## **EXHIBIT E**

# The Child Care Trilemma

Its impact on Accessibility/Affordability/Quality and why it matters to AR businesses





#### **Human Brain Development**

#### Neural Connections for Different Functions Develop Sequentially











# The ECCE Market

- The ECCE market is mainly private sector businesses (85-90%)
  - Most are small businesses
  - Multi-site organizations are about 10% of industry
  - Publicly operated sites are less than 5% of industry
- 675,000 businesses, employing 1.5 million



## The Arkansas ECCE Market



https://medicine.uams.edu/familymedicine/wp-content/uploads/sites/7/2024/02/Arkansas\_Market-Price-Study\_2023\_Final\_Revised-1.pdf

## **Consumer Demand**

- Families are biggest buyers of ECE, price-sensitive consumers
- Higher quality ECE costs more than most families can afford, which lowers demand for quality
- ECE market encourages price competition low tuition fees – which discourages supplier investment in quality



#### WHERE DOES YOUR CHILD CARE **DOLLAR GO?**





https://www.costofchildcare.org/

ource: CAP, "Where Does Your Child Care Dollar Go?," 2018