1	State of Arkansas	As Engrossed: \$3/18/15	
2	90th General Assembly	A Bill	
3	Regular Session, 2015		SENATE BILL 917
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5	By: Senator B. Sample		
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7		For An Act To Be Entitled	
8	AN ACT T	O AMEND THE ARKANSAS MOTOR VEHICLE COM	MISSION
9	ACT; AND	FOR OTHER PURPOSES.	
10			
11			
12		Subtitle	
13	ТО	AMEND THE ARKANSAS MOTOR VEHICLE	
14	COM	MISSION ACT.	
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16			
17	BE IT ENACTED BY THE	GENERAL ASSEMBLY OF THE STATE OF ARKA	NSAS:
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19	SECTION 1. Ar	kansas Code § 23-112-103(2)(A), concer	ning the definition
20	of all-terrain vehic	le, is amended to read as follows:	
21	(A	) Is an off-highway vehicle:	
22		(i) Fifty inches (50") or less in	width, having a
23	dry weight of <del>eight</del>	hundred pounds (800 lbs.) nine hundred	' pounds (900 lbs.)
24	or less, and traveli	ing on three (3) or more low-pressure t	ires, with a seat
25	designed to be strad	dled by the operator, a Class 1 all-te	rrain vehicle; or
26		(ii) With a width that exceeds <del>fi</del>	<del>fty inches (50")</del>
27	<u>forty-five inches (4</u>	<u>5")</u> or having a dry weight that exceed	's <del>eight hundred</del>
28	<del>pounds (800 lbs.)</del> <u>si</u>	x hundred pounds (600 lbs.), traveling	on four (4) or
29	more low-profile, lo	w-pressure tires, and having a bench s	eat <u>or one (1) or</u>
30	<u>more bucket seats</u> , a	Class 2 all-terrain vehicle;	
31			
32	SECTION 2. Ar	kansas Code § 23-112-103(23), concerni	ng the definition
33	of motor vehicle sal	esperson, is amended to add an additio	nal subdivision to
34	read as follows:		
35	<u>(E</u>	.) Is employed by a motor vehicle deal	<u>er as a</u>
36	<u>salesperson for whom</u>	a a motor vehicle dealer requires to ha	<u>ve licensure for</u>



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simultaneous employment as a finance manager, insurance manager, service 1 2 manager, parts manager, or other specified office personnel concerned with 3 the sale of a motor vehicle under this chapter; 4 5 SECTION 3. Arkansas Code § 23-112-310(d)(3), concerning delivery, 6 preparation, and warranty obligations between the manufacturer and motor 7 vehicle dealers, is amended to read as follows: 8 (3)(A) In no event shall any a manufacturer, distributor, 9 distributor branch or division, or factory or division branch refuse to pay 10 to any a of its motor vehicle dealers dealer for any warranty work, as long 11 as the work in question was properly performed in accordance with safety and 12 repair specifications, bulletins, and requirements of the manufacturer, 13 distributor, distributor branch or division, or factory or division branch. 14 (B) A requirement that a motor vehicle dealer utilize a 15 service technician with a specific qualification, training, or certification 16 level may be satisfied if: 17 (i) The motor vehicle dealer submits to the 18 manufacturer, distributor, distributor branch or division, or factory or factory division branch a written request listing the specific repairs to be 19 20 completed and seeking preapproval authorizing the motor vehicle dealer to utilize a service technician who does not meet the training or certification 21 22 requirements of the manufacturer, distributor, distributor branch or 23 division, or factory or division branch but who is enrolled in a qualified 24 training curriculum to receive the requisite training or certification; 25 (ii) The manufacturer, distributor, distributor branch or division, or factory or factory division or branch approves the 26 27 motor vehicle dea<u>ler's request in writing; and</u> 28 (iii) The work is supervised by a service technician 29 with the required training or certification and the repair order is signed by 30 both the supervising technician and the motor vehicle dealer's service 31 department management. (C) A manufacturer, distributor, distributor branch or 32 division, or factory or factory division or branch is not required to 33 34 consider a preapproval request to utilize an otherwise unqualified service 35 technician if: 36 (i) The proposed repair is related to a safety or

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1	noncompliance recall;		
2	(ii) The same repair has previously been attempted		
3	one (1) or more times by any authorized motor vehicle dealer;		
4	(iii) The repair is to be made on a high-performance		
5	or alternative-technology vehicle; or		
6	(iv) The requesting motor vehicle dealer's average		
7	service customer satisfaction ratings are below the applicable national or		
8	regional average for the same line make dealer.		
9	(D) A motor vehicle dealer that utilizes an unqualified		
10	service technician under this section shall not be entitled to additional		
11	warranty repair labor time that is not authorized in the labor time guide of		
12	the manufacturer, distributor, distributor branch or division, or factory or		
13	factory division or branch.		
14			
15	SECTION 4. Arkansas Code § 23-112-313(c)(3), concerning warranty		
16	agreements, is amended to read as follows:		
17	(3) The compensation of a motor vehicle dealer for warranty or		
18	recall service shall not be less than the rates charged by the motor vehicle		
19	dealer for like service to retail customers for nonwarranty service and		
20	repairs, provided the rate is <del>reasonable compared</del> <u>comparable</u> to <u>the rate of</u>		
21	other same line make dealers i <del>n the motor vehicle dealer's relevant market</del>		
22	<del>area</del> <u>in an economically similar area</u> or the dealer's competitive market area.		
23			
24	SECTION 5. Arkansas Code § 23-112-313(e)(3)(A), concerning disapproval		
25	of a claim, is amended to read as follows:		
26	(3)(A) A claim shall not be disapproved because a clerical error		
27	was made that does not render the amount of the claim incorrect, including		
28	without limitation clerical errors that occur as a result of a manufacturer		
29	or distributor's prior approval process <del>, provided the dealer receives</del>		
30	preapproval pursuant to the established practices of the manufacturer or		
31	distributor for these programs.		
32			
33	SECTION 6. Arkansas Code § 23-112-317(c), concerning motor vehicle		
34	service and handling fee for preparing documents in connection with the sale		
35	or lease of a new or used motor vehicle, is amended to add an additional		
36	subdivision to read as follows:		

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1	(4) If a service and handling fee is charged under this section:		
2	(A) A motor vehicle dealer may charge a purchaser of a		
3	motor vehicle a different service and handling fee if the purchaser utilizes:		
4	(i) A manufacturer's sales plan or program; or		
5	(ii) Financing through a finance company that caps a		
6	service and handling fee.		
7	(B) The service and handling fee charged under this		
8	section shall be consistent with the service and handling fee authorized		
9	<u>under:</u>		
10	(i) The manufacturer's sales plan or program;		
11	(ii) The finance company policy; or		
12	(iii) The laws of a foreign state with subject-		
13	matter jurisdiction.		
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15	SECTION 7. Arkansas Code § 23-112-403(a)(2)(B)(i)(a) and (b),		
16	concerning coercion of a motor vehicle dealer by a manufacturer, are amended		
17	to read as follows:		
18	(a) To coerce or attempt to coerce <del>any</del> <u>a</u> motor		
19	vehicle dealer to enter into any an agreement with the manufacturer,		
20	distributor, distributor branch or division, factory branch or division, or		
21	officer, agent, or other representative <del>thereof</del> ; <del>or</del>		
22	(b) <u>To coerce or attempt to coerce a motor</u>		
23	<u>vehicle dealer to use a manufacturer vehicle purchase add-on product or</u>		
24	<u>service; or</u>		
25	<u>(c)</u> To do <del>any</del> <u>an</u> <del>other</del> act prejudicial to the		
26	motor vehicle dealer by threatening to cancel <del>any</del> <u>a</u> franchise or <del>any</del> <u>a</u>		
27	contractual agreement existing between the manufacturer, distributor,		
28	distributor branch or division, or factory branch or division and the motor		
29	vehicle dealer.		
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31	/s/B. Sample		
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