

Market-Leading US Hydropower Developer

### Why Hydropower?

- Hydropower is 100% clean, green energy.
- It consumes no natural resources, produces no emissions, and creates zero waste.
- It is a base-load resource providing reliability to the grid that other renewables lack, and with an asset life of 50+ years
- It is a fuel-free generating source, providing a predictable and stable cost curve with an established technology
- Hydropower is the most competitive new-build generation opportunity, which is provided entirely from local sources of energy



### Opportunity in Hydropower

The vast majority of dams in the United States today have <u>no</u> hydro generation (77,000 out of 79,000 existing provide a retrofit opportunity)

Tax

- 30% Federal tax credit for new hydro on existing dams parity with wind and solar for the first time
- ITC extended to December 31, 2013 with favorable change on commencement, rather than completion, of construction

Regulatory

- Focus by Federal agencies on improving regulatory process (MOU amongst FERC, DOI, DOE, Army Corps of Engineers)
- 77,000 of nation's 79,000 dams have no generation capacity, many owned by government

Cultural

- Changing views of environmental groups (environmental impact as a "sunk cost")
- Recognition of new hydro on existing dams as reliable, clean, and renewable energy

Market

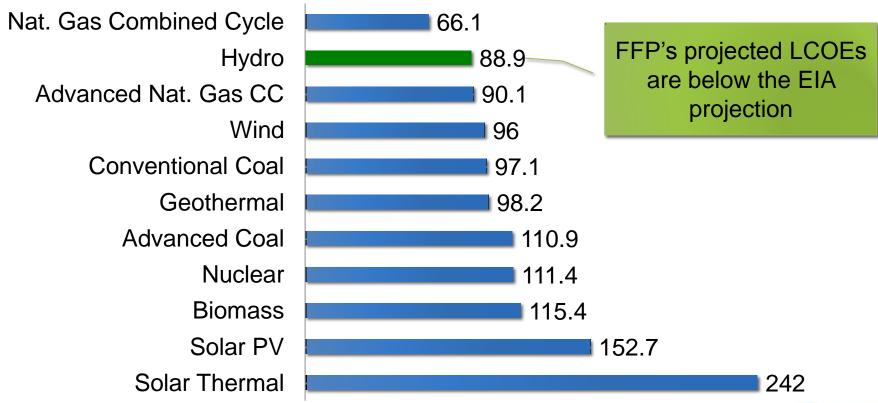
- Indications of interest from buyers with low WACC
- Operating hydro plants selling at high values



#### Hydropower is Cost-Effective

The EIA projects that hydropower's levelized cost is the second lowest after natural gas

#### Levelized Cost of Energy (\$/MWh)





#### **Company Overview**

- Free Flow Power Corporation (FFP), founded in 2007
- Acquired Black Brook Environmental, a 20-yr. old hydropower project developer, in 2008.
- Acquired Clean River Power in 2010
- 24 professionals, many with 15-30 years experience
- One of the most active developers of new hydropower projects in the US
- Over 750 MW development pipeline

## Leading Hydropower Developer

Develop new hydropower

Acquire and operate hydropower assets

#### FFP is a Hydropower Developer

- FFP's Business Model is to:
  - Grow the business by executing investment thesis to capture opportunity to build new hydro capacity at existing non-powered dams by
    - Permit new hydro projects and develop them through to COD
    - De-risking individual projects through a cost-effective design and a regulatory approach which emphasizes early inclusion of key stakeholders
    - Finding funding partners or buyers with low cost of capital
  - Support further growth through other business revenue to pay for overhead and supporting business lines such as energy trading
    - FFP has current clients it provides services to including a financial investor, a bond guarantor, and a utility
    - Newly acquired energy capacity will be used for proprietary trading and for services business offering power scheduling to small utilities in the area



#### FFP's Execution Strategies

- Secure rights to high quality sites
- Build a team with comprehensive and integrated expertise in engineering, regulatory, and power marketing
- Cluster projects to:
  - Mitigate dry-hole risk during lengthy regulatory process
  - Achieve scale economies
- Establish strong relationships with stakeholders, including many historically opposed to hydropower
- Focus on marketing projects to buyers with low cost of capital



### FFP Current US Locations



#### Hydrokinetic Generation

- Free Flow Power continues to investigate the development of hydrokinetic generation at 68 sites in the Mississippi River from the confluence of the Ohio River to the Gulf of Mexico.
- These projects would use the velocity of the water to generate electricity without building a new dam or diversion.
- Hydrokinetic power, is mostly installed in man-made irrigation canals which produce consistent, controllable, and measurable water flows.
  - This is a major advantage over other clean energy sources, as it makes hydrokinetic power much more appealing to investors and utilities, giving it more potential for substantial growth.
- Hydrokinetic power has a relatively quick and easy installation process.



#### Is it feasible for FFP?

- FFP is currently re-evaluating our hydrokinetic projects in the free-flowing portion of the lower Mississippi River.
- Specifically, the factors that are being re-evaluated are:
  - Proposed project siting and configuration.
  - Viability of an installation of an in-situ demonstration deployment.
  - Existing economic pressures in current electricity markets.

 FFP anticipates making a decision regarding the continued feasibility of these projects in the next month or so and will communicate that decision to all stakeholders.



#### Promoting Alternative Energy in Arkansas

- Although Arkansas does not fall under the current RPS initiatives, your aim should be to promote the development of renewable generation technologies.
  - hydropower should be treated with the same regard as wind and solar.
  - Unlike wind and solar, hydro output can be easily throttled up or down, to keep the electrical grid in balance.
- Coordination of state agencies and departments involved in the review of environmental and resource protection so that they speak with "one voice" and on a common timetable.
- Early identification of "go/no-go" issues.
- Responsive processing of the required 401 Water Quality Certification
- Increased incentives through "Protection Tax Credits", loan guarantees, "Clean Renewable Energy Bond", and "Qualified Energy Conservation Bonds".



# **APPENDIX**

### Management Team

- Henry Dormitzer, President and Chief Executive Officer
  - 21 year professional career in management and infrastructure, project and taxadvantaged finance; former managing director at UBS, former Massachusetts revenue commissioner and member of Governor's cabinet
- Ramya Swaminathan, COO and CFO
  - 10 years of project finance experience at UBS and is a principal architect of FFP's development strategy
- Paul Jacob, Chief Commercial Officer
  - 20 years in energy marketing, trading and generation asset management including as president of Edison Mission Marketing and Trading
- Jonathan Dollard, VP Project Engineering and Operations
  - 25 years designing, building and operating hydropower projects; former manager of Enel North America's 58 hydropower plants in the US, one of the largest portfolios in North America
- Daniel Lissner, General Counsel
  - 10 years of litigation and transactional experience; heads FFP's regulatory effort in addition to role as corporate counsel

#### Senior Staff and Advisors

- Elvir Mujanovic, Vice President of Finance
  - 4 years of project finance experience at UBS and Merrill Lynch; 2 years corporate finance experience at FFP
  - Maureen Winters, VP Project Development
    - 26 years experience in regulatory and environmental affairs
- Jason Hines, VP Project Development
  - 25 years of experience in hydroelectric development, project evaluation, design, and construction
- **Brian Gordon**, Director of Origination
  - 16 years experience in wholesale energy marketing including power purchase agreements for generation with emphasis on serving municipals and cooperatives
- Melissa DeValles, Director of Business Development
  - 10 years of experience with energy projects, including the acquisition of renewable energy non-utility generators, operations, project development and finance.
- Mark Lassman, Director of Energy Trading
  - 20 years of experience trading electricity and gas in Northeast markets
- Ushakar Jha, Senior Project Engineer
  - 8 years experience designing hydropower projects
- Tom Feldman, Senior Project Manager
  - 15 years of consulting experience in energy markets
- Brig. Gen. (Ret.) Robert Crear, Chairman of FFP Development, Board Member
  - Former Commander Mississippi Valley Division; former Chief of Staff to Commander of the Corps