## AR ECCE Financing: Examining the Costs of Care

# **EXHIBIT F**

Lorraine McKelvey, PhD September 13, 2024



COLLEGE OF MEDICINE DEPARTMENT OF FAMILY AND PREVENTIVE MEDICINE



# What is Cost Modeling?



Methodology that estimates the likely cost of delivering ECE, from the provider perspective.



Creates a hypothetical budget, based on required standards (licensing and Better Beginnings).



Can explore these financing variations (e.g., impact of program size, ages of children served, enrollment, bad debt, etc.) within a specific state context.



Can demonstrate the impact of funding from multiple sources.

## The cost of delivering ECCE can vary widely



### Program Size Matters

### 5 Classrooms: Typical Urban ECCE Size (Max Children=116)



# 3.5 Classrooms: Typical Rural ECCE Size (Max Children=74)



(\$100,000)					
(\$100,000)	Level 2	Level 3	Level 4	Level 5	Level 6
■ Profit/Loss	(\$51,364)	\$47,974	(\$75,366)	(\$81,646)	(\$69,575)

### Full Enrollment Matters

85% Enrollment



### 75% Enrollment



(\$100,000)					
(\$100,000)	Level 2	Level 3	Level 4	Level 5	Level 6
■ Profit/Loss	(\$75,966)	\$46,073	(\$55,157)	(\$47,037)	(\$37,384)

### Infant/Toddler Care is Most Expensive

#### \$180,000 \$160,000 \$140,000 \$120,000 Annual Program Revenue \$100,000 \$80.000 \$60,000 \$40,000 \$20,000 \$0 Level 2 Level 3 Level 5 Level 4 Level 6 Profit/Loss \$14,341 \$163,138 \$52,138 \$63,894 \$76,733

### 5 Classes: Typical Age Mix (116)

### 5 Classes: All Infant/Toddler (78)



## Quality Costs

Cost per Child Per Month



# Quality Costs: Personnel

Personnel Expenses (% of Total Expenses)



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	Max # of Children*				
Rural					
Level 2	74				
Level 3	74				
Level 4	64				
Level 5	58				
Level 6	55				
Level 3 to 6	19 Fewer Children				
Urban and Northwest Arkansas					
Level 2	116				
Level 3	116				
Level 4	10 4				
Level 5	96				
Level 6	90				
Level 3 to 6	26 Fewer Children				

\*Based on ratio requirements in Better Beginnings and typical enrollment pattern in licensing.

## Lessons from Cost Modeling

Program size matters – sm all centers likely struggle financially	Enrollment matters for financial sustainability	Age matters – programs that serve mixed ages of children are financially stronger
Infants and toddlers are the most expensive to serve because there are fewer babies per caregiver	Quality costs more to provide and has the potential for less revenue	Personnel is the largest cost for providers

# Impacts on Workforce (2022)

Most AR ECCE teachers work full time (78%):

- Annual salaries range from \$24,000 \$45,000 depending on education, years of experience, race, and the age of children in their classrooms
- Slightly more than half (52%) are not offered health insurance, and 68% are not offered retirement.
- Half reported not being able to cover basic needs and 37% reported food insecurity
- Nearly half (46%) of ECCE teachers report using some public financial resources (WIC/SNAP, Medicaid, etc.)
- 42% screen at risk for depression



#### **Program Quality**



### Thank you!

If you have any questions: <u>mckelveylorraine@uams.edu</u>

# Arkansas Early Childhood Education Cost Models 2023

ECCE Financing Studies: <u>https://medicine.uams.edu/familymedicine/research/red/research-</u> evaluation/arkansas-early-childhood-care-education-financing/

Workforce Studies: <u>https://medicine.uams.edu/familymedicine/research/red/research-evaluation/arkansas-workforce-study/</u>