## State and Public School Life And Health Insurance Board Minutes May 11, 2010

The 107th meeting of the State and Public School Life and Health Insurance Board (hereinafter called the Board), met on Tuesday, May 11, 2010 at 1:00 p.m. in the EBD Board Room, 501 Woodlane, Suite 500, Little Rock, AR 72201.

### MEMBERS PRESENT

### **MEMBERS ABSENT**

John Kirtley Robert Watson

Janis Harrison Renee Mallory Lloyd Black Shelby McCook Bob Alexander Vance Strange William Goff Dr. Joseph Thompson Dr. Andrew Kumpuris

Jason Lee, Executive Director, Employee Benefits Division.

### **OTHERS PRESENT:**

Karen Mallett, CHEIRON; Leigh Ann Chrouch, Michelle Hazelett, Doug Shackelford, Kristie Cox, Marla Wallace, Paige Harrington, Lori Eden, Latryce Taylor, Tracy Collins, Sherri Saxby, Shannon Roberts; Florence Marvin, Cathy Harris, EBD; Ron Deberry, David Bridges, Barbara Melugin, ABCBS/Health Advantage; Sarah Sanders, AR Highway & Transportation Dept, Dwight Davis, Susan Walker, Data Path; Shonda Rocke, Informed Rx; Joseph Chang, Securian; Sharon Marcum, LifeSynch; Bryan Meldrum, Dwane Tankersley; NovaSys; Peggy Nabors, AR Education Association; Vicki Fleming, AR Dept of Health; Stan King, DFA Office of Information Services(OIS)

### CALL TO ORDER

Meeting was called to order by Janis Harrison, Chairman

### **APPROVAL OF MINUTES**

The request was made by Harrison to approve the April 13, 2010 minutes. Mallory made the motion to approve minutes. McCook seconded. All were in favor. Minutes approved.

### BENEFITS SUBCOMMITTEE REPORT by Lloyd Black

Black reported the committee received a report from the Benefits Strategic Planning Workgroup (BSPW) on the *AR Benefits 2014 Initiative, the New TMJ Project and* the preliminary 2010-2011 PSE Active rates.

The Benefits Subcommittee had two recommendations for Board consideration:

Black made the motion that the premiums noted on pages 9 & 10 (Option 3 of the benefits handouts) be adopted with adjustments (to the Non-Medicare Retiree blending) in sufficient amounts to reflect no Medicare Primary Retiree rate increase. McCook seconded.

Black made the motion that the \$11.20 charge be applied (to active participants) and offset the subsidy (plan reserve of \$100.03) that is shown to be applied to the Medicare Eligible Retirees. Strange seconded.

Chairman Harrison requested Cheiron present the preliminary 2011 ASE Actives and Retiree rates before a vote was taken.

### PSE 2011 PRELIMINARY RATES by John Colberg, Cheiron

Colberg presented the PSE rates with updated experience since the last meeting that included a change in the pharmacy period and one additional month of run-out claims.

The Board reviewed options for Baseline with 50% Credit to HD PPO plan, 50% Credit to HDPPO with \$18M and Multi-year Blend Non-Medicare Eligible (NME) Retirees.

Lee commented on the "blending" approach. Lee said merging the two groups will not have any real impact on the expected number of claims that will be paid next year. Lee said the cost to the plan is going to be virtually the same regardless of the approach.

An in-depth discussion ensued.

Black informed the Board the AR Retired Teachers Association does not want one group treated more favorable than the other nor do they want any negative impact on either group. Black explained Medicare part D premiums increased and retirees did not receive a cost of living adjustment (cola) this year and so they would like to see a zero change in the premium for Medicare eligible.

Dr. Thompson clarified that by holding the retirees at a zero increase in premium is not based upon utilizations and claims, but it is just the Board decision to hold the retiree harmless because of the COLA and Medicare D premium issues, but by doing so, it slightly shifts more burdens to the actives. Thompson said he thinks it is the right thing to do, but everybody might not think it's fair. Dr. Thompson explained they are going to recognize but not fully credit the HDPPO plan with the lower utilization and the lower costs and so they are still taking money out of the pockets of the HD PPO members to

pay for people in other plans. Then we are going to blend the Non-Medicare Retirees with the Actives and hold the post 65 Retiree harmless and allocate the reserve according to the 50/30/20 rule but not equally across the groups.

Lee said he plans to file a memo in the Board's record regarding this action for documentation purposes.

McCook requested the Board ask the audience for their comments about the recommendations.

Chairman Harrison opened the discussion to the floor.

Peggy Nabors with AR Education Association (AEA) informed the Board she is a member of the BSPW and that she is in favor of option # 3.

Chairman Harrison read both recommendation and called for a vote. All were in favor. Motion carried.

Lee informed the Board they have the 2011 ASE Actives and Retiree preliminary numbers available and so they will present the information to the Benefits and Board in the June meetings.

Dr. Thompson and Lee talked about the Early Retiree Reinsurance Program created in the health care reform law. Under the Program, \$5 billion in federal funds is made available to reimburse employers that provide retiree health care coverage to early retirees. The reimbursements will be paid, on a first-come, first-served basis, to employers that apply for the federal funds.

Lee explained the ASE rates will be presented in June without regard to what they might collect from the \$5 billion. Lee said they are staying on top of the application process and then gave the Board an example of how much the plan might receive according to last years' claims data.

### FINANCIALS by Leigh Ann Chrouch

Chrouch presented detailed financial statements for the Arkansas State Employees (ASE) and the Public School Employees (PSE) for March 2010, and the penalties assessed by state agencies and school district for January and March 2010

### **DIRECTOR REPORTS** by Jason Lee

Lee announced Novasys Health has established a contract with Baptist Hospitals throughout the state.

Lee reported a new "dependent" definition has surfaced under health care reform law. The criteria for which they can define a dependent only deals with the relationship of the dependent to the primary subscriber; place of residence or financial supports are no longer qualifications for coverage. Lee said it's going to have a direct impact on the upcoming plan year.

Lee said they will be required to report the value of the plan on members' W-2 forms and/or a 1099 to the IRS. Lee explained the PSE plan year might cause some real significant issues.

McCook suggested the BSPW work with school business officials. McCook said he sees know reason why both the PSE and ASE plan year cannot begin January 1<sup>st</sup>.

Lee informed the Board that EBD's Communication's Director will be conducting several co-op school business official meetings in the next few days as part of a pre-enrollment initiative. Lee said they hope to have some information from school officials to share with the Board in the next meeting. Lee said they envision there will be no impact on the PSE open enrollment periods.

Meeting Adjourned.

The following pages were made available to attendees of the meeting

## AGENDA

State and Public School Life and Health Insurance Board EBD Board Room 501 Building, 5<sup>th</sup> Floor 1 p.m. May 11, 2010

| 1. | Call to Order                     | Janis Harrison, Chairman   |
|----|-----------------------------------|----------------------------|
| 2. | Approval of Minutes               | Janis Harrison, Chairman   |
| 3. | Benefits Subcommittee Report      | Lloyd Black, Vice-Chairman |
| 4. | Financials                        | Leigh Ann Chrouch, CFO-EBD |
| 5. | 2011 PSE Preliminary Active Rates | Cheiron                    |
| 6. | Director's Report                 | Jason Lee, EBD             |

Next Meeting June 8<sup>th</sup>

### State and Public School Life and Health Insurance Board

### **Benefits Sub-Committee Report**

### Meeting Date: May 7, 2010

The committee received a report from the Benefits Strategic Planning Workgroup (BSPW) on the *AR Benefits 2014 Initiative and the new TMJ Project.* 

The Benefits committee also reviewed the preliminary 2010-2011 PSE Active rates and had the following recommendation for Board consideration:

**Recommendation:** That the premiums noted on pages 9 & 10 (Option 3 – Multiyear Blend) be adopted with adjustments (to the Non-Medicare Retiree blending) in sufficient amounts to reflect no Medicare Primary Retiree rate increase.

**Recommendation:** That the \$11.20 charge be applied (to active participants) and offset the subsidy (plan reserve of \$100.03) that is shown to be applied to the Medicare Eligible Retirees.



# Arkansas Public School Employees Health Benefits Program

# Preliminary PSE Active Rates for 2010-2011 May Update



John Colberg, FSA

May 11, 2010



# Topics

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| 1)   | Since Last Meeting                             | 2           |
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| 5)   | Comparison of Options                          | 11          |
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# Since Last Meeting

- Updated Experience with One Additional Month of Run-Out Claims and Change Pharmacy Period
  - Pharmacy
    - Service dates 3/1/2009 to 2/28/2010
    - Processed dates 3/1/2009 to 3/31/2010
  - Large Medical Claims
    - Service dates 1/1/2009 to 12/31/2009
    - Processed dates HA: 1/1/2009 to 2/28/2010
    - Processed dates NS: 1/1/2009 to 2/28/2010
  - Total Medical Claims
    - Service dates 1/1/2009 to 12/31/2009
    - Processed dates HA: 1/1/2009 to 3/31/2010
    - Processed dates NS: 1/1/2009 to 3/31/2010
  - Updated administrative expenses





## Option 1 – Baseline with 50% credibility given the HD PPO experience

| Plan:                                                                                                                                 | Hea                | Ith Advanta        | age                | Nova               | isys (ARHea      | alth)              | Nov              | asys (HD PP           | 0)               |
|---------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|--------------------|------------------|-----------------------|------------------|
| Benefit:                                                                                                                              | Medical            | Pharmacy           | <u>Total</u>       | Medical            | Pharmacy         | <u>Total</u>       | Medical          | Pharmacy              | <u>Total</u>     |
| Experience Period - Service (Incurred) Dates                                                                                          | 1/09 - 12/09       | 3/09 - 2/10        |                    | 1/09 - 12/09       | 3/09 - 2/10      |                    | 1/09 - 12/09     | 3/09 - 2/10           |                  |
| Experience Period - Processed (Paid) Dates                                                                                            | 1/09 - 2/10        | 2/09 - 2/10        |                    | 1/09 - 2/10        | 2/09 - 2/10      |                    | 1/09 - 2/10      | 2/09 - 2/10           |                  |
|                                                                                                                                       | <u>A</u>           | <u>B</u>           | <u>c</u>           | D                  | <u>E</u>         | E                  | <u>G</u>         | <u>H</u>              | <u>!</u>         |
| 1 Total Incurred Medical & Rx Claims (Experience Period)                                                                              | \$136,926,591      |                    | \$177,542,305      | \$21,609,598       | \$4,903,113      | \$26,512,712       | \$4,066,896      | \$363,007             | \$4,429,904      |
| 2 Less High Cost Claims Above (Med/Rx) \$100,000 \$20,000                                                                             | <u>\$6,600,142</u> | <u>\$1,922,581</u> | \$8,522,723        | <u>\$2,420,787</u> | <u>\$264,908</u> | <u>\$2,685,694</u> | <u>\$342,918</u> | <u>\$27,555</u>       | <u>\$370,473</u> |
| 3 Net Incurred Claims below Pooling Point [1 - 2]                                                                                     | \$130,326,449      | \$38,693,133       | \$169,019,582      | \$19,188,812       | \$4,638,206      | \$23,827,017       | \$3,723,978      | \$335,453             | \$4,059,431      |
| 4 Person Months for Experience Period                                                                                                 | 630,669            | 634,580            | 631,564            | 79,994             | 76,375           | 79,290             | 39,744           | 41,490                | 39,888           |
| 5 Net Incurred Claims Per Person Per Month (PPPM) [3 / 4]                                                                             | \$206.65           | \$60.97            | \$267.62           | \$239.88           | \$60.73          | \$300.61           | \$93.70          | \$8.09                | \$101.79         |
| Colores in Descritte Device Freedomen Deviced                                                                                         | 4 0070             | 4 0000             |                    | 4 0004             | 4 0000           |                    | 4 0000           | 1 0000                |                  |
| 6 Change in Benefits During Experience Period                                                                                         | 1.0078             | 1.0000             |                    | 1.0081             | 1.0000           |                    | 1.0086           | 1.0000                |                  |
| <ul> <li>7 Change in Demographic or Risk During Experience Period</li> <li>8 Change in Geographic During Experience Period</li> </ul> | 1.0000<br>1.0000   | 1.0000<br>1.0000   |                    | 1.0000<br>1.0000   | 1.0000<br>1.0000 |                    | 1.0000<br>1.0000 | 1.0000                |                  |
| 9 a) Annual Trend Rate                                                                                                                | 5.0%               | 8.5%               |                    | 5.0%               | 8.5%             |                    | 5.0%             | <u>1.0000</u><br>8.5% |                  |
| b) Months to Trend                                                                                                                    | 21                 | 0.5%<br>19         |                    | 21                 | 0.5%<br>19       |                    | 21               | 0.5%<br>19            |                  |
| <u>c) Trend Adjustment</u>                                                                                                            | <u>1.0891</u>      | <u>1.1379</u>      |                    | <u>1.0891</u>      | <u>1.1379</u>    |                    | <u>1.0891</u>    | <u>1.1379</u>         |                  |
| 10 Adjusted Claims Charged PPPM [5 x 6 x 7 x 8 x 9c]                                                                                  | \$226.84           | \$69.38            | \$296.21           | \$263.39           | \$69.10          | \$332.49           | \$102.93         | \$9.21                | \$112.13         |
| 11 Charge for Claims above Pooling Point PPPM                                                                                         | <u>\$10.47</u>     | <u>\$3.03</u>      | <u>\$13.49</u>     | <u>\$30.26</u>     | <u>\$3.47</u>    | <u>\$33.73</u>     | <u>\$8.63</u>    | <u>\$0.66</u>         | <u>\$9.29</u>    |
| 12 Total Claims Charged PPPM [9 + 10]                                                                                                 | \$237.30           | \$72.41            | \$309.71           | \$293.65           | \$72.57          | \$366.22           | \$111.55         | \$9.87                | \$121.42         |
|                                                                                                                                       |                    |                    |                    |                    |                  |                    |                  |                       |                  |
| 13 Change in Future Benefits (Level / Management / Discounts)                                                                         | 1.0000             | 1.0000             |                    | 0.9900             | 1.0000           |                    | 1.0000           | 1.0000                |                  |
| 14 Change in Future Demog (Age/Gender/Family Status) or Risk                                                                          | 1.0072             | 1.0049             |                    | 1.0292             | 1.0464           |                    | 0.9869           | 0.9860                |                  |
| 15 Change in Future Geographic                                                                                                        | <u>0.9990</u>      | <u>0.9990</u>      |                    | <u>1.0018</u>      | <u>1.0018</u>    |                    | <u>1.0003</u>    | <u>1.0003</u>         |                  |
| 16 Proj. Experience Incurred Claim PPPM [12 x 13 x 14 x 15]                                                                           | \$238.75           | \$72.68            | \$311.44           | \$299.76           | \$76.08          | \$375.83           | \$110.13         | \$9.73                | \$119.86         |
| 17 Projected Blended Incurred Claim PPPM                                                                                              | not calculated     | \$70.10            | not calculated     | \$235.96           | \$70.10          | \$306.06           | \$195.04         | \$52.47               | \$247.50         |
| 18 Percent to Use Blended Experience                                                                                                  | 0%                 | 50%                | 0%                 | 50%                | 50%              |                    | 50%              | 50%                   |                  |
| 19 Rating Incurred Claim PPPM [16 x 17 x 18]                                                                                          | \$238.75           | \$71.39            | \$310.15           | \$267.86           | \$73.09          | \$340.95           | \$152.58         | \$31.10               | \$183.68         |
| 20 Projected Persons Months                                                                                                           | 653,136            | 653,136            | 653,136            | 64,488             | 64,488           | 64,488             | 48,456           | 48,456                | 48,456           |
| 21 Projected Total Incurred Claims [19 x 20]                                                                                          | \$155,939,087      | \$46,629,033       | \$202,568,120      | \$17,273,620       | \$4,713,384      | \$21,987,004       | \$7,393,519      | \$1,507,012           | \$8,900,531      |
|                                                                                                                                       | <u>x tier</u>      | Projected          |                    | <u>x tier</u>      | <b>Projected</b> |                    | <u>x tier</u>    | Projected             |                  |
| 22 Conversion to Rating Tiers [19 x rating tier x counts]                                                                             | factor             | Ee Months          | PEPM               | factor             | Ee Months        | PEPM               | factor           | Ee Months             | PEPM             |
| a) Employee Only                                                                                                                      | 1.10               | 360,504            | \$339.62           | 1.12               | 35,544           | \$382.91           | 1.11             | 22,260                | \$204.55         |
| b) Employee & Spouse                                                                                                                  | 3.26               | 18,684             | \$1,010.69         | 3.25               | 1,392            | \$1,107.16         | 3.28             | 1,848                 | \$602.78         |
| c) Employee & Child(ren)                                                                                                              | 2.06               | 61,608             | \$639.52           | 2.07               | 6,240            | \$706.57           | 2.08             | 2,892                 | \$382.52         |
| d) Family                                                                                                                             | 3.27               | 21,540             | \$ <u>1,014.40</u> | 3.26               | 2,184            | \$ <u>1,111.16</u> | 3.29             | 3,516                 | \$ <u>604.97</u> |
| 23 Rates Balance Confirmation                                                                                                         |                    | 462,336            | \$202,568,120      |                    | 45,360           | \$21,987,004       |                  | 30,516                | \$8,900,531      |





## Option 1 – Baseline with 50% Credit to HDPPO - Actives

### **CHEIRON**

# **PSE Detailed Financials**

H-scali)

| CLAIMS & EXPENSES           | 5          |
|-----------------------------|------------|
| Blend ASE & PSE Retirees    | Yes        |
| Combine NM Ret with Actives | No         |
| Blend Novasys & HDPPO       | Yes        |
| If yes, % to Blend (PSE)    | <b>50%</b> |
| % to Blend Pharmacy (All)   | <b>50%</b> |
|                             |            |

| ALLOCATE                     | D RESE  | RVES (i | n \$millior    | າຣ)            |  |  |  |  |  |
|------------------------------|---------|---------|----------------|----------------|--|--|--|--|--|
| PSE PYE                      | 2010    | 2011    | 2012           | 2013           |  |  |  |  |  |
| Actives - 9/30               | \$2.00  | \$1.20  | \$0.80         | \$0.0          |  |  |  |  |  |
| Retiree NME -12/31           | \$2.20  | \$1.32  | \$0.88         | \$0.0          |  |  |  |  |  |
| Retiree ME -12/31            | \$1.80  | \$1.08  | \$0.72         | \$0.2          |  |  |  |  |  |
| RETIREE SUBSIDY FROM ACTIVES |         |         |                |                |  |  |  |  |  |
| PSE - PEPM                   | \$11.20 | \$11.20 | <b>\$11.20</b> | <b>\$11.20</b> |  |  |  |  |  |

### 2011 vs. 2010

|                            |             |          |             |            | Total    |          |          |             | School   |            |            |              |        |            |
|----------------------------|-------------|----------|-------------|------------|----------|----------|----------|-------------|----------|------------|------------|--------------|--------|------------|
|                            | Medical and |          |             | Retirement | Monthly  | Act 1842 | Act 1421 |             | District | 2011 Total | 2010 Total | Change in Pr | emiums | Assumed    |
| Actives                    | Pharmacy    | Expenses | Corp Health | Subsidy    | Premium  | Contrib. | Contrib. | Res. Alloc. | Contrib. | EE Cost    | EE Cost    | (\$/%)       |        | Enrollment |
| Health Advantage           |             |          |             |            |          |          |          |             |          |            |            |              |        |            |
| Employee Only              | \$339.62    | \$38.24  | \$6.04      | \$11.20    | \$395.10 | \$57.97  | \$24.84  | \$1.99      | \$131.00 | \$179.30   | \$152.69   | \$26.61      | 17%    | 30,042     |
| Employee & Spouse          | 1,010.69    | 38.24    | 9.08        | 11.20      | 1,069.21 | 103.06   | 44.17    | 3.53        | 131.00   | 787.45     | 721.45     | 66.00        | 9%     | 1,557      |
| Employee & Child(ren)      | 639.52      | 38.24    | 7.86        | 11.20      | 696.82   | 78.96    | 33.84    | 2.71        | 131.00   | 450.31     | 406.05     | 44.26        | 11%    | 5,134      |
| Family                     | 1,014.40    | 38.24    | 13.08       | 11.20      | 1,076.92 | 106.73   | 45.75    | 3.66        | 131.00   | 789.79     | 723.40     | 66.39        | 9%     | 1,795      |
| Est. Monthly Total (\$mil) | \$16.9      | \$1.5    | \$0.3       | \$0.4      | \$19.0   | \$2.5    | \$1.1    | \$0.1       | \$5.0    | \$10.3     | \$9.1      | \$1.2        |        | 38,528     |
| Novasys                    |             |          |             |            |          |          |          |             |          |            |            |              |        |            |
| Employee Only              | \$382.91    | \$24.61  | \$6.04      | \$11.20    | \$424.76 | \$57.97  | \$24.84  | \$1.99      | \$131.00 | \$208.96   | \$173.33   | \$35.63      | 21%    | 2,962      |
| Employee & Spouse          | 1,107.16    | 24.61    | 9.08        | 11.20      | 1,152.05 | 103.06   | 44.17    | 3.53        | 131.00   | 870.29     | \$779.05   | 91.24        | 12%    | 116        |
| Employee & Child(ren)      | 706.57      | 24.61    | 7.86        | 11.20      | 750.24   | 78.96    | 33.84    | 2.71        | 131.00   | 503.73     | \$443.21   | 60.52        | 14%    | 520        |
| Family                     | 1,111.16    | 24.61    | 13.08       | 11.20      | 1,160.05 | 106.73   | 45.75    | 3.66        | 131.00   | 872.92     | \$781.20   | 91.72        | 12%    | 182        |
| Est. Monthly Total (\$mil) | \$1.8       | \$0.1    | \$0.0       | \$0.0      | \$2.0    | \$0.2    | \$0.1    | \$0.0       | \$0.5    | \$1.1      | \$1.0      | \$0.2        |        | 3,780      |
| Novasys HD PPO             |             |          |             |            |          |          |          |             |          |            |            |              |        |            |
| Employee Only              | \$204.55    | \$24.61  | \$6.04      | \$11.20    | \$246.40 | \$57.97  | \$24.84  | \$1.99      | \$131.00 | \$30.60    | \$48.19    | (\$17.59)    | -36%   | 1,855      |
| Employee & Spouse          | 602.78      | 24.61    | 9.08        | 11.20      | 647.67   | 103.06   | 44.17    | 3.53        | 131.00   | 365.91     | 429.93     | (64.02)      | -15%   | 154        |
| Employee & Child(ren)      | 382.52      | 24.61    | 7.86        | 11.20      | 426.19   | 78.96    | 33.84    | 2.71        | 131.00   | 179.68     | 217.98     | (38.30)      | -18%   | 241        |
| Family                     | 604.97      | 24.61    | 13.08       | 11.20      | 653.86   | 106.73   | 45.75    | 3.66        | 131.00   | 366.73     | 430.84     | (64.11)      | -15%   | 293        |
| Est. Monthly Total (\$mil) | \$0.7       | \$0.1    | \$0.0       | \$0.0      | \$0.9    | \$0.2    | \$0.1    | \$0.0       | \$0.3    | \$0.3      | \$0.3      | -\$0.1       |        | 2,543      |
| Total (Monthly) (\$ mil)   | \$19.5      | \$1.6    | \$0.3       | \$0.5      | \$21.9   | \$2.9    | \$1.3    | \$0.1       | \$5.9    | \$11.7     | \$10.4     | \$1.3        |        | 44,851     |
| Est Annual Total (\$ mil)  | \$233.5     | \$19.5   | \$3.6       | \$6.0      | \$262.7  | \$35.0   | \$15.0   | \$1.2       | \$70.5   | \$141.0    | \$124.9    | \$16.1       |        |            |





## Option 1 – Baseline with 50% credibility given the HD PPO experience

| Plan:                                                     |                   | Non-Medicare   |                   |               | Medicare         | <u></u>       |
|-----------------------------------------------------------|-------------------|----------------|-------------------|---------------|------------------|---------------|
| Benefit:                                                  | Medical           | Pharmacy       | Total             | Medical       | Medicale         | Total         |
| Experience Period - Service (Incurred) Dates              | 1/09 - 12/09      | 3/09 - 2/10    | i otai            | 1/09 - 12/09  |                  | Total         |
| Experience Period - Processed (Paid) Dates                | 1/09 - 2/10       | 2/09 - 2/10    |                   | 1/09 - 2/10   |                  |               |
| 1 Total Incurred Medical & Rx Claims (Experience Period)  | \$23,073,084      | \$8,686,377    | \$31,759,461      | \$20,965,835  |                  | \$20,965,835  |
| 2 Less High Cost Claims Above (Med/Rx) \$100,000 \$20,000 | \$1,105,938       | \$788,866      | \$1,894,804       | \$187,430     |                  | \$187,430     |
| 3 Net Incurred Claims below Pooling Point [1 - 2]         | \$21,967,146      | \$7,897,511    | \$29,864,657      | \$20,778,405  |                  | \$20,778,405  |
| 4 Person Months for Experience Period                     | 67,307            | 66,946         | 67,212            | \$161,267     |                  | 161,267       |
| 5 Net Incurred Claims Per Person Per Month (PPPM) [3 / 4] | \$326.37          | \$117.97       | \$444.34          | \$128.84      |                  | \$128.84      |
| 6 Change in Benefits During Experience Period             | 1.0154            | 1.0000         |                   | 1.0100        |                  |               |
| 7 Change in Demographic or Risk During Experience Period  | 1.0000            | 1.0000         |                   | 1.0000        |                  |               |
| 8 Change in Geographic During Experience Period           | 1.0000            | 1.0000         |                   | 1.0000        |                  |               |
| <b>9</b> a) Annual Trend Rate                             | 5.0%              | 8.5%           |                   | 5.0%          |                  |               |
| b) Months to Trend                                        | 24                | 22             |                   | 24            |                  |               |
| c) Trend Adjustment                                       | 1.1025            | <u>1.1613</u>  |                   | 1.1025        |                  |               |
| 10 Adjusted Claims Charged PPPM [5 x 6 x 7 x 8 x 9c]      | \$365.37          | \$137.00       | \$502.38          | \$143.47      |                  | \$143.47      |
| 11 Charge for Claims above Pooling Point PPPM             | <u>\$16.43</u>    | <u>\$11.78</u> | \$28.21           | <u>\$1.16</u> |                  | <u>\$1.16</u> |
| 12 Total Claims Charged PPPM [9 + 10]                     | \$381.81          | \$148.79       | \$530.59          | \$144.63      |                  | \$144.63      |
| 13 Change in Future Benefits (Level/Mgt/Discounts)        | 1.0000            | 1.0000         |                   | 1.0000        |                  |               |
| 14 Change in Future Demog (Age/Gender/Family) or Risk     | 1.0134            | 1.0153         |                   | 0.9736        |                  |               |
| 15 Change in Future Geographic                            | <u>0.9973</u>     | <u>0.9975</u>  |                   | <u>1.0000</u> |                  |               |
| 16 Projected Incurred Claim PPPM [12 x13x 14 x15]         | \$385.88          | \$150.69       | \$536.57          | \$140.80      |                  | \$140.80      |
| 17 Projected Persons Months                               | 29,076            | 29,076         | 29,076            | 69,288        |                  | 69,288        |
| 18 Projected Total Incurred Claims [16 x 17]              | \$11,219,883      | \$4,381,394    | \$15,601,276      | \$9,756,021   |                  | \$9,756,021   |
| PPPM [16]                                                 | <u>x Non-Med.</u> | Non-Med.       | <u>x Medicare</u> | Medicare      | <b>Projected</b> | <u>TOTAL</u>  |
| 19 Conversion to Rating Tiers                             | tier factor       | PEPM           | tier factor       | PEPM          | <u>Ee Months</u> | PEPM          |
| a) NME Retiree                                            | 1.00              | \$538.40       | -                 | \$0.00        | 21,816           | \$538.40      |
| b) NME Retiree & NME Spouse                               | 2.05              | \$1,098.56     | -                 | \$0.00        | 2,448            | \$1,098.56    |
| c) NME Retiree & Child(ren)                               | 1.63              | \$874.50       | -                 | \$0.00        | 132              | \$874.50      |
| d) NME Retiree & NME Spouse & Child(ren)                  | 3.09              | \$1,658.73     | -                 | \$0.00        | 24               | \$1,658.73    |
| e) NME Retiree & ME Spouse                                | 1.00              | \$538.40       | 1.03              | \$145.69      | -                | \$684.09      |
| f) NME Retiree & ME Spouse & Child(ren)                   | 1.63              | \$873.77       | 1.03              | \$145.69      | -                | \$1,019.46    |
| g) ME Retiree                                             | -                 | \$0.00         | 1.00              | \$140.80      | 56,868           | \$140.80      |
| h) ME Retiree & NME Spouse                                | 1.01              | \$560.16       | 1.00              | \$140.80      | 1,632            | \$660.49      |
| i) ME Retiree & Child(ren)                                | 0.61              | \$336.10       | 1.00              | \$140.80      | 144              | \$476.90      |
| j) ME Retiree & NME Spouse & Child(ren)                   | 1.62              | \$1,120.33     | 1.00              | \$140.80      | 36               | \$1,261.14    |
| k) ME Retiree & ME Spouse                                 | -                 | \$0.00         | 2.00              | \$281.62      | 5,280            | \$281.62      |
| I) ME Retiree & ME Spouse & Child(ren)                    | 0.61 =            | \$336.10       | 2.00              | \$281.62      | 24               | \$617.72      |
| 20 Rates Balance Confirmation                             |                   | \$15,601,276   |                   | \$9,756,021   |                  | \$25,291,252  |

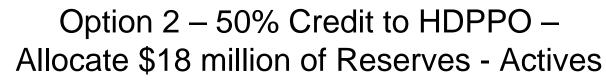




# Option 1 – Baseline with 50% Credit to HDPPO - Retirees

| -CHEIRON                                    |                         |                       | 23                         | Det                   | ailed                       | Finar                   |                       | 5                 |                                |                         |                         |                        | <i>H</i>    | scali)                |
|---------------------------------------------|-------------------------|-----------------------|----------------------------|-----------------------|-----------------------------|-------------------------|-----------------------|-------------------|--------------------------------|-------------------------|-------------------------|------------------------|-------------|-----------------------|
|                                             | С                       | LAIMS & E             |                            | 5                     |                             | AL                      | LOCATE                |                   |                                |                         |                         |                        |             |                       |
|                                             | Blend ASE               | & PSE Retir           | ees                        | Yes                   |                             | PSE PY                  | Ε                     | 2010              | 2011                           | 2012                    | 2013                    |                        |             |                       |
|                                             | Combine NI              | M Ret with A          | Actives                    | No                    |                             | Actives - 9/3           | 0                     | \$2.00            | \$1.20                         | \$0.80                  | \$0.00                  | Ī                      |             |                       |
|                                             | Blend Novasys & HDPPO   |                       |                            |                       |                             | Retiree NME             | -12/31                | \$2.20            | \$1.32                         | \$0.88                  | \$0.00                  |                        |             |                       |
|                                             | If yes, % to I          | •                     | -                          | Yes<br>50%            |                             | Retiree ME              | 12/31                 | \$1.80            | \$1.08                         | \$0.72                  | \$0.00                  | -                      |             |                       |
|                                             |                         | . ,                   | n                          | 50%                   |                             |                         |                       | +                 | <b>T</b>                       | ACTIVE                  | •                       | L                      |             |                       |
|                                             | % to Blend P            |                       | )                          |                       |                             | PSE - PEP               |                       |                   |                                |                         |                         | T                      |             |                       |
|                                             | Blend NME v             |                       |                            | No                    |                             |                         |                       | \$11.20           | \$11.20                        | \$11.20                 | \$11.20                 | 1                      |             |                       |
| 0044                                        | Blend Large             | Claims                |                            | No                    |                             | Active Subsi            | dy From NME           | - PEPM            | \$0.00                         |                         |                         |                        |             |                       |
| 2011 vs. 2010                               |                         |                       |                            |                       | <b>T</b> ( )                |                         |                       |                   |                                |                         |                         |                        | I           |                       |
| Retirees                                    | Medical and<br>Pharmacy | Expenses              | Corp Health                | Retirement<br>Subsidy | Total<br>Monthly<br>Premium | Subsidy from<br>Actives | Reserve<br>Allocation | Active<br>Subsidy | School<br>District<br>Contrib. | 2011 Total<br>Ret. Cost | 2010 Total<br>Ret. Cost | Change in Pr<br>(\$/%) |             | Assumed<br>Enrollment |
| Non-Medicare Eligible                       |                         |                       |                            |                       |                             |                         |                       |                   |                                |                         |                         |                        |             |                       |
| Retiree Only                                | \$538.40                | \$28.98               | \$3.07                     | \$0.00                | \$570.45                    | \$68.19                 | \$54.05               | \$0.00            |                                | \$448.21                | \$527.62                | (\$79.41)              | -15%        | 1,818                 |
| Retiree & NME SP                            | 1,098.56                | 28.98                 | 6.11                       | -                     | 1,133.65                    | 68.19                   | 54.05                 | 0.00              |                                | 1,011.41                | 1,213.72                | (\$202.31)             | -17%        | 204                   |
| Retiree & Child(ren)                        | 874.50                  | 28.98                 | 4.89                       | -                     | 908.37                      | 68.19                   | 54.05                 | 0.00              |                                | 786.13                  | 939.28                  | (\$153.15)             | -16%        | 11                    |
| Retiree & NME SP&CH                         | 1,658.73                | 28.98                 | 10.11                      | -                     | 1,697.82                    | 68.19                   | 54.05                 | 0.00              |                                | 1,575.58                | 1,900.80                | (\$325.22)             | -17%        | 2                     |
| Retiree & ME SP                             | 684.09                  | 28.98                 | 6.11                       | -                     | 719.18                      | 68.19                   | 54.05                 | 0.00              |                                | 596.94                  | 609.70                  | (\$12.76)              | -2%         | -                     |
| Retiree & ME SP & CH                        | 1,019.46                | 28.98                 | 10.11                      | -                     | 1,058.55                    | 68.19                   | 54.05                 | 0.00              |                                | 936.31                  | 1,004.01                | (\$67.70)              | -7%         | -                     |
| Est. Monthly Total (\$mil)                  | \$1.2                   | \$0.1                 | \$0.0                      |                       | \$1.3                       | \$0.1                   | \$0.1                 | \$0.0             |                                | \$1.0                   | \$1.2                   | -\$0.2                 |             | 2,035                 |
| Medicare Eligible                           | <b>*</b> 4.40.00        | <b>645 44</b>         |                            |                       | <b>*</b> 450.04             | <b>*00.10</b>           | <b>A</b> 40.00        |                   |                                |                         | <b>*</b> • • • • •      | <b>*••••</b>           | 700/        | 4 700                 |
| Retiree Only                                | \$140.80                | \$15.41               | Not Offered                |                       | \$156.21                    | \$68.19                 | \$16.88               |                   |                                | \$71.15                 | \$41.44                 | \$29.71                | 72%         | 4,739                 |
| Retiree & NME SP                            | 660.49<br>476.90        | <u>15.41</u><br>15.41 | Not Offered                |                       | 675.90<br>492.31            | 68.19<br>68.19          | <u>16.88</u><br>16.88 |                   |                                | 590.83<br>407.25        | 674.34<br>421.17        | (\$83.51)<br>(\$13.92) | -12%<br>-3% | <u>136</u><br>12      |
| Retiree & Child(ren)<br>Retiree & NME SP&CH | 1,019.46                | 15.41                 | Not Offered                |                       | 1,034.87                    | 68.19                   | 16.88                 |                   |                                | 949.81                  | 1,054.07                | (\$104.26)             | -10%        | 3                     |
| Retiree & ME SP&CH                          | 281.62                  | 15.41                 | Not Offered<br>Not Offered |                       | 297.03                      | 68.19                   | 16.88                 |                   |                                | 211.96                  | 170.59                  | \$41.37                | 24%         | 440                   |
| Retiree & ME SP & CH                        | 617.72                  | 15.41                 | Not Offered                |                       | 633.13                      | 68.19                   | 16.88                 |                   |                                | 548.06                  | 550.32                  | (\$2.26)               | 0%          | 2                     |
| Est. Monthly Total (\$mil)                  | \$0.9                   | \$0.1                 |                            |                       | \$1.0                       | \$0.4                   | \$0.1                 |                   |                                | \$0.5                   | \$0.4                   | \$0.1                  | 270         | 5,332                 |
| Total (Est. Monthly)                        | \$2.1                   | \$0.1                 | \$0.0                      | \$0.0                 | \$2.3                       | \$0.5                   | \$0.2                 |                   |                                | \$1.6                   | \$1.6                   | (\$0.0)                |             | 7,367                 |
| Total (Est. Annual)                         | \$25.3                  | \$1.7                 | \$0.1                      | \$0.0                 | \$27.1                      | \$6.0                   | \$2.4                 | \$0.0             |                                | \$18.6                  | \$19.1                  | -\$0.5                 |             | .,                    |





### **CHEIRON**

# **2SE Detailed Financials**

CLAIMS & EXPENSESBlend ASE & PSE RetireesYesCombine NM Ret with ActivesNoBlend Novasys & HDPPOYesIf yes, % to Blend (PSE)50%% to Blend Pharmacy (All)50%

| ALLOCATE                     | D RESE  | RVES (ii | n \$millior | าร)   |  |  |  |  |  |
|------------------------------|---------|----------|-------------|-------|--|--|--|--|--|
| PSE PYE                      | 2010    | 2011     | 2012        | 2013  |  |  |  |  |  |
| Actives - 9/30               | \$2.00  | \$6.20   | \$3.80      | \$2.0 |  |  |  |  |  |
| Retiree NME -12/31           | \$2.20  | \$1.32   | \$0.88      | \$0.0 |  |  |  |  |  |
| Retiree ME -12/31            | \$1.80  | \$5.08   | \$3.12      | \$1.6 |  |  |  |  |  |
| RETIREE SUBSIDY FROM ACTIVES |         |          |             |       |  |  |  |  |  |
| PSE - PEPM                   | \$11.20 | \$11.20  |             |       |  |  |  |  |  |

#### 2011 vs. 2010

| 2011 V3. 2010              |                         |          |             |                       |                             |                      |                      |             |                                |                       |                       |                              |      |                       |
|----------------------------|-------------------------|----------|-------------|-----------------------|-----------------------------|----------------------|----------------------|-------------|--------------------------------|-----------------------|-----------------------|------------------------------|------|-----------------------|
| Actives                    | Medical and<br>Pharmacy | Expenses | Corp Health | Retirement<br>Subsidy | Total<br>Monthly<br>Premium | Act 1842<br>Contrib. | Act 1421<br>Contrib. | Res. Alloc. | School<br>District<br>Contrib. | 2011 Total<br>EE Cost | 2010 Total<br>EE Cost | Change in Premiums<br>(\$/%) |      | Assumed<br>Enrollment |
| Health Advantage           |                         |          |             |                       |                             |                      |                      |             |                                |                       |                       |                              |      |                       |
| Employee Only              | \$339.62                | \$38.24  | \$6.04      | \$11.20               | \$395.10                    | \$57.97              | \$24.84              | \$10.27     | \$131.00                       | \$171.02              | \$152.69              | \$18.33                      | 12%  | 30,042                |
| Employee & Spouse          | 1,010.69                | 38.24    | 9.08        | 11.20                 | 1,069.21                    | 103.06               | 44.17                | 18.26       | 131.00                         | 772.72                | 721.45                | 51.27                        | 7%   | 1,557                 |
| Employee & Child(ren)      | 639.52                  | 38.24    | 7.86        | 11.20                 | 696.82                      | 78.96                | 33.84                | 13.99       | 131.00                         | 439.03                | 406.05                | 32.98                        | 8%   | 5,134                 |
| Family                     | 1,014.40                | 38.24    | 13.08       | 11.20                 | 1,076.92                    | 106.73               | 45.75                | 18.90       | 131.00                         | 774.55                | 723.40                | 51.15                        | 7%   | 1,795                 |
| Est. Monthly Total (\$mil) | \$16.9                  | \$1.5    | \$0.3       | \$0.4                 | \$19.0                      | \$2.5                | \$1.1                | \$0.4       | \$5.0                          | \$10.0                | \$9.1                 | \$0.9                        |      | 38,528                |
| Novasys                    |                         |          |             |                       |                             |                      |                      |             |                                |                       |                       |                              |      |                       |
| Employee Only              | \$382.91                | \$24.61  | \$6.04      | \$11.20               | \$424.76                    | \$57.97              | \$24.84              | \$10.27     | \$131.00                       | \$200.68              | \$173.33              | \$27.35                      | 16%  | 2,962                 |
| Employee & Spouse          | 1,107.16                | 24.61    | 9.08        | 11.20                 | 1,152.05                    | 103.06               | 44.17                | 18.26       | 131.00                         | 855.56                | \$779.05              | 76.51                        | 10%  | 116                   |
| Employee & Child(ren)      | 706.57                  | 24.61    | 7.86        | 11.20                 | 750.24                      | 78.96                | 33.84                | 13.99       | 131.00                         | 492.45                | \$443.21              | 49.24                        | 11%  | 520                   |
| Family                     | 1,111.16                | 24.61    | 13.08       | 11.20                 | 1,160.05                    | 106.73               | 45.75                | 18.90       | 131.00                         | 857.68                | \$781.20              | 76.48                        | 10%  | 182                   |
| Est. Monthly Total (\$mil) | \$1.8                   | \$0.1    | \$0.0       | \$0.0                 | \$2.0                       | \$0.2                | \$0.1                | \$0.0       | \$0.5                          | \$1.1                 | \$1.0                 | \$0.1                        |      | 3,780                 |
| Novasys HD PPO             |                         |          |             |                       |                             |                      |                      |             |                                |                       |                       |                              |      |                       |
| Employee Only              | \$204.55                | \$24.61  | \$6.04      | \$11.20               | \$246.40                    | \$57.97              | \$24.84              | \$10.27     | \$131.00                       | \$22.32               | \$48.19               | (\$25.87)                    | -54% | 1,855                 |
| Employee & Spouse          | 602.78                  | 24.61    | 9.08        | 11.20                 | 647.67                      | 103.06               | 44.17                | 18.26       | 131.00                         | 351.18                | 429.93                | (78.75)                      | -18% | 154                   |
| Employee & Child(ren)      | 382.52                  | 24.61    | 7.86        | 11.20                 | 426.19                      | 78.96                | 33.84                | 13.99       | 131.00                         | 168.40                | 217.98                | (49.58)                      | -23% | 241                   |
| Family                     | 604.97                  | 24.61    | 13.08       | 11.20                 | 653.86                      | 106.73               | 45.75                | 18.90       | 131.00                         | 351.49                | 430.84                | (79.35)                      | -18% | 293                   |
| Est. Monthly Total (\$mil) | \$0.7                   | \$0.1    | \$0.0       | \$0.0                 | \$0.9                       | \$0.2                | \$0.1                | \$0.0       | \$0.3                          | \$0.2                 | \$0.3                 | -\$0.1                       |      | 2,543                 |
| Total (Monthly) (\$ mil)   | \$19.5                  | \$1.6    | \$0.3       | \$0.5                 | \$21.9                      | \$2.9                | \$1.3                | \$0.5       | \$5.9                          | \$11.3                | \$10.4                | \$0.9                        |      | 44,851                |
| Est Annual Total (\$ mil)  | \$233.5                 | \$19.5   | \$3.6       | \$6.0                 | \$262.7                     | \$35.0               | \$15.0               | \$6.2       | \$70.5                         | \$136.0               | \$124.9               | \$11.1                       |      |                       |

Note: The figures presented are preliminary and subject to change.



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## Option 2 – 50% Credit to HDPPO – Allocate \$18 million of Reserves – Retirees

### **CHEIRON**

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# **PSE Detailed Financials**

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|                            | С                       | LAIMS & I    | EXPENSE     | S                     |                             | AL                      | ALLOCATED RESERVES (in \$millions) |                   |                                |                         |                         |                        |      |                       |
|----------------------------|-------------------------|--------------|-------------|-----------------------|-----------------------------|-------------------------|------------------------------------|-------------------|--------------------------------|-------------------------|-------------------------|------------------------|------|-----------------------|
|                            | Blend ASE               | & PSE Retir  | ees         | Yes                   |                             | PSE PY                  | E                                  | 2010              | 2011                           | 2012                    | 2013                    |                        |      |                       |
|                            | Combine N               | M Ret with   | Actives     | No                    |                             | Actives - 9/3           | 0                                  | \$2.00            | \$6.20                         | \$3.80                  | \$2.00                  | Ī                      |      |                       |
|                            | Blend Nova              |              |             | Yes                   |                             | Retiree NME             | E -12/31                           | \$2.20            | \$1.32                         | \$0.88                  | \$0.00                  | •                      |      |                       |
|                            | If yes, % to            | -            | •           | 50%                   |                             | Retiree ME              | -12/31                             | \$1.80            | \$5.08                         | \$3.12                  | \$1.60                  |                        |      |                       |
|                            |                         | . ,          |             |                       |                             |                         |                                    | •                 | -                              |                         |                         | l                      |      |                       |
|                            | % to Blend F            |              | 1)          | 50%                   |                             |                         |                                    |                   |                                |                         |                         | 7                      |      |                       |
|                            | Blend NME v             | with ALL Act |             | No                    |                             | PSE - PEP               | M                                  | \$11.20           | \$11.20                        | \$11.20                 | \$11.20                 |                        |      |                       |
|                            | Blend Large             | Claims       |             | No                    |                             | Active Subsi            | dy From NME                        | E - PEPM          | \$0.00                         |                         |                         |                        |      |                       |
| 2011 vs. 2010              |                         |              |             |                       |                             |                         |                                    |                   |                                |                         |                         |                        |      |                       |
| Retirees                   | Medical and<br>Pharmacy | Expenses     | Corp Health | Retirement<br>Subsidy | Total<br>Monthly<br>Premium | Subsidy from<br>Actives | Reserve<br>Allocation              | Active<br>Subsidy | School<br>District<br>Contrib. | 2011 Total<br>Ret. Cost | 2010 Total<br>Ret. Cost | Change in Pr<br>(\$/%) |      | Assumed<br>Enrollment |
| Non-Medicare Eligible      |                         |              |             |                       |                             |                         |                                    |                   |                                |                         |                         |                        |      |                       |
| Retiree Only               | \$538.40                | \$28.98      | \$3.07      | \$0.00                | \$570.45                    | \$68.19                 | \$54.05                            | \$0.00            |                                | \$448.21                | \$527.62                | (\$79.41)              | -15% | 1,818                 |
| Retiree & NME SP           | 1,098.56                | 28.98        | 6.11        | -                     | 1,133.65                    | 68.19                   | 54.05                              | 0.00              |                                | 1,011.41                | 1,213.72                | (\$202.31)             | -17% | 204                   |
| Retiree & Child(ren)       | 874.50                  | 28.98        | 4.89        | -                     | 908.37                      | 68.19                   | 54.05                              | 0.00              |                                | 786.13                  | 939.28                  | (\$153.15)             | -16% | 11                    |
| Retiree & NME SP&CH        | 1,658.73                | 28.98        | 10.11       | -                     | 1,697.82                    | 68.19                   | 54.05                              | 0.00              |                                | 1,575.58                | 1,900.80                | (\$325.22)             | -17% | 2                     |
| Retiree & ME SP            | 684.09                  | 28.98        | 6.11        | -                     | 719.18                      | 68.19                   | 54.05                              | 0.00              |                                | 596.94                  | 609.70                  | (\$12.76)              | -2%  | -                     |
| Retiree & ME SP & CH       | 1,019.46                | 28.98        | 10.11       | -                     | 1,058.55                    | 68.19                   | 54.05                              | 0.00              |                                | 936.31                  | 1,004.01                | (\$67.70)              | -7%  | -                     |
| Est. Monthly Total (\$mil) | \$1.2                   | \$0.1        | \$0.0       |                       | \$1.3                       | \$0.1                   | \$0.1                              | \$0.0             |                                | \$1.0                   | \$1.2                   | -\$0.2                 |      | 2,035                 |
| Medicare Eligible          |                         |              |             |                       |                             |                         |                                    |                   |                                |                         |                         |                        |      |                       |
| Retiree Only               | \$140.80                | \$15.41      | Not Offered |                       | \$156.21                    | \$68.19                 | \$79.39                            |                   |                                | \$8.63                  | \$41.44                 | (\$32.81)              | -79% | 4,739                 |
| Retiree & NME SP           | 723.01                  | 15.41        | Not Offered |                       | 738.42                      | 68.19                   | 79.39                              |                   |                                | 590.83                  | 674.34                  | (\$83.51)              | -12% | 136                   |
| Retiree & Child(ren)       | 476.90                  | 15.41        | Not Offered |                       | 492.31                      | 68.19                   | 79.39                              |                   |                                | 344.73                  | 421.17                  | (\$76.44)              | -18% | 12                    |
| Retiree & NME SP&CH        | 1,019.46                | 15.41        | Not Offered |                       | 1,034.87                    | 68.19                   | 79.39                              |                   |                                | 887.29                  | 1,054.07                | (\$166.78)             | -16% | 3                     |
| Retiree & ME SP            | 281.62                  | 15.41        | Not Offered |                       | 297.03                      | 68.19                   | 79.39                              |                   |                                | 149.44                  | 170.59                  | (\$21.15)              | -12% | 440                   |
| Retiree & ME SP & CH       | 617.72                  | 15.41        | Not Offered |                       | 633.13                      | 68.19                   | 79.39                              |                   |                                | 485.55                  | 550.32                  | (\$64.77)              | -12% | 2                     |
| Est. Monthly Total (\$mil) | \$0.9                   | \$0.1        |             |                       | \$1.0                       | \$0.4                   | \$0.4                              |                   |                                | \$0.2                   | \$0.4                   | -\$0.2                 |      | 5,332                 |
| Total (Est. Monthly)       | \$2.1                   | \$0.1        | \$0.0       | \$0.0                 | \$2.3                       | \$0.5                   | \$0.5                              |                   |                                | \$1.2                   | \$1.6                   | (\$0.4)                |      | 7,367                 |
| Total (Est. Annual)        | \$25.4                  | \$1.7        | \$0.1       | \$0.0                 | \$27.2                      | \$6.0                   | \$6.4                              | \$0.0             |                                | \$14.7                  | \$19.1                  | -\$4.4                 |      |                       |



# Option 3 – Multi-year Blend Non-Medicare Retirees with \$18 million reserve allocation - Actives

### **CHEIRON**

# **2SE Detailed Financials**

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| CLAIMS & EXPENSES            | 5                 |
|------------------------------|-------------------|
| Blend ASE & PSE Retirees     | No                |
| Combine NME Ret with Actives | Yes               |
| Blend Novasys & HDPPO        | Yes               |
| If yes, % to Blend (PSE)     | <mark>50</mark> % |
| % to Blend Pharmacy (All)    | <mark>50</mark> % |
| -                            |                   |

| ALLOCATE                 | D RESE  | RVES (i | n \$millior | າs)     |  |  |  |  |  |  |
|--------------------------|---------|---------|-------------|---------|--|--|--|--|--|--|
| PSE PYE                  | 2010    | 2011    | 2012        | 2013    |  |  |  |  |  |  |
| Actives - 9/30           | \$2.00  | \$11.84 | \$7.33      | \$3.38  |  |  |  |  |  |  |
| Retiree NME -12/31       | \$2.20  | \$0.00  | \$0.00      | \$0.00  |  |  |  |  |  |  |
| Retiree ME -12/31        | \$1.80  | \$0.76  | \$0.47      | \$0.22  |  |  |  |  |  |  |
| RETIREE                  | SUBSID  | Y FROM  | ACTIVE      | S       |  |  |  |  |  |  |
| PSE - PEPM               | \$11.20 | \$11.20 | \$11.20     | \$11.20 |  |  |  |  |  |  |
| NME Ret. Blending Holdba | ck PEPM | \$63.55 |             |         |  |  |  |  |  |  |
| Totaling (\$n            | nil)    | \$1.55  |             |         |  |  |  |  |  |  |

### 2011 vs. 2010

|                            |             |          |             |            | Total    |          |          |             | School   |            |            |              |        |            |
|----------------------------|-------------|----------|-------------|------------|----------|----------|----------|-------------|----------|------------|------------|--------------|--------|------------|
|                            | Medical and | _        |             | Retirement | Monthly  | Act 1842 | Act 1421 |             | District | 2011 Total | 2010 Total | Change in Pr | emiums | Assumed    |
| Actives                    | Pharmacy*   | Expenses | Corp Health | Subsidy    | Premium  | Contrib. | Contrib. | Res. Alloc. | Contrib. | EE Cost    | EE Cost    | (\$/%)       |        | Enrollment |
| Health Advantage           |             |          |             |            |          |          |          |             |          |            |            |              |        |            |
| Employee Only              | \$347.70    | \$37.84  | \$6.04      | \$11.20    | \$402.78 | \$57.97  | \$24.84  | \$18.53     | \$131.00 | \$170.44   | \$152.69   | \$17.75      | 12%    | 30,042     |
| Employee & Spouse          | 1,032.36    | 37.84    | 9.08        | 11.20      | 1,090.48 | 103.06   | 44.17    | 40.51       | 131.00   | 771.74     | 721.45     | 50.29        | 7%     | 1,557      |
| Employee & Child(ren)      | 653.29      | 37.84    | 7.86        | 11.20      | 710.19   | 78.96    | 33.84    | 29.52       | 131.00   | 436.88     | 406.05     | 30.83        | 8%     | 5,134      |
| Family                     | 1,036.06    | 37.84    | 13.08       | 11.20      | 1,098.18 | 106.73   | 45.75    | 40.88       | 131.00   | 773.83     | 723.40     | 50.43        | 7%     | 1,795      |
| Est. Monthly Total (\$mil) | \$17.3      | \$1.5    | \$0.3       | \$0.4      | \$19.4   | \$2.5    | \$1.1    | \$0.8       | \$5.0    | \$10.0     | \$9.1      | \$0.9        |        | 38,528     |
| Novasys                    |             |          |             |            |          |          |          |             |          |            |            |              |        |            |
| Employee Only              | \$385.00    | \$24.21  | \$6.04      | \$11.20    | \$426.45 | \$57.97  | \$24.84  | \$18.53     | \$131.00 | \$194.11   | \$173.33   | \$20.78      | 12%    | 2,962      |
| Employee & Spouse          | 1,113.21    | 24.21    | 9.08        | 11.20      | 1,157.70 | 103.06   | 44.17    | 40.51       | 131.00   | 838.96     | \$779.05   | 59.91        | 8%     | 116        |
| Employee & Child(ren)      | 710.43      | 24.21    | 7.86        | 11.20      | 753.70   | 78.96    | 33.84    | 29.52       | 131.00   | 480.38     | \$443.21   | 37.17        | 8%     | 520        |
| Family                     | 1,117.23    | 24.21    | 13.08       | 11.20      | 1,165.72 | 106.73   | 45.75    | 40.88       | 131.00   | 841.37     | \$781.20   | 60.17        | 8%     | 182        |
| Est. Monthly Total (\$mil) | \$1.8       | \$0.1    | \$0.0       | \$0.0      | \$2.0    | \$0.2    | \$0.1    | \$0.1       | \$0.5    | \$1.1      | \$1.0      | \$0.1        |        | 3,780      |
| Novasys HD PPO             |             |          |             |            |          |          |          |             |          |            |            |              |        |            |
| Employee Only              | \$206.10    | \$24.21  | \$6.04      | \$11.20    | \$247.55 | \$57.97  | \$24.84  | \$18.53     | \$131.00 | \$15.21    | \$48.19    | (\$32.98)    | -68%   | 1,855      |
| Employee & Spouse          | 607.35      | 24.21    | 9.08        | 11.20      | 651.84   | 103.06   | 44.17    | 40.51       | 131.00   | 333.10     | 429.93     | (96.83)      | -23%   | 154        |
| Employee & Child(ren)      | 385.42      | 24.21    | 7.86        | 11.20      | 428.69   | 78.96    | 33.84    | 29.52       | 131.00   | 155.37     | 217.98     | (62.61)      | -29%   | 241        |
| Family                     | 609.56      | 24.21    | 13.08       | 11.20      | 658.05   | 106.73   | 45.75    | 40.88       | 131.00   | 333.70     | 430.84     | (97.14)      | -23%   | 293        |
| Est. Monthly Total (\$mil) | \$0.7       | \$0.1    | \$0.0       | \$0.0      | \$0.9    | \$0.2    | \$0.1    | \$0.1       | \$0.3    | \$0.2      | \$0.3      | -\$0.1       |        | 2,543      |
| Total (Monthly) (\$ mil)   | \$19.9      | \$1.6    | \$0.3       | \$0.5      | \$22.3   | \$2.9    | \$1.3    | \$1.0       | \$5.9    | \$11.2     | \$10.4     | \$0.8        |        | 44,851     |
| Est Annual Total (\$ mil)  | \$238.3     | \$19.3   | \$3.6       | \$6.0      | \$267.3  | \$35.0   | \$15.0   | \$11.8      | \$70.5   | \$134.9    | \$124.9    | \$10.1       |        |            |
| *Rates reflect NME Retire  | · ·         |          |             |            | ,        |          |          | , ,         | ,        | , - J      | , ,        | Ŧ            |        |            |

\*Rates reflect NME Retiree Blending holdback





## Option 3 – Multi-year Blend Non-Medicare Retirees with \$18 million reserve allocation - Retirees

|                            |                       |              | 23          | Det        | ailed            | Finar          | cials         | ;                    |                |                |                |              | H      | scan)      |
|----------------------------|-----------------------|--------------|-------------|------------|------------------|----------------|---------------|----------------------|----------------|----------------|----------------|--------------|--------|------------|
|                            | C                     | LAIMS & E    | EXPENSES    | 5          |                  | AL             | LOCATE        | D RESE               | RVES (i        | n \$millior    | າຣ)            |              |        |            |
|                            | Blend ASE             | & PSE Retire | ees         | No         |                  | PSE PYI        |               | 2010                 | 2011 2012 2013 |                |                |              |        |            |
|                            | Combine N             | M Ret with A | ctives      | Yes        |                  | Actives - 9/30 |               | \$2.00               | \$11.84        | \$7.33         | \$3.38         |              |        |            |
|                            | Blend Novas           |              |             | Yes        |                  | Retiree NME    | -12/31        | \$2.20               | \$0.00         | \$0.00         | \$0.00         |              |        |            |
|                            | If yes, % to I        | •            |             | 50%        |                  | Retiree ME -   | 12/31         | \$1.80               | \$0.76         | \$0.47         | \$0.22         | -            |        |            |
|                            | % to Blend P          |              | <b>`</b>    | 50%        |                  | RETIREE        |               | SUBSIDY FROM ACTIVES |                |                | -              |              |        |            |
|                            |                       |              | ,           | No         |                  | PSE - PEP      |               |                      | \$11.20        | \$11.20        | \$11.20        |              |        |            |
|                            | Blend NME v           |              |             |            |                  | -              |               | \$11.20              |                | <b>ֆΙΙ.2</b> 0 | <b>ֆ11.2</b> 0 |              |        |            |
| 0044                       | Blend Large Claims No |              |             |            |                  | NME Ret. Ble   | ending Holdba | ick PEPM             | \$63.55        |                |                |              |        |            |
| 2011 vs. 2010              |                       |              |             |            |                  |                |               |                      |                |                |                |              |        |            |
|                            | Medical and           |              |             | Retirement | Total<br>Monthly | Subsidy        | Reserve       |                      |                | 2011 Total     | 2010 Total     | Change in Pr | omiumo | Assumed    |
| Retirees                   | Pharmacy*             | Expenses     | Corp Health | Subsidy    | Premium          | Contrib.       | Allocation    |                      |                | Ret. Cost      | Ret. Cost      | (\$/%)       |        | Enrollment |
| Non-Medicare Eligible      |                       |              |             |            |                  |                |               |                      |                |                |                |              |        |            |
| Retiree Only               | \$413.54              | \$37.84      | \$6.04      |            | \$457.42         | \$0.00         | \$0.00        |                      |                | \$457.42       | \$527.62       | (\$70.20)    | -13%   | 1,818      |
| Retiree & NME SP           | 1,105.09              | 37.84        | 9.08        |            | 1,152.01         | 0.00           | 0.00          |                      |                | 1,152.01       | 1,213.72       | (\$61.71)    | -5%    | 204        |
| Retiree & Child(ren)       | 722.58                | 37.84        | 7.86        |            | 768.28           | 0.00           | 0.00          |                      |                | 768.28         | 939.28         | (\$171.00)   | -18%   | 11         |
| Retiree & NME SP&CH        | 1,108.90              | 37.84        | 13.08       |            | 1,159.82         | 0.00           | 0.00          |                      |                | 1,159.82       | 1,900.80       | (\$740.98)   | -39%   | 2          |
| Retiree & ME SP            | 552.96                | 37.84        | 6.04        |            | 596.84           | 0.00           | 0.00          |                      |                | 596.84         | 609.70         | (\$12.86)    | -2%    | -          |
| Retiree & ME SP & CH       | 862.01                | 37.84        | 7.86        |            | 907.71           | 0.00           | 0.00          |                      |                | 907.71         | 1,004.01       | (\$96.30)    | -10%   | -          |
| Est. Monthly Total (\$mil) | \$1.0                 | \$0.1        | \$0.0       | \$0.0      | \$1.1            | \$0.0          | \$0.0         |                      |                | \$1.1          | \$1.2          | -\$0.1       |        | 2,035      |
| Medicare Eligible          |                       |              |             |            |                  |                |               |                      |                |                |                |              |        |            |
| Retiree Only               | \$134.75              | \$15.41      | Not Offered |            | \$150.16         | \$108.72       |               |                      |                | \$41.44        | \$41.44        | \$0.00       | 0%     | 4,739      |
| Retiree & NME SP           | 552.96                | 15.41        | Not Offered |            | 568.37           | \$0.00         |               |                      |                | 568.37         | 674.34         | (\$105.97)   | -16%   | 136        |
| Retiree & Child(ren)       | 443.79                | 15.41        | Not Offered |            | 459.20           | \$38.03        |               |                      |                | 421.17         | 421.17         | \$0.00       | 0%     | 12         |
| Retiree & NME SP&CH        | 862.01                | 15.41        | Not Offered |            | 877.42           | \$0.00         |               |                      |                | 877.42         | 1,054.07       | (\$176.65)   | -17%   | 3          |
| Retiree & ME SP            | 269.50                | 15.41        | Not Offered |            | 284.91           | \$114.32       |               |                      |                | 170.59         | 170.59         | \$0.00       | 0%     | 440        |
| Retiree & ME SP & CH       | 578.55                | 15.41        | Not Offered |            | 593.96           | \$43.64        |               |                      |                | 550.32         | 550.32         | \$0.00       | 0%     | 2          |
| Est. Monthly Total (\$mil) | \$0.8                 | \$0.1        |             |            | \$0.9            | \$0.6          |               |                      |                | \$0.4          | \$0.4          | \$0.0        |        | 5,332      |
| Total (Est. Monthly)       | \$1.8                 | \$0.2        | \$0.0       | \$0.0      | \$2.0            | \$0.6          | \$0.0         | \$0.0                | \$0.0          | \$1.4          | \$1.6          | -\$0.2       |        | 7,367      |
| Total (Est. Annual)        | \$21.9                | \$1.9        | \$0.2       | \$0.0      | \$24.0           | \$6.8          | \$0.0         | \$0.0                | \$0.0          | \$17.2         | \$19.1         | -\$1.9       |        |            |
| *Rates reflect NME Retire  | ee Blending hol       | dback        |             |            |                  |                |               |                      |                |                |                |              |        |            |





# Comparison of Rates – Actives

|                            | Total Monthly Premium 2010-2011 Total Cost (to Partici |               |            |            |               |                                       |
|----------------------------|--------------------------------------------------------|---------------|------------|------------|---------------|---------------------------------------|
|                            |                                                        | Option 2 - w/ | Option 3 - |            | Option 2 - w/ | • • • • • • • • • • • • • • • • • • • |
|                            | Option 1 -                                             | Reserve       | Multi-year | Option 1 - | Reserve       | Multi-year                            |
| Actives                    | Baseline                                               | Allocated     | Blend Ret. | Baseline   | Allocated     | Blend Ret.                            |
| Health Advantage           |                                                        |               |            |            |               |                                       |
| Employee Only              | \$395.10                                               | \$395.10      | \$402.78   | \$179.30   | \$171.02      | \$170.44                              |
| Employee & Spouse          | 1,069.21                                               | 1,069.21      | 1,090.48   | 787.45     | 772.72        | 771.74                                |
| Employee & Child(ren)      | 696.82                                                 | 696.82        | 710.19     | 450.31     | 439.03        | 436.88                                |
| Family                     | 1,076.92                                               | 1,076.92      | 1,098.18   | 789.79     | 774.55        | 773.83                                |
| Est. Monthly Cost (\$ mil) | \$19.0                                                 | \$19.0        | \$19.4     | \$10.3     | \$10.0        | \$10.0                                |
| Novasys                    |                                                        |               |            |            |               |                                       |
| Employee Only              | \$424.76                                               | \$424.76      | \$426.45   | \$208.96   | \$200.68      | \$194.11                              |
| Employee & Spouse          | 1,152.05                                               | 1,152.05      | 1,157.70   | 870.29     | 855.56        | 838.96                                |
| Employee & Child(ren)      | 750.24                                                 | 750.24        | 753.70     | 503.73     | 492.45        | 480.38                                |
| Family                     | 1,160.05                                               | 1,160.05      | 1,165.72   | 872.92     | 857.68        | 841.37                                |
| Est. Monthly Cost (\$ mil) | \$2.0                                                  | \$2.0         | \$2.0      | \$1.1      | \$1.1         | \$1.1                                 |
| Novasys HD PPO             |                                                        |               |            |            |               |                                       |
| Employee Only              | \$246.40                                               | \$246.40      | \$247.55   | \$30.60    | \$22.32       | \$15.21                               |
| Employee & Spouse          | 647.67                                                 | 647.67        | 651.84     | 365.91     | 351.18        | 333.10                                |
| Employee & Child(ren)      | 426.19                                                 | 426.19        | 428.69     | 179.68     | 168.40        | 155.37                                |
| Family                     | 653.86                                                 | 653.86        | 658.05     | 366.73     | 351.49        | 333.70                                |
| Est. Monthly Cost (\$ mil) | \$0.9                                                  | \$0.9         | \$0.9      | \$0.3      | \$0.2         | \$0.2                                 |
| Total (Monthly) (\$ mil)   | \$21.9                                                 | \$21.9        | \$22.3     | \$11.7     | \$11.3        | \$11.2                                |
| Est Annual Cost (\$ mil)   | \$262.7                                                | \$262.7       | \$267.3    | \$141.0    | \$136.0       | \$134.9                               |





# **Comparison of Rates – Retirees**

|                            | Tota       | I Monthly Prer | nium                                  | 2010-2011 7 | otal Cost (to I | Participants) |
|----------------------------|------------|----------------|---------------------------------------|-------------|-----------------|---------------|
|                            |            | Option 2 - w/  | • • • • • • • • • • • • • • • • • • • |             | Option 2 - w/   | Option 3 -    |
|                            | Option 1 - | Reserve        | Multi-year                            | Option 1 -  | Reserve         | Multi-year    |
| Retirees                   | Baseline   | Allocated      | Blend Ret.                            | Baseline    | Allocated       | Blend Ret.    |
| Non-Medicare Eligible      |            |                |                                       |             |                 |               |
| Retiree Only               | \$570.45   | \$570.45       | \$457.42                              | \$448.21    | \$448.21        | \$457.42      |
| Retiree & NME SP           | 1,133.65   | 1,133.65       | 1,152.01                              | 1,011.41    | 1,011.41        | 1,152.01      |
| Retiree & Child(ren)       | 908.37     | 908.37         | 768.28                                | 786.13      | 786.13          | 768.28        |
| Retiree & NME SP & CH      | 1,697.82   | 1,697.82       | 1,159.82                              | 1,575.58    | 1,575.58        | 1,159.82      |
| Retiree & ME SP            | 719.18     | 719.18         | 596.84                                | 596.94      | 596.94          | 596.84        |
| Retiree & ME SP & CH       | 1,058.55   | 1,058.55       | 907.71                                | 936.31      | 936.31          | 907.71        |
| Est. Monthly Cost (\$ mil) | \$1.3      | \$1.3          | \$1.1                                 | \$1.0       | \$1.0           | \$1.1         |
| Medicare Eligible          |            |                |                                       |             |                 |               |
| Retiree Only               | \$156.21   | \$156.21       | \$150.16                              | \$71.15     | \$8.63          | \$41.44       |
| Retiree & NME SP           | 738.42     | 738.42         | 568.37                                | 590.83      | 590.83          | 568.37        |
| Retiree & Child(ren)       | 492.31     | 492.31         | 459.20                                | 407.25      | 344.73          | 421.17        |
| Retiree & NME SP & CH      | 1,034.87   | 1,034.87       | 813.87                                | 949.81      | 887.29          | 813.87        |
| Retiree & ME SP            | 297.03     | 297.03         | 284.91                                | 211.96      | 149.44          | 170.59        |
| Retiree & ME SP & CH       | 633.13     | 633.13         | 593.96                                | 548.06      | 485.55          | 550.32        |
| Total Monthly Cost         | \$1.0      | \$1.0          | \$0.9                                 | \$0.5       | \$0.2           | \$0.4         |
| Total (Est. Monthly)       | \$2.3      | \$2.3          | \$2.0                                 | \$1.6       | \$1.2           | \$1.4         |
| Total (Est. Annual)        | \$27.2     | \$27.2         | \$24.0                                | \$18.6      | \$14.7          | \$17.2        |





# Appendix A – 2009-2010 Final Rate Details

| Actives                    | Medical  | Prescription<br>Drug | Corp<br>Health | Retirement<br>Subsidy | Total<br>Monthly<br>Premium | Act 1842<br>Contrib. | Act 1421<br>Contrib. | Res.<br>Alloc. | School<br>District<br>Contrib. | 2010 Total<br>EE Cost | 2009 Total<br>EE Cost | Change in<br>Premiums |      | Most<br>Recent<br>Enrollment |
|----------------------------|----------|----------------------|----------------|-----------------------|-----------------------------|----------------------|----------------------|----------------|--------------------------------|-----------------------|-----------------------|-----------------------|------|------------------------------|
| Health Advantage           |          |                      |                |                       |                             |                      |                      |                |                                |                       |                       |                       |      |                              |
| Employee Only              | \$282.49 | \$71.70              | \$6.04         | \$11.20               | \$371.43                    | \$58.93              | \$25.42              | \$3.39         | \$131.00                       | \$152.69              | \$180.36              | (\$27.67)             | -15% | 28,411                       |
| Employee & Spouse          | 788.13   | 200.04               | 9.08           | 11.20                 | 1,008.45                    | 104.77               | 45.20                | 6.03           | 131.00                         | 721.45                | 770.62                | (49.17)               | -6%  | 1,640                        |
| Employee & Child(ren)      | 508.46   | 129.05               | 7.86           | 11.20                 | 656.57                      | 80.27                | 34.63                | 4.62           | 131.00                         | 406.05                | 434.58                | (28.53)               | -7%  | 4,902                        |
| Family                     | 790.93   | 200.74               | 13.08          | 11.20                 | 1,015.95                    | 108.50               | 46.81                | 6.24           | 131.00                         | 723.40                | 773.30                | (49.90)               | -6%  | 1,801                        |
| Est. Monthly Cost (\$ mil) | \$13.2   | \$3.4                | \$0.2          | \$0.4                 | \$17.3                      | \$2.4                | \$1.1                | \$0.1          | \$4.8                          | \$8.8                 |                       |                       |      | 36,754                       |
| Novasys                    |          |                      |                |                       |                             |                      |                      |                |                                |                       |                       |                       |      |                              |
| Employee Only              | \$303.13 | \$71.70              | \$6.04         | \$11.20               | \$392.07                    | \$58.93              | \$25.42              | \$3.39         | \$131.00                       | \$173.33              | \$185.30              | (\$11.97)             | -6%  | 3,740                        |
| Employee & Spouse          | 845.73   | 200.04               | 9.08           | 11.20                 | 1,066.05                    | 104.77               | 45.20                | 6.03           | 131.00                         | 779.05                | 784.42                | (5.37)                | -1%  | 164                          |
| Employee & Child(ren)      | 545.62   | 129.05               | 7.86           | 11.20                 | 693.73                      | 80.27                | 34.63                | 4.62           | 131.00                         | 443.21                | 443.48                | (0.27)                | 0%   | 704                          |
| Family                     | 848.73   | 200.74               | 13.08          | 11.20                 | 1,073.75                    | 108.50               | 46.81                | 6.24           | 131.00                         | 781.20                | 787.14                | (5.94)                | -1%  | 274                          |
| Est. Monthly Cost (\$ mil) | \$1.9    | \$0.4                | \$0.0          | \$0.1                 | \$2.4                       | \$0.3                | \$0.1                | \$0.0          | \$0.6                          | \$1.3                 |                       |                       |      | 4,882                        |
| Novasys HD PPO             |          |                      |                |                       |                             |                      |                      |                |                                |                       |                       |                       |      |                              |
| Employee Only              | \$200.04 | \$49.65              | \$6.04         | \$11.20               | \$266.93                    | \$58.93              | \$25.42              | \$3.39         | \$131.00                       | \$48.19               | \$99.84               | (\$51.65)             | -52% | 1,493                        |
| Employee & Spouse          | 558.13   | 138.52               | 9.08           | 11.20                 | 716.93                      | 104.77               | 45.20                | 6.03           | 131.00                         | 429.93                | 545.98                | (116.05)              | -21% | 117                          |
| Employee & Child(ren)      | 360.08   | 89.36                | 7.86           | 11.20                 | 468.50                      | 80.27                | 34.63                | 4.62           | 131.00                         | 217.98                | 289.66                | (71.68)               | -25% | 191                          |
| Family                     | 560.11   | 139.00               | 13.08          | 11.20                 | 723.39                      | 108.50               | 46.81                | 6.24           | 131.00                         | 430.84                | 547.86                | (117.02)              | -21% | 215                          |
| Est. Monthly Cost (\$ mil) | \$0.6    | \$0.1                | \$0.0          | \$0.0                 | \$0.7                       | \$0.1                | \$0.1                | \$0.0          | \$0.3                          | \$0.3                 |                       |                       |      | 2,016                        |
| Total (Monthly) (\$ mil)   | \$15.7   | \$3.9                | \$0.3          | \$0.5                 | \$20.4                      | \$2.9                | \$1.3                | \$0.2          | \$5.7                          | \$10.4                |                       |                       |      | 43,652                       |
| Est Annual Cost (\$ mil)   | \$188.1  | \$47.3               | \$3.6          | \$5.9                 | \$244.9                     | \$34.8               | \$15.0               | \$2.0          | \$68.6                         | \$124.5               |                       |                       |      |                              |



# Appendix B Assumptions & Methods

#### **Total Rate Projection Methodology:**

The H-Scan model methodology includes several options when projecting rates. First, choose a period for the per person per month (PPPM) experience period. These claims are trended to the projection period, which is the year starting 10/1/2010 for PSE Actives or the year starting 1/1/2011 for PSE Retirees, using the trend factors below (or those input by the user of H-scan). Next, decide which groups to combine for rating. This includes the options of whether or not to blend ASE and PSE, Actives and Non-Medicare Eligible (NME) Retirees, and NovaSys and NovaSys HD. Once the rating groups are set, decide on the appropriate tiering factors, primarily deciding whether or not to use the current tiering factors. The resulting rates will reflect the decisions displayed in the Rating Options. For expenses, we relied on actual negotiated vendor fees plus estimated EBD expenses.

#### **Total Rate Projection Assumptions:**

**Population Projection:** 

Same as Enrollment on 3/31/2010

| Investment return*: |               | 0%               |                |               |                         |                   |          |       |          |
|---------------------|---------------|------------------|----------------|---------------|-------------------------|-------------------|----------|-------|----------|
| Annual Trend*:      |               | Health Advantage | <u>NovaSys</u> | <u>HD PPO</u> | ARHealth Retirees       | Behavioral Health | Pharmacy | Life  | Expenses |
|                     | non-Medicare: | 5.00%            | 5.00%          | 5.00%         | Use either Medicare     | 0.00%             | 8.50%    | 0.00% | 0.00%    |
|                     | Medicare:     | 5.00%            | 5.00%          | 5.00%         | or Non-Medicare Factors | 0.00%             | Not Used | 0.00% | 0.00%    |

\* Unless otherwise shown in the screen capture. Please see additional analyses on following page.

| s applied to the P | PPM cost for 201                                                                                                                                                             | 1 benefits. These                                                                                                                                                                                                                                                                                                                                                                                                                                        | e factors were devel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | oped by the prid                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | or actuary.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 0.9780             | 0.9780                                                                                                                                                                       | 0.9193                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Use either Medicare                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 0.9776             | 0.9776                                                                                                                                                                       | 0.9168                                                                                                                                                                                                                                                                                                                                                                                                                                                   | or Non-Medicare Factors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.0105             | 1.0105                                                                                                                                                                       | 1.0105                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.0650             | N/A                                                                                                                                                                          | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Use either Medicare                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1.0650             | N/A                                                                                                                                                                          | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                      | or Non-Medicare Factors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Health Advantage   | HA or NovaSys                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                          | HD PPO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Medicare                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| or NovaSys         | <b>Pharmacy</b>                                                                                                                                                              | HD PPO                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Pharmacy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Medicare *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Pharmacy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 0.8310             | 0.6900                                                                                                                                                                       | 0.6870                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 0.5200                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                    |                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                    |                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Actives                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Actives            | Actives                                                                                                                                                                      | Retirees                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Retirees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Actives only                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Blended with                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Health Advantage   | <u>NovaSys</u>                                                                                                                                                               | Non-Medicare                                                                                                                                                                                                                                                                                                                                                                                                                                             | Medicare                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | EBD*                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | NME - EBD*                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| \$26.09            | \$13.92                                                                                                                                                                      | \$20.14                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$14.96                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$8.97                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$8.97                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| \$27.13            | \$13.90                                                                                                                                                                      | \$20.74                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$15.41                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$6.21                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$6.21                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| \$27.53            | \$13.90                                                                                                                                                                      | \$20.74                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$15.41                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$9.26                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$8.86                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                    | 0.9780<br>0.9776<br>1.0105<br>1.0650<br><u>Health Advantage</u><br><u>or NovaSys</u><br>0.8310<br><u>Actives</u><br><u>Health Advantage</u><br>\$26.09<br>\$27.13<br>\$27.53 | 0.9780         0.9780           0.9776         0.9776           1.0105         1.0105           1.0650         N/A           Health Advantage         HA or NovaSys           or NovaSys         Pharmacy           0.8310         0.6900           Actives         Actives           Health Advantage         NovaSys           9         \$13.92           \$26.09         \$13.92           \$27.13         \$13.90           \$27.53         \$13.90 | 0.9780         0.9780         0.9193           0.9776         0.9776         0.9168           1.0105         1.0105         1.0105           1.0650         N/A         N/A           1.0650         N/A         N/A           Health Advantage         HA or NovaSys         HD PPO           0.8310         0.6900         0.6870           Actives         Actives         Retirees           ¥26.09         \$13.92         \$20.14           \$27.13         \$13.90         \$20.74           \$27.53         \$13.90         \$20.74 | No.         0.9780         0.9193         Use either Medicare           0.9776         0.9776         0.9168         or Non-Medicare Factors           1.0105         1.0105         1.0105         Use either Medicare           1.0650         N/A         N/A         Use either Medicare           0.8310         0.6900         0.6870         Pharmacy           0.8310         0.6900         0.6870         0.5200           Actives         Actives         Retirees         Medicare           ¥26.09         \$13.92         \$20.14         \$14.96           \$27.13         \$13.90         \$20.74         \$15.41 | 1.1       0.9780       0.9780       0.9193       Use either Medicare       1.000         0.9776       0.9776       0.9168       or Non-Medicare Factors       1.000         1.0105       1.0105       1.0105       1.000         1.0650       N/A       N/A       Use either Medicare       1.000         1.0650       N/A       N/A       Use either Medicare       1.000         1.0650       N/A       N/A       Use either Medicare       1.000         1.0650       N/A       N/A       Or Non-Medicare Factors       1.000         Health Advantage       HA or NovaSys       HD PPO       Pharmacy       Medicare *         0.8310       0.6900       0.6870       0.5200       Medicare *         Ketives       Actives       Retirees       Medicare         Health Advantage       NovaSys       Non-Medicare       Medicare         \$26.09       \$13.92       \$20.14       \$14.96         \$27.13       \$13.90       \$20.74       \$15.41         \$27.53       \$13.90       \$20.74       \$15.41 | 0.9776         0.9776         0.9168         or Non-Medicare Factors         1.000         1.000           1.0105         1.0105         1.0105         1.0105         1.000         1.000           1.0650         N/A         N/A         Use either Medicare         1.000         1.000           1.0650         N/A         N/A         Use either Medicare         1.000         1.000           1.0650         N/A         N/A         N/A         Use either Medicare         1.000         1.000           1.0650         N/A         N/A         N/A         Use either Medicare         1.000         1.000           Health Advantage         HA or NovaSys         Pharmacy         Medicare         Medicare         Pharmacy           0.8310         0.6900         0.6870         0.5200         Medicare         Pharmacy           Not Applicable         Ketives         Retirees         Retirees         Medicare         EBD*           K26.09         \$13.92         \$20.14         \$14.96         \$8.97         \$8.97           \$27.13         \$13.90         \$20.74         \$15.41         \$9.26         \$9.26 |

\* Assumed to include UAM expenses (both Rx and Medical), EAP, weight management, smoking cessation, and Integrail cost.

The assumed Rx Rebates for PSE are 0%. The actual Rx Rebates based on the 2009 plan year are 2%.

#### Part D Subsidy: PSE - Not Applicable

Seasonality:

We have not used seasonality factors, instead we are requiring that the base and projected period be for an annual period.

#### Used for Incurred Claims Development:

**Method:** We calculated the Paid-to-Date claims by network provider and major rate structure (Actives, non-Medicare retirees v. Medicare retirees) by using the claims triangles for Health Advantage and the individual claims and eligibility databases for NovaSys and InformedRx. To determine the relationship and family tiers, we link each claim to the eligibility database. Also, we use the Plan ID in the eligibility data for each month to determine whether a member should be considered as part of the Active, Non-Medicare Retiree or Medicare Retiree Plan. Finally, we applied the below completion factors to the Paid-to-Date claims to calculate the Incurred claims.



**Rx Rebates:** 

# Appendix B Assumptions & Methods (continued)

#### Paid-to-Date Claims:

Health Advantage:

Service dates from January 1, 2009 to December 31, 2009 and process dates from January 1, 2009 to March 31, 2010. We assume March 2010 are split in the same relationship between rating tiers as the February 2010 individual claims.

| NovaSys:  |  |
|-----------|--|
| Pharmacy: |  |

Service dates from January 1, 2009 to December 31, 2009 and process dates from January 1, 2009 to March 31, 2010. Service dates from March 1, 2009 to February 28, 2010 and process dates from March 1, 2009 to March 31, 2010.

#### **Completion Factors:**

Health Advantage:

NovaSys:

Pharmacy:

PSE

We used the data from lag reports with service dates from January 1, 2008 to December 31, 2009 and process dates from January 1, 2008 to March 31, 2010 to develop the completion factors.

We used the individual claims database with service dates from January 1, 2008 to December 31, 2009 and process dates from January 1, 2008 to March 31, 2010 to develop the completion factors. We aggregate the data by network provider and major rate structure (Actives, non-Medicare retirees v. Medicare retirees) We used the individual claims database with service dates from January 1, 2008 to January 31, 2010 and process dates from January 1, 2008 to March 31, 2010 to develop the completion factors. We aggregated the data by network provider and major rate structure (Actives, non-Medicare retirees, Nedicare retirees)

|              |                  |                |        |          | ARHealth Non-     | Pharmacy non-     | Medicare | Medicare |
|--------------|------------------|----------------|--------|----------|-------------------|-------------------|----------|----------|
|              | Health Advantage | <u>NovaSys</u> | HD PPO | Pharmacy | Medicare Retirees | Medicare Retirees | Retirees | Retirees |
| January-09   | 0.998            | 0.996          | 0.997  | n/a      | 0.997             | n/a               | 0.995    | n/a      |
| February-09  | 0.998            | 0.996          | 0.997  | n/a      | 0.997             | 1.000             | 0.989    | 1.000    |
| March-09     | 0.998            | 0.996          | 0.996  | 1.000    | 0.996             | 1.000             | 0.989    | 1.000    |
| April-09     | 0.997            | 0.996          | 0.996  | 1.000    | 0.996             | 1.000             | 0.974    | 1.000    |
| May-09       | 0.996            | 0.995          | 0.996  | 1.000    | 0.992             | 1.000             | 0.974    | 1.000    |
| June-09      | 0.994            | 0.993          | 0.995  | 1.000    | 0.992             | 1.000             | 0.973    | 1.000    |
| July-09      | 0.991            | 0.983          | 0.994  | 1.000    | 0.989             | 1.000             | 0.969    | 1.000    |
| August-09    | 0.988            | 0.979          | 0.992  | 1.000    | 0.984             | 1.000             | 0.962    | 1.000    |
| September-09 | 0.985            | 0.973          | 0.986  | 1.000    | 0.984             | 1.000             | 0.957    | 1.000    |
| October-09   | 0.979            | 0.967          | 0.960  | 1.000    | 0.979             | 1.000             | 0.951    | 1.000    |
| November-09  | 0.965            | 0.957          | 0.949  | 1.000    | 0.971             | 1.000             | 0.941    | 1.000    |
| December-09  | 0.933            | 0.938          | 0.931  | 1.000    | 0.947             | 1.000             | 0.916    | 1.000    |
| January-10   | n/a              | n/a            | n/a    | 1.000    | n/a               | 1.000             | n/a      | 1.000    |
| February-10  | n/a              | n/a            | n/a    | 0.999    | n/a               | 1.000             | n/a      | 1.000    |
|              | n/a              | n/a            |        | 0.999    | n/a               |                   |          |          |

Note that Life and Behavioral health are insured. Therefore, no completion factors are needed. Actual premium was used and trended.

#### **Rating Tier Methodology:**

To develop the rates by family status, we take the prior approved rating tier factors and multiply them by a factor to adjust for the current enrollment selection for each of the major groupings: Active -Health Advantage, Actives: NovaSys, Actives - HD PPO, Non-Medicare Retirees, and Medicare Retirees. We further adjusted the mixed split with a Medicare and Non-Medicare covered adult to be the same.

#### Allocation of Rate Methodology:

Once the total rates are developed, we split the contributions to cover the rates first by removing the costs that have already been legislated to be covered from reserves. We then allow the user to select the methodology for allocating the remainder of the rates. The total actual cost may be somewhat impacted by the desired allocation as participant selection of Plan option and coverage could be impacted.

....

\$6

\$6

#### **Rate Allocation Assumptions:**

|                                          | <u>Actives (10/1 - 9/30)</u> | Retirees (1/1-12/31) |
|------------------------------------------|------------------------------|----------------------|
| Previously adopted reserves allocations: |                              |                      |
| PSE 2010:                                | \$2.00                       | \$2.20               |
| PSE 2011:                                | \$1.20                       | \$1.32               |
| PSE 2012:                                | \$0.80                       | \$0.88               |
| PSE *                                    | Amount in                    | \$ Millions          |
|                                          |                              |                      |
| Legislature:                             | \$50                         | \$50                 |
| Legislature:<br>Act 1842                 | \$50<br>\$35                 | \$50<br>\$35         |
| 5                                        |                              |                      |

Active Employee Subsidy:

\* Unless otherwise shown in the screen capture.



ARHealth

Pharmacy

# Appendix B Assumptions & Methods (continued)

|                |               | Health    |                |               |                         | Behavioral    |          |             |                 |
|----------------|---------------|-----------|----------------|---------------|-------------------------|---------------|----------|-------------|-----------------|
| Annual Trend*: |               | Advantage | <u>NovaSys</u> | <u>HD PPO</u> | ARHealth Retirees       | <u>Health</u> | Pharmacy | <u>Life</u> | <b>Expenses</b> |
|                | non-Medicare: | 5.00%     | 5.00%          | 5.00%         | Use either Medicare     | 0.00%         | 8.50%    | 0.00%       | 0.00%           |
|                | Medicare:     | 5.00%     | 5.00%          | 5.00%         | or Non-Medicare Factors | 0.00%         | Not Used | 0.00%       | 0.00%           |
|                | Large Claims: | 0.00%     | 0.00%          | 0.00%         |                         | 0.00%         |          |             |                 |

\* Unless otherwise shown in the screen capture. Below we show the development of the trend assumptions.

### **Underlying Incurred Claim Trends Adjusted for Demographic and Geographic Changes**

| 1 Medical Incurred Active Plan Cost CY09 v. CY08: | 2.20% |
|---------------------------------------------------|-------|
| (with retirees the trend rate is even lower)      |       |
| 2 Rx Incurred All Plan Cost CY09 v. CY08:         | 4.80% |

### **Reasons Trends so Low:**

- 3 Medical Network Providers (Health Advantage and NovaSys) have been able to keep contractual rates flat.
- 4 Savings on Medical by using Specialty Drugs via the Ascend Specialty Drug Program
- 5 Saving on Pharmacy by implementing programs promoting cost effective drug use
- 6 Effective Large Claim Management

### Reasons to Keep Trends Low:

- 7 2010 Contract for Health Advantage have no rate increase per phone call
- 8 2010 Contract for NovaSys should be more favorable -- they are doing additional analysis
- 9 Believe the generic utilization will improve another 1.3%
- 10 Believe that more options still exist to promote cost effective use of specialty and brand drugs
- 11 Believe that more options still exist to have no trend on large claims

| Calculations: |                           | Annualized   | Period        |            |           | Cost           |
|---------------|---------------------------|--------------|---------------|------------|-----------|----------------|
|               |                           | Rate         | Factor        |            | <u>Rx</u> | <u>Weights</u> |
|               | Utilization for 20 month: | 2.20%        | 103.7%        | Generic*   | 9%        | 50%            |
|               | Price for 12 month:       | 0.00%        | 100.0%        | Brand*     | 3%        | 30%            |
|               | Price for 9 month:        | <u>7.00%</u> | <u>105.2%</u> | Specialty* | 15%       | <u>20%</u>     |
|               |                           | 5.10%        | 109.1%        |            |           | 8.4%           |
|               |                           |              |               |            |           |                |

\* Includes shifts in utilization



0

# Appendix C - Gain / Loss

### Reconciliation of 2008-2009 PSE Net Income/(Loss)

### + From the September 2009 Financial Report (Year-to-date)

|                                  | <u>\$</u> | <u>\$ in Millions</u> |  |
|----------------------------------|-----------|-----------------------|--|
| Net Income/(Loss)                | \$        | 5.2                   |  |
| Reserves Allocated               |           | 13.6                  |  |
| Net Income/(Loss) After Reserves | \$        | 18.8                  |  |

### ⊕ Where did the \$18.8 million come from?

| Items that are not assumed to repeat   |             |
|----------------------------------------|-------------|
| Active Enrollment Lower than Projected | \$<br>1.0   |
| July 2009 Payment from Act 1421        | \$<br>3.8   |
| Net Income from Retirees               | \$<br>1.4   |
| Investment Income                      | \$<br>0.9   |
| Other Unanticipated Items              | \$<br>(0.1) |
| TOTAL                                  | \$<br>7.0   |

### Items that have already been reflected in 2009-10 rates

| Net Income from Lifestyle Assessment            | \$<br>6.1         |
|-------------------------------------------------|-------------------|
| TOTAL                                           | \$<br>6.1         |
| Items that will affect 2010-11 rates            |                   |
| Medical experience better than projected        | \$<br>2.3         |
| Pharmacy experience better than projected       | \$<br>2.8         |
| Behavioral Health premiums lower than projected | \$<br>0.6         |
| TOTAL                                           | \$<br>5.7         |
| Percent of 2008-9 expenses                      | <mark>2.2%</mark> |
| GRAND TOTAL                                     | \$<br>18.8        |

