

Procurement Process Consultant Services

Summary of Response to RFP

Evaluation Criteria:

<p><b>Directly Related Experience:</b></p>	<ul style="list-style-type: none"> <li>• <u>Maryland Dept. of Education</u>: 2014-2016 contract to conduct an adequacy study update for the state, including examination of all aspects of the state’s education funding system (partnered with WestEd), pp. 16 of proposal;</li> <li>• <u>Wyoming Legislature</u>: July 2017-January 2018, conducted a study of the Wyoming Educational Program and Recalibration and Revaluation of the Wyoming Education Resource Block Grant Funding Model, p. 17 of proposal;</li> <li>• <u>Legislative Coordinating Council of the Kansas State Legislature</u>: December 2017-2018, WestEd contract to provide Education Cost Adequacy Study, p. 18 of proposal.</li> <li>• See Executive Summary, for states and jurisdictions currently providing similar services, p. 3 of proposal</li> <li>• See Current Accounts, p. 14 of proposal</li> <li>• See listing of clients for similar work, pp. 18-20 of proposal.</li> <li>• See also Work Samples, Appendix E of proposal.</li> </ul>
<p><b>Price:</b></p>	<p>See attached Official Proposal Price Sheet and Price Comparison Table.  <u>Total Max Bid</u>: \$943,605</p>
<p><b>Plan/Schedule:</b></p>	<p><u>Plan</u>:</p> <ul style="list-style-type: none"> <li>• <u>Proposed Plan</u>:                      APA proposes to begin work by examining the definition of college and career readiness;                      Implement three (3) adequacy approaches;                      Add’l studies will run concurrently throughout 2019;                      Final report October 2020; and                      Remainder of contract term will assist committees with preparing recommendations and legislation.</li> <li>• See Proposed Plan, pp. 21-55 of proposal.</li> </ul> <p><u>Schedule</u>:</p> <ul style="list-style-type: none"> <li>• See Proposed Timeline, pp. 55-60 of proposal.</li> </ul>

**APA Consulting (Cont'd)**

<p><b>Availability:</b></p>	<ul style="list-style-type: none"> <li>• The study team will be available at all committee meetings as requested.</li> <li>• Will provide monthly updates to staff.</li> <li>• Will be available for research and data inquiries.</li> <li>• See Executive Summary, p. v of proposal.</li> </ul>
<p><b>Personnel:</b></p>	<ul style="list-style-type: none"> <li>• <u>Key Personnel:</u> Justin Silverstein, project lead and co-CEO of APA Consulting Dr. Mark Fermanich, equity and tax analyses Amanda Brown, professional judgment and stakeholder engagement Jennifer Piscatelli, case studies of schools</li> <li>• See full list of personnel with bios at pp. 8-14 of proposal and Organizational Chart, p. 15 of proposal.</li> <li>• See Resumes, Appendix C of proposal.</li> </ul>
<p><b>Past Performance:</b></p>	<ul style="list-style-type: none"> <li>• See Professional History and listing of personnel assigned to project and their individual professional experience, pp. 7-14 of proposal;</li> <li>• See also information regarding Vendor References, pp. 16-18 and attached References Table.</li> </ul>
<p><b>Compliance with RFP Requirements:</b></p>	<p>See Attached RFP Response Checklist</p>
<p><b>Subcontractors:</b></p>	<p>WestEd (listed as partner) Michael Griffith Dr. William Hartman Robert Schoch Dr. Chirstiana Stoddard Dr. Lori Taylor Dr. Sara Kraemer</p> <ul style="list-style-type: none"> <li>• See information regarding WestEd and additional subcontractors, including experience and credentials at pp. 10-14 of proposal</li> </ul>