning Innovative Engineering Technologies

Student Life

Special Needs Schools

Libraries/Media Centers

Sustainability

Furniture and Technology

Campus Master Planning

Colleges of Education

High Performance Schools/CTEs

Innovative Learning Environments

Law Schools

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National Trends: CTE ROI

- **Connecticut:** For every \$1.00 invested in CTE, Over \$16 is returned over student's career back to the community (\$5 Billion annually)
- Washington State: Every \$1.00 Invested returns \$9 in revenues and benefits
- **Tennessee:** For every \$1.00 invested returns \$2 in revenues and benefits (\$13 Million annually)
- Well trained and highly-skilled workers will be best positioned to secure high-wage jobs, further stimulating economic growth and demand for products and services
- Fastest growing occupations are directly targeted STEM-Based Occupations, Health Sciences, Technology and Engineering

*Association for Career and Technical Education (ACTE) () Stantec

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Arkansas CTE Business Snapshot 2014-2018

- Business Management and Administration Cluster will be largest overall
- Info Technology Cluster: Fastest Growth Rate (31% Increase)
- Hospitality and Tourism Cluster will add the most jobs
- By 2018, **150,000 jobs** available for industry recognized certificate holders
- Strong in Aerospace, Manufacturing, Agriculture/Ag Products
- Arkansas Department of Career Education (ACE) Data

*Arkansas Department of Career Education (ACE)



Arkansas CTE Clusters/Pathways 2014

- Agriculture/Food/Natural Resources
- Architecture/Construction
- Arts/AV Tech/Communication
- Business Management and Administration
- Education/Training
- Finance
- Government/Public Education
- Health Sciences

- Hospitality and Tourism
- Human Services
- Information Technology
- Law/Public Safety/Corrections and Security
- Manufacturing
- Marketing/Sales/Service
- STEM
- Transportation Distribution and Logistics



Arkansas Potential Growth Industries

(Innovation Arkansas – AEDC)

- Advanced Materials and Manufacturing Systems
- Agriculture/Food and Environmental Sciences
- Biotechnology/Bioengineering and Life Sciences
- Information Technology
- Advanced Food Manufacturing/Packaging

- Aerospace/Aviation
- Paper/Timber Products
- Smart Grid Technologies
- Software Development/Data
 Management
- Sustainable Building Products
- Technical Support Services
- Alternative Energies



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What is a Strand?



"A Career Pathway **Specialization** within any CTE Cluster that engages private or public sector employers and/or higher education in the development of specific skills and training, toward the attainment of certification and/or post-secondary degrees"





Transportation/Distribution/Logistics Strands

- Automobile Collision
- Automotive Service Technology
- Aviation Mechanics
- Diesel Mechanics
- Power Equipment Technology



TDL Cluster – Arkansas Career Pathway



Program/Curriculum Development within TDL Strands

- **Basic Automotive**: Oil Change, Tire Repair/Replace, Alignments, Fluids
- Advanced Automotive: Brakes, Steering/Suspension, Electrical Systems, Transmission, Heating and Air Conditioning, Engine Performance/Repair, diagnostics
- Other: Heavy Equipment, Large Diesel Engines, Avionics, Marine, Alternative Fuel Engine Technology, Automotive Body Repair/Paint/Customizing
- Next Generation: Virtual Engine Lab





Certification Outcomes (Basic and Master Level)

- Automotive Repair (Undercar Repair)
- Automotive Technology (NATEF MLR Standards)
- Advanced Engine Performance Specialist
- Medium/Heavy Truck Technician
- Collision Repair/Refinish Technician
- Engine Machinist







Health Sciences

- Therapeutic Services
- Diagnostic Services
- Health Informatics
- Support Services
- Biotechnology R&D



Medical Professional Cluster – Arkansas Career Pathway



Program/Curriculum Development within Health Sciences

- **Basic:** Forensics, Nursing, Medical Assistance, Medical Career Foundations, Allied Professionals, Emergency/Medical Technician, Sports Medicine, Physical Therapy
- Advanced: Biomedical Scientific Research, Advanced Laboratory and Lab Technology Skills, Toxicology, DNA Analysis, Disease Detection, Epidemiology, Public Health
- Other: Veterinary Medicine, Health Administration
- Next Gen: Informatics/Advanced Sims





Certification Outcomes (Basic and Master Level)

- Medical Office Assistant/Specialist
- Medical Administration
- Occupational/Physical Therapy
- Nursing Assistant (CNA)
- Emergency Med Tech









Marketing/Business Management

- Entrepreneurship
- Marketing Technology
- Office Administration
- Management



Business Cluster – Arkansas Career Pathway



Virtual Enterprises International (VEI)

- Replication/Simulation of real world business environment in both structure and practice
- Students create, manage and "own" virtual businesses: from product development to productions, distribution, marketing and sales.
- Worldwide "virtual economy" structured to support virtual business
- Simulated work environments/structures
- Measurable business outcomes and metrics





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Saline County CTE: A New Synergy

Benton School District Bryant School District Bauxite School District Harmony Grove School District Glen Rose School District Fountain Lake School District Sheridan School District



A Community Partnership



Potential Private Sector CTE Strand Participation

- Externships
- Internships
- Apprenticeships
- Mentorships
- Professional Industry Instruction
- Programs/Curriculum
- Equipment/Technology Donation
- Funding



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How CTE Works for Local Business

- Develop a Skilled, Sustainable and Talented Workforce
- Community Work Force Retention Stay Home
- Skilled Trade Gap Filled: 47 Million Job Openings nationwide for those with certifications/associates degrees (Health Sciences, Engineering, Info Tech)
- Participating Businesses increase productivity and competitiveness
- CTE Programs/Curriculum Driven by the Needs/Demands of Employers
- Real-World Trained Workforce is immediately employable





How CTE Works for Families and Communities



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College + Training + Life Experience

- Determine the right path/Easier to Change Path
- More Options work place/post-secondary
- Less Cost/Less Debt
- Quicker placement/compensation
- On-the Job Training



Economies of Scale for Education

- Efficient use of Expertise and Staff
- Banked Growth "An addition to every high school"
- Shared Operational Costs/Efficiencies
- Gained Capacities for School Districts
- Expanded Curriculum for School Districts



CTE Growth Potential for Arkansas

- Local: Enhanced CTE Programs at District Level
 - Viable, Growing Communities, **Retained Talent**
- County/Regional Level:
 - Efficiencies with Resources
 - Business/Community Partnerships
 - Community College Connectivity
- Statewide Level:
 - University Level Connectivity
 - Business Attractor/Job Creation
 - New Industry and Business Opportunities



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Unique work-based learning experiences



Design Themes for CTE

Unique work-based learning experiences

Simulate real-world environments



Unique work-based learning experiences

Simulate real-world environments

Transparency/Learning on Display



Design Themes for CTE

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Transparency/Learning on Display

Flexible/Multi-use



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Community connections



Design Themes for CTE

Connecting Commons



Connecting Commons

Lab Volume



Design Themes for CTE

Connecting Commons

Lab Volume

Permeability & Porosity



Connecting Commons Lab Volume Permeability & Porosity

Instructional Space



Design Themes for CTE

- Connecting Commons
- Lab Volume
- Permeability & Porosity

Instructional Space

"Think Tank" as Bridge



Connecting Commons Lab Volume Permeability & Porosity Instructional Space "Think Tank" as Bridge Identity



Design Themes for CTE



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FRISCO ISD Career Tech Education Center



FRISCO ISD Stats

- 45,000 students (one of the largest school districts in Texas)
- CTE serves about 3,000 students
- CTE Phase One completed in 2008 (120,000sf)
- CTE Phase Two will be completed in 2015 (45,000sf)
- City of Frisco Population Growth: 5,000 (1990) to 130,000 (2015)
- Situated in high growth area surrounding Dallas/Plano Region
- CTE located in the geographic center of the FISD
- Relatively affluent community/high performing students
- National businesses relocated to this area of Texas from California due to lower taxes and cost of living.



Demonstrated Indicators

Student Trends:

- 2008 (before CTEC): 87% of Frisco ISD Students "trended" to HE/Workplace
- •2015 (after CTE): 95% of Frisco ISD Students "trending" to HE/Workplace

Alignment of Career:

- 2008 (before CTEC): 50% of Frisco ISD graduates aligned with program
- •2015 (after CTEC): **70%** of Frisco ISD graduates aligned with program

Proficiency:

- Overall FRISCO ISD student performance on standardized tests have improved by 15% since the inception of the CTEC
- CTEC students are better prepared/higher retention on ALL subjects compared to the average student (relevance)



FRISCO ISD Success Factors

- Very strong Post-Secondary/HE Partners: UT at Dallas/Collin College at Plano
- Very strong business partners: about 40 business partners
 Embassy Suites Convention Center, NBC Network 5, Both Local Hospitals
- Very strong relationship with **Chamber of Commerce** (Frisco CTE considered "jewel" of community)
- Passionate and committed leader: Dr. Wes Cunningham
- Strong internship and mentorship programs
- Begin CTE "marketing" with 8th Graders
- Programs/Curriculum determined by work force demand



What Frisco ISD CTE students enjoy:

- Authenticity
- Role-Playing
- Relevance
- Immersion
- Passion
- Transparency



How the Frisco business community benefits:

- Essential Resource: Properly Trained Work Force
- Quicker and more direct placement of students
- Knowledge of student abilities BEFORE the job interview
- Recruitment is concurrent with CTE participation
- Retention of workforce in community (increased business activity with growth and education)



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Other CTE Centers.....










































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Process



















Realization: Toward a New Saline County Career Tech Center Campus

- Establish Program and Design
- Determine Site
- Anticipate Growth/Master Plan for Facility and Site
- Establish Projected Cost Estimate for Project
- Establish Projected Operational Cost Estimates for Facility
- Consensus and Realization

Common CTE Capital Project Funding Options

- Public: Countywide or Statewide Bond Initiatives
- Private: Grant Funding/Donor/Business Partnerships
- Public/Private Partnerships: Developer/Financier/Long Term Lease
- Combinations of Funding Strategies
 - Phased Initiatives over time





12/15/2015