1		As Engrossed: S3/4/19 A Bill	
2		A Billi	SENATE BILL 399
3 4			SENATE BILL 399
5			
6			
7			
8		For An Act To Be Entitled	
9		BLISH A COMPREHENSIVE REGULATORY	7
10		THE SALE OF TRAVEL INSURANCE; AN	
11			
12			
13			
14		Subtitle	
15	TO ESTABI	LISH A COMPREHENSIVE REGULATORY	
16	FRAMEWORK	K FOR THE SALE OF TRAVEL	
17	INSURANCE	ē.	
18			
19			
20	BE IT ENACTED BY THE GENER	AL ASSEMBLY OF THE STATE OF ARKA	ANSAS:
21			
22	SECTION 1. Arkansas	Code § 23-62-107, concerning ma	rine insurance, is
23	amended to add an addition	al subdivision to read as follow	7S:
24	(3) Travel in	surance, as defined in § 23-64-2	<u> 234.</u>
25			
26	SECTION 2. Arkansas	Code § 23-64-202(e), concerning	the sale of travel
27	, .		
28			
29		mited lines travel insurance pro	
30	•	r or agent designated as the tra	
31		ubdivision (e)(8) of this section	<del>on;</del>
32	• •	fer and disseminate" means to:	
33		Provide general information,	9
34		of the insurance coverage and the	e cost of the
35	<b>0</b> .	i) Paragan and it is a first	
36	<del>(1</del>	i) Process an application for i	<del>nsurance coverage;</del>

1	(iii) Collect the premiums for insurance coverage;
2	<del>and</del>
3	(iv) Perform other nonlicensed activities allowed by
4	the insurance laws of this state;
5	(C)(i) "Travel insurance" means insurance coverage for
6	personal risks incident to planned travel, including without limitation:
7	(a) Interruption or cancellation of a trip or
8	event;
9	(b) Loss of baggage or personal effects;
10	(c) Damages to accommodations or rental
11	vehicles; and
12	(d) Sickness, accident, disability, or death
13	occurring during travel.
14	(ii) "Travel insurance" does not include major
15	medical plans that provide comprehensive medical protection for travelers on
16	trips of six (6) months or more, including without limitation working
17	overseas and deployment of military personnel; and
18	(D) "Travel retailer" means a business entity that makes,
19	arranges, and offers travel services and offers travel insurance as a service
20	to its customers on behalf of a limited lines travel insurance producer.
21	(2) The commissioner may issue to a limited lines travel
22	insurance producer in compliance with this section a limited license to offer
23	or sell travel insurance.
24	(3) A travel retailer may offer and disseminate travel insurance
25	under a limited lines travel insurance producer license if the limited lines
26	travel insurance producer:
27	(A) Provides a purchaser with the material terms of the
28	insurance coverage or a description of the material terms, a description of
29	the process for filing a claim, the review or cancellation process for the
30	travel insurance policy, and the identity of and contact information for the
31	insurer and limited lines travel insurance producer;
32	(B)(i) Establishes at the time of licensure and maintains
33	a register on a form prescribed by the commissioner of each travel retailer
34	that offers travel insurance on behalf of the limited lines travel insurance
35	<del>producer.</del>
36	(ii) The register shall include:

1	(a) The identity of and contact information
2	for the travel retailer and an officer or other person who directs or
3	controls the travel retailer's operations; and
4	(b) The federal employer identification number
5	of the travel retailer;
6	(C)(i) Provides on application for and renewal of a
7	limited lines travel insurance producer license a list of each travel
8	retailer that offers travel insurance on its behalf.
9	(ii) The limited lines travel insurance producer
10	shall certify that the travel retailer is in compliance with 18 U.S.C. §
11	1033, as it existed on January 1, 2013;
12	(D) Designates an employee who is a licensed individual
13	producer to be responsible for compliance issues;
14	(E) Pays the applicable insurance producer licensing fees;
15	<del>and</del>
16	(F)(i) Requires each employee of the travel retailer that
17	offers and disseminates travel insurance to receive instruction or training
18	that may be reviewed by the commissioner.
19	(ii) At a minimum, the training material shall
20	contain instructions on the types of insurance offered, ethical sales
21	practices, and the required disclosures to provide to customers.
22	(4) In a brochure or other written materials, a travel retailer
23	shall make available to customers the following information:
24	(A) The identity of and contact information for the
25	insurer and limited lines travel insurance producer;
26	(B) An explanation that the purchase of travel insurance
27	is not required to purchase any other product or service from the travel
28	retailer; and
29	(C) An explanation that an unlicensed travel retailer may
30	provide general information about the insurance coverage offered by the
31	travel retailer, including a description of the insurance coverage and the
32	cost of the insurance coverage, but shall not answer technical questions
33	about the insurance terms offered by the travel retailer or provide an
34	evaluation of the adequacy of any existing insurance coverage.
35	(5) A travel retailer that is not licensed as an insurance
36	producer shall not:

SB399

1	(A) Evaluate or interpret the technical terms, benefits,
2	and conditions of the offered travel insurance coverage;
3	(B) Evaluate or provide advice concerning a prospective
4	purchaser's existing insurance coverage; or
5	(C) Hold itself out as a licensed insurer, producer, or
6	insurance expert.
7	(6) A travel retailer and its employees that receive training
8	under subdivision (e)(3)(F) of this section and whose insurance-related
9	activities are limited to offering and disseminating travel insurance on
10	behalf of a limited lines travel insurance producer that is licensed under
11	this subchapter may receive compensation if listed on the registry maintained
12	by the limited lines travel insurance producer under subdivision (e)(3)(B) of
13	this section.
14	(7) Travel insurance may be provided under an individual policy,
15	a group policy, or a master policy.
16	(8) As the insurer designee, the limited lines travel insurance
17	producer is responsible for the acts of the travel retailer and shall use
18	reasonable means to ensure compliance by the travel retailer with this
19	section.
20	(9) The limited lines travel insurance producer and a travel
21	retailer offering and disseminating travel insurance under the limited lines
22	travel insurance producer license are subject to the Trade Practices Act, §
23	23-66-201 et seq., and the licensing requirements of the Producer Licensing
24	Model Act, § 23-64-501 et seq.
25	
26	SECTION 3. Arkansas Code Title 23, Chapter 64, Subchapter 2, is
27	amended to add an additional section to read as follows:
28	23-64-234. Travel insurance — Scope — Definitions — Licensing —
29	Premium tax.
30	(a)(1) This section applies to travel insurance that:
31	(A) Covers a resident of this state;
32	(B) Is sold, solicited, negotiated, or offered in this
33	state; and
34	(C) Has policies and certificates that are delivered or
35	issued for delivery in this state.
36	(2) This section does not apply to a cancellation fee waiver or

1	travel assistance services except as provided in this section.
2	(3) All other applicable provisions of this state's insurance
3	laws shall continue to apply to travel insurance except that this section
4	shall supersede any general provisions of law that would otherwise be
5	applicable to travel insurance.
6	(b) As used in this section:
7	(1)(A) "Aggregator site" means a website that provides access to
8	information regarding insurance products from more than one (1) insurer.
9	(B) "Aggregator site" includes a website that provides
10	product and insurer information for use in comparison shopping;
11	(2) "Blanket travel insurance" means a policy issued to an
12	eligible group providing coverage that occurs during travel for specific
13	classes of persons defined in the policy with coverage provided to all
14	members of the eligible group without a separate charge to individual members
15	of the eligible group;
16	(3)(A) "Cancellation fee waiver" means a contractual agreement
17	between a supplier of services for travel and its customer to waive some or
18	all of the nonrefundable cancellation fee provisions of the underlying travel
19	contract of the supplier with or without regard to the reason for the
20	cancellation or form of reimbursement.
21	(B) "Cancellation fee waiver" is not insurance under this
22	section;
23	(4) "Eligible group" means two (2) or more persons who are
24	engaged in a common enterprise, or have an economic, educational, or social
25	affinity or relationship, including without limitation any of the following:
26	(A)(i) An entity engaged in the business of providing
27	travel or services for travel, if in regard to any particular travel or type
28	of travel or travelers, all members or customers of the group have a common
29	exposure to risk attendant to the travel.
30	(ii) An entity as described in subdivision
31	(b)(4)(A)(i) of this section includes without limitation:
32	(a) A tour operator;
33	(b) A lodging provider;
34	(c) A vacation property owner;
35	(d) A hotel or resort;
36	(e) A travel club;

1	(f) A travel agency;
2	(g) A property manager;
3	(h) A cultural exchange program; or
4	(i) A common carrier or the operator, owner,
5	or lessor of a means of transportation of passengers including without
6	<pre>limitation:</pre>
7	(1) An airline;
8	(2) A cruise line;
9	(3) A railroad;
10	(4) A steamship company; or
11	(5) A public bus carrier;
12	(B) A college, school, or other institution of learning
13	covering students, teachers, employees, or volunteers;
14	(C) An employer covering a group of employees, volunteers,
15	contractors, members of a board of directors, dependents, or guests;
16	(D) A sports team, camp, or sponsor thereof covering
17	participants, members, campers, employees, officials, supervisors, or
18	volunteers;
19	(E) A religious, charitable, recreational, educational, or
20	civic organization or branch thereof covering any group of members,
21	participants, or volunteers;
22	(F) A financial institution or financial institution
23	vendor, parent holding company, trustee, or an agent of a financial
24	institution or financial institution vendor, parent holding company, trustee,
25	or a designee of one (1) or more financial institutions or financial
26	institution vendors, including without limitation an accountholder, credit
27	card holder, debtor, guarantor, or purchaser;
28	(G) An incorporated or unincorporated association,
29	including without limitation a labor union, that has a common interest,
30	constitution, and bylaws and is organized and maintained in good faith for
31	purposes other than obtaining insurance for members or participants of the
32	association covering its members;
33	(H) A trust or the trustees of a fund that is established,
34	created, or maintained for the benefit of and covering members, employees, or
35	customers, subject to the permission of the Insurance Commissioner to use a
36	trust and the state's premium tax provisions, as provided in subdivision

1	(d)(l) of this section, of one (l) or more associations meeting the
2	requirements of subdivision (b)(4)(G) of this section;
3	(I) An entertainment production company covering a group
4	of participants, volunteers, audience members, contestants, or workers;
5	(J) A volunteer fire department, ambulance, rescue,
6	police, court, or any first aid, civil defense, or other similar volunteer
7	group;
8	(K) A preschool, daycare institution for children or
9	adults, or senior citizen club;
10	(L)(i) An automobile or truck rental or leasing company
11	covering a group of individuals who may become renters, lessees, or
12	passengers as defined by their travel status on the rented or leased
13	vehicles.
14	(ii) A common carrier, owner, operator, or lessor of
15	a means of transportation, or an automobile or truck rental or leasing
16	company, is the primary policyholder under a policy to which this section
17	applies; or
18	(M) Any other group if the commissioner has determined
19	that the members are engaged in a common enterprise, or have an economic,
20	educational, or social affinity or relationship, and that issuance of the
21	policy would not be contrary to the public interest;
22	(5) "Fulfillment materials" means documentation sent to the
23	purchaser of a travel protection plan confirming the purchase and providing
24	the travel protection plan's coverage and travel assistance services details;
25	(6) "Group travel insurance" means travel insurance issued to an
26	eligible group;
27	(7) "Limited lines travel insurance producer" means:
28	(A) A managing general agent;
29	(B) An insurance producer, including a limited lines
30	producer; or
31	(C) A travel administrator;
32	(8) "Offer and disseminate" means to:
33	(A) Provide general information, including without
34	limitation a description of the insurance coverage and the cost of the
35	insurance coverage;
36	(B) Process an application for insurance coverage;

1	(C) Collect the premiums for insurance coverage; and
2	(D) Perform other nonlicensed activities allowed by the
3	insurance laws of this state;
4	(9) "Primary certificate holder" means an individual who elects
5	and purchases travel insurance under a group policy;
6	(10) "Primary policyholder" means an individual who elects and
7	purchases a policy for individual travel insurance;
8	(11)(A) "Travel administrator" means a person that, directly or
9	indirectly, underwrites, collects, or charges collateral or premiums from, or
10	adjusts or settles claims on, residents of this state in connection with
11	travel insurance.
12	(B) "Travel administrator" does not include a person whose
13	only actions that would otherwise cause it to be considered a travel
14	administrator are among the following:
15	(i) The person works for a travel administrator to
16	the extent that the person's activities are subject to the supervision and
17	control of the travel administrator;
18	(ii) The person is an insurance producer selling
19	insurance or engaged in administrative and claims-related activities within
20	the scope of the license of the insurance producer;
21	(iii) The person is a travel retailer offering and
22	disseminating travel insurance and registered under the license of a limited
23	lines travel insurance producer according to this section;
24	(iv) The person is an individual adjusting or
25	settling claims in the normal course of that individual's practice or
26	employment as an attorney-at-law and does not collect charges or premiums in
27	connection with insurance coverage; or
28	(v) The person is a business entity that is
29	affiliated with a licensed insurer while acting as a travel administrator for
30	the direct and assumed insurance business of an affiliated insurer;
31	(12)(A) "Travel assistance service" means a noninsurance
32	service:
33	(i) For which the consumer is not indemnified based
34	on a fortuitous event; and
35	(ii) That does not result in the transfer or
36	shifting of risk that would constitute the business of insurance.

1	(B) "Travel assistance services" includes without
2	<u>limitation:</u>
3	(i) Security advisories;
4	(ii) Destination information;
5	(iii) Vaccination and immunization information
6	services;
7	(iv) Travel reservation services;
8	(v) Entertainment;
9	(vi) Activity and event planning;
10	(vii) Translation assistance;
11	<pre>(viii) Emergency messaging;</pre>
12	(ix) International legal and medical referrals;
13	(x) Medical case monitoring;
14	(xi) Coordination of transportation arrangements;
15	(xii) Emergency cash transfer assistance;
16	(xiii) Medical prescription replacement assistance;
17	(xiv) Passport and travel document replacement
18	assistance;
19	(xv) Lost luggage assistance;
20	(xvi) Concierge services; and
21	(xvii) Any other service that is furnished in
22	connection with planned travel.
23	(C) "Travel assistance services" is not considered
24	insurance and is not related to insurance;
25	(13)(A) "Travel insurance" means insurance coverage for personal
26	risks incident to planned travel, including without limitation:
27	(i) Interruption or cancellation of a trip or event;
28	(ii) Loss of baggage or personal effects;
29	(iii) Damages to accommodations or rental vehicles;
30	(iv) Sickness, accident, disability, or death
31	occurring during travel;
32	(v) Emergency evacuation;
33	(vi) Repatriation of remains; or
34	(vii) Any other contractual obligations to indemnify
35	or pay a specified amount to a traveler upon determinable contingencies
36	related to travel as approved by the commissioner.

1	(B) "Travel insurance" does not include major medical
2	plans that provide comprehensive medical protection for travelers on trips
3	lasting longer than six (6) months, including without limitation an
4	individual who is working or residing overseas as an expatriate, or any other
5	product that requires a specific insurance producer license;
6	(14) "Travel protection plan" means a plan that provides one (1)
7	or more of the following:
8	(A) Travel insurance;
9	(B) Travel assistance services; or
10	(C) Cancellation fee waivers; and
11	(15) "Travel retailer" means a business entity that makes,
12	arranges, or offers planned travel and offers and disseminates travel
13	insurance as a service to a customer of the business entity on behalf of and
14	under the direction of a limited lines travel insurance producer.
15	(c)(l)(A) The commissioner may issue a limited lines travel insurance
16	producer license to an individual or business entity that has filed with the
17	commissioner an application for a limited lines travel insurance producer
18	license in a form and manner prescribed by the commissioner.
19	(B) A limited lines travel insurance producer shall be
20	licensed to sell, solicit, and negotiate travel insurance through a licensed
21	insurer.
22	(C) A person shall not act as a limited lines travel
23	insurance producer or travel retailer unless properly licensed or registered
24	under the insurance laws of this state.
25	(2) A travel retailer may offer and disseminate travel insurance
26	under a limited lines travel insurance producer business entity license only
27	if the following conditions are met:
28	(A) A limited lines travel insurance producer or travel
29	retailer provides to purchasers of travel insurance:
30	(i) Actual material terms of the insurance coverage
31	or a description of the material terms;
32	(ii) A description of the process for filing a
33	claim;
34	(iii) A description of the review or cancellation
35	process for the travel insurance policy; and
36	(iv) The identity of and contact information for the

I	insurer and limited lines travel insurance producer;
2	(B)(i) A limited lines travel insurance producer
3	establishes at the time of licensure and maintains a register, on a form
4	prescribed by the commissioner, of each travel retailer that offers travel
5	insurance on behalf of the limited lines travel insurance producer in this
6	state.
7	(ii) A register described under subdivision
8	(c)(2)(B)(i) of this section shall be maintained and updated by the limited
9	lines travel insurance producer and include:
10	(a) The name, address, and contact information
11	for the travel retailer and an officer or other person who directs or
12	controls the travel retailer's operations; and
13	(b) The federal employer identification number
14	of the travel retailer.
15	(iii) The limited lines travel insurance producer
16	shall:
17	(a) Provide the register described under
18	subdivision (c)(2)(B)(i) of this section on application for and renewal of $\underline{a}$
19	limited lines travel insurance producer license; and
20	(b) Certify that the travel retailer
21	registered is in compliance with 18 U.S.C. § 1033, as it existed on January
22	<u>1, 2019.</u>
23	(iv) The grounds for the suspension, revocation, and
24	any penalties that are applicable to resident insurance producers shall be
25	applicable to the limited lines travel insurance producers and travel
26	retailers;
27	(C) A limited lines travel insurance producer has
28	designated an employee who is a licensed individual producer who shall be
29	known as a designated responsible producer, to be responsible for compliance
30	with the travel insurance laws and regulations applicable to the limited
31	lines travel insurance producer and its registrants;
32	(D) A designated responsible producer, president,
33	secretary, treasurer, and any other officer or person who directs or controls
34	the limited lines travel insurance producer's insurance operations shall
35	comply with the fingerprinting requirements applicable to insurance producers
36	in the resident state of the limited lines travel insurance producer;

1	(E) A limited lines travel insurance producer pays the
2	applicable insurance producer licensing fees; and
3	(F)(i) A limited lines travel insurance producer requires
4	each employee and authorized representative of the travel retailer that
5	offers and disseminates travel insurance to receive instruction or training
6	that may be reviewed and approved by the commissioner.
7	(ii) At a minimum, the training material shall
8	contain instructions on the types of insurance offered, ethical sales
9	practices, and the required disclosures to provide to customers.
10	(3)(A) A travel retailer offering or disseminating travel
11	insurance shall make available to prospective purchasers brochures or other
12	written materials that have been approved by the travel insurer.
13	(B) A brochure or other written materials, at a minimum,
14	shall contain the following information:
15	(i) The identity of and contact information for the
16	insurer and limited lines travel insurance producer;
17	(ii) An explanation that the purchase of travel
18	insurance is not required to purchase any other product or service from the
19	travel retailer; and
20	(iii) An explanation that an unlicensed travel
21	retailer may provide general information about the insurance coverage offered
22	by the travel retailer, including a description of the insurance coverage and
23	the cost of the insurance coverage, but shall not answer technical questions
24	about the insurance terms and conditions offered by the travel retailer or
25	provide an evaluation of the adequacy of any existing insurance coverage.
26	(4) A travel retailer employee or authorized representative of
27	the travel retailer that is not licensed as an insurance producer shall not:
28	(A) Evaluate or interpret the technical terms, benefits,
29	and conditions of the offered travel insurance coverage;
30	(B) Evaluate or provide advice concerning a prospective
31	purchaser's existing insurance coverage; or
32	(C) Hold themselves or itself out as a licensed insurer,
33	producer, or insurance expert.
34	(5) Notwithstanding any other provision in law, a travel
35	retailer, its employees, and authorized representatives of the travel
36	retailer that receive training under subdivision (c)(2)(F)(i) of this section

1	and	whose	insurance-related	activities	are	limited	to	offering	and

- 2 <u>disseminating travel insurance on behalf of and under the direction of a</u>
- 3 limited lines travel insurance producer that is licensed under this
- 4 <u>subchapter may receive compensation if listed on the registry maintained by</u>
- 5 the limited lines travel insurance producer under subdivision (c)(2)(B)(i) of
- 6 this section.
- 7 (6) As an insurer designee, the limited lines travel insurance
- 8 producer is responsible for the acts of the travel retailer and shall use
- 9 reasonable means to ensure compliance by the travel retailer with this
- 10 section.
- 11 (7)(A) A person licensed in a major line of authority as an
- 12 insurance producer is authorized to sell, solicit, and negotiate travel
- 13 insurance.
- 14 <u>(B) A property and casualty insurance producer is not</u>
- 15 required to become appointed by an insurer in order to sell, solicit, or
- 16 negotiate travel insurance.
- 17 (d)(1) A travel retailer shall pay premium tax, as provided in § 26-
- 18 <u>57-603</u>, on travel insurance premiums paid by any of the following:
- 19 <u>(A) An individual primary policyholder who is a resident</u>
- 20 of this state;
- 21 (B) A primary certificate holder who is a resident of this
- 22 state and elects coverage under a group travel insurance policy; or
- 23 (C) A blanket travel insurance policyholder that is a
- 24 resident in, or has its principal place of business or the principal place of
- 25 <u>business of an affiliate or subsidiary in this state if that affiliate or</u>
- 26 <u>subsidiary has purchased blanket travel insurance in this state for eligible</u>
- 27 blanket group members, and subject to any apportionment rules which apply to
- 28 the insurer across multiple taxing jurisdictions or that permits the insurer
- 29 to allocate premium on an apportioned basis in a reasonable and equitable
- 30 manner in those jurisdictions.
- 31 (2) A travel retailer shall:
- 32 (A) Document the state of residence or principal place of
- 33 business of the primary policyholder or primary certificate holder, as
- required in subdivision (d)(1) of this section; and
- 35 <u>(B) Report as premium only the amount allocable to travel</u>
- 36 <u>insurance and not any amounts received for travel assistance services or</u>

1	cancellation lee walvers.
2	(e) A travel protection plan may be offered for one (1) price for the
3	combined features that the travel protection plan offers in this state if:
4	(1) A travel protection plan clearly discloses to the consumer
5	at or before the time of purchase that the travel protection plan includes
6	travel insurance, travel assistance services, and cancellation fee waivers,
7	as applicable, and provides information and an opportunity at or before the
8	time of purchase for the consumer to obtain additional information regarding
9	the features and pricing of each; and
10	(2) The fulfillment materials:
11	(A) Describe and delineate the travel insurance, travel
12	assistance services, and cancellation fee waivers in the travel protection
13	plan; and
14	(B) Include the travel insurance disclosures and the
15	contact information for persons providing travel assistance services and
16	cancellation fee waivers, as applicable.
17	(f)(l)(A) Except as provided in subdivision (f)(l)(B) of this section
18	a person offering travel insurance to residents of this state is subject to
19	the Trade Practices Act, § 23-66-201 et seq.
20	(B) If a conflict exists between this section and any
21	other insurance law of this state regarding the sale and marketing of travel
22	insurance and travel protection plans, this section controls.
23	(2) Offering or selling a travel insurance policy that could
24	never result in payment of any claims for any insured under the policy is an
25	unfair trade practice under the Trade Practices Act, § 23-66-201 et seq.
26	(3)(A) All documents provided to consumers before the purchase
27	of travel insurance, including without limitation sales materials and
28	marketing materials, shall be consistent with the travel insurance policy
29	itself, including without limitation, forms, endorsements, policies, rate
30	filings, and certificates of insurance.
31	(B) For travel insurance policies or certificates that
32	contain pre-existing condition exclusions, information and an opportunity to
33	learn more about the pre-existing condition exclusions shall be provided any
34	time before the time of purchase and in the coverage's fulfillment materials
35	(C)(i) The fulfillment materials and the information
36	described in subdivision (c)(2)(A) of this section shall be provided to a

1 primary policyholder or primary certificate holder as soon as practicable 2 following the purchase of a travel protection plan. 3 (ii)(a) Unless the insured has either started a 4 covered trip or filed a claim under the travel insurance coverage, a primary 5 policyholder or primary certificate holder may cancel a policy or certificate 6 for a full refund of the travel protection plan price from the date of 7 purchase of a travel protection plan until at least: 8 (1) Fifteen (15) days after the date of 9 delivery of the travel protection plan's fulfillment materials by postal 10 mail; or 11 (2) Ten (10) days after the date of 12 delivery of the travel protection plan's fulfillment materials by means other 13 than postal mail. 14 (b) For purposes of subdivision (f)(3)(C)(ii)(a) of this section, "delivery" means handing fulfillment 15 16 materials to the primary policyholder or primary certificate holder or 17 sending fulfillment materials by postal mail or electronic means to the 18 primary policyholder or primary certificate holder. 19 (D) The policy documentation and fulfillment materials 20 shall disclose whether the travel insurance is primary or secondary to other 21 applicable coverage. 22 (E) If travel insurance is marketed directly to a consumer 23 through an insurer's website or by others through an aggregator site, it 24 shall not be an unfair trade practice or other violation of law when an 25 accurate summary or short description of coverage is provided on the 26 insurer's website or aggregator site, so long as the consumer has access to 27 the full provisions of the policy through electronic means. (4) A person offering, soliciting, or negotiating travel 28 29 insurance or travel protection plans on an individual or group basis shall 30 not do so by using negative option or opt out, which would require a consumer to take an affirmative action to deselect coverage such as unchecking a box 31 32 on an electronic form when the consumer purchases a trip. 33 (5) It is an unfair trade practice under the Trade Practices 34 Act, § 23-66-201 et seq., to market blanket travel insurance coverage as 35 free. 36 (6) If a consumer's destination jurisdiction requires insurance

l coverage, it is not an unfair trade practice under the Trade Practices Act, §

- 2 23-66-201 et seq., to require that a consumer choose between the following
- 3 options as a condition of purchasing a trip or travel package:
- 4 (A) Purchasing the coverage required by the destination
- 5 <u>jurisdiction through the travel retailer or limited lines travel insurance</u>
- 6 producer supplying the trip or travel package; or
- 7 (B) Agreeing to obtain and provide proof of coverage that
- 8 meets the destination jurisdiction's requirements before departure.
- 9 (g)(1) Notwithstanding any other provision of insurance laws in this
- 10 <u>state, a person shall not act or represent itself as a travel administrator</u>
- 11 for travel insurance in this state unless that person:
- 12 (A) Is a licensed property and casualty insurance producer
- in this state for activities permitted under that property and casualty
- 14 <u>insurance producer license; or</u>
- 15 (B) Holds a valid managing general agent license in this
- 16 state.
- 17 (2) A travel administrator and its employees are exempt from the
- 18 <u>licensing requirements for adjusters under § 23-64-201 for travel insurance</u>
- 19 <u>it administers.</u>
- 20 (3) An insurer is responsible for the acts of a travel
- 21 administrator administering travel insurance underwritten by the insurer and
- 22 is responsible for ensuring that the travel administrator maintains all books
- 23 and records relevant to the insurer to be made available by the travel
- 24 <u>administrator to the commissioner upon request.</u>
- 25 (h)(1) Notwithstanding any other provision of the insurance laws of
- 26 this state, travel insurance shall be classified and filed for purposes of
- 27 rates and forms as marine insurance, provided, however, that travel insurance
- 28 that provides coverage for sickness, accident, disability, or death occurring
- 29 during travel, either exclusively or in conjunction with related coverages of
- 30 <u>emergency evacuation or repatriation of remains or in conjunction with</u>
- 31 <u>incidental limited property and casualty benefits such as baggage or trip</u>
- 32 cancellation, may be filed by an authorized insurer under either an accident
- 33 and health line of insurance or a marine line of insurance.
- 34 (2) Travel insurance may be in the form of an individual, group,
- 35 <u>or blanket policy.</u>
- 36 <u>(3) Eligibility and underwriting standards for travel insurance</u>

1	may be developed and provided based on travel protection plans designed for
2	individual or identified marketing or distribution channels, provided those
3	standards also meet the state's underwriting standards for marine insurance.
4	(i)(l) The commissioner shall promulgate rules necessary to implement
5	this section.
6	(2)(A) When adopting the initial rules to implement this
7	section, the final rule shall be filed with the Secretary of State for
8	adoption under § 25-15-204(f):
9	(i) On or before January 1, 2020; or
10	(ii) If approval under § 10-3-309 has not occurred
11	by January 1, 2020, as soon as practicable after approval under § 10-3-309.
12	(B) The commissioner shall file the proposed rule with the
13	Legislative Council under § 10-3-309(c) sufficiently in advance of January 1,
14	2020, so that the Legislative Council may consider the rule for approval
15	before January 1, 2020.
16	
17	
18	/s/Rapert
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
31	
32	
33	
34	
35	
36	