

Renewable Natural Gas:

Waste-to-Energy Opportunities



Agenda

Biogas & landfill gas

Renewable Natural Gas (RNG)

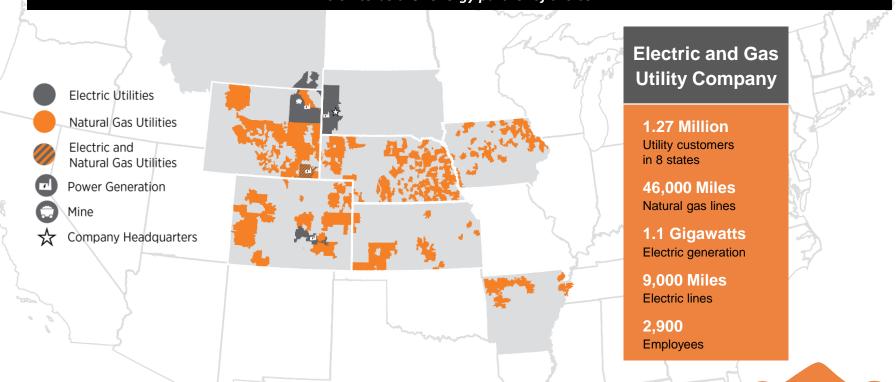
Current Black Hills Energy projects

Opportunities & challenges

Black Hills Corporation

Based in Rapid City, SD, we serve more than 1.2 million electric and natural gas utility customers in Arkansas, Colorado, Iowa, Kansas, Montana, Nebraska, South Dakota and Wyoming.

Black Hills Corporation is a customer-focused, growth-oriented energy company with a tradition of exemplary service and a vision to be the "energy partner of choice".



What is Biogas/Landfill Gas?

Mixture of different gases produced by an **anaerobic process** (breakdown of organic matter in the absence of oxygen)

Organic materials are the "feedstock" and include animal manure, food scraps, agricultural residues, sewage, or solid (landfill) waste

Produced by either:

- 1. Anaerobic digestion with anaerobic bacteria in a closed system, or
- 2. Breakdown of wet, biodegradable waste inside a **landfill** due to chemical reactions and/or microbes (cover mechanically compresses waste and prevents exposure to oxygen)

Primarily **methane** (40-60%) and **carbon dioxide** (40-50%), with small amounts of oxygen, nitrogen, hydrogen sulfide, and non-methane organic compounds

Renewable energy source for direct use, generating electricity, alternative vehicle fuel or injection into natural gas pipelines

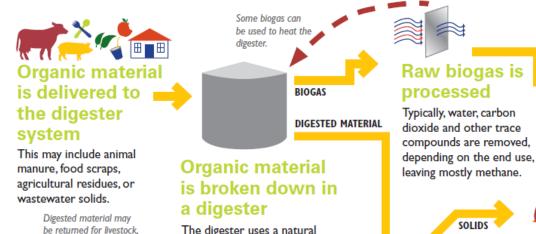
Anaerobic Digester Biogas



agricultural and gardening







The digester uses a natural biological process under controlled conditions to break down organic material into products for beneficial use or disposal.

Raw biogas is

Processed biogas is distributed and used

The gas may be used to produce heat, electricity, vehicle fuel or injected into natural gas pipelines.



Digested material is processed and distributed

Solids and liquids from the digester may be used to produce marketable products, like fertilizer, compost, soil amendments or animal bedding.

Courtesy American Biogas Council

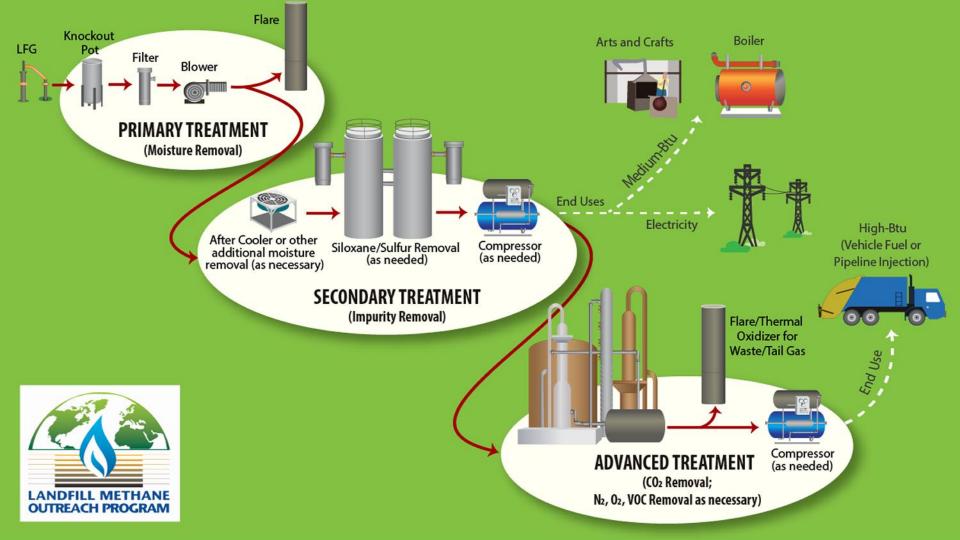
10/07/2019

Liquids and solids

may be separated.

SOLIDS

LIQUIDS



Renewable Natural Gas (RNG)

Raw biogas or landfill gas is processed or purified to **remove contaminants** (primarily carbon dioxide and hydrogen sulfide)

Following purification, RNG contains > 90% methane and ~950 Btu

RNG is **comparable** to traditional natural gas

Stringent specifications and testing insure quality

Why is RNG important?

- "Greens" the natural gas grid (decarbonization)
- Furthers environmental initiatives and mandates methane is 21x more powerful as greenhouse gas than carbon dioxide

• Increases petroleum displacement in **transportation** (natural gas vehicles)

Why is RNG valuable?

- Renewable Fuel Standard (RFS) requires blending of renewable fuels with nation's motor vehicle fuel supply
 - Renewable Identification Numbers (RINs) are "proof of compliance" for Obligated Parties
 - RINs are the **economic driver** of most biogas projects
 - RINs can be **much more valuable** than the gas commodity itself
- EPA views all North American gas pipelines as "one" big pipeline (mass balance)

California Low Carbon Fuel Standards (LCFS) have created an additional market

September 2019 prices

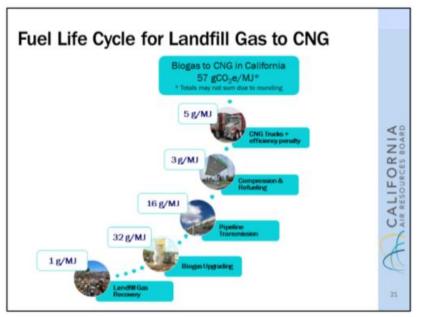
One MMBtu of Pipeline Quality Biogas
Produced in the Midwest and Used for
Transportation in California

Feedstock

Carbon Intensity

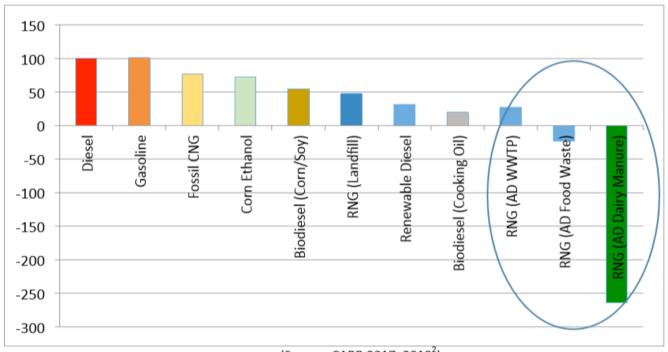
Value of Gas	\$3.00	11%		
Value of Federal Credits (D3 RINs)	\$8.21	29%		
Value of California Credits (LCFS)	\$17.17	61%		
Total	\$28.38	100%		

Lifecycle Carbon Intensity



Carbon Intensity: A rating for the carbon content of a fuel. It is the emission rate of a given pollutant (e.g. GHG) relative to the intensity of a specific activity (e.g. amount of fuel combusted, #animals in confinement, etc.). CI takes into account all steps of producing, transporting and consuming a fuel (i.e. complete life cycle).

Lifecycle Carbon Intensity



(Source: CARB 2017, 2019²)

Imagine....

For the next 15 minutes you are all producers of biogas



Dubuque Iowa WRRC Project

City of Dubuque's Water Resource Recovery Center (WRRC)

Partnership between:

- City of Dubuque owns WRRC and is receiving revenue from sale of biogas
- BioResources Development
 is processing raw biogas and creating ~200 Mcf/day of pipeline quality RNG
- Black Hills Energy
 is quality testing, then injecting the RNG into our distribution system
- N1 Energy is marketing RINs

In-service as of February 28, 2018

Dubuque Iowa WRRC Project



Dubuque, IA WRRC Project



Sarpy County LFG Project

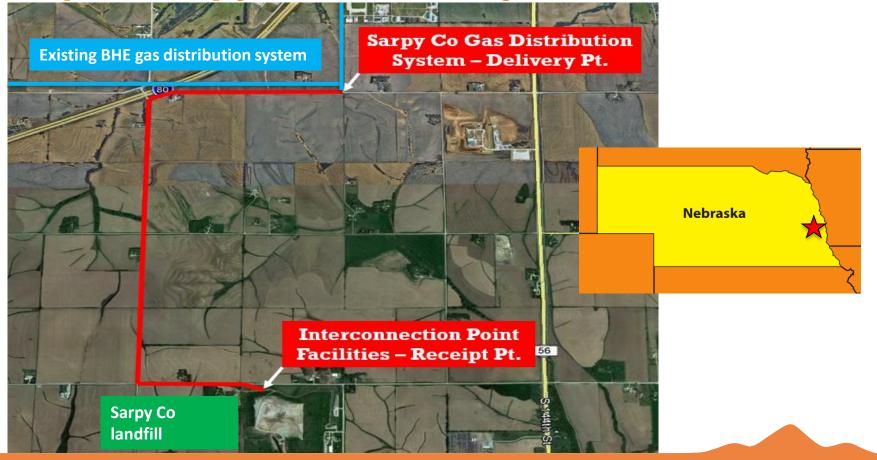
Municipal landfill southwest of Omaha with 1.3 million tons in place on 160 acres that was closed in 2018

Partnership between:

- Sarpy County originally collected and flared the landfill gas
- BioResources Development processing raw landfill gas and creating ~1,000 Mcf/day of pipeline quality RNG
- Black Hills Energy quality tests, then injects the RNG into our distribution system
- N1 Energy markets RINs

In-service as of July 12, 2018

Map of Sarpy Co. LFG Project



Sarpy County LFG Project



Butler County LFG Project

Large regional landfill near David City that was collecting and delivering raw landfill gas to Henningsen Foods

Boiler issues led to contract cancelation

Aria Energy:

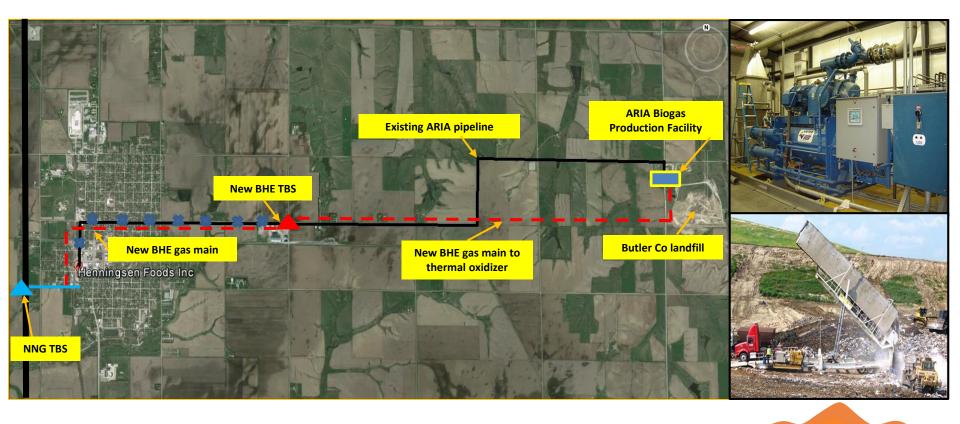
- Installed a landfill gas purification system to produce RNG meeting pipeline quality standards
- Is selling the "brown gas" to Henningsen Food's supplier
- Is marketing the environmental attributes into the RIN market

Black Hills Energy:

- Built infrastructure to connect
- · Is testing the quality of RNG
- Is injecting ~600 Mcf/day of RNG into our gas distribution system
- Is providing gas for thermal oxidizer

In-service as of December 18, 2018

Butler County LFG Project





Opportunities

There are 645 landfills nationally with operational waste to energy projects but < 70 currently produce RNG

Increasing amount of organic waste:

- Americans dump 450 million tons of municipal solid waste into landfills every year
- ~50% U.S. food production is uneaten each year

Potential state & local bans of organic waste from landfills

Potential state renewable gas standards

RINs & LCFS

Value to refiners and importers on secondary market

Environmental initiatives and mandates

Good community partner

Utilizing a "waste" sourced energy

Sources of organics to produce RNG



Agricultural Waste

8,000 large farms and dairies



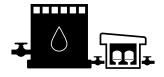
Food Waste

66.5 million tons per year



Landfill Gas

1,750 landfills



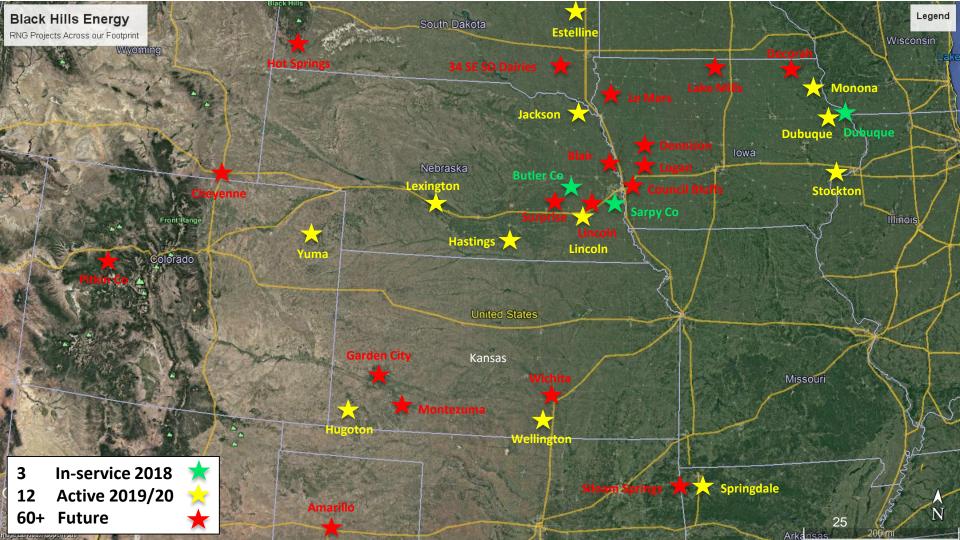
Waste Water

17,000 facilities

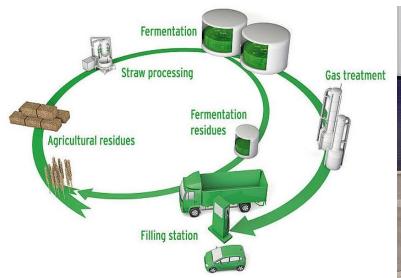
CAFO Opportunities for BHE

Table 30: CAFO Sites in Study Area

Concentrated Animal Feeding Operations (CAFO)					
CAFO STATE	CAFO#	Permitted Animal #	Estimated Annual Biogas Potential (Mcf)	Estimated Annual Manure (tons)	
Arkansas	158	1,687,516	640,251	542,109.8	
Colorado	206	8,804,766	19,573,870	23,728,414.3	
lowa	8,989	141,319,941	67,986,912	55,975,403.2	
Kansas	3,635	9,732,919	58,116,631	80,391,123.1	
Montana	873	1,227,976	6,277,945	8,920,028.5	
Nebraska	671	32,412,968	33,263,532	42,445,650	
South Dakota	388	8,770,752	23,204,854	29,573,667.8	
Wyoming	49	194,120	986,827	1,374,778.5	



Verbio





Challenges / Lessons Learned

Displaces natural gas load

Connecting to existing gas distribution systems

- Costs
- LP or HP
- Line pack

Gas quality concerns & responsibilities – LDC and customers

Developer qualifications

- Experience
- Expertise
- Equipment

Credit security – RIN & LCFS markets dependent upon:

- Renewable Fuel Standards (RFS)
- · CNG/LNG being dispensed into the transportation sector

Allowing for future growth

Will happen whether you're involved or not

Utility often the "missing link"

Slow to develop

Public concern

Odors

Key RNG questions for BHE

Location:

- Is the project within our service territory or a state where we operate a gas utility?
- How far from our gas distribution system?
- Any interstate pipelines in the area?
- Is there three phase power available at your site?

Production:

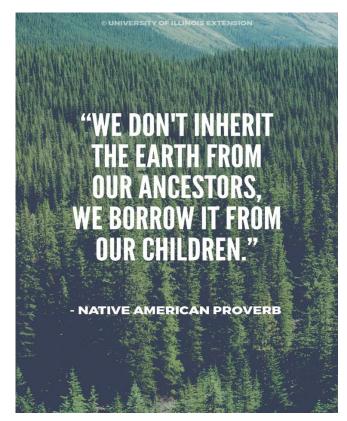
- What is your estimated volume of RNG today? In the future?
 - o Does BHE have capacity to handle this volume?
- Do you want BHE to purchase the entire "green gas" package, just the "brown gas" molecules, or will it all be handled by your marketer/third party?

Timeframe:

- Where are you in your process?
- What is your in-service target date?

Financial:

- Who are your partners?
- Will you be able to provide credit security (i.e. Letter of Credit, etc.)?



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Thank you!

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